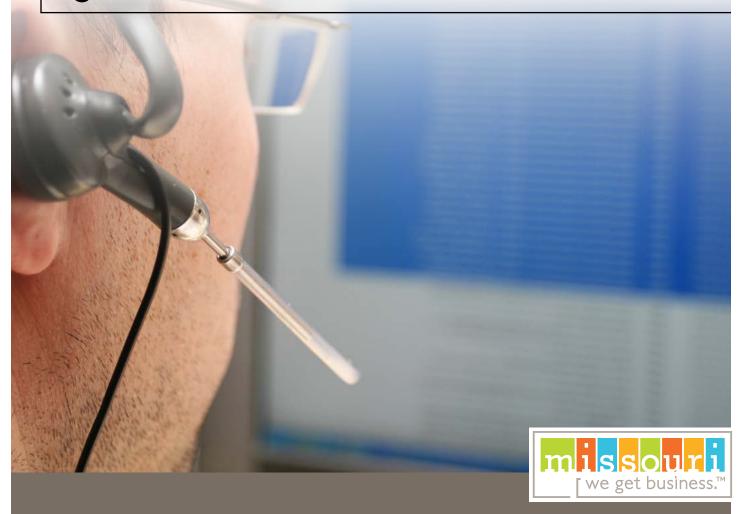
5 reasons Missouri is right for call centers

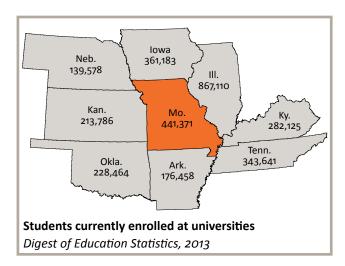


Call centers in Missouri are able to provide excellent customer service while simultaneously keeping costs low. With a diverse economy, large workforce and metro areas throughout the state, Missouri has the ability to support any business from back-office operations to traditional customer service centers. The state also boasts a number of micropolitan areas with lower saturation rates and competitive wages for call centers. When it comes to call centers, Missouri has a spot for just about everybody.

Missouri has the right workforce for call centers.

MISSOURI QUICK FACTS:

- With more than three million workers, Missouri has a greater talent pool than 20 other states, including most of its neighbors (U.S. Census Bureau, 2013).
- Over 22,800 workers in Missouri are employed in core occupations relevant to business services (BLS, 2013)—go to page 3 for more information.
- A well-educated population provides an easily trainable labor pool. Missouri's high school graduation rate is five percent higher than the U.S. average (National Center for Education Statistics, 2012).
- Missouri's hourly wages are eight percent lower than the U.S. average (BLS, 2013).
- Missourians are easy to understand with the classic Midwestern speech pattern.
- Military bases in and around the state of Missouri (including Ft. Leonard Wood, Whiteman AFB, Scott AFB and Fort Leavenworth) are home to over 20,000 military personnel.



Educational attainment

	Missouri	U.S.
Less than 9 th grade	3.70%	5.80%
9 th to 12 th grade, no diploma	7.60%	7.60%
High school graduate (includes equivalency)	31.50%	27.80%
Some college, no degree	22.60%	21.10%
Associate's degree	7.60%	8.10%
Bachelor's degree	16.90%	18.40%
Graduate or professional degree	10.00%	11.20%

Business support services establishments: 950

Business support services total employment: 22,899

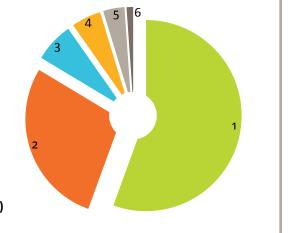
Employment by sector:

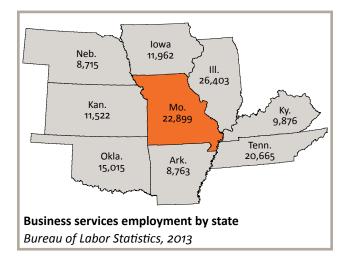
Telephone call centers: 12,744
 Collection agencies: 6,441
 Business service centers: 1,491
 Other business support services: 1,147
 Document preparation services: 876

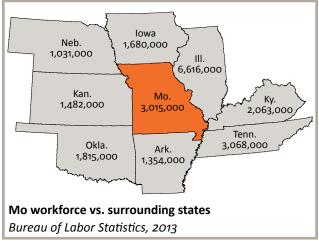
6. Credit bureaus: 200

Missouri's employment in business support services (NAICS 5614)

Bureau of Labor Statistics, 2013







Contact center occupations

Occupation code	Occupation title	Missouri employment	Missouri median hourly wage	US median hourly wage
00-0000	All Occupations	2,639,120	\$15.55	\$16.87
11-1021	General and Operations Managers	51,850	\$35.80	\$46.36
15-1151	Computer User Support Specialists	13,640	\$21.45	\$22.41
41-4011	Sales Representatives, Technical	5,710	\$28.09	\$35.83
41-9041	Telemarketers	5,900	\$10.12	\$10.87
43-2011	Switchboard Operators, Including Answering Service	2,880	\$11.82	\$12.45
43-3011	Bill and Account Collectors	8,860	\$14.36	\$15.83
43-3031	Bookkeeping, Accounting, and Auditing Clerks	30,690	\$16.03	\$17.18
43-4011	Brokerage Clerks	2,530	\$17.78	\$21.85
43-4051	Customer Service Representatives	49,130	\$14.13	\$14.84
43-4171	Receptionists and Information Clerks	14,480	\$12.28	\$12.70
43-9021	Data Entry Keyers	3,020	\$13.61	\$13.69

Workforce for Missouri's metro areas

Customer service employment (Occupation code 43-4051) in Missouri metros and competing metro areas

Area name	Total employment	Hourly 10 th percentile	Hourly median	Hourly 90 th percentile
Cape Girardeau-Jackson, MO-IL	400	\$9.02	\$13.42	\$21.60
Columbia, MO	1,520	\$9.35	\$13.65	\$20.91
Jefferson City, MO	1,140	\$8.41	\$13.27	\$22.34
Joplin, MO	2,020	\$8.46	\$11.74	\$16.76
Kansas City, MO-KS	23,140	\$10.33	\$15.56	\$24.87
St. Joseph, MO-KS	1,020	\$8.93	\$13.50	\$22.58
St. Louis, MO-IL	25,840	\$8.95	\$14.82	\$24.23
Springfield, MO	3,970	\$8.45	\$13.47	\$19.87
Phoenix-Mesa-Glendale, AZ	51,440	\$10.27	\$15.09	\$21.79
Tampa-St. Petersburg-Clearwater, FL	37,490	\$9.37	\$14.13	\$21.68
San Antonio-New Braunfels, TX	26,420	\$9.03	\$13.09	\$19.28
Salt Lake City, UT	24,660	\$10.00	\$14.30	\$22.10

Source: BLS, May 2013

Saturation rates for call centers

Metro area	Labor force (1)	Total employment (2)	Saturation rate based on employment at call centers and related establishments (3)	Saturation rate based on employment in selected call center occupations (4)
Cape Girardeau-Jackson, MO-IL	47,384	42,060	0.05%	0.23%
Columbia, MO	98,989	88,930	0.02%	3.13%
Jefferson City, MO	76,126	72,060	0.99%	2.86%
Joplin, MO	86,548	77,900	2.46%	3.48%
Kansas City, MO-KS	1,038,039	986,500	2.41%	4.22%
Springfield, MO	220,349	189,080	3.18%	3.41%
St. Joseph, MO-KS	72,161	52,170	1.76%	3.12%
St. Louis, MO-IL	1,411,403	1,291,420	3.75%	3.54%
Tampa-St. Petersburg- Clearwater, FL		1,151,890	6.80%*	5.57%
Phoenix-Mesa-Glendale, AZ		1,781,210	4.42%*	4.81%
Salt Lake City, UT		644,980	5.57%*	6.01%
San Antonio-New Braunfels, TX		887,670	5.40%*	4.62%

⁽¹⁾ Source: Bureau of Labor Statistics, 2013.

⁽²⁾ Source: Bureau of Labor Statistics, Occupational Employment and Wage Estimates, May 2013, All Occupations.

⁽³⁾ Source: Reference USA and Survey Information from Missouri Regional Economic Development Groups. Includes employment at call centers and employment at other types of establishments with call center employees.

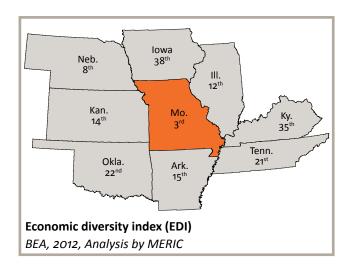
⁽⁴⁾ Source: Bureau of Labor Statistics, Occupational Employment and Wage Estimates, May 2013, Employment for occupation codes: 15-1151 Computer User Support Specialists, 43-4051 Customer Service Representatives, 43-9021 Data Entry Keyers, 43-4171 Receptionists and Information Clerks, 43-2011 Switchboard Operators, including Answering Service, and 41-9041 Telemarketers.

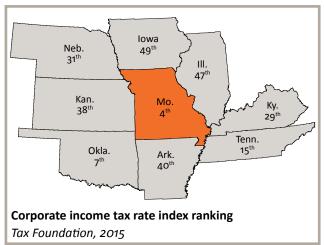
^{*}data from Site Selection Group: http://info.siteselectiongroup.com/blog/call-center-saturation_0414

2 Missouri really is more pro-business than other Midwestern states.

MISSOURI QUICK FACTS:

- Even among other Midwestern states, Missouri offers an exceptionally affordable business environment, earning a spot in Pollina's "top 10" five years in a row.
- Missouri is also tax-friendly. The state has low property taxes, ranking 7th in the U.S. (Tax Foundation). Property tax abatements are available for qualifying companies.
- Missouri is one of only nine states to have received the highest bond rating by all three rating agencies—Fitch Ratings, Standard & Poors, and Moody's Investor Service—in 2014. The state's track record with S&P alone is even more distinctive, having earned the AAA rating for over 50 years.
- Missouri ranks in the Top 10 States for Regulatory Environment, according to Forbes (2014).





Discover even more:

- Missouri has the 3rd most diversified economy in the U.S. with a GDP of over \$276 billion (*BEA*, 2013) and exports totaling over \$12.9 billion (*International Trade Admin.*, 2013).
- Missouri has the 11th lowest cost of business, according to CNBC (2014), which includes taxes, utility and labor costs, and lease rates for office, commercial and industrial spaces.

3 Missouri is an established leader in call centers and related operations.

MISSOURI QUICK FACTS:

- Many industries seeing growth in call centers and back office operations are already big in Missouri: Biosciences, Health Sciences and Services, Financial Services and IT.
- 22 call center-ready buildings can be found on LocationOne, Missouri's site and building database (as of 12/2014). Several properties are available for immediate use—go to page 13 for more details.

Recent Missouri call center layoffs or closures

Date	Industry served	Region	Jobs
May-14	Financial	St. Louis	89
Feb-13	Financial	Kansas City	157
Mar-13	Other	St. Louis	134
Jun-13	Marketing	Kansas City	134
Jul-13	Financial	Cape Girardeau	407

Recent projects (2014)

Click on orange text for a link to more information.

- AT&T (Cape Girardeau, Joplin, Kansas City, Springfield and St. Louis) announced expansions at six Missouri call centers from 2013-2014, adding nearly 400 jobs.
- Aegis Communications Group (Joplin) announced plans to hire 150 people for its Joplin call center. Aegis, a subsidiary of India's Essar Group, manages customer interaction, back office and other routine business processes for several Fortune 500 clients.
- Customer Direct (HQ St. Louis) announced plans to open a second operations facility in Arnold, Missouri. Customer Direct's bilingual agents provide reservations, customer care, multi-tier technical and back-office operations support to leading companies throughout the U.S. and the world. Industries served include hospitality, publishing and internet retailing.
- Targeted Metrics (HQ Kansas City) announced plans to locate its new headquarters and sales operations center in Kansas City. Targeted Metrics is an information services company that provides a broad range of products and services, including recruiting, training and managing sales teams that act as either part of its client's sales infrastructure or as the entire sales engine.

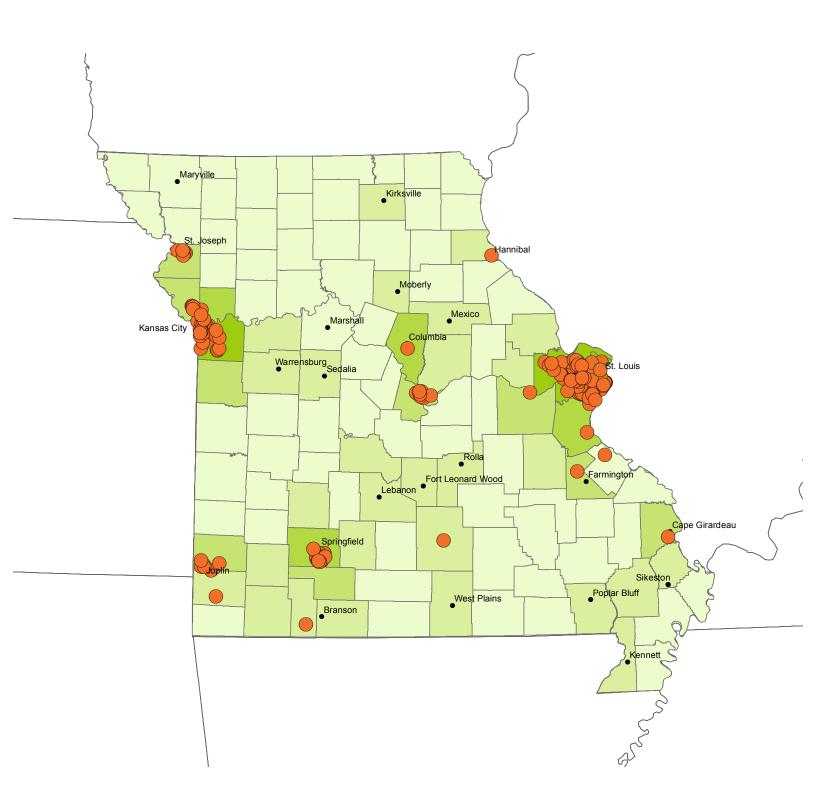
Recent projects (2013)

■ APAC Customer Services Inc. (St. Joseph) announced it would add 345 permanent and temporary positions at its St. Joseph call center. The company, a subsidiary of Expert Global Solutions, Inc. (EGS), handles calls for financial institutions and loan services.

- Charter Communications (St. Louis) announced plans to add over 300 jobs at the cable and Internet company's operations center in Town and Country, Missouri.
- Conifer Health Solutions (St. Louis) a billing and collections subsidiary of Tenet Healthcare Corp., announced plans to move 100 jobs to St. Louis and consolidate two local offices.
- Express Scripts (HQ St. Louis) announced plans to locate a new patient-service call center in Joplin, Missouri, creating 100 jobs. The new call center represents a capital investment of \$960,000 into the local economy. Express Scripts, Inc., a Fortune 100 company, is the largest pharmacy benefit management organization in the United States.
- Expedia (Springfield), the largest online travel company, announced plans to bring up to 100 more jobs to Springfield. Most of the new positions will be Global Financial Operations support services roles, supporting the company's online travel brands including Expedia.com® and Hotels.com®. Since establishing a presence in Springfield in 2001, the company has grown its local workforce to include more than 850 employees.
- System and Services Technology Inc. (St. Joseph) announced plans to add 345 temporary and full-time positions at its St. Joseph service center. The company is a subsidiary of Expert Global Solutions, Inc. (EGS) and operates in the same St. Joseph location as APAC Customer Services.
- Teletech (Springfield) held a job fair to fill 947 full- and part-time jobs. The company services the automotive, communications, financial services, healthcare, retail, and travel and hospitality industries.
- USA800 (St. Joseph) announced plans to add 250 full-time employees. The company serves the healthcare, insurance, retail, education, utility and communications industries.

Missouri's major support services companies

Call center company



Company Name	City	Employees
800 Call-KC Inc	Kansas City	55
A & M Communications, Inc	St. Charles	NA
A-1 Answering Service	St. Louis	6
Accent Marketing	Lees Summit	17
Accudata Collection Svc	Jefferson City	7
Ad Pros	Kansas City	20
Advanced Telemessaging	Springfield	21
Affina, LLC	St. Louis	NA
Alliance Blue Cross/Blue Shield	Springfield	200
Alphapointe	Kansas City	200
Ameren Missouri	Jefferson City	57
AmerenUE	St. Louis	250
Americall	St. Louis	NA
American Century Investments	Kansas City	100
American Family Insurance	St. Joseph	95
American National Property & Casualty	Springfield	785
Americo Financial Life & Annuity Insurance Co	Kansas City	70
Anheuser Busch InBev	St. Louis	150
AnsaRing	St. Louis	22
Answer St. Louis Inc	St. Louis	30
Answerphone St Louis Inc	St. Louis	10
Anthem Blue Cross and Blue Shield	St. Louis	NA
Aon	Clayton	NA
APAC Customer Service	St. Joseph	NA
APAC Customer Service/NCO Group/SST	Joplin	800
APAC Customer Service/NCO Group/SST	St. Joseph	821
Appletree Answering Service, Inc.	St. Louis	60
Apria Healthcare	Riverside	1030
ARO Outsourcing	Kansas City	230
AT&T	Cape Girardeau	20
AT&T	Independence	250
AT&T	Joplin	620

Company Name	City	Employees
AT&T	Kansas City	800
AT&T	Kansas City	200
AT&T	Lees Summit	450
AT&T	Springfield	500
AT&T	St Louis	400
AT&T Advertising Solutions	St. Louis	NA
AT&T Corp.	St. Louis	NA
Automobile Club of Missouri	St. Louis	NA
Bank of America	St. Louis	1300
Bass Pro Shops	Springfield	275
Bausch and Lomb	St. Louis	40
BCD Travel	Kansas City	253
Berlin-Wheeler Inc	Jefferson City	60
Blue Cross/Blue Shield of Kansas City	Kansas City	343
Blue Cross/Blue Shield of Kansas City	St. Joseph	13
Boston Financial	Kansas City	150
Budget Answering Service St Louis	Creve Coeur	20
Business Centers of Missouri	Creve Coeur	35
C M Inc	Springfield	100
Caci	St. Louis	200
Capital Management Services, LP	Chesterfield	NA
Century Link	Jefferson City	100
CenturyLink	Wentzville	NA
Cerner Corp	Kansas City	125
Charter Communications Holdings LLC	St Louis	21
Charter Communications	Town & Country	700
Chase Card Services	Springfield	1650
CIGNA	Clayton	NA
Circulation Development Inc	Lake St. Louis	NA
Citi Cards	Kansas City	1175
CitiMortgage	St. Louis	NA
Client Services, Inc.	St. Charles	620
Client Services Solutions	St Charles	13
CNA Insurance	Chesterfield	NA

Commerce Bancshares Inc. Communication Solutions LLC Communications Solutions & Tech Connexions Loyalty Travel Solutions Consumer Collection Management, Inc. Convergys Corp Convergys Corp Cory Hazelwood Cotstomer Direct CVS Caremark Call Ctr Daycom Inc Dibon BPO Diversified Credit Services Inc. Drury Hotels DST Systems Inc Edward Jones Edward Jones Energizer Holdings Energizer Holdings Energizer Holdings Express Scripts Federal Reserve Bank of St. Louis Louis - Treasury Support Center Financial Asset Management Systems, Inc. First Bank Converging Corp St. Louis St. Louis St. Louis Springfield St. Louis St. Louis Springfield A00 Convergys Corp Hazelwood Contes Springfield Hoo Convergys Corp Hazelwood Convergys Corp Hazelwood Contes Springfield Hoo Convergys Corp Hazelwood Contes Springfield St. Louis NA Convergys Corp Chester St. Louis NA Convergys Corp Convergys Corp Springfield St. Louis NA Convergys Corp Chester St. Louis NA Convergys Corp Convergys Corp Convergys Corp St. Louis NA Convergys Corp Convergys Corp St. Louis NA Convergys Corp Convergys Conp Convergy	Company Name	City	Employees
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Louis - Treasury Support Center Financial Asset Management Systems, Inc. St. Louis 42 250	Louis - National Business Call	St. Louis	NA
Systems, Inc.	Louis - Treasury Support	St. Louis	42
First Bank Clayton 37	_	St. Charles	250
	First Bank	Clayton	37

Company Name	City	Employees
Garmin International Inc	Kansas City	444
GC Services	Weldon Springs	600
Gilbert, Hunter, Shuman & Associates, Inc	St. Charles	NA
Gold Mountain	Springfield	400
Government Employees Hospital Association (GEHA)	Independence	150
Guaranty Bank Operations	Springfield	21
H&R Block Inc	Kansas City	97
Harland Clarke	Kansas City	20
Healthways	Maryland Heights	NA
Hinduja Global Solutions, Inc	St. Louis	NA
Ideacom Midwest Inc	St. Louis	49
Integral Resources Inc	Columbia	21
Integrity Solution Services	Chesterfield	90
Integrity Solution Svc Inc	St. Charles	90
Internal Revenue Service	St. Louis	NA
Kansas City Southern	Kansas City	20
KCP&L	Kansas City	100
Laclede Group	St. Louis	110
Lincare Holdings, Inc. (aka Med 4 Home)	Kansas City	19
M & M Agency Inc	Bridgeton	NA
Macy's Credit and Customer Services	Bridgeton	100
Maritz	Fenton	NA
Marketing Management Group LLC	Washington	NA
MasterCard	O'Fallon	NA
Med4home	Kansas City	83
Medical Dental Service Bureau	St. Louis	24
Meridian Enterprises Corporation	Hazelwood	NA
Metrogistics	St. Louis	20
Midwest Collection Services	Florissant	NA
Missouri American Water	St. Louis	NA
Missouri One Call System Inc	Jefferson City	40
National Collection Systems, Inc.	St. Louis	52

Company Name	City	Employees
NCO Group	Chesterfield	200
NCO Group	Springfield	563
Neovox Global	Carthage	20
New Balance Athletic Shoe	Sunset Hills	NA
New Heights Development & Research	St. Louis	20
Notify MD	St. Louis	40
One Call Concepts Inc	Jefferson City	45
Our365	St. Louis	NA
Ozark Mountain Call Ctr	Kimberling City	20
P C Telemarketing	Ellisville	13
Parallon	Creve Coeur	144
Partners Financial Services, Inc.	Fenton	32
Pisa Group	St. Charles	150
Pisa Group	St. Louis	40
PISA Group Inc	Webster Groves	50
Pisa Group St Charles	St. Charles	30
Pisa Group-Arnold	Arnold	45
Pisa Group-Festus	Festus	30
Promotional Consultants	Chesterfield	13
Quest Diagnostics	Lees Summit	60
Quest Diagnostics	St. Louis	750
Realtime Results	St. Louis	NA
Regions Financial Corporation	Clayton	150
Roberts Marketing Group	Wentzville	70
Roberts Marketing Group LLC	Wentzville	70
Royal Canin	St. Charles	NA
S C Data Ctr	Hannibal	400
Scholastic Inc.	Jefferson City	219
Scholastic Inc.	Neosho	150
Scottrade	St. Louis	NA
Soft Surroundings	Earth City	NA
Specified Credit Assn, Inc	St. Louis	NA
Strategic Fundraising, Inc.	Springfield	215
Sudden Link	St. Joseph	32
Sunrise Service Associates	Springfield	140

Surrey Vacations (Grand Crowne Resorts) Sykes Enterprises Inc System and Services Technology (SST) Systems & Methods Inc Teleperformance Joplin Telephone Answering Services Telephone Contact Inc. St. Louis The Outsourcing Group Inc. Thomson Reuters Thumbs Up Telemarketing TLC Vision Corp Travelport Travelport Truman Medical Ctr Tyco Integrated Security U.S. Bancorp U.S. Collections Inc. Unigroup United Healthcare of the Midwest Universal Guardian Acceptance Lic USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec St. Joseph St. Joseph 20 Chesterfield Tosh Springfield Acceptance Lic Springfield Tosh Springfield Tosh Springfield Acceptance Lic Springfield Tosh Springfield Acceptance Lic Springfield Acceptance Lic Springfield Acceptance Lic Springfield Tosh Springfield Acceptance Lic Springf	Company Name	City	Employees
System and Services Technology (SST) Systems & Methods Inc Teleperformance Joplin Telephone Answering Services Telephone Contact Inc. TeleTech Holdings Inc The Outsourcing Group Inc. Thomson Reuters Thumbs Up Telemarketing TLC Vision Corp Travelport Travelport Tyco Integrated Security U.S. Bancorp U.S. Collections Inc. Universal Guardian Acceptance Llc USA 800 Inc USA Na Jefferson City 30 Jefferson City 30 Jefferson City 30 Jefferson City NA Thomis Up Telemarketing St. Louis NA Springfield 75 Thomis Up Telemarketing Ballwin 30 The Outsourcing Group Inc. St. Louis NA Thumbs Up Telemarketing Ballwin 30 The Outsourcing Group Inc. Travelport Kansas City 9 Truman Medical Ctr Kansas City 9 Truman Medical Ctr Kansas City 9 Truman Medical Ctr Travelport Kansas City St. Louis NA Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc Raytown 375 USA 800 Inc St. Joseph 471 USDA, Rural Development's Centralized Service Center Vek-Tec St. Joseph 30	,	Springfield	200
Technology (SST) Systems & Methods Inc Teleperformance Joplin Telephone Answering Services Telephone Contact Inc. TeleTech Holdings Inc The Outsourcing Group Inc. Thomson Reuters Thumbs Up Telemarketing Travelport Travelport Truman Medical Ctr Syringfield Tyco Integrated Security U.S. Bancorp U.S. Collections Inc. Universal Guardian Acceptance Llc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec TeleTech Holdings Services St. Louis NA Thumbs St. Louis NA Thumbs St. Louis NA Thumbs Up Telemarketing Ballwin St. Louis NA Thumbs Up Telemarketing Ballwin St. Louis NA Thumbs Up Telemarketing Ballwin St. Louis NA Thumbs Up Telemarketing NA Thumbs Up Telemarketing St. Louis NA Thumbs Up Telemarketing NA Thumbs Up Telemarketing St. Louis NA Thumbs Up Telemarketing	Sykes Enterprises Inc	Chesterfield	10
Teleperformance Telephone Answering Services Telephone Contact Inc. St. Louis Telephone Contact Inc. St. Louis TeleTech Holdings Inc The Outsourcing Group Inc. Thomson Reuters Thumbs Up Telemarketing TLC Vision Corp T-Mobile Call Ctr Travelport Truman Medical Ctr Tyco Integrated Security U.S. Bancorp U.S. Collections Inc. Unigroup Tunited Healthcare of the Midwest Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec St. Louis St. Louis NA Tyco Integrated Security St. Joseph NA NA NA NA NA Tyco Integrated Security St. Joseph NA	•	St. Joseph	573
Telephone Answering Services Telephone Contact Inc. Telephone Contact Inc. Telephone Contact Inc. St. Louis Springfield 4 The Outsourcing Group Inc. Thomson Reuters St. Louis NA Thumbs Up Telemarketing TLC Vision Corp T-Mobile Call Ctr Travelport Truman Medical Ctr Tyco Integrated Security U.S. Bancorp U.S. Collections Inc. Unigroup United Healthcare of the Midwest Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec St. Louis St. Louis NA NA NA NA NA NA NA NA NA N	Systems & Methods Inc	Jefferson City	30
Telephone Contact Inc. TeleTech Holdings Inc The Outsourcing Group Inc. Thomson Reuters Thumbs Up Telemarketing TLC Vision Corp T-Mobile Call Ctr Travelport Truman Medical Ctr Tyco Integrated Security U.S. Bancorp U.S. Collections Inc. Unigroup United Healthcare of the Midwest Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec St. Louis St. Louis St. Louis At Louis St. Louis St. Louis St. Louis St. Louis St. Louis NA Maryland Heights NA St. Joseph Acceptance Llc USA 800 Inc St. Joseph Overland NA Vek-Tec St. Joseph 30	Teleperformance	Joplin	250
TeleTech Holdings Inc The Outsourcing Group Inc. Thomson Reuters St. Louis Thumbs Up Telemarketing TLC Vision Corp T-Mobile Call Ctr Springfield Travelport Truman Medical Ctr Kansas City U.S. Bancorp U.S. Collections Inc. Unigroup United Healthcare of the Midwest Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USA 800 Inc USA Rural Development's Centralized Service Center Vek-Tec St. Louis St. Louis Springfield 75 Chesterfield 75 Thuman Medical Ctr Kansas City 98 Tyco Integrated Security Kansas City 98 Tyco Integrated Security Kansas City 98 Tyco Integrated Security St. Louis NA Waryland Heights NA St. Joseph 20 VSA 800 Inc St. Joseph 471 Vek-Tec St. Joseph 30	Telephone Answering Services	St. Louis	NA
The Outsourcing Group Inc. Thomson Reuters St. Louis NA Thumbs Up Telemarketing TLC Vision Corp T-Mobile Call Ctr Travelport Truman Medical Ctr Tyco Integrated Security U.S. Bancorp U.S. Collections Inc. United Healthcare of the Midwest Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USA 800 Inc USA Rural Development's Centralized Service Center Vek-Tec St. Louis St. Louis NA NA NA NA NA NA NA NA NA N	Telephone Contact Inc.	St. Louis	20
Thomson Reuters Thumbs Up Telemarketing Ballwin 30 TLC Vision Corp T-Mobile Call Ctr Springfield 75 Travelport Kansas City 98 Truman Medical Ctr Kansas City 98 Tyco Integrated Security U.S. Bancorp St. Louis Unigroup Fenton United Healthcare of the Midwest Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USA 800 Inc USA Rural Development's Centralized Service Center Vek-Tec Springfield 75 Kansas City 98 Kansas City 98 Kansas City 582 U.S. Louis NA Waryland Heights NA	TeleTech Holdings Inc	Springfield	4
Thumbs Up Telemarketing Ballwin 30 TLC Vision Corp Chesterfield 75 T-Mobile Call Ctr Springfield 750 Travelport Kansas City 9 Truman Medical Ctr Kansas City 98 Tyco Integrated Security Kansas City 582 U.S. Bancorp St. Louis 360 U.S. Collections Inc. St. Louis NA Unigroup Fenton 21 United Healthcare of the Maryland Heights NA Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc Raytown 375 USA 800 Inc St. Joseph 471 USDA, Rural Development's Centralized Service Center Vek-Tec St. Joseph 30	The Outsourcing Group Inc.	St. Louis	NA
TLC Vision Corp T-Mobile Call Ctr Springfield Travelport Kansas City Truman Medical Ctr Kansas City Tyco Integrated Security U.S. Bancorp U.S. Collections Inc. Unigroup Fenton United Healthcare of the Midwest Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec Cansas City Chesterfield Tobal T	Thomson Reuters	St. Louis	NA
T-Mobile Call Ctr Springfield 750 Travelport Kansas City 9 Truman Medical Ctr Kansas City 98 Tyco Integrated Security Kansas City 582 U.S. Bancorp St. Louis 360 U.S. Collections Inc. St. Louis NA Unigroup Fenton 21 United Healthcare of the Maryland Heights NA Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc Raytown 375 USA 800 Inc St. Joseph 471 USDA, Rural Development's Centralized Service Center Vek-Tec St. Joseph 30	Thumbs Up Telemarketing	Ballwin	30
Travelport Kansas City 9 Truman Medical Ctr Kansas City 98 Tyco Integrated Security Kansas City 582 U.S. Bancorp St. Louis 360 U.S. Collections Inc. St. Louis NA Unigroup Fenton 21 United Healthcare of the Maryland Heights NA Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc Raytown 375 USA 800 Inc St. Joseph 471 USDA, Rural Development's Centralized Service Center Vek-Tec St. Joseph 30	TLC Vision Corp	Chesterfield	75
Truman Medical Ctr Kansas City 98 Tyco Integrated Security Kansas City 582 U.S. Bancorp St. Louis 360 U.S. Collections Inc. St. Louis NA Unigroup Fenton 21 United Healthcare of the Maryland Heights NA Universal Guardian Acceptance Llc St. Joseph 20 USA 800 Inc Raytown 375 USA 800 Inc St. Joseph 471 USDA, Rural Development's Centralized Service Center St. Joseph 30	T-Mobile Call Ctr	Springfield	750
Tyco Integrated Security U.S. Bancorp St. Louis 360 U.S. Collections Inc. St. Louis NA Unigroup Fenton 21 United Healthcare of the Midwest Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec St. Joseph 30	Travelport	Kansas City	9
U.S. Bancorp U.S. Collections Inc. Unigroup United Healthcare of the Maryland Heights Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec St. Louis NA Maryland Heights NA St. Joseph 21 Vaniversal Guardian St. Joseph 20 NA Verland NA Overland NA	Truman Medical Ctr	Kansas City	98
U.S. Collections Inc. Unigroup United Healthcare of the Maryland Heights Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec St. Louis NA NA NA NA NA NA NA NA NA N	Tyco Integrated Security	Kansas City	582
Unigroup Fenton 21 United Healthcare of the Maryland Heights NA Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec Fenton Maryland NA St. Joseph 21 Vanish St. Joseph 20 St. Joseph 471 Overland NA Vek-Tec St. Joseph 30	U.S. Bancorp	St. Louis	360
United Healthcare of the Midwest Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec Maryland Heights NA St. Joseph 20 Raytown 375 US Joseph 471 Overland NA	U.S. Collections Inc.	St. Louis	NA
Midwest Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec NA Kansas City 21 20 Xt. Joseph 20 Xt. Joseph 375 Verland NA Verland NA Verland NA Vek-Tec St. Joseph 30	Unigroup	Fenton	21
Acceptance Llc Universal Guardian Acceptance Llc USA 800 Inc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec Kansas City 21 22 Xansas City St. Joseph 20 Xansas City St. Joseph 375 Xansas City St. Joseph 375 Xansas City St. Joseph 30		•	NA
Acceptance Llc USA 800 Inc USA 800 Inc USA 800 Inc USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec St. Joseph 20 Article St. Joseph 375 Verland NA NA St. Joseph 30		Kansas City	21
USA 800 Inc USDA, Rural Development's Centralized Service Center Vek-Tec St. Joseph 471 Overland NA St. Joseph 30		St. Joseph	20
USDA, Rural Development's Centralized Service Center Vek-Tec Overland NA St. Joseph 30	USA 800 Inc	Raytown	375
Centralized Service Center Vek-Tec St. Joseph 30	USA 800 Inc	St. Joseph	471
эт тог	•	Overland	NA
	Vek-Tec	St. Joseph	30
Velociti Riverside 20	Velociti	Riverside	20
Watlow Electric St. Louis 21	Watlow Electric	St. Louis	21
Wells Fargo Advisors St. Louis 600	Wells Fargo Advisors	St. Louis	600
World Omni Financial Corp. Earth City NA	World Omni Financial Corp.	Earth City	NA
Wri-Tex 911 Houston 10	Wri-Tex 911	Houston	10
Wyndham Vacation Ownership Springfield 150	•	Springfield	150
Xceligent Independence 250	Xceligent	Independence	250
YoungWilliams Jefferson City 145	YoungWilliams	Jefferson City	145

Call center ready properties

Missouri has a variety of properties immediately ready for call center occupants. Select call center ready properties available as of December 2014 are listed below. To learn more about the Missouri Partnership's free site-selection services contact us today.

Click on orange text to see more details of the property's profile.



Office

Address: 1351 S Jefferson St.

City: Washington
Lot size (Acres): 2.66
Building Size (SF): 50,000
Lease Rate (psf/year): \$10.50

County: Franklin

County Unemployment Rate: 4.7%*



Hirst Drive

Address: 1961 Hirst Drive

City: Moberly

Lot size (Acres): 14.74 Building Size (SF): 66,289

Lease Rate (psf/year): \$9.00–10.00

County: Randolph

County Unemployment Rate: 4.1%*



O'Keefe Building

Address: 101 West Coates St.

City: Moberly Lot size (Acres): 1.5 Building Size (SF): 43,600

Lease Rate (psf/year): \$6.50-7.50 gross

County: Randolph

County Unemployment Rate: 4.1%*



Scholastic Call Center

Address: Highway 24 & Robertson Road

City: Moberly Lot size (Acres): 43 Building Size (SF): 57,580

Lease Rate (psf/year): \$9.00 gross

County: Randolph

County Unemployment Rate: 4.1%*



Former CitiCards Call Center

Address: 7920-7930 N.W. 110 Street

City: Kansas City Lot size (Acres): 31.37 Building Size (SF): 287,576 Lease Rate (psf/year): \$18.00

County: Platte

County Unemployment Rate: 4.1%*



14000 Riverport Drive

Address: 14000 Riverport Drive

City: Maryland Heights
Building Size (SF): 119,000

Lease Rate (psf/year): \$7.95, NNN

County: St. Louis County

County Unemployment Rate: 5.2%*



Corporate Center

Address: 1949 East Sunshine Street

City: Springfield Lot size (Acres): 19.99

Building Size (SF): 23,548 (four stories) Lease Rate (psf/year): \$16.50, NNN

County: Greene

County Unemployment Rate: 3.9%*



Frisco Office Building

Address: 3253 E Chestnut

City: Springfield Lot size (Acres): 7.84

Building Size (SF): 57,710 (45k on one floor)

Lease Rate (psf/year): \$9.00, NNN

County: Greene

County Unemployment Rate: 3.9%*

^{*}Source: BLS, October 2014, preliminary

4 Missouri's central location and stable natural environment provide an ideal home for call centers.

MISSOURI QUICK FACTS:

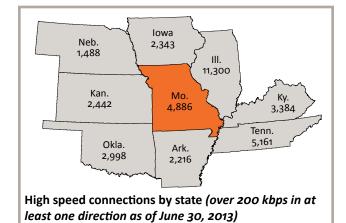
- Missouri's central time zone allows companies to stretch the regular workday to conveniently service customers on both coasts.
- Missouri is within 600 miles of 50 percent of U.S. households and many of the nation's fastest growing cities: Atlanta, Austin, Dallas, Denver, Houston, Minneapolis, Nashville and San Antonio.
- Located in the center of the country, Missouri is a low-risk state for acts of terrorism and has experienced no such events (FEMA).
- Missouri has experienced no major disasters related to hurricanes or earthquakes since record keeping began in 1957 (FEMA).



Missouri has a dependable power and internet network infrastructure.

MISSOURI QUICK FACTS:

- Numerous Tier 1 providers have a strong presence throughout Missouri with over 2,000 miles of fiber combined. Providers include AT&T, CenturyLink, Cogent, Level 3, Sprint, Time Warner, Verizon and XO.
- In 2014, Google announced Kansas City as the first city to test the new Google Fiber small business service. Kansas City was selected in 2011 to be the first community to receive Google Fiber, a broadband Internet network infrastructure using fiber-optic communication which provides about 100 times faster access than what most Americans have.
- AT&T recently announced that its Internet GigaPower service would be available in St. Louis by the middle of 2015.
- Missouri's utilities are among the most reliable in the nation. In 2013, KCP&L was awarded the ReliabilityOne Award in the Plains Region for the seventh year in a row by the PA Consulting Group. Also in 2013, Ameren Missouri's service reliability ranked among the top 10 percent for all utilities based on the Institute of Electrical and Electronic Engineers (IEEE) index for system average interruption frequency.





Discover even more:

FCC, 2014

- In 2009, Governor Nixon created the MoBroadbandNow initiative to develop a public-private partnership for the purpose of building broadband access to all areas of the state. The Governor's goal is to increase broadband accessibility to 95% by the end of 2014.
- Missouri benefits from the presence of the National LambdaRail (NLR) and Internet2, high-speed national networks connecting research institutions to one another to enable faster exchange of data.
- Missouri has more high-speed connections than most Midwestern states, including fiber, ADSL, SDSL, Cable Modem, Satellite, and Fixed and Mobile Wireless.

The Missouri Partnership focuses on recruiting new business to the state, and is a non-profit organization supported by the Missouri Department of Economic Development and the Hawthorn Foundation.

To find out how the Missouri Partnership can assist at any stage of your project, please contact us by:

mail: ■120 South Central Avenue, Suite 1535

St. Louis, Missouri 63105

■ 12200 NW Ambassador Drive, Suite 234 Kansas City, Missouri 64163

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