

## Dreaming of best autoparts maker in the world!!



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## Content



- 2. Brief History
- 3. Quality Certification History
- 4. Organization Chart
- 5. Major customers & Annual sales revenue
- 6. Main Production line and Facilities
- 7. R&D Capability
- 8. Shilla Technologies



## 1. Company Profile

OF 60 -5

Corporate name : Shilla Industrial Co.,Ltd

Founded year: 1980

Annual sales revenue : USD 94 Million (2017)

Employees: 335

Capital: USD 3.3 Million

Certified by medium business administration

[Jain HQ & Primary plant in Korea]



[Main process]

Winding, Plastic molding, Final assembly, Validation testing etc

[Dalian plant In China]



[Main process]

Roll forming, Plastic molding, Winding, Bearing Assembly etc

[Namsan plant in Korea]



[Main process]

Cold forging, Precision machining, Welding, Bearing Assembly etc



[Eupcheon plant in Korea]

[Main process]

Stator Winding, Plastic molding, winding, Rough machining etc



## 2. Brief History

| Jul. | 1980 | Established Shilla Industrial Co. Ltd   |
|------|------|---|
| Jun. | 1986 | Registered as a supplier for Korea Delphi Automotive(Erae automotive)           |
| Oct. | 2000 | Established R&D center  |
| Sep. | 2001 | Registered as a supplier for BorgWarner Torq Transfer Systems                   |
| Oct. | 2003 | Registered as a tier-2 supplier of Toyota motors (Through KDAC)                 |
| Oct. | 2003 | Established Namsan forging plant  |
| Feb. | 2004 | Registered as a tier-2 supplier of Honda motors (Through BW-TTS)                |
| Mar. | 2004 | Registered as a supplier for Eaton Corporation.                                 |
| May. | 2004 | Selected as Supplier of the Year from BorgWarner TTS                            |
| Jul. | 2005 | Received zero accident record award for 9 consecutive years (Ministry of labor) |
| Dec. | 2005 | Registered as a supplier for Hanon systems                                      |
| May. | 2006 | Registered as a supplier for GKN Driveline.                                     |
| Dec. | 2009 | Selected as the best cooperative firm by KDAC, LTD(ERAE automotive)             |
| Apr. | 2010 | Registered as a supplier for Litens Automotive                                  |
| Apr. | 2010 | Registered as a supplier for Robert Bosch GmbH                                  |
| Jan. | 2011 | Selected as best quality supplier from Hanon Systems                            |
| Apr. | 2011 | Registered as a supplier for ZF Friedrichshafen AG                              |



## 2. Brief History

| Dec.          | 2012 | Received \$30 Mill Export Award  |
|---------------|------|--|
| <b>■</b> Jul. | 2013 | Registered as a supplier for Dana Incorporated   |
| Dec.          | 2014 | Selected as supplier excellence from GKN Driveline   |
| Jan.          | 2015 | Selected as Best Supplier for QRDR Performance over the year 2014 from DivigiWarner        |
| Apr.          | 2015 | Selected as Supplier of the Year from BorgWarner TS & TTS                                  |
| Mar.          | 2016 | Received Silver Tower Order of Industrial Service Merit from Korean president              |
| Dec.          | 2016 | Received \$50 Mill Export Award  |
| Dec.          | 2016 | Selected as best medium business firm in province  |
| Jun.          | 2017 | Selected as Supplier of the Year from BorgWarner PDS                                       |
| Oct.          | 2017 | Received Supplier award from DANA Incorporated(Accelerate Hybridization & Electrification) |
| Oct.          | 2017 | Selected as best environment management company(Korean business management organization)   |
| ■ May.        | 2018 | Selected as WORLD CLASS 300 company(Ministry of trade, industry and energy)                |



## 3. Quality Certification & Environment History

| Nov. | 1997 | Obtained ISO 9002 certificate from British Standard Institution (BSI)            |
|------|------|--|
| May. | 1999 | Obtained QS 9000 from Korea Management Association (KMA)                         |
| Sep. | 2000 | Single PPM Certificate from Small and Medium Business Administration             |
| Nov. | 2004 | Obtain certificate TS 16949 & ISO 14001 from British Standards Institution (BSI) |
| Dec. | 2006 | Obtained SQ certification from HMC through Hanon systems                         |
| Sep. | 2007 | Obtain certificate TS 16949 & ISO 14001` from Korea Management Association (KMA) |
| Aug. | 2013 | Renewed TS 16949 from Korea Management Association (KMA)                         |
| Mar. | 2014 | Renewed ISO 14001 from Korea Management Association (KMA)                        |
| Dec. | 2016 | Obtained processing SQ certification from Hanon systems                          |
| Feb. | 2018 | SQ certification for electric & electronic industry in progress (BorgWarner PDS) |
| Aug. | 2018 | IATF16949: 2016 certification  |

#### Certificates





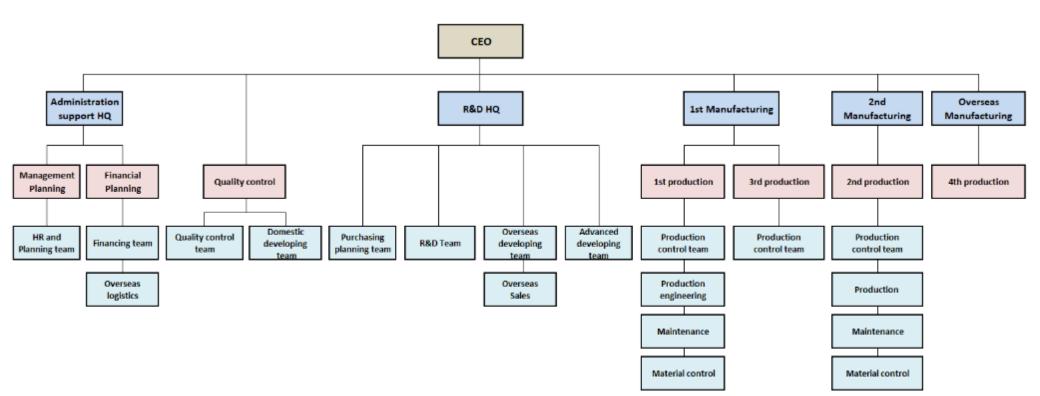








## 4. Organization chart



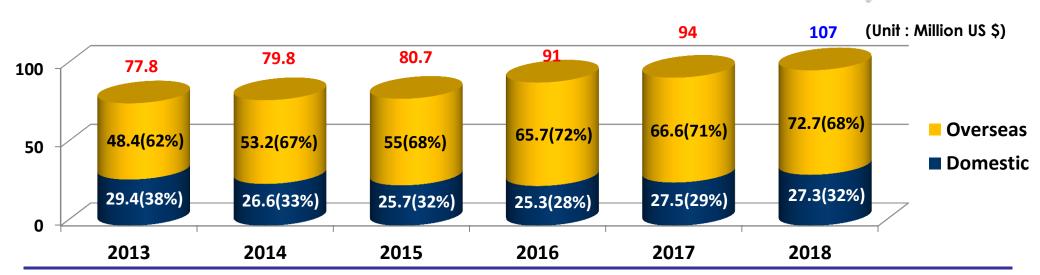
| Office | Operator | Total |
|--------|----------|-------|
| 113    | 222      | 335   |



## 5. Major customers & Annual sales revenue

- BorgWarner
- GKN Driveline
- Dana Incorporated
- Hanon Systems
- **■** ERAE Automotive
- Robert Bosch GmbH
- **■** Eaton Corporation
- **■** Divgi Torque Transfer Systems

### **♦** Annual Sales Revenue

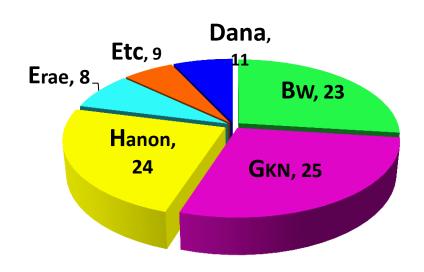


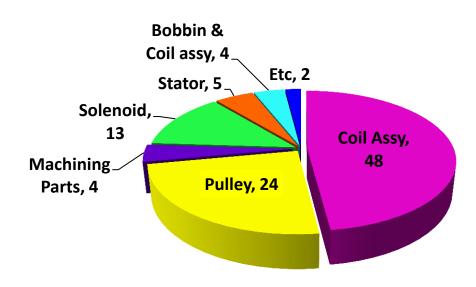
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## 5. Major customers & Annual sales revenue

◆ Sales Portfolio (Year 2017)





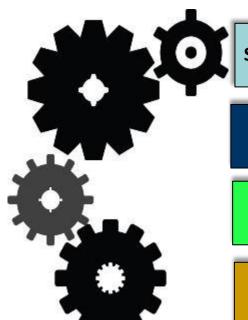
**By Customers** 

**By Products** 



## 6. Main production line and facilities (Assembly line)

Strength in production technology



**Self invented Production flexibility system** 

**Customized Error proofing system** 

Self invented high productivity system

**Customized Automation** 



Self maintenance and fast countermeasures



## 6. Main production line and facilities (Assembly line)

| Div                   | Facility                                 | Q'ty     | Applied items   | Capacity    |
|-----------------------|--|----------|---|-------------|
| Assembly<br>Injection | Stator for Alternator                    | 3 Lines  | Alternator  | 1 Mil pcs   |
|                       | Coil assembly and solenoid actuator line | 7 Lines  | Field Coil Assy for A/C compressor, 4 Wheel drive Transfer case, EDL, ETC | 8.7 Mil pcs |
|                       | Pulley assembly line                     | 2 Lines  | A/C compressor Pulley Assy  | 3.5 Mil pcs |
|                       | Solenoid assembly line                   | 4 Lines  | Various Solenoids for EDL, EGR<br>Valve, ETC                              | 2.7 Mil pcs |
|                       | Bobbin and coil assembly line            | 3 lines  | Transmission Bobbin coil assembly   | 11 Mil pcs  |
|                       | Canister Controlled Purge (CCP) line     | 1 Line   | CCP Solenoid valve  | 0.7 Mil pcs |
|                       | Injection Molding line                   | 12 Lines | Bobbin, coil molding, BMC<br>molding                                      | 9 Mil pcs   |
| Winding               | Winding assembly line                    | 17 Lines | Stator, Coil, Solenoid, Sub Line  | 4.2 Mil pcs |



## 6. Main production line and facilities (Cold Forging Line & etc)

| Div.   | Name of facility                | Q'ty | Manufacturer        |
|--------|---------------------------------|------|---------------------|
|        | 2000 / 1500 Ton Knuckle Press   | 1/1  | Schuler             |
|        | 1000 / 800 Ton Knuckle Press    | 1/1  | Sumitomo / AIDA     |
|        | 630 / 600 Ton Knuckle Press     | 2/1  | AIDA / Sumitomo     |
| •      | 400 / 250 Ton Knuckle Press     | 2/2  | AIDA                |
| Press  | 350/320 Ton Press               | 1/1  | Komatsu/Fukui       |
| _      | 200/150 Ton Press               | 1/1  | K.M.C/Komatsu       |
| _      | Heating Furnace                 | 1    | Haksung             |
| _      | Lubrication                     | 1    | Daigen              |
|        | Shot blast M/C                  | 2    | Samkwang            |
| Others | Roll forming M/C                | 8    | Nihon spindle/WF    |
|        | 2SP CNC                         | 14   | WIA/Doosan/Hwacheon |
|        | CNC                             | 83   | WIA /Doosan         |
|        | мст                             | 20   | WIA /Doosan/Brother |
|        | Laser Welding Machine           | 1    | Miyachi             |
|        | <b>Auto TIG Welding Machine</b> | 2    | отс                 |
|        | Radio heating adhesive press    | 1    | Hara Seiko          |
|        | Hydraulic press                 | 8    | Hyundai             |
|        | Others                          | 4    |                     |



**Forging Process** 



**Machining Process** 



## 7. R&D capability



**♦** R&D Evolution

1st 2nd 3rd 4th

Build to print Supplier with manufacturing Technology only

Supplier with testing capability

Supplier with development capability

New technologies and integration with existing technology

Shilla's position

## 7. Test facilities



| No. | Equipment                    | Q'ty |
|-----|------------------------------|------|
| 16  | Oscilloscope                 | 1    |
| 17  | Multi Meter                  | 6    |
| 18  | Surge Tester                 | 15   |
| 19  | Power supply                 | 16   |
| 20  | Magnetic Particle Inspection | 2    |
| 21  | Resistance Tester            | 56   |
| 22  | Insulation Resistance Tester | 14   |
| 23  | Hypot tester                 | 26   |
| 24  | Magnet Force Tester          | 1    |
| 25  | Radiflo                      | 1    |
| 26  | Polishing                    | 1    |
| 27  | Mounting                     | 1    |
| 28  | Specimen Cutting             | 2    |
| 39  | Pulley Resistance Tester     | 1    |
| 30  | Dead Weight Tester           | 1    |









## Shilla Technology Introduction



## Clutch coil and solenoid actuator technology

## **O**

#### Application for EDL, T-Case,





#### <Key capabilities>

- More than 20 years experience
- Magnetic flux simulation
- Copper and aluminum wire application
- Cold and Hot forging
- Precision steel Machining
- Automation

- Various winding technology
- Epoxy injection
- Mechatronics



## Magnet clutch assy for various application



#### <Key capabilities>

- Various magnetic clutch production and mechatronics experience
- Scale and weight down and cost savings
- Copper and aluminum wire application

- Metal flow and stress simulation
- Roll forming and machining for pulley and rotor
- Optimized process flow and logistic control
- Durability test system



## Injection molding and winding technology

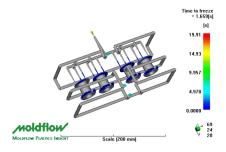
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#### Application – Bobbin and coil assembly



<Key capabilities>

- Precision Injection molding
- CAE and mold flow analysis



<Main equipment>

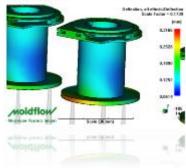
- Injection molding machine



- Various coil winding technology
- Self and non-self bonding
- Current flow winding
- Square coil winding



- Precision Overmolding
- Vision inspection



- Winding machine - Overmolding machine



- No bobbin molding
- Golf ball molding(Air molding)
- Current flow winding

- Injection Molding Machine
- Vacuum impregnation Machine
- Leak Tester



## Machining technology

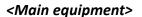
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#### Application – Balance bush, Flange, Swash plate, shaft



<Key Characteristics>

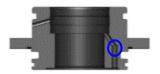
- Hot forging
- Eccentricity Machining
- Deburring



- CNC
- MCT
- BMD gage



- Hot forging
- Machining
- Endoscope inspection



- CNC
- MCT
- Special measurement



- Hot forging
- Machining
- Deburring
- High tolerance satisfaction without grinding. (flatness, parallel, perpendicularity)



## Welding and brazing technology



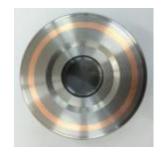
#### Application - Brazing, CMT Welding, Laser welding

**Phosphor Bronze** meltingvin steel pocket



<Key capabilities>

- Copper Brazing
- Hot forging
- Machining
- -Leak controlled



- CMT Welding
- Hot forging
- Machining
- Leak controlled





Melting copper alloy wire in pocket

- CNC



- Two different steel materials laser welding
- Cold forging
- Machining
- Strength after laser welding: min 1300kgf

- CMT welding machine

- Forging Knuckle press
- CNC
- Hydraulic press machine
- Laser welding machine



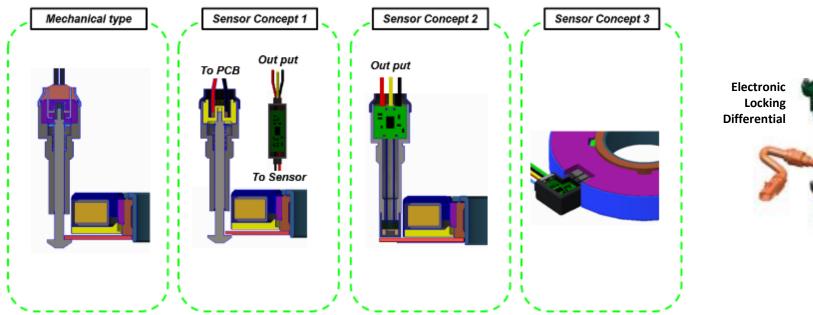
<Main equipment>

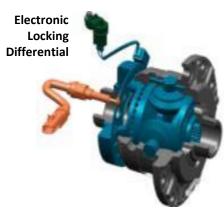
- Brazing machine

- CNC

## Shilla position sensor technology

#### Application – Position sensor and Piezo





- Inductive sensor from high frequency electromagnetic field
- On-off and linear sensor
- Eco-friendly solution with high performance



## Stator winding assembly for alternator



#### Application – Stator assembly (Induced electromotive force generation)



#### <Key process>

- Slot liner inserting
- Winding & Wedge inserting
- Compact end-turn
- Stator varnish
- Induction strip & Brush lead wires
- Twist lead wires
- Final Test

### <Main equipment>

- Winding M/C
- Vanishing coating



<Production Line>

