2014 Annual Report to Donors



In this Issue

Capital Campaign a Success (pg 10) How Your Donations Make a Difference (pgs 11-12)



Nemours. Fund for Children's Health

April 2015



Dear Friends,

First and foremost - thank you for your support.

Nemours receives philanthropic donations from individuals, corporations and foundations. We appreciate every gift, from the crisp five-dollar bill handed to us by a child who runs the neighborhood vegetable stand to the \$5 million campaign pledge from a respected community leader.

Every penny of your gift, no matter the size, goes toward providing patient care and services, patient and

professional education, capital projects, and biomedical research.

In 2014, we raised more than \$8.3 million. This will do so much to ensure that we continue to enhance our family-centered care, secure the latest technologies and equipment, and stay on the cutting edge of pediatric diseases and injuries.

We also concluded a \$25 million, multi-year capital campaign for the expansion of Nemours/Alfred I. duPont Hospital for Children in Wilmington, Delaware. This was our first capital campaign, and it was an amazing success, thanks to the support of more than 3,700 donors. We would be remiss if we did not thank our Associates and our physicians for their inspiring involvement.

Together, we are truly making a difference in the lives of children. Thank you for caring about kids as much as we do.

Sincerely,

Loui Counts

Lori J. Counts, CFRE Operational Vice President Nemours Fund for Children's Health

(Pictured, on the cover: Emma was born with a rare condition that causes her to have almost nonexistent biceps. She wanted to play like other children, but could not lift anything or even raise her arms. Researchers at Nemours/Alfred I. duPont Hospital for Children 3D-printed a custom exoskeleton with tiny, lightweight parts. Now, she can play like other children, with the help of the Wilmington Robotic EXoskeleton, or WREX. Or, as she calls them, her "magic arms." This work is supported by the Swank Foundation, which has donated nearly \$2 million for neuro-orthopedics projects.



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Johnny Holloway: Continuing a Legacy of Giving Back



Johnny Holloway and Pamela Palmer

Johnny Holloway is a respected Orlando philanthropist who has a love of children, families and the community. He is a compassionate and engaged partner and a valued friend to Nemours Children's Hospital (NCH) in Orlando. He supported NCH with personal gifts, and as a true community leader, he is inspiring others to follow his lead.

In 2014, Johnny made a personal contribution of \$50,000 for *A Night with Nemours: La Vie En Couleur*, NCH's fundraising gala. His sponsorship inspired other gifts, and *A Night with Nemours* ultimately raised a record-breaking \$580,000. Those funds are being used to build a customized pediatric ambulance, which will help NCH fulfill its vision of a world-class transport system. This new ambulance will ensure that patients receive expert, family-centered care while they are en route to the hospital.

Johnny's support of Nemours is a family affair. One of his sons, Chad, is a member of the Family Advisory Council. Also, much of what Johnny does is to further the legacy of his father, Jack Holloway. Jack founded ABC Fine Wine & Spirits, starting with a single bar in downtown Orlando in 1936. A foundation was later established in his father's name.

Johnny himself knows the sting of childhood illness. One of his brothers had cerebral palsy and died at a young age. This is one of the many reasons that Johnny is so passionate and committed to helping children who are sick or injured. Ultimately, Johnny says he is trying to make a positive impact, and to continue his father's legacy of goodwill.

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The Nemours Fund for Children's Health honors its most generous friends through membership in the Jessie Ball duPont Society, which recognizes individuals whose cumulative gifts to Nemours total more than \$100,000. Mrs. duPont, the widow of Alfred I. duPont, brought her husband's vision of better health for children into reality in 1940.

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Laura Mitchell has worked for Nemours/Alfred I. duPont Hospital for Children for 14 years in the Child Life Department. She helps patients and families cope with diagnosis, treatment and hospitalization through play, support and education. She decided to make a legacy gift because she feels strongly about the work Nemours does for children.

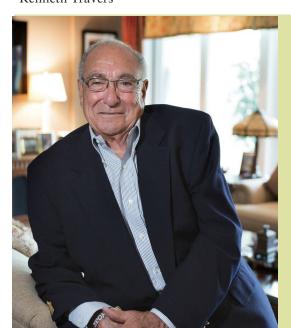
"We take care of our patients as if they were members of our family, so this is something that you do for family," she said. "Helping children has been my life, and I want it to be part of my legacy as well."

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In a remarkable act of philanthropy, Anthony N. Fusco, Sr. pledged \$5 million to Nemours/Alfred I. duPont Hospital for Children. In honor of his generosity, the breathtaking atrium in the expanded hospital now bears his name.

"It's satisfying to know that I'm leaving a legacy — something of which my grandchildren and great-grandchildren can be proud," he said.

Thank You to Our Capital Campaign Donors!

More than \$25 million raised for the expansion of Nemours/Alfred I. duPont Hospital for Children



Lori Counts, Operational Vice President of Nemours Fund for Children's Health; Honorary Co-chairs Tom and Diane Ferry; Campaign Co-Chair Richard T. Christopher; Dr. David Bailey, Nemours President and CEO; Honorary Co-Chairs Ellen and Michael Kullman; Campaign Co-Chair Jack Porter, III; Dr. Roy Proujansky, Chief Executive, Nemours Delaware Valley Operations.



The expansion of the Nemours /Alfred I. duPont Hospital for Children opened in November 2014. Since the capital campaign began, the community has donated more than **\$25 million!** More than 3,700 individuals, organizations, corporations and foundations made contributions.

The beautiful, innovative building includes:

- 144 single-patient rooms with sleeping accommodations for family members and private bathrooms
- playrooms, pocket parks, solariums and family lounges
- dedicated units for hematology/oncology, orthopedics and pediatric intensive care
- a greatly expanded Emergency Department
- the Anthony N. Fusco, Sr. Atrium; the Discovery Zone, presented by DuPont; a performance space

Capital Campaign Leadership

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Nemours Associate Committee Management & Staff

• a serene Healing Garden

How Your Gift Helps Kids

Patient Care and Services



- Expanding the pet therapy program to additional patient care areas. Interacting with pets has been proven to help children with pain and stress management.
- Providing support and information for bereaved families.
- Purchasing foosball tables and similar equipment for patient waiting areas, so "kids can be kids" while waiting for treatment.
- Supporting art therapy, which encourages children to be creative and takes their mind off their worries.

Capital Projects and Equipment



- A customized pediatric ambulance for Nemours Children's Hospital in Orlando. At Nemours, our vision is to implement a world-class transport system, which will enable our medical professionals to reach every single child who needs us.
- The expansion of Nemours/Alfred I. duPont Hospital for Children received exceptional support from the community. Donations, from individuals and companies, made possible many compelling elements of the hospital, including the Discovery Zone, presented by DuPont.
- A mobile anesthesia machine, so patients can be sedated and receive anesthesia outside of the operating room, making that room available for the next child who needs help.

How Contributions Were Used



Patient and Professional Education

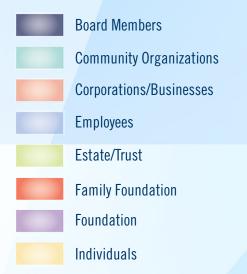
- Continuing our stellar trauma injury prevention program, which includes bike safety. Nemours does outreach and education to try to keep children from ever having to enter our Emergency Room doors.
- Educating staff who provide support services to the children in the Nemours Center for Cancer and Blood Disorders.
- Operating the autism clinic in Orlando, which helps affected children receive treatment and education.
- Conducting a food allergy cooking demo, which is an increasing need, as families become more aware of their children's allergies.



Biomedical and Clinical Research

- Biomedical research to understand conditions including autism, childhood cancer, diabetes, heart disease, juvenile rheumatoid arthritis and neuromuscular disease.
- Clinical research on topics including pain reduction for patients facing serious surgical procedures such as spinal fusions.
- Developing adaptive technologies such as ModelTalker Text-to-Speech, a program that provides lifelike voices for children who are unable to speak.





Who Contributes



Marissa lerna (center) with Nemours' Dr. Eric Sandler (left of her) and her family. Marissa was an oncology patient of Nemours and Wolfson, and is now a cancer survivor. She advocates for the Endowment for Childhood Cancer Research. She is pictured at *An Evening of Promise* in Jacksonville, which benefited the endowment. The Endowment for Childhood Cancer Research is a fundraising inititative shared by Nemours Children's Specialty Care and Wolfson Children's Hospital.

Nemours and Wolfson have been partners in providing outstanding care for children with cancer and in oncology research since 1985. Nemours oncologists provide staffing at Wolfson and outpatient treatment at Nemours Children's Specialty Care.

No one institution or entity has all the answers with regard to childhood cancer, so these collaborations are vital to doing the best for our kids — to determine why cancer occurs in children and to improve treatments and reduce side effects.

As the endowment increases in value, it will provide a growing annual revenue stream to support cancer research.

Corporations & Businesses

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The Hailey's Hopes and Hugs Foundation, to continue the legacy of Carl and Linda Sala, made a gift of \$53,400 to benefit the Patient Family Support Fund at Nemours Children's Hospital in Orlando. Pictured, from left to right, are Sue Crampton, Maureen Arafa and Bob Parsons.

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Family Foundations

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A Focus on Central Florida

Nemours Children's Hospital (NCH) in Orlando has few partners more dedicated than the Edyth Bush Charitable Foundation. The foundation was one of the first groups to advocate for the construction of NCH. To date, the foundation has donated more than half a million dollars to Nemours, including a highly visible challenge grant, which inspired additional philanthropy from the community.

The Edyth Bush Charitable Foundation was created in 1973. Edyth Bush was a ballet dancer, actress, musician, composer and playwright. The foundation works to fulfill the direction from Edyth Bush to "make Central Florida a better place for all of its citizens." The foundation supports the high quality pediatric care provided by Nemours, realizing the benefit it provides to the community and to the state.

Most recently, the foundation provided a generous \$50,000 sponsorship for *A Night With Nemours: La Vie en Couleur.* This event ultimately raised more than \$580,000. These funds will help NCH secure a new, state-of-the-art ambulance for its transport program. This vehicle will be the first of a fleet, which will transport children to NCH from nearby partnering hospitals and medical centers when they require specialty care.

Thanks to Our In-Kind Donors

The corporate and organizational donors listed below generously contributed goods and services valued at \$250 or more during 2014.

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Young Philanthropists



Aliya and Safia in Orlando have made more than 3,200 craft kits for Nemours patients! They are the 16-year-old twin daughters of Dr. Shirin Hasan from Nemours Children's Hospital in Orlando. They raised more than \$7,000 for the kits since 2013 by fundraising with family and friends, coordinating bake sales and car washes and by saving birthday and holiday money. They feel great that they are making a difference, and the patients love the kits!

Associates, Casual for a Cause



Nemours Associates participate in a fundraising campaign, called *It's All About the Kids*. One way to contribute to the campaign is to participate in Jeans Days. Our Pensacola team members, some pictured here, always have high participation rates! The Nemours Fund for Children's Health is grateful to all its Associate donors, including physicians. (Pictured are Carrie Massey, LaDon Rohletter, Dayna Roush, GiGi Bjorklund and Dr. Nicole Lawrence.)