50 Facebook Posts

Guaranteed to Engage Your Audience

by Andrea Vahl



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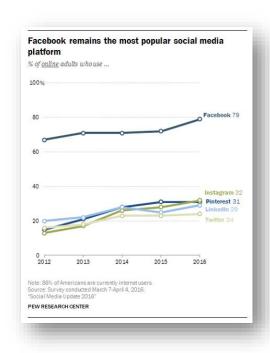
Why Engage?

Facebook can be a lot of work. Especially these days. Organic reach is harder than it use to be. So why bother?

Pages are still getting organic reach. And Facebook is still the place to hang out. If your Page doesn't get engagement, it starts to drop out of the News Feed even more with your community.

While I don't think that Engagement is the only metric you should be watching (I'm partial to link clicks and traffic to my website), it is still valuable for visibility to your business.

In this ebook, you'll find over 50 examples and some pre-written ideas for you to use. Enjoy!









Add Questions About Your Niche

Asking targeted questions is a great way to connect with your community. Make the answer easy to answer by asking something people have a definite opinion about or making sure the question has a short answer.

In the following posts replace the bracketed keyword or process with one that would fit with your niche or business. So if you provide accounting services some of your keywords might be "doing your taxes" or "bookkeeping" or "Quickbooks". If you are a nutrition and fitness coach the keywords could be "eating right" or "stretching" or "finding time to workout".

- What is your biggest pet peeve about [keyword]?
- What is your biggest challenge around [keyword]?
- If you could change one thing about [keyword or process] what would it be?
- What is your favorite thing about [keyword or process]?
- What is your favorite magazine (or blog or website) about [niche]?
- What is your favorite book about [niche]?
- When was the last time you [process]?

If you have a process in your niche that has a frequency, then ask a question around how often they do the process – ie. if you are a yoga studio, how often do you practice yoga? If you are a restaurant, how many times do you eat out? Etc.







Add Questions About Your Niche















Connect Your Community

Ask people to share more about themselves. If you can include a pictures with these posts, that can also be helpful so that your post is more visible in the News Feed.

- If you have a Twitter handle, post it here so we can all follow each other.
- If you have a Facebook Page, post here as your Page and tell us about what you do.
- It's share your website day! I'd love to visit your website and learn more about you. Post your website here so we can get to know each other.
- How long have you been on Facebook?
- What advice can you give about {niche topic} to others in this group?

Also think about asking your community to give you advice about a certain topic that you aren't familiar with. People love to be helpful.







Connect Your Community









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Inspire Your Community

Inspiring messages and quotes are shared quite a bit on Facebook. I find it helpful to say something about why I like the quote today or video today. You can say something like, "It's a busy day here at [your company] and we always try and remember [inspiring quote]" You can also add "What's your favorite quote?"

Here are some good sites with lots of quotes:

- http://www.thinkexist.com/
- http://www.inspirational-quotes.info/
- https://www.brainyquote.com/

Consider creating an image to go with the quote using PicMonkey or Canva. Brand the image with your information or logo.

You can also find some very good inspirational videos on YouTube. Or consider making an inspiring video yourself of quotes and upload it directly to Facebook.







Inspire Your Community











Make It Personal

So you've heard that people don't want to hear what you are eating for lunch. The truth is, people want to know you are human. Tell people what is going on in your life. This may not be appropriate for your Page but you can always give people a sneak peak into what is happening behind the scenes at your workplace.

If you do post something about what you are eating, make it entertaining. "Having a salad for lunch so I better wash that down with 4 cookies". Or share a picture from a business lunch with your colleagues.

Another idea, if you have employees, you can feature them with a Facebook image or Album on Facebook with a little bit about the employee.

Or get personal by featuring a Fan of the Week like Dunkin Donuts does in their cover image.









Make It Personal















You need to add some fun and some humor to your Page from time to time. Yes, you still are a business and need to be providing some good content. But mix it up and have fun – people are on social media to be social.

Some of these could be the poll questions where you start the questions with a couple of answers pre-written and see what people vote for. You could also consider using fun questions like these for a Timeline Contest where people vote for their favorite answer.

- If you could have a super power, what would it be?
- What is your favorite book?
- What is your favorite movie?
- Cat person or dog person?
- Who is the most famous person you have met?
- Who would you choose to have dinner with (can be living or dead)?
- What is your favorite quote?
- What is your favorite season?
- What was your favorite vacation?
- When was your last vacation?
- Where is your favorite place to hike?
- What's your favorite smartphone app?
- What is your favorite city?
- Apple or PC?
- What's your favorite meal of the day
- Morning person or night owl?
- Favorite snack: salty or sweet?
- How many of you work out of your home? Do you like it or dislike it?







Find a crazy picture on the web (mind the copyright laws) or buy one from www.istockphoto.com or www.123rf.com (they are very inexpensive). Then post the picture and ask people to give it a caption. (again, this may depend on your business – it may be a little too crazy but it can be fun!)

Find a humorous quote and add an image. Find something funny about your niche and share it.

George Takei is a great example of using humor and entertainment on his page: https://www.facebook.com/georgehtakei

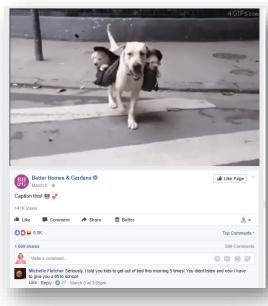


















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Give a Quick Tip

Give a tip that your fans can consume from the post itself and don't have to click to a website. This can include summarizing an article, having a "how to" image or having a longer text post that explains a process. And having a video tip can be very shareable.



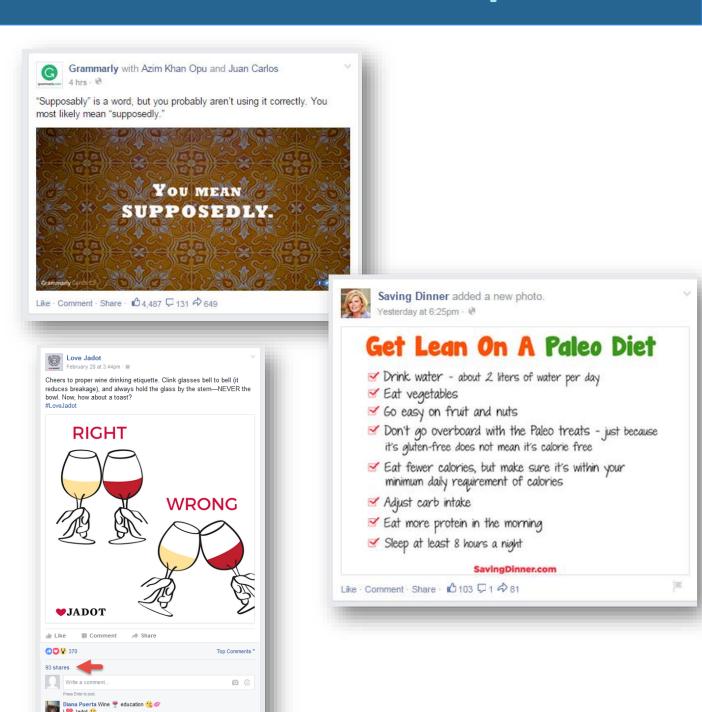








Give a Quick Tip



Like - Reply • © 5 - February 28 at 4:58pm

Does Jadot • That's what we're here for! #wine101

Like - Reply • © 2 • March 1 at 9:37am







Post a Video

Videos are getting a lot of engagement in the News Feed. The video does not have to be professional – it could be just a quick thought you have that you record with your phone. But of course, the more well-done the better!

Facebook LIVE is getting more visibility in the News Feed due to the fact that your Fans are notified when your Page goes Live. Use a tool like Belive.tv to create a side-by-side interview.









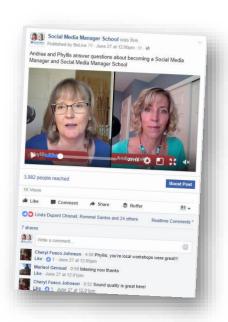


Post a Video















Make a List

Sometimes finding interesting articles that will spark conversation is a challenge. Use search Google to find a good post by searching on interesting phrases such as "Unusual facts about [niche]" or "Top 10 about [niche]" or "Obscure facts about [niche]".

You can also use the Search tools from the Google results to find the most recent articles.

Very interesting posts come up for every type of niche I've tried. You can add the question "Did you know that _____? Well it's in this list, check it out!"

You can also Google, "Quotes about [niche]" Find famous quotes about your niche – depending on the niche they may not be all that famous. But they can be interesting and engaging.

When you post an article, ask a question with it such as "What is your favorite?" or "Which one do you think is most useful?"







Make a List















Add Intrigue

By posting something without telling the whole story, you make people want to click to find out more. And they may then discuss the issue in the comments.

Don't deliberately mislead people or this technique may backfire.

This is an especially great technique if you want people to go to your blog post to read it.











Add Intrigue









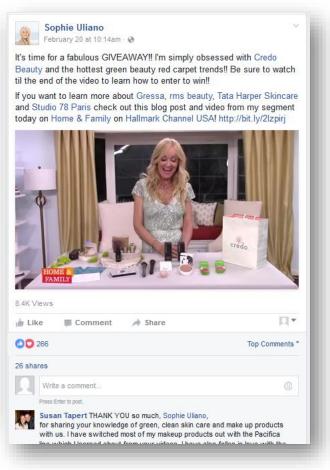




Have a Contest

A contest is a fun way to get your audience engaged and you don't have to give away anything too expensive. Make sure your giveaway is related directly to your business. You can do a Timeline Contest or one that requires a name and e-mail to enter. And make sure you use Facebook to promote a contest that you are having somewhere else, like Instagram.





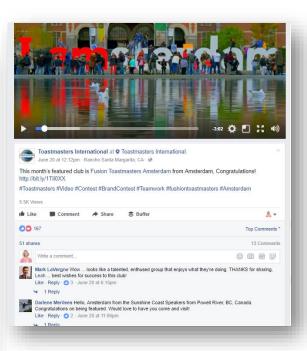






Have a Contest











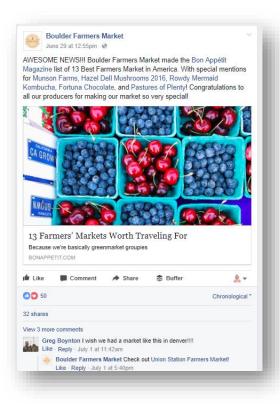


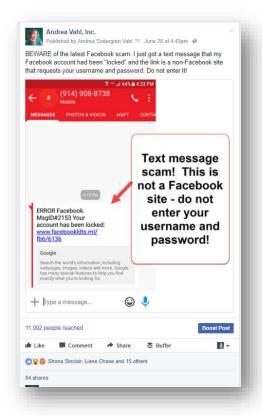
Post Breaking News

Not every niche has "hot" news but if you can be one of the first to post the latest news, you can get more shares.

It may not have to be directly related but more tangentially related to your niche. You may even choose to comment on something in the news and relate it to your niche.

To keep up on the latest news use things like Talkwalker Alerts or watch specific sites that post industry news to be first to share.









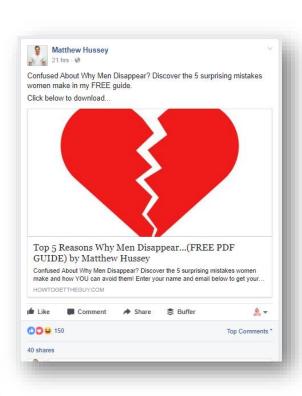


Give Away Something Valuable

Giving something away (or giving a discount on something special) is still one of the BEST ways to engage your community. If you are giving away something that they want, the post can go viral.

Know that sometimes it takes several tests of what might be valuable to your audience. Try different forms – a webinar, an ebook, a discount. This technique varies from a contest in that everyone can take part – there isn't just one "winner".





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Giveaway Ideas

- eBook
- Training series delivered via email
- Webinar
- Audio session
- 3-part video series
- · Cheat sheet, guide or worksheet

- · Discount/promo code
- Telesummit
- Free chapter to a book
- 15 minute phone call
- Checklist
- Starter Kit



NOTE: While these two examples are "Sponsored" and therefore not "organic" engagement, they are good examples of quality giveaways. And it can be very beneficial to give a good post a "boost" with some ad budget.





Summary of Tips

- 1. Add questions about your niche
- 2. Connect your community
- 3. Inspire your community
- 4. Make it personal
- 5. Make it fun!
- 6. Post a quick tip
- 7. Post a video
- 8. Have a contest
- 9. Add intrigue
- 10. Have a contest
- 11. Post breaking news
- 12. Give away something valuable or have a special deal

Learn More



Hi I'm Andrea Vahl. I am a Social Media Consultant and Speaker and the co-author of Facebook Marketing All-in-One for Dummies. I was the Community Manager for Social Media Examiner, one of the most influential social media news sites, for over 2 years and have clients all over the world. I've tested these strategies on large and small sites.

I have been featured on a lot of fantastic places and was named 50 Favorite Online Influencers of 2014 on Entrepreneur.com. Find out more at www.AndreaVahl.com.



If you want to take your Facebook Strategy and Social Media Strategy up a notch, join me in my new course – Social Media Strategy School! This is an online course that is a crazy-good value. 8 Modules, tons of Bonuses, and 1 year of access to the Facebook Group where you can ask questions all for \$397. Outrageous! I hope to see you in there. Learn more at

www.socialmediastrategyschool.com.