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## May departures up 5.5%

**OUTBOUND** travel from Australia continues on an upward trajectory, with May figures from the Australian Bureau of Statistics indicating a 5.5% year-on-year trend estimate increase in "resident returns".

The report released today showed 822,200 short-term travellers returning to Australia during the month, with Japan the strongest-growing destination, up a whopping 20.9% year-on-year.

There was also double-digit growth in travel to China, up 16.3%, Indonesia which rose 11% and India which increased 10.9%.

Travel declined 2.3% to New Zealand, and 3.2% to Thailand, while the only other top 10 destination to see a drop was Fiji, down 0.4% versus May 2017.

Inbound tourism is also growing, with short-term visitor arrivals

currently 3.7% higher than 12 months ago.

The fastest growing markets for Australian visitation were India, up 20.9%, followed by Hong Kong (7.6%) and China (6.9%).

There were declines in arrivals from Malaysia, down 13%, as well as the USA which dropped 4.5% and Singapore, down 4.4%.

Overall there were 609,300 short-term visitor arrivals into Australia during May, with the top source being NZ with 107,500 followed by China at 89,500 and then the USA with 48,300.

## Journey Beyond launches 2019/20

**JOURNEY** Beyond, the operator of iconic trains The Ghan and The Indian Pacific, has launched its 2019/20 rail holidays program.

Packages include the "Southern Safari", "Outback to Island" and "The Territory Complete" with journeys taking guests across the outback and featuring inclusions such as pre-trip accommodation and small group guided touring. See the **cover page** for details.

### Today's issue of TD

*Travel Daily* today has nine pages of news and photos, a front cover page for **Journey Beyond**, plus full pages from:

- One&Only Wolgan Valley
- AA Appointments jobs



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## FC Global heads to Las Vegas in 2019

FLIGHT Centre's annual Global Gathering will take place in Las Vegas, next year.

The incentive destination was named in Berlin on Sat, where thousands of top performing Flight Centre Travel Group consultants and suppliers partied at the 2018 Global Gathering.

This year's event included appearances by Aussie Hollywood super-hunk Chris Hemsworth and British comedians Jimmy Carr and Michael McIntyre.

Other headliners during the weekend included performer Aloe Blacc, DJs Jonas Blue and Duke Dumont, and Aussie comedienne Claudia O'Doherty.

Flight Centre ceo Graham Turner hosted the annual awards ceremony during the Sat night ball, with the 2018 Global Gathering culminating in a performance by pop princess Kylie Minogue.

## CATO, Star NTIA prizes

**EXCLUSIVE**

**ATTENDEES** at this weekend's 2018 National Travel Industry Awards will have the opportunity to win a host of holidays, with members of the Council of Australian Tour Operators (CATO) joining forces with the Star Alliance for the first time to offer guests trips including flights and tours across the globe.

Star Alliance member carriers have had a strong presence at the NTIAs for a number of years, but 2018 marks the first time the generous flight prizes have been linked with land content via the "napkin ring" lucky draw.

CATO md Brett Jardine said the organisation had been supporting travel agents for over 20 years.

"We are delighted to join Star Alliance in creating these fabulous NTIA prizes that express the appreciation and admiration we have for our retail partners."

The lavish promotion includes trips for two to destinations such as Phuket, Beijing, Canada, Mexico, the USA, Switzerland, Asia and South Africa, with participating carriers including Thai Airways, Air China, Air Canada, United, Air New Zealand, Singapore Airlines, Lufthansa, Eva Air and South African Airways.

CATO members providing the land content include Peregrine, On The Go Tours, Cosmos, Club Med, Globus, Insight Vacations, Expedia TAAP and Bench Africa.

Star Alliance country steering committee chair Tim Clyde-Smith of SAA said "in the air or on the ground Star Alliance is always looking for ways to set new benchmarks for excellence.

"With the help of CATO's members we are once again raising the bar when it comes to making the 2018 National Travel Industry Awards the best ever."

## World Expeditions

**WORLD** Expeditions Travel Group (WETG) has purchased a major stake in the Blue Mountains Adventure Company, an operator of activities including canyoning, rock climbing and abseiling in the Blue Mountains.

The acquisition takes the number of WETG's brands to 13 and adds a base near Sydney, complementing existing operations in Alice Springs, Darwin and Launceston.

## One&Only special

**EMIRATES** One&Only Wolgan Valley in the Blue Mountains is offering savings of 20% on select rates when three or more villas are booked.

Celebration rates start from \$796 per person per evening with the deal valid for stays between Aug and Oct.

For further information on the offer, see **page 10**.



**TEST YOUR KNOWLEDGE**  
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## G Adv incentive

**G ADVENTURES** has announced a "7 for 1" incentive for travel agents, providing a free tour for those who make seven bookings with the operator by 31 Aug.

The incentive is open to any Australian or New Zealand travel agent, with winners able to choose one of 30 different tour options worldwide.

The incentive does not apply to private group bookings.

For full details, [CLICK HERE](#).

## Airlines clash over pilots

**MAJOR** carriers have defended their recruitment processes after an angry attack by Regional Express (Rex), which has blamed "pilot poaching" for its crew shortages and service disruptions.

The regional carrier issued an open letter on Fri accusing Qantas and Virgin Australia of "rapacious plundering" of its pilot pool, saying the major carriers had taken 17% of its first officers and 56% of its captains in two years.

"These two airlines are causing widespread chaos and disruptions to regional air travel by their selfish and irresponsible actions," Rex said.

"Because of the critical pilot shortage, Rex is not able to have its usual contingent of stand-by pilots rostered for duty."

Rex said its Australian Airline Pilot Academy had trained over 220 cadets in the past decade, and said the major carriers were not utilising their resources to train their own pilots.

A Qantas spokesperson rejected

the accusations saying "It's strange for a company to blame its competitor for its employee retention problems".

"It's natural to see some movement between airlines from people seeking advancement, just like in every other industry," the spokesperson said.

"No Australian airline invests more in training pilots than the Qantas Group."

Earlier this year Qantas announced the establishment of a pilot academy able to train up to 500 pilots a year (**TD** 22 Feb).

A Virgin Australia spokesperson said the airline "strongly rejects any suggestions of impacting regional air service through our pilot recruitment".

"We have a comprehensive pilot recruitment and training process which includes running our own Virgin Australia Cadetship program in partnership with Flight Training Adelaide and working with a number of Australian universities to provide input into their pilot training," the spokesperson said.

"We're proud to offer a strong career path and development program, with almost 80% of current pilots having been with us for more than five years."

## Air China cuts BNE

**AIR** China will suspend its flights between Beijing and Brisbane from next month, with GDS indicating the route will cease operating effective 23 Aug.

The suspension will continue through until early 2019, with a planned resumption from 02 Jan with thrice weekly A330 services.

## Cathay-Brussels link

**CATHAY** Pacific will introduce codeshare services with Brussels Airlines from 26 Jul, placing its CX code on a series of intra-European routes from Belgium.

The arrangement involves SN flights from Brussels to Berlin Tegel, Hamburg, Lyon, Marseille, Toulouse, Oslo and Prague.

Tickets are now on sale and can be booked in conjunction with Cathay's four weekly flights between Hong Kong and Brussels.

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## Qld travel incubator

**AMADEUS** is sponsoring Queensland's "Horizons" tourism industry accelerator, which aims to develop the state into the "world's global hub for innovation in travel and tourism".

The 12-week program starts on 24 Sep with cohorts in Cairns and Brisbane, working with local and regional startups who will receive training, mentors, access to co-working space and \$30,000 of seed investment.

It is backed by a \$650 million Advance Qld state govt initiative.

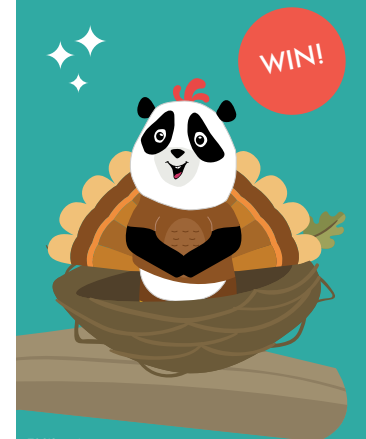
See [horizons.slingshotters.com](http://horizons.slingshotters.com).

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There's more to Texas than just cowboys – read more in the July issue of *travelBulletin*.

**CLICK to read**  
**travelBulletin**

## VA short-haul boost

**VIRGIN** Australia will add more than 65 return services to its international short-haul network this summer, involving extra flights on South Pacific and New Zealand routes.

The new services are on sale now and will operate between 28 Oct and 24 Mar.

The Sydney-Queenstown schedule will increase by 18 return services including 10 Sat flights and eight Sun services.

Melbourne-Queenstown flights also increase by 18, including 14 Sun flights and four Sat services, while the Brisbane-Christchurch schedule has an extra nine flights over the Christmas-New Year period, including new Fri night and Sun afternoon flights.

Sydney-Apia flights increase to three services per week between 28 Oct and 21 Jan

The Brisbane-Port Vila schedule will increase by 10 return services between 28 Oct and 11 Jan, including new Fri and Sun flights.

## Overseas travel intentions up

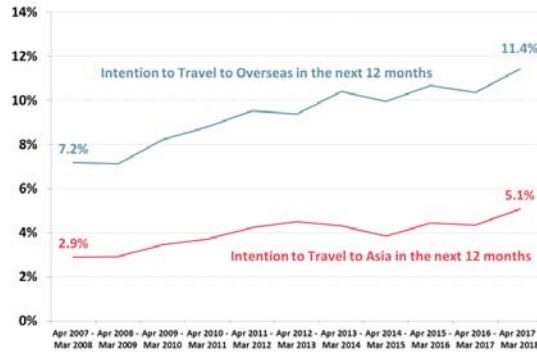
**STRONG** population growth over the last decade has seen the number of Australians planning overseas trips almost double, according to a new Roy Morgan Research report.

The study says more than 2.3 million Australians - or 11.4% of the population - are currently intending to go abroad over the next 12 months.

The corresponding figure in 2008 was 1.2 million - or 7.2% of the population at the time.

According to Roy Morgan, there is also an increasing proportion of Australians planning to travel to Asia, with 5.1% of the population, or more than one million people, expecting to make Asia trips.

A decade ago just 2.2% of



Australians were planning to travel to Asia.

The actual mix of destinations within Asia has also changed significantly, with travellers citing Indonesia (Bali) and Japan as their most likely travel choices.

By contrast, there has been a strong decline in travel intention to China over the same period.

In 2008 almost 10% of Australians planning an overseas trip in the next year were planning to visit China - compared to just 5.3% this year.

However Roy Morgan also noted that in 2008 Beijing hosted the Summer Olympics, which could have contributed to stronger interest a decade ago.

Intention to travel to Hong Kong had also fallen significantly, while other Asian destinations seeing a decline in popularity include Thailand, Vietnam and Malaysia, according to the study.

Versus 2008, holiday intention has increased for other countries in Asia including the Philippines, South Korea and India.

## Window Seat

**SHOCK** horror - all those lovely Instagram photos of delightful holidays might not be real!

A new report from Allianz Global Assistance has found 36% of Millennials have "aimed to deceive their followers by posting social media vacation images that make trips look better than they are".

Key motivations included making friends & family jealous (65%) or competing with the holiday snaps of others (51%).

Those aged 18-34 were most likely to participate in social media deception, versus 15% of Gen Xers (aged 35-54) and just 5% of Baby Boomers (55+).

Facebook was cited as the most inspirational platform, followed by Instagram, Pinterest, Twitter and Snapchat.

## TNZ Ctrip MoU

**CHINESE** online travel giant Ctrip renewed its annual strategic cooperation agreement with Tourism New Zealand at an MoU signing in Shanghai last month.

Under the deal, the two sides will focus on NZ customised travel product development, especially for independent travellers.

Ctrip looks to further deepen its presence in the New Zealand market to provide one-stop integrated marketing solutions for Chinese travellers.

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We are looking for a highly motivated and energetic self-starter to join our Cruise Reservations Team based in Sydney.

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Successful candidate can expect a competitive package including a generous sales incentive and health benefits. OTE approx. \$95,000.

Viking will be the world's largest small ship cruise company by 2019.

Please send a short cover letter and resume to: [jobsau@vikingcruises.com](mailto:jobsau@vikingcruises.com)

Applications close Friday 27 July 2018. Only successful applicants will be contacted.



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Competition closes  
15 August 2018 11:59pm AEST

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## Tempo awards incentive winner



**TEMPO** Holidays has announced Deborah Handley from Cruising Plus Brisbane as the winner of its Grand Latin Incentive competition.

She has walked away with a five-day cruise for two, worth more than \$8,000, to the Galapagos

Islands in the Pacific.

The comp saw agents earn an entry into the draw to win the grand prize when they made a Tempo Holidays Latin America booking before 31 May.

**Pictured:** Deborah Handley receiving her grand prize.

## FR buys stake in OE

**RYANAIR'S** (FR) proposed acquisition of a 75% interest in the Austrian airline Laudamotion (OE) has been granted European Union approval.

The Irish airline already owns a 24.9% stake in OE and claims the re-entry of the Austrian carrier will offer greater competition and lower prices in Austria, Germany and Spain.

## Japan rain delays

**TORRENTIAL** rain in the western regions of Japan has led to the disruption of a range of transportation services.

Temporary buses are available between Hiroshima Airport and Higashi Hiroshima station until normal operations resume.

Cancellations, delays and suspensions have impacted select train routes in the Chugoku and Shikoku areas, and closures are in place on the Sanyo, Chugoku, Kochi, Kyushu, and Higashi Kyushu Expressways.

Traveller information on the rain affected areas and forecasts can be found **HERE**.

## Yangon renovations

**MYANMAR'S** Shwedagon Pagoda in Yangon is scheduled to undergo a rejuvenation process that will see a re-plastering of its golden sphere.

The renovations are planned to take place between Oct 2018 and Mar 2019, with the main stupa to be covered in scaffolds during the period, giving visitors an obstructed view of its 100 meter-high stupa and spire from all angles.

Asian Trails Myanmar says it will proceed with all confirmed tours.

The Shwedagon Pagoda is regarded as the most sacred Buddhist pagoda in Myanmar.



## SUPER XV ROUND 19 WINNER

Congratulations

**MICK DUCK**

from **AAT Kings**

Mick is the top point scorer for Round 19 of *Travel Daily's* Super XV footy tipping competition. He's won \$100 travel credit courtesy of Expedia.



The major prize for the 2018 footy tipping competition is return economy class airfares to Christchurch flying with **EMIRATES**.

NSW LTF/18/22019 /ACT TP 18/02/25

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## TUI orders two

**TUI** Cruises has announced an order for two new-concept gas powered (LNG) ships with Italian shipbuilder Fincantieri.

The environmentally friendly vessels are scheduled for delivery in 2024 and in 2026, respectively.

"The decision to run the two additional low-emission new builds is a logical continuation of our environmental strategy," said TUI Cruises ceo Wybcke Meier.

TUI Cruises is a JV between TUI AG and Royal Caribbean Cruises.

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## QFES inspections

**THE** Queensland Fire and Emergency Services (QFES) is continuing to target illegal and unsafe budget accommodation.

QFES has inspected almost 3,400 buildings suspected of operating as illegal budget accom since 01 Jan 2007.



## NEW EGYPT & JORDAN 2019/20



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## Crystal mini-brox

**CRYSTAL** Cruises has released its 2019 Alaska & Canada 16-page mini-brochure highlighting sailings on *Crystal Symphony* from Jun-Sep.

The program features an expanded season of 11 journeys which are seven-, 10- and 11-days in length.

Highlights include the 11-day Northwest Gold Rush, which ventures from Vancouver to Los Angeles and visits the vineyards of Santa Barbara.

The mini-brochure is available to order through TIFS.

## VA WCA flights

**TOURISM** Whitsundays Limited has hailed a Virgin Australia capacity boost to Whitsundays Coast Airport (Proserpine), which will add more than 54,000 annual seats to the destination.

Virgin Australia has added extra Whitsundays Coast Airport to Brisbane return 737-800 services each Mon, Thu and Fri, with the boost complementing ongoing strong growth at the airport which in 2017/18 hit a new high of 470,945 passengers - up more than 110,000 on the prior year.

## China Sthn PayPal

**CHINA** Southern Airlines has temporarily disabled the use of PayPal due to technical upgrades.

The carrier has apologised for the inconvenience and advised travellers to choose other payment methods.

## New Darling Harbour plan



**PLANS** for a major revamp of Cockle Bay Wharf at Sydney's Darling Harbour have been redesigned, with developers submitting a new concept proposal involving reconfigured public spaces.

The development involves the demolition of existing buildings and the creation of new facilities including elevated park space (*TD* 20 Dec 2016).

After a public consultation period, new plans involve relocating a proposed high-rise office tower, **pictured**, and consolidating public space at the north of the site.

The development is alongside the existing Hyatt Regency Sydney and the site of the W Sydney due to open in 2020.

## E-cig investigation

**A CO-PILOT** smoking an e-cigarette has been blamed for an incident aboard an Air China flight in which oxygen masks were deployed and the aircraft forced to descend by 25,000 feet.

The *ABC* reports the co-pilot had turned off air-conditioning, resulting in insufficient oxygen levels, and that Chinese aviation authorities are investigating.



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## General Manager

Photo credit: Destination NSW

This is an exciting time ahead for our new General Manager – to help facilitate visitor economy growth at the local level, through representing and coordinating the region's tourism industry.

Regional tourism is crucial to the creation of economic activity and NSW is Number One in Australia for visitors, visitor nights and visitor expenditure. We want to increasingly attract more of those visitors to country and outback NSW. The Destination Country and Outback NSW board is actively developing its strategy and now seeks to appoint a General Manager for the Network.

From our Dubbo Headquarters you will market and promote country and outback NSW; and showcase the diverse range of destinations and experiences this vibrant part of NSW has to offer potential visitors locally and internationally.

For further details about this challenging and rewarding strategic leadership role and to obtain an Information Pack, visit our website <https://www.blackadderassoc.com.au/for-candidates/> Then contact **Stephen Blackadder** on **0412 255 149** for a confidential discussion.

*Only those with the right to work in Australia will be considered.*

**Applications close on Monday, 6 August 2018.**



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[www.blackadderassoc.com.au](http://www.blackadderassoc.com.au)



## Arafura games back

**THE** Northern Territory Government has announced the return of the Arafura Games which are due to be held from 26 Apr to 04 May 2019.

The program includes 16 sports and is expected to boost tourism and visitation to the Territory and was last hosted in 2011.

“We promised to bring back the Arafura Games and that’s exactly what we are doing,” said Northern Territory Minister for the Arafura Games, Ken Vowles.

The itinerary includes “an integrated para sport program in athletics, swimming, table tennis, tennis and netball,” he added.

## Tru by Hilton begins

**HILTON** turned the first sod on its Tru by Hilton hotel in Orlando, Florida, last week.

The 259-room property will be located on Westwood Boulevard and is due to open in the fourth quarter of 2019.

## Three Capes Track

**THE** Three Capes Track in Tasmania has notched up more than 28,000 local, national and international visitors since it opened to the public in Dec 2015.

To celebrate, all access fees will be reduced to \$360 per person in Aug, which is a 25% discount on the adult price.

## Ryanair investigation

**THE** German Federal Bureau of Aircraft Accident Investigation has commenced an inquiry into an incident on a Ryanair flight from Dublin to Croatia which saw the plane lose cabin pressure and forced to make an emergency landing at Frankfurt Hahn Airport.

The Irish carrier was issued with a formal notice of the incident inquiry today.

Frankfurt police confirmed 33 passengers were taken to hospital complaining of headaches, earaches and nausea following the emergency landing.

## Hotel VIC opens in Hong Kong

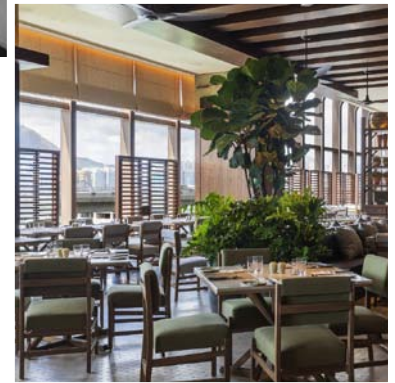


**THE** five-star Hotel VIC on the Harbour officially opened on Hong Kong Island’s North Point waterfront today.

The 671-room property features a host of fitness facilities including 24-hour gym, rooftop outdoor swimming pool, sauna and steam rooms.

Tech services available encompass a smartphone app with in-room services, chat, and reservation capabilities, as well as a key card kiosk that provides guests access to their room key via a QR code sent to them following online check-in.

The hotel is celebrating its opening with discounts of up to



20% on standard rooms and 25% on Club floor rooms and suites.

Prices lead in at HK\$1,500 (A\$255) plus 10% service charge.

The Deluxe Harbourfront room is **pictured** (top), and the hotel’s international dining restaurant The Farmhouse is **inset**.



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## Silver Muse savings

**SILVERSEA** Cruises is offering “exclusive savings package” fares which include at least one free shore excursion in every port on *Silver Muse’s* inaugural sailings to Asia.

Book before 31 Jul - [CLICK HERE](#).

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## Champagne action

**CANADIAN** low-cost carrier Sunwing Airlines is facing a lawsuit after allegedly serving sparkling wine instead of authentic French champagne.

The Superior Court of Quebec last week authorised a class action brought against the carrier and its Sunwing Vacations division on behalf of “all consumers”, alleging the word “champagne” had been used in various ways without being served.

## SLH four additions

**SMALL** Luxury Hotels of the World has welcomed four new additions, including three newly opened properties to its portfolio of luxury boutique hotels this Jul.

The collection includes Honor Resort Yun Shun Dali, Dali, China; Le Mas Candille, Mougins, France; Monkey Island Estate, Bray On Thames, England; and The Pantai Inn, La Jolla, California.

## Azamara packages

**AZAMARA** Club Cruises is throwing in free packages on a range of local and int'l sailings departing on or after 06 Nov.

Eligible bookings made between 01 Jul-31 Aug will receive an “Enjoyment Package” or “Indulgence Package” according to tier of stateroom.

The Enjoyment Package includes up to USD\$500 shore excursion onboard credit, unlimited wi-fi for two devices, a Premium Beverage package for two and spa credit.

## West Side to Syd

**SYDNEY** will host *West Side Story* next year at Handa Opera on Sydney Harbour from 22 Mar to 21 Apr 2019.

“We expect *West Side Story* to attract around 10,000 overnight visitors to Sydney, generating more than \$10 million in visitor expenditure for NSW,” said Minister for Tourism and Major Events Adam Marshall.



## Brochures

**WELCOME** to Brochures of the Week, *Travel Daily’s* Monday feature. If your firm is releasing a new brochure of which you’d like to make the industry aware, send a brief description summarising its features and itineraries, including a PDF of the front cover, and contact details to [brochures@traveldaily.com.au](mailto:brochures@traveldaily.com.au).



### Ponant - Latin America & The Caribbean 2019/20

For the Nov 2019 to Apr 2020 cruise season, Ponant has released its 72-page brochure featuring itineraries covering 26 different countries. The program includes calls to 18 UNESCO World Heritage Sites, eight cruises which visit the Chilean Fjords, the great Orinoco river and the national parks of Central America, along with a selection of polar and tropical expeditions, varying from seven to 13 nights for travellers wanting to visit Central or South America.



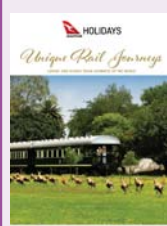
### Tauck - Small ship cruising 2019

The new Tauck 2019 Small Ship Cruising brochure features expanded capacity in multiple destinations and voyages to the polar regions. New to 2019 is a cruise which will take guests to Spitsbergen and the Arctic while another will visit Alaska. New additions to the program include North America’s Great Lakes, the Scottish Isles, Australia and New Zealand.



### SkiJapan.com - Winter Holiday Package 2018/19

SkiJapan.com has released its 2018/19 Winter Holiday Packages brochure, which includes a new Hakuba operations and service base. Hakuba Gateway is an 18-room hotel, with tour operations and onsite services in the Happo Resort Area in Hakuba Valley, within walking distance to the closest chairlifts and the nearby restaurants, bars and local services.



### Qantas Holidays - Unique Rail Journeys 2018-19

Qantas Holidays has released its inaugural Unique Rail Journeys brochure featuring rail journeys through Canada, Scotland and Spain. The program allows travellers the chance to witness Africa’s wildlife or travel through the Incan empire in South America. Trains featured include Belmond Trains, Golden Eagle Luxury Trains, Rocky Mountaineer and luxury trains in India and Southern Africa.

## GOMA addition

**QUEENSLAND’S** Gallery of Modern Art has welcomed new permanent work by international artist James Turrell.

His architectural light work *Night Life* will be visible from sunset to midnight daily.

For more info, [CLICK HERE](#).

## MAS new A350-900

**MALAYSIA** Airlines received its sixth and final A350-900 aircraft.

The aircraft departed Toulouse, France on 12 Jul and arrived at Hangar 6, MAB Engineering Complex on 13 Jul.

## New laws cover AFL

**THE** Victorian Government has confirmed the upcoming AFL final series will be covered by new laws designed to thwart ticket scalpers at major events.

The games are the first to be declared “ticketed major events” under the new laws, meaning it will be an offence to resell tickets or advertise tickets for resale for more than 10% above the original purchase price.

Ticketing officers will support police in enforcing the new laws.

## Marriott Nashville

**JW** Marriott Nashville has opened its doors in Tennessee.

The 33-storey property offers 533 guestrooms, including 37 suites, along with a rooftop pool, Bourbon Steak restaurant, a full-service Spa by JW, and 4,600m<sup>2</sup> of indoor function space with two ballrooms, 16 meeting rooms and two boardrooms equipped with advanced audio visual and wireless technology.



# Travel Daily

Monday 16th July 2018

## SeaDream deal

SEADREAM Yacht Club is offering US\$500 discounts on select seven-day sailings between Oct and Dec, which include departures to San Juan to St Thomas, and Marigot to Bridgetown.

## Excite USA guide

EXCITE Holidays' latest campaign, "The Music That Made America", enters its final iteration next week.

Run in conjunction with Brand USA, the latest phase of the marketing push includes an eight-page downloadable guide that showcases the best attractions in the US cities of Los Angeles, Nashville, Denver, Austin, Miami and New York.

Previous phases of the campaign have focussed on Portland and Chicago.

Download the guide [HERE](#).

## STB warns OTA

THE Singapore Tourism Board (STB) has served major online travel agent Asiatravel.com with a formal Notice of Intent to Suspend its travel agent licences, after the company's auditors cast doubt on the OTA's ability to continue as a going concern.

Asiatravel.com describes itself as "Asia's leading online travel company," with 17 offices in Asia, the Middle East and Europe and a worldwide customer base served via websites in 13 languages.

The Singapore Tourism Board said it was "cognisant that Asiatravel and its subsidiaries are unable to fulfil some of their outstanding obligations to their business partners & customers".

The company has two weeks to show cause against a suspension.

STB said it "takes a serious view against errant travel agents and will not hesitate to take necessary actions to protect the reputation of Singapore's travel industry".



## Win a trip to Walt Disney World

This month, *Walt Disney World* in Florida, Virgin Australia and Delta Air Lines are giving *Travel Daily* readers the chance to win two places on

"A Very Merry Toy Story Land Christmas Mega-Fam" flying Virgin Australia and Delta Air Lines to *Walt Disney World Resort* in Florida.

Send your entries to [disneycomp@traveldaily.com.au](mailto:disneycomp@traveldaily.com.au). The most creative judged entry will win one of two *Travel Daily* Exclusive places on the famil.

Click here for T&Cs

For more info visit

[wheredreamscometrue.com.au](http://wheredreamscometrue.com.au)

WALT DISNEY World Resort  
IN FLORIDA

Virgin australia

DELTA

## Oaks Hotels sale

OAKS Hotels & Resorts is offering up to 25% off stays at participating city properties including Auckland, Abu Dhabi, Adelaide, Dubai, Brisbane and Melbourne.

The deal is available until 25 Jul and is valid for travel until Dec.

For further information on the deal, [CLICK HERE](#).

## AA adds routes

AMERICAN Airlines opened reservations yesterday for additional new routes from Charlotte and Miami, where the airline plans to operate from Dec.

New routes include Charlotte to Champaign and Ithaca, along with Miami to Houston Hobby and to Providence.


## Etihad on board

ETIHAD continues to evolve its on-board product, with an expansion of the range available for Economy class passengers to purchase during their flight.

There are new snack options available on EY long-haul and ultra-long-haul flights, along with Piper-Heidsieck Brut NV Champagne by the glass and Christian Lacroix male and female-branded amenity kits, and sleepwear.

Future enhancements will allow guests to view a digital menu of items available for purchase via the inflight entertainment system.

The Etihad Economy offering also includes paid lounge access and chauffeur transfers, as well as extra-legroom seats and "neighbour-free" seats.



### NRL ROUND 18 WINNER

Congratulations

## BRENDA CAHILL

from *The Travel Shoppe*

Brenda is the top point scorer for Round 18 of *Travel Daily's* NRL footy tipping competition. She's won \$100 travel credit courtesy of Expedia.



The major prize for the 2018 footy tipping competition is return economy class airfares to Europe flying with **EMIRATES**.

NSW: LTF5018/22019 / ACT: TP 18/00256

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### LOOKING FOR THE NEXT STEP?

#### OPERATIONS DIRECTOR

##### SYDNEY – TOP SALARY PACKAGE

Our client is looking for an inspiring leader with experience preferably in the Inbound Travel Market., You will be responsible for the overall success of the team including development & delivery of strategy, leading the team & enhancing relationships & agreements to achieve sales & revenue goals. You will be rewarded with a salary of up to \$90plus DOE. Experience in areas other than Inbound will also be considered

### PASSIONATE ABOUT FOOD & WINE?

#### HEAD CHEF/CHEF DE PARTIE

##### VICTORIA – \$\$ DOE PLUS SUPER

We have some exciting roles for experienced chefs to join this luxury property in regional Victoria. Located in Victoria Spa Country this luxury accommodation delivers exceptional food to guests. They are now looking for a Head Chef and Chef de partie to join their team. Previous experience in an a la carte and functions environment essential. Must be a great team player, can remain calm under pressure & can train & mentor a team.

### BRING YOUR LOYALTY SKILLS

#### SALES MANAGER – LOYALTY

##### MEL – \$120k PLUS PLUS

We have a rare opportunity based in Melbourne working for a Global Meetings and Events company as a loyalty sales manager. You will have experience in B2B sales with loyalty experience, this is essential. Strong negotiation skills, well presented and strong communications skills are all key attributes we need in the successful applicant. You will be rewarded with a salary up to \$120k plus super plus commissions that could see you earning well over \$200k.

### NEGOTIATE & CONTRACT PRODUCT

#### PRODUCT MANAGER

##### GOLD COAST – PKG DOE

Are you experienced in developing relationships & have strong negotiation skills? We are looking for experienced Product Managers to be responsible for the delivery of the product plan along with the negotiation of rates, contract management & ensuring all targets are achieved. Educate agents & build relationships with internal/external stakeholders. Strong analytical, negotiation & time management skills required.

### GLOBAL ROLE

#### CORPORATE ACCOUNT MANAGER

##### SYDNEY-STRONG SALARY PACKAGE

As a global Corporate Account Manager you will be responsible for the regional program with the objective of growing revenues, increasing revenues, increasing margins and retaining the business. To do this, you will have a thorough knowledge of corporate travel as well as the professional communication & negotiation skills to deal with people at all levels up to executives. Interviews to commence this week.

### SALES GURU REQUIRED

#### SALES MANAGER

##### PERTH – SALARY \$80-\$90K DOE

A great new role exists for an experienced sales professional to sink their teeth into. As a Sales Manager you will grow business through existing accounts as well as identify, build a pipeline & convert new business opportunities. Strong base salary plus bonus on offer for the right candidate. Previous experience in travel or hospitality developing new business & managing a portfolio of accounts is essential along with high level presentation, negotiation & communications skills.

### GROW YOUR CAREER

#### CORPORATE SALES MANAGER

##### Sydney and Melbourne – ATTRACTIVE \$\$\$ DOE

Join this Travel Management Company in Sydney where you will be responsible for your region with a lot of potential to win new business. My client is looking for an experienced Business Development Manager who has come from a TMC with a strong track record in building a pipeline & bringing in new business. This company offers a great salary package DOE. If you have a desire to succeed & a track record in corporate sales we want to hear from you.

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