## manacmillan

## 2021 (Jul-Dec) Trade Co-op Promotions and Discount Offers for:

## Wholly Owned Publishers

Flatiron Books, FSG, North Point Press, Hill and Wang, Faber and Faber Inc., FSG Books for Young Readers, Feiwel \& Friends, First Second, Henry Holt, Metropolitan Books, Times Books, Holt Paperbacks, Henry Holt Books for Young Readers, Macmillan Audio, Picador, Priddy Books, Roaring Brook Press, Square Fish, St. Martin's Press, Griffin, Minotaur, St. Martin’s Press Paperbacks, Thomas Dunne Books, Truman Talley Books, Tor/Forge, Starscape, Tor Teen Book, Tor Children's, Imprint, Celadon, Odd Dot

## Distribution Client-Publishers

Bloomsbury \& Walker, College Board, Drawn \& Quarterly, Encantos, Entangled, Graywolf, Papercutz, Kingfisher, Media Lab, Guinness, Page Street, Seven Seas, Sounds True, Wattpad

| Retail/RDC Promotions and Discount Offers |  |  |  |
| :--- | :---: | :---: | :---: |
| Publisher Title |  |  |  |
| Dates Page |  |  |  | | Starting before Jul 2021 |  |  |  |
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| Retail/RDC Promotions and Discount Offers |  |  |  |
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| Publisher | Title | Dates | Page |
| Starting in September 2021 |  |  |  |
| Macmillan | The Living and the Lost | 9/13/21-9/26/21 | 12 |
| MCPG | Investigators | 9/28/21-10/12/21 | 14 |
| MCPG | Markdown | 9/12/21-9/25/21 | 16 |
| Various | Display Feature | 9/29/221-1/29/22 | 17 |
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## Starting in October 2021

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## Starting in August 2021

| Macmillan | I Don't Forgive You | $8 / 30 / 21-9 / 12 / 21$ | 3 |
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| Macmillan | Shared Markdown | $8 / 13 / 21-9 / 6 / 21$ | 18 |
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Starting in December 2021

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| MCPG | Xmas Markdown | $12 / 26 / 21-1 / 9 / 22$ | 23 |
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Starting after December 2021

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## ATTENTION RETAILERS: <br> SPECIAL CO-OP OFFER FROM MACMILLAN

Macmillan announces a special promotional allowance offer for the following title.

By purchasing and feature displaying the following title for the duration of the promotional period noted below, retailers who have selected the Pool Plan or the Alternative (i.e. non-pool or "Title-byTitle") Plan under the Macmillan Trade Group 2021 Retail Coop Policy may earn the allowance listed below, on top of any allowances already earned by the promotion, for every copy of the book that the retailer purchases for this promotion. No minimum order quantity required.

| ISBN | Title | Allowance | Promotional Period |
| :--- | :--- | :--- | :--- |
| 9781250773913 | I Don't Forgive You | $\$ 1.00$ | $8 / 30 / 2021-9 / 12 / 2021$ |

In all other respects, our regular co-op terms apply. Please call 646-307-5428 if you have any questions.

## ATTENTION RETAILERS: <br> SPECIAL CO-OP OFFER FROM MACMILLAN

Macmillan announces a special promotional allowance offer for the following title.
By purchasing and feature displaying the following title for a minimum of two consecutive weeks and a maximum of eight consecutive weeks during the promotional period noted below, retailers who have selected the Pool Plan or the Alternative (i.e. non-pool or "Title-by-Title") Plan under the Macmillan Trade Group 2021 Retail Coop Policy may earn the allowance listed below, on top of any allowances already earned by the promotion, for every copy of the book that the retailer purchases for this promotion. No minimum order quantity required.

| ISBN | Title | Allowance | Promotional Period |
| :--- | :--- | :--- | :--- |
| 9780312521523 | ALPHAPRINTS WIPE CLEAN WK | $\$ 0.50$ | $7 / 1 / 2021-8 / 31 / 2021$ |

In all other respects, our regular co-op terms apply. Please call 646-307-5428 if you have any questions.

## ATTENTION RETAILERS: <br> SPECIAL CO-OP OFFER FROM MACMILLAN

Macmillan announces a special promotional allowance offer for the following titles.
By purchasing and feature displaying the following titles for a minimum of two consecutive weeks and a maximum of eight consecutive weeks during the promotional period noted below retailers who have selected the Pool Plan or the Alternative (i.e. non-pool or "Title-by-Title") Plan under the Macmillan Trade Group 2021 Retail Coop Policy may earn the allowance listed below, on top of any allowances already earned by the promotion, for every copy of the titles that the retailer purchases for this promotion. No minimum order quantity required.

| ISBN | Title | Allowance | Promotional Period |
| :--- | :--- | :--- | :--- |
| 9780312521523 | ALPHAPRINTS | $\$ 0.10$ | $7 / 21 / 2021-9 / 27 / 2021$ |
| 9781684491513 | MY FIRST JUMBO WORKBOOK | $\$ 0.10$ | $7 / 21 / 2021-9 / 27 / 2021$ |

In all other respects, our regular co-op terms apply. Please call 646-307-5428 if you have any questions.

## ATTENTION RETAILERS: <br> SPECIAL COOP OFFER FROM MACMILLAN

## Macmillan announces a special promotional allowance offer.

By (1) feature displaying the below ISBN for a minimum of two weeks and a maximum of four weeks during the promo period listed below, and (2) selling the below title at a price at or below $40 \%$ off list for the duration of the retailer's chosen promo period, a retailer may earn the amount listed below on top of any allowances already earned by the promotion, up to a maximum listed below in the CAP column, for every copy of the book that the retailer sells at the promotional discount. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for this offer.

In order to receive the below allowance, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the below ISBN made during the retailer's chosen promo period between 7/4/2021 and $8 / 7 / 2021$. This proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 11/7/2021 and should be sent to: joseph.oleary@macmillan.com or Joseph O’Leary, Macmillan, 120 Broadway, NY, NY 10271.

| ISBN | Title | List <br> Price | Sugg. <br> Price | Allowance | Promotional <br> Period | Cap |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9781250270481 | Chasing the Lion | $\$ 27.99$ | $\$ 16.79$ | $\$ 2.80$ | $7 / 4 / 2021-8 / 7 / 2021$ | $\$ 4,000$ |

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## ATTENTION RETAILERS:

## SPECIAL CO-OP OFFER FROM MACMILLAN

Macmillan announces a special promotional allowance offer for the following titles.
By purchasing and feature displaying the following titles for a minimum of two consecutive weeks and a maximum of nine consecutive weeks during the promotional period noted below retailers who have selected the Pool Plan or the Alternative (i.e. non-pool or "Title-by-Title") Plan under the Macmillan Trade Group 2021 Retail Coop Policy may earn the allowance listed below, on top of any allowances already earned by the promotion, for every copy of the titles that the retailer purchases for this promotion. No minimum order quantity required.

| ISBN | Title | Allowance | Promotional Period |
| :--- | :--- | :--- | :--- |
| 9781684491513 | MY FIRST JUMBO WORKBOOK | $\$ 0.40$ | $7 / 5 / 2021-9 / 13 / 2021$ |
| 9780312522247 | MY BIG SEEK-AND-FIND BOOK | $\$ 0.40$ | $7 / 5 / 2021-9 / 13 / 2021$ |
| 9780312521523 | ALPHAPRINTS WIPE CLEAN WK | $\$ 0.40$ | $7 / 5 / 2021-9 / 13 / 2021$ |
| 9780312526740 | WIPE CLEAN: GIANT ACTIVITY WORKBOOK | $\$ 0.60$ | $7 / 5 / 2021-9 / 13 / 2021$ |

In all other respects, our regular co-op terms apply. Please call 646-307-5428 if you have any questions.

## A macmillan

## ATTENTION RETAILERS: <br> MACMILLAN ANNOUNCES A SPECIAL PROMOTION <br> SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $11 / 1 / 2021-11 / 15 / 2021$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $25 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Litle | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9780312510954 | SPOOKY SLIDE \& FIND | $\$ 8.99$ | $\$ 6.74$ | $\$ 2.25$ |
| 9780312526573 | WHAT'S IN THE BOX? | $\$ 8.99$ | $\$ 6.74$ | $\$ 2.25$ |
| 9780312528386 | MAZE BOOK: FOLLOW ME HALLOWEEN | $\$ 9.99$ | $\$ 7.49$ | $\$ 2.50$ |
| 9780374310523 | POUT POUT \& HAUNTED HOUSE | $\$ 5.99$ | $\$ 4.49$ | $\$ 1.50$ |
| 9780312516147 | STICKER DOODLE BOO | $\$ 6.99$ | $\$ 5.24$ | $\$ 1.75$ |
| 9780312518516 | CHUNKY PACKS HALLOWEEN | $\$ 4.99$ | $\$ 3.74$ | $\$ 1.25$ |
| 9780312520205 | STICKER FRIENDS: HALLOWEEN | $\$ 4.99$ | $\$ 3.74$ | $\$ 1.25$ |
| 9780312527389 | ALPHAPRINTS: BOO! | $\$ 7.99$ | $\$ 5.99$ | $\$ 2.00$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 11/1/2021-11/15/2021. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 2/15/2022 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, 25 ${ }^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## ATTENTION RETAILERS: <br> SPECIAL CO-OP OFFER FROM MACMILLAN

Macmillan announces a special promotional allowance offer for the following title.
By purchasing and feature displaying the following title for a minimum of four consecutive weeks and a maximum of eight consecutive weeks during the promotional period noted below, retailers who have selected the Pool Plan or the Alternative (i.e. non-pool or "Title-by-Title") Plan under the Macmillan Trade Group 2021 Retail Coop Policy may earn the allowance listed below, on top of any allowances already earned by the promotion, for every copy of the book that the retailer purchases for this promotion. No minimum order quantity required.

| ISBN | Title | Allowance | Promotional Period |
| :--- | :--- | ---: | ---: |
| 9780312516147 | STICKER DOODLE BOO | $\$ 0.15$ | $8 / 30 / 21-10 / 31 / 21$ |
| 9780312518516 | CHUNKY PACKS HALLOWEEN | $\$ 0.10$ | $8 / 30 / 21-10 / 31 / 21$ |
| 9780312527389 | ALPHAPRINTS: BOO! | $\$ 0.15$ | $8 / 30 / 21-10 / 31 / 21$ |

In all other respects, our regular co-op terms apply. Please call 646-307-5428 if you have any questions.

## A macmillan

## ATTENTION RETAILERS:

## MACMILLAN ANNOUNCES A SPECIAL PROMOTION <br> SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $11 / 1 / 2021-11 / 15 / 2021$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $50 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Title | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9780312516147 | STICKER DOODLE BOO | $\$ 6.99$ | $\$ 3.50$ | $\$ 1.75$ |
| 9780312526573 | WHAT'S IN THE BOX? | $\$ 8.99$ | $\$ 4.50$ | $\$ 2.25$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 11/1/2021-11/15/2021. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 2/15/2022 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, 25 ${ }^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## A macmillan

## ATTENTION RETAILERS:

## MACMILLAN ANNOUNCES A SPECIAL PROMOTION SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $11 / 1 / 2021-11 / 22 / 2021$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $40 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Title | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9780312528386 | MAZE BOOK: FOLLOW ME HALLOWEEN | $\$ 9.99$ | $\$ 5.99$ | $\$ 2.50$ |
| 9780312516147 | STICKER DOODLE BOO! | $\$ 6.99$ | $\$ 4.19$ | $\$ 1.75$ |
| 9780374310523 | POUT-POUT FISH: HAUNTED HOUSE | $\$ 5.99$ | $\$ 3.59$ | $\$ 1.50$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 11/1/2021-11/22/2021. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 2/22/2022 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, 25 ${ }^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## ATTENTION RETAILERS: <br> SPECIAL CO-OP OFFER FROM MACMILLAN

Macmillan announces a special promotional allowance offer for the following title.
By purchasing and feature displaying the following title during the promotional period noted below retailers who have selected the Pool Plan or the Alternative (i.e. non-pool or "Title-by-Title") Plan under the Macmillan Trade Group 2021 Retail Coop Policy may earn the allowance listed below, on top of any allowances already earned by the promotion, for every copy of the title that the retailer purchases for this promotion. No minimum order quantity required.

| Title | Allowance | Promotional Period |  |
| :--- | :--- | :--- | :--- |
| 9781250780829 | The Living and the Lost | $\$ 1.20$ | $9 / 13 / 2021-9 / 26 / 2021$ |

In all other respects, our regular co-op terms apply. Please call 646-307-5428 if you have any questions.

# A macmillan 

## ATTENTION RETAILERS:

MACMILLAN ANNOUNCES A SPECIAL PROMOTION

By (1) feature displaying the below ISBNs for a minimum of one week and a maximum of two weeks during the promo period listed below, and (2) selling the below title at a price at or below $30 \%$ off list for the duration of the retailer's chosen promo period, a retailer may earn the amount listed below on top of any allowances already earned by the promotion for every copy of the book that the retailer sells at the promotional discount. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for this offer.

| EAN | Litle | List Price | Sug. Price | Credit | Promotional Period |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 9781250316776 | RED, WHITE AND ROYAL BLUE | $\$ 16.99$ | $\$ 11.89$ | $\$ 2.55$ | $8 / 30 / 21-9 / 30 / 21$ |
| 9781250761996 | MAKE UP, BREAK UP | $\$ 16.99$ | $\$ 11.89$ | $\$ 2.55$ | $8 / 30 / 21-9 / 30 / 21$ |
| 9781250624161 | TEN RULES FOR FAKING IT | $\$ 16.99$ | $\$ 11.89$ | $\$ 2.55$ | $8 / 30 / 21-9 / 30 / 21$ |
| 9781250750433 | TWEET CUTE | $\$ 10.99$ | $\$ 7.69$ | $\$ 1.65$ | $8 / 30 / 21-9 / 30 / 21$ |
| 9781250299260 | AGAIN BUT BETTER | $\$ 11.99$ | $\$ 8.39$ | $\$ 1.80$ | $8 / 30 / 21-9 / 30 / 21$ |
| 9781250244499 | ONE LAST STOP | $\$ 16.99$ | $\$ 11.89$ | $\$ 2.55$ | $8 / 30 / 21-9 / 30 / 21$ |
| 9781250795793 | SECRET BRIDESMAID | $\$ 16.99$ | $\$ 11.89$ | $\$ 2.55$ | $8 / 30 / 21-9 / 30 / 21$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 8/30/2021-9/30/2021. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 12/30/2021 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, 25 ${ }^{\text {th }}$ Floor, NY NY 10271 or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## ATTENTION RETAILERS: <br> SPECIAL COOP OFFER FROM MCPG <br> MCPG announces a special promotional allowance offer.

By 1) selling the titles listed below at or below the suggested price listed below, for a maximum of one week during the promo period listed below, and 2) promoting the titles listed below via feature advertising in the retailer's newsletter, circular or similar publication, retailers may earn the allowance listed below for every copy of the below $\operatorname{ISBN}(\mathrm{s})$ that the retailer sells at the promotional discount during the retailer's chosen oneweek promotional period. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for this offer.

In order to receive the below allowance, the retailer must furnish Macmillan with proof of its retail sales (at the suggested price listed below) of the below $\operatorname{ISBN}(s)$ made during the retailer's chosen one-week promotional period occurring between $9 / 28 / 2021$ and $10 / 12 / 2021$. This proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later 1/12/2022 and should be sent to: Joseph O'Leary, Macmillan 120 Broadway, $\mathbf{2 5}^{\text {th }}$ Floor, NY NY 10271 or via email to joseph.oleary@macmillan.com

| ISBN | Title | List <br> Price | Suggested <br> Price | Allowance | Promotional Period |
| :--- | :--- | :---: | :--- | :--- | :--- |
| 9781250220004 | InvestiGators: Off the Hook | $\$ 9.99$ | $\$ 9.00$ | $\$ 0.99$ | $9 / 28 / 21-10 / 12 / 21$ |
| 9781250220059 | InvestiGators: Ants in Our P.A.N.T.S. | $\$ 9.99$ | $\$ 9.00$ | $\$ 0.99$ | $9 / 28 / 21-10 / 12 / 21$ |
| 9781250219954 | InvestiGators | $\$ 9.99$ | $\$ 9.00$ | $\$ 0.99$ | $9 / 28 / 21-10 / 12 / 21$ |
| 9781250219985 | InvestiGators: Take the Plunge | $\$ 9.99$ | $\$ 9.00$ | $\$ 0.99$ | $9 / 28 / 21-10 / 12 / 21$ |

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## Amacmillan

## ATTENTION RETAILERS:

MACMILLAN ANNOUNCES A SPECIAL PROMOTION
SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $11 / 1 / 2021-11 / 15 / 2021$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $50 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Title | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9780312516147 | STICKER DOODLE BOO | 6.99 | $\$ 3.50$ | $\$ 1.75$ |
| 9780312526573 | WHAT'S IN THE BOX? | 8.99 | $\$ 4.50$ | $\$ 2.25$ |
| 9780312514716 | POPUP SURPRISE HAUNT HC | 7.99 | $\$ 4.00$ | $\$ 2.00$ |
| 9780312527389 | ALPHAPRINTS: BOO! | 7.99 | $\$ 4.00$ | $\$ 2.00$ |
| 9780312528829 | MISCHIEF OF MONSTERS | 8.99 | $\$ 4.50$ | $\$ 2.25$ |
| 9781684491469 | MY TRICK OR TREAT BAG | 8.99 | $\$ 4.50$ | $\$ 2.25$ |
| 9781684491476 | SLIDING PICTURES: SPOOKY HALLOWEEN | 9.99 | $\$ 5.00$ | $\$ 2.50$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 11/1/2021-11/15/2021. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 2/15/2022 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, 25 ${ }^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## Amacmillan

## ATTENTION RETAILERS:

## MACMILLAN ANNOUNCES A SPECIAL PROMOTION <br> SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $9 / 12 / 2021-9 / 25 / 2021$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $5 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Title | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9780312516147 | STICKER DOODLE BOO | 6.99 | $\$ 6.64$ | $\$ 0.35$ |
| 9780312526573 | WHAT'S IN THE BOX? | 8.99 | $\$ 8.54$ | $\$ 0.45$ |
| 9780312514716 | POPUP SURPRISE HAUNT HC | 7.99 | $\$ 7.59$ | $\$ 0.40$ |
| 9780312527389 | ALPHAPRINTS: BOO! | 7.99 | $\$ 7.59$ | $\$ 0.40$ |
| 9780312528829 | MISCHIEF OF MONSTERS | 8.99 | $\$ 8.54$ | $\$ 0.45$ |
| 9781684491469 | MY TRICK OR TREAT BAG | 8.99 | $\$ 8.54$ | $\$ 0.45$ |
| 9781684491476 | SLIDING PICTURES: SPOOKY HALLOWEEN | 9.99 | $\$ 9.49$ | $\$ 0.50$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between $9 / 12 / 2021-9 / 25 / 2021$. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 12/25/2021 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, 25 ${ }^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## ATTENTION RETAILERS:

## SPECIAL CO-OP OFFER FROM MACMILLAN

Macmillan announces a special promotional allowance offer for the following titles.
By feature displaying ALL of the below titles for a minimum of three consecutive calendar months in a dedicated display space during the promotional period noted below, retailers may earn the allowance listed below, up to the amount listed under "CAP", on top of any allowances already earned by the promotion, for every unit promoted in a dedicated display space. No minimum order quantity required.

| ISBN | Pritle | Allowance | CAP | Promotional Period |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 9781250750754 | One and Only Sparkella | 18.99 | $\$ 0.75$ | $\$ 2,000$ | $9 / 29 / 2021-1 / 29 / 2022$ |
| 9781250619235 | I'm Sticking with You | 18.99 | $\$ 3.55$ | $\$ 2,000$ | $9 / 29 / 2021-1 / 29 / 2022$ |
| 9781250203557 | We Are Water Protectors | 17.99 | $\$ 0.75$ | $\$ 2,000$ | $9 / 29 / 2021-1 / 29 / 2022$ |
| 9781626727465 | Fry Bread | 18.99 | $\$ 0.75$ | $\$ 2,000$ | $9 / 29 / 2021-1 / 29 / 2022$ |
| 9780374313883 | Something's Wrong! | 18.99 | $\$ 0.75$ | $\$ 2,000$ | $9 / 29 / 2021-1 / 29 / 2022$ |
| 9781250205667 | Flying High | 18.99 | $\$ 2.89$ | $\$ 2,000$ | $9 / 29 / 2021-1 / 29 / 2022$ |

In all other respects, our regular co-op terms apply. Please call 646-307-5428 if you have any questions.

# Amacmillan 

## ATTENTION RETAILERS: <br> MACMILLAN ANNOUNCES A SPECIAL PROMOTION SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $8 / 13 / 2021-9 / 6 / 2021$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $50 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN |  | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9781635576443 | Mysteries | $\$ 26.00$ | $\$ 13.00$ | $\$ 6.50$ |
| 9781635574555 | Kin | $\$ 28.00$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781250776686 | Of Women and Salt | $\$ 26.99$ | $\$ 13.50$ | $\$ 6.75$ |
| 9781250258564 | Ones We're Meant to Find | $\$ 18.99$ | $\$ 9.50$ | $\$ 4.75$ |
| 9781250262899 | Wealth of Pigeons | $\$ 28.00$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781250760067 | Better Together | $\$ 18.99$ | $\$ 9.50$ | $\$ 4.75$ |
| 9781250270481 | Chasing the Lion | $\$ 27.99$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781547607136 | World Made a Rainbow | $\$ 17.99$ | $\$ 9.00$ | $\$ 4.50$ |
| 9781250799241 | Persist | $\$ 27.99$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781250200785 | Hidden in Plain Sight | $\$ 28.99$ | $\$ 14.50$ | $\$ 7.25$ |
| 9781683644729 | I Am a Kindness Hero | $\$ 17.99$ | $\$ 9.00$ | $\$ 4.50$ |
| 9781627797047 | Killing Crazy Horse | $\$ 30.00$ | $\$ 15.00$ | $\$ 7.50$ |
| 9781472985484 | When America Stopped Being | $\$ 30.00$ | $\$ 15.00$ | $\$ 7.50$ |
| 9781682815090 | Gureat | $\$ 18.99$ | $\$ 9.50$ | $\$ 4.75$ |
| 9781545806333 | Magical History Tour \#1 | $\$ 6.99$ | $\$ 3.50$ | $\$ 1.75$ |
| 9781250257628 | Dog's Courage | $\$ 26.99$ | $\$ 13.50$ | $\$ 6.75$ |
| 9781620403532 | African Lookbook | $\$ 30.00$ | $\$ 15.00$ | $\$ 7.50$ |
| 9781948174657 | What Would Keanu Do? | $\$ 14.99$ | $\$ 7.50$ | $\$ 3.75$ |
| 9781250276759 | Long Time Coming | $\$ 25.99$ | $\$ 13.00$ | $\$ 6.50$ |
| 9780374266776 | Sorrowland | $\$ 27.00$ | $\$ 13.50$ | $\$ 6.75$ |
| 9781250114297 | Humans | $\$ 35.00$ | $\$ 17.50$ | $\$ 8.75$ |
| 9780374601744 | Girl One | $\$ 27.00$ | $\$ 13.50$ | $\$ 6.75$ |
| 9781250113085 | Let Love Rule | $\$ 29.99$ | $\$ 15.00$ | $\$ 7.50$ |
| 9781250268501 | Stuff You Should Know | $\$ 27.99$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781250230423 | 24 | $\$ 28.99$ | $\$ 14.50$ | $\$ 7.25$ |
| 9781545806340 | Magical History Tour \#2 | $\$ 6.99$ | $\$ 3.50$ | $\$ 1.75$ |
| 9781250762849 | To Sleep in a Sea of Stars | $\$ 29.99$ | $\$ 15.00$ | $\$ 7.50$ |
| 9781250799128 | Saving Justice | $\$ 29.99$ | $\$ 15.00$ | $\$ 7.50$ |
| 9781250238443 | On the House | $\$ 29.99$ | $\$ 15.00$ | $\$ 7.50$ |

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| 9781250232427 | Survivors | $\$ 27.99$ | $\$ 14.00$ | $\$ 7.00$ |
| :--- | :--- | :--- | :--- | :--- |
| 9781250625083 | HRH | $\$ 35.00$ | $\$ 17.50$ | $\$ 8.75$ |
| 9781250262066 | History of What Comes Next | $\$ 24.99$ | $\$ 12.50$ | $\$ 6.25$ |
| 9780805096606 | Mirror \& the Light | $\$ 30.00$ | $\$ 15.00$ | $\$ 7.50$ |
| 9781948174572 | John Wayne's Book of American <br> Grit | $\$ 22.99$ | $\$ 11.50$ | $\$ 5.75$ |
| 9781250272041 | Madam | $\$ 27.99$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781635574524 | Cheeky | $\$ 26.00$ | $\$ 13.00$ | $\$ 6.50$ |
| 9781547605972 | FurFins and the Mermaid Wedding | $\$ 17.99$ | $\$ 9.00$ | $\$ 4.50$ |
| 9781250140340 | Kaiser's Web | $\$ 28.99$ | $\$ 14.50$ | $\$ 7.25$ |
| 9781250064905 | Short, the Long and the Tall | $\$ 34.99$ | $\$ 17.50$ | $\$ 8.75$ |
| 9781635570328 | Mask Falling | $\$ 28.00$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781635577204 | Unprepared | $\$ 28.00$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781250800466 | Uncomfortable Conversations with a <br> Black Man | $\$ 27.99$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781948174619 | Everything I Need to Know I <br> Learned from Dolly Parton | $\$ 14.99$ | $\$ 7.50$ | $\$ 3.75$ |
| 9781649370310 | Ember of Night | $\$ 17.99$ | $\$ 9.00$ | $\$ 4.50$ |
| 9781635577303 | We Are Bellingcat | $\$ 28.00$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781250077035 | Broken (in the best possible way) | $\$ 27.99$ | $\$ 14.00$ | $\$ 7.00$ |
| 9781250272744 | Faithless in Death | $\$ 28.99$ | $\$ 14.50$ | $\$ 7.25$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between $\mathbf{8 / 1 3 / 2 0 2 1 - 9 / 6 / 2 0 2 1}$. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 9/20/2021_and should be sent to: Joe O'Leary, Macmillan 120 Broadway, 25 ${ }^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## Macmillan STOCK OFFER 80\%

Non-returnable customers can receive an $80 \%$ discount on orders of the titles listed below received by MACMILLAN between $8 / 10 / 2021$ and $8 / 24 / 2021$. Additional discount will be extended to in stock items only. Orders for items that are out-of-stock will cancel, no backorders will be taken.

The following terms apply to all orders:
Only customers that purchase books and other products from MACMILLAN on a non-returnable basis are eligible.
In all other respects MACMILLAN standard terms of sale apply.

| Title | ISBN | Retail | Promo Start | Promo End |
| :--- | :---: | ---: | ---: | ---: |
| ALPHAPRINTS MAGICAL CREATURES | 9780312529277 | 9.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| STICK AND PLAY: MY BUSY BARN | 9780312529307 | 9.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| STICK AND PLAY: MY TOOL BOX | 9780312528843 | 9.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| FUNNY FRIENDS: BARNYARD BOTTOMS | 9780312529338 | 9.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| FIRST 50 WORDS | 9780312528102 | 8.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| ALPHAPRINTS: ALPHABABIES | 9780312529321 | 9.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| BABY CAN DO: BEDTIME BABY | 9780312529529 | 7.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| EARLY LEARNING FUN: MATCH IT! | 9780312518028 | 12.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| WIPE CLEAN ACT: VACATION TIME | 9780312528218 | 6.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| ALPHAPRINTS MAGICAL CREATURES ENLAR | 9781684490530 | 11.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| SLIDE AND FIND - TRUCKS | 9780312499099 | 8.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| MY BIG WORD BOOK (CASEBOUND) | 9780312513733 | 8.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |
| TRAFFIC JAM OF TRUCKS | 9780312521608 | 8.99 | $8 / 10 / 2021$ | $8 / 24 / 2021$ |

## ORDERING INSTRUCTIONS:

No promotional code needed.
Orders must be placed through the customer's Macmillan Sales Representative. If unsure who the appropriate Representative is or how to contact a Representative, customers should contact MPS Customer Service at 1-888-330-8477.

In all other respects, our regular terms apply. Please call 646-307-5428 if you have any questions.

## Macmillan STOCK OFFER 80\%

Non-returnable customers can receive an $80 \%$ discount on orders of the titles listed below received by MACMILLAN between $8 / 30 / 2021$ and $9 / 13 / 2021$. Additional discount will be extended to in stock items only. Orders for items that are out-of-stock will cancel, no backorders will be taken.

The following terms apply to all orders:
Only customers that purchase books and other products from MACMILLAN on a non-returnable basis are eligible.
In all other respects MACMILLAN standard terms of sale apply.

| ISBN | Title | Promo | Retail | Ptart |
| :---: | :--- | :---: | :---: | :---: |
| 9781250247650 | Warrior of the Altaii | 27.99 | $8 / 30 / 2021$ | $9 / 13 / 2021$ |
| 9780374279301 | Jack (Oprah's Book Club) | 27.00 | $8 / 30 / 2021$ | $9 / 13 / 2021$ |
| 9781250799128 | Saving Justice | 29.99 | $8 / 30 / 2021$ | $9 / 13 / 2021$ |
| 9781250244802 | Mind over Weight | 19.99 | $8 / 30 / 2021$ | $9 / 13 / 2021$ |

## ORDERING INSTRUCTIONS:

No promotional code needed.
Orders must be placed through the customer's Macmillan Sales Representative. If unsure who the appropriate Representative is or how to contact a Representative, customers should contact MPS Customer Service at 1-888-330-8477.

In all other respects, our regular terms apply. Please call 646-307-5428 if you have any questions.

## ATTENTION RETAILERS: <br> SPECIAL CO-OP OFFER FROM MACMILLAN

Macmillan announces a special promotional allowance offer for the following titles.
By feature displaying the title below for a minimum of four weeks during the promotional period noted below, retailers may earn the allowance listed below, up to the amount listed under "CAP", on top of any allowances already earned by the promotion, for every copy of the book that the retailer purchases for this promotion. No minimum order quantity required.

| ISBN | Price | Allowance |  | CAP | Promotional Period |
| :--- | :--- | :--- | :--- | :--- | :--- | ---: |
| 9781250205667 | Flying High | 18.99 | $\$ 0.60$ | $\$ 3,500$ | $12 / 23 / 2021-2 / 28 / 2022$ |

In all other respects, our regular co-op terms apply. Please call 646-307-5428 if you have any questions.

## Amacmillan

## ATTENTION RETAILERS:

## MACMILLAN ANNOUNCES A SPECIAL PROMOTION <br> SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $12 / 26 / 2021-1 / 9 / 2022$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $30 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Title | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9780312517182 | BABY T\&F PENGUIN BB | $\$ 8.99$ | $\$ 6.29$ | $\$ 2.25$ |
| 9780312527686 | FIRST 100 CHRISTMAS WORDS | $\$ 6.99$ | $\$ 4.89$ | $\$ 1.75$ |
| 9780312515584 | FUNNY FACE SANTA CLAUS | $\$ 8.99$ | $\$ 6.29$ | $\$ 2.25$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 12/26/2021-1/9/2022. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 4/9/2022 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, $\mathbf{2 5}^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## ATTENTION RETAILERS:

## SPECIAL CO-OP OFFER FROM MACMILLAN

Macmillan announces a special promotional allowance offer for the following title.
By purchasing and feature displaying the following title for a minimum of four consecutive weeks and a maximum of eight consecutive weeks during the promotional period noted below, retailers who have selected the Pool Plan or the Alternative (i.e. non-pool or "Title-by-Title") Plan under the Macmillan Trade Group 2021 Retail Coop Policy may earn the allowance listed below, on top of any allowances already earned by the promotion, for every copy of the book that the retailer purchases for this promotion. No minimum order quantity required.

| ISBN | Title | Allowance | Promotional Period |
| :--- | :--- | ---: | :--- |
| 9781250047601 | RUDOLPH CLASSIC | $\$ 0.10$ | $11 / 1 / 21-12 / 25 / 21$ |
| 9781250198433 | BAD KITTY: SEARCHING FOR SANTA | $\$ 0.10$ | $11 / 1 / 21-12 / 25 / 21$ |
| 9780312529284 | CHRISTMAS SURPRISE | $\$ 0.10$ | $11 / 1 / 21-12 / 25 / 21$ |
| 9780312529697 | SANTA'S GIFTS: A NOVELTY BOOK | $\$ 0.10$ | $11 / 1 / 21-12 / 25 / 21$ |

In all other respects, our regular co-op terms apply. Please call 646-307-5428 if you have any questions.

## amacmillan

## ATTENTION RETAILERS:

## MACMILLAN ANNOUNCES A SPECIAL PROMOTION <br> SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $12 / 26 / 2021-1 / 9 / 2022$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $50 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Title | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9780312527426 | FOLLOW ME SANTA MAZE | $\$ 7.99$ | $\$ 4.00$ | $\$ 2.00$ |
| 9781250266477 | 5 MORE SLEEPS 'TIL CHRIST | $\$ 18.99$ | $\$ 9.50$ | $\$ 4.75$ |
| 9780312515584 | FUNNY FACE SANTA CLAUS | $\$ 8.99$ | $\$ 4.50$ | $\$ 2.25$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 12/26/2021-1/9/2022. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 4/9/2022 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, $\mathbf{2 5}^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## amacmillan

## ATTENTION RETAILERS:

## MACMILLAN ANNOUNCES A SPECIAL PROMOTION SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $12 / 26 / 2021-1 / 9 / 2022$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $50 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Litle | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9780312529284 | CHRISTMAS SURPRISE | 9.99 | $\$ 5.00$ | $\$ 2.50$ |
| 9780312529376 | ALPHAPRINTS MERRY CHRISTMAS | 7.99 | $\$ 4.00$ | $\$ 2.00$ |
| 9781250047601 | RUDOLPH CLASSIC | 12.99 | $\$ 6.50$ | $\$ 3.25$ |
| 9781681195285 | I GOT THE CHRISTMAS SPIRIT | 16.99 | $\$ 8.50$ | $\$ 4.25$ |
| 9781684491759 | SLIDE THROUGH: ALL ABOARD THE <br> HOLIDAY TRAIN | 9.99 | $\$ 5.00$ | $\$ 2.50$ |
| 9780312517496 | RUDOLPH LTF | 8.99 | $\$ 4.50$ | $\$ 2.25$ |
| 9781250266477 | 5 MORE SLEEPS 'TIL CHRISTMAS | 18.99 | $\$ 9.50$ | $\$ 4.75$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 12/26/2021-1/9/2022. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 4/9/2022 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, 25 ${ }^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## a macmillan

## ATTENTION RETAILERS:

## MACMILLAN ANNOUNCES A SPECIAL PROMOTION <br> SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $12 / 26 / 2021-1 / 9 / 2022$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $50 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Title | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9781250047601 | RUDOLPH CLASSIC | $\$ 12.99$ | $\$ 6.50$ | $\$ 3.25$ |
| 9781250198433 | BAD KITTY: SEARCHING FOR SANTA | $\$ 9.99$ | $\$ 5.00$ | $\$ 2.50$ |
| 9780312529284 | CHRISTMAS SURPRISE: A CHANGING <br> PICTURE BOOK | $\$ 9.99$ | $\$ 5.00$ | $\$ 2.50$ |
| 9780312529697 | SANTA'S GIFTS: A NOVELTY BOOK | $\$ 8.99$ | $\$ 4.50$ | $\$ 2.25$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 12/26/2021-1/9/2022. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 4/9/2022 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, $\mathbf{2 5}^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

## anacmillan

## ATTENTION RETAILERS:

## MACMILLAN ANNOUNCES A SPECIAL PROMOTION SHARED MARKDDOWN

Macmillan will issue a credit (in the amount listed below) for each copy of the participating titles that any retailer that purchases on a returnable basis sells at a promotional discount as specified below between $12 / 26 / 2021-1 / 9 / 2022$. To be eligible for this promotion, retailers must sell the participating books (for which they will be seeking credit) at a price at or below $50 \%$ off list. Retailers are of course free to charge what they wish but only retailers meeting the above terms will qualify for credit. The participating titles are:

| EAN | Title | List Price | Sug. Price | Credit |
| :--- | :--- | :--- | :--- | :--- |
| 9781250047601 | RUDOLPH CLASSIC | $\$ 12.99$ | $\$ 6.50$ | $\$ 3.25$ |
| 9781250198433 | BAD KITTY: SEARCHING FOR SANTA | $\$ 9.99$ | $\$ 5.00$ | $\$ 2.50$ |
| 9780312529284 | CHRISTMAS SURPRISE: A CHANGING <br> PICTURE BOOK | $\$ 9.99$ | $\$ 5.00$ | $\$ 2.50$ |
| 9780312529697 | SANTA'S GIFTS: A NOVELTY BOOK | $\$ 8.99$ | $\$ 4.50$ | $\$ 2.25$ |

In order to receive credit, the retailer must furnish Macmillan with proof of its retail sales (at a promotional price) of the above titles made between 12/26/2021-1/9/2022. The proof must consist of either computer printouts or cash register receipts. Proof of sales must be received by Macmillan no later than 4/9/2022 and should be sent to: Joe O'Leary, Macmillan 120 Broadway, $\mathbf{2 5}^{\text {th }}$ Floor, NY NY 10271, ATTN: Shared Markdowns or via email to joseph.oleary@macmillan.com.

The credits for each book sold during the promotional period will be issued only after a review of the proof of sales. Macmillan list price on these titles will remain the same. This special offer will not have any effect on retailers' right to return unsold copies or on the amount of any returns credit.

In all other respects, our regular coop terms apply. For more information on this offer, contact your sales representative or call our Co-op Advertising Department at 646-307-5428.

