



# We Naturally Connect Lives



### **Reason for Being**

Blood sustains precious human life. Its presence and flow allows us to seek the purpose of our existence and attain life's milestones. When we share blood, wounds heal; individuals thrive; and families remain whole. We share blood to enrich our life experience, casting aside our differences to link the human race through a common, natural bond.

#### **Our Vision**

When TBC is successful our community benefits in the following ways:

- Lives are saved.
- The human experience is enriched and life's milestones are met.
- Our sense of community well-being is heightened.
- Relationships are given a chance to grow and mature.

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# President's Message





Greg Hart, President and CEO

Thank you for making 2013\* a tremendous success for The Blood Connection and the communities we serve. Over the past year, I have been humbled by your support and your trust in us to ensure that an adequate, safe blood supply is available. As we work each day to fulfill this mission, we are keenly aware that it is a privilege to serve your community, and we hope you feel appreciated for each and every donation you give. We want you to know how important you are to all of us, and we offer our heartfelt thanks.

This past year TBC expanded service into Western North Carolina to provide blood products to Rutherford Regional, St. Luke's Hospital, Pardee Hospital and Park Ridge Health. TBC also opened its sixth blood donation center in Hendersonville, NC, and added the eleventh blood mobile to its fleet. Embracing the priorities of our hospital partners, TBC focused on the development of a donor base to improve patient outcomes by linking generous donors with grateful recipients.

As we look ahead and plan for a new year, we promise to continue to make the vital connections that save lives, but we know it will only be possible because of dedicated donors. No matter how many times we say it, please know how grateful we are for your compassion and kindness.

Sincerely,

Gregg Hart, President and CEO

<sup>\*</sup>All 2013 references represent fiscal year September 2012-August 2013.





# New Hendersonville Donation Center Designed with the Donor in Mind

The Blood Connection officially opened a new donation center in Hendersonville, NC in September of 2013. Located in the Brooklyn Village Shopping Center at 825 Spartanburg Highway, the new center offers convenience for local donors and helps The Blood Connection expand its capability to collect and distribute lifesaving blood products in Polk, Henderson and Rutherford Counties.

The new center design reflects the friendly spirit and personality of a caring community team. Comfortable furnishings combine color, light and art with access to nature to offer donors both a pleasant and peaceful donation experience.

The Hendersonville Donation Center is open from 10 a.m. to 6 p.m. Monday, Tuesday and Friday and 9 a.m. to 5 p.m. on Wednesday and Thursday. On Saturday and Sunday the center will be open from 7 a.m. to 3 p.m. To schedule an appointment to donate, please call 1-800-392-6551 or call the center directly at 828-233-5301.







Home Donors Drives Centers Products and Services About Blood About Us Connect



# Today's Drives

Address

City

Zip

Select a distance \$

Show Me Today's Drives



### Drives This Week ...

09/29 NBA Promo Easley

03:00 pm - 08:00 pm

Bloodmobile

MAP

09/29 The Blood Connection Matrix

12:00 pm - 04:30 pm

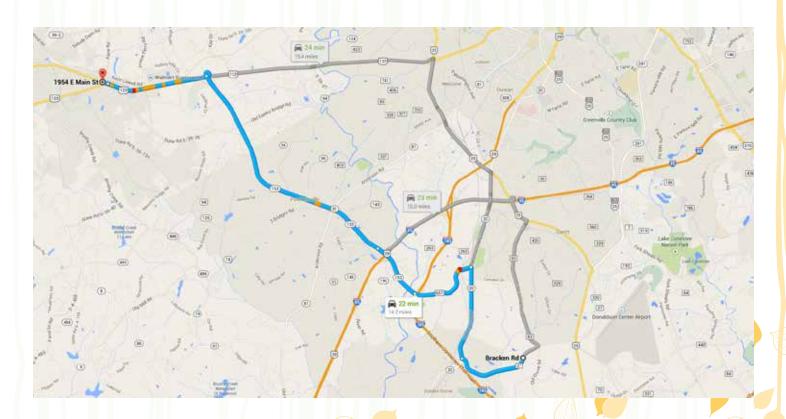
Inside

MAP



### Find a Drive Improved Technology for Donor Engagement

As part of our ongoing efforts to improve the donor experience, The Blood Connection has introduced the *Find a Drive* section on the website (thebloodconnection.org). With Google mapping technology, users are able to input their physical location to determine the approximate address of the nearest mobile and center donation locations. Both a map and list appear to allow donors to find the most convenient donation location. The map features descriptive icons that make this process simple and fast, and users can then click on the map for directions from their current location to the nearest drive. With our donors in mind, The Blood Connection is always looking for ways to simplify processes and address all questions and concerns more immediately, making the donation experience convenient and seamless.









# Marketing Blood Drives Powerful Partnerships Save Lives

In 2013, The Blood Connection continued successful partnerships with families who honored fallen heroes and loved ones, and with companies that took blood donation to new levels of awareness and action.

TBC honored Captain Kimberly Hampton, the young American hero from Easley who died in Iraq: and saluted Trooper Eric Nicholson who was shot and killed in the line of duty and who had just donated blood a few hours before he was killed.

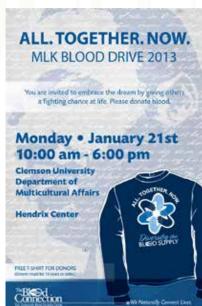
Powerful partnerships with the Greenville Drive ("Blood Drive to Save Lives" campaign), Entercom Radio ("Rock-n-Roll Up Your Sleeve") and Bruster's ("Pint for a Pint") continued to inspire loyal donors and first-time donors.

The Blood Connection is grateful for the life stories and committed corporations that motivate the community to selfless action time and time again.













# **Donor Retention Programs**Life Rewards

Finding and retaining new donors is critical to ensure an ongoing, strong blood supply. The Blood Connection offers our Life Rewards program to all first time donors as a way to say thank you and to promote a life-long habit of donating blood.

The program is offered to 16+ year old donors and encourages donors to give a second and third time within a year from their initial donation to qualify for a music card and a Starbuck's gift card. In 2013, 42% of first time donors between the ages of 16-34 gave a second time and 83% gave a third time. The results for those donors over 34 years of age were strong

as well. Approximately 49% donated a second time with nearly 100% donating a third time within the year timeframe.

The Blood Connection is grateful for the commitment of these donors to their communities.



# 16 Years Old? You can donate blood!

Many of our young teens have expressed an interest in domating blood, and in March, 2008, legiciation was passed in South Carolina permitting 16 year olds to domate. On December 1, 2008 The Blood Connection began accepting donations from 16 year olds. South Carolina Joins 28 other states that currently collect donations from this age group. Several states have been accepting blood donations from 16 year olds for years. In fact, washington has been allowing teens to donate for more than 30 years!

Lowering the donation age to 16 helps strengthen our blood supply, and for many teens, donating blood is a way to express maturity and civic responsibility.

#### Requirements

The State of South Carolina requires 16 year olds to have written parental or legal guardian concent to donate blood. The Flood Connection is required by law to collect parental concent forms from all 16 year old donors.

In addition to written concent, \*\* 16 year olds will be expected to precent a government issued document listing birth date, preferably a photo ID. During High School blood drives, eligible student roctors (provided by the school) will be considered acceptable sources of age verification.

For information about area blood drives, please visit www.khebloodcomestion.org or call 1.800.382.5cot. For additional energial relationships from the The Rood Gomestion's Donation Custom, a mobile outdoodny which or wew the Rood Gomestion's Donation 1.7 year calls on regarded to have control.

\*\*Formation contents in the time Preferences.

Connection

• We Naturally Connect Lives.



1st Franklin Financial

3M Company

AAA Cooper Transportation

Aaron Industries Abbeville EMS

Abiding Peace Lutheran Church

Abundant Life Church

AC Moore Greenville

Academy of Hair Technology

Academy Sports Anderson

Academy Sports + Outdoors

Ace Hardware HVL Adidas

Advance America Greenwood

Advance America W. Blue Ridge

Advance America Corp.

Advanced Technology Services Advent United Methodist Church

AFL Hidden Lake

AFL Ridgeview

Agape Senior Assisted Living AGFA

**Ahold Information Services** 

Alexander Elementary

All Saints Church of Spartanburg

Alpha Company 151

Ambulatory Surgery Center

**AMEC AMECO** 

American Credit Acceptance

Americold

Ameris Bank Greenville

Amvets Post #75

Ancient Free Masons

Anderson Hardwood Flooring (Shaw Industries)

Animal Emergency Clinic

Annual Koi Show Simpsonville

Antioch Missionary Baptist Church

Anytime Fitness - Greenwood

Anytime Fitness Duncan

Apple Festival HVL

Armstrong Elementary School Arrowwood Baptist Church

Arvato Services Duncan

Ascend Materials

Ashland Performance Materials

Asten Johnson

Athene Annuity & Life Assurance Co.

Atmosphere Sports Bar and Lounge

Aunt Het Festival

Auriga Polymers Inc.

Aurora Technologies, Inc.

Autolite Fram Group

Autumn Care of Saluda

Autumn Care Forest City

Avery Dennison NOW CCL Lable

AVX Corporation Bailey Manor

Baldor Electric Company

Baptist Association of Hispanic Ministry Event

Baptist Easley Hospital Bargain Food Store

**BASF Spartanburg** 

Bausch & Lomb Bayne Machine Works, Inc.

BBerT

BB&T Carolina Insurance Consultants

Beech Springs Tabernacle

Belk Toccoa **Belk Easley** 

Bell Brookfield Apartments

Bellaire Place

Bells Crossing Elementary School

Bellview Baptist Church

Belue Trucking

Benore Logistic Systems Benteler Automotive

Berea First Baptist Church

Berea High School Beron "Buddy" Whitworth

Bessie Road Independent Baptist Church

Best Buy

Best Buy Anderson Best Buy Spartanburg Best Cash Loans Mauldin

Best Chevrolet

Bethany Baptist Grover NC Bethel Elementary School

Bethel United Methodist Spartanburg

Bethesda United Methodist Church Bethlehem Baptist Church Ninety Six

Bi-Lo Simpsonville Bi-Lo Boiling Springs

Bi-Lo Clinton

Bi-Lo Greenwood NE Bi-Lo Greenwood N

Bi-Lo Greer

Bi-Lo Hudson Corner

Bi-Lo Hwy. 14 Simpsonville

Bi-Lo Laurens

Bi-Lo North Main Street

Bi-Lo Pickens

Bi-Lo Powdersville #568 Bi-Lo West Butler Road

Bi-Lo Hwy 72-221 E

Bi-Lo Elberton Georgia

Bi-Lo Fernwood Drive

Bi-Lo Hendersonville Inactive

Bi-Lo HVL

Bi-Lo K-mart Plaza

Bi-Lo Landrum

Bi-Lo Rutherfordton

Bible Baptist Church

Bic Corporation Gaffney

Big 'O' Dodge

Big Lots Berea

Big Lots Greer

Big Lots North Pleasantburg

Big Lots Greenwood

Big Lots Woodruff Road

Big Lots Simpsonville

Bi-Lo South Pleasantburg

BiLo Columbus

**BJU Press** BKI

Blacks Electrical

Blacksburg High School Blockbuster Simpsonville

Blue Ridge Baptist Church - Greer

Blue Ridge Community College

Blue Ridge Electric Oconee

Blue Ridge Electric Pickens

Blue Ridge High School

Blue Ridge Mall

BMW Manufacturing

BMW Performance Center

**Bob Jones University** 

Boiler Tubes of América

Bojangles Inman

Bold Spring Baptist Church Bon Secours St. Francis Health System

Bonds Career Center

Boots & Badges LEC

Boots & Badges Fountain Inn/Simpsonville

Boots & Badges Woodruff

Boots & Badges Pickens Boots & Badges City of Clinton

Boots & Badges Laurens Boots & Badges Greenwood

Boots & Badges Greer

Boots & Badges Bi-Lo HVL Boots & Badges Pops Diner HVL

Boots & Badges The Fitness Club HVL

Boots & Badges Boiling Springs

Boots & Badges Cowpens

Boots & Badges Etowah Shopping Center

Boots & Badges Landrum Boots & Badges Spartanburg

Boots & Badges Union



**Borderland Comics** Boyd BBQ Expo Boyd Chevrolet Boysen

Bradshaw Acura Infiniti Bradshaw Automotive Brashier Middle College Breakaway Honda

Brewer Middle School **Broad River Electric** Brookwood Apts.

Brookwood Community Church

Broome High School Brown Mackie College Brushy Creek Baptist Church Bruster's Easley

Bruster's Greenwood Bruster's Green

Bruster's Pelham Road Bruster's Whitehorse Road Bruster's Woodruff Road Bruster's Boiling Springs Road

Bruster's Eastside Bruster's Simpsonville Bruster's Westside Bryson Elementary School

Buncombe Street United Methodist Church

Burger King Moonville C & S Wholesale Services Caine Halter YMCA Calcutt Family Dentistry

Calvary Baptist Church Boiling Springs

Camelot Cinema Camp Care Camp McCall Camp Old Indian Canal Insurance

Cannon Memorial Hospital Capital Management Services Capstone Health & Rehab

Capsugel Capsugel MTC Car Show Wellford Cardiovascular Students

Carlisle Fosters Grove Elementary

Carolina Alliance Bank Carolina Auto Auction

Carolina Center for Behavioral Health Carolina Farm & Wildlife Supply Carolina Health Innovations

Carolina High Academy Carolina Manufacturing Carolina Medical Affiliates Cascades at Verdae Caterpillar Logistics

Cato HVL Cato Pisgah Forest

CBO (Community Brotherhood Organization)

CBRE Furman Company Cedar Shoals Baptist Church

Celebrate the Carolinas, Boiling Spring Celebrate the Carolinas, Fountain Inn Celebrate the Carolinas, Gaffney

Celebrate the Carolinas, Greenwood Celebrate the Carolinas, Hendersonville Celebrate the Carolinas, Pickens

Celebrate the Carolinas, Seneca Celebrate the Carolinas, Easley Celebrate the Carolinas Travelers Rest Celebrate The Carolinas, Tryon

Center Manufacturing Center Rabun Church

CeramTec NA Certus Bank Augusta Street

Certus Bank Certus Bank Mauldin

CH Patrick CH2M Hill Engineering Champion Aerospace Chapman High School

Charter Communication Simpsonville Cherokee Springs Baptist Church

and Fire Department Cherrydale Cinema Chesnee Community Drive Chesnee Fall Festival Chesnee High School Chick-Fil-A Pelham Road Chick-Fil-A Seneca Chick-Fil-A Taylors Chick-Fil-A Laurens Road Chick-Fil-A Clemson Chick-Fil-A Simpsonville Chick-Fil-A Woodruff Road Chick-Fil-A Cherrydale

Chick-Fil-A Haywood Road Chickasaw Point Christ Church Episcopal Church of Christ Union

Church of Jesus Christ of Latter Day Saints Spartanburg

Church of the Nazarene Greenwood

Cintas Corp Circor

Clearview Baptist Church

Clemson Gamma Sigma Sigma Clemson Phi Kappa Tau Fraternity Clemson Sigma Phi Epsilon Fraternity

Clemson Downs

Clemson Honors Society Eureka Clemson Honors Society Phi Sigma Pi Clemson United Methodist Church Clemson University Hendrix Center

Clemson University Lee Hall Clemson University Riggs Hall Clemson University Union Clemson University Vickery Clemson University Brackett Clemson University Department

of Multicultural Affiars Cliffs Valley Community Clinton High School CMC Steel Corporation

Coast Sign Coats

Coats & Clark Green

Coca Cola

Code Red Greer at Lowe's

Code Red One

College Street Baptist Church Columbia Baptist Church Community Drive Woodruff Bi-

Lo & Ace Hardware

Community Management Associates

CompX National

Comunidad Cristiana Internacional

Concentrix Concentrix Corp. Concept Packaging Confluence Watersports Contech Forgings' LLC Converse College Cooper Power Systems Cooper-Standard

Coops Health & Fitness Spartanburg Corinth Baptist Church Gaffney

Corinth Lutheran Saluda Cornell Dubilier

Cornerstone Church Covenant Presbyterian Church Rock Hill

Covenant United Methodist Church Covidien

Cracker Barrel Woodruff Road Creekside Apartments

Cross Roads Baptist Church Green Crosswell Elementary

Crowder Industrial Construction LLC

Curves Powdersville



**CWI** Benefits Cytec Carbon Fibers Danfoss, Easley Operation Daniel High School Daniel Morgan Technology Center Dave Edwards Toyota Dept. of Social Services Greenville County Deputy Roger Rice, Jr. Dial America Diamond Health & Rehab Diamond Hill Elementary Dipple Plumbing Discover Church Dish Network Dixie Flooring Dog Daze of Woodruff Festival Dollar General Edneyville Dollar Tree Hwy 25 South Donalds Baptist Church Donaldson Career Center Doncasters/Trucast & Kiswire, Inc. Dorman High School Double Springs Baptist Church Downtown Summer Music Fest DraexImaier Drive Automotive **DRT Power Systems Hovis** DSE Systems Duke Energy Bad Creek Duke Energy Oconee Nuclear Duke Energy Wenwood Duke Energy Duncan Duke Energy Operations Duncan Church of Christ Duncan Printing Dunklin Fire Department El School of Biblical Training Earle Street Baptist Church Earth Fare Pelham Rd. Easley PH Easley WB Easley Combined Utilities Easley High School Softball Easley Inside Set-up Easley Union Missionary Baptist East Pickens Baptist Church Eastern Business Forms Eastern Industrial Supplies, Inc. Eastlan Baptist Church Eastside Baptist Spartanburg Eastside High School Eastside YMCA

Eaton Maxwell Eaton Power Distribution Edward Jones Abbeville **Edward Jones Clemson** Edward Jones Greenville Edward Jones Greenwood Edward Jones Wade Hampton Edwards Road Baptist Church El Bethel Baptist Church Ellen Sagar Nursing Home Elliott Davis, LLC **Emerald Baptist Church** Emerald Gardens of Greenwood Emerald High School Emeritus at Countryside Village Emitec **Enoree Career Center** Enoree Fire Department Epic Theatres HVL Episcopal Church of the Advent Erhardt and Leimer Inc Erwin Penland Advertising Ethox Chemicals, LLC Eurokera North America **Evangel Cathedral Exopack Cedar Springs Plant** Fabri Kal Fairforst Baptist Church Fairview Baptist Church Fairview Corners II Fairway Ford Faith Baptist Church Faiveley Transport North America Family Dollar Piedmont Family Medicine Associates Family Video Laurens Faurecia Interior Systems FBO Anthony Cardona FBO Brett Daniel Parks FBO Carlos Villanueva **FBO Chesney Williams** FBO Corey Castle FBO Danny Ray Hughes FBO Debbie Stripling FBO Debra Andrews **FBO Jennifer Stone** FBO Karmen Dunn FBO Lily Kate Bennett FBO Mary F. White FBO Otis Raymond Wilson FBO Richie Collins FBO Rob Jurgensen

**FBO Shannon Jones** FBO Timbo Coxie FBO Dr. Eddie Ellison **FBO Tracy Jones** FBO Alayna Cobb FBO Andrew Moore FBO Betty Griffin FBO Billy Willis FBO David Atkins FBO David Chapman FBO Diana Platt FBO Earnell Bradley FBO Edward Charles Stokes FBO Jacob New FBO Jacorey and Jasiah Tucker FBO Jacqué Holliday FBO Jake Calvert at Mt. Gallagher Baptist Church FBO Jan Saylers Lewis FBO Jarrett Cantrell FBO Johnny Tollison FBO Kim Lynch FBO Kylie Jenkins FBO Larry Williams FBO Mary Wilson FBO Michael Henderson FBO Mike Taylor FBO Paisley Michelle Haynes FBO Payton Dowling FBO Peyton Hammersley FBO Shirley Holcombe FBO Skyla Forcier FBO Tim Coxie FBO Traci Pruitt FBO Valjean Riddle Fellowship Greenville First Assembly of God First Assembly of God Greenwood First Baptist Gowensville First Baptist Church Chesnee First Baptist Church Clemson First Baptist Church Mauldin First Baptist Church Campobello First Baptist Church Woodruff First Baptist North Spartanburg Church First Citizen Bank First Citizens Walhalla First Federal Pelham Road First Presbyterian Church Greenville First Presbyterian Church Greenwood First Presbyterian Church Greer First Presbyterian Church Hendersonville First Presbyterian Church Spartanburg First United Methodist Church

Eaton Georgia



Fitesa Simpsonville
Five Forks Baptist Church
Five Forks Community Drive
Fletcher Fire and Rescue Department
Fletcher Plaza
Flexible Technologies
Fluor
Food Lion Columbus
Food Lion Greenwood South
Food Lion Mills River NC
Food Lion Newberry
Food Lion Blacksburg

Food Lion Newberry
Food Lion Blacksburg
Food Lion McCormick
Food Lion Rutherfordton NC
Food Lion Woodruff
Ford Elementary School
Ford Motor Credit
Forest Owls Stadium
Forestville Baptist Church
Fork Shoals Elementary School

Fort Hill Presbyterian Ćhurch Fosters Grove Baptist Church Fountain Inn Elementary School Fountain Inn First Baptist Church Fountain Inn Police National Night Out

Fourth Presbyterian Church Fred's Discount Store Hodges

Fred's Pelzer
Fred's Pelzer
Freightliner
Fresh Market
Fresh Market HVL
Frodo's Pizza Cherrydale
Fuddruckers Greer
Fujifilm

Fujifilm K Plant Fujifilm Printing Services Group

Furman University Gaffney Community Gaffney High School Gateway Elementary School GE Aviation

GE Brookfield Plaza GE GTTC

GE GTTL

GE Standera Building GE Barnwell Building Genesis Press

George Coleman Ford Gerber Childrenswear, Inc. GHS Cancer Institute GHS YMCA Simpsonville

Give Blood Give Hope Glorified Health Care Gold's Gym Toccoa Golden Corral Goodwill Industries Goodys Newberry Gordon Food Service

Grace Covenant Presbyterian Church Grace Management Group Grace United Methodist Church

Grainger

Greater Greenville Association of Realtors

Greenpoint Baptist Church

Greenville PH Greenville WB

Greenville County Bar Association Greenville County Government Greenville County Health Department Greenville County Mental Health Greenville County Recreation

Greenville County Republican Women's Club Greenville Drive Boiling Springs

Greenville Drive Boiling Sprin Greenville Drive Dorman Greenville Drive Easley Greenville Drive Gaffney Greenville Drive Greer

Greenville Drive Greer
Greenville Drive Hillcrest
Greenville Drive Simpsonville
Greenville Drive Taylors

Greenville Drive Travelers Rest Greenville Drive Union

Greenville Drive Woodruff Road Greenville Drive Baseball

Greenville Drive Baseball Greenville Gymnastics Greenville High School

Greenville Hospital System Laurens Campus Greenville Inside Set-up

Greenville Memorial Gardens Greenville Memorial Medical Campus Greenville Tech Barton Campus Greenville Tech Benson Campus Greenville Tech Brashier Campus Greenville Tech NW Campus Greenville Tech School of Nursing

Greenville Water Greenwood PH Greenwood WB

Greenwood Commission of Public Works Greenwood County Public Health Department

Greenwood Genetic Center Greenwood High School Greenwood Inside Setup Greenwood Mall Greenwood Metro

Greenwood Mills - Harris Plant

Greenwood Rehab Greenwood YMCA Greer City Events

Greer Commission of Public Works

Greer First Baptist Church Greer Memorial Baptist Greer High School Greer Middle College Greer Middle School Greer Relief & Resource A

Greer Relief & Resource Agency Greer State Bank W. Poinsett St. Griffin Gear Roebuck

Grove Elementary Grove Medical Distribution GSP International Airport GTC Charter High

Guardian Building Products H & R Block Fernwood H & R Block W Main Street

H&R Block Taylors H&R Block Anderson Road H&R Block Augusta Road H&R Block Simpsonville H&R Woodruff Road

H&R Woodruff Road Habitat for Humanity Haemonetics

Hall of Heroes Laurens Hamilton Career Center Hampton Heights Baptist Church Hampton Park Baptist Church Harris Baptist Church

Hartness International Harvest Moon Festival - Simpsonville Hawthorne Inn Assisted Living Hayssen Sandiacre/Design Group

Hayssen Sandiacre/Design C Health Source Cherrydale Health Source of Greenville Heartland Health Care Hejaz Family Day

Henderson County Government Hendersonville Health & Rehabilitation

Hendersonville High School Hendersonville Seventh Day Adventist Church

Hendrick Honda
Henkel Corporation
Henry Schein

Henry Schein Heritage Bible Church Heritage Elementary School Hewitt, Coleman, & Associates High Performance Conductor Hillcrest High School

Hillcrest Memorial Hospital Holiday Blood Drive Easley

FBO: For Benefit Of



Holiday Blood Drive Greenville Holiday Blood Drive Oconee Holiday Blood Drive Spartanburg Holiday Blood Drive Walmart Greenwood Holiday Drive Central Walmart

Holiday Drive Easley Walmart Holiday Drive Pickens Walmart Holiday Drive Powdersville Holiday Drive Seneca Walmart Holiday Drive Travelers Rest Holiday Drive Whitehorse

Holland Park Church of Christ Holly Holmes Memorial Drive

Hollywood 20

Holy Communion Lutheran Holy Cross Episcopal Church Holy Trinity Episcopal Church Home Depot Spartanburg Home Depot Toccoa Hometown Foods Marietta

Honeywell Horizon Church House of Raeford Hubbell Lighting, Inc. Huddle House Hyatt Regency I & M Industrials ICAR Complex ILJIN USA Corp.

Imagine Center Immanuel Lutheran Church In Honor of Aaron Anderson In Honor of Cheyenne Davis

In Honor of Evan Bolling Westside Auguatics In Honor of Jaliah A'Miracle Townsend

In Honor of PFC Barrett Austin In Memory of Brad Moss Blood Drive In Memory of James Robert Suther Index Journal

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Infor Global Solutions

Ingles Warren H. Abernathy Highway Spartanburg

Ingles Duncan Ingles Inman

Inman Harvest Day Festival Inman Health Care

Integral Solutions Group Interim Health Care Greenville International Plastics

**IPS Packaging** ISO Polyfilm

Issaqueena Festival Itron

ITT Technical Institute

ITT Technologies/Compact Automation

Jacobs Engineering Jantzen Inc. JC Penney Anderson JC Penney Haywood Mall JC Rose & Associates

Jervis Webb Company Jesus el Rey

Jesus Our Risen Savior Catholic Church

JL Mann High School Joel Bieber

John Knox Presbyterian Church

Johnson Development Jonesville Elementary Jonesville Festival

Jostens Joy Lutheran JPPA Greenwood

Jump for Fire Safety Festival Juneteenth Blood Drive K Mart Mauldin

K180 Greenville Karrie's Deli Kemet Fountain Inn Kemet Simpsonville

Kenneth Shuler Beauty School Keowee Key Community Kiddie Academy

Kimberly Clark HVL Kimberly Hampton Clinton

Kimberly Hampton North Greenville University

Kimberly Hampton St. John's Lutheran Church Kimberly Hampton Walmart Easley Kimberly Hampton Walmart Greer Kimberly Hampton Walmart Toccoa Kimberly Hampton Woodruff Rd Kimberly Hampton Furman Kimberly Hampton Memorial

Blood Drive Libarary

Kimberly Hampton Walmart Taylors King Day of Service Furman University Kingdom Assembly Restoration Church Kingdom Riderz Motorcycle Ministry

Kloeckner Metals Corporation Knights Apparel

Kohl's Greenwood

Lake Cunningham Fire Department Lakeview Elementary School

Lancaster Spartanburg Lander University

Landrum High School Langston Charter Middle School

Langston House Clinton Latin-American Festival

Laurel Baptist Church-Greenwood Lauren County Amphitheater

Laurens Commission of Public Works Laurens District 55 High School

Laurens Electric Co Op

Lawrence Chapel United Methodist

LE Memorial Week

LE Memorial Week Green

LE Memorial Week Maul/Simp/Ft.Inn LE Memorial Week Pickens County

LE Memorial Week Saluda

LE Memorial Week Spartanburg LE Memorial Week Toccoa

LE Memorial Week Greenville LE Memorial Week Laurens County

LE Memorial Week Newberry Leath Correctional Institution

Lebanon UMC

Lee Road United Methodist Church LEW Downtown Spartanburg Library

Liberty Community Blood Club Ingles

Liberty Fall Festival Liberty High School Life Center Greenville Life Center Ministries Lyman Life Chiropractic Clinic

Lifesong Light the Night

Light up the Lake Union Little River Baptist Association Livesay Correctional Institution

Living Waters Christian Ministries

LKO'

Lockheed Martin Aircraft Locust Hill Baptist Church Long Cane Elementary

Lowe's Central Lowe's Cherrydale Lowe's Newberry Lowe's Boiling Springs Lowe's East Main Street

Lowe's Gaffney Lowe's Anderson Lowe's Easley

Lowe's Forest City Lowe's Greenville Lowe's Greenwood

Lowe's Greer Lowe's Seneca



Lowe's Simpsonville Lowe's Spartanburg

Lutheran Church of Our Saviour

Lyman Trunk or Treat

LymanFest

Macedonia Missionary Baptist Church

Mack Molding

Magna Exteriors and Interiors

Magnolia Manor Inman

Magnolia Place

Majesty Health and Rehab

Manna Health and Rehab

Manning House

Marathon Community Church

Marietta First Baptist Church

Marsh USA Inc.

Martha Franks Baptist Retirement Community

Martin Baptist Tractor Show

Martin Festival

Mary Black Hospital

Mauldin City Police

Mauldin Middle School

Mauldin Sports Center Mauldin United Methodist Church

Mayfest Duncan

Mayo Fire Department

McCormick Community Blood Drive

McCormick Correctional

McCormick High School

McCormick Law Enforcement NLEW

McDonalds Greenwood by Walmart

McDonalds Mauldin

McLaughlin Boring Systems

Meineke Car Care Simpsonville

Memorial Stephen Gillespie

Memorial Kohleigh Hunt

Memorial David Morgan

Memorial Joel Waldrop

Memorial Paul Broussard

Memorial Andrea Hayes

Memorial Brent Batson

Memorial Chelsea Hawkins BD

Memorial Chris Cheek

Memorial Debra Stapleton

Memorial Drive for Bryan Spelman

Memorial Emma Boman

Memorial Matt Borkowski

Memorial Victoria Humphries

Memorial John L. Bruce

Memorial Junior Cox

Memorial Kelly Sheppard

Memorial Melissa Netzell

Memorial Randy Anderson

Memorial Steve Snipes

Meritor Forest City NC

Metropolitan Life Insurance

Meyco Products, Inc

Michelin Spartanburg

Michelin American RED Corporation (MARC)

Michelin Headquarters North America

Michelin MRT Duncan

Michelin North American US0 US1

Michelle's Pizza

Mid-Carolina High School

Midway Baptist Church

Mighty Moo Festival

Milestones Church

Milliken Cedar Hill

Milliken Enterprise

Milliken Gillespie

Milliken Gilliland Plant

Milliken & Company Judson Plant

Milliken Chemical Dewey

Milliken Packaging Company

Milliken Research

Milliken Hillcrest

Milliken McCormick

Mitchell Road Elementary School

Mitchell Road Presbyterian Church

Mitsubishi Polyester Film Company

MLK SCC College

MLK United Way of Piedmont

Moe's Southwest Grill

Mohawk Landrum

Monarch Elementary

MonsterCon

Moonville Community Pizza Hut

Morgan Advanced Materials Morningside Baptist Church

Morningside of Greenwood

Mount Lebanon Baptist Church

Mountain Rest Baptist Church

Mountain View Elementary School

Mt. Anderson

Mt Pleasant Community Center

Mt Vernon Mills

Mt. Calvary Presbyterian and

Walnut Grove Meth.

Mt. Carmel Willington Calhoun Falls Community

Mt. Lebanon Baptist

Mt. Olive Baptist Church

Mt. Moriah Missionary Baptist

Church Spartanburg

Nanak Darbar

National Guard Greenwood (Bravo Company)

National Healthcare Clinton

National Healthcare Greenville National Healthcare Greenwood National Healthcare Laurens National Healthcare Mauldin

Nazareth Presbyterian Church

Neely Farms Simpsonville

New Bethel Baptist Church Woodruff

New Hope Baptist Cross Anchor

New Hope Baptist Church Pelzer

New Prospect Elementary

Newark Electronics

Newberry College

Newberry County Memorial Hospital

Newberry High School

Next To Me Medical Supplies

Nicholetown Community Choir

Nicholson BLood Drive at Greenville LEC

Nicholson Blood Drive Travelers Rest

Nicholson Blood Drive at Cracker Barrel

Ninety Six Chamber of Commerce

Norris Festival

North Greenville Hospital

North Greenville University

North Henderson High School

North Hills Community Church

North Hills Diagnostic Center North Main Community Association

North Walhalla Church of God

Northern Tool Equipment

Northgate Baptist Church Northland Communication Seneca

Northland Communications

Northside Baptist Church Northside United Methodist Church

Nutra Manufacturing

O'Neal, Inc.

O'Reilly Auto Parts

Oak Grove Health Care Center

Oconee PH

Oconee WB Oconee Inside Setup

Oconee Medical Center

Oconee School District

Old Navy Anderson

Old Navy Cherrydale

Old Navy Greenville

Omega Psi Phi

Omega Psi Phi Greenwood Chapter

Omni Fitness Greenwood

Operation Blood Drive Blue Ridge Mall Operation Blood Drive Cato Hendersonville



Operation Blood Drive Cato Pisgah Forest

Operation Blood Drive Landrum Operation Blood Drive Newberry Operation Blood Drive Woodruff Operation Blood Drive Gaffney Operation Blood Drive Lowe's

Our Lady of Lourdes Catholic Church

**OWT** Industries Pace Electric

Pacolet Mills Baptist Church

Pacolet Ruritan Club/Indian Summer Festival

Palmetto Baptist Church Palmetto Christian Academy Palmetto Family Medical Group

Pardee Health Éducation Center at Blue Ridge Mall

Pardee Hospital Hendersonville Pardee Signature Care Hendersonville

Paris Elementary School

Park Ridge Health Hendersonville

Parker Hannifin Corp Parkway Plaza Party in the Pines

Patewood Medical Campus

Patewood Medical Campus Mobile

Patewood Plaza

Patterson Pump Company Paws for the Cause Festival

Pelham Batesville Fire Department

Pelham Road Baptist Church Pelzer Church of God

Pelzer Community Blood Drive

Pelzer Rescue Squad

Pendleton Street Baptist Church Pepsi Company Spartanburg Perrigo Company of SC

Perry Correctional Institution

Pet Śmart

Petco Cherrydale

Pharmaceutical Associates Pickens County Azalea Festival

Pickens County Career and Technology Center Pickens County Disablilities and Needs Board

Pickens County EMS

Pickens County Habitat for Humanity

Pickens Courthouse Pickens High School Piedmont Natural Gas

Piedmont Natural Gas Spartanburg

Piedmont Park Baptist Church Piedmont Tech Laurens Piedmont Technical College

Piedmont Technical College Newberry

Pierburg US, LLC

Piggly Wiggly Ninety Six Piggly Wiggly Ware Shoals Piggly Wiggly Whitmire

Pinecrest Elementary School

Pivotal Fitness Pizza Hut Mauldin

Plain Elementary School Pleasant Grove Baptist Church Pleasant Hill Baptist Church

Pleasant View Baptist Anderson

Ply Gem Siding Group Póke Sallit Festival Toccoa

Polar Service Center Polydeck Screen Pop's Diner HVL

Poplar Springs Baptist Church-Moore Powdersville First Baptist Church

Powdersville Medical Park

Praise Cathedral Church of God

Presbyterian College Presbyterian Foothills Price Wise Greenwood

Prince of Peace Catholic Church

Prudential C. Dan Jovner PruittHealth Pharmacy Services

Prym Dritz Prysmian QŚ/1

Quaker Steak & Lube

R.R. Donnelley

Ralph Chandler Middle School Ramey Plant and Mt. Shoals Plant

Red Seal Measurement

Redeemer Health and Rehab of Pickens SC

Redneck Games Wellford

Reedy Fork Baptist Church Simpsonville

Reedy River Baptist Church Regal Cinemas - Simpsonville Regency Beauty Institute

Regions Bank of Greenville Regions Bank Spartanburg

REI Cinema Easley **REI Cinema Oconee** 

REI Cinema Greenwood Reid's Groceries

Renfrew Baptist Church

Renfro

Restoration Church

Resurgent Capital Services Retro 4 Cinemas

Rexroth

Rice Memorial Baptist Church

Richloom

Rise Fellowship Church HVL NC

River Hills Baptist Riverside High School Riverside Middle School Rock and Roll- forest city

Rock/Roll BILO Hendersonville

Rock/Roll Boiling Springs Rock/Roll Central

Rock/Roll Dorman Center

Rock/Roll Gaffney

Rock/Roll Greenwood

Rock/Roll Hillcrest Rock/Roll Newberry

Rock/Roll Pelzer Rock/Roll Powdersville

Rock/Roll Taylors Rock/Roll Travelers Rest Rock/Roll Union

Rock/Roll Walmart HVL Rock'/Roll Whitehorse Road

Rock'/Roll Woodruff Road

Rock/Roll Easley Rock/Roll Green

Rock'/Roll Haywood

Rock/Roll Simpsonville Rock/Roll Toccoa

Roebuck Baptist Roger C. Peace Rolling Green Village

Rosenfeld Einstein Ross at Greenridge

Ross of Simpsonville

Royal Adhesives and Sealants, LLC Run on Red

Ruritan Club Piedmont Rush Fitness Cherrydale Russell Community Church

Rutherford Regional Medical Center Rutherford-Polk-McDowell Health Dept. Sage Automotive Abbeville Sharon Plant

Sage Automotive Interiors

Sage Automotive Interiors Avalon Saint Gobain Abrasives, Inc.

Salon Serenity

Saluda Community Festival Saluda Court House

Saluda Fire And Rescue NC Saluda Medical Center NC

Sam's Club HVL Sam's Wholesale Club

Sandvik

Sargent Chiropractic Clinic



Sav-A-Lot Greenville Sav-A-Lot Piedmont

Savannah Lakes Village & Golf Clubs

SC Chili Cook Off SC DOT Greenville SC Festival of Discovery

SC School for Deaf and Blind

SC Society of Medical Assistants

SC Upstate CPR Scan Source

SCC Central Campus

SCC Tyger River Campus Schneider Electric

Schneider Electric Plant II

School of Pharmacy Presbyterian College

SCVR Disability Greenville

Seacoast Church Sealed Air Corporation

Sealed Air Corporation Simpsonville

Sealed Air Corporation Duncan

Sears Department Store Haywood Mall

Second Presbyterian Church Security Finance Spartanburg

Selee Corporation Self Regional Healthcare

Seneca Baptist Church Senior Action

Set Free Christian Fellowship

Sew-Eurodrive

Shady Oak Baptist Church

Sharon United Methodist Church Shaw Industries

Shepherds Care

Sherman College of Chiropractic Shriners Hospitals for Children®

Siemens Industry Inc.

Signature Point Apartments Simpsonville Elementary School

Simpsonville First Baptist Church Simpsonville United Methodist Church

Sitton Buick

Six Mile Baptist Church

Six Mile Community at Town Hall

SJWD Water District

Slater Marietta Strawberry Festival

SmileMakers

Smith Drug Company Smoke on the Water

Social Security Administration

Solicitors Office Sonic Mauldin Sonic Gaffney Sonic Simpsonville Sonoco

SourceLink

South Carolina Beauty Pageants South Greenville Fire District South Main Street Baptist Church Southern Weaving Company Southern Wesleyan University

Southside High School Southwark Metal

Spartan Regal Spartanburg PH Spartanburg WB

Spartanburg County Department

of Social Services

Spartanburg County Government
Spartanburg County Sheriff's Office
Spartanburg Day School
Spartanburg Methodist College
Spartanburg Regional Hospital

Spartanburg Regional Hospital Gibbs Cancer

Spartanburg Regional Hospital

Guthrie Garden Spartanburg Shrine Club Spartanburg Water Spartanburg Water HR

Specialty Bar Products SPF North America Inc.

SportsClub Greenville Sportsclub Simpsonville Sportsclub Five Forks

Spring Brook Behavioral Health System

Springfield Place/J.F. Hawkins

Springwell Church

Sptg Regional Hospital Pinewood Resource Center

Squealin' on the Square

SSI Therapy

St Andrews Presbyterian Church

St Francis Millennium

St. Andrews Catholic Church St. Anthony Catholic Church

St. Baldricks Day Event

St. Elizabeth Ann Seton Catholic Church

St. Francis Eastside Hospital St. George Greek Orthodox

St. Giles Presbyterian Church St. James United Methodist Church

St. John's Lutheran Church

St. John's Lutheran Church Spartanburg

St. Jude Medical St. Luke's Hospital

St. Luke's Lutheran Church

St. Lukes Catholic Church

St. Mark United Methodist Church

St. Mary Magdalene Catholic Church St. Matthew's Episcopal Church

St. Michael Lutheran / Augusta Hts. Bap/Trinity UMC

St. Paul AME

St. Paul Baptist

St. Paul the Apostle Catholic Church

St. Peters Episcopal Church

Standard Motor Products

Standard Register Staples Anderson

Starbucks Cherrydale Starbucks Greenwood

Starbucks Green

Starbucks Clemson State Farm Laurens

State Farm Laurens Road

State Line Baptist Stephens County Hospital

Stephens County Senior Center

Sterling School

Steve White Volkswagen Stevens Aviation, Inc. Sticky Fingers Greenville

Stone Plaza Pharmacy Sue Cleveland Elementary Summerfield Community

SunTrust

Swofford Career Center

Sykes Svnnex

Tes S Brass Works

Tamassee-Salem High School Tate Memorial Baptist Church Taylors Elementary School Taylors First Baptist Church

TĎ Bank Corporate Office Teknor Apex Carolina Company

Terra Source Global

Texas Roadhouse The Big E

The Blood Connection Matrix The Body Shop Fitness Center

The Corn Festival

The Cottages at Brushy Creek The Empowerment Day

The Goddard School The Greenville News

The Palmetto Bank Woodruff Road

The Palmetto Bank FI



The Pointe

The Pointe at Berkeley

The Pointe at Clemson

The Reynolds Company

The Robert Allen Group

The Woodlands at Furman

Thomas E. Kerns Elementary

Tidewater Transit

Tietex

Tigerville Elementary

Tigerville Fire Department

Timken Company Gaffney

Timken Union

Timken Duncan

**Tindall Corporation** 

Tire Center

Title Max Clayton

Toby Pannone Replacement

Toccoa Community Bank & Trust

Toccoa Falls College

Toccoa Post Office

Toccoa YMCA

Tolt Solutions

Tommy Byrd Drive

Toyota of Easley

Tractor Supply Company Toccoa

Trane Upstate Carolina

Travelers Rest Chili Cook-Off

Travelers Rest High School

Travelers Rest Police Department

Trelleborg

Tri County Tech Pendleton

Tri County Tech Easley

Trinity Lutheran Church

Tuffalov and ENTRON

Tuscan Heights Apartments

Tuscan Lodge #21

Tylan Creek Family Dentistry

Ú S Navy Reserves Greenville

UM Church of the Covenant

UNA Fire Department

Union High School

Union Square Theater

Unique Cars

United Health Group/Uniprise

United Way of Oconee County

Univar USA

University Lutheran Church Clemson

**UPS** Greenville

**UPS** Logistics

Upstate Family Resource Center

Upstate Heat

Upstate Young Republicans

Urology Center of Spartanburg

US Army Reserves 415th Chemical Brigade

US Engine Valve Company

USC Union **USC** Upstate

**USC Upstate Nurses Association** 

Usher Department

**UTC** Aerospace Systems

VCOM

Velocity Church

Velux Greenwood

Verizon Anderson

Verizon Wireless

Verizon Wireless Congaree Road

Verizon Wireless Easley

Verizon Wireless Harrison Road

VF Jeanswear

Victor Baptist Church

Village at Pelham

Virginia College

Virginia College Spartanburg

Volunteer Fire & Rescue Greenwood

Wabtec

Wade Hampton High School

Waffle House Mauldin

Waffle House Anderson

Walgreens Augusta Street

Walgreens Laurens

Walgreens Montague

Walgreens Toccoa

Walgreens Woodruff Road

Walgreens Greenwood

Walhalla Senior High School

Walkers Chapel Presbyterian Church

Wallace Thomson Hospital Union

Walmart Boiling Springs Walmart Central Community

Walmart Dorman Centre

Walmart Easley

Walmart Forest City

Walmart Gaffney

Walmart Greenwood Walmart Greer

Walmart Hendersonville

Walmart Hillcrest

Walmart Hwy 28

Walmart Lancaster

Walmart Laurens

Walmart Leesville

Walmart Newberry

Walmart Pelham Walmart Pickens Walmart Powdersville

Walmart Seneca

Walmart Simpsonville

Walmart Taylors

Walmart Toccoa

Walmart Travelers Rest

Walmart Union

Walmart White Horse Road

Walmart Woodruff Road

Ware Shoals Catfish Feastival

Ware Shoals First Baptist

Ware Shoals High School

Washington Baptist Church

Washington Baptist Church Pelzer

Watson Engineering Wellford Baptist Church

Wesley Commons

Wesley Court Assisted Living

Wesley Hare Memorial at Cleveland Fire Dept.

West End Elementary

West Oak High School

Westgate Christian School & Baptist Church

Westgate Mall

Westminster Presbyterian Church Greenwood

Wheels for Heroes

White Oak Estates Whitmire Community School

Whitmire Jaycees

Whitten Center

WHKP Spring Spectacular

Wilbert Plastic Services

William Barnet & Son

Willingham & Sons

Windstream WNC Farmer's Market

Wofford College

Wood Group HOL

Woodmont High School

Woodruff Road Presbyterian Church

Woodward Word of Life Ministries

Woven Electronics

Wren Fire Department

Wright Metal Products

YMČA Newberry

YMCA Pickens County

YMCA Pine Street

YMCA Verdae

YWCA Greenville Zaxbys Powdersville

Zaxbys Woodruff Road

### **Donor Milestones**



### Platelet donors reaching 20 plus donations.

Sherry Whiteside William Michels Sharon Richards Troy Sowell Greg Bender Melissa Worley Maggie Lewis Paul Thoman
Lindi Lagman
Peggy Butler
Roger Britt
Dwayne Davenport
Carl Hoffer
Wilfred Vaudreuil

Jorge Castillo Roger Davenport Clarissa Chambers Arthur Kreft Corey Stubbs Gregg Frayseth Keith Seitz

Larry McGaha Donald Mulwee Erik Stevens Bryan Rawls Zoe Kolar Barry Kay Alan Poore Joel Mills John Hayes John LaBarr Frederick Dent

### Whole blood donors reaching 10 gallons.

Doyle Anderson Billy Benton Roger Bishop Richard Boggs Barry Brock Todd Burtner Jeffrey Catlin Nancy Cross Philip Ellenberg Henry Fallaw John Gentry Althea Goldman Carolyn Hamby James Herring Clarence Holder Delmer Howell Willie Hudson George Huff Ronald Jolley Beth Lindstrom Penny MaCauley Derrel Mason David Messer Homer Nalley Tommy O'Dell William Poole Douglas Price Kathy Riddle Mary Rogers Glenn Sarratt Steven Shiffler Roger Singleton Mark Sternick
Edgar Thomas
Marsha Thompson
Edna Tillman
John Wells
Cynthia Whitmire
David Wilson
Patricia Zink



# Financial Summary



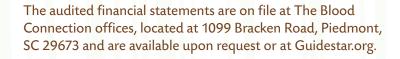
	FI ZUIZ	F1 2013
Current Assets	\$ 7,453,683	\$ 8,379,461
Net Property and Equipment	18,005,647	18,009,725
Other Assets	11,318,315	11,180,789
Total Assets	\$ 36,777,645	\$ 37,569,975
Current Liabilities	\$ 1,281,785	\$ 1,847,749
Long-Term Liabilities	6,987,318	6,967,610
Total Liabilities	8,269,103	8,815,359
Net Assets	28,508,542	28,754,616
Total Liabilities and Net Assets	\$ 36,777,645	\$ 37,569,975

#### **Statement of Activities**

Revenues
Less Expenses
Income from Operations
Non-Operating Income (Loss, net)
Increase in Net Assets

FY 2012		
\$	32,734,431	
	31,570,605	
	1,163,826	
	609,145	
\$	1,772,971	

FY 2013
\$ 34,045,533
34,070,721
<25,188>
271,262
\$ 246,074





# Financial Summary

#### **FY 2013 Revenues**

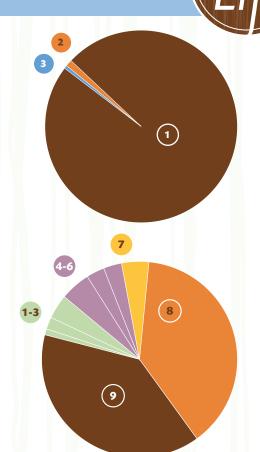
	\$34,045,533	100.0%
3 Other	290,342	.8
2 Laboratory Testing and Service	tes 467,426	1.4
Blood Service Fees	\$33,287,765	97.8 %

#### **FY 2013 Expenses**

1 Other Costs	\$395,857	1.0 %
2 Utilities and Telecommunica	tions 669,797	2.0
3 Independent Contractors	1,284,440	3.8
4 Promotional Activities	1,760,709	5.0
5 Risk Management	929,144	2.8
6 Maintenance	1,007,577	3.0
7 Depreciation	1,522,392	4.5
8 Supplies	13,072,691	38.4
Salaries, Taxes, Benefits	13,428,114	39.5
	\$34,070,721	100.0%

#### **FY 2013 Collections**

COMPONENT	UNITS
Whole Blood	
Allogeneic	119,463
Directed	29
Autologous	26
Therapeutic	1,404
Automated	
Plasma	4,361
Platelets	23,059
Red Blood Cells	1,397



# Leadership Team



#### **Gregory Hart, MT (ASCP) SBB**

President and CEO

#### Suzanne Mize, CPA

Vice-President and CFO

#### J. Brian Madden, MBA, MT (ASCP)

Vice-President and COO

#### Patrick Garrett, MA

Vice-President and CPO

#### Denise Calloway, BS (CQA)

Vice-President and CQO

#### **Kay Lofits, RN**

Director, Donor Services

#### Iris Hood-Bell

Director, Marketing and Recruitment

#### **Tracy Bridges, MLT (ASCP)**

Director, Technical Services

#### Steve Jarisch, MS

Director, Facilities Mgmt. and Procurement

#### Lilia Holmes, MS

Director, Cellular Therapy Processing

#### Jane McCaffrey, MSHA

Director, Risk & Compliance

#### **David Tester, MBA**

Director, Information Services

### **Board of Trustees**

#### Lee R. Allen

Administrator for Patient Support Greenville Hospital System

#### James E. Bradof, M.D.

Retired Hematology Oncology Physician Spartanburg, SC

#### **Robin B. Callas**

Vice President, Human Resources Rutherford Regional Health System

#### J. Travis Elmore

Financial Advisor, Merrill Lynch

#### S. Richard Hagins

Chairman & CEO, US&S, Inc.

#### James M. (Jay) Kirby, II

President & CEO Margaret R Pardee Memorial Hospital

#### **Hunter Kome**

Vice President, Operations Oconee Medical Center

#### Joseph N. (Nic) Lane

Human Resources Director, NE Georgia Region Milliken & Company

#### **Gwendolyn Mayes**

Independent Insurance Agent Independent Contractor

#### Michael W. Nix

Investment Manager Greenwood, SC

#### J. Scott Pietras

Executive Vice President St. Francis Health System, Inc.

#### **Karen S. Sheriff**

Vice President / Owner Shertech Pharmacy

#### Monique (Nikki) Williams

System Testing and Support Manager Blue Cross Blue Shield of South Carolina

### Areas Served



# What areas do we service?

Approximately 1,232,510 people live in a 5,850 square mile area of Northwestern South Carolina, Western North Carolina, and Northeastern Georgia that is the area in which The Blood Connection recruits and collects donors. South Carolina counties include: Greenville, Spartanburg, Union, Cherokee, Pickens, Oconee, Greenwood, McCormick, Laurens, and Newberry County. The Blood Connection also collects blood in Stephens County, Georgia, and Polk and Henderson Counties in North Carolina.



# Hospitals & Other Customers

#### **Full Service Hospitals:**

Baptist Easley Hospital
Bon Secours St. Francis Health System
St Francis Hospital - Downtown
St. Francis Hospital - Eastside
Cannon Memorial Hospital
Newberry County Memorial Hospital
Oconee Medical Hospital

Greenville Hospital System
University Medical Center
Greenville Memorial Hospital
Greer Memorial Hospital
Hillcrest Memorial Hospital
Patewood Memorial Hospital
Laurens County Memorial Hospital
Mary Black Memorial Hospital
Rutherford Regional
Self Regional Healthcare System

Shriners Hospitals for Children - Greenville Spartanburg Regional Medical Center Stephens County Hospital Village Hospital at Pelham Wallace Thomson Hospital



#### **Other Customers:**

Abbeville Memorial Hospital Aiken Regional Medical Center Alabama Community Blood Center Alamance Regional

Alba Bioscience Limited

Alle-Kiski Medical Ctr - Allegheny Valley Hospital

Altru Hospital Blood Bank America's Blood Centers American Blood Institute Angel Medical Center

Anmed Regional Medical Blood Bank Anne Arundel Medical Center Blood Bank

Annie Penn Hospital ARC - Alabama Region

ARC - Carolinas Region - Charlotte

ARC - Central Ohio Region ARC - Central Plains Region

ARC - Connecticut Region

ARC - Durham ARC - Farmington

ARC - Great Lakes Region

ARC - Greater Alleghenies Region

ARC - Greater Alleghenies Region (Johnstown) ARC - Greater Chesapeake/ Potomac Region

ARC - Greater Ozarks-Arkansas Region

ARC - Gulf Coast Region ARC - Heart of America Region ARC - Heart of Illinois Region ARC - Illinois Region

ARC - Lewis and Clark Region ARC - Miami South Florida Region

ARC - Mid-Atlantic

ARC - Missouri-Illinois Region

ARC - Nashville

ARC - New England Region ARC - New York-Penn Region ARC - North Central Region ARC - Northern Ohio Region ARC - Penn-Jersey Region

ARC - River Valley Region

ARC - South Atlantic Region

ARC - Southeast Michigan Region (North Central)

ARC - Southern California Region

ARC - Southern Region ARC - Southwest Region ARC - Tennessee Valley Region ARC - Virginia Mountain Region ARC- South Carolina (Columbia)

ARC- South Carolina (Columbia ARMD - ConversFion Armed Services Whole Blood ARUP Transfusion Service Asheville VA Medical Center

Association Independent Blood Centers

Athens Regional Medical Center Atlanta Blood Services Atlanta VA Medical Hospital

Aultman Hospital Blood Bank Bailey Memorial Hospital

Baltimore Washington Medical Center Banco De Sangre De Servicios Mutuos Inc Baptist Hospital East Blood Bank

Baptist Medical Center of Columbia Baptist Medical Center South Blood Bank

Baptist Memorial Hospital Barge Memorial Hospital

Barnes Hospital Baxter Healthcare Baxter Hyland Division Bay State Medical Center Baylor University Hospital

Bio-Matter Inc

Bio-Medical Applications Biolife Plasma Services Biological Products

Bioresource Technology Inc.

Biosense Technology Blood Assurance, Inc. Blood Bank of Alaska Blood Bank of Delmarva Blood Bank of Hawaii

Blood Bank of the Redwoods

Blood Care Blood Center (The)

Blood Center of Iowa (The)

Blood Center of New Jersey, Inc. (The) Blood Center of Southeast Texas Blood Center of St Johns (The)

Blood Center of the Pacific Blood Center of Wisconsin

Blood Group Services

Blood Tissue Central Texas
BloodNet USA Inc

BloodSource

Blue Ridge Regional Hospital

Bonfils Blood Center

Boston Medical Center Blood Bank

Brenner Children's Hospital (Wake Forest Univ)

Brigham Women's Hospital Bristol Memorial Hospital

BW Spine & Neuroscience Center Cancer Centers of the Carolinas

Cangene Corporation Cannon Memorial Hospital Capefear Valley Medical Center

Caremark Inc

Carolina Autotransfusion Carolina Hospital System Carolina's Medical Center Carter BloodCare

Carter BloodCare - Tyler Cascade Regional Blood Center Catawba Valley Medical Center

Central Blood Bank Central Blood Bank

Central California Blood Center
Central Illinois Community Blood Ba

Central Illinois Community Blood Bank Central Indiana Blood Center Central Iowa Blood Center

Central Jersey Blood Center Central Jersey Blood Center Central Kentucky Blood Center, Inc Central Pennsylvania Blood Bank

Charleston Area Medical Ctr Charlton Memorial Hospital Blood Bank

Chariton Memorial Hospital Blood Chester City Hospital

Children's Healthcare of Atlanta- Scottish Rite

Children's Hospital Children's Hospital Boston Civitan Regional Blood Center

Clemson Universay Biology/Chemistry Dept.



Cleveland Clinic Blood Bank Cleveland Regional Medical Center Coastal Bend Blood Center

Cobb Memorial Hospital

Coffee Memorial Blood Center Columbia Hospital for Women

Community Blood Bank

Community Blood Bank of Erie County Community Blood Bank of Lancaster 68505

Community Blood Bank of North County

Community Blood Center Community Blood Center of Carolina's Ref Services

Community Blood Center of

Greater Kansas City

Community Blood Center of Naples
Community Blood Center of the Carolinas

Community Blood Center of the Ozarks Community Community Blood Center Ohio

Community Blood Center Outsource Code

Community Blood Council of New Jersey Community Blood Services NJ

Community Blood Services NJ Community Blood Services of Upstate New York 14203

Community Hospital of Monterey Peninsula

Community Regional Blood Center

Consumer Biologicals Inc Contra Costa Med Assoc Conway Hospital

Cook General Biotechnology

CSL Plasma Services CSL Bioplasma

Dartmouth Hitchcock Blood Bank Dayton Community Blood Center

DCI Management Group
Doctors Hospital

Dominion Biologicals
Duke Raleigh Hospital

Duke Universiity Medical Center

Durham County General Durham Regional Hospital Edison Regional Blood Center Edward White Hospital Eisenhower Army Medical Center

Elbert Memorial Hospital Emory University Hospital

Emory University Orthopedic Spine Hospital

FMC Simpsonville Dialysis Food & Drug Administration Frank Camp Memorial Blood Center

Frye Regional Medical Center

Gambro BCT
Gamma Biologicals
Gaston Memorial Hospital
GCC Stem Cell Division
Gen Probe

Gene Talmadge Hospital General Blood, LLC

Georgetown Univeristy Hospital

GMH - Apheresis

GMH - Chemistry GMH - Chemistry GMH - Chemistry

GMH - Hematology
Gnvl Cancer Ctr - 1003
Gnvl Cancer Ctr - Andrew
Gnvl Cancer Ctr - East
Gnvl Cancer Ctr - Grove
Golden West Biologicals
Good Samaritan Blood Bank

Grace Hospital

Grand Strand Regional Medical Center

Greater Chesapeake - Baltimore Greenville Medical Lab

Greenville Memorial Cancer Center

Greenville Memorial Cancer Center- NMDP

Greenville Surgery Center Greer Kidney Center

Gulf Coast Regional Blood Center Habersham County Medical Center Hahnemann University Hospital

Hart County Hospital
HCA Medical Ctr of Pla

Heartland Blood Center
HemaCare Corp

HeMemics Biotechnologies Hemo Bioscience Inc.

Hermann Memorial City Hospital

Hershey Medical Center Blood Bank Highland-Cashiers Hospital

Hillcrest Outpatient Surgery Center

Hilton Head Hospital Holston Valley Hospital

Holy Cross Hospital Blood Bank Holy Spirit Hospital Blood Bank

Hospital for Joint Diseases

Hospital For Special Surgey Houchin Community Blood Bank

Hoxworth Blood Center Hunter Blood Center

Huntsville Community Blood Center

Hutton Medical Corp IMBC-conversion

Immucor Impact Center

Indian River Blood Bank Indiana Blood Center

Inland Northwest Blood Center Innovative Blood Resources

(Memorial Blood Center)
Inova Blood Donor Services
Inova Mt. Vernon Hospital
Insurance Misc Cancer Center

Interim Healthcare of Greenville Invitro Exports

ITXM Diagnostics Jacksonville Blood Bank Jewish Hospital Blood Bank

Johns Hopkins Hospital Blood Bank Johnson City Medical Transfusion Center

Johnston Memorial Hospital Lab 21 Healthcare, Ltd.

Lancaster General Hospital Blood Bank

Lane Memorial Blood Bank

Laurens City EMS

Laurens District Hospital Lawrence Hospital Blood Bank

Lee Memorial Blood Center Lenox Hill Hospital

Leon County Blood Bank Lexington Medical Center

LifeBlood Mid-South Regional Blood Center



LifeLine Blood Center

LifeServe Blood Center

LifeShare Community Blood Services (Louisiana)

LifeShare Community Blood Services (Ohio)

LifeSource

LifeSouth - Atlanta

LifeSouth - Birmingham

LifeSouth - Gainsville

LifeSouth - Mobile

LifeSouth - Montgomery

LifeSouth - North Alabama Region

LifeStream

Long Beach Memorial Medical Center

M D Anderson Blood Bank

Macopharma

Macopharma USA

Madigan Army Medical Center

Marquette General Hospital Blood Bank

Mary Black Hospital

Massachusetts General Hospital

Mayo Clinic Blood Bank

McLeod Regional Medical Center

Medic, Inc. (Medic Regional Blood Center)

Medical City Human Hospital Medical College of Georgia

Medical University of South Carolina

Medion Diagnostics GMBH

Medointe

Meek Blood Center

Memorial Blood Centers

Memorial Hospital Blood Bank

Memorial Medical Center

Memorial Sloan Kettering

Mercy Hospital

Mercy Medical Center Blood Bank

Methodist Hospital (The)

Metro Blood Services

Metro Washington Blood

Miami Valley Hospital Blood Bank

Michigan Blood Center

Michigan Blood - Saginaw

Micro Typing Systems, Inc.

Midwest Regional Blood Services

Miller - Keystone Blood Center

Mission Hospital

Mississippi Blood Services, Inc.

Mobile Infirmary Medical Center

MOBS

Moses Cone Hospital

MountainStar Ogden Blood Services

Murphy Medical Center

Murray - Calloway County Public Hospital Corp.

National Blood Exchange

National Hosp for Ort

National Institute of Health

National Ortho and Rehab Hospital

National Ref Lab (Musser)

National Rehab and Orthopedic Hospital

Naval Hospital - Camp LeJeune

Naval Hospital - Beaufort

Naval Medical Center Blood Bank

Nebraska Community Blood Bank

New England Baptist Hospital

New Jersey Blood Center

New York Blood Center

New York Blood Center-Westbury

North Arundel Hospital Blood Bank

North Carolina Baptist Hospital

North Hills Medical Center

Northeast Georgia Health System

Northeast Providence Hospital

Northeastern Pennsylvania

Norton Healthcare

NYU Medical Center

Oconee Medical Hospital

Octapharma Pharmazeutika

Octapharma Plasma Inc.

Oklahoma Blood Institute

One Blood - Lakeland

One Blood - Lauderhill

One Blood - Miramar

One Blood - Orlando

One Blood - Ormand

OneBlood - Lake Park

OneBlood - Pensacola

OneBlood - Melbourne

OneBlood - Port Charlotte

OneBlood - St. Petersburg

OneBlood - Bradenton

OneBlood - Hialeah

OneBlood - Lake Park

OneBlood - Pensacola

OneBlood - Tallahassee

Orangeburg Regional Blood Bank

Orbis Health Solution, LLC

Ortho Clinical Diag R&D

Ortho Diagnostics

Oschner Blood Bank

Our Lady of the Lake Blood Bank

Palmetto Baptist Med Center - Columbia

Palmetto Health Baptist - Columbia

Palmetto Health Center

Palmetto Vital Care

Palms of Pasadena Hospital

Pardee Hospital

Park Ridge Health

Pediatric Services of America

Pennsylvania Hospital

Periodontic Assoc PA

Personal Bld Storage

Pfizer Global Manufacturing

Pharma Bio Lab

PHHH - Conversion

Philadelphia Shriners Hospital

Piedmont Blood Center, Inc.

Piedmont Family Practice

Piedmont Health Care System

Piedmont Hospital

Piedmont Medical Center

Piedmont Nephrology Pinnacle Health at PH

Plasma, LLC

Port Huron Hospital

Presbyterian Hospital Blood Bank

Presbyterian Orthopedic Hospital

Promess/Pan American Health Organization

Providence Hospital

Puget Sound Blood Center

Quincy Medical Center Blood Bank

R & D Systems RCCL - Conversion

RCRX - Conversion



RCWV - Conversion Red Cross of Asheville Red Cross of Charleston

Reference Lab

Regional Health Resource Center

Regional Med Ctr BB

Reproductive Endocrinology Rex Blood Services

Rhode Island Blood Center Richland Memorial Hospital

Richmont Metropolitan Blood Bank Ricky Williams Ricky Williams

Rock River Valley Blood Center

Roper St. Francis Health Roswell Park Cancer Ins.

Rush University Medical Center Blood Center

Rutherford Regional Medical Center Sampson County Memorial Hospital

San Diego Blood Bank SC Lions Eye Bank SeraCare Life Sciences SGHL Blood Center

Shady Grove Adventist Hospital Blood Bank

Sharon Health System Sibley Hospital

Siouxland Community Blood Center
South Bend Medical Foundation Blood Bank

South Carolina Law Enforcement

Division-Forensics

South Texas Blood and Tissue Center Southeast Alabama Medical Center Southeast Georgia Health System

Southeastern Wisconsin B Southern Biologics

Southern Blood Services Southwest Florida Blood Span America (Secure IV)

Sparrow Hospital

Spartanburg Rehabilitation Institute

St. Agnes Hospital Blood Bank

St. Francis - Chemistry St. Francis - D&T

St. Francis - Hematology Lab

St. Francis - Stem Cell

St. Joseph Hospital of Atlanta

St. Josephs Hospital

St. Luke's Medical Center

St. Luke's Hospital Blood Bank

St. Marys Hospital Blood Bank Stanford Medical Blood Center

Stoneview Internal Medicine

Suburban Hospital

Suncoast Communities Blood Center

Suncoast Community Blood

Center - Arlington St.

Tacoma - Pierce County Blood Bank

TBC Beginning Inventory

Terumo

The Blood Alliance
The Blood Alliance, Inc.

Theraupeutics Diagnostics

Topeka Blood Bank Inc

Transylvania Regional Hospital

Trident Medical Center

Tufts - New England Medical

Center Blood Bank Tulane Blood Center

Twin Oaks Dialysis - BMA Gr UNC Healthcare/Hospitals

United Blood Service - San Angelo

United Blood Services - Albuquerque

United Blood Services - Arizona
United Blood Services - Arkansas

United Blood Services - Rissmarck

United Blood Services - Central Coast

United Blood Services - Chicago

United Blood Services - El Paso TX (Rio Grande)

United Blood Services - Fargo

United Blood Services - Flowood

United Blood Services - Fort Smith

United Blood Services - Lafayette United Blood Services - Las Vegas

United Blood Services - Lubbock

United Blood Services - McAllen
United Blood Services - Natchez Trace

United Blood Services - Pacific United Blood Services - Reno

United Blood Services - Rocky Mountain

United Blood Services - Scottsdale

United Blood Services - Tupelo United States Blood Bank

University of Arkansas Medical

Science Blood Bank

University Hospital

University Hospital Blood Bank

University of Louisville Hospital

University of Maryland Blood Bank

University of Virginia Hospital

UPMC Presbyterian Hospital

Upstate Carolina Medical Center

**Upstate Dialysis** 

VA Medical Hospital

VA Medical Center - Columbia SC

Valdese General Hospital

Vanderbilt Medical Center

Velico Medical

Vidant Medical Center

Virgina Hospital Center Blood Bank

Virginia Blood Services

Virtua Memorial Hospital

Wake Forest University Baptist Medical Center

WakeMed

Walter Shepeard Community

Blood Center, Inc.

Walter Reed AMC Blood Bank

Walter Reed National Military Medical Center

Washington Hospital Center Blood Bank

Wellmont Health System-Marsh Regional

Wesley Long Hospital West Tennessee - Lifeline

Regional Blood Center

William Beaumont Army Medical Center

William Beaumont Hospital

Winter Haven Hospital (The)

Womack Army Medical Center Blood Bank

Women's Hospital

Zymequest



### **Collection Center Services**



# Leukapheresis Procedure TBC's Spartanburg Donation Center Serves as Collection Center

The Blood Connection has partnered with Dendreon, a pharmaceutical company that offers an innovative "vaccine" called Provenge ® used to help treat prostate cancer patients.

The first step in this treatment is collecting blood components through a process called leukapheresis. While The Blood Connection's primary objective is to supply blood to our hospitals and patients in need, offering a location for the procedure provides convenience for patients who have typically had to travel outside of the region.



### Center Locations

Whole Blood, Platelets, Plasma and Red Cells donation services offered at all locations.





**GREENVILLE DONATION CENTER 435 Woodruff Road Greenville, SC 29607**864.239.2937 • 800.392.6551 ext. 3200



GREENWOOD DONATION CENTER 341 Old Abbeville Highway Greenwood, SC 29649 864.227.8333 • 800.392.6551 ext. 3500



**EASLEY DONATION CENTER 1954 East Main Street Easley, SC 29640**864.644.0030 • 800.392.6551 ext. 3300



**SENECA DONATION CENTER 1308 Sandifer Boulevard Seneca, SC 29672**864.882.8364 • 800.392.6551 ext. 3400



SPARTANBURG DONATION CENTER 270 North Grove Medical Park Drive Spartanburg, SC 29303 864.641.6013 • 800.392.6551 ext. 3600



HENDERSONVILLE DONATION CENTER 825 Spartanburg Highway Hendersonville, NC 28792 828.233.5301 • 800.392.6551 ext. 3701



# Looking Forward



As we celebrate the close of another successful year, we remember the dedicated blood donors and hospital partners who help fulfill a vital mission in the community. We are thankful for the leadership of President and CEO Gregory J. Hart and his remarkable contributions to The Blood Connection over the past 15 years. Announcing his retirement, we recognize his role in helping the organization steadily increase its ability to help patients in need.

While TBC's leadership transitions, we remain focused on finding ways to improve the donor experience. Electronic record-keeping is our newest effort as we strive to offer a completely paperless donation process. We are working to reduce donor processing time while providing a greater level of accuracy and integrity for data.

With the recent expansion into Western North Carolina, we will continue to find new donors and spread the message that voluntary blood donations are vital to the community. We also embrace the priorities of our hospital partners, joining in their mission to provide the highest patient outcomes, while striving to maintain our effectiveness at the lowest costs possible.

Our work is ongoing and encompasses all aspects of blood banking: donor collection, testing, the creation of specialized therapies, and collaboration with hospital partners. The donation of a precious resource combines with expert knowledge and compassion to fulfill a mission. As we look ahead to a new year, we thank you for putting your trust in us.





