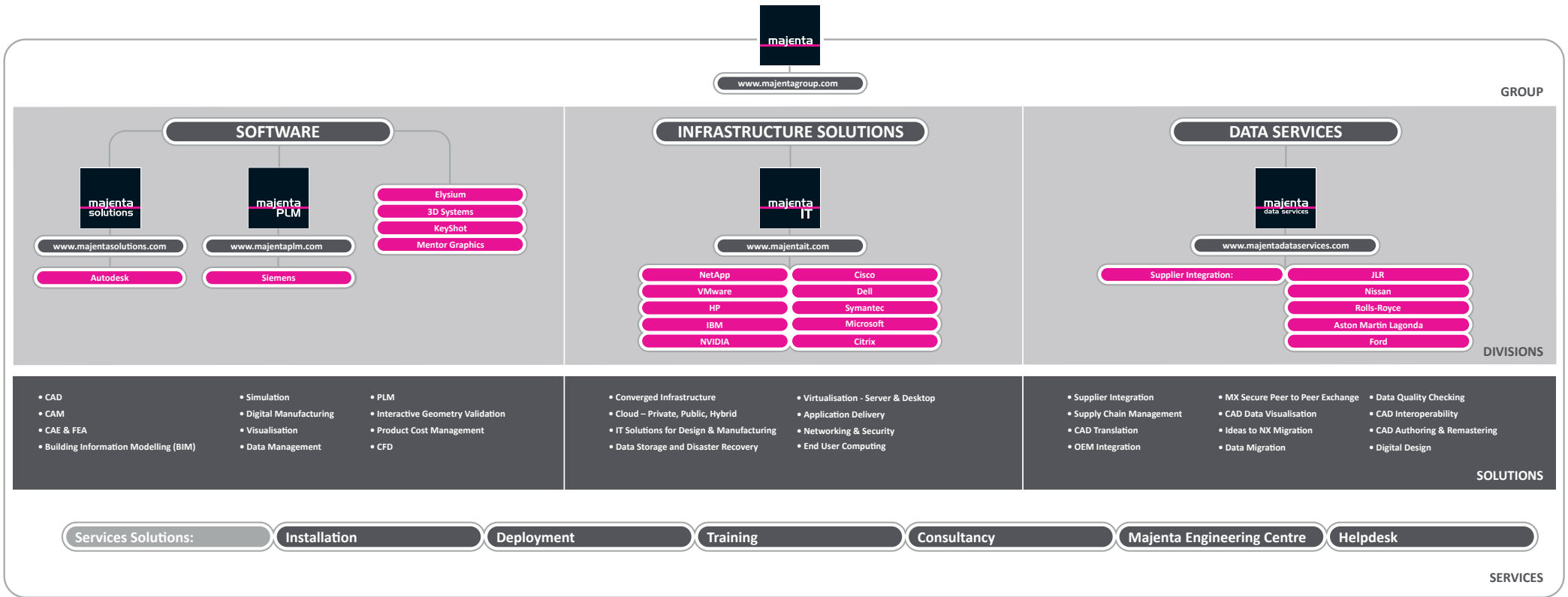




DEMAND MORE

majenta
solutions



COMPANY PROFILE

Our aim is to support our customers and deliver profitable business outcomes through the use of design, data management and IT infrastructure technologies.

We provide best practice through years of experience with leading high performance organisations.

We deliver this with integrity through exceptional people who have industry expertise and a commitment to excellence.

SOFTWARE – AUTODESK®

Majenta's Autodesk® software solutions feature a comprehensive range of best-of-breed applications that enable businesses to manage design, creation and production with ultimate efficiency.

Solutions offered in our Autodesk® range encompass conceptual design, engineering design, visualisation, data management, manufacturing, reverse engineering, building information modelling and simulation.

Majenta is a leading Autodesk® partner with an enviable reputation built on our considerable, proven experience and extensive portfolio of longstanding, satisfied customers which include some of the UK's most highly regarded companies.

Building Information Modelling (BIM)

Benefit from greater insight using Autodesk®'s intelligent model-based Building Information Modelling (BIM) solutions for planning, design, construction, and management of your building, infrastructure, or plant projects. Autodesk®'s broad portfolio of tools for design, simulation, visualisation, and collaboration can help you extend the power of BIM and remove the barriers to better business.

Autodesk® BIM is an intelligent model-based process that helps owners and service providers achieve business results by enabling more accurate, accessible, and actionable insight throughout project execution and lifecycle.

Design

Autodesk® solutions for design enable product designers and engineers to realise conceptual design, testing and product development with superior efficiency. All aspects of product lifecycle management can be digitalised through the Autodesk® range resulting in increased business agility and innovation, competitive edge and significantly reduced development costs.

Manufacture

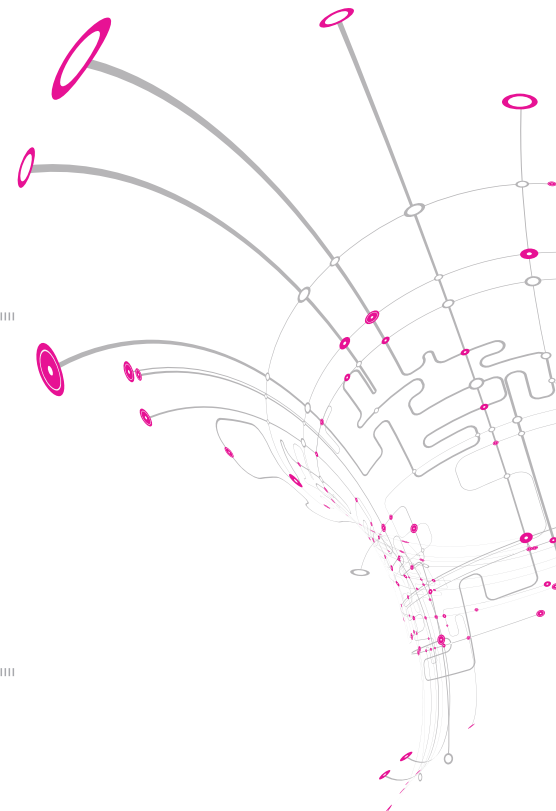
Autodesk® solutions for the manufacturing process incorporate digital prototype design and validation, creation of 3D design enhanced by the latest Cloud and mobile technologies, data management to organise conceptual and engineering processes and industrial design software that powers production-ready design visualisation, animation and rendering.

Simulation

The Autodesk® simulation portfolio assists in the validation and optimisation of design concepts prior to manufacturing by enabling the prediction of product performance. The Autodesk® range incorporates solutions for initial design intent, digital prototype behaviour, injection molding and multiple physical factoring simulation.

Visualisation

Autodesk® 3D visualisation software delivers product designers, engineers and marketing professionals the ability to transform digital prototypes into highly realistic imagery and immersive, interactive presentations enabling more economical, efficient review processes.





“The Majenta team always goes the extra mile for us, especially when we need urgent advice or support. They understand the complex nature of our business too. That knowledge, combined with a progressive, ‘can do’ approach is particularly evident when helping us to realise the true potential of our product.”

Justin Anstey, Resinex

“We have had a close working relationship with Majenta for many years and fully rely on their knowledge, expertise and professionalism to support our busy CAD environment.”

Jason Diggle, Wartsila Water Systems Ltd

“Choosing a partner who you have complete confidence in and work well with is in our opinion important. That’s why we have a longstanding relationship with Majenta. Majenta has supported us for many years, they have a positive approach to business, a great team and experience in the manufacturing sector that is second to none.”

Russell Ward, Saint-Gobain

SOFTWARE – SIEMENS

The Siemens PLM Software product portfolio supported by Majenta PLM provides open solutions that enable companies and their partners to collaborate through global innovation networks - delivering world-class products and services, allowing them to deal swiftly with emerging risks and opportunities.

Our Teamcenter®, NX™, Solid Edge®, Tecnomatix™ and Femap™ product suites offer capabilities that span the product lifecycle, from design inception to manufacture.

We are the only Platinum Siemens PLM Software Solution Partner in the UK and have been awarded as the leading Siemens PLM Software Partner for 4 years running. This is because our partnership with Siemens offers our clients a true turn-key solution: Software, hardware, support, training, and professional services, providing scalable solutions that help turn more of their ideas into successful products.

Teamcenter®

The Teamcenter® comprehensive portfolio of end-to-end product lifecycle management solutions connects people throughout the lifecycle with a single source of product and process knowledge.

NX™

NX™ improves productivity throughout product development, delivering faster, more flexible part and assembly modelling, improved multi-CAD capability, streamlined digital simulation and more efficient manufacturing.

Solid Edge®

Solid Edge® is technically robust, 3D CAD software and the premier design-centric solution in the CAD industry.

Tecnomatix™

Tecnomatix™ is a comprehensive portfolio of digital manufacturing solutions that deliver innovation by linking all manufacturing disciplines together with product engineering – from process layout and design, process simulation and validation, to manufacturing execution.

Femap™

Femap™ is a pre and post processor finite element modelling application known for its tight integration with Nastran – the most extensive and reputable CAE solver in the industry.



“Calsonic Kansei Europe has worked with Majenta for several years. In that time they have provided excellent support, services and training related to our CAD/CAE activities and we look forward to continuing this in the future.”

Peter Saunders, IS Calsonic Kansei Europe Plc

“Our partnership with Majenta has been perfect for opening up opportunities for both companies. Majenta has guided us through the use of the software to allow us to offer considerable improvements to our customer services.”

Matrix Tooling

INFRASTRUCTURE SOLUTIONS

As a solutions provider with industry accredited IT infrastructure experience, Majenta is uniquely positioned to design, deliver and support complete end-to-end solutions for your environment.

By taking a unified approach, we look at every aspect of your requirement and provide a complete solution that encompasses the software and all of the infrastructure hardware that you need to support your business.

Workstations

Majenta is uniquely placed to provide and deliver workstation solutions that are precisely configured to your business requirements. Partnering with Dell and HP, Majenta ensures the workstation is certified to run your software. Buying a correctly configured workstation improves productivity, saves money, increases competitive edge and maximises the investment made in your software.

Servers

With exceptional vendor partnerships and outstanding technical expertise, Majenta tailors, implements and supports fully integrated solutions that your business demands for the future. We enable customers to deploy servers effectively, gain improved control, simplicity and performance, without any compromise to business continuity or service levels.

Storage

As a leading specialist and true systems integrator, Majenta provides a qualified, consultative approach to finding the right storage solution for your specific business needs. By analysing your infrastructure and using our wealth of industry knowledge, you can be assured of deploying the best possible solution for your business - at the best price.

Networking

Majenta works in close collaboration with world-leading partners so that we can offer you powerful, streamlined and sophisticated end-to-end networking solutions which empower companies both large and small to rethink the way they do business.

Virtualisation

We deliver industry leading virtualisation solutions for businesses of all sizes. A virtualised environment will improve your business efficiency and infrastructure agility resulting in reduced IT costs. We will ensure that you experience a smooth transition into a virtualised environment with the support of our highly experienced technical specialists and our proven project planning services.

Back-Up

Majenta delivers exceptional back-up and disaster recovery solutions which create and maintain data 'safety-nets' for your business.



"We at Ferranti Technologies would like to compliment the Majenta team for a virtualisation project completed to the highest standards."

Ian Gowen, Ferranti Technologies

"Majenta Exchange is extremely reliable and cost-effective and suits our business well. We've had very positive feedback from users."

Stephen Hanson, M-TEC

DATA SERVICES

The Majenta Data Services division provides a range of exclusive services that streamline global data exchange between manufacturers and suppliers. The Division specialises in CAD translation, data migration, CAD re-modelling/re-mastering, visualisation and secure data distribution.

The Majenta Data Services division has unrivalled expertise in this specialist field which is why we are trusted by leading automotive OEMs and their suppliers, many of whom rely on our data exchange portal, Majenta Exchange, to share data across all corners of the globe.

OEM Supplier Integration

We have experience and expertise in providing data integration services to organisations that benefit from collaboration with their suppliers/partners.

Majenta can engage with you and your suppliers on the use of tools, methodologies and standards that can result in a more efficient and joined up supply chain. Majenta is able to organise and run supplier training programs and events, develop process integration and assist with 2D/3D data quality improvement - resulting in data that is fit for purpose in downstream operations like manufacturing or simulation.

Our Data Services division has many years of experience and is providing effective and efficient data integration services to large OEM organisations right now.

CAD Translation Services

Majenta can translate many contemporary native CAD formats to IGES, STEP or JT or to other CAD native formats.

Data Migration Services

Our team of Data Migration experts offer advice, planning, project management and completion of small and large scale data migration projects.

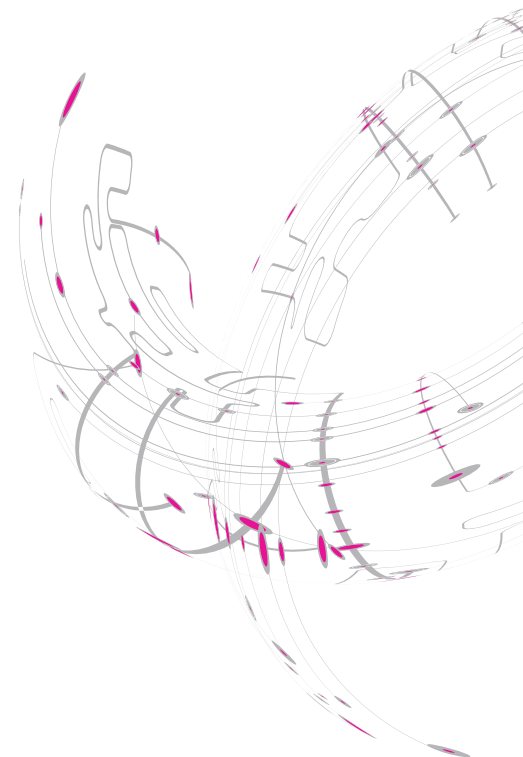
CAD Re-modelling & Re-mastering

- Original modelling from engineering specifications
- Re-mastering for new CAD systems
- CAD repairs and rebuilds following data migration
- CAD management and integration for compliance with other systems
- Repair and rebuild to meet data quality (PDQ) requirements.


Secure Data Exchange

Majenta Exchange is the safest way to share your business critical data with colleagues and suppliers. Fast, secure, reliable and trusted by some of the UK's leading manufacturers, Majenta Exchange is particularly beneficial for companies with a requirement to share large data files with external sources in a secure environment.

- Secure 256bit encryption
- Rapid deployment – no training required
- Secure data transfer and data storage
- Permanent audit log of all files transferred
- Fast data transfer
- No limit on file size or number of files
- Automated email notifications throughout the transaction cycle
- Helpdesk for all users
- No software to install and manage.



majenta
data services



"Their professional, efficient and successful approach from start to finish makes Majenta a pleasure to work with."

Dean Arey, Beatson Clark

"We have dealt with the Data Management team at Majenta for over 12 years now and in that time they have been highly professional with the service that they provide."

Jamie Calleja, Eaton Vehicle Group EMEA

SERVICES SOLUTIONS

At Majenta we have a consistent services methodology spread across all of our divisions with full certification from the leading software vendors. This enables us to help our customers to maximise the benefits that will accrue from their investments in the software and in the data that they create through the following service solutions:

Installation and Deployment

Our accredited specialists and global reach allow seamless, stress free installation and deployment with exhaustive testing, working with your System Manager to ensure the knowledge is documented and internalised while legacy data can be processed automatically.

Training

At Majenta we have our own branded delivery of training called Majenta Academy. Through Majenta Academy we provide classroom and bespoke training for our entire product suite. All courses are aimed at getting our clients up-to-speed with their software in the quickest possible time and keeping their skills up-to-date – giving them a competitive edge.

Consultancy

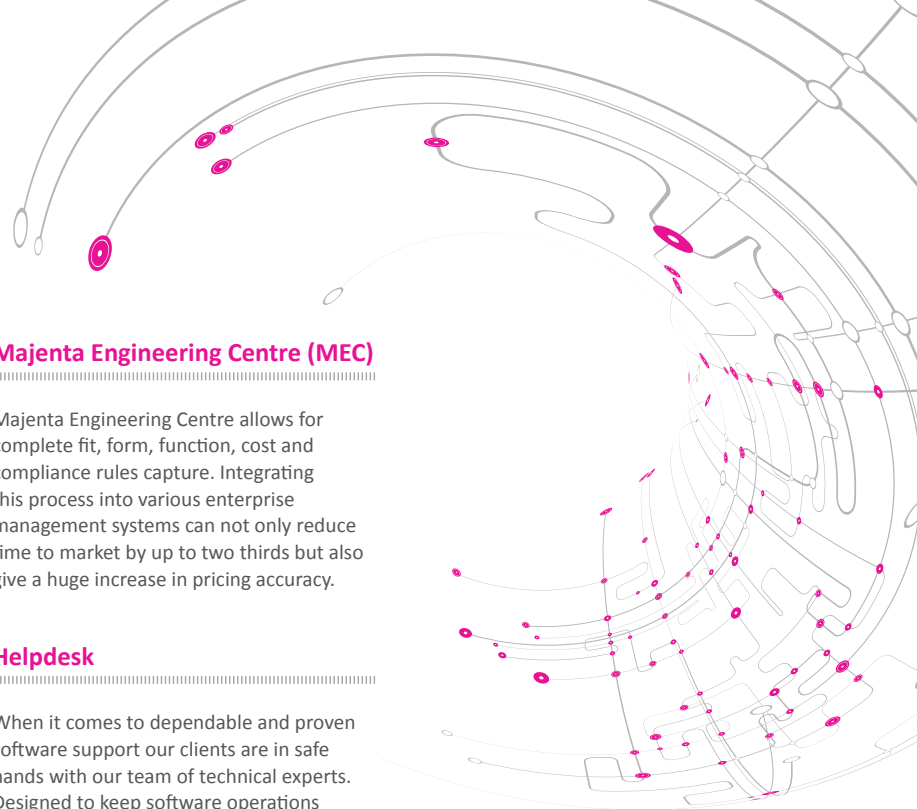
Our professional consultancy services enable us to collaborate with clients in all areas of their organisation, offering scalable solutions that help them to achieve their business goals. We have assembled the most talented and hard-working people in the industry and as such we have accrued a vast amount of expertise which we can offer clients on a consultative basis.

Majenta Engineering Centre (MEC)

Majenta Engineering Centre allows for complete fit, form, function, cost and compliance rules capture. Integrating this process into various enterprise management systems can not only reduce time to market by up to two thirds but also give a huge increase in pricing accuracy.

Helpdesk

When it comes to dependable and proven software support our clients are in safe hands with our team of technical experts. Designed to keep software operations running efficiently and effectively at all times, our software support offers our clients an unrivalled level of service, which includes: Telephone support, 24-7 internet support, Maintenance Plus, Subscription Plus, Support Plus and Majenta Exchange.





"Majenta has delivered us a solution so that we can deliver as an organisation."

Naeem Ali, Aesseal Plc

"Since early 2012 Majenta has been Whitecroft's VAR and have provided good support for the CAD software and upgrades. They are also giving valuable information and product expertise on a critical project to aid the flow of work through the business."

Robert Shaw, Whitecroft Lighting

TRAINING

At Majenta we have our own branded delivery of training called the Majenta Academy. Through the Majenta Academy we provide classroom and bespoke training for our entire product suite. All courses are aimed at getting our clients up-to-speed with their software in the quickest possible time and keeping their skills up-to-date – giving them a competitive edge.

What is the Majenta Academy?

- Majenta Academy is an accredited training centre (ATC) for leading software vendors including Autodesk® and Siemens, providing scheduled and bespoke certificated product training for novice to advanced CAD users
- Majenta Academy also works with students in education to provide them with an additional industry-recognised qualification and industry relevant experience
- Majenta actively works with University Technical Colleges (UTCs) - a new government scheme and this provides students with a direct link to our customers
- All trainers are experts in the product suites that we offer and are conversant with real-world application. Many have industry experience within leading European engineering firms


- All training courses use the latest software versions and up-to-date training collateral.

Keep your skills up-to-date

Our experienced and qualified instructors run a range of training courses designed to suit your exact requirements. This consists of scheduled classroom training at our training centres throughout the UK, bespoke courses delivered at your site and online best practice sessions. We continually develop real-world scenarios to incorporate into our training course content, keeping it relevant and up-to-date with the skills you will need in the industry.

ACADEMY





"The training delivered by Majenta was first rate. The courses delivered exactly what I needed, and the content was covered at a level and pace everyone could understand and to which they could relate."

Alastair Cutteridge, Dennis Eagle Limited

"All training from Majenta was delivered with enthusiasm and a great understanding of software application within product design."

Phil Kent, Ideal Heating

Brentwood Office

Majenta House
Coptfold Road
Brentwood
Essex
CM14 4BS

T: +44 1277 263 244

Cranfield Office

5 Medway Court
University Way
Cranfield Technology Park
Cranfield
Bedfordshire
MK43 0FQ

T: +44 1234 757 695

Coventry Office

3 Argosy Court
Scimitar Way
Whitley Business Park
Coventry
CV3 4GA

T: +44 1277 263 244

Liverpool Office

Switch House
Northern Perimeter Road
Liverpool
L30 7PT

T: +44 1234 757 695

Dublin Office

32 Castlebrook
Dundrum
Dublin 16

T: +353 1506 0492



www.majentasolutions.com
info@majentasolutions.com



www.majentapl.com
info@majentapl.com



www.majentait.com
info@majentait.com



www.majentadataservices.com
info@majentadataservices.com



