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2018 WINNERS & FINALISTS



SAT., OCT. 6, 2018

**ROYAL SONESTA HOUSTON** UPTOWN GALLERIA







## 2018 Trailblazer Award



FOR
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For more information, contact:
Mel Audain (281) 664-1428 MAudain@ghba.org

## The 2018 GHBA Sales & Marketing Council

#### LEADERSHIP COMMITTEE

#### **PRESIDENT**

Elizabeth Thompson, Taylor Morrison

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Brett Hatfield, Downunda Pools

Lana Herff, Westin Homes

Hien Le, Empire Communities

Gigi Lilly, Perfect Image Signs

Anthony Oyedeji, Full Fledged Entertainment Rosa Roberts, First Western Title

Jill Roe, Web Media Group

Sarah Starr, Taylor Morrison

Jaime Virkus, Concourse Development

> Laurie Wilson, First American <u>Title</u>



## Congratulations to the 2018

## GRAND AWARD

WINNERS & FINALISTS

## **VOLUME BUILDER(S)**

NEWMARK HOMES — AND — WESTIN HOMES

FINALIST: Taylor Morrison

## **CUSTOM BUILDER**

MORNING STAR BUILDERS

FINALISTS:

Jamestown Estate Homes Sierra Classic Homes – and — Zander Homes

#### REMODELER

SNELLER CUSTOM HOMES & REMODELING

FINALISTS:

Greymark Construction Company
The LaRocque Group

## **DEVELOPER**

JOHNSON DEVELOPMENT CORPORATION

FINALISTS:

Caldwell Communities Howard Hughes Corporation

## **PROMOTION**

JOHNSON DEVELOPMENT CORPORATION

FINALISTS:

Land Tejas

The Howard Hughes Corporation — and — Westin Homes

## BEST PEOPLE



Humanitarian of the Year - Business ZUHNE

FINALISTS: William David Homes The Howard Hughes Corporation: Bridgeland & Beazer Homes



Marketing Professional of the Year -Developer

Susan Brown LAND TEJAS

FINALISTS: Haley Peck, Johnson Development Corp.

> Kim Phillips, The Howard Hughes Corporation



Marketing Professional of the Year -Volume Builder

Jenny Cooper BEAZER HOMES

FINALIST: Lana Herff - Westin Homes



Sales Manager of the Year
Custom Builder
David
Ellison
SIERRA CLASSIC
HOMES, INC.



Sales Manager of the Year
Volume Builder
Randy
Wallace
BEAZER HOMES

FINALISTS: Lisa Menegay Westin Homes

Dave Hewitt Meritage Homes



Mortgage Specialist of the Year

Jason Higham CHERRY CREEK MORTGAGE

COMPANY FOR BEAZER HOMES

FINALIST: Ed Cogburn Meritage Homes



REALTOR® of the Year Kunal Seth, The Seth Brothers Team

FINALIST: Mike Seder, RE/MAX The Woodlands - Spring



Sales Professional of the Year Volume Builder

Ryan Metej WESTIN HOMES FINALISTS:

Elizabeth Mayhem Meritage

Min Soo Kim Taylor Morrison



Rookie Onsite Sales Professional of the Year - Volume Builder

Oz Khan LEGEND HOMES

FINALISTS: Shelley Barreda, Beazer Homes Karen Kline, Taylor Morrison



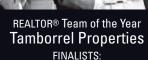
Onsite Sales Professional of the Year -Custom Builder

Erin Null SIERRA CLASSIC HOMES, INC.



Online Sales Professional of the Year Volume Builder

Jennifer Mauz BEAZER HOMES



FINALISTS:
Re/MAX Pioneers - Houston New Home Team
The Icon Team - Keller Williams



Design Center Associate of the Year -Custom Builder

Tonnie Milligan ROC Homes Texas, Ltd.



Design Center Associate of the Year -Volume Builder

Emily King TOLL BROTHERS

FINALIST: Desiree Martinez Beazer Homes



Construction Superintendent of the Year - Custom Builder

Andy Hanna SIERRA CLASSIC HOMES, INC.

> FINALISTS: Steven Speer Sandcastle Homes

Drew Krocak ROC Homes Texas, Ltd.



Construction Superintendent of the Year - Volume Builder

Douglas Doucette

DARLING HOMES

FINALISTS: Werner Marx Camillo Properties

Kevin Carr <u>Ge</u>han Homes



SMC Associate of the Year

Lindsey Root FERGUSON BATH, KITCHEN & LIGHTING GALLERY



SMC Board Member of the Year

Jaime Virkus CONCOURSE DEVELOPMENT

## **CUSTOM BUILDERS**



Custom Home Design over \$2 Million
ALAIR HOMES



Custom Home Design \$1.5 Million to \$2 Million SIMS LUXURY HOMES

FINALIST: Jamestown Estate Homes



Custom Home Design \$1 Million to \$1.5 Million WHITESTONE BUILDERS

FINALIST: Morning Star Builders, LTD



Custom Home Design \$750,000 to \$1 Million TEXAS ELITE CUSTOM HOMES

FINALISTS: Whitestone Builders Texas Elite Custom Homes



Custom Home Design \$500,000 to \$750,000 ON POINT CUSTOM HOMES, LP

FINALIST: Sandcastle Homes



Custom Home Design Under \$500,000 ZANDER HOMES

FINALISTS: Sandcastle Homes ROC Homes Texas, Ltd.



Custom Home Elevation over \$2 Million SIMS LUXURY BUILDERS

FINALIST: Alair Homes



Custom Home Elevation \$1.5 Million to \$2 Million REALEX HOMES

FINALISTS: Sims Luxury Builders Jamestown Estate Homes



Custom Home Elevation \$1 Million to \$1.5 Million MORNING STAR BUILDERS, LTD.

FINALISTS: Whitestone Builders Jamestown Estate Homes



Custom Home Elevation \$750,000 to \$1 Million WILLIAM DAVID HOMES



Custom Home Elevation \$500,000 to \$750,000 STERLING BUILDERS

FINALIST: On Point Custom Homes, LP



Custom Home Elevation Under \$500,000 ZANDER HOMES

FINALISTS: Sierra Classic Homes, Inc. Zander Homes



Custom Garden / Patio Home ROC HOMES TEXAS, LTD.

FINALISTS: Sandcastle Homes ROC Homes Texas, Ltd.



Custom Home Townhome Product Design ROHE & WRIGHT BUILDERS

FINALISTS: Sims Luxury Builders On Point Custom Homes, LP



Custom Home Kitchen Home Over \$1 Million MORNING STAR BUILDERS, LTD.

FINALISTS: Southern Green Builders Jamestown Estate Homes



Custom Home Kitchen Home \$750,000 to \$1 Million WHITESTONE BUILDERS

FINALISTS: Texas Elite Custom Homes William David Homes



Custom Home Kitchen Home \$500,000 to \$750,000 JAMESTOWN ESTATE HOMES



Custom Home Kitchen Home Under \$500,000 SIERRA CLASSIC HOMES, INC.

FINALISTS: Zander Homes On Point Custom Homes, LP



Custom Home Specialty Room Home Over \$1 Million

MORNING STAR BUILDERS, LTD.

FINALISTS: Alair Homes Morning Star Builders, Ltd.



Custom Home Specialty Room Home Under \$1 Million

WILLIAM DAVID HOMES

FINALISTS: Whitestone Builders Southern Green Builders



FINALISTS: Jamestown Estate Homes Alair Homes





Custom Home Bath Home Over \$1 Million JAMESTOWN ESTATE HOMES

FINALISTS: Morning Star Builders, Ltd. Jamestown Estate Homes



Custom Home Bath Home \$500,000 to \$1 Million WILLIAM DAVID HOMES



Custom Home Bath Home Under \$500,000 SIERRA CLASSIC HOMES, INC.

FINALISTS: On Point Custom Homes, LP Sierra Classic Homes, Inc.

## VOLUME BUILDERS



Volume Builder Semi-Custom Product Design Over \$1 Million FEDRICK, HARRIS by NEWMARK HOMES

FINALIST: Meritage Homes



Volume Builder Semi-Custom Product Design Over \$750,000 to \$1 Million MERITAGE HOMES



Volume Builder Product Design \$600,000+ TAYLOR MORRISON FINALISTS: Darling Homes Meritage Homes



Volume Builder Product Design \$500,000 to \$600,000 NEWMARK HOMES

FINALISTS: Gracepoint Homes Darling Homes



Volume Builder Product Design \$400,000 to \$500,000 EMPIRE COMMUNITIES

FINALISTS: Newmark Homes Darling Homes



Volume Builder Product Design \$350,000 to \$400,000 TAYLOR MORRISON

FINALISTS: Toll Brothers Drees Custom Homes



Volume Builder Product Design \$300,000 to \$350,000 WESTIN HOMES

FINALISTS: Westin Homes Newmark Homes



Volume Builder Product Design \$250,000 to \$300,000 WESTIN HOMES

FINALISTS: Taylor Morrison Taylor Morrison



Volume Builder Product Design \$200,000 to \$250,000 TAYLOR MORRISON

FINALISTS: Chesmar Homes GreenECO Builders



Volume Builder Product Design Under \$200,000 LEGEND HOMES



Volume Builder - Kitchen GRACEPOINT HOMES

FINALISTS: Drees Custom Homes Newmark Homes



Volume Builder - Family Room NEWMARK HOMES

FINALISTS: Darling Homes Westin Ho<u>mes</u>



Volume Builder - Bedroom WESTIN HOMES

FINALISTS: Westin Homes Taylor Morrison



Volume Builder - Specialty Room DREES CUSTOM HOMES

FINALISTS: Westin Homes Taylor Morrison



Volume Builder - Bath DARLING HOMES

FINALISTS: Westin Homes Westin Homes



Volume Builder
Semi-Custom Home Front Elevation
Over \$1 Million
FEDRICK, HARRIS by NEWMARK HOMES
FINALISTS:
Fedrick, Harris by Newmark Homes
Darling Homes



Volume Builder Semi-Custom Front Elevation Under \$750,000 GRACEPOINT HOMES

FINALIST: Beazer Homes



Volume Builder Town Home Product of the Year CHESMAR HOMES

FINALISTS: Beazer Homes Chesmar Homes



Volume Builder Garden Home/Patio Home of the Year DARLING HOMES

FINALISTS: Meritage Homes Darling Homes



Volume Builder Model Home Park Design of the Year BEAZER HOMES for Bluewater Lakes

FINALIST: Legend Homes for Marcello Lakes



Design Center of the Year Volume Builder DARLING HOMES



Volume Builder Outdoor Living Space NEWMARK HOMES

FINALISTS: Taylor Morrison Darling Homes





Volume Builder Interior Merchandising for a Model Home: \$600,000+ GRACEPOINT HOMES

FINALISTS: Darling Homes Newmark Homes



Volume Builder Interior Merchandising for a Model Home: \$500,000 to \$600,000 TAYLOR MORRISON

FINALISTS: Newmark Homes Darling Homes



Volume Builder Interior Merchandising for a Model Home: \$400,000 to \$500,000 WESTIN HOMES

FINALISTS: Empire Communities Newmark Homes



Volume Builder Interior Merchandising for a Model Home: \$350,000 to \$400,000 EMPIRE COMMUNITIES

FINALISTS: Westin Homes Meritage Homes



Volume Builder Interior Merchandising for a Model Home: \$300,000 to \$350,000 BEAZER HOMES

FINALISTS: Empire Communities Westin Homes



Volume Builder Interior Merchandising for a Model Home: \$250,000 to \$300,000 WESTIN HOMES

FINALISTS: Legend Homes Beazer Homes



Volume Builder Interior Merchandising for a Model Home: Under \$250,000 EMPIRE COMMUNITIES

FINALISTS: Taylor Morrison MP Studio Interiors for KB Homes

## REMODELERS & ASSOCIATES



Whole House Renovation Over \$750,000 THE LaROCQUE GROUP

FINALIST: Sneller Custom Homes and Remodeling



Whole House Renovation \$500,000 to \$750,000 SNELLER CUSTOM HOMES & REMODELING

FINALISTS: Morning Star Builders, LTD Premier Remodeling & Construction



Whole House Renovation \$250,000 to \$500,000 GREYMARK CONSTRUCTION COMPANY



Whole House Renovation Under \$250,000 ON POINT CUSTOM HOMES, LP

FINALISTS: Memory Builders Greymark Construction Company

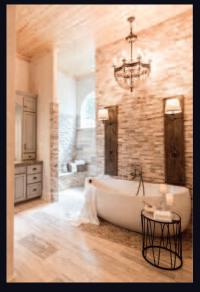


Home Addition Over \$150,000 CRAFTSMANSHIP BY JOHN

FINALISTS: Greymark Construction Company The LaRocque Group



Home Addition Under \$150,000 GREYMARK CONSTRUCTION COMPANY



Remodeled Bath Over \$50,000 MORNING STAR BUILDERS, LTD

FINALISTS: The LaRocque Group Sneller Custom Homes and Remodeling



Remodeled Bathroom \$25,000 to \$50,000 SNELLER CUSTOM HOMES & REMODELING

FINALISTS: Charanza Contracting, Inc. Sneller Custom Homes and Remodeling



Remodeled Bathroom Under \$25,000 SNELLER CUSTOM HOMES & REMODELING

FINALISTS: Greymark Construction On Point Custom Homes, LP



Remodeled Specialty Room
SNELLER CUSTOM HOMES & REMODELING

FINALISTS: The LaRocque Group The LaRocque Group



Remodeled Outdoor Living Space CREEKSTONE OUTDOOR LIVING

FINALISTS:
Creekstone Outdoor Living
Premier Remodeling & Construction



Remodeled Kitchen Over \$100,000 GREYMARK CONSTRUCTION COMPANY

FINALISTS: Sneller Custom Homes and Remodeling The LaRocque Group



Remodeled Kitchen \$50,000 to \$100,000 GREYMARK CONSTRUCTION COMPANY

FINALISTS:
Premier Remodeling & Construction
Premier Remodeling & Construction



Remodeled Kitchen Under \$50,000 THE LaROCQUE GROUP

FINALISTS: On Point Custom Homes, LP Greymark Construction



Private Residence Interior Design - Specialty Room CHAIRMA DESIGN GROUP

FINALISTS: Eklektik Interiors Chairma Design Group



Private Residence Interior Design - Master Bath CHAIRMA DESIGN GROUP

FINALISTS: Chairma Design Group Eklektik Interiors



Private Residence Interior Design - Master Bedroom CHAIRMA DESIGN GROUP

FINALISTS: Eklektik Interiors Chairma Design Group



Private Residence Interior Design - Family Room EKLEKTIK INTERIORS

FINALISTS: Eklektik Interiors Chairma Design Group

## **DEVELOPERS**



Master Planned Community of the Year JOHNSON DEVELOPMENT CORPORATION for Harvest Green

FINALISTS: Caldwell Companies for Towne Lake Howard Hughes Corporation for Bridgeland



Community of the Year HINES for Somerset Green

FINALISTS: Caldwell Companies for Bridlecreek Ashlar Development for The Groves



Signage of the Year - Developer JOHNSON DEVELOPMENT CORPORATION for Jordan Ranch

FINALISTS: Land Tejas for Balmoral Johnson Development Corporation for Veranda



Master Planned Community Entrance of the Year
Developer
THE HOWARD HUGHES CORPORATION
for The Woodlands

FINALIST: Hillwood Communities for Pomona



Community Entrance of the Year - Developer CALDWELL COMPANIES for Bridlecreek

FINALISTS:
Friendswood Development Company for Wildwood Communities
Terra Visions, LLC for StoneBrook Estates



Master Planned Community
Recreation Center of the Year
JOHNSON DEVELOPMENT CORPORATION
for Harvest Green

## FINALISTS: Johnson Development Corporation for Sienna Plantation Land Tejas for Lago Mar



Sales Information Center of the Year
Developer
LAND TEJAS
for Balmoral



Master Planned Community Landscape Design of the Year
Developer
CALDWELL COMPANIES
for Towne Lake

## FINALISTS: The Howard Hughes Corporation for Bridgeland The Howard Hughes Corporation for The Woodlands



Community Recreation Center of the Year

Developer

TOLL BROTHERS

for Woodsons Reserve

FINALISTS:
Toll Brothers for NorthGrove
Ashlar Development for The Groves



Model Home Park of the Year
Developer
HOWARD HUGHES CORPORATION
for Bridgeland

FINALISTS:
Johnson Development Corporation for Veranda
Caldwell Companies for Towne Lake



Community Landscape Design of the Year Developer CALDWELL COMPANIES for Bridlecreek

FINALISTS: Terra Vision, LLC for StoneBrook Estates Friendswood Development Company for Woodtrace

## **PROMOTIONS**



Billboard of the Year- Branding - Developer JOHNSON DEVELOPMENT CORPORATION for Jordan Ranch

#### FINALISTS:

Johnson Development Corporation for Veranda

Johnson Development Corporation for Grand Central Park

Billboard of the Year- Event - Developer JOHNSON DEVELOPMENT CORPORATION for Grand Central Park "Bark in the Park"

#### FINALISTS:

Land Tejas for Balmoral "Grand Opening" Land Tejas for Lago Mar "Winter Wonderland"





Marketing Campaign of the Year Custom Builder ON POINT CUSTOM HOMES, LP for "Ronald McDonald Playhouse Partnership"



Marketing Campaign of the Year - Developer JOHNSON DEVELOPMENT CORPORATION for Grand Central Park "Jamboree Grand Opening"

FINALISTS:
Land Tejas for Balmoral "Build Your Castle"

Johnson Development Corporation for Cross Creek Ranch"Go Big or Go Home"



Marketing Campaign of the Year Volume Builder WESTIN HOMES for "2017 REALTOR® Rewards Program"

FINALISTS:
Baker One for Highland Homes' "Ready For..."
Chesmar Homes for
"Wright's Landing Upside Down Living"



Direct Mail Piece of the Year Business to Consumer - Developer THE HOWARD HUGHES CORPORATION for Bridgeland "Knife"

FINALISTS: Johnson Development Corp. for Grand Central Park "Bark in the Park"

Land Tejas for Miramesa "Fresh and Clean Sales Event"



Direct Mail Piece of the Year Business to Consumer Custom Builder SIERRA CLASSIC HOMES, INC.



Direct Mail Piece of the Year Business to Consumer Volume Builder GRACEPOINT HOMES

FINALIST: Newmark Homes for "Choose Your Neighbor"



Direct Mail Piece of the Year Business to Business Volume Builder HIGHLAND HOMES for "We are Your Biggest Fan!"

FINALISTS: Newmark Homes for B.T.S.A. - Back To School Again

> Westin Homes for "Goodie Boxes"



Direct Mail Piece of the Year Associate ANDERSON CANYON, LLC



Direct Mail Piece of the Year Business to Business - Developer LAND TEJAS for Balmoral "Crystal Lagoons" V.I.P. Invitation

FINALISTS: Land Tejas for Miramesa Johnson Development Corporation for Woodforest

## **PROMOTIONS**

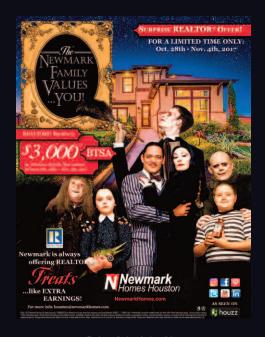


Print Ad of the Year
Developer
JOHNSON DEVELOPMENT CORPORATION
for Grand Central Park
"Nature's Best Medicine"

#### FINALISTS:

Johnson Development Corporation for Grand Central Park "Jamboree Grand Opening"

The Howard Hughes Corporation for Bridgeland "The Best Move3"



Print Ad of the Year Volume Builder NEWMARK HOMES for "The Newmark Family Values...You!"

> FINALIST: Westin Homes for "Congratulations PRISM Winners!"



Campaign of the Year
Developer
LAND TEJAS
for Lago Mar "Where Life is a Breeze"

#### FINALISTS:

Land Tejas for Balmoral "Build Your Castle" The Howard Hughes Corporation for Bridgeland "Ready to Move In"



Internet Marketing Campaign of the Year Custom Builder ON POINT CUSTOM HOMES, LP "REALTOR® Take Over"



Internet Marketing Campaign of the Year Associate NORBORD for "Thank a Framer"



Event of the Year Master Planned Development - Developer JOHNSON DEVELOPMENT CORPORATION for Jordan Ranch "Crazy for Cars"

FINALISTS:

Land Tejas for Balmoral "Grand Opening"

Johnson Development Corporation for Grand Central Park "Jamboree Grand Opening"



Event of the Year - Community
Developer
JOHNSON DEVELOPMENT CORPORATION
for Veranda "Star Spangled Grand Opening"

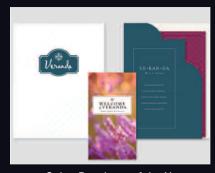
FINALISTS: Hillwood Communities for Pomona "Ultimate Block Party"

Land Tejas for Lago Mar "Winter Wonderland"



Event of the Year
Custom Builder
MORNING STAR BUILDERS, LTD
for Bluejack National Southern Living

FINALIST: Sierra Classic Homes, Inc. for "Build On Your Lot"



Sales Brochure of the Year
Developer
JOHNSON DEVELOPMENT CORPORATION
for Veranda

FINALISTS: Johnson Development Corp. for Jordan Ranch

> Johnson Development Corp. for Grand Central Park

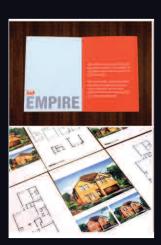


Sales Brochure of the Year Custom Builder SIERRA CLASSIC HOMES, INC.

FINALISTS: On Point Custom Homes, LP ROC Homes Texas, Ltd.



Sales Brochure of the Year Remodeler ON POINT CUSTOM HOMES, LP



Sales Brochure of the Year Volume Builder EMPIRE COMMUNITIES FINALIST: Westin Homes

## **PROMOTIONS**



Television/Video Promo of the Year - Developer

JOHNSON DEVELOPMENT CORPORATION
for Harvest Green

FINALIST:
Johnson Development Corporation
for Grand Central Park "Jamboree Grand Opening"



Television/Video Promo of the Year - Custom Builder
ON POINT CUSTOM HOMES, LP
for "Home for the Holidays" Video



Radio Commercial of the Year - Developer JOHNSON DEVELOPMENT CORPORATION for Grand Central Park "Jamboree Grand Opening"



Television/Video Promo of the Year - Builder TAYLOR MORRISON for Bonterra at Cross Creek Ranch "The Cover Up"



Television/Video Promo of the Year - Associate

NORBORD for "Thank a Framer"

FINALISTS:

Hot On! Homes for Pomona Hot On! Homes for David Weekley Homes



Radio Commercial of the Year - Volume Builder
DARLING HOMES
for Portrait Tour

FINALIST:

TaylorMorrison for Bonterra at Cross Creek Ranch Clubhouse Grand Opening Event



Website of the Year Developer TOLL BROTHERS for northgrovetx.com

FINALISTS: The Howard Hughes Corporation for thewoodlandshills.com

Land Tejas for balmoralhouston.com



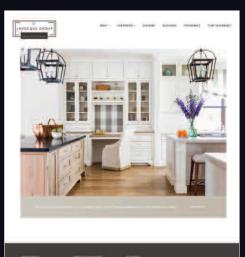
Website of the Year - Custom Builder SIERRA CLASSIC HOMES, INC. for sierraclassic.com



Website of the Year Volume Builder EMPIRE COMMUNITIES for EmpireCommunities.com

> FINALISTS: Westin Homes for Westin-Homes.com

The Signorelli Company for FirstAmericaHomes.com



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Website of the Year - Remodeler THE LaROCQUE GROUP for larocquegroup.com

FINALIST: GREYMARK CONSTRUCTION COMPANY for greymarkconstruction.com