



Rental Rates

Blumenthal Performing Arts

Thank you for your interest in renting at Blumenthal Performing Arts. The next few pages will aid you in budgeting for your event. If you would like to request a date(s) or more information after reviewing the rates please contact the BPA Rentals Staff.

September 1, 2016 – August 31, 2017

Vs 032216

Blumenthal Performing Arts Rental Rates

THEATER RENTAL RATES

Venue	Capacity*		Regular	Non-Profit**
Belk Theater	2,118	Sunday – Thursday	\$5,330.00	\$3,130.00
Proscenium Stage		Friday – Saturday	\$6,130.00	\$3,575.00
Knight Theater	1,192	Sunday – Thursday	\$2,960.00	\$1,750.00
Proscenium Stage		Friday – Saturday	\$3,395.00	\$1,995.00
McGlohon Theater	730	Sunday – Thursday	\$1,585.00	\$1,220.00
Thrust Stage		Friday – Saturday	\$1,685.00	\$1,300.00
Booth Playhouse	444	Sunday – Thursday	\$1,495.00	\$1,075.00
Proscenium Stage		Friday – Saturday	\$1,605.00	\$1,160.00
Duke Energy Theater	196	Sunday – Thursday	\$690.00	\$575.00
Blackbox		Friday – Saturday	\$730.00	\$610.00
Stage Door Theater	204	Sunday – Thursday	\$690.00	\$575.00
Blackbox		Friday – Saturday	\$730.00	\$610.00

*Maximum capacity varies depending on technical needs.

**501(c) 3 Letter of Determination must be presented to receive non-profit rates.

Theater Labor Rates	Belk	Knight	McGlohon	Booth	Duke	Stage Door
Box Office	\$255.00	\$225.00	\$165.00	\$135.00	\$80.00	\$80.00
Front of House Staff	\$900.00	\$400.00	\$150.00	\$125.00	\$75.00	\$75.00
Stagehands (IATSE 322)	Stagehand Costs are Estimated on a per show basis.					
CMPD Officer (as needed)	\$29.00 hr	\$29.00 hr	\$29.00 hr	\$29.00 hr	\$29.00 hr	\$29.00 hr
Firewatch (as needed)	\$81.00 hr	\$81.00 hr	\$81.00 hr	\$81.00 hr	\$81.00 hr	\$81.00 hr

Labor Rates are based on a 3 hour event unless otherwise noted. Stagehand costs will be estimated for each event prior to contracting.

Box Office Information

CarolinaTix handles ticketing for all events at Blumenthal Performing Arts. Ticketing will not be processed until contract and deposit are received. Once the box office setup form has been returned, it takes approx. 3 business days for tickets to be available for purchase. No events will be permitted to self ticket or use outside ticketing services. Tickets are available online through blumenthalarts.org and carolinatix.org. Tickets will also be available by phone (704.372.1000) or walkup box office located at 130 N. Tryon St.

Facility Fee	\$2.00 per ticket (Added to ticket price)
Credit Card Ticket Sales Commission	3%
State/Local Sales Tax	7.25% on total transaction (added to ticket price)

Additional Box Office information available upon request.

Blumenthal Performing Arts Rental Rates

September 1st, 2016-August 31st, 2017

MARKETING POLICY

Blumenthal Performing Arts offers limited marketing/advertising assistance to all rental clients.

Provided:

- All ticketed events will be listed on blumenthalarts.org and carolinatix.org
- All ticketed events will be listed on the scrolling marquee approx. 1 week prior to event date
- All ticketed events will be included in the email blast to CarolinaTix subscribers approx. 2 weeks prior to event.
- Blumenthal Performing Arts can list print ads with our standard rates. (all costs paid by Lessee)

Not Provided:

- Design services. All material must be provided in a completed state for ad listings. Including all graphics and copy.
- Marketing plans. We cannot target your advertising, mailings, etc.
- Individual or specialized email blasts

STAGEHANDS BASIC WORK RULES (IATSE)

Every theater will be staffed with IATSE Local 322 Union Stagehands. Non-Profits using the Booth Playhouse, Duke Energy Theater and McGlohon Theater may be able to use a limited number of House Production Managers, depending on staff availability.

All events at Blumenthal Performing Arts will be staffed with at least one House Production Manager to ensure all safety guidelines are observed and to respond to client needs.

INSURANCE All liability policies shall name the BPA as an additional insured with respect to any claim or causes of action that may arise out of the Event.

Licensee shall provide insurance at own expense. The policy must cover and include Lessee itself, its officers, directors, employees, agents, third parties and external vendors engaged by Lessee and presenters as follows:

1. Worker's Compensation and Employer's Liability, including limits of one hundred thousand dollars (\$100,000) each employee, five hundred thousand dollars (\$500,000) policy limit and one hundred thousand dollars (\$100,000) each accident (including Disability Benefits).
2. Commercial General Liability, combined single limit of one million dollars (\$1,000,000) bodily injury and property damage, and one million dollars (\$1,000,000) limit for personal injury.
3. All Risk Property Insurance for all properties brought into, or used in, the BPA in connection with the Event, including, without implied limitation, the property of the third persons under the control of the BPA. The All Risk Property Insurance policy shall include a waiver or subrogation against the Lessor and any entity or person affiliated with the Lessor.

Blumenthal Performing Arts Rental Rates

September 1st, 2016-August 31st, 2017

EQUIPMENT RENTAL

	<i>Regular</i>	<i>Non-Profit*</i>
Grand Piano (7')	\$235.00	\$156.00
Upright Piano	\$110.00	\$110.00
Piano Tuning – Regular	\$140.00	\$140.00
Follow Spot (per spot, Premium spots available at Belk/Knight)	\$75.00	\$50.00
Roll Up Screen 6' x 6'	\$20.00	\$14.00
Front Projection Screen 16' x 20'	\$215.00	\$142.00
Front Projection Screen 13' x 24'	\$260.00	\$172.00
Rear-Projection Screen - 10'x 14'	\$155.00	\$103.00
Rear-Projection Screen - 16' x 20'	\$215.00	\$142.00
2k DLP Projector	\$225.00	\$149.00
3k LCD Projector	\$265.00	\$175.00
4k LCD Projector	\$265.00	\$175.00
6k HD DLP Projector	\$600.00	\$396.00
Laptop Computer w/PowerPoint	\$82.00	\$55.00
DVD Player & Switcher/Scaler	\$308.00	\$204.00
Wireless Mic – High End/Specialty	\$165.00	\$109.00
Wireless Mic – Standard	\$80.00	\$53.00
Wireless Mic - Lav. Elements(MKE2-Gold or DPA)	\$55.00	\$55.00
Wireless Mic – Lav. Elements(All others)	\$25.00	\$25.00
Wireless Clear-Com(4 station system)	\$155.00	\$103.00
Portable Sound System	\$180.00	\$119.00
Portable Power Distro	\$105.00	\$70.00
Flat Screen TV / DVD player	\$123.00	\$82.00
Riser Platform 4'x 8'	\$20.00	\$14.00
Pipe and Drape(price per linear foot)	\$4.00	\$3.00
Gaff Tape	\$20.00	\$20.00
Marley Tape	\$16.00	\$16.00
DF-50 hazer	\$100.00	\$66.00
DF-50 hazer fluid	\$17.00	\$17.00
Martin Atomic 3000 strobes (per unit)	\$30.00	\$20.00
Lighting Gel	\$72.00	\$72.00
Batteries (per battery)	\$1.00	\$1.00
Lectern (Standard/Lexan)	\$75.00/200.00	\$50.00/132.00

Equipment availability varies. Other items available. Please discuss availability with your House Production Manager. Equipment rental rates are per performance. Week rates based on 3 day rental.

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Blumenthal Performing Arts Rental Rates

September 1st, 2016-August 31st, 2017

LOBBY RECEPTION RENTAL RATES

As performances are the primary focus for venues at Blumenthal Performing Arts, we are not able to confirm Lobby rentals (weddings, receptions, parties, etc.) until 6 weeks prior to the event date.

Venue	Level	Sqft	Standing Capacity*	Banquet Capacity*		Regular	Non-Profit**
Belk Theater	Orchestra	4,188	290	210	Any One Lobby	\$955.00	\$815.00
	Grand Tier	2,994	249	150	Full Lobby Area	\$1,855.00	\$1,575.00
	Mezzanine	3,480	349	200			
Knight Theater	Main	5,471	275	151	Any One Lobby	\$650.00	\$535.00
	Upper	4,360	218	96	Full Lobby Area	\$1,240.00	\$1,070.00
	Blanchfield Room	840	50	35		\$170.00	\$140.00
Booth Playhouse	Upper	754	133	50	Any One Lobby	\$375.00	\$325.00
	Lower	751	120	50	Full Lobby Area	\$620.00	\$510.00
Spirit Square	Atrium	3,970	400	200	w/ Theatre rental	\$450.00	\$315.00
					w/o Theatre Rental	\$985.00	\$850.00
	Knight Gallery	3,220	275	120		\$595.00	\$595.00
	M&M Gallery	1,360	180	65		\$350.00	\$350.00
	Education Studio	1,200	115	80		\$270.00	\$175.00
	Dance Studios	1,131-1,200	90 - 115	50 - 80		\$270.00	\$175.00
	BB&T Room	675	55	25		\$270.00	\$175.00
	SSQ Reh. Studio	1264					

*Maximum capacity varies depending on technical needs. Blumenthal Performing Arts reserves the right to set capacity for any event below listed capacities.

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Lobby Labor Rates (per hour)	Belk	Knight	McGlohon	Booth	Duke	Stage Door
Technical Staff	\$18.50	\$18.50	\$18.50	\$18.50	\$18.50	\$18.50
CMPD Officer*	\$29.00	\$29.00	\$29.00	\$29.00	\$29.00	\$29.00
Security	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00
Housekeeping	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00

Labor Rates are per person per hour and have a 4 hour minimum when activated. Final rates will vary depending upon final labor needs. Blumenthal Performing Arts will work with clients to determine staffing needs tailored to each event. Please note the Technical Staff will be present throughout any event to oversee all setup and strike details. *CMPD rates may vary during special events.

Blumenthal Performing Arts Rental Rates

September 1st, 2016-August 31st, 2017

CATERING

To ensure that food and service standards are established and maintained all restaurants and caterers must provide proof of business license and NC Department of Health rating. The Preferred Caterers and Catering Partners listed below are subject to change.

Preferred Caterers

OnStage Catering

Blumenthal Performing Arts
In-house catering
Randy Black
Director of Food and Beverage
704.348.5745

ARIA

100 N Tryon St
Charlotte, NC 28202
704.376.8880
www.sonomarestaurants.com

Uptown Catering

400 South Tryon Street
Charlotte, NC 28202
704.332.5521
www.uptowncateringco.com

Catering/Restaurant Partners

Dean & DeLuca

6903 Phillips Place Court
Charlotte, NC 28210
704.643.6868
www.deandeluca.com

Restaurant Partners Include:

**Blackfinn, BLT, Bubble,
Chima, Rock Bottom and The
Capital Grille**

Bar Packages

BPA complies with all NC State Laws in regard to responsible service of alcoholic beverages and strives to protect our guests, staff and organization from liabilities due to our alcohol service. Cash Bar and consumption based payment also available

\$75.00 Per Bartender Per 75 Guests. The Director of Food and Beverage will determine the amount of bartenders needed with the client during estimation process.

Non-Alcoholic Beverages Only

\$4 Per Person for the 1st hr/\$2 per person for any additional hours
Coke, Diet Coke, Sprite, Ginger Ale, Cranberry Juice, Orange Juice, Pineapple Juice and bottled water

Wine and Beer

\$10 Per Person for the 1st hr/\$8 per person for any additional hours
Wine List - Hess Chardonnay, 14 Hands Cabernet, Greg Norman Shiraz, Bollini Pinot Grigio, Polka Dot Riesling, Red Rock Malbec, McMurray Pinot Noir / William Wyclef Champagne
Beer List - Bud light, Michelob Ultra, Sam Adams Lager, Yuengling

Full Bar – Liquor, Wine, and Beer

\$12 Per Person for the 1st hr/\$8 per person for any additional hours
Absolut Vodka, Bacardi Rum, Malibu Rum, Tanqueray Gin, Jack Daniels Whiskey, Crown Royal Whiskey, Dewars Scotch

(Non-Alcoholic beverages included in all selections)

Brands subject to change

Blumenthal Performing Arts Rental Rates

September 1st, 2016-August 31st, 2017

CLASSROOM AND GALLERY EXHIBIT RATES

Room	Size	Sqft	[-----Capacity-----]			Rate
			Classroom	U-Shape	Auditorium	
Dance Studio "A"	25' x 40'	1,000	45	45	96	\$34.00 ⌘
Dance Studio "B"	25' x 42'	1,050	45	45	96	\$34.00 ⌘
Dance Studio "C"	29' x 39'	1,131	45	45	75	\$34.00 ⌘
Education Studio	30' x 40'	1,200	45	45	96	\$34.00 ⌘
BB&T Meeting Room	25' x 27'	675	25	25	45	\$34.00 ⌘
SSQ Rehearsal Studio		1263				
Knight Gallery	43' x 71'	3220	120 max	N/A	156 max	\$1,798.00 ◆ \$595.00 ⚙
Middleton/McMillan Gallery	34' x 40'	1,360	45 max	40 max	90 max	\$1,050.00 ◆ \$350.00 ⚙
Loch Walker Gallery & Sky Way Gallery			One Gallery	\$93.00 ◆	Both Galleries	\$125.00 ◆

⌘ Per Hour, **4 Hour Minimum on all classroom rentals**

⚙ Per Day

◆ Per Week

Classroom Labor Rates	Classroom	Gallery
Housekeeping*	\$25.00	\$50.00
CMPD Officer**	\$29.00	\$29.00
Security**	\$20.00	\$20.00

*Flat charges for Setup/Tear Down and Cleanup. Application of fee subject to event needs TBD with your Leasing Representative.

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Blumenthal Performing Arts Rental Rates

September 1st, 2016-August 31st, 2017

CONTACT INFORMATION

Rental Contacts

Megan King	Event Manager	programming@ncbpac.org	704.379.1243
Joe Hunsaker	Event Manager	programming@ncbpac.org	704.379.1208

Blumenthal Performing Arts Center

- Belk Theater
 - Booth Playhouse
 - Stage Door Theater
- 130 North Tryon Street
Charlotte, NC 28202

Spirit Square

- McGlohon Theater
 - Duke Energy Theater
 - Classrooms & Galleries
- 345 North College Street
Charlotte, NC 28202

Levine Center for the Arts

- Knight Theater
- 430 South Tryon Street
Charlotte, NC 28202

Please note that for promoting and advertising events, the name of the venue and the campus should be used together (i.e., Belk Theater at Blumenthal Performing Arts Center, Knight Theater at Levine Center for the Arts, McGlohon Theater at Spirit Square), as well as the address listed above. No alteration is permitted.