



2021 DoDIIS WORLDWIDE CONFERENCE PROFILE:

2019 ATTENDEE COMPOSITION

DoD/Federal	53%
DoD Civilian (DIA/NGA/NSA etc.)	48%
Air Force	27%
Army	10%
Navy	9%
Coast Guard	4%
Marine Corps	2%
Industry	45%
Academia/Foreign Nationals	2%

OVER 2,000
PEOPLE ARE
EXPECTED TO
ATTEND THE
2021
CONFERENCE

STAND OUT IN THE CROWD, AND DELIVER FANTASTIC ROI FOR YOUR COMPANY

57%

57% of exhibitors compliment their booth with a sponsorship

27%

First time exhibitors made up **27%** of the companies at DoDIIS

42%

42% of **FIRST TIME** exhibitors also did a sponsorship to increase their branding and networking opportunities

50+

50+ Product/Service categories are represented



PARTICIPATING GOVERNMENT ORGANIZATIONS



Attendees come from **4** countries and **42** different states.



Over **400** different government organizations are represented!



46% of conference registrants opt in to share their contact information on a list for event sponsors.



74% of the Attendees spent 2 or more hours of their conference experience inside the exhibit hall.



97% of the Attendees said that they spent time networking with the exhibitors during the conference.



74% of the Government Attendees are in decision making leadership positions.

DoDIIS gathers a diverse group of attendees from the Intelligence, Civilian, and DoD Communities, and draws government personnel from organizations across the country and abroad. In addition to all of the personnel who come from each of these agencies, industry partners make up many of the attendees present as well. Below is a sampling of organizations that will be represented at the conference based on past attendee participation.

- 1 ACOS
- 12th Air Force
- 17th Training Wing
- 16th Air Force Air Forces Cyber
- 352nd Civil Affairs Command (352 CACOM)
- 363rd ISR Wing
- 39th IOS Cyber Intelligence Formal Training Unit
- 402nd Software Maintenance Group (SMXG)
- 412th Test Wing
- 45th Space Communications Squadron
- 480th ISR Wing
- 505th Command and Control Wing/505 TRS
- 513th MI Brigade
- 53rd Wing/Eglin Air Force Base
- 548th ISR Wing
- 559th Software Maintenance Squadron (559 SMXS)
- 55th Wing/Offutt Air Force Base
- 577th Software Maintenance Squadron (577 SMXS)
- 5th Combat Communications Group

- 601st Air Operations Center (AOC)
- 625 ACOMS
- 694th ISR Group
- 6th Communications Squadron
- 75th Innovation Command USAR
- 782nd MI BN
- 7th Signal Command
- 91st Cyber Brigade
- 96th Civil Engineer Group
- 96th Cyberspace Test Group
- Air Combat Command (ACC)
- Air Education Training Command (AETC)
- Air Force Cryptologic and Cyber Systems Division
- Air Force Distributed Common Ground System (AF DCGS)
- Air Force Global Strike Command (AFGSC)
- Air Force Joint Worldwide Intelligence Communications System (AF JWICS)
- Air Force Life Cycle Management Center (AFLCMC)
- Air Force Material Command (AFMC)

PARTICIPATING GOVÉRNMENT **ORGANIZATIONS** (CONT.)

- Air Force Networking Integration Center (AFNIC)
- Air Force Nuclear Weapons Center (AFNWC)
- Air Force Operational Test & Evaluation Center (AFOTEC)
- Air Force Personnel Center (AFPC)
- Air Force Research Laboratory (AFRL)
- Air Force Reserve Command (AFRC)
- US Space Force
- Air Force Special Operations Command
- Air Force Technical Applications Center (AFTAC)
- Air Mobility Command (AMC)
- Air National Guard (ANG)
- Argonne National Laboratory (ANL)
- · Army CCDC Aviation & Missile Center
- Army Corps of Engineers
- Army Counterintelligence Center
- Army Futures Command
- Armv G-2
- Army Geospatial Center (AGC)
- Army National Guard (ARNG)
- Army Reserve Cyber Operations Group (ARCOG)
- Australian Defence Force
- Battle Management Directorate
- Canadian Department of National Defence
- Centers for Disease Control and Prevention (CDC)
- Central Intelligence Agency (CIA)
- Chief of Naval Operation (OPNAV)
- Coast Guard Cyber Command
- Coast Guard Maritime Intelligence Fusion Center Pacific (MIFC PAC)
- Combatant Command Intelligence Enterprise
- Management Support Office (CCI EMSO)
- Command, Control, and Communications Engineering Center (C3CEN)



- Defense Counterintelligence and Security Agency (DCSA)
- Intelligence Integration Office (I20)
- Joint Intelligence Operations Center (JIOC)
- Joint Deployable Intelligence Support Systems (JDISS)
- Joint Interoperability Test Command (JITC)
- Joint Personnel Recovery Agency (JPRA)
- Joint Special Operations Command (JSOC)
- Joint Warfare Analysis Center (JWAC)
- Los Alamos National Laboratory
- Marine Corps Forces, Pacific (MARFORPAC)
- Marine Corps Forces Special Operations Command (MARSOC)
- Marine Corps Intelligence Department
- Marine Corps Intelligence Activity (MCIA)
- Marine Corps Intelligence, Surveillance, and Reconnaissance (ISR) Enterprise
- Marine Forces Central Command (MARFOR CENTCOM)
- Marine Forces Command (MARFORCOM)
- Military Intelligence Readiness Command (MIRC)



PARTICIPATING GOVERNMENT **ORGANIZATIONS** (CONT.)

- Naval Air Systems Command (NAVAIR)
- Naval Air Warfare Center Training Systems Division (NAWCTSD)
- Naval Criminal Investigative Service (NCIS)
- Naval Cyber Defense Operations Command (NCDOC)
- Naval Information Warfare Center (NIWC) Atlantic
- Naval Information Warfare Center (NIWC) Pacific
- Naval Information Warfare Systems Command (NAVWAR)
- Naval Oceanographic Office (NAVOCEANO)
- Naval Postgraduate School (NPS)
- Naval Special Warfare Command (NSWC)
- Program Executive Office Command, Control, Communications, Computers and Intelligence (PEO C4I) Program Executive Office Enterprise Information Systems (PEO EIS)
- Program Executive Office for Enterprise Information Systems (PEO EIS)
- Program Executive Office for Intelligence, Electronic Warfare and Sensors (PEO IEW&S)
- Project Kessel Run
- Research and Development Support Activity (RDSA)
- Sandia National Laboratories (SNL)
- Space and Missile Systems Center (SMC)
- Special Operations Command Central (SOCCENT)
- Special Operations Command North (SOCNORTH)
- Special Operations Command South (SOCSOUTH)
- US Coast Guard Intelligence Coordination Center (ICC)
- Unified Cross Domain Management Office (UCDMO)
- United Kingdom Joint Forces Command
- United Kingdom Ministry of Defence
- US Africa Command (USAFRICOM)
- US Air Force Warfare Center (USAFWC)

- Missile Defense Agency (MDA)
- The MITRE Corporation
- National Aeronautics and Space Administration (NASA)
- National Air and Space Intelligence Center (NASIC)
- National Assessment Group (NAG)
- National Center for Medical Intelligence (NCMI)
- National Counterterrorism Center (NCTC)
- National Gateway Center Fort Detrick
- National Geospatial-Intelligence Agency (NGA)
- National Ground Intelligence Center (NGIC)
- National Guard Bureau (NGB)
- National Intelligence University (NIU)
- National Maritime Intelligence Center (NMIC)
- National Maritime Intelligence-Integration Office (NMIO)
- National Media Exploitation Center (NMEC)
- National Reconnaissance Office (NRO)
- National Security Agency (NSA)
- National Space Defense Center (NSDC)

PARTICIPATING GOVERNMENT ORGANIZATIONS (CONT.)



- US Army Cyber Command (ARCYBER)
- US Army Europe (USAREUR)
- US Army Forces Command (FORSCOM)
- US Army Intelligence and Security Command (INSCOM)
- US Army Intelligence Center of Excellence (USAICoE)
- US Army North (ARNORTH)
- US Army South (ARSOUTH)
- US Army Space and Missile Defense Command (USASMDC)
- US Army Special Operations Command (USASOC)
- US Central Command (USCENTCOM)
- US Coast Guard Intelligence (CG-2)
- US Coast Guard Maritime Intelligence Fusion Center Atlantic (MIFC LANT)
- US Coast Guard Office of Cyberspace Forces
- US Coast Guard Pacific Area
- US Coast Guard Research & Development Center
- US Customs and Border Protection
- US Cyber Command (USCYBERCOM)
- US Defense Digital Service (DDS)
- US European Command (USEUCOM)
- US House of Representatives Permanent Select Committee on Intelligence (HPSCI)
- US Indo-Pacific Command (USINDOPACOM)
- US Marine Corps Forces Cyberspace Command



- US Special Operations Command (USSOCOM)
- US Strategic Command (USSTRATCOM)
- US Transportation Command (USTRANSCOM)
- White House Communications Agency
- XVIII Airborne Corps



74% OF THE GOVERNMENT ATTENDEES ARE IN DECISION MAKING/ LEADERSHIP POSITIONS

(FLAG OFFICERS, SES, 05/06, GS14/15)

ATTENDEE DEMOGRAPHICS

Attendees of the conference come from a range of different backgrounds and professions. See below for a sample of many of the professional titles of the conference registrants.

- Analyst
- · Branch Chief
- · Business Relationship Manager
- Chief
- · Chief Data Officer
- Chief Information Officer (CIO)
- Chief Information Security Officer (CISO)
- · Chief of Staff
- · Commanding Officer
- · Computer Engineer
- Computer Scientist
- Contracting Officer
- Chief Technology Officer (CTO)
- Cyber Security Specialist
- Cyber Operator
- · Data Scientist
- · Data Engineer
- · Department Head
- · Deputy Director
- Developer
- Director
- · Division Chief
- · Electronics Engineer
- Engineer
- Enterprise Architect

- Information Assurance Manager/Officer
- Information Security Specialist
- Information Systems Security Manager/Officer (ISSM/ISSO)
- · Innovation Officer
- · Intelligence Analyst
- Intelligence Operations Specialist
- Network Administrator
- · Network Analyst
- · Network Engineer
- · Operations Director
- · Program Manager
- · Project Manager
- · Requirements Manager
- Scientist
- · Section Chief
- · Security Controls Assessor
- Security Engineer
- · Senior Intel Officer
- · Senior Systems Administrator
- · Senior Technical Advisor
- · Senior Systems Engineer
- · Software Engineer
- System Administrator
- · Technical Director
- · Unit Chief

PAST EXHIBITORS

22nd Century Technologies, Inc.

A10 Networks

Absolute Business Solutions Corp.

(ABSc)

Accellion, Inc.

Accenture

Access Data

ActioNet, Inc.

Activu

Adamo Construction

Adobe

Adorama

Advanced Design Corp.

Advanced Programs, Inc.

Advatech Pacific, Inc.

AECOM

AEEC (American Consultants)

Aerstone Labs

Agile Empowerment Technologies

AgileCraft

Air Force Research Laboratory

Air Force Technical Applications Center

Air University Press

(Air Force Research Institute)

Airbus Defense & Space Government Solutions, Inc.

Alamo City Engineering Services

Alfresco Software

Allied Telesis

Amazon Web Services AMERICAN SYSTEMS

ANACAPA Micro Products

Anomali APCON, Inc.

Apigee

Appian Corporation

Apple

Applied Network Solutions

Apposite Technologies

Apriva ISS **Arbor Networks** Arista Networks **Armag Corporation**

Arnouse Digital Devices Corp

Aruba Networks,

a Hewlett Packard Enterprise

Aspera, an IBM Company

Assurance Data, Inc.

Assured Information Security

AT&T

Atlantic Media/Defense One

Atlantis Computing

Atlassian

Attivo Networks

August Schell

Authentic8

Automation Anywhere, Inc.

Avaya Government Solutions

Avere Systems

Axiologic Solutions, LLC

Axwav

Ayon Cyber Security

Babel Street BAE Systems, Inc.

Ball Aerospace

Basis Technology

Bastille

Becrypt Limited

Berico Technologies, LLC

BeyondTrust Federal Big Switch Networks

Blue Canopy Group, LLC

Blue Coat Systems

Blue Prism

BlueCat Networks

BluVector, a Comcast Company

BMC Software

Boeing

Booz Allen Hamilton

Boundless Spatial

Box, Inc.

Brainspace, a Cyxtera Business

Bricata

Broadcom Inc.

Brocade Communications Systems, Inc.

Bromium, Inc.

C3 IoT

C4ISR Journal

CA Technologies Cutting Edge CA

CACI International, Inc. CyberArk Cambridge Intelligence, Ltd Cvberbit

Capitol Technology University CyberCore Technologies

Carahsoft Cylance Carnegie Mellon University Software Cyxtera

Engineering Institute CERT Division Data Security, Inc.

CDW-G, LLC

CIS Secure Computing, Inc.

Centrify Corporation DataRobot Chainalysis DataWalk Datawatch Chef IO

Cisco Systems **Decipher Technology Studios**

ClearShark **Decision Lens**

Cloudera Government Solutions, Inc. Defense Intelligence Agency (DIA)

Dataminr

Datrium

Dun & Bradstreet

Eagle Ray, Inc.

Dynamic Systems, Inc.

Eagle Technology Group

Cloudian Dell EMC cloudtamer.io Deloitte Code42 Software, Inc. Delphix

Cognitive SaaS for the IC Dexter Edward, LLC

Cohesity Diffeo

Digital Element CollabNet CommScope, Inc. Digital Guardian

Commyault Digital Reasoning Systems

ComplyUp Digital Trends, Inc.

Computable Insights DigitalGlobe (Geoeye)

Confluent, Inc. **DLT Solutions**

Core Security, a HelpSystems Company DP Facilities, Inc.

Corelight

Corning Optical Communications

Corporate Office Properties Trust (COPT)

cPacket Networks Inc.

Cubic Mission Solutions

Cray, Inc. **Eclipse**

Crestron Electronics. Inc. EDT, LLC (Dead on Demand)

Criterion Systems Elasticsearch Inc.

Cross Match Technologies EMC Corporation

CrowdStrike Emcon Emanation Control Ltd.

CRU Acquisition Group, LLC **Emerson Network Power**

Crunchy Data Solutions Endgame

Crystal Group Inc. **Engility Corporation** CSRA, LLC **En-Net Services** CTERA Networks **EnterpriseDB** CTG, Inc. (CTGi) Entrinsik **Cubic Cyber Solutions** Enveil, Inc.

Envistacom

"THE TECHNOLOGY THAT YOU PROVIDE WILL BE THE LETHALITY THAT WE **NEED ON THE FUTURE BATTLEFIELD**"

LTG ROBERT ASHLEY. DIRECTOR OF THE DEFENSE INTELLIGENCE AGENCY

Epiq Solutions

Fsri

Glasswall Government Solutions

Equinix Government Solutions

Global Knowledge

Eutelsat America Corp

Good Technology

Globalscape

EVC - Enterprise Ventures Corporation

Google

EvertzAV. a division of Evertz

GovChat

Graphite Software Corporation Evident.io

E-volve Technology Systems

Graybar

Exabeam

GreenTec-USA

ExaGrid

GSA FEDSIM

Extenua, Inc.

Guidepoint Security LLC

Extron Electronics

Gurucul

F5 Networks, Inc.

HackerOne

FCN Technology Solutions, Inc.

HARMAN

Federated IT

Haystax Technology

FEDITC, LLC

Hewlett Packard Enterprise

Feith Systems and Software, Inc.

Hexagon Metrology, Inc.

Fidelis Cybersecurity

HGST

Finch Computing

Hitachi Data Systems Federal

FireEye FireMon Hitachi Vantara Federal

Hootsuite

Forcepoint

Hortonworks

ForeScout Technologies Inc

HP

Fortinet Federal

HumanGeo

Forward Networks

HVF Precious Metals LLC

Frame

Hypori

Fraym

HyTrust

Freedom Consulting Group

i3solutions

Fulcrum IT Services

General Dynamics

IAA **IBM**

Geofeedia

IBM Cloud Object Storage

Germane Systems

IBM, an ESVA Business Partner

IEEE Xplore Digital Library

GigaBiter LLC

ICES

Gigamon

Illumio

GitLab

iMerit

immixGroup Mercom Corporation

MemSQL

IMSM, Inc. Mesosphere

Infoblox Federal Metric Insights

Informatica Federal Operations Micro Focus

Inpixon Micron Technology, Inc. Intellectual Point

Microsoft Intelligent Decisions, Inc. MicroStrategy

Intelligent Software Solutions Modus Operandi, Inc.

Intelligent Waves MongoDB

IntelliPeak Solutions, Inc. Motorola Solutions

Intelsat General Corporation Mulesoft

Invictus MyComputerCareer

IPSecure, Inc. Mythics, Inc. iSenpai Napatech, Inc. **ISSTSPi** NASA SEWP

IT Concepts, Inc National Geospatial-Intelligence

Agency (NGA) IT Veterans, LLC

National Security Agency (NSA) JDISS

NCS Technologies, Inc. Jive Software

Neo4j, Inc. Juniper Networks

NetApp K2

Koto

LogRhythm

MapLarge

NetBrain Technologies, Inc. Kapow Software

Netlocity VA, Inc. KevW **NETSCOUT Systems** Kforce Government Solutions

New Horizons Computer Learning KPMG

Network Runners

Centers Tampa Bay L-3

New River Systems Corporation Lambda

Newbrook Solutions LANDESK

NIH NITAAC Leidos, Inc NIKSUN LexisNexis

Nimbus Data Lexmark International

NITAAC LizardTech

Lockheed Martin Northrop Grumman Norwich University

Novetta Lookout

NRESP/NRO Lynx Software Technologies NSA IC ITE

Magnet Forensics Ntrepid ManTech International Corporation

Nuix USG Inc. Mantis Security Nutanix. Inc. Mapbox, Inc.

MarkLogic Nuxeo

Occam Solutions, Inc. McAfee

MDA Information Systems LLC Office of Naval Intelligence (ONI)

MEGA International Omnibond Systems, LLC

NuWave Solutions

Quantum Corporation Sterling Computers Corporation **Uncharted Software** One Identity Oneida Technical Solutions, LLC Quark Software Inc. StorageHawk University of Maryland OpenText Inc. **Quest Public Sector** Street Legal Vanguard LED Displays **OPSWAT** Quiet Professionals, LLC SUSE Varen Technologies Oracle America, Inc. Radware, Inc. SwiftStack Varonis Systems **Oracle National Security Group** Vector Technologies, LLC Raritan Symantec Corporation Orbital Insight Raytheon BBN Technologies Syntelligent Analytic Solutions, LLC Veeam Software **OSIsoft Raytheon Secure Information Systems** Synthos Technologies Venafi Recorded Future OutSystems Syracuse University Vencore Inc. Owl Cyber Defense Solutions Red Arch Tableau Software Veritas Packet Design Inc. Red Hat, Inc. **Tanium** Veritone Palantir Technologies Red River TDi Technologies Verizon Palmer's Contracting Group **Ribbon Communications** Telestrategies Vertiv Riverbed Technology Palmer's Security Solutions **Tellabs** Viasat Panasas, Inc. RSA, The Security Division of EMC **Telos Corporation ViON Corporation PCMG** Rubrik Federal Tenable Virtru Pearson VUE SafeNet Assured Technologies, Teradata Corporation Virtual Enterprise Architects Penguin Computing SAIC TerraGo Technologies Virtual Instruments SAP NS2 Vision Solutions Peraton Thales SAS Federal LLC The Buffalo Group **VMware** Percipient.ai Perfecta Federal SC2 Corp Themis Computer Vormetric PernixData Scientific Research Corporation **Thetus Corporation Vykin Corporation** Persistent Systems Thinklogical, A Belden Brand SDL Government WANdisco **PESA** SeaGate Government Solutions ThoughtSpot, Inc. Westin Peachtree ThunderCat Technology Pexip Sealing Technologies, Inc. Wind River PFP Cybersecurity Search Technologies **Thycotic WiSC Enterprises** Phoenix TS SecureAuth TIBCO Software Xerox Pivotal Yellowbrick Data SecureNinja TigerGraph **PKWARE** Security Engineered Machinery Tintri Zenoss Planar Systems, Inc. a Levard Securonix T-Mobile for Government Zimbra T-Mobile USA Inc. Company Server Technology **ZL Technologies** PointSec Mobile Technologies/ ServiceNow TransUnion Zolon Tech, Inc. Checkpoint **SES Government Solutions** Trend Micro Polaris Alpha Shavlik Technologies Tresys Technology, LLC Polycom, Inc. Signals Defense **Triad Technology Partners** Portexa, LLC Sipi Metals **Trident Systems** PricewaterhouseCoopers (PwC) Skyhigh Networks Trifacta Primer SMS Data Products Group Trinity Technology Partners, PrinterLogic Solace Tripwire, Inc. Proofpoint SolarWinds **Trusted Systems** Provalis Research Sonatype Trustwave

Truxton Forensics

TVAR Solutions

TYCHON

U.Group

UiPath

Unanet

Sotera Defense Solutions

Star Communications, Inc

SoundWay Consulting

Spire Global

SteelCloud

Splunk

PTFS

Qadium

Qlik

Pure Storage

QTS Datacenters

Qualys, Inc.

BENEFITS AT A GLANCE

BENEFITS	PREMIER	DIAMOND	PLATINUM	GOLD	SILVER
Conference Attendee Registrations	•••••	•••••	••••	••	•
Ad in conference program guide	2-Full Page	Full Page	Full Page	Half Page	Quarter Page
Logo in mobile app	•	•	•	•	•
Logo on conference website	•	•	•	•	•
Logo on signage	•	•	•	•	•
Logo in program guide	•	•	•	•	•
Access to opt-in participant list	•	•	•	•	
Logo on Plenary session slides	•	•	•	•	
Logo on Exhibit Hall map on website	•				

Please note, all sponsorships, networking activities, and organized events associated with the DoDIIS Conference must be approved as official parts of the conference program and must comply with government ethics regulations. Activities, events, and use of the DoDIIS Conference name outside of the approved program are prohibited.



EXHIBIT HALL

Showcase your company With this opportunity, dri the 2021 DoDIIS Worldwic NORTHROP in the success of the DIA's



r visibility on-site and in print materials, at the DoDIIS Worldwide. th and raise awareness of your presence as a strong supporter of sponsor, it's clear that you are a key stakeholder with vested interest

Includes the following:

- Your Company logo on the following items:
 - Entrance unit outside the Exhibit Hall
 - Aisle signs inside the Exhibit Hall
 - Carpet inlay in the Exhibit Hall
 - Exhibit Hall map inside the program guide
- Prime booth placement near the entrance of the Exhibit Hall
- All the benefits of a Platinum Level Sponsor



REGISTRATION AREA

Includes the following:

Company logo on atte

 Ability to include one s (no larger than 8.5 inches (Sponsor is responsible for insert must be approved by

al piece

ference bag

ng/handling to show site;

• All the benefits of a Platinum Level Sponsor





CONFERENCE NOTEBOOKS

Includes the following:

 Conference notebook will include yc name (one-color imprint that is black

e conference

 Notebooks provided by show mana each attendee at registration



ed to

• All the benefits of a Platinum Level

CONFERENCE BAGS

Includes the following:

 Conference bag will in (one-color imprint that i.

 Bags provided by show attendee at registration

Ability to insert one since

with the conference name

tributed to each

(no larger than 8.5 inches) _____ ur ure conference bags (Sponsor is responsible for production and shipping/handling to show site; insert must be approved in advance by show management)

• All the benefits of a Platinum Level Sponsor



CONFERENCE ATTENDEE WIFI

You will be the most popular company at DoDIIS if you provide WiFi for attendees in the Plenary session, breakout rooms, VIP Lounge, sidebar meeting rooms and public spaces (excludes Exhibit Hall).

Includes the following:

- Opportunity to create the password all attendees will need to log into the WiFi
- Custom WiFi landing page
- Recognition as the WiFI sponsor in pre-event attendee email
- · All the benefits of a Gold Level Sponsor

HOTEL KEY CARDS

Your logo featured prominent room block at one of the confe

Includes the following:

• All the benefits of a Gold Leve



key cards distributed to each participant staying within the group a constant reminder of your presence at the conference.



WIFINSTRUCTO



LANYARDS

All conference partic at registration on-site



anyard imprinted with your company logo when they check-in

Includes the following:

All the benefits of a Good Level Sponsor

CONFERENCE MOBILE APP

Be the one who provides the attendees the listings, agenda, and session descriptions! I

SteelCløud

ference information as well as facility maps, exhibitor announcements are all being pushed out through the app.

Includes the following:

- Company logo on opening screen of ap
- Daily push notifications on-site
- Recognition of sponsorship in email sent to registered attendees with app download instructions
- All the benefits of a Gold Level Sponsor

POCKET MAP

Help conference attendees stay on schedule, navigate around Phoenix, and the Exhibit Hall, with this handy pocket map.

Includes the following:

- Company logo and ad featured on the Pocket Map given to each attendee at registration
- · All the benefits of a Gold Level Sponsor



LOUNGE AND RECHARGE ZONE - MULTIPLE AVAILABLE

Attendees are always looking for a space to sit, relax, network, and charge their electronic devices. Be the company that provides them the perfect place to accomplish all their objectives. Lounges will be located inside the Exhibit Hall.

Includes the following:

- Your logo or message wrapped around the charging lounge table
- All the benefits of a Gold Level Sponso









WELLNESS KIT

Ensure the wellness of all Do Branded kits will be distribut



oviding key survival items for the busy conference days ahead. t the entrance of the Exhibit Hall on Tuesday morning.

Includes the following:

- Wellness kits provided by Sh
- All the benefits of a Silver Level Sponsor

MORNING COFFEE MUG

Place your branded mug in the hands of attendees first thing in the morning. This promotional opportunity entitles the Sponsor to supp Jdynatrace coffee mugs that will be placed prominently beside the morning break. Let the attendees carry their coffee into Plenary session while advertising for you! Sponsor is responsible for production and shipping/handling to show site; mugs must be approved in advance by show management and be 12 ounces or less. Coffee is provided by show management.

Includes the following:

• All the benefits of a Silver Level Sponsor

MONDAY WEDNESDAY **Spy**Cloud

WATER COOLERS

Your company logo and graphics will be displayed on a water cooler in the Exhibit Hall.

Choose from the following locations:

- Inside the Exhibit Hall
- Outside of Breakout Rooms
- Outside of Plenary Session





LUNCH AND LEARN - TWO AVAILABLE PER DAY - SIX TOTAL

Capture your target audience over their lunch break with an innovative presentation that allows the government to experience your company's solution. Attendees will pre-register to attend your speaking session and enjoy lunch while listening to your presentation.

Includes the following:

- 20 minutes to demo your product to conference lur (up to 300 seats)
- List of lunch attendees including contact informatic (for opt-in registrations)
- Logo placement on the following items:
 - Lunch tickets
 - Signage recognizing your company as host
 - Branded napkins
- Confirmation e-mail sent to registered lunch attendees to include an advertisement for your company
- All the benefits of a Gold Level Sponsor



MODULAR MEETING SPACE

Conduct meetings conveniently by securing meeting space on the exhibit floor. A meeting room allows you the space and privacy you need to hold small meetings with clients, prospective customers and partners. Modular meeting rooms are available on the exhibit floor on a first-come, first-served basis. Any public or large group product demonstrations must be held within exhibition space. Company is responsible for providing A/V, electricity, internet, or additional furniture if desired. Meeting rooms are constructed of MIS panels, which are fabric covered hard walls, and do not include ceilings. Meeting space is sold in 100 square foot increments and can be combined to accommodate larger groups. Contact your sales representative for configuration options.

Each 10x10 modular meeting space includes:

- Walls
- A locking door
- Carpet
- 1 table and 4 chairs per 10x10
- Signage featuring the meeting room number and company name
- All the benefits of a Gold or Silver Level Sponsor





ALL-HANDS NETWORKING SOCIAL

MORE INFORMATION COMING SOON

This is the only sponsorship available where all conference attendees are invited to participate that includes marketing, décor, refreshments, and entertainment. All you have to do is show up and network! Your brand will be associated with this fantastic experience that conference goers have come to expect. Benefits range from personalized drink tickets and recognition during Plenary session to the opportunity to speak and give your message in front of the entire social!

Your company will have an incredible opportunity to network as a premier sponsor of this highly anticipated evening. Be the one they remember for bringing the community together in one place, at one time.

Call your salesperson to discuss the plans for this year's social and the level of customization that will meet your marketing and branding needs.





REFRESHMENTS IN VIP LOUNGE

Includes the following:

- Signage in VIP Lounge
- The option to leave one piece of collateral on the table ManTech (Sponsor is responsible for production and shipping/hand)
- Branded napkins
- All the benefits of a Gold Level Sponsor

ManTech

hust be approved in advance by show management)

CONFERENCE COFFEE SPONSOR

The most asked for item at any conference is coffee. Be the company to put a smile or the attendees faces as you satisfy their caffeine fix.

Includes the following:

- Coffee to be served during the conference breaks at your booth
- Push notification through mobile app
- All the benefits of a Gold Level Sponsor





REGISTRATION MIXER - MULTIPLE

Draw attention to your brand and drive traff the conference officially opens.

ore the exhibit floor officially opens with an evening exhibit investment. Scan badges, exchange the conference off in the conference of th BAE SYSTEMS ningle with customers and prospective clients before

Includes the following:

- Pre-event recognition in e-mail sent to registered attendees
- Company logo placement on the following items:
 - Drink tickets distributed to attendees at the conference inviting them to visit your booth for a drink

CLOUDERA

- Signage at the mixer recognizing your company as a host
- Signage the opening day of the conference thanking you for your support
- Branded napkins
- Advertisement for mixer on conference website and printed program guide
- All the benefits of a Gold Level Sponsor

CONFERENCE SESSION SNACK BREAKS

ltem	Duration
Smoothie Bar with Tiki Cart	3 Hours
Hydration Station	All Day
Iced Coffee Javarator	4 Hours
Italian Soda Bar	4 Hours
Cappuccino Bar	All Day (limited quantity)
Popcorn Cart	All Day
Rockstar Energy Drinks	All Day
Candy Shooters	Morning or Afternoon Break
Chocolate Dipped Strawberries	Morning or Afternoon Break
Dippin Dots Ice Cream	Morning or Afternoon Break
Ice Cream Novelties	Morning or Afternoon Break
Jalepeno Stuffed Pretzels	Morning or Afternoon Break
Jumbo Pretzels with Cheese Sauce	Morning or Afternoon Break
Ice Cream Sandwiches	Morning or Afternoon Break
Make Your Own Trail Mix	Morning or Afternoon Break
Non-Alcoholic Prickly Pear Margaritas	Morning or Afternoon Break

Includes the following:

- · Recognition of break in Plenary session, program guid
- Push notification announcing snack break
- Signage in prominent locations and next t
- All the benefits of a Gold or Silver Level Sp



MONDAY POPCORN SOLD ORACLE

Lambda

MONDAY TRAIL MIX SOLD carahsoft carahsoft

SOLD

Lambda

MONDAY POPCORN

TUESDAY percipient.ai

illuminate



ATTENDEE NETWORKING SOCIALS

Customize your own networking social after the conferen provide a place for attendees to unwind and network witl Contact your sales representative today for availability.

Sponsor is responsible for all food and beverage. Alcoho beverages at social functions are restricted to (2) two beverages per attendee. When providing alcohol, the host company is responsible to regulate consumption by producing and distributing drink tickets at the venu mandated by the sponsoring agency.

Includes the following:

- Space to host conference attendees in the HQ host
- Your social listed in the following places:
 - Slides in Plenary session
 - Networking events page in the program guid on the website, and on the mobile app
- Signage in prominent location
- All the benefits of a Gold Level Sponsor











Hitachi

Vantara

Federal



WELCOME DRINKS AT THE HQ HOTEL

Put your brand and a welcome drink in the hands of all the participants staying at the HQ Hotel (Sheraton) the minute they check-in.

Includes the following:

- Sponsor is responsible for the beverage costs
- Company logo placed on the following items:
 - Drink ticket with your logo in the welcome letter at the HQ Hotel (Sheraton) good for (1) one beer, wine or non-alcoholic drink at the hotel on Sunday or Monday
 - Signage in the hotel
 - Branded napkins
 - Networking events page in the program guide, on the website, and on the mobile app
- · All the benefits of a Gold Level Sponsor



AD SLIDE IN PLENARY SESSION

TWO PER DAY - SIX TOTAL

Includes the following:

• Slide with your advertisement in rotation before the Plenary sessions and during the morning in

Ad must be approved by show n in advance

All the benefits of a Gold Level Sr





INSERT IN CONFERENCE BAGS - ONLY THREE AVAILABLE

Includes the following:

• Insert one piece of collateral or giveaway item into each attendee conference bag (Sponsor responsible for production, shipping/handling charges to show site, item must be approved in advance by show management)

 Show management responsible for distribution of collateral material/giveaway item

• All the benefits of a Silver Level Sponsor





POST-EVENT EMAIL BLAST - ONLY ONE AVAILABLE

Keep your company name fresh in the minds of the attendees after they return from the conference as the sponsor of the post-event email blast.

Includes the following:

- 25-50 word company description with company hyperlink, included at the end of a post-event NCSI e-mail blast sent to all registered conference attendees
- All the benefits of a Silver Level Sponsor



ADVERTISEMENT TOWER

Available options:

- 4-Sided Tower SILVER SPONSOR
- · Single Panel

Your company advertisement on meter board towers tl display in highly visible areas throughout the conference

Includes the following:

• All the benefits of a Silver Level Sponsor with 4-sided tower sponsorship



SEAT DROPS - ONLY THREE AVAILABLE

Includes the following:

- One single-page promotional piece (no larger than 8.5 inches x 11 ii (Sponsor is responsible for production, shipping charges to show site, i
- Show management responsible for distribution of collateral mate
- All the benefits of a Silver Level Sponsor



each seat in Plenary session by show management in advance)

d of an

PRE-EVENT EMAIL BLAST - ONLY TWO AVAILABLE

An e-mail blast is a great way to get your company name and description di the conference so they know you mean business.

Includes the following:

- 25-50 word company description with company hyperlink and booth numb NCSI e-mail blast sent to all registered conference attendees
- All the benefits of a Silver Level Sponsor

CURRENT PATRONS mers before arriving at

lackerone

PROGRAM GUIDE ADVERTISING

Available options:

- Full Page, Inside Back Cover
- Full Page
- · Half Page

Includes the following:

• All the benefits of a Silver Level Sponsor (ad sponsors do not get additional ¼ page ad included with silver sponsorship)



PUSH NOTIFICATIONS - THREE AVAILABLE PER DAY

Do you have a demo or product in your booth that you want to make sure everyone sees? Sponsor a push notification through the mobile app and make sure that all the attendees know the place to be! Sponsor responsible for providing show management with text for the push notification

ADDITIONAL EXHIBITOR DESCRIPTION

Are multiple divisions of your company participating in the conference? Do you have a partner company who is sharing your booth? Do you want to have their company listing in the exhibitor guide? Don't miss this opportunity for a secondary listing, and ensure all parties are equally represented in show literature and online.





MOUNTAIN MARKETING PACKAGE - TWO AVAILABLE

- 6 Conference Attendee Registrations
- 2 full page, 4-color ads in the program guide
- Opportunity to be interviewed for the conference closing video shown in plenary session
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- Access to the opt-in participant list



CANYON MARKETING PACKAGE - TWO AVAILABLE

- 4 Conference Attendee Registrations
- Full page, 4-color ad in program guide
- Opportunity for booth and logo to be filmed for the conference closing video shown in plenary session
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- Access to the opt-in participant list



VALLEY MARKETING PACKAGE - TWO AVAILABLE

- 2 Conference Attendee Registrations
- ½ page, 4-color ad in program guide
- Exhibit booth and/or sponsorship photographed for Conference photo gallery
- Recognition with company logo on the conference website, on signage, on Plenary session slides, and in the program guide
- · Access to the opt-in participant list

CUSTOM PROMOTIONAL OPPORTUNITIES

Each year we try to tailor the sponsorship opportunities to fit with the theme and city of the event. If you have any other creative ideas or sponsorships that you feel will help to improve your overall experience or networking opportunities during the conference, please feel free to reach out to someone on the NCSI team. Our goal is to provide as many avenues as possible for you to get in front of your customers to create lasting connections and impressions.

All sponsored products are in compliance with the Trade Agreements Act (TAA), and are purchased from countries listed in the Federal Acquisition Regulation (FAR) Trade Agreement.



Exhibit space contracts and promotional opportunities are now available.