



### SCGA MISSION

The Southern California Golf Association is devoted to providing Southland golfers with the best experience possible. Its primary goal is to enhance the enjoyment of the game for those who actively live the golf lifestyle or have just learned to swing a club. The SCGA provides accessible and affordable opportunities for anyone looking to be involved with the game. Whether crowning champions at amateur tournaments or providing a Handicap Index to track a golfer's progress, the SCGA is committed to providing exceptional service to members.



### Member Profile

Male **75**%

Female 25%

Married 80%

**Graduated College** 68%

> \$181K **Average HHI**

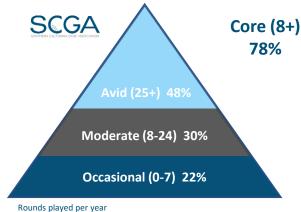
\$1.2MM **Average Net Worth** 

> **Own Home** 88%

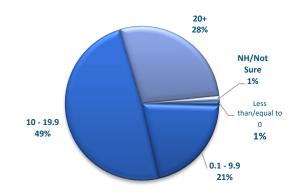
**SCGA Member 10+ Years** 49%

**Plan Vacation Around Golf** 59%

**TOTAL SCGA MEMBERSHIP 175,000** 



#### **CURRENT HANDICAP INDEX**







### SCGA ADVERTISERS















BOOMER

















FOUR SEASONS RESORT LĀNA'I













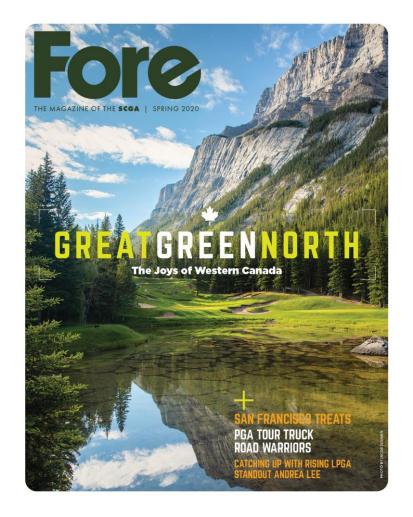






### FORE Magazine

The SCGA's FORE Magazine is an award-winning publication that captures the Southern California golf lifestyle providing members a unique look into all the region has to offer.





## **Industry Accolades**



The PRSA PRism Awards honor the best in strategic public relations & communications programs and tactical execution by PR professionals throughout the greater Los Angeles area.

#### **FORE Magazine**

Winner - 2019 Publications, Magazines

ING Media Awards annually recognizes the best work from golf writers, broadcasters, publishers, producers and photographers in a variety of categories.



**FORE Magazine Summer 2019** 

First Place - Publications

Writing: Feature, Profile, Opinion, Travel
Outstanding Achievement



The Eddie & Ozzie Awards recognize excellence in uncompromising journalism and gorgeous design across all sectors of the publishing industry.

#### **FORE Magazine Spring 2019**

Winner – Full Issue: Association / Nonprofit, Professional / Membership Association



# FORE Magazine Rates

4-COLOR RATES	1X	2X	4X
Full Page	\$10,230	\$9,430	\$8,690
1/2 Page	\$6,490	\$5,995	\$5,555
1/3 Page	\$5,280	\$4,840	\$4,455
Cover 2	\$12,276	\$11,316	\$10,428
Cover 3	\$11,253	\$10,373	\$9,559
Cover 4	\$13,299	\$12,259	\$11,297

**ALL RATES ARE GROSS** 

AVERAGE DISTRIBUTION 135,000



# FORE Magazine Edit Calendar

Issue	Space	Material	In-Home
Winter	12/4/2020	12/18/2020	1/25/2021
Spring	3/12/2021	3/26/2021	4/26/2021
Summer	6/11/2021	6/25/2021	7/26/2021
Fall	9/10/2021	9/24/2021	10/25/2021

Final space, material and in-home dates subject to change



## FORE Magazine Ad Specifications

Ad Size	Trim	Bleed
Page	8.25" x 10.5"	8.5" x 10.75"
Spread	16.5" x 10.5"	16.75" x 10.75"
1/2 Page Horizontal	7.125" x 4.75"	7.375" x 5"
1/3 Page Vertical	2.25" x 9.5"	2.5" x 9.75"

#### **BLEED SPECIFICATIONS**

On bleed ads, please keep live copy at least 5/16-inch off of any trim edge. There is no additional charge for bleeds on full-page, 2-page spread or half-page spread ads. A 10% charge is added for bleed on less-than-full-page ads.

#### **INSERTS AND POLYBAG WRAP**

Consult the publisher for mechanical requirements.

#### SHIPPING AND EMAIL INSTRUCTIONS

FORE MAGAZINE
Attn: Sharon Don
3740 Cahuenga Boulevard
Studio City, CA 91604
sdon@scga.org
(818) 980-3630 x324

#### **SUPPORTED AD MEDIA, SOFTWARE & GUIDELINES**

Submit ads via email. FORE Magazine prefers to receive ads generated in Hi Res Adobe PDF with NO spot colors. DO NOT submit ads in PageMaker, MS Word or PC formats.

FONTS: Include all screen and printer fonts. Convert all fonts to outline, where available. Do not apply attributes to fonts.

IMAGES: All linked images must be included. All images must be supplied as CMYK or grayscale, NOT RGB. Photos should be TIFF or Photoshop EPS at 300 dpi for best results.

**GRAPHICS**: For best results, logos and graphics should be created in Adobe Illustrator or saved as EPS files.

COLOR: All colors must be defined as/ converted to CMYK process. Follow SWOP specifications when possible. Do not attach color profiles.

LAYERS: All files should be flattened before saving. FILE FORMATS

PDF and PDFX1A are acceptable. Use the following Adobe Distiller settings for best results:

**GENERAL**: Acrobat 4.0 compatibility. ASCII format. 2400 dpi resolution. Left binding.

COMPRESSION: For color or grayscale bitmap images, bicubic downsampling at 400 dpi. For monochrome bitmap images, bicubic downsampling at 2400 dpi.

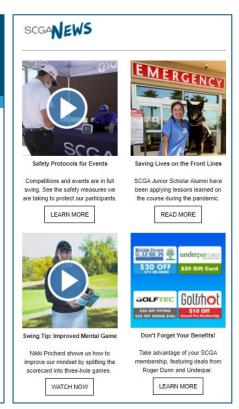
FONTS: Embed, and subset all embedded fonts below 99%.

COLOR: When converting, leave color unchanged. Use Adobe CMYK profiles. Preserve Overprint Settings.









SCGA.org SCGA Handicap Update SCGA News



### **SCGA.org**

The digital home for the Association, SCGA.org provides members and non-members access to all the information necessary for them to live their best golf life with playing opportunities, course directory, video content and engaging features.

Unit	Size	Cost
Leaderboard	924 x 250	\$4,000 / week
Banner	300 x 250	\$1,700 / month



#### **Dedicated eBlast**

The SCGA's premium weekly digital opportunity sent to SCGA members and other opt-in golfers. Targeted email opportunities include segmenting by region, Handicap Index & club affiliation, with pricing based on defined segmentation.

Unit	Size	Cost
Dedicated Email	600 x 800	\$8,500

AVERAGE DISTRIBUTION 135,000 | AVERAGE OPEN RATE 33.8%



#### **SCGA News**

Bimonthly e-newsletter sent to SCGA members and subscribers every other Monday featuring news, updates and opportunities.

#### **SCGA Events Email**

Distributed four times per year, this email highlights competitive tournaments, Member Outings and FORE Her event opportunities.

Unit	Size	Cost
Banner	728 x 90	\$1,750
Banner	300 x 250	\$1,350

AVERAGE DISTRIBUTION 139,000 | AVERAGE OPEN RATE 36.4%



#### SCGA HANDICAP UPDATE NEWSLETTER

Personalized bimonthly email sent the 1st and 15th of every month, including updated Handicap Index, year low Handicap Index and relevant SCGA content.

Unit	Size	Cost
Banner	300 x 250	\$1,900

AVERAGE DISTRIBUTION 132,000 | AVERAGE OPEN RATE 48.7%



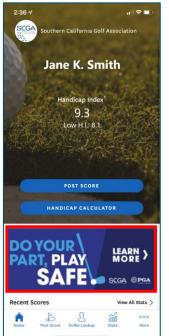
#### **GHIN APP**

Official app of GHIN, a service offered by the USGA providing a personalized mobile experience offering handicap index, score posting & tracking, score history and course handicap calculator.

Unit	Size	Cost
Banner - First Position	300 x 125	\$4,500 / week
Banner - Second Position	300 x 125	\$3,000 / week

AVG. MONTHLY SESSIONS STARTED 700,000 | AVG. MONTHLY ROUNDS POSTED 300,000

Flight weeks are Monday-Sunday Ad submission size is 1920 x 800







## Integrated Programs

Unique sponsorship programs integrate advertisers into the fabric of the SCGA through unique media and event ownership opportunities.

Program	Integration	
SCGA Course Directory	SCGA.org, Digital, Print	
SCGA Member Outings	On-site, SCGA.org, Digital, Print	
FORE Her	On-site, SCGA.org, Digital, Print	
SCGA Junior	On-site, SCGAJunior.org, Digital, Print	



# Sponsorship Opportunities

Opportunities for year-long exposure to the SCGA's 175,000+ membership base through digital, print, on-site activities and program sponsorship include:

Official SCGA Partner Status

**Exclusive SCGA Member Offers** 

**Product Sampling** 

Club or Course Outreach

Giveaways / Prizes

Collateral Distribution

**Product Demonstrations** 

**Program Sponsorship** 

**Product Reviews** 

**Product Placement** 

Youth Program Sponsorship

Sponsored Print Content

**Speaking Opportunities** 

Video Program Sponsorship

Social Media Marketing

Surveys

**Tournament Sponsorship** 

Direct Mailings

#### **SCGA Sweepstakes**

The perfect way to promote travel destinations, events or new products. These SCGA-branded communications engage 175,000+ active and affluent SCGA members who enter contest for valuable and exclusive prizes. An opt-in form is also added to your contest to enable SCGA members to receive more information from your brand. Opt-in rates for SCGA sweepstake average 51%, providing you with invaluable data to continue the conversation with our audience!

