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LGBT Benefits
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### WORKFORCE & CAREERS



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Global Compensation
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Global Pay Summary



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New Graduate Starting Salaries



Salary Movement
Snapshot\*\*



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Around the World



Short-term Incentive
Trends — A 10 Year Review\*



The Design of Work



Workforce Turnover Around the World

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Compensation Handbook\*



Global Mobility Handbook\*



HR Atlas\*



HR Guide to Doing Business\*



HR Management Terms\*

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- \*\* Not included in Talent All Access®

### INTRODUCTION

Few employee benefits are as familiar or widely-recognized as car benefits. A long-running tradition for high-ranking executives, car benefits have been a staple of generous employee benefit programs and a token of success within a firm for decades. However, as companies have curtailed some of their more superfluous expenses and shareholder oversight increases, car benefit policies have become more pragmatic. Today, car benefit policies remain common around the world. but companies continue to rethink the structure of these programs to ensure that both the employee and employer are best served.

# THE BENEFITS OF A COMPANY CAR

Different companies can have different reasons for adopting a car benefit program. For some, providing employees with a car is simply the cost of doing business; those employees that must travel long distances in a sales-based role may need a car to fulfill their job function. Other employers, whose staff has frequent contact with their clients outside of the office, may wish to control their company's public image by furnishing those employees with a vehicle that reflects the company values, whether that be a luxury vehicle or a more understated option. Finally, many companies may see a car benefit policy - either in the form of a company-provided vehicle or a car allowance - as a key to their employment brand and a major perquisite meant to attract top talent. Indeed, car benefit policies can provide value to a company in a number of ways.

# NOT WHAT THEY USED TO BE

That said, instituting a car benefit program is no longer as simple as it once was, and gone are the days of offering a single luxury vehicle to high-ranking executives for unlimited personal and professional use. Today, companies must determine the scope and coverage of a car benefit policy, from the types of employees that are eligible, to the types of related expenses that will be covered by the company. Is it better to directly provide a car for your employees' use, or should you provide a car allowance for them to allocate at their own discretion? Companies must bear in mind that solutions may vary based on an employee's career level or geographical location, and, therefore, may need to implement a tiered policy. To further complicate matters, the introduction of tax policies meant to curb emissions means that some companies should consider the merits of a green car benefit policy or alternative transportation. When HR and business managers also must account for the pros and cons of a company-leased versus companyowned fleet, vehicle replacement thresholds, and specific makes and models to offer employees, a relatively simple decision to offer car benefits can lead to a fairly complicated HR problem.

### INTRODUCTION

### THINK IT OVER

Before instituting a car benefit policy, there are a number of factors for every employer to consider. Here are a few:

- ► How should my company car benefit program promote greener, environmentally-friendly travel solutions?
- ▶ Should we provide vehicles, allowances, or both?
- ▶ Which levels of employees should be eligible for a car benefit?
- If we opt for providing vehicles, should my company purchase or lease the cars offered to employees under a car benefit program?
- For what purposes should we allow our employees to use their company-provided car?
- ▶ Which, if any, miscellaneous expenses associated with owning and operating a vehicle should my car benefit program cover?



### REPORT STRUCTURE

The 2019 Car Benefit Policies & Alternate **Transportation** publication provides human resources (HR) and business managers with up-to-date information on car benefit policies. Presenting a consistent set of global data, this publication contains detailed information on a variety of company car benefit programs, allowing readers to gain insight into a host of markets around the world. Going beyond prevalence and eligibility information, this report is a one-stopshop for any HR or business manager looking to devise, alter, or otherwise assess their company's employee car benefit policy. This publication includes data from 85 markets and benefit details for five career levels commonly found in most organizations.

The report includes the following sections:

# SUMMARY OF KEY FINDINGS

This section serves as an executive summary for those looking for Mercer's insights and observations. This section is optimal for anyone looking for regional variations in policies, global car benefit trends, and other notable takeaways from the data collected in Mercer's global survey.

### REGIONAL RESULTS

Each regional section provides critical data to those looking to learn more about specific countries or markets. The regional sections are presented in geographical groupings, each of which contains market-specific information.

# CAR BENEFIT ELIGIBILITY AND COST

- ► Eligibility by employee level
- Typical vehicle make and model
- Vehicle purchase price, monthly lease amount, monthly allowance

### CAR BENEFIT POLICIES

- Eligibility criteria
- Green policies
- Alternate transportation benefits
- Company-owned vehicle policies
- Company-leased vehicle policies
- Car allowance policies

### ABOUT THIS REPORT

This section delineates the methods of data gathering and cleaning used for the report and lists key definitions. It is composed of the following subsections:

- Methodology includes data sources used to compile this report, currency conversion rates, and other details on calculations and assumptions.
- Glossary provides definitions for many of the terms used throughout this report, as well as other HR-related terms.

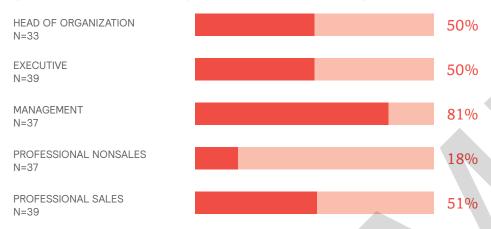


REGION

### MARKET

### 56% of companies offer a car benefit

#### CAR BENEFIT ELIGIBILITY BY EMPLOYEE LEVEL



### TYPICAL MAKE AND MODEL PROVIDED

CAREER LEVELS	MAKE AND MODEL
HEAD OF ORGANIZATION	Mercedes E-Class, BMW 5 Series
EXECUTIVE	BMW X3, BMW 5 Series
MANAGEMENT	Skoda Octavia, Volkswagen Jetta, BMW 3 Series
PROFESSIONAL NONSALES	Toyota Corolla, Nissan Sunny, Renault Logan
PROFESSIONAL SALES	Kia Cerato

Source: Mercer's 2018 Total Remuneration Survey

### VEHICLE PURCHASE PRICE

	LOCAL CURRENCY	USD	
HEAD OF ORGANIZATION	100,000	100,000	N= 20
EXECUTIVE	80,000	80,000	N= 20
MANAGEMENT	80,000	80,000	N= 20
PROFESSIONAL NONSALES	50,000	50,000	N= 20
PROFESSIONAL SALES	50,000	50,000	N= 20

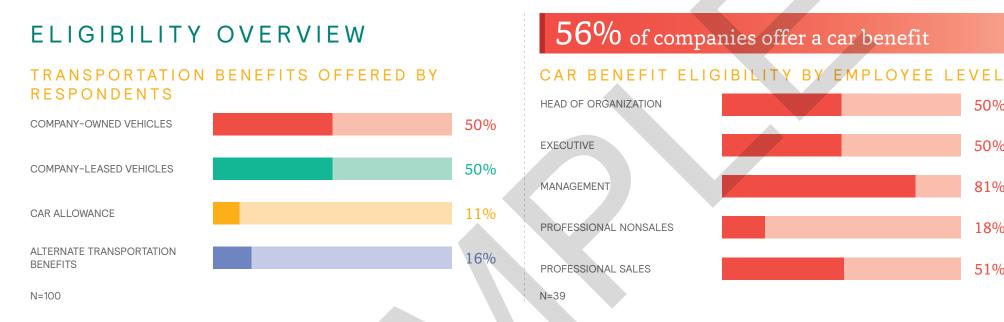
### MONTHLY LEASE AMOUNT

	LOCAL CURRENCY	USD	
HEAD OF ORGANIZATION	100,000	100,000	N= 20
EXECUTIVE	80,000	80,000	N= 20
MANAGEMENT	80,000	80,000	N= 20
PROFESSIONAL NONSALES	50,000	50,000	N= 20
PROFESSIONAL SALES	50,000	50,000	N= 20

#### MONTHLY ALLOWANCE

	LOCAL CURRENCY	USD	
HEAD OF ORGANIZATION	100,000	100,000	N= 20
EXECUTIVE	80,000	80,000	N= 20
MANAGEMENT	80,000	80,000	N= 20
PROFESSIONAL NONSALES	50,000	50,000	N= 20
PROFESSIONAL SALES	50,000	50,000	N= 20

### MARKET



### TRANSPORTATION BENEFIT ELIGIBILITY BY EMPLOYEE LEVEL

	HEAD OF ORGANIZATION	EXECUTIVE	MANAGEMENT	PROFESSIONAL NONSALES	PROFESSIONAL SALES
VEHICLE	35%	35%	35%	35%	35%
COMPANY-OWNED	42%	42%	42%	42%	42%
COMPANY-LEASED	51%	51%	51%	51%	51%
CAR ALLOWANCE	5%	5%	5%	5%	5%
ALTERNATE BENEFIT	15%	15%	15%	15%	15%
PERSONAL CAR AND DRIVER	23%	23%	23%	23%	23%
PARKING SUBSIDIES	67%	67%	67%	67%	67%
PUBLIC TRANSPORTATION SUBSIDIES	90%	90%	90%	90%	90%
WALKING/CYCLING ALLOWANCE	37%	37%	37%	37%	37%

50%

50%

81%

18%

51%

### CAR BENEFIT OVERVIEW

#### TYPICAL MAKE AND MODEL PROVIDED

CAREER LEVELS	MAKE AND MODEL
HEAD OF ORGANIZATION	Mercedes E-Class, BMW 5 Series
EXECUTIVE	BMW X3, BMW 5 Series
MANAGEMENT	Skoda Octavia, Volkswagen Jetta, BMW 3 Series
PROFESSIONAL NONSALES	Toyota Corolla, Nissan Sunny, Renault Logan
PROFESSIONAL SALES	Kia Cerato

### VEHICLE PURCHASE PRICE

	HEAD OF ORGANIZATION	EXECUTIVE	MANAGEMENT	PROFESSIONAL NONSALES	PROFESSIONAL SALES
LOCAL CURRENCY	100,000	80,000	70,000	50,000	50,000
USD	100,000	80,000	70,000	50,000	50,000
N=	20	20	20	20	20

#### MONTHLY LEASE AMOUNT

	HEAD OF ORGANIZATION	EXECUTIVE	MANAGEMENT	PROFESSIONAL NONSALES	PROFESSIONAL SALES
LOCAL CURRENCY	100,000	80,000	70,000	50,000	50,000
USD	100,000	80,000	70,000	50,000	50,000
N=	20	20	20	20	20

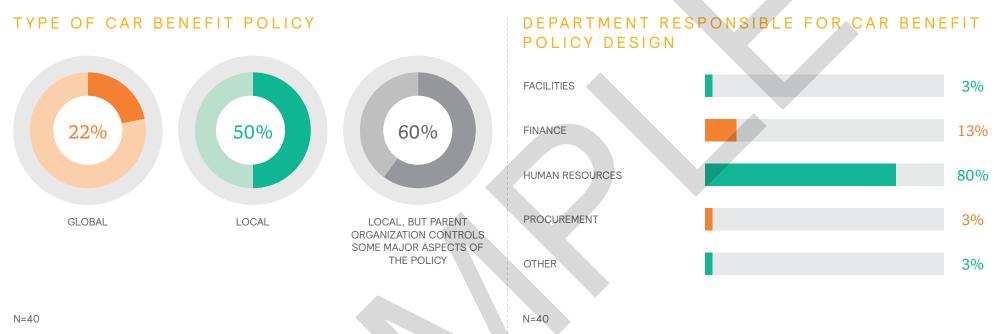
### MONTHLY CAR ALLOWANCE

	HEAD OF ORGANIZATION	EXECUTIVE	MANAGEMENT	PROFESSIONAL NONSALES	PROFESSIONAL SALES
LOCAL CURRENCY	100,000	80,000	70,000	50,000	50,000
USD	100,000	80,000	70,000	50,000	50,000
N=	20	20	20	20	20

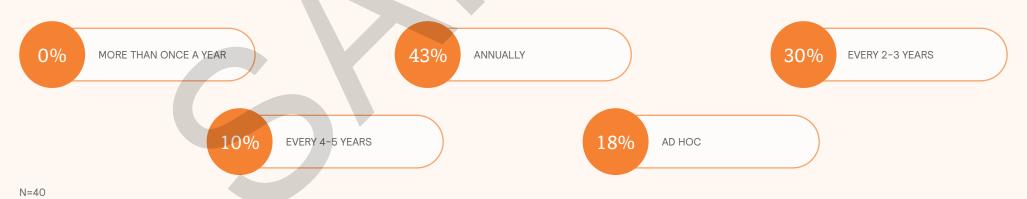
Source: Mercer's 2018 Total Remuneration Survey



### CAR BENEFIT POLICIES



### FREQUENCY OF CAR BENEFIT POLICY REVIEW



#### BENEFIT ELIGIBILITY CRITERIA

### CRITERIA USED FOR DETERMINING EMPLOYEE ELIGIBILITY



Note: More than one response was permitted; percentages may sum more than 100%.

### FACTORS CONSIDERED IN DETERMINING BUSINESS NEED FOR CAR BENEFIT



N=19

Note: More than one response was permitted; percentages may sum more than 100%.

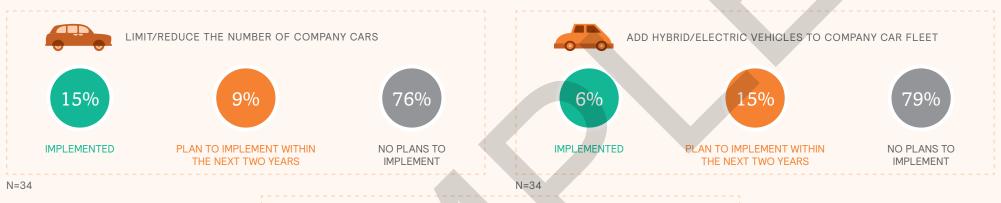
### POLICY FOR EMPLOYEES THAT TRANSITION FROM A CAR BENEFIT-ELIGIBLE POSITION TO NONELIGIBLE POSITION

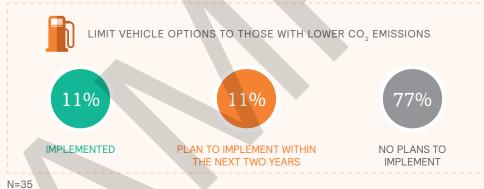


N = 24

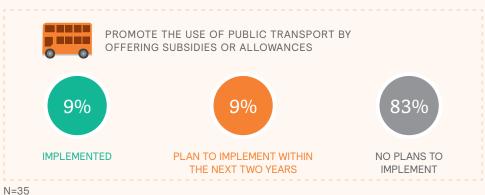
#### GREEN POLICIES

#### STEPS TAKEN TOWARD A GREENER CAR BENEFIT PROGRAM









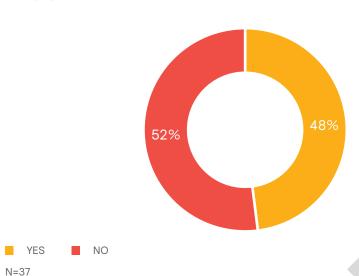
©2019 MERCER LLC. 14 CAR BENEFIT POLICIES & ALTERNATE TRANSPORTATION — SAMPLE



### COMPANY-OWNED VEHICLE POLICIES

### COMPANY OWNS VEHICLES FOR CAR BENEFIT ELIGIBILITY BY EMPLOYEE LEVEL PROGRAM

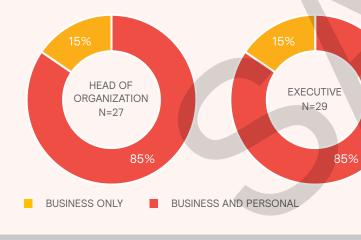






N=37

### INTENDED USE OF COMPANY-OWNED VEHICLE









### METHOD OF CHARGING EMPLOYEES FOR PRIVATE USE OF VEHICLE



BENEFIT-IN-KIND ONLY (I.E., EMPLOYEE PAYS TAXES ON THEIR BENEFIT BUT IS NOT REQUIRED TO MAKE A CONTRIBUTION TO THE COMPANY)



MONTHLY CHARGE TO COMPANY ONLY (I.E., SALARY DEDUCTION PAYMENT TO COMPANY FOR PRIVATE USE OF THE CAR)



COMBINATION OF BENEFIT-IN-KIND AND MONTHLY CHARGE



### EMPLOYEES ABILITY TO CHOOSE THEIR VEHICLE



THEY MAY CHOOSE BASED ON A CERTAIN TYPE OF VEHICLE (MAKE, MODEL)



THEY MAY CHOOSE BASED ON A MAXIMUM COST (PURCHASE PRICE)

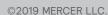


THEY MAY CHOOSE BASED ON A COMBINATION OF VEHICLE TYPE AND MAXIMUM COST

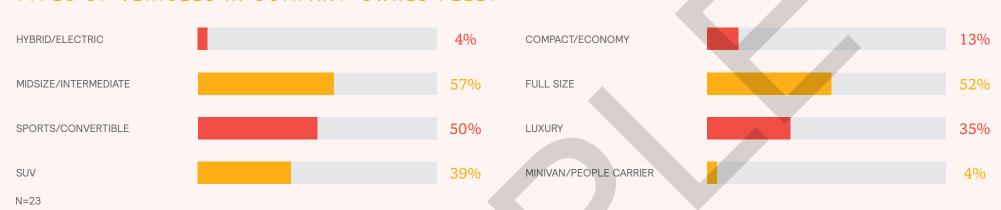


VEHICLES ARE ALLOCATED BASED ON FLEET AVAILABILITY/POLICY





#### TYPES OF VEHICLES IN COMPANY-OWNED FLEET



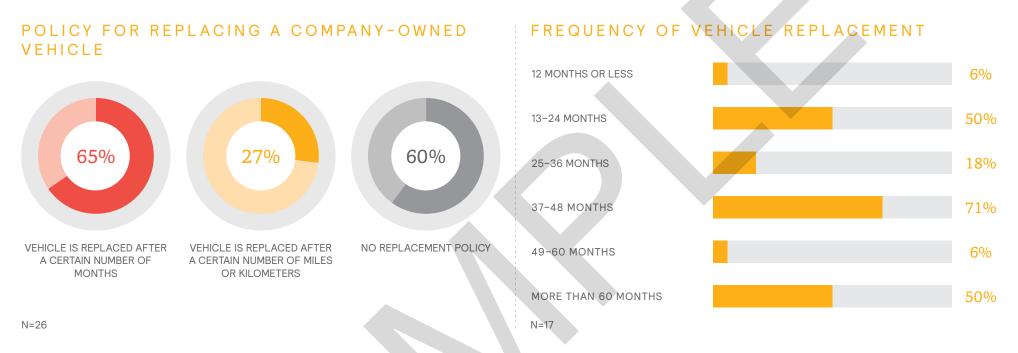
Note: More than one response was permitted; percentages may sum more than 100%.

### VEHICLE CATEGORY PROVIDED TO EACH EMPLOYEE LEVEL

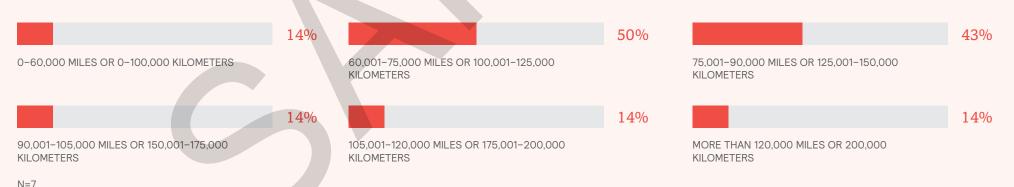
VEHICLE CATEGORY	HEAD OF ORGANIZATION	EXECUTIVE	MANAGEMENT	PROFESSIONAL NONSALES	PROFESSIONAL SALES
HYBRID/ELECTRIC	0%	0%	0%	0%	0%
COMPACT/ECONOMY	6%	5%	20%	5%	20%
MIDSIZE/INTERMEDIATE	22%	42%	60%	42%	60%
FULL SIZE	50%	47%	40%	47%	40%
SPORTS/CONVERTIBLE	0%	0%	0%	0%	0%
LUXURY	39%	21%	10%	21%	10%
SUV	28%	37%	20%	37%	20%
MINIVAN/PEOPLE CARRIER	6%	5%	0%	5%	0%
N=	18	19	10	19	10

Note: More than one response was permitted; percentages may sum more than 100%.

### VEHICLE REPLACEMENT POLICIES

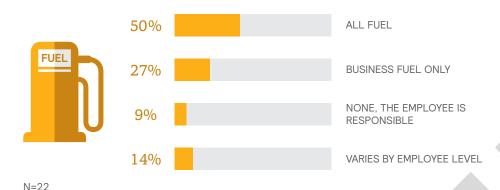


### MILEAGE/KILOMETER THRESHOLD FOR VEHICLE REPLACEMENT

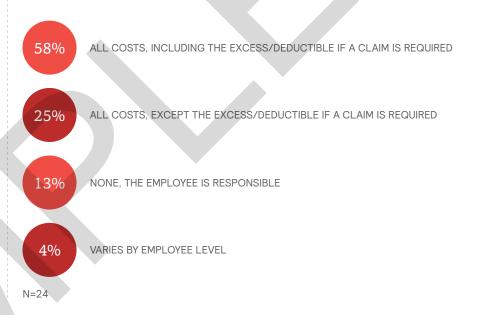


### POLICY FOR COVERING VEHICLE RELATED EXPENSES

#### COMPANY COVERAGE OF FUEL COSTS



#### COMPANY COVERAGE OF INSURANCE COSTS



### COMPANY COVERAGE OF MAINTENANCE COSTS



### COMPANY COVERAGE OF TAX-RELATED COSTS (E.G., ROAD TAX)



N=24

19

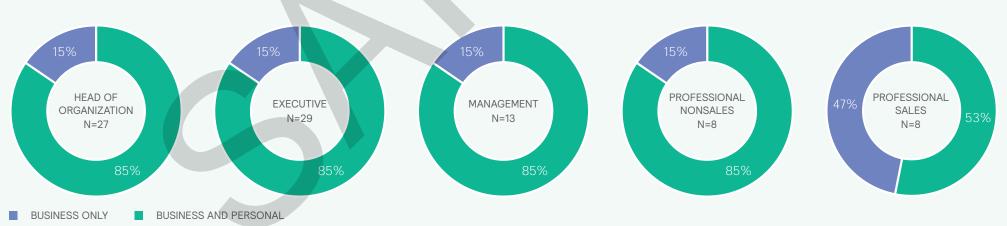


### COMPANY-LEASED VEHICLE POLICIES

### COMPANY LEASES VEHICLES FOR CAR BENEFIT ELIGIBILITY BY EMPLOYEE LEVEL PROGRAM



### INTENDED USE OF COMPANY-LEASED VEHICLE



### METHOD OF CHARGING EMPLOYEES FOR PRIVATE USE OF LEASED VEHICLE



BENEFIT-IN-KIND ONLY (I.E., EMPLOYEE PAYS TAXES ON THEIR BENEFIT BUT IS NOT REQUIRED TO MAKE A CONTRIBUTION TO THE COMPANY)



MONTHLY CHARGE TO COMPANY ONLY (I.E., SALARY DEDUCTION PAYMENT TO COMPANY FOR PRIVATE USE OF THE CAR)



COMBINATION OF BENEFIT-IN-KIND AND MONTHLY CHARGE

#### N=18

### EMPLOYEES ABILITY TO CHOOSE THEIR VEHICLE



THEY MAY CHOOSE BASED ON A CERTAIN TYPE OF VEHICLE (MAKE, MODEL)



THEY MAY CHOOSE BASED ON A MAXIMUM COST (MONTHLY LEASE)



THEY MAY CHOOSE BASED ON A COMBINATION OF VEHICLE TYPE AND MAXIMUM COST



VEHICLES ARE ALLOCATED BASED ON FLEET AVAILABILITY/POLICY



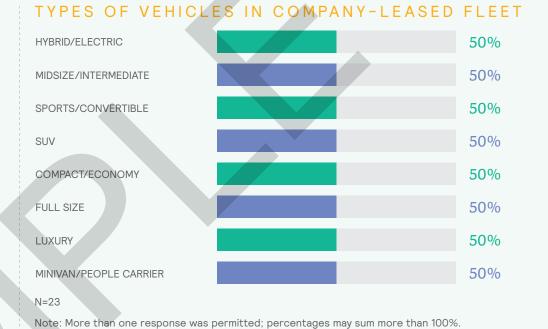


#### TYPICAL LENGTH OF VEHICLE LEASE





N = 40



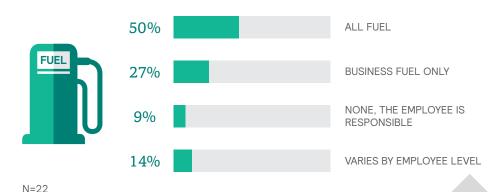
### VEHICLE CATEGORY PROVIDED TO EACH EMPLOYEE LEVEL

VEHICLE CATEGORY	HEAD OF ORGANIZATION	EXECUTIVE	MANAGEMENT	PROFESSIONAL NONSALES	PROFESSIONAL SALES
HYBRID/ELECTRIC	0%	0%	0%	0%	0%
COMPACT/ECONOMY	6%	5%	20%	5%	20%
MIDSIZE/INTERMEDIATE	22%	42%	60%	42%	60%
FULL SIZE	50%	47%	40%	47%	40%
SPORTS/CONVERTIBLE	0%	0%	0%	0%	0%
LUXURY	39%	21%	10%	21%	10%
SUV	28%	37%	20%	37%	20%
MINIVAN/PEOPLE CARRIER	6%	5%	0%	5%	0%
N=	18	19	10	19	10

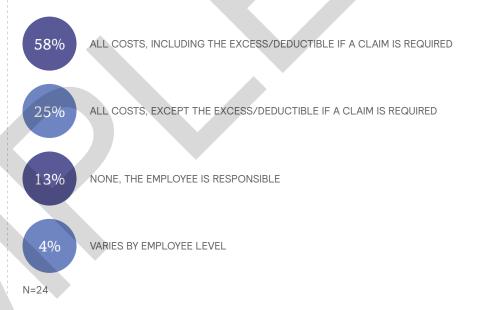
Note: More than one response was permitted; percentages may sum more than 100%.

### POLICY FOR COVERING VEHICLE RELATED EXPENSES

#### COMPANY COVERAGE OF FUEL COSTS



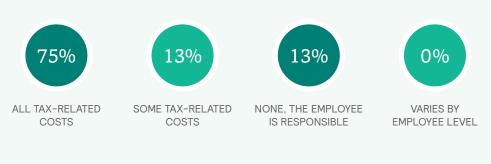
### COMPANY COVERAGE OF INSURANCE COSTS



### COMPANY COVERAGE OF MAINTENANCE COSTS

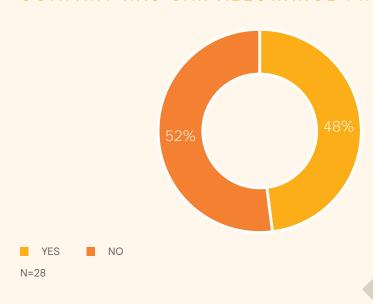


### COMPANY COVERAGE OF TAX-RELATED COSTS (E.G., ROAD TAX)



### CAR ALLOWANCES

#### COMPANY HAS CAR ALLOWANCE PROGRAM

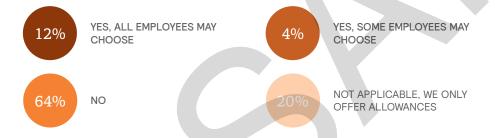


### ELIGIBILITY BY EMPLOYEE LEVEL



N=3

### EMPLOYEE MAY CHOOSE AN ALLOWANCE INSTEAD OF A VEHICLE



### EMPLOYEE MUST USE CAR ALLOWANCE TOWARD COST OF A VEHICLE



N=5

#### ALLOWANCE AMOUNTS

### FACTORS CONSIDERED WHEN DETERMINING CAR ALLOWANCE AMOUNT

COSTS OF PROVIDING A VEHICLE

25%

COSTS OF MAINTAINING A VEHICLE

43%

COSTS OF INSURING A VEHICLE

27%

TAX AND SOCIAL SECURITY CONTRIBUTIONS PAID BY THE EMPLOYEE

27%

MARKET COMPETITIVENESS

50%

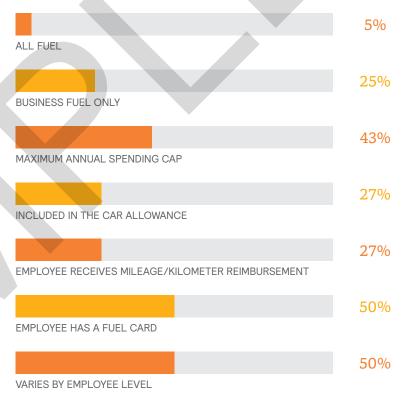
JOB LEVEL/SALARY BAND OF EMPLOYEE

N=23

Note: More than one response was permitted; percentages may sum more than 100%.

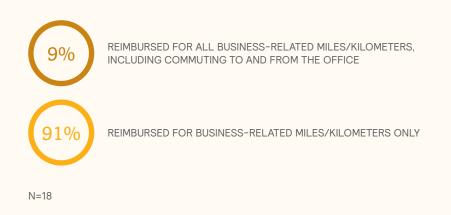
## POLICY COVERAGE OF VEHICLE RELATED EXPENSES

### COMPANY COVERAGE OF FUEL COSTS FOR EMPLOYEES WITH A CAR ALLOWANCE



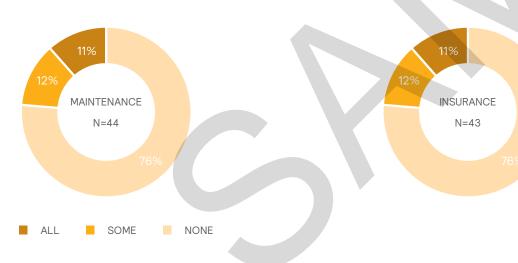
### REIMBURSEMENT FOR MILEAGE/KILOMETER FOR EMPLOYEES WITH A CAR ALLOWANCE

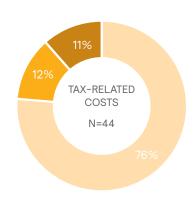
### MILEAGE/KILOMETER REIMBURSEMENT VERSUS LOCAL STATUTORY REQUIREMENTS FOR EMPLOYEES WITH A CAR ALLOWANCE





### REIMBURSEMENT OF OTHER VEHICLE EXPENSES FOR EMPLOYEES WITH A CAR ALLOWANCE

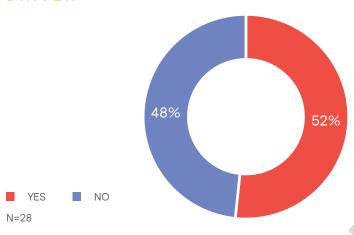




### ALTERNATE TRANSPORTATION BENEFITS

### PERSONAL CAR AND DRIVER

#### REGULAR ACCESS TO PERSONAL CAR AND DRIVER

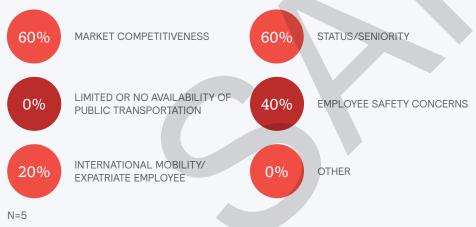


### EMPLOYEES ELIGIBLE TO USE PERSONAL CAR AND DRIVER



Note: More than one response was permitted; percentages may sum more than 100%.

### REASONS FOR PROVIDING A PERSONAL CAR AND DRIVER

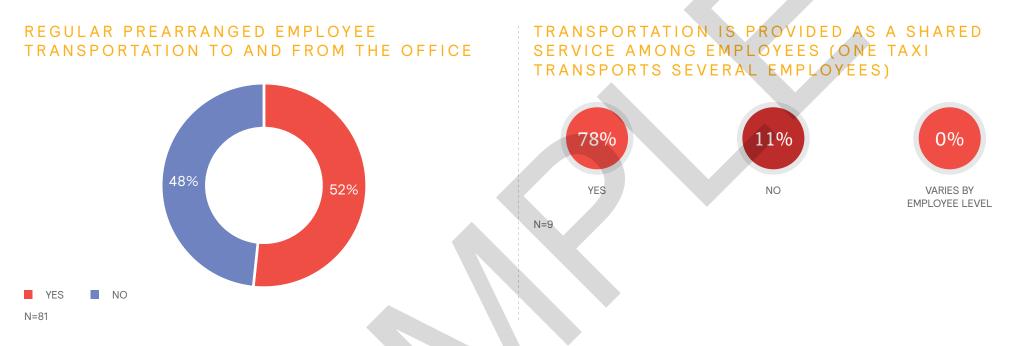


Note: More than one response was permitted; percentages may sum more than 100%.

#### LIMITATIONS OF EMPLOYEE'S USE OF PERSONAL CAR AND DRIVER



### PREARRANGED EMPLOYEE TRANSPORTATION



### REASONS FOR PROVIDING PREARRANGED EMPLOYEE TRANSPORTATION

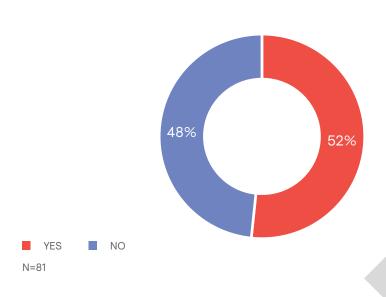


N=81

Note: More than one response was permitted; percentages may sum more than 100%.

### PARKING SUBSIDIES

#### PROVISION OF SUBSIDIZED OR FREE PARKING



## EMPLOYEES ELIGIBLE TO USE SUBSIDIZED OR FREE PARKING



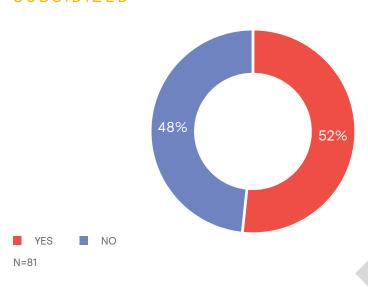
### COST OF PARKING FULLY COVERED BY COMPANY



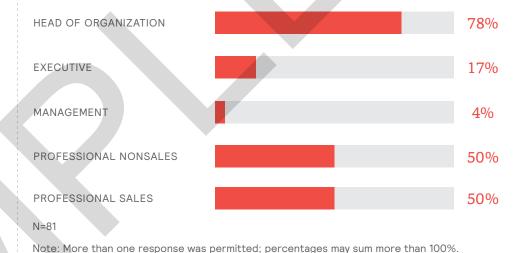


#### PUBLIC TRANSPORTATION SUBSIDIES

### COST OF PUBLIC TRANSPORTATION IS SUBSIDIZED



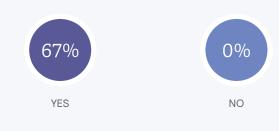
### EMPLOYEES ELIGIBLE FOR PUBLIC TRANSPORTATION SUBSIDY OR BENEFIT



### DELIVERY FORMAT OF THIS BENEFIT



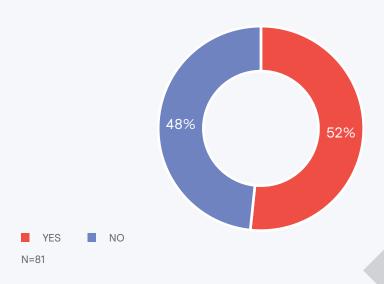
### BENEFIT COVERS 100% OF PUBLIC TRANSPORTATION COST



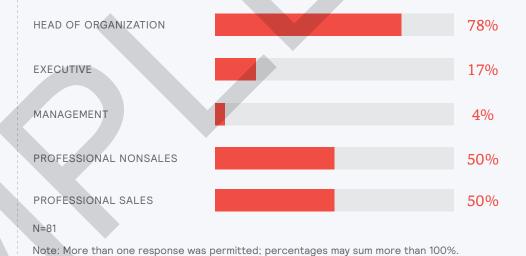


### WALKING OR CYCLING ALLOWANCE

#### WALKING OR CYCLING ALLOWANCE PROVIDED



## EMPLOYEES PROVIDED WITH A WALKING OR CYCLING ALLOWANCE







# ABOUT THIS REPORT

### ABOUT THIS REPORT

This section provides information on the methods of collecting, collating, and analyzing data for this publication. Below are notes on exceptions and exclusions in the data and a list of data sources, relevant equations, and currency conversion rates. Readers will also find a glossary of key terms.

### METHODOLOGY

#### STATISTICS

The following statistics are presented in this report:

- ▶ **P50 or 50**<sup>th</sup> **Percentile:** The data point that is higher than 50% of all other data in the sample when ranked from low to high. Also known as the median.
- Mean or Average: The sum of all data reported divided by the number of data observations in the sample.
- Prevalence: The percentage of companies that provided a response to a question with a defined number of options to choose from. For example, a single response question or a check box (select all that apply) style question.
  - In single response questions, the sum of all responses may not equal 100% due to rounding.
  - In check box response questions, the sum of all responses will be areater than 100%.
- N or Sample Size: The number of companies that reported data for the statistic.
- ▶ Endash or "-": The sample is too small to provide the statistic.

### DATA MASKING

To ensure the confidentiality of all companies that provide data to Mercer's surveys, statistics have been "masked" by displaying an endash or "-" when minimum sample sizes are not met.

- A minimum of three data points are required to report the average and prevalence percentages.
- A minimum of four data points are required to report the 50<sup>th</sup> percentile or median.

### DATA SOURCES

Two primary data sources were used in the creation of this publication: Mercer's 2018 Total Remuneration Survey (TRS) and 2018/2019 Car Benefit Policies (CBP) survey. These sources have been used to create two sections of content for each market. All 85 markets include details on car benefit eligibility and costs and 53 of these markets also contain details on car benefit policies.

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