

lan Winder
Director, Product
Management

Business Owner, Latitude by Genesys

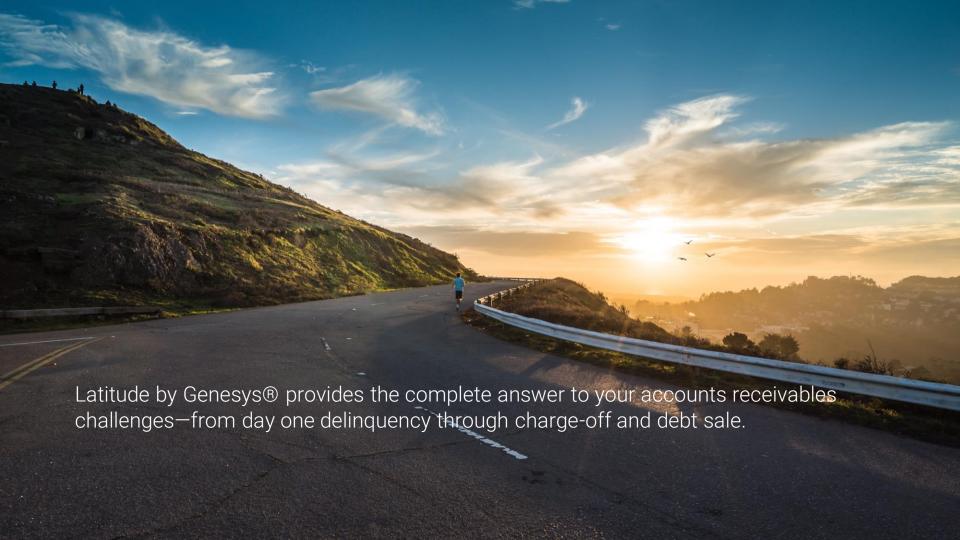


Nupur Maini Senior Product Owner, Latitude by Genesys



## **Terms & Conditions for Roadmap**

- The product roadmap presented is for informational purposes only. It represents Genesys' current plan
  of record for the associated products. Genesys at its sole discretion has the right to add or delete any
  features or functionalities from the current feature roadmap.
- Dates in the product plans are only indicative of Genesys' current assessment and are subject to change.
   Genesys does not commit that any specific features or functionality will ultimately be released, made generally available, or provided.
- The terms and conditions, including pricing, of any features or functionalities that may be described in the product plan that are ultimately released, made generally available, or provided under an agreement are subject to future negotiations and future agreement on the terms and conditions which would govern any sale.
- There are no penalties, liquidating damages or other remedies associated with changes to the product plans including cancellation of any specific feature or functionality or delay in the timing of development.



# **Delivered 2020 R2 LIQUID LATITUDE**

- Database migration capability from Version 10 SU09 to Liquid Latitude
  - dbUpdate has been updated to be able to migrate an existing Version 10 SU09 database to the Liquid Latitude schema
- Genesys Cloud Dialer Integration List Builder Enhancements
  - The Latitude List Builder application has been enhanced to support additional functionality when generating campaigns for the Genesys Cloud dialer, specifically; Ability to associate a call list to an existing campaign or to create a new campaign Ability to merge records into an existing call list with options to replace existing list, merge and exclude duplicate records or merge and overwrite duplicate records
- Account Analysis in the Web
  - Account Analysis has been ported to the web and is now accessible via the Liquid landing page
- Local Print or Email of Letters
  - New options exist in the Letters task to enable either printing or emailing an individual letter on demand. To utilize the email capability an appropriate SMTP server must be configured under Administration

# Delivered 2020 R2 LIQUID LATITUDE

#### · Account Restrictions

- A new alert displays on the party navigator anchor card if any restrictions have been placed on the account
- A new tab has been added to the Customer task for managing restrictions
- When indicating no calls to party home / work / any phone number, Liquid placed these phone numbers "on hold" indefinitely, the only way to take the relevant phone number(s) off hold is to remove the restriction.
- Indicating letters must go to the customer's attorney requires an attorney be defined on the Customer task
- Selecting the "No Letters" restriction will disable the Request Letter capability of the Letters task and Letter Console will not generate previously requested letters

#### Various action and functionality changes

- "My Desk" account action button has been added to the account toolbar to allow, based upon permission, the user to move the current account from an inventory desk to their own personal desk.
- All editable date fields now support removal of an existing date.
- Bankruptcy and Deceased tabs on the Customer task now have an option to delete the corresponding data associated with the Bankruptcy or Deceased records in total

# LIQUID LATITUDE

(WHAT WE ARE DELIVERING IN 2021-R1)

Genesys Cloud Integration for Version 10

Ehancements to the Event Panel for improved usability

Digital Communications - Email

**Agent Scripting** 

Self Service Portal

Genesys Cloud Integration Phase 3





# LIQUID LATITUDE

(WHAT WE ARE DELIVERING IN 2021-R1)

Digital Communications – SMS

**Automation Enhancements** 

Mulitple Payment Vendor Support

Elimination of Functionality Gaps between Version 10 and Liquid





## LIQUID LATITUDE (Roadmap Description)

- Genesys Cloud Integration Version 10
  - Integration from Version 10 to Genesys Cloud providing campaign and call list management, account pop, click to dial and single call disposition
- Event Panel Enhancements
  - Provides a complete history of all actions and activities that have occurred on an account and
    is critical for the agent to fully understand historical information. Float Event Panel, Scrolling
    vs Pagination, Additional filtering, Add Note functionality
- Digital Communications email
  - Ability to leverage email digital communication channel within Latitude in either an on-demand or bulk
- Agent Scripting
  - User definable agent scripting for compliance, business process and client work standard conformance



## LIQUID LATITUDE (Roadmap Description)

- Self Service Portal
  - Ability for a customer to configure a debtor self-service portal to view account details/history, view/update personal/demographic data and make a payment
- Genesys Cloud Integration Phase 3
  - Support non-agent handled call results and real-time removals from call lists
- Digital Communications SMS
  - Ability to leverage SMS digital communication channel within Latitude in either an on-demand or bulk
- Automation Enhancements
  - Ability to auto-schedule campaign/call list generation & Account Analysis w/file or email delivery



## LIQUID LATITUDE (Roadmap Description)

- Payment Vendors
  - Establish different payment vendors to be used at Client scope
- Functional Gaps Reference Panels
  - Remediation of high priority functional gaps to enable migration of customers to Liquid Latitude.



#### LATITUDE TARGET FEATURES

- Collection Costing
  - Ability to associate costs to all actions and activities used during collection process
  - Ability to use accumulated costs to drive decisioning and business processes
- Contact Compliance Management Tool
  - Compliance designer with user configurable decisioning based rules and evaluations
  - Complete access to all historical attempt and contact information for all channels
  - Enforce contact compliance during campaign build or "just in time" evaluation
- Advanced Query / Workflow Capabilities
  - Ability to generate database updates based upon workflow activities
  - Ability to use field to field evaluations within Account Analysis and Workflow



### LATITUDE TARGET FEATURES

- Statute of Limitations
  - Configuration of Statute dates by contract type / location
  - Account evaluation for Statute of Limitations
  - Account Analysis condition for Statute expired
- State License Management
  - Tracking license requirements by State
  - Enforcement of licensing during desk distributions
- User Configurable Account Warnings
  - Addition of user designed warnings based upon query conditions at account pop
  - Ability to define the order of warnings displayed



# Latitude User Group

User Group community is for professionals to meet and discuss about Latitude by Genesys...

This community is a great portal for staying connected to any action taking place in the ARM Industry!

Customers, Partners and Employees share ideas and help us surface the most valuable items for product management to add to future releases.

Visit our user group community site by going to: https://community.genesys.com/com munities/latitude

#### Latitude by Genesys - User Group ....

Home / Communities / Latitude **Ⅲ** Community Navigator

Latest Discussion Posts Start a Discus



Will do Lee Waldron Senior Project Manager Receivable Solutions, Inc. Phone: 803.744.3114 Fax: 803.790.0447 Email elects.com 800 Dutch Square Boulevard, Suite 100 | Columbia, SC 29210 .



RE: A Special Thank You Gift

Hill se I ant you down I have to wait until I get about 20 more orders/sizes in so I can make a signle print run of the shirts. I am SHOCKED at how few people have signed up. Maybe you could help encourage your network to sign up for



RE: A Special Thank You Gift

803,744,3114 Fax: 803,790,0447 Email: Iwaldron@rsicollects.com 800 Dutch Square Boulevard...



Mike, John, et.al. Thank you all for the input. I like both the SQL and break-down-into-groups ideas. As I am an SQL novice. I will talk those over with the team. Kind reparts. Jeff .......



Jeff, Just a thought...you could break your single switch out into multiple switches (perhaps by dept, client or team). That would make it easier to find an individual as opposed to searching through one giant switch. Does that sound like a





atitude by Genesys 12.0 Agent Desktop Overview (v.

ovides an overview of the Latitude by Genesys agent desktop. #LiquidDesktopV12



ob Manager Overview (video)

This video provides an overview of Job Manager for automating file transfers into and out of your Latitude



VorkFlow Designer Overview (video) v: Barbana Martin 9 days ago

This video provides an overview of Latitude Workflow for implementing business process automation within



Welcome to the Latitude User Group



Click Here to Learn More The Latitude User Community: For Users By Users

Cole's First Live Stream



Cole Needs YOUR Advice Chances to win Certification Exam and GCAP Points

Latitude ACA 2019



San Diego I July 14-16, 2019



Come see Latitude by Genesys at ACA in San Diego

Helpful Links

Communities

Ideas Labs

# Thanks



