



74-678^{Q&As}

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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QUESTION 1

Which three products must be activated when purchased through a Volume Licensing agreement? Each correct answer presents a part of the solution.

- A. Microsoft System Center 2012 R2
- B. Windows Server 2012 R2
- C. Microsoft SQL Server 2014
- D. Microsoft Office 2013
- E. Windows 8.1

Correct Answer: ADE

With Volume Licensing for products such as Windows 8.1, Windows Server 2012 R2, Windows Server 2012 R2 for Embedded Systems, Windows 7, Windows Server 2008 R2, Windows Vista, Windows Server 2008, Microsoft Office 2010, and Office 2013, you must use Volume Activation (VA).

QUESTION 2

This question requires that you evaluate the underlined text to determine if it is correct.

Windows 8.1 Pro OEM licenses permit downgrades to any version of Windows.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct

- A. No change is needed.
- B. Do not permit downgrades
- C. Permit downgrades to Windows 7 Enterprise
- D. Permit downgrades to Windows 7 Professional
- E. Permit downgrades to Windows XP Professional

Correct Answer: D

Windows 8.1 Pro OEM includes downgrade rights to: Windows 7 Professional Windows Vista Business

QUESTION 3

A company has 1,000 desktop computers that run Windows 8.1. The company also has 20 servers that run Windows Server 2012 R2.

The company does not use server visualization.



You need to recommend a solution to manage all of the computers and the servers on the network.

Which two licenses should you recommend? Each correct answer presents part of the solution.

- A. Microsoft System Center 2012 R2 Client Management Suite
- B. Microsoft System Center 2012 R2 Standard server management license (ML)
- C. Microsoft Core CAL Suite
- D. Microsoft System Center 2012 R2 Datacenter server management license (ML)

Correct Answer: BC

B: System Center 2012 R2 Standard Edition provides an easy and economical option for managing non-virtualized and lightly virtualized servers

C: Need CAL licenses for the clients.

Incorrect:

Not D: System Center 2012 R2 Datacenter Edition provides an easy and economical option for managing virtualized servers-

QUESTION 4

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:

Answer Area

	Yes	No
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes Office downgrade rights.	<input type="radio"/>	<input type="radio"/>
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes rights to run Office on Demand.	<input type="radio"/>	<input type="radio"/>
Purchasing Microsoft Office 365 ProPlus through a Volume Licensing agreement includes rights to run Office in a Virtual Desktop Infrastructure (VDI) environment.	<input type="radio"/>	<input type="radio"/>

Correct Answer:



Answer Area

	Yes	No
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes Office downgrade rights.	<input type="radio"/>	<input checked="" type="radio"/>
Purchasing Microsoft Office 365 ProPlus User Subscription Licenses (USLs) through a Volume Licensing agreement includes rights to run Office on Demand.	<input checked="" type="radio"/>	<input type="radio"/>
Purchasing Microsoft Office 365 ProPlus through a Volume Licensing agreement includes rights to run Office in a Virtual Desktop Infrastructure (VDI) environment.	<input checked="" type="radio"/>	<input type="radio"/>

QUESTION 5

Which Microsoft Office 365 plan is the most cost-effective way to license the users in the warehouses and the users in the offices? To answer, drag the appropriate Office 365 plans to the correct users. Each Office 365 plan may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

Select and Place:

Office 365 Plans

Office 365 Enterprise E1

Office 365 Enterprise E3

Office 365 Enterprise E4

Answer Area

Users at the warehouses:

Users at the offices:

Correct Answer:



Office 365 Plans

Office 365 Enterprise E3

Answer Area

Users at the warehouses: Office 365 Enterprise E1

Users at the offices: Office 365 Enterprise E4

Note:

* Scenario:

/ Contoso, Ltd. is an online store that has a main office, two branch offices, and five warehouses.

Contoso has 2,600 users. Nine hundred users work in the warehouses. The rest of the users work in the offices.

/ All of the users, except for the warehouse users, must be able to use the Enterprise Voice feature of Lync.

* Office 365 Enterprise E1

* Office 365 Enterprise E4

No need to install and maintain a costly private branch exchange (PBX) system. With Office 365 E4, you can enhance or replace your PBX phone system with the enterprise calling capabilities of Lync Server 2013

QUESTION 6

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:



Answer Area

	Yes	No
Core Infrastructure Suite is available for purchase only through the Server and Cloud Enrollment (SCE).	<input type="radio"/>	<input type="radio"/>
The Microsoft Volume Licensing Center (MVLC) is the primary location for customers purchasing through the Server and Cloud Enrollment (SCE) to view licensing information, download Microsoft software, and manage Software Assurance (SA) benefits and subscriptions.	<input type="radio"/>	<input type="radio"/>
Microsoft Azure is available for purchase only through the Server and Cloud Enrollment (SCE).	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

	Yes	No
Core Infrastructure Suite is available for purchase only through the Server and Cloud Enrollment (SCE).	<input type="radio"/>	<input checked="" type="radio"/>
The Microsoft Volume Licensing Center (MVLC) is the primary location for customers purchasing through the Server and Cloud Enrollment (SCE) to view licensing information, download Microsoft software, and manage Software Assurance (SA) benefits and subscriptions.	<input type="radio"/>	<input checked="" type="radio"/>
Microsoft Azure is available for purchase only through the Server and Cloud Enrollment (SCE).	<input type="radio"/>	<input checked="" type="radio"/>

* Core Infrastructure Suite

The Enrollment for Core Infrastructure (ECI) extends the value of the Enterprise Agreement by offering you a private cloud licensing solution.

* MVLC

The new Microsoft Volume Licensing Center (MVLC) makes it easy to manage your products and services. Through the MVLC, you can also purchase and assign Microsoft Online Services and manage Software Assurance benefits across



your entire organization, quickly and accurately. Enhanced online self-service tools give you better management capabilities by making it easier for you to access all the information you need about your assets through a single portal.

* Server and Cloud Enrollment

How the SCE works:

1. Select from one or more of the available components that you want to enroll in:

Core Infrastructure (Windows Server and System Center)

Application Platform (SQL Server, BizTalk Server, and SharePoint Server)

Developer Platform (Visual Studio)

Microsoft Azure

Etc.

QUESTION 7

Contoso deploys an on-premises infrastructure of Lync Server 2013.

You need to recommend a licensing solution for the Lync Server 2013 users.

What should you recommend?

A. Lync Server 2013 Standard CAL and Lync Server 2013 Plus CAL

B. Lync Server 2013 Standard CAL and Lync Server Enterprise 2013 CAL

C. Lync Server 2013 Enterprise CAL and Lync Server 2013 Plus CAL

D. Microsoft Office 365 Enterprise E1

Correct Answer: C

*

Scenario: All of the users, except for the warehouse users, must be able to use the Enterprise Voice feature of Lync.

*

Lync Enterprise CAL (audio, video, web conferencing) Lync Plus CAL (Enterprise voice features)

QUESTION 8

A company plans to purchase 400 Microsoft Office 365 ProPlus User Subscription Licenses (USLs) for its users. For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Hot Area:



Answer Area

	Yes	No
If Office 365 ProPlus is purchased through a Volume Licensing agreement or a Microsoft Online Subscription Agreement (MOSA), the users will have the right to install Office on up to five devices.	<input type="radio"/>	<input type="radio"/>
If Office 365 ProPlus is purchased through a Microsoft Online Subscription Agreement (MOSA), the company will receive unlimited downgrade rights.	<input type="radio"/>	<input type="radio"/>
If Office 365 ProPlus is purchased through a Microsoft Online Subscription Agreement (MOSA), the company is licensed to run Office on Windows To Go installations.	<input type="radio"/>	<input type="radio"/>

Correct Answer:

Answer Area

	Yes	No
If Office 365 ProPlus is purchased through a Volume Licensing agreement or a Microsoft Online Subscription Agreement (MOSA), the users will have the right to install Office on up to five devices.	<input checked="" type="radio"/>	<input type="radio"/>
If Office 365 ProPlus is purchased through a Microsoft Online Subscription Agreement (MOSA), the company will receive unlimited downgrade rights.	<input type="radio"/>	<input checked="" type="radio"/>
If Office 365 ProPlus is purchased through a Microsoft Online Subscription Agreement (MOSA), the company is licensed to run Office on Windows To Go installations.	<input type="radio"/>	<input checked="" type="radio"/>

* Microsoft Online Subscription Agreement

* access Office experiences on up to 5 PCs or Macs and on their mobile devices

* Online Services Downgrade Rights In Online Services customers have access to the latest technology with the newest features and releases. As with all Subscription Services, Microsoft generally offers only the latest version of the service at a time. Therefore, downgrade rights are not available with Office 365 ProPlus licenses.

* Office365 ProPlus use rights allow the Licensed User to install one of five permitted copies of the software on the USB drive using Windows installer package (MSI). MSI deployments require Volume Licensing media for Office Professional



Plus 2013.

QUESTION 9

A customer is evaluating the purchase of Microsoft Office 365 Enterprise E1 User Subscription Licenses (USLs) through a Microsoft Online Subscription Agreement (MOSA), or by adding the licenses to an existing Microsoft Products and Services Agreement (MPSA).

You need to tell the customer why they should purchase the USLs through the MPSA. What should you tell the customer?

- A. Office 365 Enterprise E1 USLs purchased through the MPSA have additional rights.
- B. It is easier to manage software assets if they are acquired through one agreement.
- C. Office 365 Enterprise E1 USLs purchased through the MPSA have additional Software Assurance (SA) benefits.
- D. License prices are approximately 50 percent less expensive when acquired through the MPSA.

Correct Answer: B

The new Microsoft Products and Services Agreement (MPSA) is a single agreement for your Online Services, software, and Software Assurance purchases across your organization. It can save time and money by combining purchase points for the best price level and reducing the administrative overhead associated with managing multiple agreements.

QUESTION 10

This question requires that you evaluate the underlined text to determine if it is correct.

Training Vouchers may be converted into Deployment Planning Services (DPS) days at a ratio of 6:1.

Review the underlined text. If it makes the statement correct, select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct.

- A. No change is needed.
- B. 1:1
- C. 2:1
- D. 3:1
- E. 4:1

Correct Answer: D

If you are currently eligible for the Training Voucher benefit, you may convert unused 3 Training Voucher days into 1 Planning Service days (ie 3:1 ratio of SATV to Planning Services).

QUESTION 11



A customer plans to implement a data center. All of the servers in the data center will run Windows Server 2012 R2. The customer will manage all virtual servers by using Microsoft System Center 2012 R2. The customer plans to be licensed for unlimited virtualization.

You need to recommend a solution for the planned implementation.

What should you recommend that the customer purchase?

- A. Windows Server 2012 R2 Datacenter
- B. System Center 2012 R2 Client Management Suite
- C. System Center 2012 R2 Datacenter
- D. Core Infrastructure Server Suite Datacenter

Correct Answer: C

System Center 2012 R2 Datacenter Edition provides an easy and economical option for managing virtualized servers.

QUESTION 12

You need to recommend a licensing solution to a customer that meets the following requirements:

Includes access to Microsoft Exchange Server, Microsoft Lync Server,

Microsoft SharePoint Server, and Microsoft Excel Services Provides the ability to perform legal holds on email messages for the purposes of discovery in the event of litigation

Which licensing option should you recommend to ensure that users have access to Planned Services?

- A. Microsoft Office 365 Enterprise E1
- B. Microsoft Office 365 Enterprise E3
- C. Enterprise Mobility Suite
- D. Microsoft System Center Client Management Suite

Correct Answer: C

Microsoft Office 365 Enterprise E3 features include:

*

Advanced email - archiving, and legal hold capabilities with unlimited storage (not available in Microsoft Office 365 Enterprise E1)

*

SharePoint 10GB and 500MB per user

*



IM, Web Conferencing (i.e. Lync)

*

Business class email, shared calendars, option to use own domain name

*

Word, Excel, PowerPoint, Outlook, Access, OneNote, Publisher, InfoPath

QUESTION 13

You need to tell a customer which features are available in Microsoft Lync Online Plan 1 and Lync Online Plan 2. What should you tell the customer? To answer, select the appropriate features for each plan in the answer area.

Hot Area:

Answer Area

Feature	Lync Online Plan 1	Lync Online Plan 2
Instant messaging (IM)	<input type="checkbox"/>	<input type="checkbox"/>
Real-time presence	<input type="checkbox"/>	<input type="checkbox"/>
Web conferencing	<input type="checkbox"/>	<input type="checkbox"/>
Enterprise Voice	<input type="checkbox"/>	<input type="checkbox"/>

Correct Answer:

Answer Area

Feature	Lync Online Plan 1	Lync Online Plan 2
Instant messaging (IM)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Real-time presence	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Web conferencing	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Enterprise Voice	<input type="checkbox"/>	<input type="checkbox"/>

* Lync Online Plan 1 include: / Rich Presence, IM (1:1 and multiparty), Microsoft Office interoperability / Public Cloud IM/P federation with Windows live / Skype Connectivity Etc.

* Lync Online Plan 2 include: / Rich Presence, IM (1:1 and multiparty), Microsoft Office interoperability / Public Cloud



IM/P federation with Windows live / Skype Connectivity / Desktop, Application, and Whiteboard Sharing Etc.

QUESTION 14

This question requires that you evaluate the underlined text to determine if it is correct. Planning Services vouchers expire upon enrollment renewal or enrollment termination. Review the underlined text. If it makes the statement correct, select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct

- A. No change is needed.
- B. Can be redeemed as long as the customer maintains Software Assurance (SA) on qualifying licenses
- C. Expire 90 days from the date that the vouchers are assigned
- D. Can be redeemed as long as the customer maintains an Enterprise Agreement
- E. Expire 180 days from the date that the vouchers are assigned

Correct Answer: E

Vouchers in the "assigned" (activated) status have a lifespan of 180 days from the voucher creation date, regardless of the expiration date of the enrollment under which the voucher was created.

QUESTION 15

You need to identify the tasks that the customer can perform through the Microsoft Volume Licensing Center (MVLIC). Which three tasks should you identify? Each correct answer presents a complete solution.

- A. View and manage licenses purchased through a Microsoft Products and Services Agreement (MPSA).
- B. Order on-premises software.
- C. View and manage Software Assurance (SA) benefits purchased through a Microsoft Products and Services Agreement (MPSA).
- D. Self-provision Online Services.
- E. View and manage licenses purchased through an existing Select Plus agreement.

Correct Answer: ACD

The Volume Licensing Service Center (VLSC) gives you easy access to:

*

(C) Activate and consume Software Assurance benefits

*

(D) Download products and keys
Volume Licensing benefits
Access all your licensing information in one location
View your relationship summary and license summary details
Review the status of your enrollments



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