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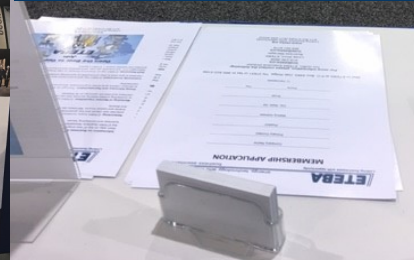
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Issue  
Spring 2017



A Quarterly Insight into Energy, Technology and Environmental Business News

# ETEBA News

upcoming event>>>

## Panel Discussion for the Nuclear Cleanup Caucus was April 5, 2017 Washington, D.C.

Although the deadline to R.S.V.P for this event has passed. ETEBA will be posting additional information regarding the event and how it was received in it's weekly update following. Stay tuned.



## Letter from the Executive Director The year thus far . . .

Regardless of how busy one is in reality, the first quarter of a year always seems to be just a bit slower than the rest of the year. Perhaps it's the cold weather that keeps us indoors for most of the time or that limits our ability to perform field work, or maybe we're just "internally focused" on planning, budgeting, report writing, and other administrative tasks as the year begins, but we might be inclined to feel a bit like we're in a holding pattern or moving in slow motion until the warmer weather lubricates the moving parts once again.

In ETEBA's case, we've had a pretty busy start to the year, and these first three months have flown by. On the administrative side, we finalized the details on our 2017 budget and began implementing the elements of our 2017 Strategic Plan. We've also held monthly membership meetings in Oak Ridge, as well as our first quarter membership meeting in Santa Fe with Greg Gonzales of the NNSA. These have been great meetings, and they set the bar high for the remainder of the year.

We've been busy planning the first of three Nuclear Cleanup Caucus-related events that ETEBA co-sponsors each year with NEI and EFCOG in Washington, DC. This first event is April 5th, which is just around the corner. Our esteemed panel will discuss the critical relationship between the EM mission and the missions of NNSA, Science, and Nuclear Energy – a timely topic to be sure, given we are still transitioning with a new administration and DOE leadership. We've also completed our planning for

**We work for you, our members, and we're constantly striving to improve on the "value proposition" we owe our members.**

April 6th, when ETEBA members will meet with TN Congressional leaders in D.C. to discuss projected declines in the EM budget in the year 2020 and beyond.

Looking to the south, an ETEBA team traveled to Aiken, SC in January to

meet with business and community leaders to explore the feasibility of hosting a Federal Business Opportunities Forum in the area.

We received very encouraging feedback and have since been busy finalizing the agenda, identifying and contacting speakers, and addressing all the myriad details associated with an event of this nature. It has shaped up nicely, and we hope to see you in Aiken on April 19th.

ETEBA is excited to announce that we will have a Business Opportunities Conference App available for use during the conference by both phone and/or tablet. Some of the key items available to attendees via the App will include updates to conference changes and agenda /program edits as they occur; easy access to sponsor websites for more information on ETEBA conference sponsors; Registration, Travel Information, and ETEBA staff contacts; and extra activities/reception information.

It is our hope that this App will provide an additional resource to conference participants that will assist in keeping you up-to-date with the latest information regarding our biggest event of the year.

Keep a look out for this icon in your weekly ETEBA updates. It will be available for download from your phone soon.



Our Committees have been very busy as well. The Advocacy Committee developed the theme for the Caucus event, as well as key talking points for our TN Congressional leaders, and is considering other issues of importance to our members and host communities. The Business Opportunities Conference (BOC) Committee has been meeting since February to begin the planning process for the conference, which is already shaping up to be another great event. We also have a new Student Relations Committee that is developing many exciting and forward-thinking ideas that will increase the interactions between member companies and young college students. You'll begin to see the fruits of their labor in the very near future.

Planning for our Western Chapter College Scholarship Fund Golf Tournament has been underway, and we hope to see all our Western Chapter members participating in this worthwhile event in mid-May. Meanwhile, ETEBA attended ECA's "Meet the New Administration" meeting in D.C. where we learned more about the issues that concern the DOE host communities, and we were well represented at the WMS Conference in Phoenix. All the while, we've continued to produce our Weekly Updates and this initial Quarterly Report for 2017.

The point of all this is not to pat ourselves on the back. To the contrary, the ETEBA staff is just doing our job, but it's a job we take very seriously and we're passionate about doing it right. We work for you, our members, and we're constantly striving to improve on the "value proposition" we owe our members. So, talk to us, give us feedback, and most importantly, give us your ideas on how we can help you. I promise you we'll listen, and we'll follow through wherever we can. If we do, and we can help you succeed, then we'll end the year like we started it . . . with a bang!

Best regards,

*Tim*

**upcoming event >>**

**April 19, 2017 Aiken, SC**

## Federal Business Opportunities Forum

### Overview

ETEBA invites you to join us for a 1-Day Federal Business Opportunities Forum that will focus on upcoming procurement opportunities within the DOE Complex and with the US Army Corps of Engineers (USACE) in the South Atlantic Division. Following these panels, an afternoon reception will provide Forum participants the opportunity to meet directly with procurement representatives to learn more about doing business

with these agencies.

For the Detailed Preliminary Agenda of this Event [Click Here](#)

Sponsorship is available at 2 Levels – Platinum \$2,500 and Gold \$1,000

For more information about the event, registration, and sponsor benefits [CLICK HERE](#).

To ensure you receive the full benefits of sponsorship please sign up to sponsor no later than Tuesday, April 11th. [Sponsor Here](#).

### Thank You Sponsors

Special thanks to our current sponsors:

#### PLATINUM

- ◆ [Pinnacle Specialty Group](#)
- ◆ [Value Added Solutions](#)
- ◆ [Fluor](#)

#### GOLD

- [UG Technologies](#)
- [Edgewater](#)
- [EGS, Inc.](#)
- [TFE, Inc.](#)
- [Atkins Nuclear Secured](#)
- [Weirich Consulting](#)
- [Engineered Resources](#)



**Aiken, SC**



# Safety Fest TN

September 11-15, 2017

## Class Locations:

Classes will be held at multiple locations in the Oak Ridge and Knoxville, TN area. Class information is available during registration at the Safety Fest website.

More information on the event can be found at <https://safetyfesttn.org/>

**Purpose:** Provide free environmental, safety & health training

**Who's invited:** Individuals, small business, government, schools, utilities

**Classes:** September 11-15

**Safety Forum:** September 12, 9:00-11:00 am

**Safety Brunch:** September 12, 11:00 am-12:30 pm

**Safety Expo:** September 12, 11:00 am-3:00 pm and September 13, 8:00 am-3:00 pm

**Fire Officer Conference:** September 13-14

**Emergency Management Forum:** September 14

**Emergency Management Expo:** September 14, 9:00 am-3:00pm

**Online Registration Starts:** July 19

**Online Registration Ends:** September 8

## Partial List of Planned FREE Classes

- Air Sampling
- Arc Flash Hazards
- Chain Saw Safety
- CPR & First Aid Certification
- CPR & First Aid Refresher
- Confined Space
- Diabetes Prevention & Management
- DOT Safety & Security
- Evacuation & Emergency Planning
- Excavation Competent Person
- Fall Prevention
- Fire Safety
- Forklift Operation
- Hazard Mapping
- HAZWOPER 8-hour
- Hearing Conservation
- Hoisting & Rigging
- Office Safety
- OSHA Recordkeeping
- OSHA Construction 10-hr
- OSHA Gen Industry 10-hr
- Pandemic Influenza Preparedness
- Power Tool Safety
- Safety & Health Mgt.
- Safety Communications
- Safety Conscious Work Environment
- Safety Trained Supervisor
- Signal Person Training
- Slips, Trips & Falls
- Trench Safety
- Warehouse Safety
- Welding Safety
- Work Zone Traffic Control
- World Class Safety
- Work Place Violence



# Member Highlights



Last September Polestar Technical Services, Inc. welcomed Eric Clements to the management team as Director of Business Development. Eric has a broad and deep background in many aspects of nuclear facility operations, as well as business operations and development. Eric has 33 years of experience in engineering, design, manufacturing, fabrication, project management, construction, facility maintenance, operations management, and vendor management oversight, including software V&V and proposal development.

Eric is the former President of HukariAscendent, Inc., and prior to that he was Vice President of Technology/Chief Technology Officer at HAPO. His most recent role was Chief Executive Officer for Columbia Basin College.

Eric resides in Richland, WA with wife Denise and Children Nicole and Cody. In his free time Eric enjoys having time with his family and friends doing outdoor activities including camping, hiking and bike riding. Eric also volunteers his spare time giving back to the community especially working with and mentoring local young adults pursuing their college/vocational educations. Eric believes both educational paths are critical to the continued success in providing knowledgeable and experienced workers that will contribute towards maintaining a strong US economy now and in the future.



## Boston Government Services, LLC

Mr. J. Chris Dean joined Boston Government Services, LLC (BGS) as the Senior Vice President in December 2016, providing senior-level business operations leadership, business development, project oversight, and overall strategic direction for the Technical Services business area. With Master's and Bachelor's degrees in Physics, Mr. Dean brings over 28 years of experience in technical and business leadership in hazard analysis, nuclear safety engineering, and nuclear safety management in the aerospace, chemical processing, and nuclear industries. His expertise includes performing nuclear criticality safety evaluations, documented safety analyses, criticality accident alarm system assessments, safety program development, and risk analyses for nuclear facilities in the U.S. and Canada. He also has expertise in the development and management of safeguards and security programs, including classification reviews, radiological sabotage assessments, and security vulnerability assessments for critical infrastructure. "Chris brings the valued leadership and business acumen needed to expand our services in nuclear safety, engineering, and security. This is an important step in the continued growth and development of BGS."  
- Harry Boston, President.

BGS was recently awarded a \$1.4M contract to provide Technical and Engineering Support Services for the U.S. Department of Energy (DOE) Nuclear Energy Oak Ridge Site Office (NE-ORSO) Manager in the evaluation and oversight of uranium enrichment technology; administration of various lease agreements between DOE and the United States Enrichment Corporation (Centrus Energy Corp.); and other programmatic activities. BGS also provides technical support to the National Nuclear Security Administration Domestic Uranium Enrichment (DUE) Program on U.S. national security and non-proliferation mission requirements.

Company's Web Address:

[www.BGS-LLC.com](http://www.BGS-LLC.com)

Point of Contact: Karen Harris, Vice President - Business Development, Tel: (865) 272-8400, Ext. 1119, Email: [kharris@bgs-llc.com](mailto:kharris@bgs-llc.com)



In late January, North Wind Group acquired Portage Inc. “The addition of Portage to the North Wind Group of companies, strengthens our capabilities coast to coast and enables us to become even more competitive in our market, therefore allowing for continued growth,” said Christopher P. Leichtweis, North Wind Group CEO/President. “Portage has a great reputation for excellent historical performance, and together we are a stronger unified organization.” Roy McKinney has been named general manager and President of North Wind – Portage.

North Wind expanded the Western region, opening offices in Seattle, Salt Lake City, Phoenix and Yuma. Strategic growth offices provide efficiencies as North Wind continues to expand and perform work across the country. These new offices bolster our existing western region locations in Anchorage, Richland, Las Vegas, and San Diego.

North Wind Group received the Silver Business Achievement Award from leading industry publication, the Environmental Business Journal (EBJ) for mid-size firms. North Wind experienced a tremendous growth pace specifically in the last three years. In 2016 North Wind grew to 820 employees strong; up from 234 employees in 2013. North Wind experienced game changing revenue growth comparing 2013 revenues of \$58M to 2016 revenues of \$152M.

Point of Contact: Anne Smith  
Community/Public Affairs Director  
North Wind Group  
Cell: (865) 556-8014  
Email: [asmith@northwindgrp.com](mailto:asmith@northwindgrp.com)



Tennessee  
Advanced Energy  
Business Council

Tennessee Advanced Energy Business Council's three-part video series centered around how Tennessee is becoming a leader in the advanced energy sector. ETEBA member Strata-G is featured throughout these videos, explaining how their work is helping Tennessee get its more than fair share of the \$1.3 trillion global advanced energy market.

View the 3 part video series below:

1. [This is Advanced Energy](#) - What is advanced energy and what does it mean to Tennessee's economy?
2. [Inside Advanced Energy](#) - Meet the people and companies that employ nearly 325,000 people and contribute \$33.4 billion to Tennessee's GDP.
3. [Innovations in Advanced Energy](#) - Discover how innovation gives Tennessee an edge in the \$1.3 trillion global advanced energy marketplace.

Point of Contact: Deborah Robbins  
Content & Social Media Specialist | Piper Communications  
[www.piper-communications.com](http://www.piper-communications.com)

O: 865-329-0553  
C: 865-336-0317  
Twitter: @Robbins0927



PIPER  
COMMUNICATIONS



*Member Highlights*

# Member Highlights



Laboratories LLC

Chemistry | Radiochemistry | Radiobioassay | Specialty Analytics

## **GEL adds Analysis of Perfluorinated Compounds (PFCs)**

GEL is excited to announce the addition of PFOA and PFOS analytical capabilities to our extensive suite of radiochemistry and chemical methodologies! Our procedure is based on EPA Method 537 Modified and achieves detection limits below 5 ng/L for 24 per- and poly-fluorinated compounds. GEL holds DOD ELAP ISO17025:2005 accreditation for this method, which is fully compliant with QSM 5.1 for analysis of PFCs for nonpotable water. We are currently working on certification for drinking water and soils.

Our extensive history supporting the Department of Defense (DOD) and the Department of Energy (DOE) coupled with our dedicated team of chemists makes GEL the right choice for meeting your data quality objectives for PFC projects.

For additional information including a complete compound list, Quality Assurance criteria, and MDLs please contact Bob Seyer, GEL Program Manager, 865-599-1175 or [bgs@gel.com](mailto:bgs@gel.com)



Corporate Quarters, Inc., is now SBA Certified WOSB. 2017 begins twenty three years in business as a Woman Owned Small Business in Knoxville, TN and nationwide.

Corporate Quarters, Inc. assists companies, government agencies, contractors with GSA rates for proposals and individuals with 1,2 & 3 furnished bedroom apartment homes.

[Relocating@CorporateQuarters.Net](mailto:Relocating@CorporateQuarters.Net)

865-675-3146 800-697-9312

Point of Contact: Janice Graves  
Business Development

[Janice@CorporateQuarters.Net](mailto:Janice@CorporateQuarters.Net)

865-218-4325 Direct 800-697-9312

Corporate Quarters, Inc., Since 1994



## TVC Summit Overview

Each year, a strong alliance of community, business, academic and government leaders convene at the Tennessee Valley Corridor (TVC) Summit, in partnership with the Corridor's 10-member congressional caucus, to build relationships and strong collaborations among our federal institutions, world-class research universities and community colleges, and corporate leaders in science and technology.

Registration is now available for the 2017 TVC Summit, which will be held at the U.S. Space and Rocket Center in Huntsville, AL May 31-June 1. The event, themed "Huntsville and the TVC: Smart. Innovative. Collaborative." will be hosted by Huntsville Mayor Tommy Battle and U.S. Space and Rocket Center CEO Dr. Deborah Barnhart. The Summit is expected to bring together 300-plus regional leaders from Tennessee, Alabama, Virginia, Kentucky and North Carolina.

For more information, to register to attend the TVC Summit, or to become a sponsor, please visit [www.TennValleyCorridor.org](http://www.TennValleyCorridor.org) or email [jwiggins@akinsps.com](mailto:jwiggins@akinsps.com). Registration for the Summit:

<https://www.eventbrite.com/e/tennessee-valley-corridor-summit-registration-29328983780>





### ***Merrick Receives MAPPS Geospatial Excellence Award***

Merrick was recently honored by MAPPS, an association of photogrammetry, mapping, and geospatial firms, at its 10th annual geospatial excellence awards competition. The MAPPS awards competition recognizes the professionalism, value, integrity, and achievement that member firms have demonstrated in their projects and technology developments over the previous year. Merrick's Xorail Positive Train Control project, received an excellence award in the airborne & satellite data acquisition category. The project utilized existing technology, helicopter and track-side lidar, to implement positive train control (PTC) as mandated by the federal government. This is an important project for our aging train network that should eventually lead to greater safety for the traveling public.

### ***Merrick Announces New Manager of Biosafety and Biosecurity***

Ryan Burnette, Ph.D., has recently joined Merrick as a senior project manager with the firm's life sciences business unit. Working out of Washington DC, Burnette will focus on expanding delivery of Merrick's services to the Biosafety and Biosecurity industry, for customers including US and international government agencies, academia, and private industry. <https://goo.gl/WFmVfv>

### ***Life Sciences Animal Facility – Hobart and Russell Creighton Hall***

Merrick is working with BSA Life Structures (Indianapolis) to design a new center for agricultural animal research and meat processing education at Purdue University, officially named the Hobart and Russell Creighton Hall of Animal Sciences and the Land O' Lakes Center for Experiential Learning Complex. The building is divided into two sections: a three-story teaching and research Laboratory Wing (Creighton Hall) and a two-story Arena and Animal Studies Wing (Land O' Lakes Center). Merrick is responsible for the architectural design and the electrical engineering for the interior of the Animal Studies Wing, and the mechanical and plumbing engineering for the entire facility.

<https://goo.gl/XOkY2c>

For more information, contact John Buckle, 303-353-3806, or Bob Trout, 303 353 3544.

[www.merrick.com](http://www.merrick.com)

### ***Oak Ridge CEO Elected to Council of World's Largest Scientific Society***

Bonnie C. Carroll, founder and CEO of Information International Associates (IIa) has been elected to a three-year term as Council Delegate from the Section on Information, Computing and Communication of the American Association for the Advancement of Science (AAAS). AAAS is the world's largest multidisciplinary scientific society, a leading publisher of cutting-edge research, with members in 91 countries.

Before this appointment, Carroll served as chair and as a member of the AAAS steering committee of the Section on Information, Computing and Communication. She organized numerous scientific symposia, including the Annual Meeting and Science Innovation Exposition, increasing public engagement and advancing international cooperation in science and technology.

She also serves on the National Academy of Science and the National Research Council's Board of Research Data and Information. Ms. Carroll is Secretary General of the International Council for Science Committee on Data for Science and Technology (CODATA) and is the Executive Director of CENDI, an interagency working group of senior scientific and technical information managers

IIa was named the 2015 U.S. Department of Energy Woman Owned Small Business of the Year, and in 2004, Carroll received the Federal 100 Award for her contributions to federal information technology. From its headquarters in Oak Ridge, IIa manages contracts with government, academic, and private entities in the areas of information technology, knowledge management, data exploitation, information security, and threat intelligence.

ISO 9001: 2008 and IEC/ISO 20000:2011

Registered Quality Management System CMMI Services v1.3  
Level 3 Appraised

Point of Contact: Jessica Barousse  
Corporate Communications Manager  
Information International Associates, Inc.  
Email: [jbarousse@iiaweb.com](mailto:jbarousse@iiaweb.com)  
Visit us at [www.iiaweb.com](http://www.iiaweb.com)

# *Member Highlights*

# Member Highlights



Sandia National Lab Team Includes Longenecker & Associates.

Longenecker & Associates, Inc. is proud to be a part of the National Technology & Engineering Solutions of Sandia (NTESS) team that was selected by the National Nuclear Security Administration to manage Sandia National Laboratories.

NTESS includes Honeywell International Inc., Northrop Grumman Technical Services, Inc., Universities Research Association, Longenecker & Associates, and Sandia Technical Partners.

“Sandia is a national treasure and we are honored to be a part of the NTESS team that will manage these vital operations,” Longenecker & Associates President John Longenecker said. “We will bring the full experience of our team and board to support a successful transition and enable mission success going forward.”

John R. Longenecker

President

Longenecker & Associates, Inc.

[www.longenecker-associates.com](http://www.longenecker-associates.com)

702-493-5363

Las Vegas, NV 89135 202-256-0311 cell

[Jrl@longenecker-associates.com](mailto:Jrl@longenecker-associates.com)

Allan Consulting congratulates Honeywell on their recent award of the Sandia Management & Operations contract. Honeywell is the 100% owner of National Technology & Engineering Solutions of Sandia, LLC and is supported on the contract by Northrop Grumman Corporation and Universities Research Association, together with small business subcontractors Longenecker & Associates and Sandia Technical Partners. Allan Consulting provided the full range of proposal management and development services in support of the Honeywell team on this important win.

Allan Consulting also congratulates Honeywell on the re-award of their long-term contract to manage the Kansas City National Security Campus. Allan Consulting also provided the full range of proposal management and development services in support of Honeywell on this key win.

Point of Contact: Robert Allan, Principal; 865-556-0657;  
[rda@allancon.com](mailto:rda@allancon.com); [www.allancon.com](http://www.allancon.com)

## upcoming event >>

05.12.17  
**SAVE *the* DATE**  
**ETEBA Scholarship Fund Golf Tournament**

Join us at Towa Golf Course, nestled in the beautiful scenery of Northern New Mexico's Pojoaque Valley, for an afternoon of golfing and fun, while raising scholarship funds for New Mexico colleges. Sponsorship and registration form to come.

Corporate Sponsorship is available at 3 different levels: Platinum \$1,250; Gold \$750; and \$200 Donation. For more information about the benefits of sponsoring the event and/ or to register visit the ETEBA website at: <https://eteba.org/golf/>

## Industry event >>

*“Robots, Sensors & Humans—Benefits & Challenges of the Implementation of Robotic Systems in Hazardous Environments” May 3-4, 2017*

*Location: Florida International University—Modesto Maidique Campus, Miami, Florida*

*Registration is limited to 100 participants. [Register Here.](#)*



# Member Highlights

## Management Solutions Continues to Grow, Add Staff

Management Solutions is celebrating its 15<sup>th</sup> anniversary in 2017. The company continues to grow its project management, project controls, and earned value management work with federal clients; and is gaining equal momentum with its work in the healthcare and commercial industries.

In 2016, the company's team grew by 32 percent. Management Solutions has already added five new positions this year, including a new chief operating officer, U.S. Air Force veteran Jim Oswald, who brings 40 years of proven experience working in the government and the private sector.

"We have a lot to be thankful for and to celebrate," said Misty Mayes, the company's founder and president. "We started 15 years ago with one ORNL contract. ORNL mentored us and we used those value lessons to build the foundation of our company and to position ourselves for the growth we're experiencing today."

Management Solutions' most recent wins include contracts with the Tennessee Department of Health, the U.S. Army Corps of Engineers and with ORNL on the US ITER project.

For information on how Management Solutions can help you, contact us at 865-963-0400. To learn more about becoming a part of our team, go to [www.linkedin.com/company/managementolutionsllc](http://www.linkedin.com/company/managementolutionsllc) or [www.managementolutionsllc.com](http://www.managementolutionsllc.com). Management Solutions is proud to have been named Small Business of the Year by the Small Business Administration, the Department of Energy and ORNL.



Management  
Solutions, LLC

CELEBRATING

15  
YEARS

2002 - 2017

## Save the Date: October 3-5, 2017

- **Network with leaders in the energy, technology and environmental markets**
- **Learn the latest in emerging markets**
- **Strategize and partner with companies to bid on contracts**
- **Engage in business matchmaking sessions**
- **Enjoy lively receptions while doing business**

### The ETEBA Conference Experience

Now in its 18<sup>th</sup> year, the annual ETEBA Business Opportunities Conference packs a wealth of information, networking and fun into two days of first-rate programs and activities. Each year participants gather to build contacts and relationships with key decision makers and potential clients, acquire the latest updates on projects and developments, and learn about upcoming opportunities with prime contractors and government procurement officials in the energy, environmental and defense markets. The conference provides an excellent forum for you to promote your company's capabilities, products and services. This year, the ETEBA conference will again feature an agenda filled with outstanding speakers, a major Exhibit Hall, topical and educational workshops, and map room experience. Two evening receptions will give participants the chance to continue their networking while enjoying great food and entertainment.

**Sponsors can receive numerous benefits including: special recognition in all of ETEBA's BOC conference promotional materials, exhibit space preference, free advertising in the BOC Program, discounted rates and more.**

#### Who Should Sponsor and Exhibit

- ⇒ Companies seeking to identify near, mid and longer-term business opportunities with government or commercial entities in the energy, technology, environmental, engineering, construction and technical service sectors.
- ⇒ Companies interested in doing business with government agencies or prime contractors, either as a prime contractor, teaming partner, subcontractor or supplier.
- ⇒ Businesses interested in providing services and supplies to other businesses, or looking for ways to leverage their capabilities and experience to expand into new markets or gain new customers.
- ⇒ Federal agencies, contractors, utilities and companies wishing to promote upcoming contracting opportunities and educate potential buyers about their programs and how to do business with them.

Contact Our Business Manager Linda Short for More Details about This Year's Sponsor Opportunities: [linda@eteba.org](mailto:linda@eteba.org)