

**CONTRACT AWARD NOTIFICATION**

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
<b>Award Number</b>	<b>:</b>	<b>Fourth Supplemental to Award 2990-G dated February 2, 2000 &amp; Supplementals issued March 17, 1998, February 17, 1999 &amp; February 2, 2000</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2003 with option to cancel after June 30, 1998</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 and Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>March 5, 2001</b>
<b>Specification Reference:</b>		<b>As incorporated in the Invitation for Bids</b>

**Address Inquiries To:**

<b>All State Agencies</b>	<b>Non-State Agencies</b>
<b>Name</b> : Gail Van Kuren	<b>Name</b> : Judy Gibbons
<b>Title</b> : Purchasing Officer I	<b>Title</b> : Purchase Coordinator
<b>Phone</b> : 518-474-7901	<b>Phone</b> : 518-474-6717
<b>Fax</b> : 518-474-5052	<b>Fax</b> : 518-474-2437
<b>E-mail</b> : <a href="mailto:gail.vankuren@ogs.state.ny.us">gail.vankuren@ogs.state.ny.us</a>	<b>E-mail</b> : <a href="mailto:customer.services@ogs.state.ny.us">customer.services@ogs.state.ny.us</a>

**Description**

This is a supplemental award for books and non-print library materials and related ancillary services. Agencies are directed to review the original award and the three supplemental awards dated 3/17/98 and 2/17/99 and 2/2/00 (incorporated in the revised award dated 9/8/00) for information on the other contractors. Revised pages 102 to 109, including additional contractors and excluding deleted contractors, supersede pages 15-17 of the original award.

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC57613	COMPASS POINT BOOKS 3722 W. 50th St. #115 Minneapolis, MN 55410	877/371-1536 Jenifer Schwerfeger Fax No. 877/371-1539 E-Mail: j.schwerfeger@compasspointbooks.com http://www.compasspointbooks.com	411988613
PC57614	KENDALL/HUNT PUBLISHING COMPANY 4050 Westmark Drive PO Box 1840 Dubuque, IA 52004-1840	800/542-6657, Ext. 1120 319/589-1071 Joe Haverland Fax No. 319/589-1163 E-Mail: jhaverla@kendallhunt.com www.kendallhunt.com	421426616
PC57615 SB	NEW READERS PRESS 1320 Jamesville Avenue Box 35888 Syracuse, NY 13235	800/448-8878, Ext. 253 315/422-9121 Catherine Santaniello Fax No. 315/422-5561 E-Mail: csantaniello@laubach.org www.newreaderspress.com	520743365
PC57616	SUPREME COMPANY: WHOLESALE OF BOOKS 1909 Lagneaux Road Lafayette, LA 70506	800/262-3237 337/993-2369 Sandra Curley Fax No. 800/279-5731 E-Mail: sbooks@bellsouth.net	721323023

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET THE DELIVERY TERMS OF THIS CONTRACT. PRODUCT WHICH DOES NOT COMPLY WITH THE SPECIFICATIONS OR IS OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

FOR TAX FREE TRANSACTIONS UNDER THE INTERNAL REVENUE CODE, THE NEW YORK STATE REGISTRATION NUMBER IS **14740026K**.

**NOTE TO AGENCY:**

The letters SB listed under the Contract Number indicate the contractor is a small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise, respectively.

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

SUMMARY OF CONTRACTORS

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>"G"</b>	<b>A</b>	<b>D</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G I R S E C O N O M Y</b>	<b>F O R E I G N</b>
Academic Book Center	A-F	A-F	A-F	A-F	X		
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
BMI Educational Services, Inc.	C,D,E,F				X		
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Blackwell's Book Services	A-E	A-E	A-E		X		
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
The Bookmen, Inc.	A,C,D,F	A,C,D,F	A,C,D		X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C, E	A-C, E		X		
Chelsea House Publishers		A,B	A,B		X		
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Davidson Titles, Inc.	A-C, F	A-C, F			X		
Demco Media	E*				X		
Eastern Book Co.	A-E	A-E	A-E	A-F	X		X
Econo-Clad Books	B-F	C-F			X		
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopedia Britannica		X			X	X	X

\*Additional single title discounts

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>"G"</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O A U T N E T</b>	<b>F O R E I G N</b>
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Franklin Book Co., Inc.	A-F	A-F	A-F	A-F	X		X
The Gale Group				A-F	X	X	X
Greenhaven Press		see Item IV	see Item IV	A,B, D,E	X		
Grolier Publishing (Children's Press)		B,F			X		
Grolier Publishing (Franklin Watt)		B,F			X		
Grolier Publishing (Grolier Educational)		B,F			X		
Grolier Publishing (Orchard Books)		B,C			X		
The H. W. Wilson Company				D,E,F	X	X	
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
I.I.C.E. Inc.	A,C,F					X	
Kendall/Hunt Publishing Co.			A-F		X		
Lucent Books		see Item IV	see Item IV	A,B, D,E	X		
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books Inc.		A,C,F*					
Marshall Cavendish Corp.		B			X		
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				

\*Additional single title discounts

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>D</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>R E C O U N T R Y</b>	<b>F O R E I G N</b>
PBS Learning Media		F						
Perfection Learning Corp.	C,E*				X			
Perma-Bound Books	B-F	B-F	B-F		X			
Quality Books, Inc.	A-F	A-F	A-F		X	X	X	X
Rand McNally	A,C,E,F	A,C,E,F				X	X	X
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X	X
Rourke Publishing Group			B		X			
Schoenhof's Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X	X
Steck-Vaughn Company	B,F	B,F	B,F		X			
Story House Corporation	B-F	B-F	B-F		X	X		
Strand Book Store	A-E	A-E			X			
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X		
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X	X
Victor Kamkin Inc.	A-F	A-F	A-F					X
World Almanac Education Library Services	X				X	X		
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X	X

\*Additional single title discounts

**CONTRACTOR: COMPASS POINT BOOKS**

**CONTRACT NO. PC57613**

Offers learning books for the library to support K-8 curriculum.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE	
	B. LIBRARY BINDING	25%
	25+ Copies (Single Title)	30%
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits	\$.75*
	2. Cataloging and Processing	\$.75*
	4. Shelf Ready Books	\$.75*
	6. Bibliographic Records - Marc records on disk	\$.12*
	8. Bar Codes - free with automation kit for orders of \$350+ - extra	\$.10

\*Free with orders of \$350+

DISCOUNTS:

VOLUME PRICING-PRICE BREAKS (mixed titles)		NON-TRADE
for agency's aggregate purchase in dollars.	\$15,000	5%
for aggregate contract purchases in dollars statewide.	\$60,000	5%

24-hour rush delivery available at overnight shipping cost

Accepts NYS Procurement Card for orders up to \$2,500

Delivery: 5-14 Days A/R/O

**CONTRACTOR: KENDALL/HUNT PUBLISHING COMPANY**

**CONTRACT NO. PC57614**

Publishes K-12 curriculum materials including hands-on, activity-based classroom programs.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>HANDLING CHARGE EACH</u>
III.	TEXTBOOKS	
	A. CLOTH BINDING <u>AND</u> B. LIBRARY BINDING <u>AND</u> C. PAPERBACKS, QUALITY <u>AND</u> D. PAPERBACKS, MASS MARKET <u>AND</u> E. PREBOUND HARDBACKS	5-10% *
	F. NON-PRINT AND OTHERS	5-10% *
	1. Audio Cassettes	5-10% *
	2. Audio Visual Materials	5-10% *
	3. Books on Tape Abridged	5-10% *
	4. Books on Taped Unabridged	5-10% *
	5. CD-ROM (fixed price only-no online services)	5-10% *
	9. Laser Disc	5-10% *
	11. Microcomputer Software (educational)	5-10% *
	14. Video tapes, educational	5-10% *
	G. SERVICES	
	1. Catalog Kits	5-10% *
	4. Shelf Ready Books	5-10% *

\*Add 5% for Print and Multimedia; Add 10% for Manipulative Kits

24-hour rush delivery available at up to 5% for Print and Multimedia and up to 10% for manipulative kits, plus overnight shipping costs.

Delivery: 30 Days A/R/O for print and multimedia; 60-90 Days A/R/O for manipulative kits.

**CONTRACTOR: NEW READERS PRESS**

**CONTRACT NO. PC57615**

Supplies materials for adults and older teens at reading levels 0-9, for adults and older teens with learning disabilities and learning difficulties, and for ESL students.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
III.	TEXTBOOKS	
	B. PAPERBACKS, QUALITY	0-20% *
	F. NON-PRINT AND OTHERS	0-20% *
	1. Audio Cassettes	0-20% *
	5. CD-ROM (fixed price only-no online services)	0-20% *
	14. Video tapes, educational	0-20% *
	15. Diskette	0-20% *

\*20% discount applies to the majority of purchases numbering four or more. Price list dated 12/15/00 (available upon request), reflects discount and includes shipping charges.

Electronic Access Ordering available through website: [www.newreaderspress.com](http://www.newreaderspress.com)

24-hour rush delivery available at overnight shipping cost plus \$10.

Accepts NYS Procurement Card for orders up to \$2,500.

Delivery: 4 Days A/R/O

**CONTRACTOR: SUPREME COMPANY: WHOLESALE OF BOOKS**

**CONTRACT NO. PC57616**

Supplies any book in print and full cataloging and processing services.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING	35%
	1-200 Copies (Single Title)	35%
	201-300 Copies (Single Title)	36%
	301+ Copies (Single Title)	37%
	B. LIBRARY BINDING	20%
	100-200 Copies (Single Title)	21%
	201-300 Copies (Single Title)	22%
	301+ Copies (Single Title)	23%
	C. PAPERBACKS, QUALITY	35%
	1-200 Copies (Single Title)	35%
	201-300 Copies (Single Title)	36%
	301+ Copies (Single Title)	37%
	D. PAPERBACKS, MASS MARKET	35%
	100-200 Copies (Single Title)	36%
	201-300 Copies (Single Title)	37%
	301+ Copies (Single Title)	38%
	E. PREBOUND HARDBACKS	<u>PREBOUND</u>
	For Book List Prices \$.95-\$4.99	<u>CHARGE EACH</u>
	100-299 Copies \$.95-\$4.99	\$ 8.99
	300-499 Copies \$.95-\$4.99	\$ 7.99
	500+ Copies \$.95-\$4.99	\$ 6.99
	For Book List Prices \$5.00-\$7.95	\$ 5.99
	100-299 Copies \$5.00-\$7.95	\$10.99
	300-499 Copies \$5.00-\$7.95	\$ 9.99
	500+ Copies \$5.00-\$7.95	\$ 8.99
		\$ 7.99

CONTRACTOR: SUPREME COMPANY: WHOLESALER OF BOOKS (Cont'd)

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, educational, etc.)	10-15%
	3. Books on tape Abridged	20%
	4. Books on tape Unabridged	20%
	5. CD-ROM (fixed price only-no online services)	10%
	7. CDs (music, etc.)	15%
	11. Microcomputer Software (educational)	15%
II.	NON-TRADE PUBLICATIONS	<u>DISCOUNT</u>
	A. CLOTH BINDING	10%
	1-200 Copies (Single Title)	10%
	201-300 Copies (Single Title)	10%
	301+ Copies (Single Title)	10%
	B. LIBRARY BINDING	5-10%
	100-200 Copies (Single Title)	5-10%
	201-300 Copies (Single Title)	5-10%
	301+ Copies (Single Title)	5-10%
	C. PAPERBACKS, QUALITY	10%
	1-200 Copies (Single Title)	10%
	201-300 Copies (Single Title)	10%
	310+ Copies (Single Title)	10%
	D. PAPERBACKS, MASS MARKET	10%
	100-200 Copies (Single Title)	10%
	201-300 Copies (Single Title)	10%
	301+ Copies (Single Title)	10%
	E. PREBOUND HARDBACKS	<u>PREBOUND CHARGE EACH</u>
	For Book List Prices \$.95-\$4.99	\$ 8.99
	100-299 Copies \$.95-\$4.99	\$ 7.99
	300-499 Copies \$.95-\$4.99	\$ 6.99
	500+ Copies \$.95-\$4.99	\$ 5.99
	For Book List Prices \$5.00-\$7.95	\$10.99
	100-299 Copies \$5.00-\$7.95	\$ 9.99
	300-499 Copies \$5.00-\$7.95	\$ 8.99
	500+ Copies \$5.00-\$7.95	\$ 7.99
III.	TEXTBOOKS	<u>DISCOUNT</u>
	A. CLOTH BINDING	10%
	1-200 Copies (Single Title)	10%
	201-300 Copies (Single Title)	10%
	301+ Copies (Single Title)	10%
	B. LIBRARY BINDING	10%
	100-200 Copies (Single Title)	10%
	201-300 Copies (Single Title)	10%
	301+ Copies (Single Title)	10%
	C. PAPERBACKS, QUALITY	10%
	1-200 Copies (Single Title)	10%
	201-300 Copies (Single Title)	10%
	301+ Copies (Single Title)	10%
	D. PAPERBACKS, MASS MARKET	10%
	100-200 Copies (Single Title)	10%
	201-300 Copies (Single Title)	10%
	301+ Copies (Single Title)	10%



CONTRACTOR: **SUPREME COMPANY: WHOLESALER OF BOOKS** (Cont'd)

<u>ITEM</u>	<u>PREBOUND CHARGE EACH</u>
<b>III. TEXTBOOKS (Cont'd)</b>	
<b>E. PREBOUND HARDBACKS</b>	
For Book List Prices \$.95-\$4.99	\$ 8.99
100-299 Copies \$.95-\$4.99	\$ 7.99
300-499 Copies \$.95-\$4.99	\$ 6.99
500+ Copies \$.95-\$4.99	\$ 5.99
For Book List Prices \$5.00-\$7.95	\$10.99
100-299 Copies \$5.00-\$7.95	\$ 9.99
300-499 Copies \$5.00-\$7.95	\$ 8.99
500+ Copies \$5.00-\$7.95	\$ 7.99
<b>G. SERVICES</b>	<u>CHARGE EACH</u>
1. Catalog Kits - complete card set	\$.49
2. Cataloging and Processing (spec sheet available) - Marc record	\$.39
Barcode ("Smart") label/generic barcode ("dumb") labels	\$.05/\$.07
Pockets (includes spine labels)	\$.20
3. Rebinding of Paperbacks - See "Prebound Hardbacks fees above	
4. Shelf Ready Books - all standard and automation titles will be	
shipped shelf ready - standard processing (prot. jkt., card kit, due	
slip, pocket & labels)	\$.59
automation processing (prot. jkt., Marc record, due slip, pocket &	
label, barcode)	\$.69
5. Customized Reports - <b>NO CHARGE</b>	
6. Bibliographic Records - <b>NO CHARGE</b>	
7. Security Tape - placed on ordered items - 3M Tattle tape strip (book)	
or video security strip or audio cassette strip	\$.25
CD-ROM security strip	\$.89
"smart" labels/"dumb" labels	\$.05/\$.07
<b>IV. NET PUBLICATIONS (NO DISCOUNT) INCLUDING A. CLOTH</b>	<u>HANDLING</u>
<b>BINDING AND B. LIBRARY BINDING AND C. PAPERBACKS, QUALITY</b>	<u>CHARGE EACH</u>
<b>AND D. PAPERBACKS, MASS MARKET AND F. NON-PRINT AND</b>	
<b>OTHERS</b>	No Handling Charge
Accepts NYS Procurement Card for orders up to \$2,500.	
Contact contractor for website address.	
Delivery: 30-90 Days A/R/O (75% delivery in 30 days).	

## SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
<b>Award Number</b>	<b>:</b>	<b>Fifth Supplemental to Award 2990-G dated 1/2/98, Revised Awards dated 5/15/00 &amp; 9/8/00 &amp; the Supplemental Awards issued 3/17/98, 2/17/99, 2/2/00 &amp; 3/5/01.</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2003 with option to cancel after June 30, 1998</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 12, 1997 and Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>August 13, 2001</b>
<b>Specification Reference:</b>		<b>As incorporated in the Invitation for Bids</b>

### Address Inquiries To:

<b>All State Agencies</b>	<b>Non-State Agencies</b>
<b>Name</b> : Gail Van Kuren	<b>Name</b> : Judy Gibbons
<b>Title</b> : Purchasing Officer I	<b>Title</b> : Purchase Coordinator
<b>Phone</b> : 518-474-7901	<b>Phone</b> : 518-474-6717
<b>Fax</b> : 518-474-5052	<b>Fax</b> : 518-474-2437
<b>E-mail</b> : <a href="mailto:gail.vankuren@ogs.state.ny.us">gail.vankuren@ogs.state.ny.us</a>	<b>E-mail</b> : <a href="mailto:customer.services@ogs.state.ny.us">customer.services@ogs.state.ny.us</a>

### Description

This is a supplemental award for books and non-print library materials and related ancillary services. Agencies are directed to review the original award and the three supplemental awards dated 3/17/98 and 2/17/99 and 2/2/00 (incorporated in the revised award dated 9/8/00) and the fourth supplemental award dated 3/5/01 for information on the other contractors. Revised pages 113-115, including additional contractors and excluding deleted contractors, supersede pages 15-17 of the original award.

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PC58159 SB	BOOK REVUE 313 New York Ave. Huntington, NY 11743	631/351-1304 Sean Guido Fax No. 631/271-5890 E-mail: bookrevu@optonline.net <a href="http://www.bookrevue.com">http://www.bookrevue.com</a>	112456678
Cash Discount: 2% for payment within 30 days			
PC58160	BOOKSOURCE, INC. 1230 Macklind Ave. St. Louis, MO 63110	800/444-0435 314/647-0600 Mary Robertson Fax No. 800/647-1923 314/647-6850 E-mail: edinfo@booksource.com <a href="http://www.booksource.com">http://www.booksource.com</a>	431018725
Cash Discount: 2% for payment within 15 days			
PC58161 SB	JARRETT PUBLISHING COMPANY 19 Cross Street PO Box 1460 Ronkonkoma, NY 11779	800/859-7679 631/981-4248 Donna Cakouris Fax No. 631/588-4722 <a href="http://www.jarrettpub.com">http://www.jarrettpub.com</a>	680353229
PC58162	LERNER PUBLISHING CORP. 241 First Avenue North Minneapolis, MN 55401	800/328-4929 612/332-3344 Brad Richason Fax No. 800/332-1132 612/204-9208 E-mail: bradr@lernerbooks.com <a href="http://www.lernerbooks.com">http://www.lernerbooks.com</a>	410833899
PC58164	McDOUGAL LITTELL, INC. (a Houghton Mifflin Co.) 1900 S. Batavia Avenue Geneva, IL 60134	800/462-6595, Ext. 5898 Kathy Mallory Fax No. 888/872-8380 E-mail: kathy_mallory@hmco.com <a href="http://www.mcdougallittell.com">http://www.mcdougallittell.com</a>	041456030
PC58165	MILLBROOK PRESS 2 Old New Milford Rd. Brookfield, CT 06804	800/462-4703, Ext. 3006 203/740-2220 David Dunn Fax No. 203/740-2223 <a href="http://www.millbrookpress.com">http://www.millbrookpress.com</a>	061390025

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC58163	OXFORD UNIVERSITY PRESS 2001 Evans Road Cary, NC 27513	800/624-0153, Ext. 5280 919/677-0977, Ext. 5280 Richard Rocco Fax No. 919/677-8877 E-mail: <a href="mailto:librarysales@oup-usa.org">librarysales@oup-usa.org</a> <a href="http://www.oup-usa.org">http://www.oup-usa.org</a>	237398718
	FOR TEXT BOOK ORDERS: OXFORD UNIVERSITY PRESS HIGHER EDUCATION GROUP 2001 Evans Road Cary, NC 27513	800/280-0280 Valerie Hartman 800/334-4249, Ext. 6170 Fax No. 919/677-8877 <a href="http://www.oup-usa.org/college">http://www.oup-usa.org/college</a>	

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET THE DELIVERY TERMS OF THIS CONTRACT. PRODUCT WHICH DOES NOT COMPLY WITH THE SPECIFICATIONS OR IS OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**NOTE TO AGENCY:**

The letters SB listed under the Contract Number indicate the contractor is a small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise, respectively.

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

(continued)

SUMMARY OF CONTRACTORS

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>"G"</b>	<b>A</b>	<b>F</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O A U T N E T</b>	<b>O R E I G N</b>
Academic Book Center	A-F	A-F	A-F	A-F	X		
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
BMI Educational Services, Inc.	C,D,E,F				X		
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Blackwell's Book Services	A-E	A-E	A-E		X		
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
Book Revue	A-F*	A-F*					
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
The Bookmen, Inc.	A,C,D,F	A,C,D,F	A,C,D		X		
Booksource, Inc.	A-C*				X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C, E	A-C, E		X		
Chelsea House Publishers		A,B	A,B		X		
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Davidson Titles, Inc.	A-C, F	A-C, F			X		
Demco Media	E*				X		
Eastern Book Co.	A-E	A-E	A-E	A-F	X		X
Econo-Clad Books	B-F	C-F			X		
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopedia Britannica		X			X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>"G"</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O A U T N E T</b>	<b>F O R E I G N</b>
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Franklin Book Co., Inc.	A-F	A-F	A-F	A-F	X		X
The Gale Group				A-F	X	X	X
Greenhaven Press		see Item IV	see Item IV	A,B, D,E	X		
Grolier Publishing (Children's Press)		B,F			X		
Grolier Publishing (Franklin Watt)		B,F			X		
Grolier Publishing (Grolier Educational)		B,F			X		
Grolier Publishing (Orchard Books)		B,C			X		
The H. W. Wilson Company				D,E,F	X	X	
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
I.I.C.E. Inc.	A,C,F					X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Kendall/Hunt Publishing Co.			A-F		X		
Lerner Publishing Group		B,C			X		
Lucent Books		see Item IV	see Item IV	A,B, D,E	X		
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books Inc.		A,C,F*					
Marshall Cavendish Corp.		B			X		
McDougal Littell Inc. (A Houghton Mifflin Co.)			A,C,F				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Millbrook Press		A-C*			X		
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Oxford University Press	B*	B*,F	A,C,E				

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>D</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S</b>	<b>G</b>	<b>I</b>	<b>R</b>
					<b>E</b>	<b>R</b>	<b>S</b>	<b>O</b>
					<b>V</b>	<b>E</b>	<b>C</b>	<b>R</b>
					<b>I</b>	<b>G</b>	<b>O</b>	<b>E</b>
					<b>C</b>	<b>A</b>	<b>U</b>	<b>I</b>
					<b>E</b>	<b>T</b>	<b>N</b>	<b>G</b>
					<b>S</b>	<b>E</b>	<b>T</b>	<b>N</b>
PBS Learning Media		F						
Perfection Learning Corp.	C,E*				X			
Perma-Bound Books	B-F	B-F	B-F		X			
Quality Books, Inc.	A-F	A-F	A-F		X	X	X	X
Rand McNally	A,C,E,F	A,C,E,F				X	X	X
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X	X
Rourke Publishing Group			B		X			
Schoenhof's Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X	X
Steck-Vaughn Company	B,F	B,F	B,F		X			
Story House Corporation	B-F	B-F	B-F		X	X		
Strand Book Store	A-E	A-E			X			
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X		
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X	X
Victor Kamkin Inc.	A-F	A-F	A-F					X
World Almanac Education Library Services	X				X	X		
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X	X

\*Additional single title discounts

(continued)

CONTRACTOR: **BOOK REVUE**

CONTRACT NO. **PC58159**

Provides a complete line of trade and technical books and books on tape.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS INCLUDING A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS, MASS MARKET <b><u>AND</u></b> E. PREBOUND HARDBACKS	
	1-9 Copies (Single & Assorted Titles)	20%
	10+ Copies (Single Title)	25%
F.	NON-PRINT AND OTHERS	
	1. Audio Cassettes (music, educational, etc.) - 1-9 units (Single & Assorted Titles)	20%
	10+ units (Single Title)	25%
	3. Books on Tape Abridged - 1-9 units (Single & Assorted Titles)	20%
	10+ units (Single Title)	25%
	4. Books on Tape Unabridged - 1-9 units (Single & Assorted Titles)	20%
	10+ units (Single Title)	25%
II.	NON-TRADE PUBLICATIONS INCLUDING A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS, MASS MARKET <b><u>AND</u></b> E. PREBOUND HARDBACKS	
	1-9 Copies (Single & Assorted Titles)	15%
	10+ Copies (Single Title)	20%
F.	NON-PRINT AND OTHERS	
	1. Audio Cassettes (music, educational, etc.) - 1-9 units (Single & Assorted Titles)	15%
	10+ units (Single Title)	20%
	3. Books on Tape Abridged - 1-9 units (Single & Assorted Titles)	15%
	10+ units (Single Title)	20%
	4. Books on Tape Unabridged - 1-9 units (Single & Assorted Titles)	15%
	10+ units (Single Title)	20%

Delivery: 15 Days A/R/O

(continued)



CONTRACTOR: **BOOKSOURCE, INC.**

CONTRACT NO. **PC58160**

Booksource is a national book wholesaler offering trade books/literature for classrooms and libraries, grades preK-12.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
A.	CLOTH BINDING	
	1-24 Copies (Single & Assorted Titles)	10%
	25+ Copies (Single & Assorted Titles)	25%
B.	LIBRARY BINDING	
	1-24 Copies (Single & Assorted Titles)	10%
	25+ Copies (Single & Assorted Titles)	20%
C.	PAPERBACKS, QUALITY <b>AND</b> D. PAPERBACKS, MASS MARKET	
	1-24 Copies (Single & Assorted Titles)	10%
	25+ Copies (Single & Assorted Titles)	25%
G.	SERVICES	<u>HANDLING CHARGE EACH</u>
	1. Catalog Kits - includes main entry card, shelf list card, all entry cards, spine label, book pocket, circulation card - unattached attached	\$.80 \$.99
	2. Cataloging and Processing - card kits, attached w/spine labels Mylar jackets taped or glued Bar code attached Microlif disk free with order of 25 or more bar codes	\$.99 \$.49 \$.40
	4. Shelf Ready Books - See No. 2 above	
	5. Customized Reports available	
	6. Bibliographic Records - Library of Congress, Dewey Decimal, Subject Classification	\$0
	7. Security tape - 3M (Tattletape) or Plain Theft Detection Device, or Date Due Theft Detection Device	\$.40
	8. Bar Codes - unattached/attached with protector Bar Code/Spine label - unattached/attached	\$.25/\$.40 \$.25/\$.60
	9. Accelerated Reader labels/Reading Levels Interest Levels/Lexile Levels	\$.20/\$.03 \$.03
	10. Prebound Paperbacks	\$4.35

Electronic Access Ordering available through website.

Delivery: 30-90 Days A/R/O

(continued)

**CONTRACTOR: JARRETT PUBLISHING COMPANY**

**CONTRACT NO. PC58161**

Publishes textbooks and test preparation materials for social studies and the English language arts, grades 3-12. These include products for students with special needs, ESL students, and Spanish-speaking students in bilingual classrooms.

ITEM

HANDLING

NO.    ITEM CATEGORY

CHARGE EACH

II-IV. NON-TRADE PUBLICATIONS/TEXTBOOKS/NET PUBLICATIONS  
INCLUDING A. CLOTH BINDING **AND** C. PAPERBACKS, QUALITY

8%\*

\*To be applied to current price list, available upon request from Jarrett

Delivery: 30 Days A/R/O

**CONTRACTOR: LERNER PUBLISHING GROUP**

**CONTRACT NO. PC58162**

Produces books for children of all ages. Style and subject matter are unlimited, spanning everything from illustrated picture books to detailed biographies of historical and contemporary figures.

ITEM

NO.    ITEM CATEGORY

DISCOUNT

II. NON-TRADE PUBLICATIONS

B. LIBRARY BINDING **AND** C. PAPERBACKS, QUALITY

25%

HANDLING

G. SERVICES

CHARGE EACH

1. Catalog Kits - unattached/attached

\$.85/\$.99

2. Cataloging and Processing - basic automation kit includes

barcodes & spine labels - unattached/attached

\$.25/\$.60

premium automation kit - includes barcodes, spine labels

pockets, shelf list cards & borrower's card - unattached/attached

\$.80/\$.95

6. Bibliographic Records - MARC records ordered w/other

processing

\$5.00

MARC records ordered without other processing

\$20.00

7. Security tape - 3M Tattle Tape, Checkpoint - w/affixed barcodes/alone

\$.35/\$.50

8. Bar Codes - unattached/attached

\$.10/\$.30

Electronic Access Ordering available through website

24-hour rush delivery available on orders without processing at no additional charge.

Delivery: 30 Days A/R/O

(continued)

**CONTRACTOR: McDOUGAL LITTELL INC  
(a Houghton Mifflin Co.)**

**CONTRACT NO. PC58164**

Offers the McDougal Littell 2001 New York City Catalog, NYSTL approved materials for Grades 6-12. The McDougal Littell 2001 New York City catalog includes hardcover and softcover pupil editions which all meet the specifications of NASTA (National Assoc. of Textbook Administrators), teachers' editions, and softcover ancillaries.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
III.	TEXTBOOKS INCLUDING A. CLOTH BINDING <b><u>AND</u></b> C. PAPERBACKS	0%*
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes	0%*
	2. Audio Visual Materials	0%*
	5. CD-ROM (fixed price only-no online services)	0%*
	7. CDs (music, etc.)	0%*
	9. Laser Disc	0%*
	11. Microcomputer Software (educational)	0%*
	14. Video Tapes, educational	0%*

\*Catalog prices listed are the delivered prices, taking into consideration discounts and shipping.

24-hour rush delivery available at actual shipping charges.

Accepts NYS Procurement Card for orders up to \$2,500.00.

Delivery: 60 Days A/R/O

**CONTRACTOR: MILLBROOK PRESS**

**CONTRACT NO. PC58165**

Publisher of predominantly non-fiction books, single titles and series, for the K-12 market. A new fiction line (Roaring Brook) will become available January 2002.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY	25%
	100+ Copies (Single & Assorted titles)	30%
	G. SERVICES	<u>HANDLING</u>
	1. Catalog Kits	<u>CHARGE EACH</u>
	2. Cataloging and Processing	\$.85
	includes spine label, spine label protector, pocket, catalog cards	\$1.10
	and mylar jackets on books w/custom covers	\$1.10
	4. Shelf Ready Books - See No. 2 above	\$1.10
	6. Bibliographic Records - data disk, 1-25 books	\$15.00
	26 or more books - no charge	\$0
	7. Security Tape	\$.45
	8. Bar Codes	\$.25

Electronic Access Ordering System: EDI

24-hour rush delivery available at overnight shipping cost.

Accepts NYS Procurement Card for orders up to \$2,500.00.

Delivery: 30 Days A/R/O

(continued)

**CONTRACTOR: OXFORD UNIVERSITY PRESS**

**CONTRACT NO. PC58163**

Through its Library Sales Department and Higher Education Group in Cary, NC, specializes in providing reference works to libraries and textbooks to the school/college/university market. In addition to reference and textbook lines, offers trade publications to libraries.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS <b><u>AND</u></b> II. NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	
	1-4 Copies (Single Title)	15%
	5-9 Copies (Single Title)	20%
	10+ Copies (Single Title)	25%
II.	NON-TRADE PUBLICATIONS	
	F. NON-PRINT AND OTHERS	
	5. CD-ROM (fixed price only-non-online services)	15%
	8. Encyclopedias	15%
III.	TEXTBOOKS INCLUDING A. CLOTH BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY <b><u>AND</u></b> E. PREBOUND HARDBACKS	17%

Accepts NYS Procurement Card for orders up to \$2,500.00.

24-hour rush delivery is available at shipping cost.

Delivery: 10 Days A/R/O

(continued)

## SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 – BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b> <b>Classification Code(s): 55</b>
<b>Award Number</b>	<b>:</b>	<b>Sixth Supplemental to Award 2990-G dated 1/2/98, Revised Awards dated 5/15/00 &amp; 9/9/00 &amp; the Supplemental Awards issued 3/17/98, 2/17/99, 2/2/00, 3/5/01 &amp; 8/13/01.</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2003 with option to cancel after June 30, 1998.</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 and Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>January 25, 2002</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated in the Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 2 of this Award</b>

### Address Inquiries to:

All State Agencies & Vendors	Political Subdivisions & Others
Name : Gail Van Kuren	Name : Judy Gibbons
Title : Purchasing Officer I	Title : Purchase Coordinator
Phone : 518-474-7901	Phone : 518-474-6717
Fax : 518-474-5052	Fax : 518-474-2437
E-mail : <a href="mailto:gail.vankuren@ogs.state.ny.us">gail.vankuren@ogs.state.ny.us</a>	E-mail : <a href="mailto:customer.services@ogs.state.ny.us">customer.services@ogs.state.ny.us</a>

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a supplemental award for books and non-print library materials and related ancillary services. Agencies are directed to review the original award and the three supplemental awards dated 3/17/98 and 2/17/99 and 2/2/00 (incorporated in the revised award dated 9/8/00) and the fourth supplemental award dated 3/5/01 and the fifth supplemental award dated 8/13/01 for information on the other contractors. Revised pages 123-125, including additional contractors and excluding deleted contractors, supersede pages 15-17 of the revised and original awards.

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC59140	LIBRARY VIDEO COMPANY 7 East Wynnewood Rd. PO Box 580 Wynnewood, PA 19096 Attn. J. Parker Hall Re: NYS Contract	800/843-3620 J. Parker Hall Fax No. 610/645-4040 E-Mail: parker@libraryvideo.com http://www.libraryvideo.com	232353078
PC59141	MCGRAW-HILL/CONTEMPORARY One Prudential Plaza 130 E. Randolph St., Suite 400 Chicago, IL 60601	800/621-1918 Alice Cheung Fax No. 312/233-6710 E-Mail: a_cheung@mcgraw-hill.com	131026995
PC59142	PUBLISHERS QUALITY LIBRARY SERVICE 2297 Southwest Blvd. PO Box 607 Grove City, OH 43123	800/334-8647 Dan Rannebarger Fax No. 800-989-2341 E-Mail: rannebad@ubscorp.com	311027404

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

**(See "Contract Payments" and "Electronic Payments" at end of this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**NOTE TO AGENCY:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

(continued)

SUMMARY OF CONTRACTORS

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	<b>F</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S</b>	<b>G D</b>	<b>O R</b>
					<b>E</b>	<b>R S</b>	<b>E I</b>
					<b>R</b>	<b>E C</b>	<b>G N</b>
					<b>V</b>	<b>A U</b>	<b>O R</b>
					<b>I</b>	<b>T N</b>	<b>E I</b>
					<b>C</b>	<b>E T</b>	<b>E I</b>
					<b>E</b>		<b>E I</b>
					<b>S</b>		<b>E I</b>
Academic Book Center	A-F	A-F	A-F	A-F	X		
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
BMI Educational Services, Inc.	C,D,E,F				X		
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Blackwell's Book Services	A-E	A-E	A-E		X		
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
Book Revue	A-F*	A-F*					
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
The Bookmen, Inc.	A,C,D,F	A,C,D,F	A,C,D		X		
Booksource, Inc.	A-C*				X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C, E	A-C, E		X		
Chelsea House Publishers		A,B	A,B		X		
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Davidson Titles, Inc.	A-C, F	A-C, F			X		
Demco Media	E*				X		
Eastern Book Co.	A-E	A-E	A-E	A-F	X		X
Econo-Clad Books	B-F	C-F			X		
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopedia Britannica		X			X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>F O R E I G N</b>
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Franklin Book Co., Inc.	A-F	A-F	A-F	A-F	X		X
The Gale Group				A-F	X	X	X
Greenhaven Press		see Item IV	see Item IV	A,B, D,E	X		
Grolier Publishing (Children's Press)		B,F			X		
Grolier Publishing (Franklin Watt)		B,F			X		
Grolier Publishing (Grolier Educational)		B,F			X		
Grolier Publishing (Orchard Books)		B,C			X		
The H. W. Wilson Company				D,E,F	X	X	
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
I.I.C.E. Inc.	A,C,F					X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Kendall/Hunt Publishing Co.			A-F		X		
Lerner Publishing Group		B,C			X		
Library Video Company	F	F	F		X	X	
Lucent Books		see Item IV	see Item IV	A,B, D,E	X		
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books Inc.		A,C,F*					
Marshall Cavendish Corp.		B			X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Millbrook Press		A-C*			X		
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Oxford University Press	B*	B*,F	A,C,E				

\*Additional single title discounts

(continued)



SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F-Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	<b>F</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITE IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>O R E I G N</b>
PBS Learning Media		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Publishers Quality Library Service	A-C, F	A-C, F			X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rand McNally	A,C,E,F	A,C,E,F				X	X
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X
Rourke Publishing Group			B		X		
Schoenhof's Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X
Steck-Vaughn Company	B,F	B,F	B,F		X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
Victor Kamkin Inc.	A-F	A-F	A-F				X
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

**CONTRACTOR: LIBRARY VIDEO COMPANY**

**CONTRACT NO. PC59140**

Provides educational videos, CD-ROMs, and DVDs to schools and public libraries for all ages and grade levels.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE <b>AND</b>	
II.	NON-TRADE PUBLICATIONS <b>AND</b>	
III.	TEXTBOOKS	
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (music, educational)	0%
	2. Audio Visual Materials	0%
	3. Books on Tape Abridged	0%
	4. Books on Tape Unabridged	0%
	5. CD-ROM (fixed price only-no online services)	0%
	9. Laser Disc	0%
	14. Video Tapes (feature film, educational, etc.)	0%
	15. DVD	0%
	G. SERVICES	<u>HANDLING CHARGE EACH</u>
	1. Catalog Kits - full card sets including circulating pocket & spine labels/Single Main Entry Cards	\$1.25/\$.25

(continued)

CONTRACTOR: **LIBRARY VIDEO COMPANY** (Cont'd)

HANDLING  
CHARGE EACH

- 2. Cataloging and Processing - contract contractor & complete a "Cataloging & Processing Profile Form for a free quote.
- 6. Bibliographic Records - full MARC records available: record without barcode labels/record with barcode label \$.75/\$.85

24-hour rush delivery available at shipping cost  
Electronic Access Ordering available through website.  
Accepts NYS Purchasing Card for orders up to \$2,500.  
Delivery: 3 business days A/R/O

**DISCOUNTS**

Additional 5% discount on single orders of \$5,000. Contact Library Video Company for additional information on discount structure.

CONTRACTOR: **MCGRAW-HILL/CONTEMPORARY**

**CONTRACT NO. PC59141**

Publishes textbooks and software for adult education and ESL.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
III.	TEXTBOOKS	
	C. PAPERBACKS, QUALITY	20%*
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes	0%
	5. CD-ROM (fixed price only-no online services)	0%

**\*PRICE LIST REFLECTS DISCOUNT. PRICE LIST PROVIDED UPON REQUEST**

24-hour delivery available at shipping cost. Orders must be placed before 11:00 a.m. EST  
Accepts NYS Purchasing Card for purchases up to \$2,500.  
Delivery: 10 days A/R/O

CONTRACTOR: **PUBLISHERS QUALITY LIBRARY SERVICE**

**CONTRACT NO. PC59142**

Offers fiction and non-fiction books for grades K through 12 priced up to 35% off publishers' list. Free catalog cards available with each title, or options available to allow the cataloging to be done to specifications.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>CHARGE EACH</u>
I.	TRADE PUBLICATIONS <b><u>AND</u></b>	
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY	8%*
	F. NON-PRINT AND OTHERS	
	3. Books on Tape Abridged	8%*
	4. Books on Tape Unabridged	8%*
	G. SERVICES**	<u>HANDLING CHARGE EACH</u>
	1. Catalog Kits - free set of Dewey/Sears or Dewey/Library of Congress generic cards	\$0
	2. Cataloging and Processing - custom card kits	\$.75
	Marc Record Data Disk - 12 or fewer titles	\$5.00 flat charge
	13-50 titles (per title)	\$.40
	51 or more titles	\$20.00 flat charge
	Available options - only with purchase of disk:	
	barcodes/shelflist cards	\$.10/\$.15
	spine labels/main entry cards	\$.15/\$.15
	pocket/label set	\$.20
	purchase price (per title)	\$.20/.02
	4. Shelf Ready Books - books fully processed (not available for flexible or soft bindings) includes affixing card kit, spine labels, barcodes (if ordered), plus 1.5 mil mylar jacket/without 1.5 mil mylar jacket	\$1.00/\$.75
	8. Bar Codes - see No. 2 above	

(continued)

CONTRACTOR: **PUBLISHERS QUALITY LIBRARY SERVICE (Cont'd)**

**\*NOTE: CATALOG PRICES REFLECT UP TO A 35% DISCOUNT - PREPAID ORDERS WILL BE CHARGED A 4% HANDLING CHARGE, NOT 8%. CREDIT CARD ORDERS QUALIFY AS PREPAID ORDERS.**

\*\*For complete listing and explanation of services, contact Publishers Quality Library Service.

24-hour rush delivery available at shipping cost

Accepts NYS Purchasing Card for orders up to \$2,500.

Delivery: 60 business days A/R/O

(continued)

## SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 – BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b> Classification Code : <b>55</b>
<b>Award Number</b>	<b>:</b>	<b>Seventh Supplemental to Award 2990-G dated 1/2/98, Revised Awards dated 5/15/00 &amp; 9/8/00 &amp; the Supplemental Awards issued 3/17/98, 2/17/99, 2/2/00, 3/5/01, 8/13/01 &amp; 1/25/02.</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2003 with option to cancel after June 30, 1998.</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 and Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>August 19, 2002</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 2 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Gail Van Kuren Title : Purchasing Officer I Phone : 518-474-7901 Fax : 518-474-5052 E-mail : <a href="mailto:gail.vankuren@ogs.state.ny.us">gail.vankuren@ogs.state.ny.us</a>	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : <a href="mailto:customer.services@ogs.state.ny.us">customer.services@ogs.state.ny.us</a>
<b>The Procurement Services Group values your input.  Complete and return "Contract Performance Report" at end of document.</b>	

### Description

This is a supplemental award for books and non-print library materials and related ancillary services. Agencies are directed to review the original award and the three supplemental awards dated 3/17/98 and 2/17/99 and 2/2/00 (incorporated in the revised award dated 9/8/00) and the fourth supplemental award dated 3/5/01 and the fifth supplemental award dated 8/13/01 and the sixth supplemental award dated 1/25/02 for information on the other contractors. Revised pages 131-133, including additional contractors and excluding deleted contractors, supersede pages 15-17 of the revised and original awards.

PR#6988-T

**GROUP 20060 – BOOKS & NON-PRINT LIBRARY MATERIALS  
& RELATED ANCILLARY SERVICES**

**AWARDPAGE 129**

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC59669	CHILDREN'S PLUS, INC. P.O. Box 887 Chicago Heights, IL 60412	800/230-1279 John Walsh Fax No. 800/896-7213 E-mail: books@earthcafe.com <a href="http://www.childrensplusinc.com">http://www.childrensplusinc.com</a>	364078966
PC59670	CRYSTAL PRODUCTIONS 1812 Johns Dr. P.O. Box 2159 Glenview, IL 60025	800/255-8629 Amy Woodworth Fax No. 800/657-8149 E-Mail: custserv@crystalproductions.com <a href="http://www.crystalproductions.com">http://www.crystalproductions.com</a>	840869304
PC59672	EDUCATORS PUBLISHING SERVICE, INC. 31 Smith Pl. Cambridge, MA 02138	800/435-7728 Sandra Bravo Fax No. 617/547-0412 E-Mail: epsbooks@epsbooks.com <a href="http://www.epsbooks.com">http://www.epsbooks.com</a>	042264499
PC59671 SB	FACTS ON FILE, INC. 132 West 31 St, 17th Floor New York, NY 10001	800/322-8755, Ext. 4255 212/896-4255 Susan McDonnell Fax No. 800/678-3633 212/967-9196 E-Mail: smcdonnell@factsonfile.com <a href="http://www.factsonfile.com">http://www.factsonfile.com</a>	133720604
PC59673	FOREST HOUSE PUBLISHING CO., INC. 1284 West Fork Dr. P.O. Box 738 Lake Forest, IL 60045-0738	800/394-7323 Roy Spahr Fax No. 847/295-8201 E-Mail: info@forest-house.com <a href="http://www.forest-house.com">http://www.forest-house.com</a>	363655080
PC59674 WB	MITCHELL LANE PUBLISHERS 34 Decidedly Lane P.O. Box 619 Bear, DE 19701	800/814-5484 Robert Mitchell Fax No. 866/834-4164 E-mail: robertmitchell@ mitchelllane.com <a href="http://www.mitchelllane.com">http://www.mitchelllane.com</a>	522003291
PC59675	SALEM PRESS 2 University Plaza, Suite 121 Hackensack, NJ 07601	800/221-1592 Pamela Brunke Fax No. 201/968-1411 E-Mail: csr@salempress.com <a href="http://www.salempress.com">http://www.salempress.com</a>	952418313
PC59676	SKYLIGHT PUBLISHING 9 Bartlet St., Suite 70 Andover, MA 01810	888/476-1940 Gary Litvin Fax No. 888/476-1940 E-Mail: support@skylit.com <a href="http://www.skylit.com">http://www.skylit.com</a>	042907400

Cash Discount, If Shown, Should be Given Special Attention.

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**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.  
(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

SUMMARY OF CONTRACTORS

<b>KEY:</b> A-Cloth Binding; B -Library Binding; C- Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I</b>	<b>ITEM II</b>	<b>ITEM III</b>	<b>ITEM</b>	<b>S</b>	<b>GD</b>	<b>F</b>
	<b>TRADE</b>	<b>NON- TRADE</b>	<b>TEXT- BOOKS</b>	<b>IV</b>	<b>R</b>	<b>RS</b>	<b>O</b>
				<b>NET</b>	<b>V</b>	<b>EC</b>	<b>R</b>
					<b>I</b>	<b>GO</b>	<b>E</b>
					<b>C</b>	<b>AU</b>	<b>I</b>
					<b>E</b>	<b>TN</b>	<b>G</b>
					<b>S</b>	<b>ET</b>	<b>N</b>
Academic Book Center	A-F	A-F	A-F	A-F	X		
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
BMI Educational Services, Inc.	C,D,E,F				X		
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Blackwell's Book Services	A-E	A-E	A-E		X		
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
Book Revue	A-F*	A-F*					
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
The Bookmen, Inc.	A,C,D,F	A,C,D,F	A,C,D		X		
Booksource, Inc.	A-C*				X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C, E	A-C, E		X		
Chelsea House Publishers		A,B	A,B		X		
Children's Plus, Inc.	B,E	B,E			X		
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Crystal Productions		A-F	A-F			X	
Davidson Titles, Inc.	A-C, F	A-C, F			X		
Demco Media	E*				X		
Eastern Book Co.	A-E	A-E	A-E	A-F	X		X
Econo-Clad Books	B-F	C-F			X		
Educators Publishing Service, Inc.		C,E					
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopaedia Britannica		X			X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B -Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>F O R E I G N</b>
Facts on File, Inc.	A-C*	A-C*			X		
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Forest House Publishing Co., Inc.		B,C	B,C		X		
Franklin Book Co., Inc.	A-F	A-F	A-F	A-F	X		X
The Gale Group				A-F	X	X	X
Greenhaven Press		see Item IV	see Item IV	A,B, D,E	X		
Grolier Publishing (Children's Press)		B,F			X		
Grolier Publishing (Franklin Watt)		B,F			X		
Grolier Publishing (Grolier Educational)		B,F			X		
Grolier Publishing (Orchard Books)		B,C			X		
The H. W. Wilson Company				D,E,F	X	X	
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Kendall/Hunt Publishing Co.			A-F		X		
Lerner Publishing Group		B,C			X		
Library Video Company	F	F	F		X	X	
Lucent Books		see Item IV	see Item IV	A,B, D,E	X		
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books Inc.		A,C,F*					
Marshall Cavendish Corp.		B			X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Millbrook Press		A-C*			X		
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Oxford University Press	B*	B*,F	A,C,E				

\*Additional single title discounts

(continued)



SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B -Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F-Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D R S E C O N T A I N I N G</b>	<b>F O R E I G N</b>
PBS Learning Media		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Publishers Quality Library Service	A-C, F	A-C, F			X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rand McNally	A,C,E,F	A,C,E,F				X	X
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X
Rourke Publishing Group			B		X		
Salem Press, Inc.		B,F	B,F		X		
Schoenhof's Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X
Schoolwide, Inc.	A,C-F					X	
Skylight Publishing	D		A,C				
Steck-Vaughn Company	B,F	B,F	B,F		X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)

**CONTRACTOR: CHILDREN'S PLUS, INC.**

**CONTRACT NO. PC59669**

Children's Plus, Inc., is a national full-service book wholesaler offering Trade/Prebound books for school and public libraries, grades Pre-K-12.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS <b>AND</b>	
II.	NON-TRADE PUBLICATIONS INCLUDING B. LIBRARY BINDING <b>AND</b>	
	E. PREBOUND HARDBACKS	25%*
	G. SERVICES	<b>CHARGE EACH</b>
	1. Catalog Kits - main entry, shelf lists, title card, subject cards - free	\$0
	2. Cataloging & Processing - added entry cards, check-out card, spine label, peel & stick book pocket, printed label for pocket, data diskette & records - free	\$0
	4. Shelf Ready Books - cost per title to apply free processing	\$.99
	5. Customized Reports - available upon request	\$0
	7. Security Tape - theft protection strips/to attach strips	\$.25/\$.10
	8. Bar Codes - included with processing - free	\$0

\*Catalog prices reflect the 25% discount.

Online ordering available through website

24-hour rush delivery is available at shipping cost

Accepts NYS Purchasing Card for orders up to \$2,500.

Delivery: 10 Days A/R/O.

**CONTRACTOR: CRYSTAL PRODUCTIONS**

**CONTRACT NO. PC59670**

Produces and distributes art education resource materials for elementary, secondary, and college level students. Its mission is to support and promote art education in schools by offering materials to enhance teaching skills, techniques, and history of art.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.&III.	NON-TRADE/TEXTBOOKS INCLUDING A. CLOTH BINDING <b>AND</b>	
	B. LIBRARY BINDING <b>AND</b> C. PAPERBACKS, QUALITY <b>AND</b> D. PAPERBACKS, MASS MARKET <b>AND</b> E. PREBOUND HARDBACKS	5%
	<b>AND</b>	
	F. NON-PRINT AND OTHERS	5%
	2. Audio Visual Materials	
	5. CD-ROM (fixed price only-no online services)	
	9. Laser Disc	
	13. Slides	
	14. Video Tapes (feature film, educational, etc.)	
	15. Posters-Reproductions	

VOLUME PRICING per order of \$2,500 or higher

10%

24-hour rush delivery available at \$20 additional cost

Accepts NYS Purchasing Card for orders up to \$2,500.

Delivery: 7-10 days A/R/O

**CONTRACTOR: EDUCATORS PUBLISHING SERVICE, INC.**

**CONTRACT NO. PC59672**

Publishes supplementary educational material for kindergarten through grade 12 and specializes in language arts material for the regular classroom as well as for special education. Offers NYSTL approved materials and New York City contract pricing per July 1, 2002 price list, available upon request.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS INCLUDING C. PAPERBACKS, QUALITY <b>AND</b>	
	E. PREBOUND HARDBACKS	0% -40%*

\*Price list reflects discount.

\*Additional single title discounts

(continued)

**CONTRACTOR: EDUCATORS PUBLISHING SERVICE (Cont'd):**

24-hour rush delivery available at shipping cost  
 Accepts NYS Procurement Card for orders up to \$2,500.  
 Delivery: 7-10 days A/R/O

**CONTRACTOR: FACTS ON FILE, INC.**

**CONTRACT NO. PC59671**

Publishes reference books, "On File" binders, and multimedia products for schools and libraries, and provides a collection of print resources that covers subjects including history, science, literature, multicultural studies, and more.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS <b>AND</b>	
II.	NON-TRADE PUBLICATIONS INCLUDING A. CLOTH BINDING AND B. LIBRARY BINDING <b>AND</b> C. PAPERBACKS, QUALITY	10%*
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits - unattached/attached	\$.75/\$1.00
	2. Cataloging & Processing - shelf list cards only/attached spine labels, unattached spine labels/mylar jacket	\$.35/\$.25 \$.20/\$.75
	4. Shelf Ready Books	\$2.00
	7. Security Tape - unattached/attached	\$.35/\$.50
	8. Bar Codes - unattached w/protectors-unattached w/o protectors, attached w/protectors-unattached w/o protectors	\$.25/\$.20 \$.50/\$.40

\*Discount for sets (series) is 15%  
 Electronic access ordering available through EDI.  
 24-hour rush delivery is available at shipping cost  
 Accepts NYS Purchasing Card for orders up to \$2,500.  
 Delivery: 7-9 Days A/R/O.

**CONTRACTOR: FOREST HOUSE PUBLISHING CO., INC.**

**CONTRACT NO. PC59673**

Publishes own titles and exclusive titles from major publishers and Gallaudet University Press for K-6 school and library markets.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>HANDLING CHARGE EACH</u>
II.	NON-TRADE PUBLICATIONS <b>AND</b>	
III.	TEXTBOOKS INCLUDING B. LIBRARY BINDING <b>AND</b> C. PAPERBACKS, QUALITY	6%-\$5 minimum
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits - unattached	\$.75
	2. Cataloging & Processing - barcode & data disk data disk only/MARC disk to Lib. Coop MARC records-orders \$500+ are free plus handling charge	\$25.00 minimum \$18.00/\$10.00 \$0+6% \$5 min.
	4. Shelf Ready Books - kits w/spine labels attached w/o Mylar jackets kits w/spine labels attached w/Mylar jackets	\$1.00 \$1.25
	7. Security Tape - 3M strips attached	\$.50
	8. Bar Codes - unattached/attached w/o protectors attached w/protectors/protectors only	\$.20/\$.45 \$.50/\$.10
	9. Spine Labels attached w/protectors/unattached Shelf list cards only	\$.25/\$.20 \$.30

24-hour rush delivery is available at shipping cost  
 Accepts NYS Purchasing Card for orders up to \$2,500.  
 Delivery: 30 Days A/R/O.

**CONTRACTOR: MITCHELL LANE PUBLISHERS**

**CONTRACT NO. PC59674**

Publishes non-fiction library books for children and young adults and specializes in biographies in the areas of science, multicultural education, and contemporary personalities for schools and public libraries.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>
I.	TRADE PUBLICATIONS <b>AND</b>

(continued)

CONTRACTOR: **MITCHELL LANE PUBLISHERS** (Cont'd):

<b>II.</b>	<b>NON-TRADE PUBLICATIONS INCLUDING B. LIBRARY BINDING <u>AND</u></b>	<b><u>DISCOUNT</u></b>
	<b>C. PAPERBACKS, QUALITY</b>	10%
	10-24 Copies (Single Title)	15%
	25-49 Copies           "	20%
	50+ Copies            "	25%
	<b>G. SERVICES</b>	<b><u>CHARGE EACH</u></b>
	1. Catalog Kits - spine label, protector, pocket & catalog cards	\$.85
	2. Cataloging & Processing - main entry card/shelf list card, unattached circulation/date due card, unattached pockets/spine labels with protectors, unattached	\$.35/\$.35 \$.10 \$.35
	4. Shelf Ready Books - data disk plus barcode w/spine label & protectors attached barcode labels w/protectors, attached spine labels w/protectors, attached data disk - free as package for \$.80 (shelf-ready books)	\$.80 \$.50 \$.35 \$20.00
	5. Customized Reports - available upon request, ask for price quote	\$20.00
	6. Bibliographic Records - on disk, free w/shelf-ready processing above	\$.65
	7. Security Tape - 3M, Checkpoint, Knogo strips, attached	\$.50/\$.30
	8. Bar Codes - w/protectors, attached, w/protectors, unattached without protectors, unattached	\$.20

**DISCOUNTS:**

**VOLUME PRICING-PRICE BREAKS** (mixed titles) for agency's aggregate purchase in dollars.

<u>ADDITIONAL DISCOUNT</u>	<u>TRADE</u>	<u>NON-TRADE</u>
\$10,000	5%	5%
\$25,000	10%	10%
\$50,000	12%	12%

**VOLUME PRICING-PRICE BREAKS** (mixed titles) for aggregate contract purchases in dollars statewide.

<u>ADDITIONAL DISCOUNT</u>	<u>TRADE</u>	<u>NON-TRADE</u>
\$50,000	2.5%	2.5%
\$100,000	5%	5%
\$250,000	10%	10%

24-hour rush delivery is available at shipping cost

Electronic Access Ordering available through website

Delivery: 30 Days A/R/O

CONTRACTOR: **SALEM PRESS, INC.**

**CONTRACT NO. PC59675**

Offers reference works in the fields of literature, biography, history, social science, philosophy, and science appropriate for both young adult and adult readers.

**ITEM**

<b><u>NO.</u></b>	<b><u>ITEM CATEGORY</u></b>	<b><u>DISCOUNT</u></b>
<b>II.</b>	<b>NON-TRADE/TEXTBOOKS INCLUDING B. LIBRARY BINDING <u>AND</u></b>	
	<b>F. NON-PRINT AND OTHERS</b>	10%
	5. CD-ROM (fixed price only-no online services)	10%
	15. Online products (discount from list prices)	10%
	<b>G. SERVICES</b>	<b><u>CHARGE EACH</u></b>
	1. Catalog Kits - unattached, formatted, per volume	\$.85
	2. Cataloging and Processing - each additional subfield non-fiction, Dewey +3 author; individual bio, 92 + 3 bio; collective bio 920 +3 author data disk, per order	\$.25 Free Free \$15.00
	4. Shelf Ready Books with mylar, attached/without mylar, attached mylar jackets only, glued, taped, attached	\$1.30/\$1.10 \$ .85

(continued)

**GROUP 20060 – BOOKS & NON-PRINT LIBRARY MATERIALS  
& RELATED ANCILLARY SERVICES**

**AWARDPAGE 137**

CONTRACTOR: **SALEM PRESS** (Cont'd):

CHARGE EACH

7. Security Tape - 3M, Check Point, Knogo strips - attached/unattached

\$.70/\$.60

8. Bar Codes - labels with protectors, attached/unattached

\$.60/\$.35

9. Spine Labels with protectors, attached/unattached

\$.40/\$.35

24-hour rush delivery available at \$10 additional cost

Delivery: 21 days A/R/O

CONTRACTOR: **SKYLIGHT PUBLISHING**

**CONTRACT NO. PC59676**

Publishes computer science textbooks and resources for introductory and advanced placement courses.

ITEM

NO.    ITEM CATEGORY

DISCOUNT

I.        TRADE

        D. PAPERBACKS, MASS MARKET

\*

III.     TEXTBOOKS

        A. CLOTH BINDING **AND** C. PAPERBACKS, QUALITY

\*

\*Contract discounts range from list plus 5% to 33% as stated on Skylight Publishing's price list - available upon request.

24-hour rush delivery available at shipping cost

Electronic Access Ordering available through website.

Delivery: 10 days A/R/O

(continued)

**SUPPLEMENTAL CONTRACT AWARD NOTIFICATION**

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		<b>Classification Code: 55</b>
<b>Award Number</b>	<b>:</b>	<b>Eighth Supplemental to Award <a href="#">2990-G</a> dated 1/2/98, Revised Awards dated 5/15/00 &amp; 9/8/00 &amp; the Supplemental Awards issued 3/17/98, 2/17/99, 2/2/00, 3/5/01, 8/13/01, 1/25/02 &amp; 8/19/02.</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2003 with option to cancel after June 30, 1998.</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 and Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>February 10, 2003</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 2 of this Award</b>

**Address Inquiries To:**

<b>State Agencies &amp; Vendors</b>	<b>Political Subdivisions &amp; Others</b>
Name : Michael F. Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

**Description**

This is a supplemental award for books and non-print library materials and related ancillary services. Agencies are directed to review the original award and the three supplemental awards dated 3/17/98 and 2/17/99 and 2/2/00 (incorporated in the revised award dated 9/8/00) and the fourth supplemental award dated 3/5/01 and the fifth supplemental award dated 8/13/01 and the sixth supplemental award dated 1/25/02 and the seventh supplemental award dated 8/19/02 for information on the other contractors. Revised pages 141-144, including additional contractors and excluding deleted contractors, supersede pages 15-17 of the revised and original awards.

PR #6988-T

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<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC60092	ABDO PUBLISHING COMPANY 4940 Viking Dr., Ste 622 Edina, MN 55435	800/800-1312 Jim Abdo Fax No. 952/831-1632 E-mail: jim@abdopub.com <a href="http://www.abdopub.com">http://www.abdopub.com</a>	411406515
PC60093	BUDGETexT CORP. 1936 N. Shiloh Dr. PO Box 1487 Fayetteville, AR 72704	888/888-2272 Jake Skelton Fax No.800/642-2665 E-mail: sales@budgettext.com <a href="http://www.budgettext.com">http://www.budgettext.com</a>	710654575
PC60094	CAPSTONE PRESS 151 Good Counsel Dr. Mankato, MN 56001	800/471-8112, Ext. 498 Caryl Zernechel Fax No. 888/517-8978 E-mail: c.zernechel@capstone-press.com <a href="http://www.capstone-press.com">http://www.capstone-press.com</a>	411683850
PC60095	JUNIOR LIBRARY GUILD 7858 Industrial Pkwy. Plain City, OH 43064	800/743-4070 Donald Luzader Fax No. 800/827-3080 E-Mail: sales@juniorlibraryguild.com <a href="http://www.juniorlibraryguild.com">http://www.juniorlibraryguild.com</a>	593263895
PC60096	REGENT BOOK CO., INC. PO Box 750 Lodi, NJ 07644-0750	800/999-9554 973/574-7600 Customer Service Fax No. 888/597-3661 973/574-7605 E-Mail: info@regentbook.com <a href="http://www.regentbook.com">http://www.regentbook.com</a>	131864492

Cash Discount, If Shown, Should be Given Special Attention

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**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.  
(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

(continued)



SUMMARY OF CONTRACTORS

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	<b>F</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O A U T N E T</b>	<b>O R E I G N</b>
ABDO Publishing Company		B			X		
Academic Book Center	A-F	A-F	A-F	A-F	X		
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Blackwell's Book Services	A-E	A-E	A-E		X		
BMI Educational Services, Inc.	C,D,E,F				X		
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
Book Revue	A-F*	A-F*					
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
Booksource, Inc.	A-C*				X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
BUDGEText Corp.	A-D*	A-D*	A-D*				
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Capstone Press		B			X		
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C, E	A-C, E		X		
Chelsea House Publishers		A,B	A,B		X		
Children's Plus, Inc.	B,E	B,E			X		
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Crystal Productions		A-F	A-F			X	
Davidson Titles, Inc.	A-C, F	A-C, F			X		
Demco Media	E*				X		
Eastern Book Co.	A-E	A-E	A-E	A-F	X		X
Econo-Clad Books	B-F	C-F			X		

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<b><u>COMPANY</u></b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O A U T N E T</b>	<b>F O R E I G N</b>
Educators Publishing Service, Inc.		C,E					
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopaedia Britannica		X			X	X	X
Facts on File, Inc.	A-C*	A-C*			X		
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Forest House Publishing Co., Inc.		B,C	B,C		X		
Franklin Book Co., Inc.	A-F	A-F	A-F	A-F	X		X
The Gale Group (includes Greenhaven Press & Lucent Books		A,B,D,E		A-F	X	X	X
The H. W. Wilson Company				D,E,F	X	X	
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Junior Library Guild	A,B,E	A,B,E,F	B,E		X		
Kendall/Hunt Publishing Co.			A-F		X		
Lerner Publishing Group		B,C			X		
Library Video Company	F	F	F		X	X	
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books		A,C,F*					

\*Additional single title discounts

(continued)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C A U T N E T</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Millbrook Press		A-C*			X		
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Oxford University Press	B*	B*,F	A,C,E				
PBS Learning Media		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Publishers Quality Library Service	A-C, F	A-C, F			X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rand McNally	A,C,E,F	A,C,E,F				X	X
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F-Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>R E I G N</b>
Rourke Publishing, LLC			B		X		
Salem Press, Inc.		B,F	B,F		X		
Schoenhof’s Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X
Scholastic Library Publishing, Inc. (formerly Grolier Publishing)	X	B,F					
Schoolwide, Inc. (formerly I.I.C.E.)	A,C-F					X	
Skylight Publishing	D		A,C				
Steck-Vaughn Company	B,F	B,F	B,F		X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)

**CONTRACTOR: ABDO PUBLISHING COMPANY**

**CONTRACT NO. PC60092**

Publishes children's educational products for the school library market, non-fiction topics that include a broad reference of geography, history, science, and leisure reading high-interest topics such as sports, cars, and animals.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS INCLUDING	
	B. LIBRARY BINDING	30%*
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits - no charge	\$0
	2. Cataloging and Processing - no charge	\$0
	4. Shelf Ready Books	\$1.19

\*Catalog reflects the discount.

Online ordering available through website

24-hour rush delivery is available at shipping cost

Accepts NYS Purchasing Card for orders up to \$2,500.

Delivery: 14 days A/R/O

\* \* \*

**CONTRACTOR: BUDGEText CORP.**

**CONTRACT NO. PC60093**

Wholesaler of used textbooks, teachers' editions, and workbooks, and distributor of new paperback and hardback novels, dictionaries, thesauri, and other reference materials.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>HANDLING CHARGE</u>
I.	TRADE PUBLICATIONS <u>AND</u>	
II.	NON-TRADE PUBLICATIONS <u>AND</u>	
III.	TEXTBOOKS INCLUDING A. CLOTH BINDING AND B. LIBRARY BINDING <u>AND</u> C. PAPERBACKS, QUALITY <u>AND</u> D. PAPERBACKS, MASS MARKET	9%*

DISCOUNTS:

\*VOLUME PRICING-PRICE BREAKS (mixed titles) - Once a customer's account reaches \$5,000 in total sales for one year, the nine percent handling charge is dropped. This does not apply to rush delivery charges.

24-hour rush delivery is available at shipping cost

Accepts NYS Purchasing Card for orders up to \$2,500.

Delivery: 10-14 Days A/R/O.

\* \* \*

**CONTRACTOR: CAPSTONE PRESS**

**CONTRACT NO. PC60094**

Publishes nonfiction, including curriculum-based nonfiction, library books for PreK-12 students.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%*
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits - includes shelf list, main entry, author title & subject cards, borrower's card, 2 spine labels, peel & stick pocket w/date due grid, pocket label - unattached card kit per order or Free w/orders of \$350 or more	\$12.00
	Attached card kits per book	\$0
	2. Cataloging and Processing - automation kits include 1 barcode, spine label & MARC record disk, or CD-Rom - unattached per order or free w/orders of \$350 or more	\$12.00/\$0
	Attached automation kits per book	\$.99

(continued)

**CONTRACTOR: CAPSTONE PRESS (Cont'd)**

- 4. Shelf Ready Books \$ .99
- 5. Customized Reports - please contact contractor
- 7. Security Tape \$ .30
- 8. Bar Codes - unattached/attached \$ .10/\$.15

\*Catalog list prices reflect the 25% discount.

Online ordering available through website

24-hour rush delivery is available at shipping cost

Accepts NYS Purchasing Card for orders up to \$2,500.

Delivery: 72 hours (no processing); 14 Days (unattached processing); 21 Days (attached processing) A/R/O.

\* \* \*

**CONTRACTOR: JUNIOR LIBRARY GUILD**

**CONTRACT NO. PC60095**

Offers first edition, hardcover books for preschool through mature young adult readers, including award-winning titles which are AR and SRC compatible.

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS <b><u>AND</u></b>	
II.	NON-TRADE PUBLICATIONS INCLUDING A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b> E. PREBOUND HARDBACKS	
	1-999 Copies (Single Title)	40%-70%*
	1,000-1,499 Copies (Single Title)	55%-75%*
	1,500-1,999 " " "	60%-75%*
	2,000+ " " "	65%-75%*
F.	NON-PRINT AND OTHERS	
	8. Encyclopedias	20%**
G.	SERVICES	<b><u>CHARGE EACH</u></b>
	1. Catalog Kits	\$1.00
	2. Cataloging and Processing - MARC Disk up to 50 titles	\$25.00
	MARC Disk up to 100 titles/over 100 titles	\$35.00/\$45.00
	Barcodes	\$.60
	Mylar cover	\$1.00
III.	TEXTBOOKS INCLUDING B. LIBRARY BINDING <b><u>AND</u></b> E. PREBOUND BOOKS	<b><u>DISCOUNT</u></b>
	1-999 Copies (Single Title)	40%-70%*
	1,000-1,499 Copies (Single Title)	55%-75%*
	1,500-1,999 " " "	60%-75%*
	2,000+ " " "	65%-75%*

**CONTRACTOR: JUNIOR LIBRARY GUILD (Cont'd)**

\*Plus a \$0 to \$1.50 handling charge each copy - catalog reflects discount

\*\*Plus a \$2.00 handling charge each copy - catalog reflects discount

Online ordering available through website

Accepts NYS Purchasing Card for orders up to \$2,500.

Delivery: 30 days A/R/O

\* \* \*

**CONTRACTOR: REGENT BOOK COMPANY**

**CONTRACT NO. PC60096**

Offers fiction and non-fiction books for grades K-12, and provides a large selection of children's books in Regent's extra sturdy pre-bindings.

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS INCLUDING A. CLOTH BINDING <u>AND</u> B. LIBRARY BINDING <u>AND</u> C. PAPERBACKS, QUALITY <u>AND</u> E. PREBOUND HARDBACKS	
	1 Copy	0%
	1 or more sets	10%*
F.	NON-PRINT AND OTHERS	
	1. Audio Cassettes (music, educational, etc.)	10%**
	2. Audio Visual Materials	10%**
	3. Books on Tape Abridged	10%**
	4. Books on Tape Unabridged	10%**
G.	SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits	\$.19
	2. Marc Records - free	\$0
	Bar Code Labels/set of Labels	\$.04/\$.06
	Processing kits - loose/Shelf List - loose	\$.07/\$.07
	Attached w/cards, spine label, book pocket, Marc, attach bar Code, spine label, plus circ card, shelf list	
	4. Shelf Ready Books w card kits/standard/ full shelf ready All shelf ready includes book jackets covered w/ mylar	\$.29/\$.29/\$.29
	5. Customized Reports - will provide upon request	
	7. Security Tape - 3M/Check Point - inserted between pages placed wherever librarian indicates	\$.25/\$.25
	8. Bar Codes - Smart bar codes	\$.04

Online ordering available through website

24-hour rush delivery is available at shipping cost

Accepts NYS Purchasing Card for orders up to \$2,500.

Delivery: 6 Days A/R/O.

\*Catalog reflects discount.

\*\*Buy 10, get 1 free

\* \* \*

State of New York Executive Department  
Office Of General Services  
Procurement Services Group  
Corning Tower Building - 38th Floor  
Empire State Plaza      PAGE 148  
Albany, New York 12242  
<http://www.ogs.state.ny.us>

## CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		<b>Classification Code: 55</b>
<b>Award Number</b>	<b>:</b>	Ninth Supplemental to Award <a href="#">2990-G</a> dated 1/2/98. Revised Award dated July 1, 2003.
<b>Contract Period</b>	<b>:</b>	January 1, 1998 to December 31, 2008
<b>Bid Opening Date</b>	<b>:</b>	April 21, 1997 and Periodic Recruitment
<b>Date of Issue</b>	<b>:</b>	<b>February 26, 2004</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Pages 149 and 150 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael F. Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : <a href="mailto:Michael.riley@ogs.state.ny.us">Michael.riley@ogs.state.ny.us</a>	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : <a href="mailto:customer.services@ogs.state.ny.us">customer.services@ogs.state.ny.us</a>

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a supplemental award for books and non-print library materials and related ancillary services. Agencies are directed to review the Revised Award dated July 1, 2003.

PR # 6988-T

(continued)



**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC60575	100 BOOK CHALLENGE 421 Fehleley Dr., Ste. E. King of Prussia, PA 19406	610/277-4498 David S. Hess Fax No.: 610/277-4656 E-Mail: dhess@100bookchallenge.com <a href="http://www.100bookchallenge.com">http://www.100bookchallenge.com</a>	232965253
PC60576	BOOKS ARE FUN LTD. 1680 Hwy. 1 North P.O. Box 2468 Fairfield, IA 52556	888/856-3244 212/850-7078 Roberto Ruvalcaba Fax No. 888/514-9015 914/244-7875 E-Mail: roberto_ruvalcaba@rd.com <a href="http://www.booksarefun.com">http://www.booksarefun.com</a>	421360501
PC61010	CHILDREN'S LIBRARY RESOURCES 1720 New Brighton Blvd. #275 Minneapolis, MN 55413-1661	888/298-1465 507/385-8495 Sheila J. Seigfreid Fax No.: 888/702-8153 E-Mail: s.seigfreid@childrenslibraryresources.com <a href="http://www.childrenslibraryresources.com">http://www.childrenslibraryresources.com</a>	411920997
PC60577	MASON CREST PUBLISHERS 370 Reed Rd., Ste. 302 Broomall, PA 19008	866/627-2665, Ext. 107 Linda McGee Fax No. 610/543-3878 E-Mail: LMCGee@masoncrest.com <a href="http://www.masoncrest.com">http://www.masoncrest.com</a>	233085907
PC60578	PEARSON EDUCATION One Lake St. Upper Saddle River, NJ 07458	800/720-3870, Ext. 1 201/236-7037 Frank Buchanan Fax No. 201/236-7759 E-Mail: frank_Buchanan@prenhall.com <a href="http://www.prenhall.com">http://www.prenhall.com</a>	221603684
PC61011	PICTURE WINDOW BOOKS 5115 Excelsior Blvd. #232 Minneapolis, MN 55416	877/845-8392 507/385-8495 Sheila J. Seigfreid Fax No.: 877/787-2746 E-Mail: s.seigfreid@picturewindowbooks.com <a href="http://www.picturewindowbooks.com">http://www.picturewindowbooks.com</a>	411723924
PC60579	SOUTHEASTERN BOOK CO. 2001 SW 31st. Ave. Pembroke Park, FL 33009	800/223-3251 954/985-9400 Tom Gliniecki Fax No.: 954-987-2200 E-Mail: tom@southeasternbooks.com <a href="http://www.southeasternbooks.com">http://www.southeasternbooks.com</a>	650540354

(continued)

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC60580	THE AV CAFE, INC. 3943 S. 48th St. Lincoln, NE 68506  Disc. 2% - 15 Days 1% - 30 Days	877/228-2233 402/486-1686 Tricia M. Burt Fax No. 866/428-2233 402/486-1570 E-Mail: tricia@theavcafe.com http://www.theavcafe.com	470838102
PC60581	THE ROSEN PUBLISHING GROUP, INC. 29 E 21st. St. New York, NY 10010	800/237-9932 212/777-3017 Jennifer Caperello Fax No. 888/436-4643 212/777-0277 E-Mail: custserv.@rosenpub.com http://www.rosenpublishing.com	133129750
PC60582	WEST PUBLISHING CORP. d/b/a West Group 610 Opperman Dr. Eagan, MN 55123	800/328-9378 Ext. 75371 651/687-5371 Jill Raymond Fax No.: 651/687-5686 E-Mail: jill.raymond@thomson.com http://www.westgroup.com	411426973

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**  
(See "Contract Payments" and "Electronic Payments" in this document.)

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

(continued)

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

(continued)

SUMMARY OF CONTRACTORS

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>O R E I G N</b>
100 Book Challenge		F		F			
ABDO Publishing Company		B			X		
Academic Book Center	A-F	A-F	A-F	A-F	X		
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Blackwell's Book Services	A-E	A-E	A-E		X		
BMI Educational Services, Inc.	C,D,E,F				X		
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
Book Revue	A-F*	A-F*					
Books Are Fun, LTD.	C, E	B, F		B, C, E, F	X		X
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
Booksource, Inc.	A-C*				X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
BUDGEText Corp.	A-D*	A-D*	A-D*				
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Capstone Press		B			X		
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C, E	A-C, E		X		
Chelsea House Publishers		A,B	A,B		X		
Children's Library Resources		B	B	B	X		
Children's Plus, Inc.	B,E	B,E			X		
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Crystal Productions		A-F	A-F			X	
Davidson Titles, Inc.	A-C, F	A-C, F			X		
Demco Media	E*				X		
Eastern Book Co.	A-E	A-E	A-E	A-F	X		X
Econo-Clad Books	B-F	C-F			X		

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<b><u>COMPANY</u></b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>F O R E I G N</b>
Educators Publishing Service, Inc.		C,E					
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopaedia Britannica		X			X	X	X
Facts on File, Inc.	A-C*	A-C*			X		
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Forest House Publishing Co., Inc.		B,C	B,C		X		
Franklin Book Co., Inc.	A-F	A-F	A-F	A-F	X		X
The Gale Group (includes Greenhaven Press & Lucent Books		A,B,D,E		A-F	X	X	X
The H. W. Wilson Company				D,E,F	X	X	
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Junior Library Guild	A,B,E	A,B,E,F	B,E		X		
Kendall/Hunt Publishing Co.			A-F		X		
Lerner Publishing Group		B,C			X		
Library Video Company	F	F	F		X	X	
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books		A,C,F*					

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D R S E C O N T A I N E T</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
Mason Crest Publishers		B	B	B	X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Millbrook Press		A-C*			X		
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Oxford University Press	B*	B*,F	A,C,E				
Pearson Education	A-F	A-F	A-F	A-F	X		
PBS Learning Media		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Picture Window Books		B	B		X		
Publishers Quality Library Service	A-C, F	A-C, F			X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rand McNally	A,C,E,F	A,C,E,F				X	X
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F-Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>F O R E I G N</b>
Rourke Publishing, LLC			B		X		
Salem Press, Inc.		B,F	B,F		X		
Schoenhof’s Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X
Scholastic Library Publishing, Inc. (formerly Grolier Publishing)	X	B,F					
Schoolwide, Inc. (formerly I.I.C.E.)	A,C-F					X	
Skylight Publishing	D		A,C				
Southeastern Book Co.	A-E	A-E		A-E	X		
Steck-Vaughn Company	B,F	B,F	B,F		X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
The AV Café, Inc.	F			F	X	X	
The Rosen Publishing Group, Inc.		B		B	X		
West Publishing Corp. d/b/a West Group	A-F		A-F	A-F		X	
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)

CONTRACTOR: **THE AV CAFE, INC.**

CONTRACT NO. **PC60580**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	F. NONPRINT AND OTHERS	
	1. Audio Cassettes (music, educational)	15%-30%
	2. Audio Visual Materials	15%-30%
	3. Books on Tape Abridged	15%-30%
	4. Books on Tape Unabridged	15%-30%
	5. CD-ROM (Fixed price only-no online services)	10%-30%
	7. CDs (music, etc.)	10%-30%
	14. VIDEO TAPES/DVD (feature film, educational, etc.)	0%-30%
IV.	NET PUBLICATIONS	<b>HANDLING</b>
	INCLUDING	<b><u>CHARGE EACH</u></b>
	F. NON-PRINT AND OTHERS	0%
	G. SERVICES (See Below)	
	H. VOLUME DISCOUNTS	
	1. 5% of orders over 500 units	
	2. 1% Prepayment Plan Discounts	

Processing, Cataloging & Marc Record Fee Sheet

	<u>Case &amp; Sleeve Cut Only</u>	<u>*All Labels Without Case</u>	<u>*All Labels With Case</u>
<b>VHS:</b>			
Single:	\$1.50	\$1.50	\$3.00
Double	\$2.25	\$2.00	\$4.50
<b>DVD:</b>			
Single	\$1.50	\$1.50	\$3.00
Double	\$2.25	\$2.00	\$4.00
<b>CD-ROM:</b>			
Single JC		\$1.50	\$3.00
Album 10-1/2" x 7" single			\$7.00
Oversized Album		Call Contractor	Call Contractor
<b>MUSIC CD:</b>			
Single JC	\$1.25	\$1.50	\$3.00
Double JC	\$1.50	\$2.00	\$4.00
<b>BOOK on CASSETTE:</b>			
1 Cassette		\$1.50	\$4.00
2 Cassettes		\$2.00	\$4.50
3 Cassettes		\$2.50	\$5.00
4 Cassettes		\$3.00	\$5.50
<b>BOOK on CD:</b>			
1 to 2 CD Ring Notebook			\$5.00

\*Fees include removal of all plastic coverings and attachment of all appropriate labels such as barcodes (supplied and handwritten), barcode clear cover, branch code, spine label, clear tape over spine label, and duplicate and/or attachment/booklet label plus clear tape.

(continued)



CONTRACTOR: **THE AV CAFE, INC.** (Cont'd)

Processing, Cataloging & Marc Record Fee Sheet (Cont'd)

	<u>Case &amp; Sleeve Cut Only</u>	<u>*All Labels Without Case</u>	<u>*All Labels With Case</u>
<b>MARC RECORD:</b>			
Per title		\$4.00	\$2.00 for sponsored vendors
Example: 1 copy ordered of "Big Dogs" = \$4.00 cataloging charge			
26 copies ordered of "Dumbo" = \$4.00 cataloging charge			

24-hour rush delivery at no additional charge.  
Delivery: 30 Days A/R/O.

\*\*\*

CONTRACTOR: **BOOKS ARE FUN, LTD.**

CONTRACT NO. **PC60576**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY	60%
	E. PREBOUND HARDBACKS	47%
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	44%
	F. NON-PRINT AND OTHERS	
	15. Reference Guides	
	a. Math Flipper	42%
	b. Pre-Algebra Flipper	42%
	c. English Grammar Flipper	42%
	d. Writing Skills Flipper	42%
	e. Punctuation & Capitalization Flipper	42%
IV.	NET PUBLICATIONS	
	INCLUDING	
	B. LIBRARY BINDING, C. PAPERBACKS, QUALITY <b>AND</b>	
	E. PREBOUND HARDBACKS	\$0
	F. NON-PRINT AND OTHERS	\$0
	G. SERVICES	
	1. Catalog Kits	\$0.85/book
	4. Shelf Ready Books	\$1.20/book

24-hour rush delivery at additional 19% of order.  
Offers foreign product.  
Accept NYS Purchasing Card for orders up to \$2,500.  
Delivery: 20 Days A/R/O

\*\*\*

(continued)

**CONTRACTOR: CHILDREN'S LIBRARY RESOURCES**

**CONTRACT NO. PC61010**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	0%
III.	TEXTBOOKS	
	B. LIBRARY BINDING	0%
IV.	NET PUBLICATIONS	HANDLING
	INCLUDING	<u>CHARGE EACH</u>
	B. LIBRARY BINDING	8% OF ORDER SUBTOTAL
	G. SERVICES	
	1. Catalog Kits	\$0
	2. Cataloging & Processing	
	a. Catalog card kits or automation kits (see contractor for processing form)	\$0
	7. Security Tape	\$.50/book
	8. Bar Codes	
	a. Attached	\$.15
	b. Unattached	\$.10

24-hour rush delivery at overnight shipping charges.  
Electronic Access Ordering is available.  
Accepts NYS Purchasing Card for orders up to \$2,500.  
Delivery: 7-10 Days A/R/O

\*\*\*

**CONTRACTOR: MASON CREST PUBLISHERS**

**CONTRACT NO. PC60577**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	10%
III.	TEXTBOOKS	
	B. LIBRARY BINDING	10%
IV.	NET PUBLICATIONS	HANDLING
	INCLUDING	<u>CHARGE EACH</u>
	B. LIBRARY BINDING	\$0
	G. SERVICES	
	1. Catalog Kits	\$ .85
	2. Cataloging & Processing	
	a. Shelf Ready (needs specifications)	\$ 1.10
	4. Shelf Ready Books	\$ 1.10
	8. Bar Codes (needs specifications)	
	a. Attached	\$ .50
	b. Unattached	\$ .30
	9. Data Disk (under 40 books)	\$20.00
	Data Disk (over 40 books) (provide specifications)	\$0

24-hour rush delivery at additional 10% of order.  
Delivery: 10-15 Days A/R/O.

\*\*\*

(continued)

CONTRACTOR: **100 BOOK CHALLENGE**

CONTRACT NO. **PC60575**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	F. NON-PRINT AND OTHERS	
	15.1 Variety of Classroom Libraries	0%
	15.2 Professional Development	0%
	15.3 Book Database Software	0%
	15.4 Assessment Software	0%
	15.5 Program Support Materials	0%
IV.	NET PUBLICATIONS	HANDLING
	INCLUDING	<u>CHARGE EACH</u>
	F. NON-PRINT AND OTHERS	\$0

24-hour rush delivery at additional 2% of order.  
Delivery: 30 Days A/R/O.

\*\*\*

CONTRACTOR: **PEARSON EDUCATION**

CONTRACT NO. **PC60578**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <u>AND</u> B. LIBRARY BINDING <u>AND</u>	
	C. PAPERBACKS, QUALITY <u>AND</u> D. PAPERBACKS, MASS MARKET	
	<u>AND</u> E. PREBOUND HARDBACKS	0%
	F. NON-PRINT AND OTHERS	
	2. Audio Visual Materials	0%
	5. CD-ROM (fixed price only, no on-line services)	0%
	7. CD's (music etc.)	0%
	14. Video Tapes (feature film educational, etc.)	0%
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <u>AND</u> B. LIBRARY BINDING <u>AND</u>	
	C. PAPERBACKS, QUALITY <u>AND</u> D. PAPERBACKS, MASS MARKET	
	<u>AND</u> E. PREBOUND HARDBACKS	0%
	F. NON-PRINT AND OTHERS (See I.F.)	
	2. Audio Visual Materials	0%
	5. CD-ROM	0%
	7. CDs	0%
	14. Video Tapes	0%
III.	TEXTBOOKS	
	A. CLOTH/BINDING <u>AND</u> B. LIBRARY BINDING <u>AND</u>	
	C. PAPERBACKS, QUALITY <u>AND</u> D. PAPERBACKS, MASS MARKET	
	<u>AND</u> E. PREBOUND HARDBACKS	0%
	F. NON-PRINT AND OTHERS (SEE I.F.)	
	2. Audio Visual Materials	0%
	5. CD-ROM	0%
	7. CDs	0%
	14. Video Tapes	0%

(continued)

**CONTRACTOR: PEARSON EDUCATION (Cont'd)**

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>HANDLING CHARGE EACH</u>
IV.	NET PUBLICATIONS INCLUDING	
	A. CLOTH BINDING <b>AND</b> B. LIBRARY BINDING <b>AND</b>	
	C. PAPERBACKS, QUALITY AND D. PAPERBACKS, MASS MARKET <b>AND</b> E. PREBOUND HARDBACKS	5%
	F. NON PRINT AND OTHERS (SEE I.F.	
	2. Audio Visual Materials	5%
	5. CD-ROM	5%
	7. CD	5%
	14. Video Tapes	5%
	G. SERVICES	
	4. Shelf Ready Books	0

24-hour rush delivery at additional 5%.

Accepts NYS Purchasing Card for orders up to \$2,500.

Electronic Access Ordering is available. Contact the contractor for details.

Delivery: 7 Days A/R/O

**\*With each textbook purchase, you receive 1 Instructor Guide, Transparency Master, Power Point Presentations and Test Generation software at no additional charge.**

\*\*\*

**CONTRACTOR: PICTURE WINDOW BOOKS**

**CONTRACT NO. PC61011**

**ITEM**

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%
III.	TEXTBOOKS	
	B. LIBRARY BINDING	25%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING CHARGE EACH</u>
	B. LIBRARY BINDING	\$0
	G. SERVICES	
	1. Catalog Kits <b>and</b>	
	2. Cataloging and Processing	\$0 Charge on orders over \$350.00 or \$12.00/order
	4. Shelf Ready Books	\$.99/book
	7. Security Tapes	\$.50/book
	8. Bar Codes	
	a. Attached	\$.15
	b. Unattached	\$.10

24-hour rush delivery at overnight shipping charges.

Electronic Access Ordering is available on Website: [www.picturewindowbooks.com](http://www.picturewindowbooks.com)

Accepts NYS Procurement Card for orders up to \$2,500.

Delivery: 7-10 Days A/R/O

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(continued)

CONTRACTOR: **ROSEN PUBLISHING GROUP, INC.**

CONTRACT NO. **PC60581**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%
IV.	NET PUBLICATIONS	HANDLING
	INCLUDING	<u>CHARGE EACH</u>
	B. LIBRARY BINDING	\$0
	G. SERVICES	
	1. Catalog Kits, if requested	\$0
	2. Cataloging & Processing	
	(Processing is attached or unattached and done as specified.)	
	a. Barcodes & Protectors	\$0
	b. Data Disk	\$0
	c. Spine Labels & Protectors	\$0
	d. Theft Strips	\$0
	e. Accelerated Readers Labels	\$0
	4. Shelf Ready Books, if requested	\$0
	7. Security Tape, (supplied attached/unattached)	\$0
	8. Bar Codes, (supplied attached/unattached)	\$0

24-hour rush delivery available at shipping cost.

Delivery: 21 Days A/R/O.

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CONTRACTOR: **SOUTHEASTERN BOOK COMPANY**

CONTRACT NO. **PC60579**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS,	
	MASS MARKET	16%
	E. PREBOUND HARDBACKS	25%
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS,	
	MASS MARKET <b><u>AND</u></b> E. PREBOUND HARDBACKS	25%
IV.	NET PUBLICATIONS	HANDLING
	INCLUDING	<u>CHARGE EACH</u>
	A. CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY	
	<b><u>AND</u></b> D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	\$0
	G. SERVICES	
	1. Catalog Kits	\$ .65
	a. Catalog card set, pocket, checkout card, spine label set	
	2. Cataloging and Processing	
	a. Automation processing mark record on disk barcode	\$ .39
	label, spine label	
	b. Automation processing plus cards	\$ .89
	As above plus catalog card set & mylar with protector	
	to jacket catalog card set.	
	c. Full processing, pocket check out card.	\$ .99
	Spine label with protector, mylar to disk jacket	

(continued)

CONTRACTOR: **SOUTHEASTERN BOOK COMPANY** (Cont'd)

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
IV.	G. SERVICES (Cont'd)	
	3. Rebinding of Paperbacks	
	a. Included in price, not a separate item.	\$0
	4. Shelf Ready Books (See #2)	
	a. Automation processing	\$ .39
	b. Automation processing plus cards	\$ .89
	c. Full processing	\$ .99
	5. Customized Reports	\$0
	7. Security Tape	\$ .35
	a. 3M Tattle tale security strips or checkpoint. 9.5 frequency and 8.2 frequency, whichever is appropriate.	
	8. Bar Codes	\$ .06
	a. Per book one or two labels	
	9. Double Clad Covers (exclusive)	\$ .75

24-hour rush delivery at actual overnight freight charges.  
 Accepts NYS Purchasing Card for orders up to \$2,500.  
 Delivery: 21 Days A/R/O.

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CONTRACTOR: **WEST PUBLISHING CORP.**  
 d/b/a West Group

CONTRACT NO. **PC60582**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b> C. PAPERBACKS QUALITY <b><u>AND</u></b> D. PAPERBACKS, MASS MARKET <b><u>AND</u></b> E. PREBOUND HARDBACKS	0%
	F. NONPRINT AND OTHERS	
	5. CD-ROM (fixed price only no on-line services)	0%
	6. CD-ROM (additional discount if offered with an on-line service)	0%
	8. Encyclopedias	0%
	15. West Law (on-line legal research)	0%
III.	TEXTBOOKS INCLUDING	
	A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS, MASS MARKET <b><u>AND</u></b> E. PREBOUND HARDBACKS	0%
	F. NONPRINT AND OTHERS (SEE I.F.)	0%
IV.	NET PUBLICATIONS INCLUDING	<b><u>HANDLING CHARGE EACH</u></b>
	A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS, MASS MARKET, <b><u>AND</u></b> E. PREBOUND HARDBACKS	0%
	F. NON-PRINT AND OTHERS	
	5. CD-ROM fixed price etc.	0%
	6. CD-ROM additional discount	0%
	8. Encyclopedia	0%
	15. Western On-line Legal Research	0%

(continued)

**CONTRACTOR: WEST PUBLISHING CORP. (Cont'd)**  
**d/b/a West Group**

V. VOLUME PRICING  
Discounts vary by product. Contact contractor.

24-hour rush delivery is available at additional charge. See Contractor for details.  
Electronic access ordering is available. Contact contractor for details.  
Accepts NYS Purchasing Card for orders up to \$2,500.  
Delivery: 7-10 Days A/R/O.

\*\*\*

(continued)

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_  
 Address: \_\_\_\_\_ Title: \_\_\_\_\_  
 \_\_\_\_\_ Date: \_\_\_\_\_  
 \_\_\_\_\_ Phone: \_\_\_\_\_  
 \_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, Room 3711  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242  
 \* \* \* \* \*

(continued)



## CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		<b>Classification Code: 55</b>
<b>Award Number</b>	<b>:</b>	Tenth Supplemental to <a href="#">Award 2990-G</a> dated 1/29/98. Revised Award dated July 1, 2003.
<b>Contract Period</b>	<b>:</b>	January 1, 1998 to December 31, 2008
<b>Bid Opening Date</b>	<b>:</b>	April 21, 1997 and Periodic Recruitment
<b>Date of Issue</b>	<b>:</b>	September 14, 2004
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 166 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael F. Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a Supplemental Award for books and non-print library materials and related ancillary services. Agencies are directed to review the Revised Award dated July 1, 2003, Ninth Supplemental Award dated February 26, 2004 and all Purchasing Memorandums for complete information on all books & non-print library material and related ancillary services.

**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC60575	100 BOOK CHALLENGE 421 Fehleley Dr., Ste. E. King of Prussia, PA 19406	610/277-4498 David S. Hess Fax No.: 610/277-4656 E-Mail: dhess@100bookchallenge.com http://www.100bookchallenge.com	232965253
PC61320	THE CHILD'S WORLD P.O. Box 326 Chanhassen, MN 55317-0326	800/599-7323 952/906-3939 Amy Dols Fax No. 952/906-3940 E-Mail: amy.dols@childsworld.com http://www.childworld.com	411932662

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.  
(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

(continued)

SUMMARY OF CONTRACTORS

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O A U T N E T</b>	<b>O R E I G N</b>
100 Book Challenge	A-F	A-F		A-F	X		
ABDO Publishing Company		B			X		
Academic Book Center	A-F	A-F	A-F	A-F	X		
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Blackwell's Book Services	A-E	A-E	A-E		X		
BMI Educational Services, Inc.	C,D,E,F				X		
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
Book Revue	A-F*	A-F*					
Books Are Fun, LTD.	C, E	B, F		B, C, E, F	X		X
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
Booksource, Inc.	A-C*				X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
BUDGEText Corp.	A-D*	A-D*	A-D*				
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Capstone Press		B			X		
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C, E	A-C, E		X		
Chelsea House Publishers		A,B	A,B		X		
Children's Library Resources		B	B	B	X		
Children's Plus, Inc.	B,E	B,E			X		
The Child's World	B	B		B	X		
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Crystal Productions		A-F	A-F			X	
Davidson Titles, Inc.	A-C, F	A-C, F			X		
Demco Media	E*				X		
Eastern Book Co.	A-E	A-E	A-E	A-F	X		X
Econo-Clad Books	B-F	C-F			X		

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY: A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>"G"</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O N T A I N I N G</b>	<b>F O R E I G N</b>
Educators Publishing Service, Inc.		C,E					
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopaedia Britannica		X			X	X	X
Facts on File, Inc.	A-C*	A-C*			X		
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Forest House Publishing Co., Inc.		B,C	B,C		X		
Franklin Book Co., Inc.	A-F	A-F	A-F	A-F	X		X
The Gale Group (includes Greenhaven Press & Lucent Books		A,B,D,E		A-F	X	X	X
The H. W. Wilson Company				D,E,F	X	X	
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Junior Library Guild	A,B,E	A,B,E,F	B,E		X		
Kendall/Hunt Publishing Co.			A-F		X		
Lerner Publishing Group		B,C			X		
Library Video Company	F	F	F		X	X	
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books		A,C,F*					

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>"G"</b>	<b>A</b>	
<b><u>COMPANY</u></b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O N T A I N I N G</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
Mason Crest Publishers		B	B	B	X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Millbrook Press		A-C*			X		
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Oxford University Press	B*	B*,F	A,C,E				
Pearson Education	A-F	A-F	A-F	A-F	X		
PBS Learning Media		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Picture Window Books		B	B		X		
Publishers Quality Library Service	A-C, F	A-C, F			X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rand McNally	A,C,E,F	A,C,E,F				X	X
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY: A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>F</b>
<b><u>COMPANY</u></b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C A U T N E T</b>	<b>O R E I G N</b>
Rourke Publishing, LLC			B		X		
Salem Press, Inc.		B,F	B,F		X		
Schoenhof's Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X
Scholastic Library Publishing, Inc. (formerly Grolier Publishing)	X	B,F					
Schoolwide, Inc. (formerly I.I.C.E.)	A,C-F					X	
Skylight Publishing	D		A,C				
Southeastern Book Co.	A-E	A-E		A-E	X		
Steck-Vaughn Company	B,F	B,F	B,F		X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
The AV Café, Inc.	F			F	X	X	
The Rosen Publishing Group, Inc.		B		B	X		
West Publishing Corp. d/b/a West Group	A-F		A-F	A-F		X	
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)

CONTRACTOR: **100 BOOK CHALLENGE**

CONTRACT NO. **PC60575**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b>AND</b> B. LIBRARY BINDING <b>AND</b> C. PAPERBACKS, QUALITY <b>AND</b> D. PAPERBACKS, MASS MARKET <b>AND</b> E. PREBOUND HARDBACKS	0%
	F. NONPRINT AND OTHERS	
	2. Audio Visual Materials (professional development)	0%
	5. CD-ROM (fixed price only-no online services)	0%
	11. Microcomputer Software (educational services)	0%
	13. Slides (used with professional development)	0%
	14. VIDEO TAPES/DVD (feature film, educational, etc.)	0%
	15. Other	
	a. Instructional Support Material, Publishing Racks, Folders, Skill Cards	0%
	b. Incentive Kits-Prize Medals, Dog Tags, Book Bags, On-Target Number Badges, Stickers, Basket/Basket Tags	0%
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <b>AND</b> B. LIBRARY BINDING <b>AND</b> C. PAPERBACKS, QUALITY <b>AND</b> D. PAPERBACKS, MASS MARKET <b>AND</b> E. PREBOUND HARDBACKS	0%
	F. NON-PRINT AND OTHERS	
	2. Audio Visual Materials (professional development)	0%
	5. CD-ROM (fixed price only-no online services)	0%
	11. Microcomputer Software (educational services)	0%
	13. Slides (used with professional development)	0%
	14. VIDEO TAPES/DVD (feature film, educational, etc.)	0%
	15. Other (See I.15.)	
IV.	NET PUBLICATIONS	
	INCLUDING: A. CLOTH BINDING <b>AND</b> B. LIBRARY BINDING <b>AND</b> C. PAPERBACKS, QUALITY <b>AND</b> D. PAPERBACKS, MASS MARKET <b>AND</b> E. PREBOUND HARDBACKS	<u>HANDLING CHARGE EACH</u>
	F. NON-PRINT AND OTHERS	0%
	2. Audio Visual Materials (professional development)	0%
	5. CD-ROM (fixed price only-no online services)	0%
	11. Microcomputer Software (educational services)	0%
	13. Slides (used with professional development)	0%
	14. VIDEO TAPES/DVD (feature film, educational, etc.)	0%
	15. Other (See I.15.)	
	G. SERVICES- Professional Development See Contractor for details	

\*2% Additional charge for 24-hour delivery

DELIVERY: 30 A/R/O

NOTE: 2% discount on all pre-paid purchases. Free on-line technical support with purchase of software. Free consultation for curriculum mapping and linking effective instruction with purchase of professional development services.

(continued)

CONTRACTOR: **THE CHILD'S WORLD**

CONTRACT NO. **PC61320**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	B. LIBRARY BINDING	30%
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	30%
IV.	NET PUBLICATIONS	
	INCLUDING	
	B. LIBRARY BINDING	<u>HANDLING</u>
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog kits	\$0
	2. Cataloging and Processing-	
	card set, book pocket, spine labels	
	and reading program labels	\$0
	4. Shelf ready books and shelf ready-ship	
	in Dewey Decimal System order	\$1.00 each
	6. Bibliographic Records	
	a. First copy	\$0
	b. Each additional copy	\$20.00
	7. Security Tape	\$1.00
	8. Bar Codes	
	a. First Copy	\$0
	b. Each additional copy	\$0.25

\*No additional charge for 24-hour delivery  
DELIVERY: 15 days A/R/O

(continued)



**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_  
 Address: \_\_\_\_\_ Title: \_\_\_\_\_  
 \_\_\_\_\_ Date: \_\_\_\_\_  
 \_\_\_\_\_ Phone: \_\_\_\_\_  
 \_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, Room 3711  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242  
 \* \* \* \* \*

(continued)

## SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		<b>Classification Code: 55</b>
<b>Award Number</b>	<b>:</b>	<b>Eleventh Supplemental to <a href="#">Award 2990-G</a> dated 1/2/98. Revised Award dated February 24, 2005.</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2008</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 &amp; Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>May 9, 2005</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 91 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a Supplemental Award for books and non-print library materials and related ancillary services. Agencies are directed to review the Revised Award dated February 24, 2005 and all Purchasing Memorandums for complete information on all books & non-print library material and related ancillary services.

PR#6988

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC61643 SB WBE	BAUM & BEAULIEU ASSOCIATES 46 O'Connell Ct. P.O. Box 582 Great River, NY 11739	800/923-2444 631/277-3249 Susan Baum Fax No.: 631/277-4054 E-mail: suebaum@optonline.com	113070635
PC61644 SB MWBE	CHINESPROUT 110 West 32nd St. 6th Fl. New York, NY 10001	800/644-2611 212/868-8488 Xiaoning Wang Fax No.: 212/658-9185 E-mail: xiaoning@chinasprout.com <a href="http://www.chinasprout.com">http://www.chinasprout.com</a>	134121464
PC61645	DELANEY EDUCATIONAL ENTERPRISES 1455 W. Morena Blvd. San Diego, CA 92110	800/788-5557, Ext. 12 619/275-0063, Ext. 12 L. Dawn Smith Fax No.: 800/660-2199 619/275-0782 E-mail: dawn@deebooks.com <a href="http://www.deebooks.com">http://www.deebooks.com</a>	731652998
PC61646 SB WBE	OWL BOOK DISTRIBUTORS, INC. 1021 Route 109 Farmingdale, NY 11735	631/249-9803 Sandy Levy Fax No.: 631/249-0830 E-mail: owlbooks@earthlink.net	113318337
PC61724	RAINBOW BOOK CO. 500 E. Main St. Lake Zurich IL 60047	800/255-0965 Michael Sherman Fax No.: 847/726-9935 E-mail: sales@rainbowbookcompany.com <a href="http://www.rainbowbookcompany.com">http://www.rainbowbookcompany.com</a>	364091907

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters **SB** listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters **MBE** and **WBE** indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

(continued)

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

(continued)



SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O A U T N E T</b>	<b>F O R E I G N</b>
Educators Publishing Service, Inc.		C,E					
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopaedia Britannica		X			X	X	X
Facts on File, Inc.	A-C*	A-C*			X		
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Forest House Publishing Co., Inc.		B,C	B,C		X		
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Junior Library Guild	A,B,E	A,B,E,F	B,E		X		
Kendall/Hunt Publishing Co.			A-F		X		
Lerner Publishing Group		B,C			X		
Library Video Company	F	F	F		X	X	
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books		A,C,F*					

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O N T A I N E T</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
Mason Crest Publishers		B	B	B	X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Owl Book Distributors, Inc.	A,C,E,F			A,C,D-F			
Oxford University Press	B*	B*,F	A,C,E				
PBS Learning Media		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Picture Window Books		B	B		X		
Publishers Quality Library Service	A-C, F	A-C, F			X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rainbow Book Co.	B,E,F	B,E,F		B,E,F,	X		
Raintree (formerly Steck Vaughn Co.)	B,F	B,F	B,F		X		
Rand McNally	A,C,E,F	A,C,E,F				X	X
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>F</b>
<b><u>COMPANY</u></b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O A U T N E T</b>	<b>O R E I G N</b>
Rourke Publishing, LLC			B		X		
Salem Press, Inc.		B,F	B,F		X		
Schoenhof’s Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X
Scholastic Library Publishing, Inc. (formerly Grolier Publishing)	X	B,F					
Schoolwide, Inc. (formerly I.I.C.E.)	A,C-F					X	
Skylight Publishing	D		A,C				
Southeastern Book Co.	A-E	A-E		A-E	X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
The AV Café, Inc.	F			F	X	X	
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
The Child’s World	B	B		B	X		
The Gale Group (includes Greenhaven Press & Lucent Books		A,B,D,E		A-F	X	X	X
The H. W. Wilson Company				D,E,F	X	X	
The Rosen Publishing Group, Inc.		B		B	X		
West Publishing Corp. d/b/a West Group	A-F		A-F	A-F		X	
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)



**CONTRACTOR: BAUM & BEAULIEU ASSOCIATES**

**CONTRACT NO. PC61643**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY	
	1-24 Copies	10%
	25+ Copies	15%
	F. NON-PRINT AND OTHERS	
	14 Video Tapes (feature film, etc.)	5%
II.	NON-TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY	
	1-24 Copies	10%
	25+ Copies	15%
IV.	NET PUBLICATIONS INCLUDING	
	C. PAPERBACKS, QUALITY	\$0
	F. NON-PRINT AND OTHERS	<u>HANDLING</u>
	14. Video Tapes	<u>CHARGE EACH</u>
	(feature film, etc..)	\$4.00/tape

24-hour rush delivery available at additional charge based at actual shipping cost.

Accepts NYS Procurement Card for orders up to \$10,000.00.

Delivery: 14 days A/R/O

**CONTRACTOR: CHINASPROUT**

**CONTRACT NO. PC61644**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	B. LIBRARY BINDING	
	20 Copies	5%
	50 Copies	10%
	C. PAPERBACKS, QUALITY	
	20 Copies	5%
	50 Copies	10%
	D. PAPERBACKS, MASS MARKET	
	20 Copies	10%
	50 Copies	15%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes	0%
	5. CD-ROM	0%
	7. CD's (music)	0%
	10. Maps	0%
	14. Video Tapes (feature films, etc.)	0%
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	
	20 Copies	5%
	50 Copies	10%
	C. PAPERBACKS, QUALITY	
	20 Copies	5%
	50 Copies	10%
	D. PAPERBACKS, MASS MARKET	
	20 Copies	10%
	50 Copies	15%

(continued)

CONTRACTOR: **CHINASPROUT** (Cont'd)

II.	NON-TRADE PUBLICATIONS (Cont'd)	<u>DISCOUNT</u>
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes	0%
	5. CD-ROM	0%
	7. CD's (music)	0%
	10. Maps	0%
	14. Video Tapes (feature films, etc.)	0%
III.	TEXT BOOKS	
	B. LIBRARY BINDING	
	20 Copies	5%
	50 Copies	10%
	C. PAPERBACKS, QUALITY	
	20 Copies	5%
	50 Copies	10%
	D. PAPERBACKS, MASS MARKET	
	20 Copies	10%
	50 Copies	15%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes	0%
	5. CD-ROM	0%
	7. CD's (music)	0%
	10. Maps	0%
	14. Video Tapes (feature films, etc.)	0%
IV.	NET PUBLICATIONS INCLUDING	
	C. LIBRARY BINDING <u>AND</u> C. PAPER BACKS, QUALITY <u>AND</u> D.PAPER BACKS, MASS MARKET_	<u>HANDLING CHARGE EACH</u>
	20 Copies	\$ 5.00
	50 Copies	\$10.00
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes	0%
	5. CD-ROM	0%
	7. CD's (music)	0%
	10. Maps	0%
	14. Video Tapes (feature films, etc.)	0%
	VOLUME PRICING	
	SECTION F NON-PRINT AND OTHERS	
	100 UNITS	5%
	200 UNITS	7.5%
	300 UNITS	10%

Electronic Access Ordering System: [www.fasttractcatalog.com](http://www.fasttractcatalog.com)

Accepts NYS Procurement Card for orders up to \$10,000.00, and offers 5% additional discount for using the card.  
24-hour rush delivery available at no extra charge.

NOTE: Offers product from China, Taiwan and Hong Kong.

Delivery: 2-30 Days A/R/O

(continued)

CONTRACTOR: **DELANEY EDUCATIONAL ENTERPRISES**

CONTRACT NO. **PC61645**

ITEM

<u>NO.</u>	ITEM CATEGORY	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS, MASS MARKET <b><u>AND</u></b> E. PREBOUND HARDBACKS	0%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes	0%
	2. Audio Visual Materials	0%
	3. Books on Tape Abridged	0%
	4. Books on Tape Unabridged	0%
	5. CD-ROM (no online service)	0%
	6. CD-ROM (with online service)	0%
	7. CD's (music)	0%
	8. Encyclopedias	0%
	9. Laser Disc	0%
	11. Microcomputer Software	0%
	14. Video Tapes (feature film, etc.)	0%
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING	0%
	B. LIBRARY BINDING	
	1-99 Copies	25%
	100+ Copies	30%
	C. PAPERBACKS, QUALITY	0%
	D. PAPERBACKS, MASS MARKET	0%
	E. PREBOUND HARDBACKS	
	1-99 Copies	0%
	100+ Copies	13%
	F. NON-PRINT AND OTHERS (SAME AS ITEM I & F).	
IV.	NET PUBLICATIONS INCLUDING	
	A. CLOTH BINDING <b><u>AND</u></b> B. LIBRARY BINDING <b><u>AND</u></b>	<u>HANDLING</u>
	C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS, MASS MARKET <b><u>AND</u></b> E. PREBOUND HARDBACKS <b><u>AND</u></b>	<u>CHARGE EACH</u>
	F. NON-PRINT AND OTHERS	0%
	VOLUME PRICING- SECTION F ITEM NOS. 2, 14 AT 50 + UNITS	
	TRADE DISCOUNT	10%
	NON-TRADE DISCOUNTS	10%
	HANDLING CHARGE	0%
	G. SERVICES	
	1. CATALOG KIT	\$0.59 attached
	a. STANDARD KIT	\$0 unattached
	- Spine & Label Protector	
	- Peel & Stick Pocket	
	- Shelf List, Main Entry	
	- Title & Subject Cards	
	- Date Due Card	

(continued)

**CONTRACTOR: DELANEY EDUCATIONAL ENTERPRISES (Cont'd)**

		<u>HANDLING CHARGE EACH</u>
G. SERVICES (Cont'd)		
1.	CATALOG KIT (Cont'd)	
	b. ELECTRONIC KIT	\$0.59 attached
	- Marc Disk	\$0 unattached
	- Bar Code	
	- Spine Label	
	- AR Label	
2.	CATALOGING AND PROCESSING	
	UNATTACHED	\$0
	ATTACHED	\$0.59
	(see kits above)	
4.	SHELF READY BOOKS	\$0.59 attached
	(see kits above)	
5.	CUSTOMIZED REPORTS	\$0
6.	BIBLIOGRAPHIC RECORDS	
	a. Marc Records	
	- with Electronic Kit	\$0
	- without Electronic Kit	\$25.00
7.	SECURITY TAPE	
	a. 3M TATTLE TAPE	
	- unattached	\$0.39
	- attached	\$0.49
	b. CHECKPOINT TAG	
	- unattached	\$0.49
	- attached	\$0.79
8.	BAR CODES	
	a. Additional Barcodes not included in kits	
	- attached	\$0.16
	- unattached	\$0.08

**DISCOUNTS**

VOLUME PRICING-PRICE		ITEM II
BREAKS for agency's aggregate		<u>NON-TRADE</u>
purchase in dollars.		5%
\$ 250,000		

**VOLUME PRICING –PRICE**

BREAKS for aggregate		5%
Purchases statewide.		5%
\$1,000,000		

Electronic Access Ordering System: [www.deebooks.com](http://www.deebooks.com)  
 Accepts NYS Procurement Card for orders up to \$10,000.00.

NOTE: Offers Spanish and other language books.

Guaranteed Delivery: 30 days A/R/O for first shipment  
 60 days to reach 95% of order

(continued)

**CONTRACTOR: OWL BOOK DISTRIBUTORS, INC.**

**CONTRACT NO. PC61646**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS, MASS MARKET <b><u>AND</u></b> E. PREBOUND HARDBACKS	
	1+ Copies	20%
	500+ Copies	25%
	F. NON-PRINT AND OTHERS	
	3. Books no Tape Abridged	20%
	4 Books on Tape Unabridged	20%
IV.	NET PUBLICATIONS INCLUDING	
	A. CLOTH BINDING <b><u>AND</u></b> C. PAPERBACKS, QUALITY <b><u>AND</u></b> D. PAPERBACKS, MASS MARKET <b><u>AND</u></b> E. PREBOUND HARDBACKS	0%
	F. NON-PRINT AND OTHERS	
	For books on Tape Abridged/Unabridged	0%

Accepts NYS Purchasing Card for orders up to \$10,000.00.

Delivery: 15 days A/R/O

**CONTRACTOR: RAINBOW BOOK COMPANY**

**CONTRACT NO. PC61724**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I	TRADE PUBLICATIONS	
	B. LIBRARY BINDING	
	1 or more Copies	min. 25%
	E. PREBOUND HARDBACKS	
	1 or more Copies	10%-60%
	F. NON-PRINT AND OTHERS	
	8. Encyclopedias	10%-50%
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	
	1 or more Copies	min. 25%
	E. PREBOUND HARDBACKS	
	1 or more Copies	10%-60%
	F. NON-PRINT AND OTHERS	
	8. Encyclopedias	10%-50%
IV.	NET PUBLICATIONS INCLUDING	
	B. LIBRARY BINDING <b><u>AND</u></b> E. PREBOUND HARDBACKS <b><u>AND</u></b> F. NON-PRINT AND OTHERS	<b><u>HANDLING</u></b> <b><u>CHARGE EACH</u></b> \$0
	G. SERVICES	
	1. CATALOG KIT	\$0
	2. CATALOG AND PROCESSING	
	a. card kits	\$0
	b. bar codes/spine labels	\$0
	4. SHELF READY BOOKS	\$0.50/book
	6. BIBLIOGRAPHIC RECORDS	\$0
	7. SECURITY TAPE	\$0
	8. BAR CODES	\$0

An additional 10% off any complete series or set purchased.

Accepts NYS Procurement Card for orders up to \$10,000.00.

24-hour delivery available at actual shipping cost

Delivery: 45 days A/R/O

(continued)

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product’s end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** “Product” is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term “Product” includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
Customer Services, Room 3711  
Corning 2<sup>nd</sup> Tower - Empire State Plaza  
Albany, New York 12242  
\* \* \* \* \*

(continued)

## SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 – BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		<b>Classification Code: 55</b>
<b>Award Number</b>	<b>:</b>	<b>Twelfth Supplemental to <a href="#">Award 2990-G</a> dated 1/2/98. Revised Award dated February 24, 2005</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2008</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 &amp; Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>December 6, 2005</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 2 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a Supplemental Award for books and non-print library materials and related ancillary services. Agencies are directed to review the Revised Award dated February 24, 2005 and all Purchasing Memorandums for complete information on all books & non-print library material and related ancillary services.

PR # 6988

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC61971 SB	ADAMS BOOK COMPANY 537 Sackett St. Brooklyn, NY 11217	800/221-0909 Paul M. Davidson Fax No.: 800/329-2326 E-Mail: paul@adamsbook.com http://www.adamsbook.com	111764921
PC61972 SB	BEARPORT PUBLISHING CO., INC. 101 Fifth Ave., 6R New York, NY 10003	877/337-8577 847/429-0691 David Dunn Fax No.: 866/337-8557 E-Mail: ddunn1894@aol.com http://www.bearportpublishing.com	200298488
PC61973	ENSLow PUBLISHERS, INC. Box 398 40 Industrial Rd. Berkeley Heights, NJ 07922-0398	800/398-2504 908/771-9400, Ext. 328 Timothy Forton Fax No.: 908/771-0925 E-Mail: timf@enslow.com http://www.enslow.com	222123955
PC61974 SB	LEARNING LINKS, INC. 2300 Marcus Ave. New Hyde Park, NY 11042	800/724-2616 516/437-9071 Joyce Friedland Fax No.: 516/437-5392 E-Mail: joyce@learninglinks.com http://www.learninglx@aol.com	112685231
PC61975 SB	READ ME P.O. Box 1715 New City, NY 10956	845/429-7661 Lanie Goldberg Fax No.: 845/429-7731 E-Mail: readmebiz@aol.com http://www.readmebiz.com	134119289

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

(continued)



**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

(continued)



SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O A U T N E T</b>	<b>F O R E I G N</b>
Educators Publishing Service, Inc.		C,E					
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopedia Britannica		X			X	X	X
Enslow Publishers, Inc.	B	B		B	X		
Facts on File, Inc.	A-C*	A-C*			X		
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Forest House Publishing Co., Inc.		B,C	B,C		X		
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Junior Library Guild	A,B,E	A,B,E,F	B,E		X		
Kendall/Hunt Publishing Co.			A-F		X		
Learning Links, Inc.	C-F	C-F	C-F	C-F		X	
Lerner Publishing Group		B,C			X		
Library Video Company	F	F	F		X	X	
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books		A,C,F*					

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O N T A I N E T</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
Mason Crest Publishers		B	B	B	X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Owl Book Distributors, Inc.	A,C,E,F			A,C,D-F			
Oxford University Press	B*	B*,F	A,C,E				
PBS Learning Media		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Picture Window Books		B	B		X		
Publishers Quality Library Service	A-C, F	A-C, F			X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rainbow Book Co.	B,E,F	B,E,F		B,E,F	X		
Raintree (formerly Steck Vaughn Co.)	B,F	B,F	B,F		X		
Rand McNally	A,C,E,F	A,C,E,F				X	X
Read Me	C,D,F	C,D,F	C,D,F	C,D,F			
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O N T R A C T O R S</b>	<b>F O R E I G N</b>
Rourke Publishing, LLC			B		X		
Salem Press, Inc.		B,F	B,F		X		
Schoenhof’s Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X
Scholastic Library Publishing, Inc. (formerly Grolier Publishing)	X	B,F					
Schoolwide, Inc. (formerly I.I.C.E.)	A,C-F					X	
Skylight Publishing	D		A,C				
Southeastern Book Co.	A-E	A-E		A-E	X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
The AV Café, Inc.	F			F	X	X	
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
The Child’s World	B	B		B	X		
The Gale Group (includes Greenhaven Press & Lucent Books		A,B,D,E		A-F	X	X	X
The H. W. Wilson Company				D,E,F	X	X	
The Rosen Publishing Group, Inc.		B		B	X		
West Publishing Corp. d/b/a West Group	A-F		A-F	A-F		X	
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)

CONTRACTOR: **ADAMS BOOK CO.**

CONTRACT NO. **PC61971**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY	0%
	D. PAPERBACKS, MASS MARKET	
	10 Copies or more	35%
III.	TEXTBOOKS, PREBOUND HARDBACKS	10%-15%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
		<u>CHARGE EACH</u>
	C. PAPERBACKS, QUALITY	\$10.00 Minimum
	D. PAPERBACKS, MASS MARKET	9%
	E. PREBOUND HARDBACKS	8%

Electronic Access Ordering System: [www.adamsbook.com](http://www.adamsbook.com)  
 Accepts NYS Procurement Card for orders up to \$10,000.00.  
 Delivery: 14 days A/R/O

CONTRACTOR: **BEARPORT PUBLISHING CO., INC.**

CONTRACT NO. **PC61972**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <u>AND</u>	
	B. LIBRARY BINDING <u>AND</u>	
	C. PAPERBACKS, QUALITY	
	1-Single Copy	25%
	100 Single or Assorted Copies	30%
IV.	NET PUBLICATIONS INCLUDING	
	A. CLOTH BINDING <u>AND</u>	<u>HANDLING</u>
	B. LIBRARY BINDING <u>AND</u>	<u>CHARGE EACH</u>
	C. PAPERBACKS, QUALITY	0%
	G. SERVICES	
	1a. Catalog Kits	\$0.45 each
	1b. Catalog Kits (20 or more books)	\$0
	2a. Cataloging and Processing	\$1.19 each
	2b. Cataloging & Processing (20 or more books)	\$0
	(For 2a & 2b – includes data disk, barcode labels, spine label, book pocket and catalog cards)	
	4. SHELF READY BOOKS	\$1.19 each
	20 or more books	\$0
	6. BIBLIOGRAPHIC RECORDS	
	1-39	\$7.00
	40+	\$15.00
	7. SECURITY TAPE	\$0.30 title
	20+	\$0
	8. BAR CODES	\$0.15 each
	20+	\$0

Electronic Access Ordering System: [www.bearportpublishing.com](http://www.bearportpublishing.com)  
 Accepts NYS Procurement Card for orders up to \$10,000.00.  
 24 – hour rush delivery available at shipping cost.  
 Delivery: 15 Days A/R/O

(continued)

CONTRACTOR: **ENSLOW PUBLISHERS, INC.**

CONTRACT NO. **PC61973**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%
IV.	NET PUBLICATIONS INCLUDING	
	B. LIBRARY BINDING	<u>HANDLING</u>
	G. SERVICES	<u>CHARGE EACH</u>
	1. CATALOG KIT	
	a. Unattached	\$0.85
	b. Attached	\$1.20
	2. CATALOGING AND PROCESSING	
	a. Spine Labels (unattached/attached)	\$0.25/\$0.55
	b. Shelf List Cards	\$0.30
	c. Borrowers Cards	\$0.20
	d. Book Pockets	\$0.25
	6. BIBLIOGRAPHIC RECORDS	
	a. Marc Records	\$20.00
	7. SECURITY TAPE (unattached/attached)	
	a. 3M Tattle tape	\$0.45/\$0.60
	b. Date Due Checkpoint	\$0.45/\$0.60
	c. Checkpoint	\$0.45/\$0.60
	8. BAR CODES (unattached/attached)	\$0.30/\$0.60

Accepts NYS Procurement Card for orders up to \$10,000.00.  
 24-hour delivery available at shipping cost  
 Delivery: 10-30 Days A/R/O

CONTRACTOR: **LEARNING LINKS**

CONTRACT NO. **PC61974**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY <b>AND</b>	
	D. PAPERBACKS, MASS MARKET <b>AND</b>	
	E. PREBOUND HARDBACKS	
	1 Copy	5%
	500 Copies	10%
	1000 Copies	20%
	F. NON-PRINT AND OTHERS	
	TRADE PUBLICATIONS	
	1. Audio Cassettes <b>AND</b>	
	3. Books on Tape Abridged <b>AND</b>	
	4. Books on Tape Unabridged <b>AND</b>	
	7. CD's (music) <b>AND</b>	
	14. Video Tapes	5%
II.	NON-TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY <b>AND</b>	
	D. PAPERBACKS, MASS MARKET <b>AND</b>	
	E. PREBOUND HARDBACKS	
	1 Copy	5%
	500 Copies	10%
	1000 Copies	20%

(continued)

CONTRACTOR: **LEARNING LINKS (CONT'D)**

CONTRACT NO. **PC61974**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>	
II.	NON-TRADE PUBLICATIONS (Cont'd)		
	F. NON-PRINT AND OTHERS		
	TRADE PUBLICATIONS		
	1. Audio Cassettes <b>AND</b>		
	3. Books on Tape Abridged <b>AND</b>		
	4. Books on Tape Unabridged <b>AND</b>		
	7. CD's (music) <b>AND</b>		
	14. Video Tapes	5%	
III.	TEXT BOOKS		
	C. PAPERBACKS, QUALITY <b>AND</b>		
	D. PAPERBACKS, MASS MARKET <b>AND</b>		
	E. PREBOUND HARDBACKS		
	1 Copy	5%	
	500 Copies	10%	
	1000 Copies	20%	
	F. NON-PRINT AND OTHERS		
	TRADE PUBLICATIONS		
	1. Audio Cassettes <b>AND</b>		
	3. Books on Tape Abridged <b>AND</b>		
	4. Books on Tape Unabridged <b>AND</b>		
	7. CD's (music) <b>AND</b>		
	14. Video Tapes	5%	
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>	
	C. PAPER BACKS, QUALITY <b>AND</b>		<u>CHARGE</u>
	<u>EACH</u>		
	D. PAPER BACKS, MASS MARKET <b>AND</b>		
	E. PREBOUND HARDBACKS <b>AND</b>		
	F. NON-PRINT AND OTHERS	0%	

		<u>PUBLICATIONS</u>			
		<u>Item I</u>	<u>Item II</u>	<u>Item III</u>	<u>Item IV</u>
		<u>TRADE</u>	<u>NON-TRADE</u>	<u>Text -</u>	<u>NET</u>
		<u>Discount</u>	<u>Discount</u>	<u>Books</u>	<u>Handling</u>
					<u>Charge</u>
Volume Pricing-Price Breaks for Section F					
No. 1	50 units	10%	10%	10%	\$0
No. 1	100 units	15%	15%	15%	\$0
No. 3	50 units	10%	10%	10%	\$0
No. 3	100 units	15%	15%	15%	\$0

**VOLUME PRICING-PRICE BREAKS**

for agency's aggregate purchase		<u>\$ or %</u>			
in dollars.					
	\$10,000	5%	5%	5%	0
	\$50,000	10%	10%	10%	0

**VOLUME PRICING-PRICE BREAKS for**

aggregate contract purchases in					
dollars statewide:					
	\$10,000	5%	5%	5%	0
	\$50,000	10%	10%	10%	0

Accepts NYS Procurement Card for orders up to \$10,000.00.

24-hour rush delivery available at no extra charge.

Delivery: 21 Days A/R/O

(continued)



CONTRACTOR: **READ ME**

CONTRACT NO. **PC61975**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>	
I.	TRADE PUBLICATIONS		
	C. PAPERBACKS, QUALITY <u>AND</u>		
	D. PAPERBACKS, MASS MARKET <u>AND</u>	30%	
	F. NON-PRINT AND OTHERS		
	1. Audio Cassettes <u>AND</u>		
	2. Audio Visual Materials <u>AND</u>		
	3. Books on Tape Abridged <u>AND</u>		
	4. Books on Tape Unabridged <u>AND</u>		
	5. CD ROM (fixed price; no online services <u>AND</u>		
	7. CD's (music) <u>AND</u>		
	10. Maps <u>AND</u>		
	14. Video Tapes	30%	
II.	NON-TRADE PUBLICATIONS		
	C. PAPERBACKS, QUALITY <u>AND</u>		
	D. PAPERBACKS, MASS MARKET <u>AND</u>		
	F. NON-PRINT AND OTHERS		
	1. Audio Cassettes <u>AND</u>		
	2. Audio Visual Materials <u>AND</u>		
	3. Books on Tape Abridged <u>AND</u>		
	4. Books on Tape Unabridged <u>AND</u>		
	5. CD ROM (fixed price; no online services <u>AND</u>		
	7. CD's (music) <u>AND</u>		
	10. Maps <u>AND</u>		
	14. Video Tapes	30%	
III.	TEXT BOOKS		
	C. PAPERBACKS, QUALITY <u>AND</u>		
	D. PAPERBACKS, MASS MARKET <u>AND</u>		
	F. NON-PRINT AND OTHERS		
	1. Audio Cassettes <u>AND</u>		
	2. Audio Visual Materials <u>AND</u>		
	3. Books on Tape Abridged <u>AND</u>		
	4. Books on Tape Unabridged <u>AND</u>		
	5. CD ROM (fixed price; no online services <u>AND</u>		
	7. CD's (music) <u>AND</u>		
	10. Maps <u>AND</u>		
	14. Video Tapes	30%	
IV.	NET PUBLICATIONS INCLUDING		
	C. PAPER BACKS, QUALITY <u>AND</u>		<u>HANDLING</u>
	D. PAPER BACKS, MASS MARKET <u>AND</u>		<u>CHARGE EACH</u>
	F. NON-PRINT AND OTHERS		
	1. Audio Cassettes <u>AND</u>		
	2. Audio Visual Materials <u>AND</u>		
	3. Books on Tape Abridged <u>AND</u>		
	4. Books on Tape Unabridged <u>AND</u>		
	5. CD ROM (fixed price; no online services <u>AND</u>		
	7. CD's (music) <u>AND</u>		
	10. Maps <u>AND</u>		
	14. Video Tapes	30%	

Accepts NYS Procurement Card for orders up to \$10,000.00, and offers 5% additional discount for using the card.  
 24-hour rush delivery available at an additional \$15.00 charge.  
 Delivery: 10 Days A/R/O

(continued)

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_  
 Address: \_\_\_\_\_ Title: \_\_\_\_\_  
 \_\_\_\_\_ Date: \_\_\_\_\_  
 \_\_\_\_\_ Phone: \_\_\_\_\_  
 \_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, Room 3711  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242  
 \* \* \* \* \*

(continued)

## 12th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 – BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		<b>Classification Code: 55</b>
<b>Award Number</b>	<b>:</b>	<b>Revised Twelfth Supplemental to <a href="#">Award 2990-G</a> dated 1/2/98 (Revised Award dated November 2, 2005)</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2008</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 &amp; Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>December 6, 2005 (Revised May 9, 2006)</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 2 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a Supplemental Award for books and non-print library materials and related ancillary services. Agencies are directed to review the Revised Award dated November 2, 2005 and all Purchasing Memorandums for complete information on all books & non-print library material and related ancillary services.

**NOTE: See individual contract items to determine actual awardees.**

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC61971 SB	ADAMS BOOK COMPANY 537 Sackett St. Brooklyn, NY 11217	800/221-0909 Paul M. Davidson Fax No.: 800/329-2326 E-Mail: paul@adamsbook.com http://www.adamsbook.com	111764921
PC61972 SB	BEARPORT PUBLISHING CO., INC. 101 Fifth Ave., 6R New York, NY 10003	877/337-8577 847/429-0691 David Dunn Fax No.: 866/337-8557 E-Mail: ddunn1894@aol.com http://www.bearportpublishing.com	200298488
PC61973	ENSLow PUBLISHERS, INC. Box 398 40 Industrial Rd. Berkeley Heights, NJ 07922-0398	800/398-2504 908/771-9400, Ext. 328 Timothy Forton Fax No.: 908/771-0925 E-Mail: timf@enslow.com http://www.enslow.com	222123955
PC61974 SB	LEARNING LINKS, INC. 2300 Marcus Ave. New Hyde Park, NY 11042	800/724-2616 516/437-9071 Joyce Friedland Fax No.: 516/437-5392 E-Mail: joyce@learninglinks.com http://www.learninglx@aol.com	112685231
PC61975 SB	READ ME P.O. Box 1713 New City, NY 10956	845/429-7661 Lanie Goldberg Fax No.: 845/429-7731 E-Mail: readmebiz@aol.com http://www.readmebiz.com	134119289

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

(continued)

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

(continued)

SUMMARY OF CONTRACTORS

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	<b>F</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>O R E I G N</b>
100 Book Challenge	A-F	A-F		A-F	X		
ABDO Publishing Company		B			X		
Adams Book Company	D		E	C-E			
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Baum & Beaulieu Associates	C,F	C		C,F			
Bearport Publishing Co., Inc.		A-C		A-C	X		
Blackwell's Book Services	A-E	A-E	A-E		X		
BMI Educational Services, Inc.	C,D,E,F				X		
Book Revue	A-F*	A-F*					
Books Are Fun, LTD.	C, E	B, F		B, C, E, F	X		X
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
Booksource, Inc.	A-C*				X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
BUDGEText Corp.	A-D*	A-D*	A-D*				
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Capstone Press		B			X		
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C, E	A-C, E		X		
Chelsea House Publishers		A,B	A,B		X		
Children's Library Resources		B	B	B	X		
Children's Plus, Inc.	B,E	B,E			X		
Chinasprout	B-D, F	B-D, F	B-D, F	B-D, F		X	X
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Crystal Productions		A-F	A-F			X	
Davidson Titles, Inc.	A-C, F	A-C, F			X		
Delaney Educational Enterprises	A-F	A-F		A-F	X	X	X
Demco Media	E*				X		
Eastern Book Co.	A-E	A-E	A-E	A-F	X		X
Econo-Clad Books	B-F	C-F			X		

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O A U T N E T</b>	<b>F O R E I G N</b>
Educators Publishing Service, Inc.		C,E					
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopedia Britannica		X			X	X	X
Enslow Publishers, Inc.	B	B		B	X		
Facts on File, Inc.	A-C*	A-C*			X		
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Forest House Publishing Co., Inc.		B,C	B,C		X		
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Junior Library Guild	A,B,E	A,B,E,F	B,E		X		
Kendall/Hunt Publishing Co.			A-F		X		
Learning Links, Inc.	C-F	C-F	C-F	C-F		X	
Lerner Publishing Group		B,C			X		
Library Video Company	F	F	F		X	X	
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books		A,C,F*					

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O N T A I N E T</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
Mason Crest Publishers		B	B	B	X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Owl Book Distributors, Inc.	A,C,E,F			A,C,D- F			
Oxford University Press	B*	B*,F	A,C,E				
PBS Learning Media		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Picture Window Books		B	B		X		
Publishers Quality Library Service	A-C, F	A-C, F			X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rainbow Book Co.	B,E,F	B,E,F		B,E,F	X		
Raintree (formerly Steck Vaughn Co.)	B,F	B,F	B,F		X		
Rand McNally	A,C,E,F	A,C,E,F				X	X
Read Me	C,D,F	C,D,F	C,D,F	C,D,F			
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)



SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C O N T R A C T O R S</b>	<b>F O R E I G N</b>
Rourke Publishing, LLC			B		X		
Salem Press, Inc.		B,F	B,F		X		
Schoenhof’s Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X
Scholastic Library Publishing, Inc. (formerly Grolier Publishing)	X	B,F					
Schoolwide, Inc. (formerly I.I.C.E.)	A,C-F					X	
Skylight Publishing	D		A,C				
Southeastern Book Co.	A-E	A-E		A-E	X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
The AV Café, Inc.	F			F	X	X	
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
The Child’s World	B	B		B	X		
The Gale Group (includes Greenhaven Press & Lucent Books		A,B,D,E		A-F	X	X	X
The H. W. Wilson Company				D,E,F	X	X	
The Rosen Publishing Group, Inc.		B		B	X		
West Publishing Corp. d/b/a West Group	A-F		A-F	A-F		X	
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)

CONTRACTOR: **ADAMS BOOK CO.**

CONTRACT NO. **PC61971**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY	0%
	D. PAPERBACKS, MASS MARKET	
	10 Copies or more	35%
III.	TEXTBOOKS, PREBOUND HARDBACKS	10%-15%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING CHARGE EACH</u>
	C. PAPERBACKS, QUALITY	\$10.00 Minimum
	D. PAPERBACKS, MASS MARKET	9%
	E. PREBOUND HARDBACKS	8%

Electronic Access Ordering System: [www.adamsbook.com](http://www.adamsbook.com)  
 Accepts NYS Procurement Card for orders up to \$10,000.00.  
 Delivery: 14 days A/R/O

CONTRACTOR: **BEARPORT PUBLISHING CO., INC.**

CONTRACT NO. **PC61972**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <b>AND</b>	
	B. LIBRARY BINDING <b>AND</b>	
	C. PAPERBACKS, QUALITY	
	1-Single Copy	25%
	100 Single or Assorted Copies	30%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING CHARGE EACH</u>
	A. CLOTH BINDING <b>AND</b>	
	B. LIBRARY BINDING <b>AND</b>	
	C. PAPERBACKS, QUALITY	0%
	G. SERVICES	<u>CHARGE</u>
	1a. Catalog Kits	\$0.45 each
	1b. Catalog Kits (20 or more books)	\$0
	2a. Cataloging and Processing	\$1.19 each
	2b. Cataloging & Processing (20 or more books)	\$0
	(For 2a & 2b – includes data disk, barcode labels, spine label, book pocket and catalog cards)	
	4. SHELF READY BOOKS	\$1.19 each
	20 or more books	\$0
	6. BIBLIOGRAPHIC RECORDS	
	1-39	\$7.00
	40+	\$15.00
	7. SECURITY TAPE	\$0.30 title
	20+	\$0
	8. BAR CODES	\$0.15 each
	20+	\$0

Electronic Access Ordering System: [www.bearportpublishing.com](http://www.bearportpublishing.com)  
 Accepts NYS Procurement Card for orders up to \$10,000.00.  
 24 – hour rush delivery available at shipping cost.  
 Delivery: 15 Days A/R/O

(continued)

CONTRACTOR: **ENSLOW PUBLISHERS, INC.**

CONTRACT NO. **PC61973**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I	TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING CHARGE EACH</u>
	B. LIBRARY BINDING	\$0
	<b>G. SERVICES</b>	<u>CHARGE</u>
	1. CATALOG KIT	
	a. Unattached	\$0.85
	b. Attached	\$1.20
	2. CATALOGING AND PROCESSING	
	a. Spine Labels (unattached/attached)	\$0.25/\$0.55
	b. Shelf List Cards	\$0.30
	c. Borrowers Cards	\$0.20
	d. Book Pockets	\$0.25
	6. BIBLIOGRAPHIC RECORDS	
	a. Marc Records	\$20.00
	7. SECURITY TAPE (unattached/attached)	
	a. 3M Tattle tape	\$0.45/\$0.60
	b. Date Due Checkpoint	\$0.45/\$0.60
	c. Checkpoint	\$0.45/\$0.60
	8. BAR CODES (unattached/attached)	\$0.30/\$0.60

Accepts NYS Procurement Card for orders up to \$10,000.00.

24-hour delivery available at shipping cost

Delivery: 10-30 Days A/R/O

CONTRACTOR: **LEARNING LINKS**

CONTRACT NO. **PC61974**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY <b>AND</b>	
	D. PAPERBACKS, MASS MARKET <b>AND</b>	
	E. PREBOUND HARDBACKS	
	1 Copy	5%
	500 Copies	10%
	1000 Copies	20%
	F. NON-PRINT AND OTHERS	
	TRADE PUBLICATIONS	
	1. Audio Cassettes <b>AND</b>	
	3. Books on Tape Abridged <b>AND</b>	
	4. Books on Tape Unabridged <b>AND</b>	
	7. CD's (music) <b>AND</b>	
	14. Video Tapes	5%
II.	NON-TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY <b>AND</b>	
	D. PAPERBACKS, MASS MARKET <b>AND</b>	
	E. PREBOUND HARDBACKS	
	1 Copy	5%
	500 Copies	10%
	1000 Copies	20%

(continued)

CONTRACTOR: **LEARNING LINKS (Cont'd)**

CONTRACT NO. **PC61974**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS (Cont'd)	
	F. NON-PRINT AND OTHERS	
	TRADE PUBLICATIONS	
	1. Audio Cassettes <b>AND</b>	
	3. Books on Tape Abridged <b>AND</b>	
	4. Books on Tape Unabridged <b>AND</b>	
	7. CD's (music) <b>AND</b>	
	14. Video Tapes	5%
III.	TEXT BOOKS	
	C. PAPERBACKS, QUALITY <b>AND</b>	
	D. PAPERBACKS, MASS MARKET <b>AND</b>	
	E. PREBOUND HARDBACKS	
	1 Copy	5%
	500 Copies	10%
	1000 Copies	20%
	F. NON-PRINT AND OTHERS	
	TRADE PUBLICATIONS	
	1. Audio Cassettes <b>AND</b>	
	3. Books on Tape Abridged <b>AND</b>	
	4. Books on Tape Unabridged <b>AND</b>	
	7. CD's (music) <b>AND</b>	
	14. Video Tapes	5%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING CHARGE EACH</u>
	C. PAPER BACKS, QUALITY <b>AND</b>	
	D. PAPER BACKS, MASS MARKET <b>AND</b>	
	E. PREBOUND HARDBACKS <b>AND</b>	
	F. NON-PRINT AND OTHERS	0%

		<u>PUBLICATIONS</u>			
		<u>Item I</u>	<u>Item II</u>	<u>Item III</u>	<u>Item IV</u>
		<u>TRADE</u>	<u>NON-TRADE</u>	<u>Text -</u>	<u>NET</u>
		<u>Discount</u>	<u>Discount</u>	<u>Books</u>	<u>Handling</u>
					<u>Charge</u>
Volume Pricing-Price Breaks for Section F					
No. 1	50 units	10%	10%	10%	\$0
No. 1	100 units	15%	15%	15%	\$0
No. 3	50 units	10%	10%	10%	\$0
No. 3	100 units	15%	15%	15%	\$0

**VOLUME PRICING-PRICE BREAKS**

for agency's aggregate purchase		<u>\$ or %</u>			
in dollars.					
	\$10,000	5%	5%	5%	0
	\$50,000	10%	10%	10%	0

**VOLUME PRICING-PRICE BREAKS for**

aggregate contract purchases in					
dollars statewide:					
	\$10,000	5%	5%	5%	0
	\$50,000	10%	10%	10%	0

Accepts NYS Procurement Card for orders up to \$10,000.00.

24-hour rush delivery available at no extra charge.

Delivery: 21 Days A/R/O

(continued)

CONTRACTOR: **READ ME**

CONTRACT NO. **PC61975**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY <u>AND</u>	
	D. PAPERBACKS, MASS MARKET <u>AND</u>	30%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes <u>AND</u>	
	2. Audio Visual Materials <u>AND</u>	
	3. Books on Tape Abridged <u>AND</u>	
	4. Books on Tape Unabridged <u>AND</u>	
	5. CD ROM (fixed price; no online services) <u>AND</u>	
	7. CD's (music) <u>AND</u>	
	10. Maps <u>AND</u>	
	14. Video Tapes	30%
II.	NON-TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY <u>AND</u>	
	D. PAPERBACKS, MASS MARKET <u>AND</u>	
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes <u>AND</u>	
	2. Audio Visual Materials <u>AND</u>	
	3. Books on Tape Abridged <u>AND</u>	
	4. Books on Tape Unabridged <u>AND</u>	
	5. CD ROM (fixed price; no online services) <u>AND</u>	
	7. CD's (music) <u>AND</u>	
	10. Maps <u>AND</u>	
	14. Video Tapes	30%
III.	TEXT BOOKS	
	C. PAPERBACKS, QUALITY <u>AND</u>	
	D. PAPERBACKS, MASS MARKET <u>AND</u>	
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes <u>AND</u>	
	2. Audio Visual Materials <u>AND</u>	
	3. Books on Tape Abridged <u>AND</u>	
	4. Books on Tape Unabridged <u>AND</u>	
	5. CD ROM (fixed price; no online services) <u>AND</u>	
	7. CD's (music) <u>AND</u>	
	10. Maps <u>AND</u>	
	14. Video Tapes	30%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING CHARGE EACH</u>
	C. PAPER BACKS, QUALITY <u>AND</u>	
	D. PAPER BACKS, MASS MARKET <u>AND</u>	
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes <u>AND</u>	
	2. Audio Visual Materials <u>AND</u>	
	3. Books on Tape Abridged <u>AND</u>	
	4. Books on Tape Unabridged <u>AND</u>	
	5. CD ROM (fixed price; no online services) <u>AND</u>	
	7. CD's (music) <u>AND</u>	
	10. Maps <u>AND</u>	
	14. Video Tapes	30%

Accepts NYS Procurement Card for orders up to \$10,000.00, and offers 5% additional discount for using the card.

24-hour rush delivery available at an additional \$15.00 charge.

Delivery: 10 Days A/R/O

(continued)

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_  
 Address: \_\_\_\_\_ Title: \_\_\_\_\_  
 \_\_\_\_\_ Date: \_\_\_\_\_  
 \_\_\_\_\_ Phone: \_\_\_\_\_  
 \_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, Room 3711  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242  
 \* \* \* \* \*

(continued)

## 13th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		<b>Classification Code: 55</b>
<b>Award Number</b>	<b>:</b>	<b><u>2990</u> dated January 2, 1998 - Revised Award dated November 2, 2005</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2008</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 &amp; Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>June 12, 2006</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 116 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a Supplemental Award for books and non-print library materials and related ancillary services. Agencies are directed to review the Revised Award dated November 2, 2005, the Revised 12th Supplemental Award and all Purchasing Memorandums for complete information on all books & non-print library material and related ancillary services.

EXECUTIVE ORDER NO. 127 (EO127):

**The Office of General Services has determined that New York State Executive Order No. 127 (EO127) applies to this contract(s). Detailed information about the obligations under EO127 can be found on the OGS website at: <http://www.ogs.state.ny.us/aboutOgs/regulations/defaultProcurement.html>. Covered agencies and authorities must ensure compliance with EO127 for purchases in excess of \$15,000. The contract incorporates by reference, as though fully set forth in the contract, all requirements and obligations required by EO127.**

PR #6988

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC62400	ACADEMIC BOOK SERVICES, INC. 200 Cook St. Cartersville, GA 30120	800/252-6657, Ext. 2103 800/652-3050 Lea Tyler Fax No.: 800/442-3440 E-mail: dtyler@academicbookservices.com Website: www.academicbookservices.com	581877586
PC62401 SB	ADVANCED EDUCATIONAL PRODUCTS, INC. 2495 Main St., Ste. 230 Buffalo, NY 14214	800/311-1522 716/446-0739 Daniel Parsnick Fax No.: 716/446-5642 E-mail: sales@aepbooks.com Website: www.aepbooks.com	161597345
PC62403	GARRETT EDUCATIONAL CORPORATION 130 East 13th St. Ada, OK 74820	800/654-9366 580/332-6884 John H. Garrett Fax No.: 888/525-1560 580/332-1560 E-mail: mail@garrettbooks.com Website: www.garrettbooks.com	730750129

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

(continued)



**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of the bid solicitation which apply to the award appear at the end of this document. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

(continued)

SUMMARY OF CONTRACTORS

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>“G”</b>	<b>A</b>	<b>D</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S</b>	<b>G</b>	<b>I</b>	<b>R</b>
					<b>E</b>	<b>R</b>	<b>S</b>	<b>O</b>
					<b>R</b>	<b>V</b>	<b>E</b>	<b>R</b>
					<b>I</b>	<b>C</b>	<b>G</b>	<b>E</b>
					<b>C</b>	<b>A</b>	<b>O</b>	<b>I</b>
					<b>E</b>	<b>U</b>	<b>N</b>	<b>G</b>
					<b>S</b>	<b>T</b>	<b>E</b>	<b>N</b>
100 Book Challenge	A-F	A-F		A-F	X			
ABDO Publishing Company		B			X			
Academic Book Services, Inc.	C-E		A					
Adams Book Company	C,D		E	C-E				
Advanced Educational Products, Inc.	A-F	A-F	A-F	A-F	X	X	X	
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X	
Amsco School Publications, Inc.			A,C,D,F					
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X			X
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X			X
Baum & Beaulieu Associates	C,F	C		C,F				
Bearport Publishing Co., Inc.		A-C		A-C	X			
Blackwell's Book Services	A-E	A-E	A-E		X			
BMI Educational Services, Inc.	C,D,E,F				X			
Book Revue	A-F*	A-F*						
Books Are Fun, LTD.	C,E	B,F		B,C,E,F	X			X
Book Wholesalers, Inc.	A-F	A,F	A	A	X			
Booksources, Inc.	A-C*				X			
Bound to Stay Bound Books, Inc.	E,F				X			
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X		
BUDGEText Corp.	A-D*	A-D*	A-D*					
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X	
Capstone Press		B			X			
Casalini Libri	A-F	A-F	A-F	A-F	X			X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C,E	A-C,E		X			
Chelsea House Publishers		A,B	A,B		X			
Children's Library Resources		B	B	B	X			
Children's Plus, Inc.	B,E	B,E			X			
Chinasprout	B-D,F	B-D, F	B-D, F	B-D,F		X	X	
Chip Taylor Communications	F							
Compass Point Books		B			X	X		
Computer Confidence, Inc.		C*	C*					
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X	
Crystal Productions		A-F	A-F			X		
Davidson Titles, Inc.	A-C,F	A-C,F			X			
Delaney Educational Enterprises	A-F	A-F		A-F	X	X	X	
Demco Media	E*				X			

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>"G"</b>	<b>A</b>	<b>F</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D G I R S E C G O A U T N E T</b>	<b>O R E I G N</b>
Eastern Book Co.	A-E	A-E	A-E	A-F	X		X
Econo-Clad Books	B-F	C-F			X		
Educators Publishing Service, Inc.		C,E					
Emery-Pratt Company	A-F	A-F	A-F		X		X
Encyclopedia Britannica		X			X	X	X
Enslow Publishers, Inc.	B	B		B	X		
Facts on File, Inc.	A-C*	A-C*			X		
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X	X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X		X
Forest House Publishing Co., Inc.		B,C	B,C		X		
Garrett Educational Corp.	A-B	A-B		A-B	X		
Harrassowitz	A,C,F		A,C			X	X
Heinemann Library		B,C,F			X	X	
Jarrett Publishing Company	A,C	A,C	A,C	A,C			
Junior Library Guild	A,B,E	A,B,E,F,	B,E		X		
Kendall/Hunt Publishing Co.			A-F		X		
Learning Links, Inc.	C-F	C-F	C-F	C-F		X	
Lerner Publishing Group		B,C			X		
Library Video Company	F	F	F		X	X	
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X	X
Mackin Library Media	A-F	A-F	A-F		X		
Majors Scientific Books		A,C,F*					

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>"G"</b>	<b>A</b>	
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O N T A I N I N G</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
Mason Crest Publishers		B	B	B	X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Owl Book Distributors, Inc.	A,C,E,F			A,C,D-F			
Oxford University Press	B*	B*,F	A,C,E				
PBS Learning Media		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Picture Window Books		B	B		X		
Publishers Quality Library Service	A-C,F	A-C,F			X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rainbow Book Co.	B,E,F	B,E,F		B,E,F	X		
Raintree (formerly Steck Vaughn Co.)	B,F	B,F	B,F		X		
Rand McNally	A,C,E,F	A,C,E,F				X	X
Read Me	C,D,F	C,D,F	C,D,F	C,D,F			
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O N T A I N I N G</b>	<b>O R I G I N A L</b>
Rourke Publishing, LLC			B		X		
Salem Press, Inc.		B,F	B,F		X		
Schoenhof’s Foreign Books, Inc.	A,C-F	A,C-F	A,C-F		X	X	X
Scholastic Library Publishing, Inc. (formerly Grolier Publishing)	X	B,F					
Schoolwide, Inc. (formerly I.I.C.E.)	A,C-F					X	
Skylight Publishing	D		A,C				
Southeastern Book Co.	A-E	A-E		A-E	X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
The AV Café, Inc.	F			F	X	X	
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
The Child’s World	B	B		B	X		
The Gale Group (includes Greenhaven Press & Lucent Books		A,B,D,E		A-F	X	X	X
The H. W. Wilson Company				D,E,F	X	X	
The Rosen Publishing Group, Inc.		B		B	X		
West Publishing Corp. d/b/a West Group	A-F		A-F	A-F		X	
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)

CONTRACTOR: **ACADEMIC BOOK SERVICES, INC.**

CONTRACT NO. **PC62400**

<u>ITEM NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	
	10+ Copies (Single Title)	35%
III.	TEXTBOOKS	
	A. Cloth Binding	3%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	A. CLOTH BINDING <b><u>AND</u></b>	<u>CHARGE EACH</u>
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	\$0

24-hour rush delivery available at shipping cost with an additional charge based on weight of order for current overnight shipping.  
 Accepts NYS Procurement Card for orders up to \$10,000.00.  
 Delivery: 5-7 Days A/R/O

(continued)

CONTRACTOR: **ADVANCED EDUCATIONAL PRODUCTS, INC.**

CONTRACT NO. **PC62401**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	18.25%-45%
	50-99 Copies (Single Title)	22%-46%
	100+ Copies (Single Title)	32%-47%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, Educational, Etc.)	5%-45%
	2. Audio Visual Materials	5%-45%
	3. Books on Tape Abridged	5%-45%
	4. Books on Tape Unabridged	5%-45%
	5. CD-ROM (fixed price only - no online services)	5%-45%
	6. CD-ROM (additional discount if offered in conjunction with an online service)	5%-45%
	7. CD's (Music, etc.)	5%-45%
	8. Encyclopedias	5%-45%
	9. Laser Disc	5%-45%
	10. Maps	5%-45%
	11. Microcomputer Software (Educational)	5%-45%
	12. Microform (Microfiche and Microfilm)	0%
	13. Slides	0%
	14. Video Tapes (Feature Films, Educational, Etc.)	5%-45%

(continued)

CONTRACTOR: **ADVANCED EDUCATIONAL PRODUCTS, INC.** (Cont'd)

<u>ITEM NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	5%-18.25%
	50-99 Copies (Single Title)	5%-22%
	100+ Copies (Single Title)	5%-32%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, Educational, Etc.)	0%-45%
	2. Audio Visual Materials	0%-45%
	3. Books on Tape Abridged	0%-45%
	4. Books on Tape Unabridged	0%-45%
	5. CD-ROM (fixed price only - no online services)	0%-45%
	6. CD-ROM (additional discount if offered in conjunction with an online service)	0%-45%
	7. CD's (Music, etc.)	0%-45%
	8. Encyclopedias	0%-45%
	9. Laser Disc	0%-45%
	10. Maps	0%-45%
	11. Microcomputer Software (Educational)	0%-45%
	12. Microform (Microfiche and Microfilm)	0%
	13. Slides	0%
	14. Video Tapes (Feature Films, Educational, Etc.)	0%-45%

(continued)



CONTRACTOR: **ADVANCED EDUCATIONAL PRODUCTS, INC.** (Cont'd)

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
III.	TEXTBOOKS	
	A. CLOTH BINDING <u>AND</u>	
	B. LIBRARY BINDING <u>AND</u>	
	C. PAPERBACKS, QUALITY <u>AND</u>	
	D. PAPERBACKS, MASS MARKET <u>AND</u>	
	E. PREBOUND HARDBACKS	5%-18.25%
	50-99 Copies (Single Title)	5%-22%
	100+ Copies (Single Title)	5%-32%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, Educational, Etc.)	0%-15%
	2. Audio Visual Materials	0%-15%
	3. Books on Tape Abridged	0%-15%
	4. Books on Tape Unabridged	0%-15%
	5. CD-ROM (fixed price only - no online services)	0%-15%
	6. CD-ROM (additional discount if offered in conjunction with an online service)	0%-15%
	7. CD's (Music, etc.)	0%-15%
	8. Encyclopedias	0%-15%
	9. Laser Disc	0%-15%
	10. Maps	0%-15%
	11. Microcomputer Software (Educational)	0%-15%
	12. Microform (Microfiche and Microfilm)	0%
	13. Slides	0%
	14. Video Tapes (Feature Films, Educational, Etc.)	0%-15%

IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	A. CLOTH BINDING <u>AND</u>	<u>CHARGE EACH</u>
	B. LIBRARY BINDING <u>AND</u>	
	C. PAPERBACKS, QUALITY <u>AND</u>	
	D. PAPERBACKS MASS MARKET <u>AND</u>	
	E. PREBOUND HARDBACKS <u>AND</u>	
	F. NON-PRINT AND OTHERS	\$0

		<u>PUBLICATIONS</u>			
		<u>Item I</u>	<u>Item II</u>	<u>Item III</u>	<u>Item IV</u>
		TRADE	NON-TRADE	Text -	Handling
		<u>Discount</u>	<u>Discount</u>	<u>Books</u>	<u>Charge</u>
Volume Pricing-Price Breaks for Section F					
No. 1-11	100 units	1%	1%	1%	\$0
No. 14	100 units	1%	1%	1%	\$0

(continued)

CONTRACTOR: **ADVANCED EDUCATIONAL PRODUCTS, INC.** (Cont'd)

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
IV.	NET PUBLICATIONS INCLUDING (Cont'd)	
	G. SERVICES	<u>CHARGE EACH</u>
1.	Catalog Kits	\$ 1.20
2.	Cataloging and Processing	
	MARC Records	\$ 0.35
	Authority Processing	\$ 0.10
	MARC Record Enrichment - T	\$ 0.50
	MARC Record Enrichment - S	\$ 0.30
	Catalog Cards	\$ 0.10
	AV Record Surcharge	\$ 0.80
4.	Shelf Ready Books	
	Vinabind (softcover)	\$ 5.95
	Easycover (softcover)	\$ 3.75
	Mylar Jackets (Dust jackets)	\$ 0.95
5.	Customized Reports	NO CHARGE
6.	Bibliographic Records	
	Electronic Archive Retrieval	\$12.00/run + .05 each record
	CD-ROM output	\$ 8.25 per CD
	Diskette	\$ 1.00 per disc
7.	Security Tape	
	3M Tattletape (attached)	\$ 0.30 (\$0.50) attached or unattached
8.	Bar Codes	
	3 of 9, or codabar (attached)	\$ 0.10 (\$0.25) attached or unattached
9.	Other:	
	Book pockets (attached)	\$ 0.10 (\$0.15) attached or unattached
	Spine Labels (attached)	\$ 0.25 (\$0.40) " " "
	Due Date Slips	\$ 0.05 (\$0.20) " " "
	Stamping Setup (each)	\$12.00 (\$0.05) " " "

	<u>TRADE</u>	<u>NON-TRADE</u>	<u>Text - Books</u>	<u>Net Handling Charge</u>
Volume Pricing-Price Breaks for Agency's Aggregate purchase in dollars	\$100,000 1%	1%	1%	\$0

Offers Spanish titles  
 24-hour rush delivery available at additional shipping charge.  
 Accepts NYS Purchasing Card for orders up to \$2,500.  
 Delivery: 75 Days A/R/O

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(continued)

CONTRACTOR: **GARRETT EDUCATIONAL CORPORATION**

CONTRACT NO. **PC62403**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b>AND</b> B. LIBRARY BINDING	25%
	50+ Copies (single title)	30%
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <b>AND</b> B. LIBRARY BINDING	25%
	50+ Copies (single title)	30%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	A. CLOTH BINDING <b>AND</b> B. LIBRARY BINDING	<u>CHARGE EACH</u>
	G. SERVICES	<u>CHARGE</u>
	1. Catalog Kits	\$0
	2. Cataloging and Processing	
	Barcode labels	\$0
	Spine labels	\$0
	Shelf list cards - Date due	\$0
	AR labels	\$0
	Book pockets	\$0
	4. Shelf Ready Books	
	Attached barcode labels	\$0
	Attached spine labels	\$0
	Attached book pockets	\$0
	5. Customized Reports	
	Data kit report comes with disk	\$0
	6. Bibliographic Records	
	CD Rom	\$0
	3-1/2" disk	\$0
	Email	\$0
	7. Security Tape	
	3M - Checkpoint	
	Unattached	\$0.20
	Attached	\$0.40
	8. Bar Codes	
	All barcode symbologies available	
	Unattached	\$0
	Attached	\$0

Electronic Access Ordering (see contractor for details).  
 Accepts NYS Procurement Card for orders up to \$10,000.00.  
 Delivery: 30 Days A/R/O

\*\*\*

(continued)

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, 37th Floor  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242

\* \* \* \* \*

(continued)

## 14th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		Classification Code: <b>55</b>
<b>Award Number</b>	<b>:</b>	<b><u>2990</u> dated January 2, 1998. Revised Award dated December 1, 2006</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2008</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 &amp; Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>June 11, 2007</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 130 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a Supplemental Award for books and non-print library materials and related ancillary services. Agencies are directed to review the Revised Award dated December 8, 2006 and all Purchasing Memorandums for complete information on all books & non-print library material and related ancillary services.

PR #6988

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC62800 MBE SB	ATLANTIC COAST MARKETING, INC. 22 College Ave. South Nyack NY 10960	877/803-0325 845/727-7720 Vernon Hamilton Fax No.: 845/510-4183 E-mail: hamilton@acmit.com Website: www.acmit.com	223030192
PC62801	FOLLETT EDUCATIONAL SERVICES, INC. 1433 Internationale Pkwy. Woodridge, IL 60517-4941	800/621-4272 Tom Luchinski or Customer Services Fax No.: 800/638-4424 Website: www.fes.follet.com	201607100

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.**

**(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

(continued)

**NOTE TO AUTHORIZED USERS: (Cont'd)**

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of Award 2990 shall apply to this supplemental award. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

(continued)

SUMMARY OF CONTRACTORS

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O A U T N E T</b>	<b>O R E I G N</b>
American Reading Co./100 Book Challenge	A-F	A-F		A-F	X		
ABDO Publishing Company		B			X		
Academic Book Services, Inc.	C-E		A				
Adams Book Company	C,D		E	C-E			
Advanced Educational Products, Inc.	A-F	A-F	A-F	A-F	X	X	X
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Atlantic Coast Marketing, Inc.	A-F	A-F	A-F	A-E			
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Baum & Beaulieu Associates	C,F	C		C,F			
Bearport Publishing Co., Inc.		A-C		A-C	X		
Blackwell's Book Services	A-E	A-E	A-E		X		
BMI Educational Services, Inc.	C,D,E,F				X		
Book Revue	A-F*	A-F*					
Books Are Fun, LTD.	C,E	B,F		B,C,E,F	X		X
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
Booksources, Inc.	A-C*				X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
BUDGEText Corp.	A-D*	A-D*	A-D*				
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Capstone Press		B			X		
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C,E	A-C,E		X		
Children's Library Resources		B	B	B	X		
Children's Plus, Inc.	B,E	B,E			X		
Chinasprout	B-D,F	B-D, F	B-D, F	B-D,F		X	X
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Crystal Productions		A-F	A-F			X	
Davidson Titles, Inc.	A-C,F	A-C,F			X		
Delaney Educational Enterprises	A-F	A-F		A-F	X	X	X
Demco Media	E*				X		

\*Additional single title discounts

(continued)



SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>"G"</b>	<b>A</b>	<b>D</b>	<b>F</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S</b>	<b>G</b>	<b>I</b>	<b>R</b>
					<b>E</b>	<b>R</b>	<b>S</b>	<b>O</b>
					<b>V</b>	<b>E</b>	<b>C</b>	<b>R</b>
					<b>I</b>	<b>C</b>	<b>A</b>	<b>E</b>
					<b>C</b>	<b>A</b>	<b>U</b>	<b>I</b>
					<b>E</b>	<b>T</b>	<b>N</b>	<b>G</b>
					<b>S</b>	<b>E</b>	<b>T</b>	<b>N</b>
Eastern Book Co.	A-E	A-E	A-E	A-F	X			X
Econo-Clad Books	B-F	C-F			X			
Educators Publishing Service, Inc.		C,E						
Emery-Pratt Company	A-F	A-F	A-F		X			X
Encyclopedia Britannica		X			X	X		X
Enslow Publishers, Inc.	B	B		B	X			
Facts on File, Inc.	A-C*	A-C*			X			
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X		X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X			X
Follett Educational Services, Inc.	C-D		A	A,C,D				
Forest House Publishing Co., Inc.		B,C	B,C		X			
Garrett Educational Corp.	A-B	A-B		A-B	X			
Harrassowitz	A,C,F		A,C			X	X	X
Heinemann Library		B,C,F			X	X		
Jarrett Publishing Company	A,C	A,C	A,C	A,C				
Junior Library Guild	A,B,E	A,B,E,F,	B,E		X			
Kendall/Hunt Publishing Co.			A-F		X			
Learning Links, Inc.	C-F	C-F	C-F	C-F		X		
Lerner Publishing Group		B,C			X			
Library Video Company	F	F	F		X	X		
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X		X
Mackin Library Media	A-F	A-F	A-F		X			
Majors Scientific Books		A,C,F*						

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O A U T N E T</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
Mason Crest Publishers		B	B	B	X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
MEP/Schoenhof's	A,C-F	A,C-F	A,C-F		X	X	X
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Owl Book Distributors, Inc.	A,C,E,F			A,C,D-F			
Oxford University Press	B*	B*,F	A,C,E				
PBS		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Picture Window Books		B	B		X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rainbow Book Co.	B,E,F	B,E,F		B,E,F	X		
Raintree (formerly Steck Vaughn Co.)	B,F	B,F	B,F		X		
Rand McNally	A,C,E,F	A,C,E,F				X	X
Read Me	C,D,F	C,D,F	C,D,F	C,D,F			
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>G</b>	<b>D</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
					<b>I</b>	<b>C</b>	<b>E</b>	<b>S</b>
					<b>S</b>	<b>E</b>	<b>R</b>	<b>V</b>
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CONTRACTOR: ATLANTIC COAST MARKETING, INC.

CONTRACT NO. PC62800

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	5%-20%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, Educational, Etc.)	5%-10%
	2. Audio Visual Materials	5%-10%
	3. Books on Tape Abridged	5%-10%
	4. Books on Tape Unabridged	5%-10%
	5. CD-ROM (fixed price only - no online services)	5%-10%
	7. CD's (Music, etc.)	5%-10%
	8. Encyclopedias	5%-20%
	10. Maps	5%-20%
	11. Microcomputer Software (Educational)	5%-10%
	14. Video Tapes (Feature Films, Educational, Etc.)	5%-20%

(continued)

CONTRACTOR: ATLANTIC COAST MARKETING, INC. (Cont'd)

<u>ITEM NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <u>AND</u>	
	B. LIBRARY BINDING <u>AND</u>	
	C. PAPERBACKS, QUALITY <u>AND</u>	
	D. PAPERBACKS, MASS MARKET <u>AND</u>	
	E. PREBOUND HARDBACKS	5%-10%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, Educational, Etc.)	5%-10%
	2. Audio Visual Materials	5%-10%
	3. Books on Tape Abridged	5%-10%
	4. Books on Tape Unabridged	5%-10%
	5. CD-ROM (fixed price only - no online services)	5%-10%
	7. CD's (Music, etc.)	5%-10%
	8. Encyclopedias	5%-20%
	10. Maps	5%-20%
	11. Microcomputer Software (Educational)	5%-10%
	14. Video Tapes (Feature Films, Educational, Etc.)	5%-20%

(continued)

CONTRACTOR: ATLANTIC COAST MARKETING, INC. (Cont'd)

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
III.	TEXTBOOKS	
	A. CLOTH BINDING <u>AND</u>	
	B. LIBRARY BINDING <u>AND</u>	
	C. PAPERBACKS, QUALITY <u>AND</u>	
	D. PAPERBACKS, MASS MARKET <u>AND</u>	
	E. PREBOUND HARDBACKS	5%-20%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, Educational, Etc.)	5%-10%
	2. Audio Visual Materials	5%-10%
	3. Books on Tape Abridged	5%-10%
	4. Books on Tape Unabridged	5%-10%
	5. CD-ROM (fixed price only - no online services)	5%-10%
	7. CD's (Music, etc.)	5%-10%
	8. Encyclopedias	5%-20%
	10. Maps	5%-20%
	11. Microcomputer Software (Educational)	5%-10%
	14. Video Tapes (Feature Films, Educational, Etc.)	5%-20%
IV.	NET PUBLICATIONS INCLUDING	
	A. CLOTH BINDING <u>AND</u>	<u>HANDLING</u>
	B. LIBRARY BINDING <u>AND</u>	<u>CHARGE EACH</u>
	C. PAPERBACKS, QUALITY <u>AND</u>	
	D. PAPERBACKS MASS MARKET <u>AND</u>	
	E. PREBOUND HARDBACKS <u>AND</u>	
	F. NON-PRINT AND OTHERS	\$0

24-hour rush delivery available at shipping cost.  
Accept NYS Purchasing Card for orders up to \$10,000.00.  
Delivery: 7-10 Days A/R/O

(continued)

CONTRACTOR: **FOLLETT EDUCATIONAL SERVICES, INC.**

CONTRACT NO. **PC62801**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	C. PAPERBACKS, QUALITY	35%
	D. PAPERBACKS, MASS MARKET	35%-40%
III.	TEXTBOOKS	
	A. CLOTH BINDING (Used Books only)	15%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	A. CLOTH BINDING <u>AND</u>	<u>CHARGE EACH</u>
	C. PAPERBACKS, QUALITY <u>AND</u>	
	D. PAPERBACKS, MASS MARKET <u>AND</u>	\$0

24-hour rush delivery available at additional shipping charge based on order amount.  
 Accepts NYS Purchasing Card for orders up to \$10,000.00.  
 Delivery: 15 Days A/R/O

(continued)

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, 37th Floor  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242

\* \* \* \* \*

(continued)



## 15th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		<b>Classification Code: 55</b>
<b>Award Number</b>	<b>:</b>	<b><u>2990</u> dated January 2, 1998. Revised Award dated December 1, 2006</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2008</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 &amp; Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>February 13, 2008</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Page 130 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a Supplemental Award for books and non-print library materials and related ancillary services. Agencies are directed to review the Revised Award dated December 8, 2006 and all Purchasing Memorandums for complete information on all books & non-print library material and related ancillary services.

PR #6988

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC63593	BARNES & NOBLE BOOKSELLERS 769 Iyannough Road Hyannis, MA 02601	800/944-7323 Brenda Leonard Fax No.: 732/656-6495 E-mail: bleonard@bn.com Website: www.barnesandnoble.com	134030389
PC63620	CRABTREE PUBLISHING COMPANY PMB 16A, 350 Fifth Ave. Suite 3308 New York, NY 10118	800/387-7650, Ext. 265 Linda Wade Fax No.: 800/355-7166 E-mail: orders@crabtreebooks.com Website: www.crabtreebooks.com	980405951
PC63594	THE CREATIVE COMPANY 2140 Howard Drive West N. Mankato, MN 56003	800/445-6209, Ext. 245 914/277-4330 Marsha Lederfeind Fax No.: 914/277-4335 E-mail: marsha@mlassociatesny.com Website: www.thecreativecompany.us	411948137
PC63595	RECORDED BOOKS, LLC 270 Skipjack Rd. Prince Frederick, MD 20678	800/638-1304, Ext. 1350 Jeff Metz Fax No.: 410/535-5590 E-mail: jmetz@recordedbooks.com Website: www.recordedbooks.com	134077163

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.  
(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

(continued)

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of Award 2990 shall apply to this supplemental award. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

(continued)

SUMMARY OF CONTRACTORS

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>D</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON-TRADE</b>	<b>ITEM III TEXT-BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G I R S E C O A U T N E T</b>	<b>R E C G O A U T N E T</b>	<b>O R E I G N</b>
American Reading Co./100 Book Challenge	A-F	A-F		A-F	X			
ABDO Publishing Company		B			X			
Academic Book Services, Inc.	C-E		A					
Adams Book Company	C,D		E	C-E				
Advanced Educational Products, Inc.	A-F	A-F	A-F	A-F	X	X	X	
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X	
Amsco School Publications, Inc.			A,C,D,F					
Atlantic Coast Marketing, Inc.	A-F	A-F	A-F	A-E				
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X	
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X	
Barnes & Noble Booksellers	A-F	A-F	A-F	A-F				
Baum & Beaulieu Associates	C,F	C		C,F				
Bearport Publishing Co., Inc.		A-C		A-C	X			
Blackwell's Book Services	A-E	A-E	A-E		X			
BMI Educational Services, Inc.	C,D,E,F				X			
Book Revue	A-F*	A-F*						
Books Are Fun, LTD.	C,E	B,F		B,C,E,F	X		X	
Book Wholesalers, Inc.	A-F	A,F	A	A	X			
Booksource, Inc.	A-C*				X			
Bound to Stay Bound Books, Inc.	E,F				X			
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X		
BUDGEText Corp.	A-D*	A-D*	A-D*					
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X	
Capstone Press		B			X			
Casalini Libri	A-F	A-F	A-F	A-F	X		X	
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C,E	A-C,E		X			
Children's Library Resources		B	B	B	X			
Children's Plus, Inc.	B,E	B,E			X			
Chinasprout	B-D,F	B-D, F	B-D, F	B-D,F		X	X	
Chip Taylor Communications	F							
Compass Point Books		B			X	X		
Computer Confidence, Inc.		C*	C*					
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X	
Crabtree Publishing Company		B,C,F		B,C,F	X			
Crystal Productions		A-F	A-F			X		
Davidson Titles, Inc.	A-C,F	A-C,F			X			
Delaney Educational Enterprises	A-F	A-F		A-F	X	X	X	
Demco Media	E*				X			

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>"G"</b>	<b>A</b>	<b>D</b>	<b>F</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S</b>	<b>G</b>	<b>I</b>	<b>R</b>
					<b>E</b>	<b>R</b>	<b>S</b>	<b>O</b>
					<b>R</b>	<b>V</b>	<b>E</b>	<b>R</b>
					<b>I</b>	<b>C</b>	<b>G</b>	<b>E</b>
					<b>C</b>	<b>A</b>	<b>O</b>	<b>I</b>
					<b>E</b>	<b>T</b>	<b>A</b>	<b>N</b>
					<b>S</b>	<b>N</b>	<b>E</b>	<b>G</b>
							<b>T</b>	<b>N</b>
							<b>E</b>	<b>T</b>
Eastern Book Co.	A-E	A-E	A-E	A-F	X			X
Econo-Clad Books	B-F	C-F			X			
Educators Publishing Service, Inc.		C,E						
Emery-Pratt Company	A-F	A-F	A-F		X			X
Encyclopedia Britannica		X			X	X		X
Enslow Publishers, Inc.	B	B		B	X			
Facts on File, Inc.	A-C*	A-C*			X			
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X		X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X			X
Follett Educational Services, Inc.	C-D		A	A,C,D				
Forest House Publishing Co., Inc.		B,C	B,C		X			
Garrett Educational Corp.	A-B	A-B		A-B	X			
Harrassowitz	A,C,F		A,C			X	X	X
Heinemann Library		B,C,F			X	X		
Jarrett Publishing Company	A,C	A,C	A,C	A,C				
Junior Library Guild	A,B,E	A,B,E,F,	B,E		X			
Kendall/Hunt Publishing Co.			A-F		X			
Learning Links, Inc.	C-F	C-F	C-F	C-F		X		
Lerner Publishing Group		B,C			X			
Library Video Company	F	F	F		X	X		
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X		X
Mackin Library Media	A-F	A-F	A-F		X			
Majors Scientific Books		A,C,F*						

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D R S E C O N T A I N E T</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
Mason Crest Publishers		B	B	B	X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
MEP/Schoenhof's	A,C-F	A,C-F	A,C-F		X	X	X
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Owl Book Distributors, Inc.	A,C,E,F			A,C,D-F			
Oxford University Press	B*	B*,F	A,C,E				
PBS		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Picture Window Books		B	B		X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rainbow Book Co.	B,E,F	B,E,F		B,E,F	X		
Raintree (formerly Steck Vaughn Co.)	B,F	B,F	B,F		X		
Rand McNally	A,C,E,F	A,C,E,F				X	X
Read Me	C,D,F	C,D,F	C,D,F	C,D,F			
Recorded Books, LLC		F			X		
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R E C T O R Y</b>	<b>O R I G I N</b>
Rourke Publishing, LLC			B		X		
Salem Press, Inc.		B,F	B,F		X		
Scholastic Library Publishing, Inc. (formerly Grolier Publishing)	X	B,F					
Schoolwide, Inc. (formerly I.I.C.E.)	A,C-F					X	
Skylight Publishing	D		A,C				
Southeastern Book Co.	A-E	A-E		A-E	X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
The AV Café, Inc.	F			F	X	X	
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
The Child's World	B	B		B	X		
The Creative Company	A-B		A-B	A-B	X		
The Gale Group (includes Greenhaven Press & Lucent Books		A,B,D,E		A-F	X	X	X
The H. W. Wilson Company				D,E,F	X	X	
The Rosen Publishing Group, Inc.		B		B	X		
West Publishing Corp. d/b/a West Group	A-F		A-F	A-F		X	
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)

CONTRACTOR: **BARNES & NOBLE BOOKSELLERS**

CONTRACT NO. **PC63593**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	21%
	20+ Copies (A-E)	21%-31%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, Educational, Etc.)	21%
	2. Audio Visual Materials	21%
	3. Books on Tape Abridged	21%
	4. Books on Tape Unabridged	21%
	5. CD-ROM (fixed price only - no online services)	21%
	6. CD-ROM (additional discount if offered in conjunction with an online service)	21%
	7. CD's (Music, etc.)	21%
	8. Encyclopedias	21%
	9. Laser Disc	21%
	10. Maps	21%
	11. Microcomputer Software (Educational)	21%

(continued)



CONTRACTOR: **BARNES & NOBLE BOOKSELLERS** (Cont'd)

<u>ITEM NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING	5%-21%
	20+ Copies	6%-31%
	B. LIBRARY BINDING	5%-21%
	20+ Copies	6%-31%
	C. PAPERBACKS, QUALITY	21%
	20+ Copies	21%-31%
	D. PAPERBACKS, MASS MARKET	21%
	20+ Copies	21%-31%
	E. PREBOUND HARDBACKS	21%
	20+ Copies	21%-31%%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, Educational, Etc.)	21%
	2. Audio Visual Materials	21%
	3. Books on Tape Abridged	21%
	4. Books on Tape Unabridged	21%
	5. CD-ROM (fixed price only - no online services)	21%
	6. CD-ROM (additional discount if offered in conjunction with an online service)	21%
	7. CD's (Music, etc.)	21%
	8. Encyclopedias	21%
	9. Laser Disc	21%
	10. Maps	21%-31%
	11. Microcomputer Software (Educational)	21%

(continued)

CONTRACTOR: **BARNES & NOBLE BOOKSELLERS** (Cont'd)

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
III.	TEXTBOOKS	
	A. CLOTH BINDING	5%-21%
	20+ Copies	6%-21%
	B. LIBRARY BINDING	5%-21%
	20+ Copies	6%-31%
	C. PAPERBACKS, QUALITY	5%-21%
	20+ Copies	6%-21%
	D. PAPERBACKS, MASS MARKET	5%-21%
	20+ Copies	6%-21%
	E. PREBOUND HARDBACKS	5%-21%
	20+ Copies	6%-21%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (Music, Educational, Etc.)	6%-21%
	2. Audio Visual Materials	6%-21%
	3. Books on Tape Abridged	6%-21%
	4. Books on Tape Unabridged	6%-21%
	5. CD-ROM (fixed price only - no online services)	6%-21%
	6. CM-ROM (additional discount if offered in conjunction with an online service)	6%-21%
	7. CD's (Music, etc.)	6%-21%
	8. Encyclopedias	6%-21%
	9. Laser Disc	6%-21%
	10. Maps	6%-21%
	11. Microcomputer Software (Educational)	6%-21%

(continued)

CONTRACTOR: **BARNES & NOBLE BOOKSELLERS** (Cont'd)

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>HANDLING CHARGE EACH</u>
IV.	NET PUBLICATIONS INCLUDING	
	A CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	\$0
	F. NON-PRINT AND OTHERS	\$0
	1. Audio Cassettes (Music, Educational, Etc.)	\$0
	2. Audio Visual Materials	\$0
	3. Books on Tape Abridged	\$0
	4. Books on Tape Unabridged	\$0
	5. CD-ROM (fixed price only - no online services)	\$0
	6. CM-ROM (additional discount if offered in conjunction with an online service)	\$0
	7. CD's (Music, etc.)	\$0
	8. Encyclopedias	\$0
	9. Laser Disc	\$0
	10. Maps	\$0
	11. Microcomputer Software (Educational)	\$0

24-hour rush delivery is available at a price additional of \$12.49 plus \$2.99 per book.  
Electronic Access Ordering (EDI) is available. Contact contractor for details.  
Accepts NYS Purchasing Card for orders up to \$10,000.00.  
Delivery: 4 Days A/R/O

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(continued)

CONTRACTOR: **CRABTREE PUBLISHING COMPANY**

CONTRACT NO. **PC63620**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	
I.	TRADE PUBLICATIONS	
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits (unattached)	\$0
	2. Cataloging and Processing - Data disks (unattached)	\$0
	6. Bibliographic Records	\$0
	7. Security Tape - tattle tape or check point	\$0
	8. Bar Codes (unattached)	\$0
II.	NON-TRADE PUBLICATIONS	<u>DISCOUNT</u>
	B. LIBRARY BINDING	25%
	C. PAPERBACKS, QUALITY	5%
	F. NON-PRINT AND OTHERS	
	7. CD's (Music, etc.)	5%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	B. LIBRARY BINDING	<u>CHARGE EACH</u>
	C. PAPERBACKS, QUALITY	\$1.51
	F. NON-PRINT AND OTHERS	\$0.68
	7. CD's (Music, etc.)	\$0.98

Electronic Access Ordering (EDI) is available. Contact contractor for details.  
 Accepts NYS Purchasing Card for orders up to \$10,000.00.  
 Delivery: 5 Days A/R/O

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(continued)

CONTRACTOR: **THE CREATIVE COMPANY**

CONTRACT NO. **PC63594**

<u>ITEM NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING	30%
	25 Copies (Single Title)	40%
III.	TEXTBOOKS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING	30%
	25 Copies (Single Title)	40%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	A. CLOTH BINDING <b><u>AND</u></b>	<u>CHARGE EACH</u>
	B. LIBRARY BINDING	\$0
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits	\$0
	2. Cataloging and Processing - Data Disk/MARC Records	\$0
	4. Shelf Ready Books - includes accelerated reader labels, spine labels, pockets and tattle tape	\$0
	7. Security Tape (attached to book)	\$0
	8. Bar Codes (attached to book)	\$0

24-hour rush delivery is available at actual freight costs.

Accepts NYS Purchasing Card for orders up to \$10,000.00 with a 5% additional discount for using the card.

Delivery: 10 Days A/R/O

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(continued)

CONTRACTOR: **RECORDED BOOKS, LLC**

CONTRACT NO. **PC63595**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	F. NON-PRINT AND OTHERS	
	3. Books on Tape Abridged (Title/COP)	20%/40%*
	4. Books on Tape Unabridged (Title/COP)	10%/20%-40%*
	15. DVD's - Independent Films (COP)	10%*
IV	NET PUBLICATIONS INCLUDING	<u>HANDLING CHARGE EACH</u>
	F. NON-PRINT AND OTHERS	\$0
	G. SERVICES	<u>CHARGE EACH</u>
	6. Bibliographic Records (marc records on disk)	\$1.25
	7. Security Tape	
	a. CD	\$0.60
	b. Cassette	\$0.25
	8. Bar Codes	\$0.50

Contractor offers Standing Order Plans [Continuous Order Plans (COP's)] for adult best-sellers and imprint categories. Under this plan, audio books are received every quarter with most titles being simultaneous releases.

Also eligible to participate in the REWARDS program which allows a selection of best-selling titles from authors on the previous quarters plan at a 30% discount.

In addition, eligible to participate in the REWARDS + program. This program allows the selection of a number of titles equal to the level of the COP at a 40% discount at the end of a fiscal year.

For further details on COP's contact contractor.

24-hour rush delivery is available at a price additional for the prevailing rate of UPS.

Accepts NYS Purchasing Card for orders up to \$10,000.00.

Delivery: 25 Days A/R/O

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(continued)

**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
 \_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
 Customer Services, 37th Floor  
 Corning 2<sup>nd</sup> Tower - Empire State Plaza  
 Albany, New York 12242

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(continued)

## 16th SUPPLEMENTAL CONTRACT AWARD NOTIFICATION

<b>Title</b>	<b>:</b>	<b>Group 20060 - BOOKS &amp; NON-PRINT LIBRARY MATERIALS &amp; RELATED ANCILLARY SERVICES</b>
		<b>Classification Code: 55</b>
<b>Award Number</b>	<b>:</b>	<b><u>2990</u> dated January 2, 1998. Revised Award dated December 1, 2006</b>
<b>Contract Period</b>	<b>:</b>	<b>January 1, 1998 to December 31, 2008</b>
<b>Bid Opening Date</b>	<b>:</b>	<b>April 21, 1997 &amp; Periodic Recruitment</b>
<b>Date of Issue</b>	<b>:</b>	<b>August 6, 2008</b>
<b>Specification Reference</b>	<b>:</b>	<b>As Incorporated In The Invitation for Bids</b>
<b>Contractor Information</b>	<b>:</b>	<b>Appears on Pages 157 &amp; 158 of this Award</b>

### Address Inquiries To:

State Agencies & Vendors	Political Subdivisions & Others
Name : Michael Riley Title : Purchasing Officer I Phone : 518-474-6716 Fax : 518-474-5052 E-mail : michael.riley@ogs.state.ny.us	Customer Services Phone : 518-474-6717 Fax : 518-474-2437 E-mail : customer.services@ogs.state.ny.us

**The Procurement Services Group values your input.  
Complete and return "Contract Performance Report" at end of document.**

### Description

This is a Supplemental Award for books and non-print library materials and related ancillary services. Agencies are directed to review the Revised Award dated December 8, 2006 and all Purchasing Memorandums for complete information on all books & non-print library material and related ancillary services.

PR #6988

(continued)



**NOTE: See individual contract items to determine actual awardees.**

<b><u>CONTRACT #</u></b>	<b><u>CONTRACTOR &amp; ADDRESS</u></b>	<b><u>TELEPHONE #</u></b>	<b><u>FED.IDENT.#</u></b>
PC63840	GARETH STEVENS, INC. PO Box 360140 Strongsville, OH 44136	800/542-2595, Ext. 120 Melissa McConnell Fax No.: 877/542-2596 E-mail: bids@gspub.com Website: www.garethstevens.com	391462742
PC63841	INGRAM LIBRARY SERVICES, INC. Attn: Order Entry (MS #512) One Ingram Blvd. LaVergne, TN 37086-1986 DISC: 1% - 10 Days	800/937-5300, Ext. 35798 or Ext. 35762 Jeff Meskill/Brandy Perryman Fax No.: 615/213-5115 E-mail: jeff.meskill@ingrambook.com brandy.perryman@ingrambook.com Website: www.ingramlibrary.com	621746696
PS63842 SB	MAIN STREET BOOK SHOP, INC. 501 Mamaroneck Ave. White Plains, NY 10605	888/228-7550 914/328-6346 Joshua H. Makanoff Fax No.: 888/228-7578 914/328-6348 E-mail: mainstreetbook@covad.net	132531130
PC63843	MARCO BOOK COMPANY, INC. 60 Industrial Road Lodi, NJ 07644	800/842-4234, Ext. 208 973/458-0485, Ext. 208 Charles B. Davis Fax No.: 973/458-5289 E-mail: cdavis@everbind.com Website: www.everbind.com	112006089
PC63844	MIDWEST TAPE, LLC 6950 Hall Street Holland, OH 43528	800/875-2785 Erin Horne Janet Forshey - Sales Fax No.: 800/444-6645 E-mail: erinh@midwesttapes.com janetf@midwesttapes.com Website: www.midwesttapes.com	371499686
PC63845	NORWOOD HOUSE PRESS, INC. 6040 N. Northcott Ave. PO Box 316598 Chicago, IL 60631	866/565-2900 773/467-0837 Patti Hall Fax No.: 866/565-2901 773/467-9686 E-mail: patti@norwoodhousepress.com Website: www.norwoodhousepress.com	562466308

(continued)

**NOTE: See individual contract items to determine actual awardees.**

<u>CONTRACT #</u>	<u>CONTRACTOR &amp; ADDRESS</u>	<u>TELEPHONE #</u>	<u>FED.IDENT.#</u>
PC63846	SANTILLANA USA PUBLISHING CO., INC. 2105 NW 86th Ave. Miami, FL 33122	800/245-8584 305/591-9522, Ext. 693 Efrain Santa Fax No.: 305/463-9600 E-mail: esanta@santillanausa.com Website: www.santillanausa.com	954417384

Cash Discount, If Shown, Should be Given Special Attention.

**INVOICES MUST BE SENT DIRECTLY TO THE ORDERING AGENCY FOR PAYMENT.  
(See "Contract Payments" and "Electronic Payments" in this document.)**

AGENCIES SHOULD NOTIFY THE PROCUREMENT SERVICES GROUP PROMPTLY IF THE CONTRACTOR FAILS TO MEET DELIVERY OR OTHER TERMS OF THIS CONTRACT. PRODUCTS OR SERVICES WHICH DO NOT COMPLY WITH THE SPECIFICATIONS OR ARE OTHERWISE UNSATISFACTORY TO THE AGENCY SHOULD ALSO BE REPORTED TO THE PROCUREMENT SERVICES GROUP.

**SMALL, MINORITY AND WOMEN-OWNED BUSINESSES:**

The letters SB listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters MBE and WBE indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

**RECYCLED, REMANUFACTURED AND ENERGY EFFICIENT PRODUCTS:**

The Procurement Services Group supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS,RP,RA	Recycled
RM	Remanufactured
SW	Solid Waste Impact
EE	Energy Efficient
E*	EPA Energy Star
ES	Environmentally Sensitive

**NOTE TO AUTHORIZED USERS:**

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- a statement of need and associated requirements,
- a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among multiple contracts at the time of purchase was the most practical and economical alternative and was in the best interests of the State).

(continued)

**NOTE TO ALL CONTRACT USERS:**

The terms and conditions of Award 2990 shall apply to this supplemental award. We strongly advise all contract users to familiarize themselves with all terms and conditions before issuing a purchase order.

**REQUEST FOR CHANGE:**

Any request by the agency or contractor regarding changes in any part of the contract must be made in writing to the Office of General Services, Procurement Services Group, prior to effectuation.

(continued)

SUMMARY OF CONTRACTORS

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>D</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON-TRADE</b>	<b>ITEM III TEXT-BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G I R S E C O A U T N E T</b>	<b>F O R E I G N</b>
American Reading Co./100 Book Challenge	A-F	A-F		A-F	X		
ABDO Publishing Company		B			X		
Academic Book Services, Inc.	C-E		A				
Adams Book Company	C,D		E	C-E			
Advanced Educational Products, Inc.	A-F	A-F	A-F	A-F	X	X	X
Ambassador Book Service, Inc.	A-F*	A-F*	A-F*	A-F	X	X	X
Amsco School Publications, Inc.			A,C,D,F				
Atlantic Coast Marketing, Inc.	A-F	A-F	A-F	A-E			
Aux Amateurs de Livres, Inc.	A-F	A-F	A-F	A-F	X		X
Baker & Taylor, Inc.	A-D,F*	A-D,F	A-D,F	A-D,F	X		X
Barnes & Noble Booksellers	A-F	A-F	A-F	A-F			
Baum & Beaulieu Associates	C,F	C		C,F			
Bearport Publishing Co., Inc.		A-C		A-C	X		
Blackwell's Book Services	A-E	A-E	A-E		X		
BMI Educational Services, Inc.	C,D,E,F				X		
Book Revue	A-F*	A-F*					
Books Are Fun, LTD.	C,E	B,F		B,C,E,F	X		X
Book Wholesalers, Inc.	A-F	A,F	A	A	X		
Booksource, Inc.	A-C*				X		
Bound to Stay Bound Books, Inc.	E,F				X		
Brodart Co. By Nubro Inc. General Partner	A-D	A-D	A-D	A-D	X	X	
BUDGEText Corp.	A-D*	A-D*	A-D*				
Busca, Inc.	A-F	A-F	A-F	A-C,F		X	X
Capstone Press		B			X		
Casalini Libri	A-F	A-F	A-F	A-F	X		X
Central Programs, Inc., d/b/a Gumdrop Books	A-C,E,F	A-C,E	A-C,E		X		
Children's Library Resources		B	B	B	X		
Children's Plus, Inc.	B,E	B,E			X		
Chinasprout	B-D,F	B-D, F	B-D, F	B-D,F		X	X
Chip Taylor Communications	F						
Compass Point Books		B			X	X	
Computer Confidence, Inc.		C*	C*				
Coutts Library Services, Inc.	A-F*	A-F*	A-F	A-F	X	X	X
Crabtree Publishing Company		B,C,F		B,C,F	X		
Crystal Productions		A-F	A-F			X	
Davidson Titles, Inc.	A-C,F	A-C,F			X		
Delaney Educational Enterprises	A-F	A-F		A-F	X	X	X
Demco Media	E*				X		

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D-Paperbacks, Mass Market; E-Prebound Hardbacks; F- Non-Print and Others; G-Services					<b>"G"</b>	<b>A</b>	<b>G D</b>	<b>F</b>
<u>COMPANY</u>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>R V I C E S</b>	<b>G I R S E C G O A U T N E T</b>	<b>O R E I G N</b>
Eastern Book Co.	A-E	A-E	A-E	A-F	X			X
Econo-Clad Books	B-F	C-F			X			
Educators Publishing Service, Inc.		C,E						
Emery-Pratt Company	A-F	A-F	A-F		X			X
Encyclopedia Britannica		X			X	X		X
Enslow Publishers, Inc.	B	B		B	X			
Facts on File, Inc.	A-C*	A-C*			X			
Fiesta Book Company	A-D,F	A-D,F	A-D,F			X		X
Follett Corporation D/B/A Follett Library Resources	A-F	A-F		A-F	X			X
Follett Educational Services, Inc.	C-D		A	A,C,D				
Forest House Publishing Co., Inc.		B,C	B,C		X			
Gareth Stevens, Inc.	B	B		B	X			
Garrett Educational Corp.	A-B	A-B		A-B	X			
Harrassowitz	A,C,F		A,C			X		X
Heinemann Library		B,C,F			X	X		
Ingram Library Services, Inc.	A-D,F	A-D,F		A-D,F	X			
Jarrett Publishing Company	A,C	A,C	A,C	A,C				
Junior Library Guild	A,B,E	A,B,E,F,	B,E		X			
Kendall/Hunt Publishing Co.			A-F		X			
Learning Links, Inc.	C-F	C-F	C-F	C-F		X		
Lerner Publishing Group		B,C			X			
Library Video Company	F	F	F		X	X		
M.E. Sharp, Inc. Publisher	A-F	A-F	A-F	X	X	X		X
Mackin Library Media	A-F	A-F	A-F		X			
Main Street Book Shop, Inc.	A,C-F	A,C-F	A,C-F	A,C-F				
Majors Scientific Books		A,C,F*						
Marco Book Company, Inc.	A-F	A-F	E	E	X			

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F- Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D R S E C O U T N E T</b>	<b>F O R E I G N</b>
Marshall Cavendish Corp.		B			X		
Mason Crest Publishers		B	B	B	X		
McDougal Littell Inc. (a Houghton Mifflin Co.)			A,C,F				
McGraw-Hill/Contemporary			C				
MEP/Schoenhof's	A,C-F	A,C-F	A,C-F		X	X	X
Mesorah Publications, Ltd.	A-E*	A-E*	A-E*				
Midwest Library Service	A-E*	A-E*	A-E*	A,C-E	X	X	X
Midwest Tape, LLC	F				X		X
Mitchell Lane Publishers	B,C*	B,C*			X	X	
NCSD Corp. D/B/A Flame Co.	A,C,D	A,C,D,F	A,C,D			X	X
New Readers Press			C,F				
Norwood House Press, Inc.		B			X		
Owl Book Distributors, Inc.	A,C,E,F			A,C,D-F			
Oxford University Press	B*	B*,F	A,C,E				
PBS		F					
Perfection Learning Corp.	C,E*				X		
Perma-Bound Books	B-F	B-F	B-F		X		
Picture Window Books		B	B		X		
Quality Books, Inc.	A-F	A-F	A-F		X	X	X
Rainbow Book Co.	B,E,F	B,E,F		B,E,F	X		
Raintree (formerly Steck Vaughn Co.)	B,F	B,F	B,F		X		
Rand McNally	A,C,E,F	A,C,E,F				X	X
Read Me	C,D,F	C,D,F	C,D,F	C,D,F			
Recorded Books, LLC		F			X		
Regent Book Company	A-C,E,F*				X		
Rittenhouse Book Distributors, Inc.		A,C,E,F	A,C,E,F		X	X	X

\*Additional single title discounts

(continued)

SUMMARY OF CONTRACTORS (Cont'd)

<b>KEY:</b> <b>A-Cloth Binding; B-Library Binding; C-Paperbacks, Quality; D- Paperbacks, Mass Market; E- Prebound Hardbacks; F-Non-Print and Others; G-Services</b>					<b>“G”</b>	<b>A</b>	<b>F</b>
<b>COMPANY</b>	<b>ITEM I TRADE</b>	<b>ITEM II NON- TRADE</b>	<b>ITEM III TEXT- BOOKS</b>	<b>ITEM IV NET</b>	<b>S E R V I C E S</b>	<b>G D I R S E C O N T A I N I N G</b>	<b>O R I G I N A L</b>
Rourke Publishing, LLC			B		X		
Salem Press, Inc.		B,F	B,F		X		
Santillana USA Publishing Co., Inc.	A,C-E	A,C-E	A,F	F	X		X
Scholastic Library Publishing, Inc. (formerly Grolier Publishing)	X	B,F					
Schoolwide, Inc. (formerly I.I.C.E.)	A,C-F					X	
Skylight Publishing	D		A,C				
Southeastern Book Co.	A-E	A-E		A-E	X		
Strand Book Store	A-E	A-E			X		
Supreme Company: Wholesaler of Books	A-F*	A-E*	A-E*		X	X	
Swift Fulfillment Book Services, Inc.	A-F*	A-F*	A-E*		X	X	X
Teachers Press	A-F*	A-F*	C-D*		X	X	X
The AV Café, Inc.	F			F	X	X	
The Book House, Inc.	A-F*	A-F*	A-F	A-F*	X		X
The Child's World	B	B		B	X		
The Creative Company	A-B		A-B	A-B	X		
The Gale Group (includes Greenhaven Press & Lucent Books		A,B,D,E		A-F	X	X	X
The H. W. Wilson Company				D,E,F	X	X	
The Rosen Publishing Group, Inc.		B		B	X		
West Publishing Corp. d/b/a West Group	A-F		A-F	A-F		X	
World Almanac Education Library Services	X				X	X	
Yankee Book Peddler, Inc.	A,C	A,C	A,C	A,C	X	X	X

\*Additional single title discounts

(continued)

CONTRACTOR: **GARTEH STEVENS, INC.**

CONTRACT NO. **PC63840**

<u>ITEM NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	B. LIBRARY BINDING	<u>CHARGE EACH</u>
	G. Services	<u>CHARGE EACH</u>
	1. Catalog Kits	\$0
	2. Cataloging and Processing	\$0
	4. Shelf Ready Books	\$0
	5. Customized Reports	\$0
	6. Bibliographic Records	\$0
	7. Security Tape	\$0
	8. Bar Codes	\$0

24-hour rush delivery (without processing) available at no charge.  
 Electronic Access Ordering (EDI) is available. Contact contractor for details.  
 Accepts NYS Purchasing Card for any purchase order; no dollar limits.  
 Delivery: 9-14 Days A/R/O

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(continued)



CONTRACTOR: **INGRAM LIBRARY SERVICES, INC.**

CONTRACT NO. **PC63841**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING (Trade Hardcover or Single Library Edition)	41%
	B. LIBRARY BINDING (Publisher's Library Binding)	17%
	C. PAPERBACKS, QUALITY	40.5%
	D. PAPERBACKS, MASS MARKET	40%
	F. NON-PRINT AND OTHERS	
	2. Audio Visual Materials:	
	a. e-books	5%
	b. Continuations Print	40%-41%
	3. Books on Tape Abridged	45%
	4. Books on Tape Unabridged	45%
	7. CD's (Music)	0%-45%
	14. Video Tapes (VHS/DVD - feature films)	25%
II.	NON-TRADE PUBLICATIONS	<u>DISCOUNT</u>
	A. CLOTH BINDING (Trade Hardcover or Single Library Edition)	11.5%
	B. LIBRARY BINDING (Publisher's Library Binding)	17%
	C. PAPERBACKS, QUALITY	11.5%
	D. PAPERBACKS, MASS MARKET	11.5%
	F. NON-PRINT AND OTHERS	
	2. Audio Visual Materials:	
	a. e-books	5%
	b. continuations print	11.5%
	3. Books on Tape Abridged	11.5%
	4. Books on Tape Unabridged	11.5%
	7. CD's (Music)	0-45%
	14. Video Tapes (VHS/DVD - feature films)	25%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u> <u>CHARGE EACH</u>
	A. CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET	\$0
	F. NON-PRINT & OTHERS	
	2. Audio Visual Materials:	
	a. e-books	\$0
	b. continuations print	\$0
	3. Books on Tape Abridged	\$0
	4. Books on Tape Unabridged	\$0
	7. CD's (Music)	\$0
	14. Video Tapes (VHS/DVD - feature film)	\$0

(continued)

CONTRACTOR: **INGRAM LIBRARY SERVICES, INC.** (Cont'd)

<u>ITEM NO.</u>	<u>ITEM CATEGORY</u>	<u>CHARGE EACH</u>
IV.	G. SERVICES	
	1. Catalog Kits	
	a. Unattached (pocket, pocket & spine labels, catalog cards, circulation card)	\$ .69
	b. Attached	\$ .75
	2. Cataloging and Processing	
	a. Mylar Jacket (unattached or attached)	\$ .65
	b. Spine Label (Ingram supplied)	\$ .15
	c. Shelf List Card	\$ .15
	d. Information Label (Accelerated Reader or Reading Counts)	\$ .15
	e. Property Stamp (per impression)	\$ .10
	3. Rebinding of Paperbacks (Heckman binding)	\$ 3.95
	4. Shelf Ready Books	
	a. Automated processing package includes Mylar or label protector, spine label, barcode, MARC record via FTP or ipage.	\$ .89
	6. Bibliographic Records - includes:	
	a. BookMarc record via FTP or ipage	\$ 0
	b. Standard linking	\$ 2.25
	c. Original book record	\$ 9.00
	d. Original A/V record	\$12.00
	7. Security Tape (per application)	
	a. 3M Theft - inside book	\$ .30
	b. Checkpoint - inside book	\$ .30
	8. Bar Codes (per barcode)	
	a. Ingram supplied	\$ .15
	b. Application of library supplied	\$ .05
	9. Other	
	RFID - applied - Ingram supplied tag	\$ 1.09
	RFID - applied and programmed - Ingram supplied Tag	\$ 1.50
	Kapro paperback cover - applied to quality and/or mass market paperbacks	\$ 1.99

Volume Discounts: Contact contractor for further details.

NOTE: ipage Basic electronic ordering is free of charge. Ingram does offer approval plans. 24-hour rush delivery available at no charge.

Electronic Access Ordering (EDI) is available. Contact contractor for details.

Accepts NYS Purchasing Card for orders up to \$10,000.00.

Delivery: 30 Days A/R/O

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(continued)

CONTRACTOR: **MAIN STREET BOOK SHOP, INC.**

CONTRACT NO. **PC63842**

<u>ITEM NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	20%
	10 Copies (Single Title)	30%
	F. NON-PRINT AND OTHERS	
	3. Books on Tape Abridged	20%
	4. Books on Tape Unabridged	20%
	5. CD-ROM (fixed price only - no online services)	20%
II.	NON-TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	0%
	10 Copies (Single Title)	0%
	F. NON-PRINT AND OTHERS	
	3. Books on Tape Abridged	0%
	4. Books on Tape Unabridged	0%
	5. CD-ROM (fixed, price only - no online services)	0%
III.	TEXTBOOKS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	0%
	10 Copies (Single Title)	0%
	F. NON-PRINT AND OTHERS	
	3. Books on Tape Abridged	0%
	4. Books on Tape Unabridged	0%
	5. CD-ROM (fixed, price only - no online services)	0%
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	A. CLOTH BINDING <b><u>AND</u></b>	<u>CHARGE EACH</u>
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	\$0
	10 Copies (Single Title)	\$0
	F. NON-PRINT AND OTHERS	
	3. Books on Tape Abridged	\$0
	4. Books on Tape Unabridged	\$0
	5. CD-ROM (fixed, price only - no online services)	\$0

24-hour rush delivery is available at shipping cost.  
 Accepts NYS Purchasing Card for orders up to \$10,000.00.  
 Delivery: 30 Days A/R/O

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(continued)

CONTRACTOR: **MARCO BOOK COMPANY, INC.**

CONTRACT NO. **PC63843**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATION <u>AND</u>	
II.	NON-TRADE PUBLICATIONS <u>AND</u>	
III.	TEXTBOOKS	
	E. PREBOUND HARD BACKS	
	1-4 Copies	0%
	5-999 Copies	0%
	1,000+ Copies	0%
IV	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	E. PREBOUND HARDBACKS	<u>CHARGE EACH</u>
	1-4 Copies	\$4.00
	5-999 Copies	\$1.00
	1,000+ Copies	\$0
	G. SERVICES	<u>CHARGE</u>
	1. Catalog Kits (Card Kit)	\$1.05
	2. Cataloging and Processing	\$2.10
	(Premium Automation Kit fully processed)	

Accepts NYS Purchasing Card for orders up to \$10,000.00.

Delivery: 90 Days A/R/O

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(continued)

CONTRACTOR: **MIDWEST TAPE, LLC**

CONTRACT NO. **PC63844**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	F. NON-PRINT AND OTHERS	
	2. Audio Visual Materials - DVD	20%
	7. CD'S (Music, Etc.)	*20%
	*Universal Music at list price	
	14. Video Tapes (Feature Film, Educational, etc.)	20%
IV.	NET PUBLICATIONS INCLUDING	
	F. NON-PRINT AND OTHERS	<u>HANDLING</u>
	2. Audio Visual Materials - DVD	<u>CHARGE EACH</u>
	7. CD'S (Music, etc.)	\$0
	14. Video Tapes (Feature Film, Educational, etc.)	\$0
	G. SERVICES	<u>CHARGE EACH</u>
	2. Cataloging and Processing Service (Final processing prices subject to specific library requirements.) Contact contractor for details.	\$2.65
	5. Customized Reports	
	a. Pre-Order - contact contractor for details	\$0
	b. Back Order - contact contractor for details	\$0
	c. Cancellation - contact contractor for details	\$0
	6. Bibliographic Records	
	a. Brief Records	\$0
	b. OCLC Unedited (per title)	\$1.20
	7. Security Tape - processing service available. Contact contractor for details.	\$0
	8. Bar Codes - Bar code integration is available through VIP processing or hand-application.	\$0
	9. RFID Programs such as (Checkpoint)	\$0

24-hour rush delivery available. Overnight delivery charges apply.  
 Foreign books available such as DVD & Music CD Product.  
 Electronic Access Ordering (EDI) is available. Contact contractor for details.  
 Accepts NYS Purchasing Card for orders up to \$10,000.00.  
 Delivery: 30 Days A/R/O

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CONTRACTOR: **NORWOOD HOUSE PRESS, INC.**

CONTRACT NO. **PC63845**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
II.	NON-TRADE PUBLICATIONS	
	B. LIBRARY BINDING	25%
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits (orders over \$350.00 - no charge)	\$ .99
	2. Cataloging and Processing (orders over \$350.00- no charge)	\$15.00
	4. Shelf Ready Books (orders over \$350.00 - no charge)	\$15.00
	6. Bibliographic Records (orders over \$350.00 - no charge)	\$15.00
	7. Security Tape (per book)	\$ .50
	8. Bar Codes - Additional (per book) (no charge with orders over \$350.00)	\$ .10
IV.	NET PUBLICATIONS INCLUDING	<u>HANDLING</u>
	B. LIBRARY BINDING	<u>CHARGE EACH</u>
		\$0

24-hour rush delivery available at overnight shipping cost.

Accepts NYS Purchasing Card for orders up to \$10,000.00.

Delivery: 7 Days A/R/O. If order requires processing, it may take up to 21 days depending on the size of the order and the type of processing.

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CONTRACTOR: **SANTILLANA USA PUBLISHING CO., INC.**

CONTRACT NO. **PC63846**

ITEM

<u>NO.</u>	<u>ITEM CATEGORY</u>	<u>DISCOUNT</u>
I.	TRADE PUBLICATIONS	
	A. CLOTH BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	20%
	50 Copies (Single Title)	30%
	B. LIBRARY BINDING	0%
	G. SERVICES	<b><u>CHARGE EACH</u></b>
	1. Catalog Kits (cataloging)	\$3.05
	2. Rebinding of Paperbacks(rebinding)	\$6.00
II.	NON-TRADE PUBLICATIONS	<b><u>DISCOUNT</u></b>
	A. CLOTH BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	20%
	50 Copies (Single Title)	30%
	B. LIBRARY BINDING	0%
III.	TEXTBOOKS	<b><u>DISCOUNT</u></b>
	A. CLOTH BINDING	0%
	F. NON-PRINT AND OTHERS	
	1. Audio Cassettes (music, educational, etc.)	0%
	2. Audio Visual Materials	0%
	3. Books on Tape Abridged	0%
	4. Books on Tape Unabridged	0%
	5. CD-ROM (fixed price only - online services)	0%
	6. CD-ROM (additional discount if offered in conjunction with an online service)	0%
	7. CD's (music, etc.)	0%

(continued)

CONTRACTOR: **SANTILLANA USA PUBLISHING CO., INC.** (Cont'd)

<u>ITEM NO.</u>	<u>ITEM CATEGORY</u>	<u>HANDLING CHARGE EACH</u>
IV.	NET PUBLICATIONS INCLUDING	
	A. CLOTH BINDING <b><u>AND</u></b>	
	B. LIBRARY BINDING <b><u>AND</u></b>	
	C. PAPERBACKS, QUALITY <b><u>AND</u></b>	
	D. PAPERBACKS, MASS MARKET <b><u>AND</u></b>	
	E. PREBOUND HARDBACKS	\$0
	F. NON-PRINT AND OTHERS	
	1. Audio Cassette (music, educational, etc.)	\$0
	2. Audio Visual Materials	\$0
	3. Books on Tape Abridged	\$0
	4. Books on Tape Unabridged	\$0
	5. CD-ROM (fixed price only - online service)	\$0
	6. CD-ROM (additional discount if offered in conjunction with an online service)	\$0
	7. CD's (music, etc.)	\$0
	G. SERVICES	<u>CHARGE EACH</u>
	1. Catalog Kits (Cataloging)	\$3.05
	3. Rebinding of Paperbacks	\$6.00

24-hour rush delivery available at additional charge of 15% of order.

Offers foreign product.

Electronic Access Ordering (EDI) is available. Contact contractor for details.

Accepts NYS Purchasing Card for orders up to \$10,000.00.

Delivery: 10 Days A/R/O

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**State of New York  
Office of General Services  
PROCUREMENT SERVICES GROUP  
Contract Performance Report**

Please take a moment to let us know how this contract award has measured up to your expectations. If reporting on more than one contractor or product, please make copies as needed. This office will use the information to improve our contract award, where appropriate. **Comments should include those of the product's end user.**

**Contract No.:** \_\_\_\_\_ **Contractor:** \_\_\_\_\_

**Describe Product\* Provided (Include Item No., if available):** \_\_\_\_\_

**\*Note:** "Product" is defined as a deliverable under any Bid or Contract, which may include commodities (including printing), services and/or technology. The term "Product" includes Licensed Software.

	Excellent	Good	Acceptable	Unacceptable
• Product meets your needs				
• Product meets contract specifications				
• Pricing				

**CONTRACTOR**

	Excellent	Good	Acceptable	Unacceptable
• Timeliness of delivery				
• Completeness of order (fill rate)				
• Responsiveness to inquiries				
• Employee courtesy				
• Problem resolution				

Comments: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_ (over)

Agency: \_\_\_\_\_ Prepared by: \_\_\_\_\_

Address: \_\_\_\_\_ Title: \_\_\_\_\_

\_\_\_\_\_ Date: \_\_\_\_\_

\_\_\_\_\_ Phone: \_\_\_\_\_

\_\_\_\_\_ E-mail: \_\_\_\_\_

**Please detach or photocopy this form & return by FAX to 518/474-2437 or mail to:**

OGS PROCUREMENT SERVICES GROUP  
Customer Services, 37th Floor  
Corning 2<sup>nd</sup> Tower - Empire State Plaza  
Albany, New York 12242

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