

# **3<sup>RD</sup> Party Field Verified Performance Test Results**

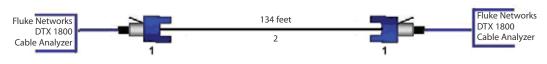




## **Products Tested were Independently Verified to Exceed Industry Standards**

To ensure the integrity of our products, comCables enlisted a principal certifying firm, Compass Telecommunications, to administer an independent performance test. As the chart [page 2-3] illustrates, the comCables structured cabling system performs above industry standards.

The letter on the right by Intertek/ETL describes the tests performed and verifies the validity of the test results presented in this report. ▶



Component 1: Jack Component 2: Horizontal Cable

> "We constantly strive to improve as a company with superior products, service and greater expertise."

> > Andy Work comCables Vice President

"All tests passed for this certification. This means when comCables products are installed, they will reliably be part of the solution."

> Julie Paulson, Wharton MBA President, Practical Business



3933 US Route 11 Cortland, NY 13045

Facsimile: (607) 758-3648

November 18, 2010

Letter Report No. 100264045CRT-001 Project No. 100264045-311

Mr Andy Work comCables 2607 West 8<sup>th</sup> Ave Denver, CO 80204

Subject: comCables, Structured Cabling Systems Verification

Dear Mr Work

This letter concludes and represents the evaluation of Category 6 permanent links that were tested by an Intertek Field Verification Partner (FVP) to the requirements contained in the following standard:

ANSI/TIA-568-C.2-2009: Balanced Twisted-Pair Telecommunications Cabling and Components Standards, dated August 2009

This evaluation was authorized by Mr. Dennis Mazaris, representing our Field Verification Partner, Concert Technologies, with signed quotation 500267972.

The testing was performed by Compass Telecommunications Consulting Corp. on October 29, 2010 on a total of sixty (60) Category 6, 2-Connector, permanent links. I have reviewed and accepted the data as presented from the location referred above. All permanent links have been found to be in compliance with the standard.

Enclosed with this letter report is the data generated from the testing. The first three (3) pages contain the list of the permanent links that were tested with their identification and overall test result. The test list is followed by the detailed test data of every permanent link. The testing was performed with a Fluke cable analyzer, model DTX-1800.

This letter report completes our evaluation covered by Intertek project number G100264045. If there are any questions regarding the results contained in this letter report, or any of the other services offered by Intertek, please do not hesitate to contact the undersigned.

Please note; this Letter Report does not represent authorization for the use of any Intertek certification

Sincerely

Completed by:

Signature:

Enclosure

Antoine Pelletier

November 18, 2010

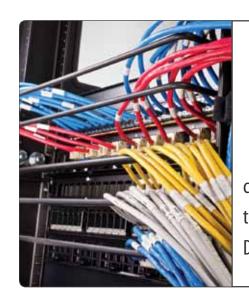
This report is for the exclusive use of Intertek's Client and is provided pursuant to the agreement between Intertek and its Client. Intertek's responsibility and liability are limited to the terms and conditions of the agreement. Intertek assumes no liability to any party, other than to the Client in accordance with the agreement, for any loss, expense or damage occasioned by the use of this report. Only the Client is authorized to permit copying or distribution of this report and then only in its entirety. Any use of the Intertek name or one of its marks for the sale or advertisement of the tested material, product or service must first be approved in writing by Intertek. The observations and test results in this report are relevant only the sample tested. This report by itself does not intoply that the material, product or service is or has ever been under an

Intertek Testing Services NA, Inc.

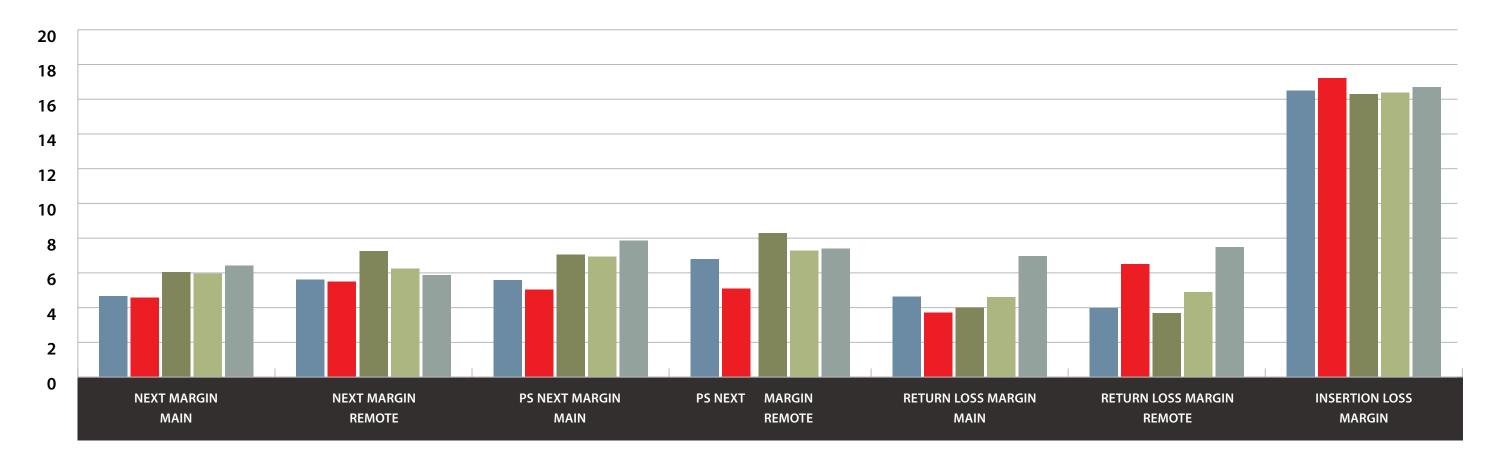


# **3<sup>RD</sup> Party Test Results Summary**





comCables performance testing laboratory at its Denver headquarters.





## **High-Quality Products at Eye-Opening Prices**

In a Standards driven business, comCables significantly exceeds the Standard and offers high-quality products for up to 30% less.

#### **Exclusive Market Position to Keep Prices Low**

comCables approaches the market fundamentally different. We help you avoid paying more for "Big Brand" name products that don't actually provide better performance. In fact paying more for products that perform the same, decreases profits and puts you at a disadvantage in the market, while also costing you more budget dollars.

#### Making Budgets Go Further

On average, our clients save 40% by choosing comCables as their end-to-end low voltage solutions. They are now able to spend their savings on other vital infrastructures like computers, servers and talented personnel. We help your budgets and your business to go further by providing a high performance cabling system the first time.

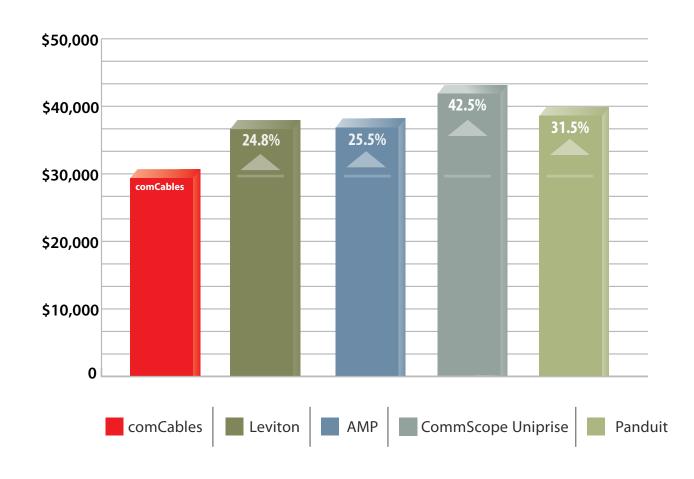
"Our products save our clients' budgets without compromising quality."

Tom McAllister comCables National Sales Manager

## **Premium Products For Up to 40% Less**

#### Price Comparison on 480 Station Job

Based on Cat 6e (250 MHz) 4pr CMP cable, modular patch panels, horizontal wire managers (front and back), jacks, equipment racks, workstation and equipment room patch cords, and faceplates.





## **comCables Total Assurance**

What does our warranty say about comCables? We trust in the quality of our products so much that we stand behind them long after they leave our facility. If you have a problem with a comCables product or we make a mistake, we will make it right - period.

25 Year Application Assurance	Lifetime Warranty
> Guarantees that applications designed to work on the cabling type being installed (Category 5e, 6, 6A) will perform to standards for 25 years.	> Ensures our products to be free of defects in materials that would cause performance or safety degradation. This warranty covers the replacement of our materials.

#### comCables non-negotiables

- Our product quality must meet or exceed industry Standards
- We provide exceptional customer service to all customers
- We stand behind our products and correct our mistakes
- We protect our clients by not competing with them
- We make high-quality products and do business with integrity

## comCables Advantage

#### BICSI Accredited Certified Installer Program (CIP)

At comCables, we know products meeting Standards is only half the process. Proper installation of those products is the other key to performance. That's why we worked with BICSI Master Instructors to develop an intense Certified Installer Program (CIP) to guarantee high-quality installation for the end-user.

This in-depth training covers telecommunications Standards 568, 569, 606, 607 and 758 and NFPA 70 (NEC) and NFPA 780 (Lightening Protection.) And, teaches proper techniques for:

- Planning
- Installing
- Terminating
- Testing

As part of the comCables' Total Assurance, we guarantee applications designed to perform on the cabling type being installed (Category 5e, 6, 6A) for 25 years.

### comCables Products are 'Buy American Act' Compliant



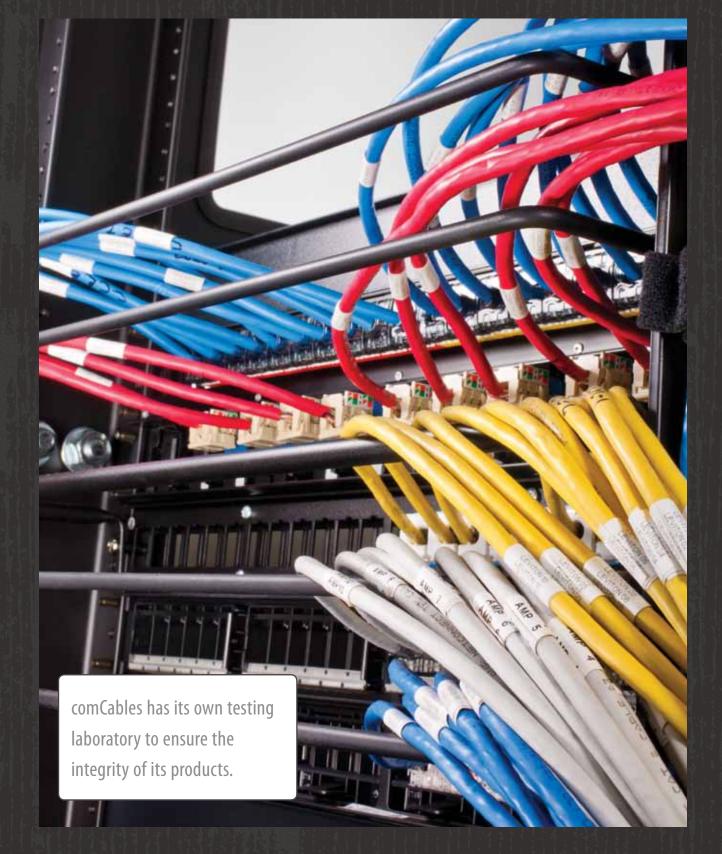
Many government projects today have "Buy American Act" requirements, with which comCables' product line is compliant.

To fully understand how to comply with the "Buy American Act," comCables sponsored a white paper. Download the white paper and comCables product

specifications from our website, www.comCables.com.

## comCables

STRUCTURED CABLING SOLUTIONS





Third Party Tested. Proven Performance. Exclusive Advantage.

## **About comCables**

comCables was started with the vision of being a nationally recognized manufacturer of superior structured cabling solutions. After hard work in an industry that said there wasn't room for us, that vision has become a reality.

Today, the industry is driven by multinational corporations and true innovation is at a premium. comCables is not your typical manufacturer. We made decisions early on to do business in an innovative way that would benefit our customers.

We have many non-negotiable elements in our business. The first of which is our product quality must surpass the industry standards, therefore all of our products have always been UL/ETL verified. We strive to provide the best quality to our customers, not just good enough. So we enlisted a 3rd party field testing company to independently test our products to ensure their performance. The result: comCables products perform greater than the industry standard ANSI/TIA-568-C.2

Our high-quality, value-priced products combined with our business model saves our clients budgets.

Let us prove the quality, value, and expertise comCables brings on your next project. We know the benefits of working with us will be eye-opening.

# comCables

is...

**Superior Products** 

**Unmatched Value** 

**Total Assurance** 

comCables.com | 866.302.3301