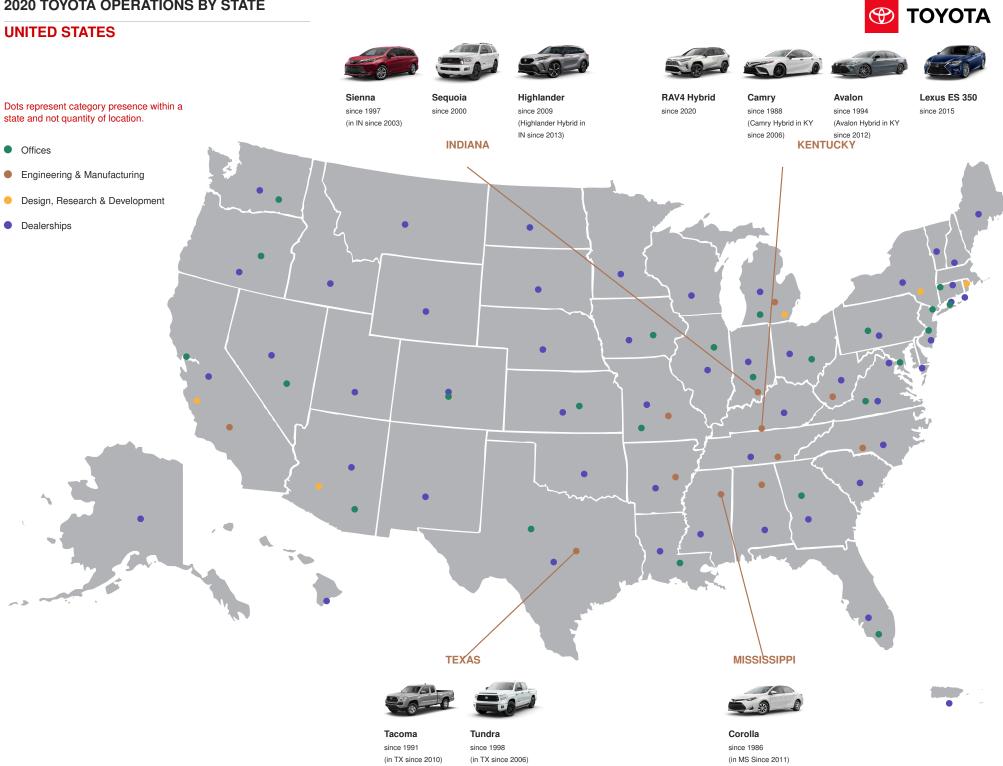


<sup>&</sup>lt;sup>1</sup> All data as of December 2020, except where noted.<sup>2</sup> Toyota vehicles and components assembled using U.S. and globally sourced parts.<sup>3</sup> Parts, materials and components (CY2020). Goods and Services (CY 2020).<sup>4</sup> As of Dec. 31, 2020.<sup>5</sup> Based on Toyota data. Includes direct and dealer employees, Including our joint venture plant in Alabama.<sup>7</sup> Includes U.S. (not HI) and Puerto Rico.<sup>8</sup> Global estimate based on FY18 projections of Toyota Motor Corporation.<sup>9</sup> As of CY 2020.<sup>10</sup> 2015 Center for Automotive Research Study. Includes direct, dealer and supplier employees, and jobs created through their spending.





#### American Assembled Vehicles <sup>1</sup>

Many of the Toyotas you see on the road are assembled right here in your own backyard. See all of the vehicles that roll off the line in our U.S. plants, below. 1

#### **INDIANA**







**TEXAS** 



Sienna

## Sequoia

Toyota Motor Manufacturing, Indiana, Inc. Toyota Motor Manufacturing, Indiana, Inc. Toyota Motor Manufacturing, Indiana, Inc.

(TMMI)

Highlander

Toyota Motor Manufacturing, Texas, Inc. Toyota Motor Manufacturing, Texas, Inc. (TMMTX)

**Tacoma** 

#### **Tundra**

(TMMTX)

(TMMI)

## KENTUCKY \_

### MISSISSIPPI -











**RAV4 Hybrid** 

Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)

**Camry** 

Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)

**Avalon** 

Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)

Lexus ES 350

Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)

Corolla

Toyota Motor Manufacturing, Mississippi, Inc. (TMMMS)

<sup>1</sup> Toyota vehicles and components assembled using U.S. and globally sourced parts.

### **UNITED STATES**



INVESTMENT<sup>1</sup>

EMPLOYMENT<sup>1</sup>

DESIGN RESEARCH & DEVELOPMENT	LOCATIONS	OPERATIONS	INVESTMENT <sup>1</sup>	EMPLOYMENT <sup>1</sup>
Calty Design Research, Inc.	Headquartered in Newport Beach, California. Production design studio in Ann Arbor, Michigan, and Toyota Innovation Hub in San Francisco, California. Established in 1973.	Calty provides innovative design solutions for Toyota and Lexus product development, and supports North American production design, including color and trim. Activities include research, advanced design, competition design, production design, and philanthropic outreach. Calty has contributed styling for production models such as the '13 Toyota Avalon, '14 Tundra, '14 Highlander, '15 Camry, '16 Tacoma, '18 CHR, '18 Lexus LC500, '18 Camry, and created the concept vehicles FUN-vii, Lexus LF-LC, U-Squared, FT-1, Concept-i and FT-4X.	\$8M (includes CALTY in MI)	100
Toyota Motor North America, Research and Development (TMNA R&D)	Headquartered in Saline, MI with locations in Ann Arbor, MI and Gardena, CA. Established in 1977.	TMNA R&D provides everything from engineering design and prototype building to testing and evaluation of vehicles, parts and materials for Toyota's North American vehicles. It is also the home of Toyotas newly established North American purchasing and supplier center. With facilities in Michigan, California and Arizona, TMNA R&D also handles emissions certification, technical research, regulatory affairs and more. The Gardena campus is engaged in engineering design, vehicle evaluation, powertrain development & calibration, regulatory affairs, and alternative powertrain research for Toyota and Lexus vehicles manufactured or sold in North America.	N/A	1,300
Toyota Info Technology Center, U.S.A., Inc.	Headquartered in Mountain View, California. Branch office in New York. Established in 2001.	ITC evaluates and develops new technologies to contribute to Toyota's next-generation in-car service and application platforms for improved communications, safety, efficiency, and performance.	N/A	N/A

**OPERATIONS** 

<sup>1</sup> This figure captures consolidated impact of multiple locations.

**ENGINEERING & MANUFACTURING** 

**LOCATIONS** 

#### **UNITED STATES**



Toyota Auto Body Company, Inc. (TABC), California	Manufacturing plant in Long Beach, California. Established in 1972.	TABC, Toyota's first North American manufacturing plant produces sheet metal and alumnium components, weld sub-assemblies, steering columns, catalytic converters, and painted service parts for Toyota's North American manufacturing facilities, Tesla Motors, Toyota Motor North America, Inc. and for export to Japan.	\$445M	293
Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)	Manufacturing plant in Georgetown, Kentucky. Established in 1986.	TMMK, Toyota's largest manufacturing facility in the world, assembles the Avalon, Avalon Hybrid, Camry, Camry Hybrid and the Lexus ES 350. <sup>1</sup> In addition, TMMK builds 4-cylinder and V6 engines and powertrain parts. TMMK is the first plant in the U.S. to produce a Lexus vehicle.	\$7.8B	7,800
Toyota Motor Manufacturing, Missouri (TMMMO) Includes Toyota Motor Manufacturing, Tennessee (TMMTN) <sup>2</sup>	Manufacturing plants in St. Louis and Troy, Missouri, and Jackson, Tennessee. Established in 1912 and purchased by Toyota in 1990.	For over a century, Bodine Aluminum has built a reputation for technological leadership and great craftsmanship in aluminum castings. Acquired in 1990 by Toyota, Bodine immediately became an integral part of our manufacturing operations across North America. Today, 1,300 Bodine team members in plants in St. Louis and Troy, Missouri, and in Jackson, Tennessee, produce engine and transmission components for use in all of our U.S. manufacturing facilities.	\$799M	1,200
Toyota Motor Manufacturing, Indiana, Inc. (TMMI)	Manufacturing plant in Princeton, Indiana. Established in 1996.	TMMI assembles the Highlander, Highlander Hybrid, Sequoia, and Sienna. 1	\$5.8B	7,222
Toyota Motor Manufacturing, West Virginia, Inc. (TMMWV)	Manufacturing plant in Buffalo, West Virgina. Established in 1996.	TMMWV manufactures 4-cylinder engines for the Corolla and V6 engines for the Highlander and Sienna. In addition, TMMWV manufactures 6-speed automatic transmissions for Avalon, Camry, Highlander, RAV4, Sienna, and Lexus ES 350.	\$1.6B	1,479
Toyota Motor Manufacturing, Alabama, Inc. (TMMAL)	Manufacturing plant in Huntsville, Alabama. Established in 2001.	TMMAL assembles 4-cylinder engines for the Camry, Highlander, and RAV4. In addition, TMMAL assembles V6 engines for the Highlander, Tacoma, and Lexus RX 350, and V8 engines for the Sequioa and Tundra. <sup>1</sup>	\$1.16B	1,150
Toyota Motor Manufacturing, Texas, Inc. (TMMTX)	Manufacturing plant in San Antonio, Texas. Established in 2003.	TMMTX assembles the Tacoma and the Tundra.	\$3.9B	2,660

<sup>1</sup> Toyota vehicles and components assembled using U.S. and globally sourced parts. 2 Employment and Investment are reflective of the combined TMMMO and TMMTN numbers.





Toyota Motor Manufacturing, Mississippi, Inc. (TMMMS)	Manufacturing plant in Blue Springs, Mississippi. Established in 2007.	TMMMS assembles the Corolla.	\$1.4B	1,824
Hino Motors Manufacturing U.S.A., Inc.	Headquartered in Farmington Hills, Michigan. Manufacturing operations in Arkansas, California, and West Virginia. Service parts depot in California. Established in 2003.	A consolidated subsidiary of Toyota, Hino's suburban Detroit office serves as headquarters for its manufacturing activities in the U.S. Hino assembles Class 6 & 7 Hino brand trucks in West Virginia, and builds axles and other components for certain Toyota vehicles in Arkansas and California. Hino also maintains a service parts distribution warehouse in Califonia.	\$480M	132
TRD U.S.A., Inc.	Headquartered in Costa Mesa, California. NASCAR support operation in Salisbury, North Carolina. Established in 1979.	TMNA Motorsports Marketing participates in NASCAR, NHRA, and other U.S. racing series with product activation and related marketing activities. In support of this, TRD U.S.A. (a subsidiery of TMNA) designs, develops, manufactures, and assembles racing engines for Toyota's racing teams, and in addition, provides teams with race vehicle engineering and at-track race support.	\$159M	211

OFFICES	LOCATIONS	OPERATIONS	INVESTMENT <sup>1</sup>	EMPLOYMENT <sup>1</sup>
Toyota Motor North America, Inc. (TMNA)	Office in Plano, Texas. Began operations in 2014.	Toyota Motor North America, Inc. (TMNA), headquartered in Plano, Texas, brings together Toyota's marketing, sales, engineering and manufacturing arms in North America on one shared, state-of-the-art campus.	\$1 Billion	6,600
Toyota Motor North America, Inc. (TMA NY & DC)	Offices in New York City and Washington, D.C. Began operations in 1996.	TMA is the holding company for Toyota's U.S. sales and manufacturing operating units, with offices in New York City and Washington, D.C. Functions include government and regulatory affairs, energy, environment, economic research, philanthropy, and corporate communications.	N/A	50

<sup>&</sup>lt;sup>1</sup> This figure captures consolidated impact of multiple locations.

# **UNITED STATES**



Toyota Logistics Services, Inc.	Headquartered in Plano, Texas. Operations in Arizona, Califonia, Indiana, Florida, Kentucky, Mississippi, New Jersey, Oregon, and Texas.	TLS is responsible for finished vehicle logistics in North America. TLS Vehicle Processing Operations manages 13 vehicle delivery centers in the U.S. TLS Vehicle Transportation Operations manages transportation via rail, truck, and vessel. There are 33 destination rail ramps, 165 rail routes, and 8,416 truck routes. North American-produced vehicles are exported from 14 different ports to over 45 countries around the world. Toyota's in-house auto trucking company, Toyota Transport, operates in Arizona, California, and Oregon.	NA	NA
Service Parts and Accessories Operations (SPA)	Headquartered in Torrance, California. Parts and Accessory Redistribution Centers operate in Southern California and Kentucky. Regional Parts Distribution Centers operate in California (2), Illinois, Maryland, Massachusetts, Missouri, New Jersey, Ohio, and Oregon. Third-party distribution facilities operate in Florida, Georgia, and Texas.	SPA directly manages the parts supply chain and distribution network that provides parts and accessories to all U.S. Toyota and Lexus dealers. In addition, it supplies these products to all North American Toyota centers. SPA also exports North American-produced parts and accessories to support customers in over 30 countries across Asia, Central and South America, Europe, Oceania, Africa, and the Gulf Coast.	NA	NA
AirFlite, Inc.	Headquartered in Long Beach, California.	AirFlite is a fixed-base operation providing a full range of services for corporate and general aviation at Long Beach Airport.	NA	NA
Toyota de Puerto Rico, Corp.	Headquartered in San Juan, Puerto Rico. Established in 1994.	TdPR is responsible for the importation and distribution of Toyota and Lexus vehicles. TdPR manages vehicle sales, parts and service operations, and brand marketing, among other functions. There are 24 Toyota dealerships (2 located in the United States Virgin Islands), and 2 Lexus dealerships.	\$77M	72

#### **UNITED STATES**



# State Impact

		ALABAMA	ARKANSAS	CALIFORNIA	INDIANA	KENTUCKY	MICHIGAN
ment	Direct	1,239	951	2,179	7,465	9,214	2,020
Employment	Indirect <sup>1</sup>	2,793	2,260	19,215	12,525	13,063	12,044
ment	Direct	\$1.25B <sup>2</sup>	\$217M	\$1.1B	\$5.1B	\$8.2B <sup>2</sup>	\$1.5B
Investment	Indirect <sup>3</sup>	\$428M	\$302M	\$4.8B	\$401M	\$326M	\$371M
Parts	Assembled By Toyota <sup>4</sup>	Engines	Axels Suspension Parts	Catalytic Converters Steering Columns Race Engines Race Engine Components Axle Components	Highlander/Highlander Hybrid Sequoia Sienna	Avalon Avalon Hybrid Camry Camry Hybrid Lexus ES 350 Engines Powertrain Parts	Research & Development Recent vehicles engineered include Avalon, Camry, Sienna, Tacoma, Tundra, and RAV4 EV
Products and Parts	Purchased in State <sup>5</sup>	Exterior Lighting Injection Moldings Assembly Stampings	Aluminum Wheels Exterior Door Handles HVAC Systems	Multimedia	Brake Components Console Exhaust Systems Fuel Tanks Hinges/Locks Seats Bearings Door Trim	Body Shell Glass Headliner Seats Weatherstrip Wheels	Convenience Electronics Hoses Radiators Rearview Mirror Switches

<sup>1</sup> Represents direct dealer and Toyota-dedicated supplier employees. 2 As of Dec. 31, 2020.3 Includes U.S. (not HI) and Puerto Rico.4 Toyota vehicles and components assembled using U.S. and globally sourced parts.5 Represents only a selection of parts purchased.

#### **UNITED STATES**



# State Impact

		MISSISSIPPI	MISSOURI	NORTH CAROLINA	TENNESSEE	TEXAS	WEST VIRGINIA
yment	Direct	1,879	981	53	304	7,301	1,921
Employment	Indirect <sup>1</sup>	2,206	3,044	7,678	17,280	18,123	694
ment	Direct	\$1.35B	\$935M <sup>2</sup>	\$124M	\$1.1B <sup>2</sup>	\$5.4B	\$1.8B <sup>2</sup>
Investment	Indirect <sup>3</sup>	\$192M	\$453M	\$938M	\$610M	\$3.1B	\$140M
	Assembled By Toyota <sup>4</sup>	Corolla	Engine Parts/Components		Engine Parts/Components		Engines Transmissions Hino Trucks
Products and Parts	Purchased in State <sup>5</sup>	Bumpers Seats Front and Rear Suspension Components Glass Interior Plastics Door Trim	Airbags Instrument Panel Grilles & Ornamentation Steering Wheels	Automatic Transmissions and Components Catalytic Converter Driveshaft Window Motors Tires	Exhaust Systems Grilles & Ornamentation Large Die Casting Power Steering Components Starters/Alternators	Body Shell Carpet Door Trim Headliner Instrument Panel & Console Metal Stampings Power Steering Hoses Seats	Ignition Coil O2 Sensors

<sup>1</sup> Represents direct dealer and Toyota-dedicated supplier employees. 2 As of Dec. 31, 2020.3 Includes U.S. (not HI) and Puerto Rico.4 Toyota vehicles and components assembled using U.S. and globally sourced parts.5 Represents only a selection of parts purchased.

### **CANADA**



# Operations By Province

Dots represent category presence within a province and not quantity of location.

- Offices
- Engineering & Manufacturing
- Design, Research & Development
- Dealerships



**CANADA** 



#### Canadian Made Vehicles

Many of the Toyotas you see on the road are assembled right here in your own backyard. See all of the vehicles that roll off the line in our Canadian plants, below. 1

### **ONTARIO**









Lexus RX 350

Lexus RX 450h

RAV4

**RAV4 Hybrid** 

(TMMC)

(TMMC)

Toyota Motor Manufacturing Canada Inc. (TMMC)

(TMMC)

<sup>&</sup>lt;sup>1</sup> Toyota vehicles and components assembled using U.S. and globally sourced parts.

### **TOYOTA OPERATIONS 2020**





OFFICES	LOCATIONS	OPERATIONS	INVESTMENT <sup>1</sup>	EMPLOYMENT <sup>1</sup>
Toyota Canada Inc.	Established in 1964, TCI is headquartered in Toronto, Ontario, with zone offices in Alberta, British Columbia, Nova Scotia, Ontario, and Quebec.	Toyota Canada Inc. (TCI) is the exclusive Canadian distributor of Toyota and Lexus vehicles. Toyota has sold over 5 million vehicles in Canada through a national network of 287 Toyota and Lexus dealerships. Toyota is dedicated to bringing safety, quality, dependability and reliability in the vehicles Canadians drive and the service they receive. TCI's head office is located in Toronto, with regional offices in Vancouver, Calgary, Montreal and Halifax and parts distribution centres in Toronto and Vancouver.	\$499 million CAD\$	650
Lexus	Office in Toronto, Ontario. Began operations in 1990.	Lexus Canada is the exclusive Canadian distributor of Lexus luxury cars and sport utility vehicles through a sales and service network of 39 dealers across Canada.	Included in TCI total	Included in TCI total
Toyota Credit Canada Inc. (TCCI)	Headquartered in Markham, Ontario. Branch offices in British Columbia, Nova Scotia, Ontario, and Quebec. Established 1990.	TCCI provides wholesale and retail financial services for Toyota and Lexusdealers and their customers across Canada.	\$27 million CAD\$	125

ENGINEERING & MANUFACTURING	LOCATIONS	OPERATIONS	INVESTMENT <sup>1</sup>	EMPLOYMENT <sup>1</sup>
Canadian Autoparts Toyota Inc. (CAPTIN)	Manufacturing plant in Delta, British Columbia. Established 1983.	CAPTIN is responsible for die design, development, and manufacturing of aluminum wheel products for Toyota.	\$190 million CAD\$	56
Toyota Motor Manufacturing Canada Inc. (TMMC)	Manufacturing plants in Cambridge and Woodstock, Ontario. Established 1986.	The Cambridge plant assembles the Lexus RX 350 (gas) and the Lexus RX 450h (hybrid). The Woodstock plant assembles the RAV4. Starting in 2019, TMMC will begin assembly of the RAV4 hybrid and the Cambridge plant will assemble the RAV4, replacing the Corolla.	\$8 billion CAD\$	9,700
Toyota Canada Cold Research Centre	Test facility located in Timmins, Ontario.	Toyota's first cold-weather facility outside of Japan, this Research and Development facility tests the operation of Toyota global products in sub-zero conditions.	Included in TEMA total	Included in TCI total

<sup>&</sup>lt;sup>1</sup> This figure captures consolidated impact of multiple locations.

#### **TOYOTA OPERATIONS 2020**

#### **CANADA**



Hino Motors Canada, Ltd. (HMC)

Hino Motors Canada is headquartered in Mississauga, Ontario, with regional sales offices in Alberta and Quebec. In May 2006, Hino opened an assembly plant in Woodstock, Ontario. Hino is a Toyota Group Company.

A consolidated subsidiary of Hino Motors in Japan, a subsidiary of Toyota. HMC assembles, markets, and sells Hino light and medium-duty trucks in Canada.

N/A

N/A

# **MEXICO**



# Operations By State



#### **MEXICO**



#### Mexican Made Vehicles

Many of the Toyotas you see on the road are assembled right here in your own backyard. See all of the vehicles that roll off the line in our Mexican plants, below. <sup>1</sup>

#### \_\_ GUANAJUATO \_\_\_\_

### **BAJA CALIFORNIA**



#### Tacoma

Toyota Motor Manufacturing de Guanajuato (TMMGT)

starting 201



#### **Tacoma**

Toyota Motor Manufacturing de Baja California, S. de R.L. de C.V. (TMMBC)

since 200

 $<sup>^{\</sup>mbox{\scriptsize 1}}$  Toyota vehicles and components assembled using U.S. and globally sourced parts.

### **TOYOTA OPERATIONS 2020**





OFFICES	LOCATIONS	OPERATIONS	INVESTMENT	EMPLOYMENT
Toyota Motor North America de México, S. de R.L. de C.V. (TMEX)	Headquartered in Mexico City, Mexico. Began operations in 2002.	Toyota Motor North America de México is responsible for sales, marketing, distribution, and service operations for Toyota vehicles in Mexico. There are currently 68 dealerships in Mexico.	\$214 million MXP\$	118
Toyota Financial Services México, S.A. de C.V. (TSM)	Headquartered in Mexico City, Mexico. Began operations in 2002.	Toyota Financial Services México provides finance products to Toyota dealers and their customers.	\$624 million MXP\$	139

ENGINEERING & MANUFACTURING	LOCATIONS	OPERATIONS	INVESTMENT <sup>1</sup>	EMPLOYMENT <sup>1</sup>
Toyota Motor Manufacturing de Baja California, S. de R.L. de C.V. (TMMBC)	Manufacturing plant in Baja California, Mexico. Established 2002.	TMMBC assembles the Tacoma.	\$6.4 billion MXP\$	1,882
Toyota Motor Manufacturing de Guanajuato (TMMGT)	Manufacturing plant located in Apaseo el Grande, Guanajuato.  Announced 2015. Start of production is scheduled for 2019.	TMMGT will assemble the Tacoma.	\$1 billion USD projected	1,764
Mazda Motor Manufacturing de Mexico S.A. de C.V (Collaboration/Contract Manufacturer)	Mazda Motor Manufacturing de Mexico S.A. de C.V., in Salamanca, Guanajuato. Collaboration announced in 2012; Production began in 2015.	This is a collaborative agreement between Mazda Motor Corporation and Toyota Motor Corporation to assemble the Yaris iA.	Unavailable from NA Databook	N/A
Hino Motors Manufacturing México, S.A. De C.V. (HMMM)	In 2009, Hino Motors Manufacturing Mexico, S.A. de C.V established an assembly plant in Guanajuato, Mexico.	A consolidated subsidiary of Hino Motors in Japan, subsidiary of Toyota. HMMM assembles medium-duty trucks mainly for domestic market.	N/A	N/A

<sup>&</sup>lt;sup>1</sup> Shown in U.S. dollars to reflect investment from US based operations of TEMA.