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Using ZipGrow towers vertically increases production 2, 3 even 4 times compared to traditional methods. They are the most researched hydroponic tower on the market, designed for maximal yields:

Their single sided design and the reflective, white colour maximize light, allowing high density production.

Their unique Matrix Media has a 960 m<sup>2</sup>/m<sup>3</sup> biological surface area – much larger than any other media and filtration and limits system root zone temperature fluctuations.

**ZipGrow** farming makes vertical commercially possible today, whether aquaponics or hydroponic.

No complex parts or set up, ZipGrow is simple. By combining a growing media, with a mechanical and a biological filter, Matrix Media makes your whole system even simpler.

The towers can be hung, strapped, or set onto any surface. At only 4 kg each, they are easy to move and handle. Maintenance. pest control, harvest and transport: it's all а breeze!

**SIMPLE** DESIGN, **EASY-TO-USE** 



Made to be arranged hundreds of different ways, ZipGrow allows farmers to build operations anywhere and any size: small-scale high-density farms with 500 towers, green walls in restaurants or on buildings, with 4, 50 or

...3,000 towers like the U.S. Pavilion at Expo Milano 2015 (see photo below). Mature ZipGrow towers can even be brought to the (super)market for live sales!

(see photo on the left)

ZipGrow also works great at home: on a balcony, in a kitchen or backyard, with just a few towers.

A long-lasting tool that provides ultra high-yield, the ZipGrow tower will save your time and give you reliable production for years to come. Matrix Media is reusable, and will last several years, depending on

crops. Like the rigid housing, it is made of high-

quality plastics safe for all food applications.





Zipgrow is a vertical hydroponic technology, designed for high-density vertical crop production in either a hydroponics or aquaponics system. It is the patented result of seven years of research by Dr. Nate Storey.

Information in this document is based on his research work, and on Bright Agrotech's experience - the company he co-founded in 2010. Dr. Nate Storey and is team have been farming aquaponically using ZipGrow towers for seven years, and follow many other farmers using them both in hydroponic and aquaponic setups.

This document was put together by Refarmers, a young company based in Lyon, France, which was recently granted the ZipGrow license for Europe. Refarmers imports ZipGrow towers and will start manufacturing locally in 2016.

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# 1. WHAT IS THE ZIPGROW TECHNOLOGY?

# 1.1. TECHNICAL SPECIFICATIONS

ZipGrow towers are made of a rigid housing that holds the multi-functional Matrix Media. It is a growing media, as well as a mechanical and biological filter.



**Housing** is made of virgin rigid PVC. This high quality plastics is safe for all food applications and does not contain softening chemicals like phthalates or Bisphenol A (BPA), used to make soft PVC (used in raincoats for example). It is a an extremely stable plastic used in a wide variety of applications from drinking water pipes to heart bypass tubing, and ZipGrow towers. Our PVC housings are UV-resistant.

Matrix Media: it is made from recycled PET-1 (a type of polyester made from recycled plastic water bottles) and is coated with a silicone oxide binder to prevent degradation. Matrix Media is also easy to use, with 5 foot media coming in two pieces for ease of loading & removal. It is reusable and designed to last a long time while effectively



harbouring a multitude of beneficial microbial communities. Matrix Media is 93% air space which allows for good water movement and high biological surface area (BSA). The dark colour provides some algae control. Initially, Matrix Media is a bit stiff, but softens up with time. Eventually, it becomes too soft and starts degrading. It then needs to be replaced. You can fold your inserts in the opposite direction every time you use them so that they age evenly. Coming with a 1 year warranty, an insert typically lasts 2-3 years, but this may vary depending on crop type. (Lettuce roots are very easy on the media, whereas mint roots are harsh!). Bright Agrotech have been using some of their Matrix Media up to seven years.

## Size & weight

• Standard height: 1,5 m (custom heights on demand)

• Section: 10 cm x 10 cm

• Weight (empty): about 4.3 kg



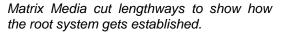
# 1.2. HOW IT WORKS

#### 3-in-1 Media

Matrix Media is at the heart of the ZipGrow technology. It combines 3 functions: growing media, mechanical filter and biological filter.

<u>Growing media</u>: plants take roots and colonize the Matrix Media, which provides excellent support.







Matrix Media rinsed after harvest

<u>Biological filter</u>: BSA, or Biological Surface Area is the heart of a healthy aquaponic system. The more BSA, the more microbes. And microbes are the engine of a healthy aquaponic system. By increasing your BSA, you're increasing microbial oxidation of ammonia, assisting in nitrification, and even increasing the mineralization process of material like iron which helps foster better plant growth. The main advantage of Matrix Media is its huge BSA: 960 m²/m³! A 5 ft ZipGrow towers provides 14 m² BSA.

Comparison between Matrix Media and other common growing media and biofiltration:

	BSA (m²/m³)	void %	weight	plant support
Large rock (102 mm)	39	48	heavy	d. n. a.
Rock (25 mm)	69	40	heavy	d. n. a.
Plastic biolfilter media (large, 89 mm)	125	95	medium	n/a
Plastic biolfilter media (medium, 50 mm)	157	93	medium	n/a
Limestone gravel	150 - 200	d. n. a.	heavy	excellent
Volcanic gravel (pumice)	200 - 300	d. n. a.	light	medium - weak
Clay pebbles (Light expanded clay aggregate)	250 - 300	d. n. a.	light	medium
Pea gravel	280	28	heavy	d. n. a.
Plastic biolfilter media (small, 25 mm)	280	90	medium	n/a
Coconut fiber	200 - 400	d. n. a.	light	medium
Volcanic gravel (tuff)	300 - 400	d. n. a.	medium	excellent
Medium sand	886	40	heavy	d. n. a.
Matrix Media	960	93	light	excellent

BSA: biological surface area, d. n. a.: data not available, n/a: not applicable

Sources: Bright Agrotech (based on Storey, 2012 and Crites et al., 2006) and Somerville et al., 2014



<u>Mechanical filter</u>: Matrix Media has a nonwoven fiber structure that captures solids, which decompose and in turn contribute to feed plants.

# Abolish Anaerobic Zones and stabilize temperature

Matrix Media is 93% air. This open space allows for high percolation: water goes through Matrix Media quicker than with other media. This boosts dissolved oxygen level, and abolishes anaerobic zones around plant roots. Anaerobic zones cause the roots to starve and die, causing decomposition which produces nasty compounds like hydrogen sulphide, as well allowing a number of pathogens. Altogether, anaerobic conditions are detrimental to most plants.

More open space and higher percolation also mean more stable root zone temperatures, which is key to healthy plants.

And again, at 93% air, Matrix Media inserts are light and flexible. No heavy gravel or sand. They make ZipGrow towers easily transported to stores or moved for maintenance.

#### Redworms

Filtration can be improved by using redworms, who do great in Matrix Media. They help breaking down solids and making nutrients more bioavailable in aquaponics systems. You can introduce redworms in your system by using vermicompost to plant seeds. When seedlings are transplanted in the ZipGrow tower, redworms juveniles will colonize Matrix Media.

# **Light optimization**

ZipGrow towers are white and single-sided to optimize lighting. Multi-sided towers result in stunted plant growth on sides not facing the light source. That's not a problem with ZipGrow. Towers are single sided, allowing growers to stack them in tight configurations while optimizing light use by the plants and decreasing light depletion. The white tower colour maximizes its reflection around the greenhouse. This unique design allows high density with no artificial lighting: see section 2.3 "High-density configuration".





# 2. HOW TO USE ZIPGROW TOWERS?

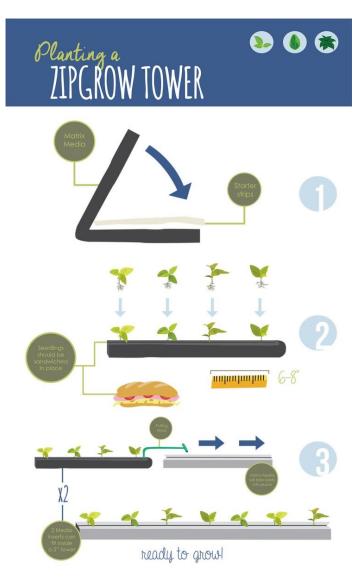
# 2.1. FROM PLANTING TO HARVEST

**Planting**: we recommend planting young seedlings (first set of true leaves) with small earth balls. Gently sandwich your seedlings inside the media. Use your pulling hook to zip the media back into the tower and voila! Your tower is planted.

Although we don't recommend it, you can also sow seeds directly in Matrix Media: If you decide to plant seeds, however, be sure to use a seed tape or direct seed on the media once it's broken in.

If you are growing in aquaponics, let your tower hang under your drip for a while before planting- this will allow microbes coat the media surface and aid in the health of your plants.

Irrigation & fertilization: a drip nozzle is directed to the top of the tower and into the Matrix Media where plants' roots are being held. Plants are able to uptake the nutrients from the water as it trickles down. You can then channel the water to a tank and recycle it with a pump.



Harvest, clean up & replant: some crops can be harvested several times, some need to be replanted after harvest. To replant, remove the Media from the tower, open it and remove the "root balls". There will always be remnants of roots left in the medium after harvesting, and this is totally fine. We actually recommend aquaponic producers in particular (but hydroponic ones as well) leave the majority of root matter in the tower for increasing biological surface area and contributing to a healthier system – although it wouldn't hurt to clean media every few growth cycles. With aquaponics and vermiponics, growers can use redworms to aid in the breakdown of this root matter and other solids. Cleaning the Matrix Media is quick and easy. Start by removing the "root ball" that should be stuck to one side of the medium insert. After that, hang your medium on a clothesline or some other place to dry. Once dried, flex it to break up any organic matter inside of it, spray it with a hose, and replant.



# 2.2. WATER & FLOW RATE

Flow rate, or the specific rate or velocity at which the volume of your aquaponic or hydroponic system solution drains through the ZipGrow tower media, depends on whether you are using an aquaponics or hydroponics setup:

- For aquaponics, a higher flow rate is necessary to promote good nitrification as well as good bio-filtration and mechanical filtration. We recommend a flow rate of 27 to 37 litres (7-10 gallons) per tower per hour. When sizing your pump: since you've got the fish tanks as well, you also need to factor in the fish tank water volume, which you want to be turning twice every hour. Fish water volume depends on fish stock density.
- For hydroponics, a slower flow rate of 4 to 12 litres (1-3 gallons) per tower per hour is fine. In terms of total water volume, 4 litres (1 gallon) per tower, plus 200 litres (50 gallons) for the sump should work well.

Where conventional agriculture loses up to 50% of their water (using flood irrigation), ZipGrow systems lose only 1.5%. Constant recirculation maximizes water use.

# 2.3. AQUAPONICS: FISH / TOWER RATIO

A standard 5 ft ZipGrow tower provides mechanical and biological filtration for 0,7 to 1,1 kg of mature fish.

To keep your system simple, we recommend stocking fish at a density between 12kg and 15 kg per m3. For most species, this density will help keep you fish healthy and doesn't require extra oxygenation.

Average ratio: one 5 ft ZipGrow  $\rightarrow$  0,9 kg fish  $\rightarrow$  67,5 litres of water

# 2.4. HIGH DENSITY CONFIGURATION

# **Density & spacing**

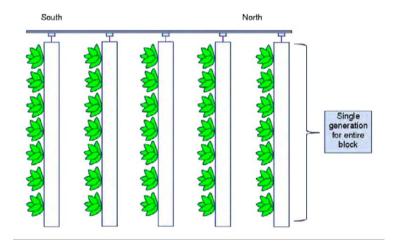
In high density, we recommend spacing towers by 53 cm in width and 46 cm in depth, which is just above 4 towers per m². With this density, you can still move between towers for maintenance or checking your crops.

For a quick estimate of how many ZipGrow Towers will fit in your total greenhouse or growing space: use 3 towers /m², which accounts for the non-directly productive space (central alley way, planting space...).



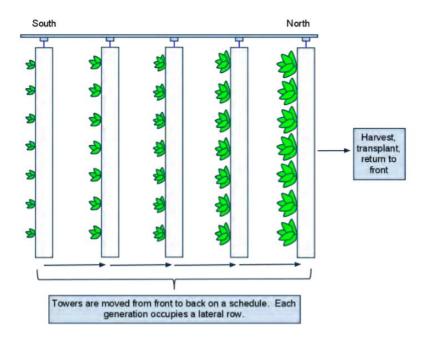


# **Batch cropping production**



With this technique, there is some slight light depletion in the back rows as plants mature.

# **Conveyor production**



Towers are arranged in rows, each corresponding with a seedling generation. This technique optimizes light reflection allowed by



Hydroponic experimentation by French National Horticulture Institute Astredhor.



# 3. CROPS, HARVEST & YIELDS

# 3.1. WHAT TO GROW IN ZIPGROW TOWERS?

Bright Agrotech have tried just about everything in their own towers and confidently know that almost anything will grow! However, due to the structure of the media, root crops, such as carrots and beets, will not perform well. For vining crops, conventional methods like trellis or stakes work just fine and you don't need a ZipGrow tower to go vertical.

Here is Bright Agrotech list of recommended crops for commercial farms. So it is not only based on what grows well in ZipGrow towers, but also on what sells well in the US. This list is definitely not comprehensive!

Leafy greens	Herbs	Fruits
All sorts of lettuce salads	Mint	Strawberries
All sorts of leafy cabbage like Kale	Basil	Cucumbers
Arugula	Rosemary	Peppers (bell, tabasco, habanero)
Chard	Thyme	
Spinach	Parsley	
Bok choi	Fenel	
Tat Soi	Chive	
Mustard greens	Coriander	
	Oregano	

A few Bright Agrotech videos on this topic :

- Mint in commercial hydroponics
- Best crops for aquaponics & hydroponics
- Parsley in commercial hydroponics
- Harvesting basil

https://www.brightagrotech.com/what-grows-in-a-zipgrow/#





# 3.2. HARVEST & YIELDS

ZipGrow towers offer much higher yields than any other technologies on the market today, mainly because it their high-performance Matrix Media, which gives roots an excellent environment and boosts beneficial bacterial communities, and because they optimize space.

Of course, yields will depend on many other factors: crop varieties, quantity and quality of fertilization, lighting, potential threats (diseases, pest...), grower's skills etc.

The data below gives yields for one 5 ft ZipGrow tower based on:

- Aquaponics
- Fall & Spring harvests (which reflect a yearly average)
- No artificial lighting or CO<sub>2</sub> addition
- Mass configuration
- Grower with average experience

# Leafy greens

Most greens are cultured on a 5 week turn at 10.4 turns per year. However, an additional week increases productivity dramatically for some crops. These values are for complete harvests although gradual harvests are possible for many of these crops. With a 5-row conveyor production, you can harvest every week.



Transplant size is typically 2-3

inches in size with one to two sets of true leaves.

Estimated harvest per turn and per 5 ft ZipGrow tower			Yearly yield by m <sup>2</sup> (10.4 x 5 week turns)			
Crop 5 week turn		6 week turn	Gross yield (based on space occupied by towers, 4 per m²)	Net yield (based on total space, 3 towers per m²)		
Lettuce	Lettuce 1.8 to 2.7 kg 2.7 to 3.6 kg 4-6 lbs 6-8 lbs		94 kg / 208 lbs	71 kg / <i>156 lb</i> s		
Chard	1.8 kg / <i>4 lbs</i>	2.5kg / 5.5 lbs	75 kg / <i>166 lb</i> s	57 kg / 125 lbs		
Cress	1.4 kg / 3 lbs	2.3 kg / 5 lbs	57 kg / <i>125 lb</i> s	42 kg / <i>94 lb</i> s		
Kale	1.4 kg / 3 lbs	1.8 kg / <i>4 lb</i> s	57 kg / <i>125 lb</i> s	42 kg / <i>94 lb</i> s		
Bok Choi	2.7 to 3.2 kg 6-7 lbs	3.6 to 4.1 kg 8-9 lbs	57 kg / 125 lbs	42 kg / <i>94 lb</i> s		
Tatsoi	1.4 kg	1.8 kg	57 kg / 125 lbs	42 kg / 94 lbs		
Mustard	1.4 kg	1.8 kg	57 kg / 125 lbs	42 kg / 94 lbs		
greens			_	_		



# Herbs

Herbs cultured in towers have longer, gradual harvest schedules. Basil is typically cut three times before towers are replanted. Each cutting (at three week intervals) yields slightly more than the last. Slow growing crops like oregano, rosemary and sage often are cultured for 9-12 months with consistently increasing harvests. When weights begin to taper off the tower is torn out and replanted.



Yield per 5 ft ZipGrow tower									
Semaine	5	8	11	14	17	20	23	26	
Sweet	1.4 to	1.8 to	2.3 to	New					
basil	1.8 kg	2.3 kg	2.7 kg	cycle					
(3 cuts)	3-4 lbs	4-5 lbs	5-6 lbs						
Oregano	0.4 kg	1.1 kg							
(Spanish)	1 lb	2.5 lbs							
Chives	-	-	0.9 kg	1.8 kg					
			2 lbs	4 lbs					
Rosemary	-	-	-	0.2 kg	0.4 kg	0.4 kg	0.4 kg	0.9 kg	
				0.5 lb	1 lb	1 lb	1 lb	2 lbs	
Sage	-	-	-	0.2 kg	0.4 kg	0.4 kg	0.9 kg	0.9 kg	
				0.5 lb	1 lb	1 lb	2 lbs	2 lbs	
Fennel	-	2.3 to	New						
		3.2 kg	cycle						
		5-7 lbs							
Parsley	1.4 to	1.4 to	New						
	1.8 kg	1.8 kg	cycle						
	3-4 lbs	3-4 lbs							
Coriander	1.4 to	0.9 to	New						
(Cilantro)	1.8 kg	1.4 kg	cycle						
	3-4 lbs	2-3 lbs							

Yearly yield m <sup>2</sup>							
	Gross yield (based on space occupied by towers, 4 per m²)	Net yield (based on total space, 3 towers per m²)					
Sweet basil	116 kg / <i>255 lb</i> s	87 kg / 191 lbs					
Oregano (Spanish)	67 kg/ 148 lbs	50 kg / <i>111 lb</i> s					
Chives	80 kg / <i>176 lbs</i>	59 kg / <i>132 lb</i> s					
Rosemary	20 kg / <i>44 lb</i> s	15 kg / 33 lbs					
Sage	24 kg / <i>52 lb</i> s	18 kg / <i>39 lb</i> s					
Fennel	71 kg / <i>156 lb</i> s	53 kg / <i>117 lb</i> s					
Parsley	83 kg / <i>182 lb</i> s	62 kg / 137 lbs					
Coriander (Cilantro)	71 kg / <i>156 lb</i> s	53 kg / <i>117 lb</i> s					



# Comparing ZipGrow yields with other growing techniques

# BASIL (Genovese)

Technique Growing time		Production Production/w (kg/m²) (kg/m²)		k Reference (see appendix)	
ZipGrow	5 weeks post-	9.4 kg	1.88 kg	<b>Storey, 2012</b>	
aquaponics	transplant				
Raft	52 weeks	13 to 42 kg	0.25 to 0.81 kg	Savidov et al.,	
aquaponics	post-transplant			2007	
Raft	52 weeks	23.4 to 25 kg	0.45 to 0.48 kg	Rakocy et al.,	
aquaponics	post-transplant			2007	
Hydroponic media bed	5.7 weeks post-transplant	6.26 kg	1.1 kg	Bradley & Marulanda, 2001	
Raft hydroponics	6.5 weeks from seed (1.5 weeks post 5 week establishment period	2.6 to 3.6 kg	0.4 to 0.55 kg	Micheli et al., 2003	
Vertigro Greenhouse Hydroponic	48 weeks post-transplant	16.6 kg	0.35 kg	Stapleton et Hochmuth, 2001	
Vertigro Field Hydroponic	15 weeks post-transplant	6.2 à 7.1 kg	0.41 to 0.47 kg	Hochmuth et Leon, 1999	
Field Production	52 weeks post-transplant	7.8 kg	0.15 kg	Rakocy et al., 2004	
Intensive Field Production	7 weeks post-transplant	2.5 kg	0.36 kg	Sifola & Barbieri, 2006	

ZipGrow aquaponics offers yields 1.7 to 7.5 higher than industry standards (aquaponics, hydroponics, field).



# **STRAWBERRY**

Variety	Technique	Plant densit y par m²	Prod° per plant (kg)	Prod° per m² (kg)	Growing period	Prod°per month and m²	Reference (see appendix)
Seascape	ZipGrow aquaponics	35.3	1	6.9 kg	1,4 month	4.9 kg	Storey, 2012 (total prod°)
Seascape	ZipGrow aquaponics	35.3	-	6.9 kg	1,4 month	4.3 kg	Storey, 2012 (group B)
Chandler	NFT	10.8	0.6 to 0.9 kg	6.5 to 9.7 kg	6 month	1.1 to 1.6 kg	Takeda & Hokanson, 2002
Sweet Charlie	Hydroponic tower	32	0.23 to 0.37 kg	4.5 to 7.8 kg	4,5 month	1 to 1.7 kg	Dummer, 1999
Elsanta	Hydroponc peat bag	8.5	-	8 kg	12 months	0.7 kg	Leiten & Baets, 1991
Chandler	Aguanania	28	0.195 kg	5.4 kg	5 months	1.1 kg	Takeda et
Sweet Charlie	Aquaponic Stacked Pot Tower	28	0.167 kg	4.7 kg	5 months	0.9 kg	al., 1999a Takeda et
Oso Grand	rower	28	0.138 kg	3.9 kg	5 months	0.8 kg	al., 1997
Chandler		14	0.370 kg	5.2 kg	5 months	1 kg	
Sweet Charlie	Hydroponic NFT	14	0.261 kg	3.7 kg	5 months	0.7 kg	Takeda et al., 1997
Oso Grand		14	0.253 kg	3.5 kg	5 months	0.7 kg	
Chandler	Hydroponic tower	40	0.5 kg	20 kg	12 months	1.7 kg	Resh, 2004

ZipGrow aquaponics offers yields 2.5 to 7 higher than industry standards (aquaponics, hydroponics).





# 4. BRIGHT AGROTECH RESOURCES



Since they launched on 2010, Bright Agrotech have been generating a vast amount of information, empowering a new generation of small-scale farmers to start and operate their hydroponic or aquaponic farm.

- hundreds of YouTube videos
- dozens of blog articles
- podcasts, webinars, Ebooks
- the Upstart University training program

Most of this content is accessible for free. All topics are covered by Dr Nate Storey and the Bright Agrotech team: setting up a greenhouse, pumps, pipes, aquaculture, nutrients and deficiencies, crops to grow, plant health, how to use Zipgrow towers, business plan, live sales, marketing to restaurants or supermarkets, CSA, green walls...



resources.brightagrotech.com



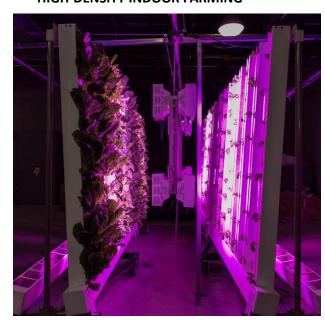
# 5. ZIP GROW & ITS MYRIAD APPLICATIONS

### **HIGH-DENSITY GREENHOUSE FARMING**



(US commercial farm)

### **HIGH-DENSITY INDOOR FARMING**



# **OUTDOOR AQUAPONIC FARM**



(Aquaponic Lyinx, USA)



(Freight Farms, USA)

# CONTAINER FARMING

# **GREEN WALL**





(installation by Bright Agrotech, Laramie, USA)



# **SCHOOL PROJECTS**



(Sallins National School, Irlande)

# **GASTRONOMIC WALLS IN RESTAURANTS**



(installation by Refarmers, Lyon)

**'LIVE' SALES** 







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