Part 1 of 6	AP Easy Software Solutions	Cerner	Computer Trust Corp.
	Tracy Terrio sales@apeasy.com Manchester, NH	Jennifer Smith jennifer.smith@cerner.com Kansas City, MO	David Liberman, MD drdave@ctcsurge.com Boston, MA
	800-647-2263 www.apeasy.com	816-201-3923 www.cerner.com	617-557-9264 ext. 600 www.winsurge.com
Name of anatomic pathology system	AP Easy	Cerner Anatomic Pathology <sup>†</sup>	WinSURGE
How AP system functionality is deployed	available as local server/software and cloud based	available as local server/software, ASP, and cloud based	available as local server/software and cloud based
Configuration of AP system	available as a standalone product designed to interface with any company's LIS and EHR	available as a dedicated module for Cerner's clinical LIS and EHR and as a standalone product designed	available as a standalone product designed to interface with any company's LIS and EHR
		to interface with any company's LIS and EHR (<1% of	
Year company began selling AP systems (any brand or model)	1989	installations use AP system as a standalone product) 1982	1989
Most recent installation of this AP system*  Last product release or update for featured AP system*	December 2020 November 2020 (version cloud)	November 2020 November 2020 (version 2018.05)	March 2020 December 2020 (version 55.5 server; 5.1.0 client)
Total No. of contracts for sites operating AP system	651	— (version 2010.03)	108
No. of sales and installations of this system between Dec. 2019–Nov. 2020     No. of sites operating AP system (hospitals/independent labs/clinics or	20 sales and 4 installations	39 sales and 13 installations — (259 domains)	1 sale and 1 installation 132 (36/65/— <sup>†</sup> /31–multi-site enterprise/0 [sites in
group practices/other U.S. sites/foreign sites)		,	Puerto Rico combined with U.S. sites])
Company markets this AP system outside the U.S.  • Foreign locations in which system installed	no 	yes (in Middle East, Canada, Latin America, UK, others) Australia, Brazil, Canada, UAE, UK, Egypt, Qatar, others	yes (in Puerto Rico)
Human languages (other than English) offered on system	_	British-English, French, German, Spanish	_
No. of employees in entire company  Company provides list of client sites to potential customers on request	~50 yes (with client approval)	29,000+	— yes (partial list of comparable sites with an restrictions)
Clients restricted from sharing their experience with company or software	no	yes (partial list of comparable sites with no restrictions) no	yes (partial list of comparable sites with no restrictions) no
Range in No. of surgical pathology cases per year in installed sites	1,000-180,000	2,000–500,000	2,500-1,500,000
Range in No. of gynecologic cytology cases per year in installed sites	1,000–150,000 Java, Apache Groovy, JavaScript	2,000–500,000 Java, C++, C#	0-300,000 Caché. Net. Visual Basic. SQL
Programming languages Databases and tools	MySQL	Oracle	Object Caché, Crystal Reports, Microsoft Word document
Forthweet front date in the second of the se			templates, many user "bolt-ons" via SQL/Java, others
Features/modules incorporated in product:     Surgical pathology information system/Cytology information system	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Autopsy information system/Autopsy measurements, organ weights	available but not installed/available but not installed	installed at client sites/installed at client sites	installed at client sites/installed at client sites
<ul> <li>Scan and store manual requisition</li> <li>Specimen tracking/Specimen storage and retrieval</li> </ul>	installed at client sites installed at client sites/installed at client sites	available via Cerner laboratory imaging available via Cerner Advanced Barcode and Tracking and	installed at client sites installed at client sites
		RFID tracking/installed at client sites	
<ul> <li>Entry of block IDs</li> <li>Print specimen labels/Print histology slide labels</li> </ul>	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites	installed at client sites installed at client sites
Print barcoded slide labels/Print barcoded cassettes     Print linear barcodes/(Print two dimensional barcodes)	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
<ul> <li>Print linear barcodes/Print two-dimensional barcodes</li> <li>Print histology worksheets</li> </ul>	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites
<ul> <li>Word processing—vendor specific</li> <li>Voice entry of gross description/Voice entry of final diagnosis</li> </ul>	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites
Gross images integrated in reports	installed at client sites	installed at client sites	installed at client sites
Microscopic images integrated in reports     Electronic signature	installed at client sites installed at client sites	installed at client sites installed at client sites	installed at client sites installed at client sites
Remote printing of completed reports	installed at client sites	installed at client sites	installed at client sites
<ul> <li>Automatically fax reports to clients without manual intervention</li> <li>Web-based remote inquiry of reports</li> </ul>	installed at client sites installed at client sites	installed at client sites available via Cerner provider portal	installed at client sites installed at client sites
Physician Web access for order entry	installed at client sites	available via Cerner provider portal	installed at client sites
Natural language search capability     Multi-site or multi-facility—wide area network	installed at client sites	not available for this software installed at client sites	installed at client sites installed at client sites
Sound-alike retrieval of patient history     Produce tumor board reports/Produce management reports	— installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites
Reports sufficient to comply with CLIA '88 regulations	installed at client sites	installed at client sites	installed at client sites
Comprehensive billing and AR/Interface to external billing system     Inbound result-reporting interface to receive discrete results from	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites not available for this software	installed at client sites/installed at client sites installed at client sites
an external lab and store them in patient record			
EHR interface: admissions/discharge/transfer (ADT)     EHR interface: result reporting/Report sent to EHR as PDF for clinician	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites
EHR interface: incoming clinical results	installed at client sites	installed at client sites	installed at client sites
<ul> <li>Partin tables/Gleason score calculations</li> <li>Synoptic reporting for microscopic examination/For gross examination</li> </ul>	installed at client sites/installed at client sites —	installed at client sites/installed at client sites installed at client sites/installed at client sites	installed at client sites/installed at client sites installed at client sites/installed at client sites
CAP electronic cancer checklists automatically embedded     Client services module/Consult management and reporting	installed at client sites installed at client sites/installed at client sites	available via a third party available via Cerner Outreach Operations/installed at client sites	installed at client sites
LIS manager or lab employee can create ad hoc reports accessing all	installed at client sites	installed at client sites	installed at client sites
data elements in AP system  Lab can define and modify schedule under which management and	installed at client sites	installed at client sites	installed at client sites
patient reports are automatically compiled and run			
<ul> <li>Business analytics/Management dashboard</li> <li>Support for molecular testing and reporting</li> </ul>	installed at client sites/installed at client sites installed at client sites	installed at client sites/not available for this software available via Cerner Millennium Helix	installed at client sites/installed at client sites installed at client sites
Percentage of sites using result-reporting interfaces to external systems	60%	<10%	90%
based on transmission of fully formatted (e.g., PDF or CDA) results	no (available as	use (averide surre	
Software provides indexed field in each test definition for LOINC code  AP system supports use of SNOMED CT for all cases	no (available on request) no	yes (provide current LOINC dictionary with install) yes	yes yes
System can auto. send tumor diagnoses to regional or state tumor registry	yes (pathologist can also set a flag for "send this case to	yes	yes (pathologist can also set a flag for "send this case to
using NAACCR Pathology Lab Electronic Reporting, vol. V, version 4.0	tumor registry" on any case record)	•	tumor registry" on any case record)
Company uses third-party product for AP system/instrument interfaces	combination of direct interfaces and third-party systems (NextGen Connect integration engine)	no (interface directly)	combination of direct interfaces and third-party systems (client's choice; interfaces in production include
		5 : All :	Agillaire, AIE, Cloverleaf, Copia, Ellkay)
Other vendors' lab systems to which AP system can bidirectionally interface	Allscripts, CPSI, Epic, eClinicalWorks, Orchard, GE Healthcare, McKesson, Xifin, Greenway, others	Epic, Allscripts, McKesson, Meditech, GE Healthcare, 4medica	Epic, Cerner, McKesson, Meditech, Allscripts
Voice-recognition products or partners that system uses	Nuance Dragon, Dolbey, Amazon Transcribe	Voicebrook, Nuance Dragon	Nuance Dragon NaturallySpeaking Professional, others
Digital pathology/WSI systems that interface to AP system	none (ability to interface but no client requests)	Leica	Leica Aperio
Client receives copy of source code User group that meets on established schedule	no no	no yes (in person, via webinar, and via online collaborative	escrow (optional) no
		community)	
Qualified users or third parties can modify or augment AP system functionality or features	no (all modifications made by vendor)	no (all modifications made by vendor)	yes (client users)
Methods by which users can tailor AP system in their own setting	ad hoc query tools	ad hoc query tools, user-defined interfaces, dictionary settings	ad hoc query tools, user-defined interfaces, dictionary settings, user programming against vendor-supplied
		ocuityo	database, WinsRULES rules-based engine, others
Distinguishing product features (supplied by company)	easy access to customer support by phone, email, and tiplesting protein.	over 35 years of continuous innovation in laboratory     and not below and laboratory	flexibility and configurability; rapid response to change     comprehensive tracking interfaces rules anging.
*based on December 2020 survey deadline	ticketing system  • affordable and scalable for labs of any size	<ul><li>and pathology markets</li><li>tracking of specimens from point of origin to storage</li></ul>	<ul> <li>comprehensive: tracking, interfaces, rules engine, paperless workflow</li> </ul>
Note: a dash as an answer means company did not answer question or question is not applicable	•	†formerly Cerner Millennium PathNet	†included with independent lab sites
7-13001 o. quodas. to the application			

### **ANATOMIC PATHOLOGY COMPUTER SYSTEMS**

Part 2 of 6	Cortex Medical Management Systems Carrie Cohen ccohen@cortexmed.com Seattle, WA 206-812-6981 www.cortexmed.com	Epic Nick Trentadue ntrentad@epic.com Verona, WI 608-271-9000 www.epic.com	LabWare Sarah Jones sjones@labware.com Wilmington, DE 302-658-8444 www.labware.com
Name of anatomic pathology system	Cortex AP LIS	Beaker	LabWare
How AP system functionality is deployed Configuration of AP system	available as local server/software, ASP, and cloud based available as a standalone product designed to interface with any company's LIS and EHR	available as local server/software, ASP, and cloud based available as a dedicated module for Epic's clinical LIS and EHR and as a standalone product designed to interface with any company's LIS and EHR (1% of installations use AP system as a standalone product)	available as local server/software and an ASP available as a dedicated module for LabWare's clinical LIS and as a standalone product designed to interface with any company's LIS and EHR (7% of installations use AP system as a standalone product)
Year company began selling AP systems (any brand or model) Most recent installation of this AP system* Last product release or update for featured AP system* Total No. of contracts for sites operating AP system  No. of sales and installations of this system between Dec. 2019–Nov. 2020 No. of sites operating AP system (hospitals/independent labs/clinics or group practices/other U.S. sites/foreign sites)	1986 November 2020 October 2020 (version 10.2.14) 56 1 sale and 1 installation 56	2011 December 2020 November 2020 (version Epic November 2020) 179 32 sales and 32 installations not tracked	2013 October 2020 November 2019 (version 7.1) 14 6 sales and 5 installations 14 (0/1/0/1/12–hospitals, oncology, reference labs, veterinary)
Company markets this AP system outside the U.S.  • Foreign locations in which system installed	no 	yes (in UK, Northern Ireland, Norway, Denmark, Finland, Netherlands, Saudi Arabia, Australia, UAE, others) UK, Norway, Belgium, Canada, Singapore, Lebanon, Canada	yes (worldwide)  Kenya, New Zealand, Australia, UK, Mexico, Hong Kong, Nigeria, Denmark
Human languages (other than English) offered on system	11	Norwegian, French	German, Spanish, Swedish, Chinese, Norwegian, Japanese, Portuguese, Russian, Hebrew, Italian, French
No. of employees in entire company Company provides list of client sites to potential customers on request Clients restricted from sharing their experience with company or software	yes (with client approval) no	yes (complete list with no restrictions) no	yes (complete list with no restrictions) no
Range in No. of surgical pathology cases per year in installed sites Range in No. of gynecologic cytology cases per year in installed sites Programming languages	3,000–300,000 4,000–40,000 .Net	250–250,000 — Visual Basic, Caché, C#, .Net, JavaScript	1,000–60,000 0–3,000 Java, .Net, SmallTalk
Databases and tools  Features/modules incorporated in product:	Microsoft SQL server	Chronicles, SQL	Oracle, SQL server, PostgreSQL
Surgical pathology information system/Cytology information system     Autopsy information system/Autopsy measurements, organ weights     Scan and store manual requisition     Specimen tracking/Specimen storage and retrieval	installed at client sites/installed at client sites installed at client sites/installed at client sites installed at client sites under development/—	installed at client sites/installed at client sites installed at client sites/installed at client sites installed at client sites installed at client sites installed at client sites/installed at client sites	installed at client sites/installed at client sites installed at client sites/installed at client sites installed at client sites installed at client sites installed at client sites/installed at client sites
Entry of block IDs     Print specimen labels/Print histology slide labels     Print barcoded slide labels/Print barcoded cassettes     Print linear barcodes/Print two-dimensional barcodes	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites installed at client sites/installed at client sites installed at client sites/installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites installed at client sites/installed at client sites installed at client sites/installed at client sites installed at client sites/installed at client sites
Print histology worksheets Word processing—vendor specific Voice entry of gross description/Voice entry of final diagnosis	installed at client sites installed at client sites installed at client sites installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites installed at client sites installed at client sites/installed at client sites
Gross images integrated in reports     Microscopic images integrated in reports     Electronic signature	installed at client sites installed at client sites installed at client sites	installed at client sites installed at client sites installed at client sites	installed at client sites installed at client sites installed at client sites
Remote printing of completed reports     Automatically fax reports to clients without manual intervention	installed at client sites installed at client sites installed at client sites	installed at client sites installed at client sites installed at client sites	installed at client sites installed at client sites installed at client sites
Web-based remote inquiry of reports     Physician Web access for order entry     Natural language search capability	installed at client sites — installed at client sites	installed at client sites installed at client sites under development	installed at client sites installed at client sites installed at client sites
Multi-site or multi-facility–wide area network     Sound-alike retrieval of patient history	installed at client sites —	installed at client sites installed at client sites	installed at client sites installed at client sites
<ul> <li>Produce tumor board reports/Produce management reports</li> <li>Reports sufficient to comply with CLIA '88 regulations</li> <li>Comprehensive billing and AR/Interface to external billing system</li> </ul>	installed at client sites/installed at client sites installed at client sites installed at client sites/installed at client sites	installed at client sites/installed at client sites installed at client sites installed at client sites/installed at client sites	installed at client sites/installed at client sites installed at client sites installed at client sites/installed at client sites
Inbound result-reporting interface to receive discrete results from an external lab and store them in patient record  The interface of discharge (framefor (ADD))  The interface of the	installed at client sites	installed at client sites	installed at client sites
<ul> <li>EHR interface: admissions/discharge/transfer (ADT)</li> <li>EHR interface: result reporting/Report sent to EHR as PDF for clinician</li> <li>EHR interface: incoming clinical results</li> </ul>	installed at client sites installed at client sites/installed at client sites installed at client sites	installed at client sites installed at client sites/installed at client sites installed at client sites	installed at client sites installed at client sites/installed at client sites installed at client sites
Partin tables/Gleason score calculations     Synoptic reporting for microscopic examination/For gross examination     CAP electronic cancer checklists automatically embedded	installed at client sites/installed at client sites installed at client sites/installed at client sites	available but not installed/available but not installed installed at client sites/installed at client sites	installed at client sites/installed at client sites installed at client sites/installed at client sites
Client services module/Consult management and reporting     LIS manager or lab employee can create ad hoc reports accessing all data elements in AP system	available via a third party installed at client sites/installed at client sites installed at client sites	installed at client sites installed at client sites/installed at client sites installed at client sites	available but not installed installed at client sites/installed at client sites installed at client sites
<ul> <li>Lab can define and modify schedule under which management and patient reports are automatically compiled and run</li> </ul>	installed at client sites	installed at client sites	installed at client sites
Business analytics/Management dashboard     Support for molecular testing and reporting	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites
Percentage of sites using result-reporting interfaces to external systems based on transmission of fully formatted (e.g., PDF or CDA) results	98%	100%	35%
Software provides indexed field in each test definition for LOINC code  AP system supports use of SNOMED CT for all cases	<u>no</u>	yes (provide current LOINC dictionary with install) yes	yes yes
System can auto. send tumor diagnoses to regional or state tumor registry using NAACCR Pathology Lab Electronic Reporting, vol. V, version 4.0	yes  combination of direct interfaces and third-party systems	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)
Company uses third-party product for AP system/instrument interfaces  Other vendors' lab systems to which AP system can bidirectionally interface	combination of direct interfaces and third-party systems  Meditech, Epic, Cerner, Halfpenny, Orchard, others	combination of direct interfaces and third-party systems (Data Innovations an option; client's choice) Cerner, SCC Soft Computer, Sunquest, Haemonetics, Orchard, Lifepoint, others	no (interface directly)  Meditech, Cerner, Provantis, SCC Soft Computer, Epic, Thermo-Watson, others
Voice-recognition products or partners that system uses Digital pathology/WSI systems that interface to AP system	Nuance Dragon, Voicebrook, others none (ability to interface but no client requests)	Nuance, M*Modal, Voicebrook Leica, Inspirata, Corista, Philips, Sectra	Nuance Dragon NaturallySpeaking Leica, Philips
Client receives copy of source code User group that meets on established schedule Qualified users or third parties can modify or augment AP system functionality or features	escrow yes (in person, via webinar, and via conference call) no (all modifications made by vendor)	yes yes (in person, via webinar, and via conference call) yes (client users and designated third parties)	escrow yes (in person) yes (client users and designated third parties)
Methods by which users can tailor AP system in their own setting	user programming against vendor-supplied database	ad hoc query tools, user-defined interfaces, dictionary settings, user programming against vendor-supplied database	ad hoc query tools, user-defined interfaces, dictionary settings, user programming against vendor-supplied database, configurable rules engine, others
Distinguishing product features (supplied by company)  *based on December 2020 survey deadline Note: a dash as an answer means company did not answer	<ul> <li>dynamic feature sets, Web report portal, and integrated billing module</li> <li>over 34 years of experience, service, and commitment to AP laboratory clients</li> </ul>	<ul> <li>integrated disease reporting for external clients and in-house physicians</li> <li>single database across all lab specialties and imaging–RIS, AP, CP, molecular, microbiology</li> </ul>	<ul> <li>full integration with LabWare's solution for clinical pathology disciplines</li> <li>configurable workflow tools to empower agility and responsiveness</li> </ul>
question or question is not applicable			

Part 3 of 6	LigoLab Suren Avunjian suren@ligolab.com	NetSoft Byron Davis bdavis@netsoftusa.com	NovoPath, LLC Rick Callahan rcallahan@novopath.com
	Glendale, CA	Snellville, GA	Princeton, NJ
	<b>800-544-6522</b> www.ligolab.com	<b>678-325-2909</b> www.netsoftusa.com	877-668-6123 www.novopath.com
Name of anatomic pathology system	LigoLab AP/LIS & RCM 2021 <sup>†</sup>	IntelliPath	NovoPath Anatomic Pathology Software System <sup>†</sup>
How AP system functionality is deployed	available as local server/software, ASP, and cloud based	available as local server/software, ASP, and cloud based	available as local server/software, ASP, and cloud based
Configuration of AP system	available as a standalone product designed to interface	available as a standalone product designed to interface	available as a standalone product designed to interface
	with LigoLab's clinical LIS and any company's EHR	with any company's LIS and EHR	with any company's LIS and EHR
Year company began selling AP systems (any brand or model)	2006	2001	1999
Most recent installation of this AP system*  Last product release or update for featured AP system*	December 2020 December 2020 (version LigoLab AP/LIS & RCM 2020.4.10)	December 2020 December 2020 (version 2020.12.04)	November 2020 November 2020 (version X20/9.0 R14)
Total No. of contracts for sites operating AP system	62	102	250
No. of sales and installations of this system between Dec. 2019–Nov. 2020	17 sales and 31 installations	4 sales and 4 installations	2 sales and 7 installations
No. of sites operating AP system (hospitals/independent labs/clinics or	126 (0/126/0/0/0)	201 (6/87/108/0/0)	417 (U.S. sites not broken down; 4 foreign sites—
group practices/other U.S. sites/foreign sites)  Company markets this AP system outside the U.S.	no	yes (in UK, Europe)	hospitals, reference labs) yes (worldwide)
Foreign locations in which system installed	—	—	UK, Canada, Pakistan, Saudi Arabia
Human languages (other than English) offered on system	_	_	Latin languages supported by Windows; fields
			customizable to most languages
No. of employees in entire company	43	11	55
Company provides list of client sites to potential customers on request	yes (complete list but prospective client must sign a	yes (partial list of comparable sites with no restrictions)	yes (partial list of comparable sites with no restrictions)
Clients restricted from sharing their experience with company or software	nondisclosure agreement) no	no	no
Range in No. of surgical pathology cases per year in installed sites	10,000–350,000	4,000–420,000	2,000–1,000,000
Range in No. of gynecologic cytology cases per year in installed sites	30,000–500,000	12,000–420,000	1,000–750,000
Programming languages	Java	Clarion, C++, .Net, Java, C#	Microsoft Visual Studio
Databases and tools	Microsoft SQL, Oracle	Actian, Crystal Reports, Custom Report Writer	Microsoft Visual Studio Microsoft SQL, Oracle
Features/modules incorporated in product:			
Surgical pathology information system/Cytology information system	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Autopsy information system/Autopsy measurements, organ weights	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Scan and store manual requisition	installed at client sites	installed at client sites	installed at client sites
Specimen tracking/Specimen storage and retrieval	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Entry of block IDs	installed at client sites	installed at client sites	installed at client sites
Print specimen labels/Print histology slide labels	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Print barcoded slide labels/Print barcoded cassettes	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
<ul> <li>Print linear barcodes/Print two-dimensional barcodes</li> <li>Print histology worksheets</li> </ul>	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites
Word processing—vendor specific	installed at client sites	installed at client sites	installed at client sites
Voice entry of gross description/Voice entry of final diagnosis	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Gross images integrated in reports	installed at client sites	installed at client sites	installed at client sites
Microscopic images integrated in reports     Electronic signature	installed at client sites installed at client sites	installed at client sites installed at client sites	installed at client sites installed at client sites
Remote printing of completed reports	installed at client sites	installed at client sites	installed at client sites
Automatically fax reports to clients without manual intervention	installed at client sites	installed at client sites	installed at client sites
Web-based remote inquiry of reports	installed at client sites	installed at client sites	installed at client sites
Physician Web access for order entry     Natural language search capability	installed at client sites installed at client sites	under development installed at client sites	installed at client sites installed at client sites
Multi-site or multi-facility—wide area network	installed at client sites	installed at client sites	installed at client sites
Sound-alike retrieval of patient history	installed at client sites	not available for this software	installed at client sites
Produce tumor board reports/Produce management reports	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Reports sufficient to comply with CLIA '88 regulations     Comprehensive billing and AR/Interface to external billing system	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites	installed at client sites installed at client sites/installed at client sites
Inbound result-reporting interface to receive discrete results from	installed at client sites	installed at client sites	installed at client sites
an external lab and store them in patient record	mouniou at onom onco		mouniou at onom onco
EHR interface: admissions/discharge/transfer (ADT)	installed at client sites	installed at client sites	installed at client sites
EHR interface: result reporting/Report sent to EHR as PDF for clinician     EHR interface: incoming clinical results	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites
Partin tables/Gleason score calculations	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Synoptic reporting for microscopic examination/For gross examination	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
CAP electronic cancer checklists automatically embedded	installed at client sites	installed at client sites	installed at client sites
Client services module/Consult management and reporting     LIS manager or lab employee can create ad hoc reports accessing all	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites
data elements in AP system	modified at offert offer	modified at offert offer	modified at offert offer
Lab can define and modify schedule under which management and	installed at client sites	not available for this software	installed at client sites
patient reports are automatically compiled and run	installed at alient sites/installed at alient -'	installed at alient sites/installed at alient attach	installed at alient sites/installed at alient alient
Business analytics/Management dashboard     Support for molecular testing and reporting	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites
Percentage of sites using result-reporting interfaces to external systems based on transmission of fully formatted (e.g., PDF or CDA) results	18%	25%	85%
	vas (provide current LOINC diationary with install)	no	VAS
Software provides indexed field in each test definition for LOINC code  AP system supports use of SNOMED CT for all cases	yes (provide current LOINC dictionary with install) yes	no yes	yes yes
	,		
System can auto. send tumor diagnoses to regional or state tumor registry using NAACCR Pathology Lab Electronic Reporting, vol. V, version 4.0	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)
Company uses third-party product for AP system/instrument interfaces	no (interface directly)	no (interface directly)	no (interface directly)
Other vendors' lab systems to which AP system can bidirectionally interface	McKesson, Cerner, Sunquest, Schuyler House, Orchard,	Cerner, Allscripts, Epic, GE Healthcare, Meditech,	Cerner, Epic, Meditech, Allscripts, CompuGroup Medical,
	Xifin	NextGen, Practice Fusion, eClinicalWorks, others	CPSI, GE Healthcare, NextGen, Sunquest, eClinicalWorks,
			Orchard, others
Voice-recognition products or partners that system uses	Nuance Dragon Dictate, Dolbey Fusion	Nuance Dragon NaturallySpeaking	Nuance, Voicebrook, Windows Speech, M*Modal
Digital pathology/WSI systems that interface to AP system	Leica, Roche Ventana, Hamamatsu	Philips, Leica	Philips, Leica Aperio, Motic
Client receives copy of source code	escrow	escrow	escrow
User group that meets on established schedule Qualified users or third parties can modify or augment AP system	yes (in person, via webinar, and via conference call) yes (client users)	yes (via conference call) no (all modifications made by vendor)	yes (via webinar) yes (client users)
functionality or features	jus (olioni dooro)	van moamoanomo mado by vondon	jus (olioni dooro)
Methods by which users can tailor AP system in their own setting	ad hoc query tools, user-defined interfaces, dictionary	ad hoc query tools, dictionary settings, workflow	ad hoc query tools, user-defined interfaces, dictionary
	settings, user programming against vendor-supplied	configuration settings	settings, user programming against vendor-supplied
Distinguishing analysis for transport	database	a all mandadas in studios 1:00	database, pathology report formatting, others
Distinguishing product features (supplied by company)	<ul> <li>all-in-one operating platform includes AP, CP, MDx, RCM, and a direct-to-consumer portal</li> </ul>	<ul> <li>all modules, including billing, word processing, and specimen tracking, fully integrated in user interface</li> </ul>	<ul> <li>optical character recognition</li> <li>pathologist and staff scheduler with case</li> </ul>
	fully integrated platform features automation and a	<ul> <li>full-featured, robust system customized to client's</li> </ul>	pathologist and staff scheduler with case auto-assignment
	seamless billing workflow	workflow; low cost	· · · · · · · · · · · · · · · · · · ·
*based on December 2020 survey deadline			
Note: a dash as an answer means company did not answer			
question or question is not applicable	†formerly LigoLab AP/LIS & RCM 2020		<sup>†</sup> also marketed by Allscripts

### **ANATOMIC PATHOLOGY COMPUTER SYSTEMS**

Part 4 of 6	Orchard Software Corp.  Steve Hurwitz shurwitz@orchardsoft.com	Psychē Systems Corp.	SCC Soft Computer Ellie Vahman ellie@softcomputer.com
	Carmel, IN	Kyle Anderson sales@psychesystems.com Milford, MA	Clearwater, FL
	800-856-1948 www.orchardsoft.com	800-345-1514 www.psychesystems.com	800-763-8352 www.softcomputer.com
Name of anatomic pathology system	Orchard Pathology	WindoPath E.ssential <sup>†</sup>	SoftPathDx <sup>†</sup>
How AP system functionality is deployed	available as local server/software, ASP, and cloud based	available as an ASP and cloud based	available as local server/software, ASP, and cloud based
Configuration of AP system	available as a dedicated module for Orchard's clinical	available as a standalone product designed to interface	available as a dedicated module for SCC's clinical LIS
,	LIS and as a standalone product designed to interface	with any company's LIS and EHR	and as a standalone product that can interface with any
Version and the second and the secon	with any company's LIS and EHR	1000	company's LIS and EHR
Year company began selling AP systems (any brand or model)  Most recent installation of this AP system*	2006 November 2020	1983 November 2020	1993 August 2020
Last product release or update for featured AP system*	July 2019 (version 12)	December 2020 (version E.1079)	February 2021 (version 4.1.x)
Total No. of contracts for sites operating AP system	116		121
No. of sales and installations of this system between Dec. 2019–Nov. 2020     No. of sites operating AP system (hospitals/independent labs/clinics or	5 sales and 5 installations 116 (19/44/41/12–public health labs, research,	2 sales and 2 installations 115 (32/59/13/10-university research/1-multi-focus	7 sales and 36 installations 517 (214/17/38/0/248-public health system hospitals,
group practices/other U.S. sites/foreign sites)	veterinary/0)	laboratory)	pathology labs, commercial labs)
Company markets this AP system outside the U.S.	no	yes (in Canada)	yes (worldwide)
Foreign locations in which system installed	_	Canada	Australia, Canada, France, Jamaica, Hong Kong,
Human languages (other than English) offered on system	_	_	Indonesia, Israel, Malaysia, Singapore French, Hebrew
No. of employees in entire company	241	30	1,700
Company provides list of client sites to potential customers on request	yes (partial list of comparable sites with no restrictions)	yes (partial list of comparable sites with no restrictions)	yes (partial list of comparable sites with no restrictions)
Clients restricted from sharing their experience with company or software	no	no	no
Range in No. of surgical pathology cases per year in installed sites	8,000-150,000	1,000-10,000+	2,000-500,000
Range in No. of gynecologic cytology cases per year in installed sites	11,000–150,000	100–30,000	2,000–175,000
Programming languages	4D, Java, C++	Visual Basic, Visual Basic .Net, SmallTalk	C, C++, Java, Microsoft .Net
Databases and tools	4D, SQL, Apache Tomcat	Microsoft SQL server, InterFax	Oracle
Features/modules incorporated in product:			
Surgical pathology information system/Cytology information system	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
<ul> <li>Autopsy information system/Autopsy measurements, organ weights</li> <li>Scan and store manual requisition</li> </ul>	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites
Specimen tracking/Specimen storage and retrieval	installed at client sites	installed at client sites installed at client sites	available via SCC's SoftTrack/available via SCC's SoftBiobank
Entry of block IDs	installed at client sites	installed at client sites	installed at client sites
Print specimen labels/Print histology slide labels     Print hereoded slide labels Print hereoded assessment	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Print barcoded slide labels/Print barcoded cassettes     Print linear barcodes/Print two-dimensional barcodes	installed at client sites/installed at client sites installed at client sites/installed at client sites	installed at client sites/installed at client sites installed at client sites/installed at client sites	installed at client sites/installed at client sites installed at client sites/installed at client sites
Print histology worksheets	installed at client sites	installed at client sites	installed at client sites
Word processing—vendor specific	installed at client sites	installed at client sites	installed at client sites
Voice entry of gross description/Voice entry of final diagnosis	available via a third party/available via a third party	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Gross images integrated in reports     Microscopic images integrated in reports	installed at client sites installed at client sites	installed at client sites installed at client sites	installed at client sites installed at client sites
Electronic signature	installed at client sites	installed at client sites	installed at client sites
Remote printing of completed reports	installed at client sites	installed at client sites	installed at client sites
Automatically fax reports to clients without manual intervention     Web-based remote inquiry of reports	installed at client sites	installed at client sites installed at client sites	installed at client sites installed at client sites
Web-based remote inquiry of reports     Physician Web access for order entry	installed at client sites installed at client sites	available via Psychē Systems' Outreach	installed at client sites
Natural language search capability	not available for this software	not available for this software	installed at client sites
Multi-site or multi-facility—wide area network	installed at client sites	installed at client sites	installed at client sites
Sound-alike retrieval of patient history     Produce tumor board reports/Produce management reports	not available for this software installed at client sites/installed at client sites/	installed at client sites installed at client sites/avail. via Psychē Systems' e.Query	installed at client sites installed at client sites/installed at client sites
Reports sufficient to comply with CLIA '88 regulations	installed at client sites	installed at client sites	installed at client sites
Comprehensive billing and AR/Interface to external billing system	not available for this software/installed at client sites	not available for this software/installed at client sites	installed at client sites/installed at client sites
Inbound result-reporting interface to receive discrete results from	installed at client sites	installed at client sites	installed at client sites
an external lab and store them in patient record  EHR interface: admissions/discharge/transfer (ADT)	installed at client sites	installed at client sites	installed at client sites
EHR interface: result reporting/Report sent to EHR as PDF for clinician	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
EHR interface: incoming clinical results	installed at client sites	installed at client sites	installed at client sites
Partin tables/Gleason score calculations     Synaptic reporting for microscopic examination/For gross examination	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
<ul> <li>Synoptic reporting for microscopic examination/For gross examination</li> <li>CAP electronic cancer checklists automatically embedded</li> </ul>	installed at client sites/installed at client sites not available for this software	installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites
Client services module/Consult management and reporting	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
LIS manager or lab employee can create ad hoc reports accessing all	installed at client sites	installed at client sites	installed at client sites
data elements in AP system  Lab can define and modify schedule under which management and	installed at client sites	installed at client sites	installed at client sites
patient reports are automatically compiled and run	motaneu at Gient Siles	ાાગાંવાાઇપ વા ખાલાદ સાઉસ	ાાગલાઉપ લા બાઉમી અભિ
Business analytics/Management dashboard	installed at client sites/installed at client sites	available via Psychē Systems' e.Query, e.Dashboard/	available via SCC's SoftBl/available via SCC's SoftBl
Curport for molecular testing and reporting	installed at client sites	available via Psychē Systems' e.Dashboard	available via SCC's SoftMolecular
Support for molecular testing and reporting	installed at client sites	available via Psychē Systems' NucleoLIS	available via SCC's SoftMolecular
Percentage of sites using result-reporting interfaces to external systems based on transmission of fully formatted (e.g., PDF or CDA) results	50%	35%	100%
,	Voo	Man	voo (provide ourront LONIO distingent with installe
Software provides indexed field in each test definition for LOINC code  AP system supports use of SNOMED CT for all cases	yes yes	yes yes	yes (provide current LOINC dictionary with install) yes
	•	•	•
System can auto. send tumor diagnoses to regional or state tumor registry using NAACCR Pathology Lab Electronic Reporting, vol. V, version 4.0	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)
Company uses third-party product for AP system/instrument interfaces	,	,	,
Company uses unite-party product for Ar system/instrument interfaces	no (interface directly)	combination of direct interfaces and third-party systems	no (interface directly)
Other vendors' lab systems to which AP system can bidirectionally interface	Allscripts, GE Healthcare, Siemens, Cerner, Meditech,	Siemens, McKesson, Meditech, Cerner, Epic, Sunquest,	Cerner, Epic, Meditech, Sunquest, others
	eMDs, McKesson, Healthland, others	Orchard, others	
Voice-recognition products or partners that system uses	NVoq Saylt, Nuance Dragon NaturallySpeaking,	Nuance Dragon NaturallySpeaking	Voicebrook, Nuance Dragon, M*Modal, others
Digital pathology/M/Clayatoms that interface to AD system	Voicebrook, M*Modal Fluency Direct, others	Dhiling Loiga Angria Dasha Vantana Harramatan attawa	Laice Aparia Philipp
Digital pathology/WSI systems that interface to AP system	Leica Aperio	Philips, Leica Aperio, Roche Ventana, Hamamatsu, others	Leica Aperio, Philips
Client receives copy of source code User group that meets on established schedule	escrow yes (via webinar)	escrow no	escrow yes (in person, via webinar, and via conference call)
Qualified users or third parties can modify or augment AP system	yes (client users)	yes (client users)	yes (client users)
functionality or features			
Methods by which users can tailor AP system in their own setting	ad hoc query tools, user-defined interfaces, dictionary	ad hoc query tools, user-defined interfaces, dictionary	ad hoc query tools, user-defined interfaces, dictionary
	settings, rules-based decision-making technology, user-defined fields and ID formats, others	settings	settings, user programming against vendor-supplied database, workflow engine, rules engine, others
Distinguishing product features (supplied by company)	single all-inclusive system that uses same database	highly customizable, with thousands of preferences at	workflow engine and rules that encompass AP and
Distinguishing product reatures (supplied by Company)	single all-inclusive system that uses same database for clinical/pathology	<ul> <li>nignly customizable, with thousands of preferences at user and lab level</li> </ul>	worknow engine and rules that encompass AP and genetics/NGS
	<ul> <li>report data structured for standardization and</li> </ul>	<ul> <li>OneVersion: new features released regularly with</li> </ul>	automated integrated content reporting (auto-compile
*based on December 2020 survey deadline	synoptic reporting	minimal downtime	from multiple sources)
Note: a dash as an answer means company did not answer			†formerly SoftPath; SoftPathDx also marketed by SCC-
question or question is not applicable		†formerly WindoPath	designated consultants, international distributors/agents

	ANATOMIC PATHOLOGY	COMPUTER SYSTEMS	FEBRUARY 2021   CAP TODAY 57
Part 5 of 6	Sunquest Information Systems Stephanie Clohessy stephanie.clohessy@sunquestinfo.com Tucson, AZ 520-570-2000 www.sunquestinfo.com	Sunquest Information Systems Stephanie Clohessy stephanie.clohessy@sunquestinfo.com Tucson, AZ 520-570-2000 www.sunquestinfo.com	VitalAxis Tharak Krishnamurthy sales@vitalaxis.com Toms River, NJ 866-441-0268 www.vitalaxis.com
Name of anatomic pathology system	Sunquest CoPathPlus	Sunquest PowerPath	VitalDx LIS <sup>†</sup>
How AP system functionality is deployed Configuration of AP system	available as local server/software and an ASP available as a standalone product designed to interface with any company's LIS and EHR	available as local server/software and an ASP available as a standalone product designed to interface with any company's LIS and EHR	available as a cloud-based offering available as a dedicated module for VitalAxis' clinical LIS and as a standalone product designed to interface with any company's LIS and EHR (90% of installations use AP system as a standalone product)
Year company began selling AP systems (any brand or model) Most recent installation of this AP system* Last product release or update for featured AP system* Total No. of contracts for sites operating AP system  No. of sales and installations of this system between Dec. 2019–Nov. 2020	1982 November 2019 July 2020 (version 7.1) 140	1982 September 2020 August 2020 (version 12.0) 140	2006 November 2020 November 2020 (version V6.85) 150
No. of sites operating AP system (hospitals/independent labs/clinics or group practices/other U.S. sites/foreign sites) Company markets this AP system outside the U.S.  • Foreign locations in which system installed	yes (in Canada) UK, Ireland, Canada, Bermuda, Bahamas, Saudi Arabia, United Arab Emirates	140 (104/24/4/1–esoteric/start-up/7–health organizations) yes (in Canada, Australia, New Zealand, Singapore) Canada, Australia, Turkey	no
Human languages (other than English) offered on system	<del>-</del>	_	_
No. of employees in entire company Company provides list of client sites to potential customers on request	yes (partial list of comparable sites with no restrictions)	yes (partial list of comparable sites with no restrictions)	525 yes (partial list of comparable sites but prospective client must sign a nondisclosure agreement)
Clients restricted from sharing their experience with company or software  Range in No. of surgical pathology cases per year in installed sites	no 700–500,000	no 1,500–480,000	no 12,000–300,000
Range in No. of gynecologic cytology cases per year in installed sites	0-600,000	5,000–350,000	12,000–300,000
Programming languages Databases and tools	C++, Visual Basic, PowerBuilder Sybase, PowerBuilder	C#, .Net, Borland Delphi Microsoft SQL	.Net Suite (C#), Java, HTML, CSS, JavaScript SQL Server 2017
Features/modules incorporated in product:	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
<ul> <li>Surgical pathology information system/Cytology information system</li> <li>Autopsy information system/Autopsy measurements, organ weights</li> <li>Scan and store manual requisition</li> </ul>	installed at client sites/installed at client sites installed at client sites/installed at client sites installed at client sites	installed at client sites/installed at client sites installed at client sites/installed at client sites installed at client sites	not avail. for this software/not avail. for this software installed at client sites
Specimen tracking/Specimen storage and retrieval	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
<ul> <li>Entry of block IDs</li> <li>Print specimen labels/Print histology slide labels</li> </ul>	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites
Print barcoded slide labels/Print barcoded cassettes	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Print linear barcodes/Print two-dimensional barcodes  Print linear barcodes/Print two-dimensional barcodes	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
<ul> <li>Print histology worksheets</li> <li>Word processing—vendor specific</li> </ul>	installed at client sites installed at client sites	installed at client sites installed at client sites	installed at client sites installed at client sites
Voice entry of gross description/Voice entry of final diagnosis	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Gross images integrated in reports     Microscopic images integrated in reports	installed at client sites installed at client sites	installed at client sites installed at client sites	installed at client sites installed at client sites
Electronic signature	installed at client sites	installed at client sites	installed at client sites
Remote printing of completed reports	installed at client sites	installed at client sites	installed at client sites
Automatically fax reports to clients without manual intervention     Web-based remote inquiry of reports	installed at client sites available via Sunquest physician portal for AP	installed at client sites available via Sunquest physician portal for AP	installed at client sites installed at client sites
Physician Web access for order entry	available via Sunquest physician portal for AP	available via Sunquest physician portal for AP	installed at client sites
Natural language search capability      Natural language search capability	installed at client sites	installed at client sites	installed at client sites
Multi-site or multi-facility—wide area network     Sound-alike retrieval of patient history	installed at client sites installed at client sites	installed at client sites installed at client sites	installed at client sites installed at client sites
Produce tumor board reports/Produce management reports	installed at client sites/installed at client sites	installed at client sites/installed at client sites	installed at client sites/installed at client sites
Reports sufficient to comply with CLIA '88 regulations     Comprehensive billing and AR/Interface to external billing system     Inbound result-reporting interface to receive discrete results from	installed at client sites installed at client sites/installed at client sites installed at client sites	installed at client sites installed at client sites/installed at client sites installed at client sites	installed at client sites installed at client sites/installed at client sites installed at client sites
an external lab and store them in patient record			
EHR interface: admissions/discharge/transfer (ADT)     EHR interface: result reporting/Report sent to EHR as PDF for clinician	installed at client sites installed at client sites	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites
EHR interface: incoming clinical results	installed at client sites	installed at client sites	installed at client sites
<ul> <li>Partin tables/Gleason score calculations</li> <li>Synoptic reporting for microscopic examination/For gross examination</li> </ul>	available via a third party/available via a third party available via a third party/available via a third party	installed at client sites/installed at client sites installed at client sites/installed at client sites	installed at client sites/installed at client sites installed at client sites/installed at client sites
CAP electronic cancer checklists automatically embedded     Client services module/Consult management and reporting	available via a third party installed at client sites/installed at client sites	installed at client sites installed at client sites/installed at client sites	installed at client sites installed at client sites
LIS manager or lab employee can create ad hoc reports accessing all data elements in AP system	installed at client sites	installed at client sites	installed at client sites
Lab can define and modify schedule under which management and patient reports are automatically compiled and run     Business analytics/Management dashboard	installed at client sites	installed at client sites	installed at client sites installed at client sites/installed at client sites
	available via Sunquest Analytics/available via Sunquest Analytics installed at client sites	available via Sunquest Analytics/available via Sunquest Analytics	
Support for molecular testing and reporting  Percentage of sites using result-reporting interfaces to external systems based on transmission of fully formatted (e.g., PDF or CDA) results	48%	installed at client sites 38%	installed at client sites 70%
Software provides indexed field in each test definition for LOINC code AP system supports use of SNOMED CT for all cases	no for cancer cases with CAP electronic cancer checklists	yes yes	yes (provide current LOINC dictionary with install) no
System can auto. send tumor diagnoses to regional or state tumor registry using NAACCR Pathology Lab Electronic Reporting, vol. V, version 4.0	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)
Company uses third-party product for AP system/instrument interfaces	combination of direct interfaces and third-party systems (Data Innovations)	combination of direct interfaces and third-party systems (Data Innovations)	combination of direct interfaces and third-party systems
Other vendors' lab systems to which AP system can bidirectionally interface	Epic, McKesson, Cerner, Siemens, GE Healthcare, Allscripts, Meditech, others	Allscripts, Cerner, Epic, GE Healthcare, McKesson, Meditech, Siemens, 4medica, others	Seacoast, Ovation
Voice-recognition products or partners that system uses Digital pathology/WSI systems that interface to AP system	Nuance Dragon NaturallySpeaking, Voicebrook, M*Modal Roche Ventana, Leica Aperio, Philips, Inspirata	Nuance Dragon NaturallySpeaking, Voicebrook, M*Modal Roche Ventana, Leica Aperio, Philips	Nuance Dragon —
Client receives copy of source code User group that meets on established schedule Qualified users or third parties can modify or augment AP system functionality or features	optional yes (in person, via webinar, and via conference call) no (all modifications made by vendor)	optional yes (in person, via webinar, and via conference call) no (all modifications made by vendor)	no yes (via webinar, via conference call, on a need basis) yes (client users)
Methods by which users can tailor AP system in their own setting	ad hoc query tools; user-defined interfaces; dictionary settings; client-defined, rules-based workflows around AP processes and reflexes	ad hoc query tools, user-defined interfaces, dictionary settings, rules-based workflows around AP processes and reflexes, customizable Crystal Reports	ad hoc query tools, user-defined interfaces, dictionary settings, user programming against vendor-supplied database, administrative customization tools
Distinguishing product features (supplied by company)  *based on December 2020 survey deadline	<ul> <li>integrated AP/molecular reports enhance outcomes and improve care coordination</li> <li>comprehensive specimen-management for safety and efficiency</li> </ul>	<ul> <li>integrated AP/molecular reports enhance outcomes and improve care coordination</li> <li>Case Finder: robust, user-friendly ad hoc query tool</li> </ul>	custom rules engine-based workflow     entire network of physicians, send-out labs, and external pathologists use the same system
Note: a dash as an answer means company did not answer question or question is not applicable	•••		<sup>†</sup> formerly VitalAxis LIS; VitalDx LIS also marketed by P4 Diagnostix, Miraca Life Sciences, PLUS Diagnostix

Dort C of C	VIEIN
Part 6 of 6	XIFIN Conor Ward cward@xifin.com San Diego, CA
	<b>858-793-5700</b> www.xifin.com
Name of anatomic pathology system	XIFIN LIS <sup>†</sup>
How AP system functionality is deployed Configuration of AP system	available as a cloud-based offering available as a dedicated module for XIFIN's clinical LIS and EHR and as a standalone product designed to interface with any company's LIS and EHR (40% of installations use AP system as a standalone product)
Year company began selling AP systems (any brand or model)  Most recent installation of this AP system*  Last product release or update for featured AP system*  Total No. of contracts for sites operating AP system  No. of sales and installations of this system between Dec. 2019–Nov. 2020	2004 September 2020 November 2020 (version 7.1) 68 5 sales and 3 installations
No. of sites operating AP system (hospitals/independent labs/clinics or group practices/other U.S. sites/foreign sites) Company markets this AP system outside the U.S. • Foreign locations in which system installed	66 (0/40/20/0/6–AP and molecular labs)  yes (in Africa, Asia, Europe) UK, China, Holland, Rwanda, Tanzania, Ethiopia
Human languages (other than English) offered on system	Chinese (Mandarin simplified)
No. of employees in entire company Company provides list of client sites to potential customers on request Clients restricted from sharing their experience with company or software	429 yes (partial list of comparable sites with no restrictions) no
Range in No. of surgical pathology cases per year in installed sites	5,250–223,000
Range in No. of gynecologic cytology cases per year in installed sites Programming languages	15,000–75,000 C#Net
Databases and tools	SQL
Features/modules incorporated in product:	installed at client sites/installed at client sites
<ul> <li>Surgical pathology information system/Cytology information system</li> <li>Autopsy information system/Autopsy measurements, organ weights</li> </ul>	installed at client sites/installed at client sites installed at client sites/installed at client sites
<ul> <li>Scan and store manual requisition</li> <li>Specimen tracking/Specimen storage and retrieval</li> </ul>	installed at client sites installed at client sites/installed at client sites
Entry of block IDs	installed at client sites
<ul> <li>Print specimen labels/Print histology slide labels</li> <li>Print barcoded slide labels/Print barcoded cassettes</li> </ul>	installed at client sites/installed at client sites installed at client sites/installed at client sites
Print linear barcodes/Print two-dimensional barcodes	installed at client sites/installed at client sites
<ul> <li>Print histology worksheets</li> <li>Word processing—vendor specific</li> </ul>	installed at client sites installed at client sites
<ul> <li>Voice entry of gross description/Voice entry of final diagnosis</li> </ul>	available via a third party/available via a third party
<ul> <li>Gross images integrated in reports</li> <li>Microscopic images integrated in reports</li> </ul>	installed at client sites installed at client sites
Electronic signature	installed at client sites
<ul> <li>Remote printing of completed reports</li> <li>Automatically fax reports to clients without manual intervention</li> </ul>	installed at client sites available via a third party
Web-based remote inquiry of reports	installed at client sites
Physician Web access for order entry  Natural language search capability	installed at client sites installed at client sites
Multi-site or multi-facility—wide area network	installed at client sites
Sound-alike retrieval of patient history  Produce tumor board reports/Produce management reports	installed at client sites installed at client sites/installed at client sites
Reports sufficient to comply with CLIA '88 regulations     Comprehensive billing and AR/Interface to external billing system     Inbound result-reporting interface to receive discrete results from	installed at client sites installed at client sites/available via XIFIN RPM installed at client sites
an external lab and store them in patient record	
<ul> <li>EHR interface: admissions/discharge/transfer (ADT)</li> <li>EHR interface: result reporting/Report sent to EHR as PDF for clinician</li> </ul>	installed at client sites installed at client sites/installed at client sites
EHR interface: incoming clinical results	installed at client sites
<ul> <li>Partin tables/Gleason score calculations</li> <li>Synoptic reporting for microscopic examination/For gross examination</li> </ul>	installed at client sites/installed at client sites installed at client sites/installed at client sites
CAP electronic cancer checklists automatically embedded	installed at client sites
<ul> <li>Client services module/Consult management and reporting</li> <li>LIS manager or lab employee can create ad hoc reports accessing all data elements in AP system</li> </ul>	installed at client sites/installed at client sites installed at client sites
<ul> <li>Lab can define and modify schedule under which management and patient reports are automatically compiled and run</li> <li>Business analytics/Management dashboard</li> </ul>	installed at client sites installed at client sites/installed at client sites
Support for molecular testing and reporting	installed at client sites
Percentage of sites using result-reporting interfaces to external systems based on transmission of fully formatted (e.g., PDF or CDA) results	85%
Software provides indexed field in each test definition for LOINC code AP system supports use of SNOMED CT for all cases	yes yes
System can auto. send tumor diagnoses to regional or state tumor registry using NAACCR Pathology Lab Electronic Reporting, vol. V, version 4.0	yes (pathologist can also set a flag for "send this case to tumor registry" on any case record)
Company uses third-party product for AP system/instrument interfaces  Other vendors' lab systems to which AP system can bidirectionally interface	combination of direct interfaces and third-party systems (Data Innovations)  Epic, Cortex, Allscripts, Meditech, Cerner, GE Healthcare
Voice-recognition products or partners that system uses	eClinicalWorks, Practice Fusion, eMDs, others  Dolbey, Voicebrook, Nuance Dragon NaturallySpeaking, NVog Savlt
Digital pathology/WSI systems that interface to AP system	Leica Aperio, Roche Ventana, BioView, Motic, others
Client receives copy of source code User group that meets on established schedule Qualified users or third parties can modify or augment AP system functionality or features	escrow yes (via webinar) yes (client users)
Methods by which users can tailor AP system in their own setting	ad hoc query tools, user-defined interfaces, dictionary settings, user programming against vendor-supplied database, user-managed test menu and testing protocols, user-managed security privileges, others
Distinguishing product features (supplied by company)	TC/PC workflow/revenue split management enabled with digital pathology     configurable cloud solution that includes monthly enhancements
*based on December 2020 survey deadline Note: a dash as an answer means company did not answer question or question is not applicable	†formerly PathCentral AP Anywhere, eTeleNext AP Anywher

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**INSTRUMENTS** • Automated molecular platforms • Bedside glucose testing systems • Chemistry and immunoassay analyzers for mid- and high-volume laboratories • Chemistry and immunoassay analyzers for point-of-care and low-volume laboratories • Coagulation analyzers

- · Coagulation analyzers—point of care, self-monitoring
- Hematology analyzers

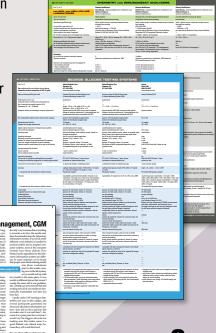
• Laboratory automation systems and workcells • Next-generation sequencing instruments

Urinalysis instrumentation

#### **SOFTWARE SYSTEMS**

- Anatomic pathology computer systems . Billing/accounts receivable/RCM systems
- Laboratory information systems

Autoimmune Diagnostics



**Coming** in March: **Bedside glucose** testing systems