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Cummins Remanufacturing

Submitted by: Cummins



Workshop on Remanufacturing Research and Development in APEC Economies
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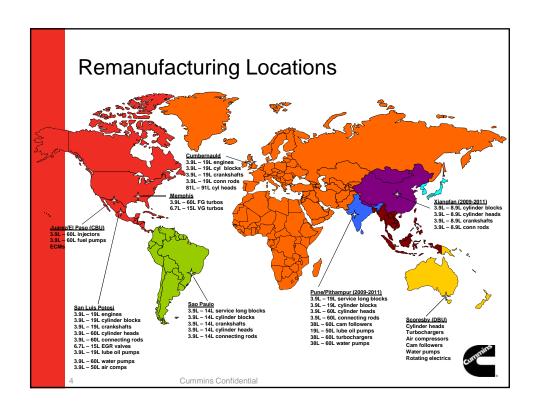
Cummins Remanufacturing New Business Development Director

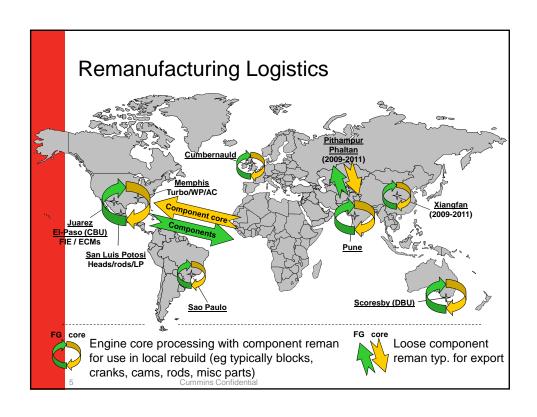
- 14 years with Cummins, mostly in MidRange engineering
- Undergraduate in Automotive and Heavy Equipment Management with minor in Engine Machining/Rebuilding
- Masters in Business Administration



Cummins Proprietary

Overview/Background Cummins ReCon History - Cummins enters the remanufacturing business with 5 distributor-owned rebuild centers - Diesel ReCon named operating division of Cummins - Diesel ReCon incorporates, commences Memphis, TN operations - Capacity expansion in SFS, Chicago, Charleston, Cornwall, Scoresby, Sao Paulo, Cumbernauld, Pune, San Luis Potosi, Toronto - Various consolidation work in US, Mexico - Development and execution of global manufacturing strategy NA consolidation, ReCon India (DTA & SEZ), ReCon China (CXMC), ReCon Brazil growth, HHP Component strategy - ReCon® is the brand name which identifies Cummins Genuine factory-remanufactured products





Design for Reman

- Much more than just engineering
 - Purchasing access to make up components
 - Finance ability to reman and still make profit
 - Marketing ability to attract the market

Component	OE Proposal	Design for Reman	Solution
Cylinder Block	One time machining	Ability to re-machine at least one time – maybe more OR utilize metal addition for "back to standard" condition	DVA to ensure component is functional after machining
Urea Doser Module	Glue-on / weld- on lid	Inexpensive means to access internal components	O-ring seal with tamper resistant capscrews
Cylinder Head	Parent metal valve guides Cummins Confidentia	Oversize valve stems/guides result in non-standard field condition	Adequate material for <i>conversion</i> to replaceable guides

