

# A Small Step

to ensure smooth functioning of your **Jewellery Business** 



# well defined PROCESSES & well designed SYSTEMS make us STAND OUT from the rest

Small ants thrive in most ecosystems, attributing to their social organisation and ability to modify habitats. Ant societies have division of labour, communication between individuals, and an ability to solve complex problems. Their systematic functioning is a wonder to human kind.

So is Acme Infinity, an ERP software for Jewellers which handles a complex and precious business efficiently. Well designed modules for stock, finance, customer, branch, supply chain, core and software; encompass a complete repertoire of Jewellery business.

We provide software solutions through which small & medium enterprises in Jewellery Wholesale, Manufacturing and Retail businesses can adopt systematic processes to achieve their business goals.



# **ACME INFOVISION**

Jewels and ornaments have a place of pride in our lives. Jewellery Business is highly prestigious and traditionally run businesses in India. However, in recent years it is undergoing a great deal of transformation. Changing scenarios have brought a unique set of challenges for the business.

Acme Infovision, with seventeen years of close association with Jewellers, has developed a comprehensive Enterprise Software solution to meet these challenges. It exhibits mastery over technology as well as domain expertise.







# **Acme Infinity**

offers systematic processes to overcome
your usual business hurdles. It helps in organizing efforts,
turning them into best practices. It suits your Business,
Accounting and Auditing needs. Acme Infinity, not just minimizes
your work-load but adds value to your business.
It empowers you to meet challenges of
the modern day Jewellery Business as
it is easy to implement and use.



# **ERP Software for Jewellery Business**



### **Branch Management**

| Counter Management | Online Billing | Estimates / Quotations | Customer Order Processing

# **Supply Chain Management**

| Stock Inward | Goldsmith Working | Refinery Module | Manufacturing Process





# Stock Management

| Stock Accounting | Labeling & Inventory | Customer Inward Outward

# **Customer Management**

| Customer Relationship Management | Sale Promotion Schemes





### **Financial Management**

| Financial Accounting | Advance Accounting

# Core Management

I Human Resource Management | Branch Connectivity | M. I. S. Reports and Dashboard





### **Software Management**

| Software Customization | System Security | Software Utilities | Latest Technology







# **BRANCH MANAGEMENT**

# **Counter Management**

- Counter Management Tool ensures systematic movement of customer across counters.
- This reduces crowd at counters and enhances service level.
- Cash and stock are tallied in such a minimum time that you will be at home quite early at the end of the day.
- Maker-checker system ensures self auditing of transactions.
- Control on issues like discount given, order delivery stock makes your day comfortable.

## **Online Billing**

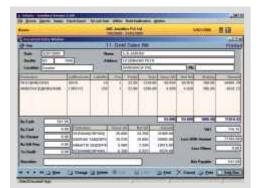
- Each and every transaction in jewellery business can be entered online, with adequate security.
- Neat and customised printouts can be produced for all documents.
- The Software provides special ways to enter transactions quickly to save valuable time.

# Estimates / Quotations

- As gold rate changes daily, it becomes necessary to give estimates to customers.
- Estimates/ Quotations can be prepared for sales, order and old gold purchase. If customer confirms transaction, then it can be converted to proper transactions.
- Estimates not confirmed by customer can be removed from the system.

### **Customer Order Processing**

- Customer orders with all details can be entered.
- Booking of in stock ornaments, booking with alterations, orders based on samples are handled appropriately.
- Entire chain from issuing order to goldsmith up-to delivery to customer is handled smoothly with all possibilities.
- Metal and advance can be taken from customer multiple times against single order.
- Delivery of ornaments can be given by parts for a single order.
- Exact status of the order is available at your finger tips at any moment.







Easy Administration and Accountability of Stock at Every Stage





# SUPPLY CHAIN MANAGEMENT

### Stock Inward

- Purchases can be recorded using purchase invoice, stock inward from branches.
   Stock inward on approval basis can be recorded appropriately.
- All effects to stock registers are transferred automatically.
- Standard Bar, New ornaments, diamonds, colour stones are given appropriate treatment.
- Purchase order for supplier and goldsmith can be automatically generated based on replenishment or reorder level method. They can also be prepared manually.

### **Goldsmith Management**

- Goldsmith issues and receipts can be recorded with samples and stones.
- Pending jobs with goldsmith, work to be given to smith and delivery schedule wise reports are provided.
- Labour charge, tut and wastage can be handled automatically by using karagir quotations.
- TDS cutting and further processing is handled seamlessly.
- Order wise diamond issues, receipts and damaged diamonds provision is there specifically for diamond jewellery merchants.

# **Refinery Module**

- Lot / batch formation of branch wise old gold received.
- Provision of converting old gold into salable items.
- Complete transition flow of melting, lab sample, refinery issue receipts with provision of wastage.
- Profit or loss calculation based on customer old gold receipts, purity specified by labs, pure gold received from refinery.
- Report based on branch wise profit & loss in old gold receipts

# **Manufacturing Process**

- Creation of departments, defining processes like job creation, model making, casting, filing, pre polish, mold making, final polish etc. as per the production cycle.
- In job creation, design no. and the details of metal with purity, colour stone, diamonds can be entered.
- For periodical stock checking, stock at each department is maintained with work completed stock
- Tracking of damaged, lost stones as well as wastage at each stage can be done.
- Reports of work in progress, stock items are available design number wise or Job number wise.







# STOCK MANAGEMENT

# **Stock Accounting**

- Comprehensive stock accounting is provided by Infinity by means of traditional GS-11, GS-12 registers, goldsmith's registers with alloy wastage.
- Old and new ornament registers are available in gross wt. net wt. as well as fine wt.
- Summary reports are provided for tallying stock registers with trading accounts.
- Exclusive reporting for diamonds and colour stones is available.

# Labeling and Inventory

- Labeling is essential for developing security measures against shop lifting and leakages. It also helps in generating vital reporting required for inventory management.
- Infinity's inventory management tool helps you in eliminating dead stock, minimizing slow moving stock and analyzing seasonal sales patterns.
- Labeling can be done with manual tags, Bar codes or RFID Tags.
- Stock checking becomes a simple routine process with RFID Tags or Bar coding.
- All necessary information including photos, hallmarking information, design number, purchase cost can be stored against label and is readily available at your finger tips, any moment.

### **Customer Inward Outward**

- Customer issues and receipts can be recorded with stones and diamonds.
- Approval issue / receipts along with details of pending approvals.
- Offers various reports including customer ledger in either amount, weight or both.
- Flexibility of converting weight into amount or vice versa is provided.
- Customer metal weight balance can be maintained for issue receipts separately.
- Automatic calculation of labour charges, wastage, other charges based on customer quotation.





Know Your Customer, Bind Them







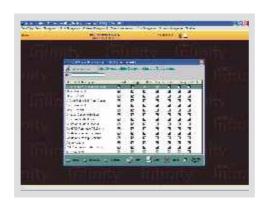
# **CUSTOMER MANAGEMENT**

# **Customer Relationship Management**

- Customers are the most important visitors to any business. Infinity opens new opportunities to build everlasting relationship with your customers.
- Detailed contact information is stored in software. Mailing list along with birthdays, anniversary reminders can be generated.
- Mailing lists of VIP customers may be prepared separately.
- You can use feed back form system, various analysis report on area wise purchasing, region wise sales, visiting frequency to identify your customer's profile and their purchasing preferences.
- Customer preferences are a key to better inventory planning.

### Sale Promotion Schemes

- Sales promotion schemes are key to attract customers.
- Just think and launch a scheme, Infinity will take care of its execution.
- Gift vouchers, coupons are maintained in details with stock, sales and redemption.
- Monthly saving schemes with proper accounting can be managed.





# An Insight to Your Business Financials





# FINANCIAL MANAGEMENT

### **Financial Accounting**

- Accounting is the heart of business management. As all transactions are recorded online, what remains is only finalization of accounts.
- Infinity comes with complete financial accounting up-to balance sheet.
- All required reports such as daybook, cash-bank books, sale purchase registers ledger, trial balance, Trading and P & Lare provided.
- Separate trading accounts for gold, silver and diamond can be prepared easily. In fact, you can group accounts up to any level.
- Infinity's taxation modules will take care of TDS, VAT and Service Tax in details.

### **Advance Accounting**

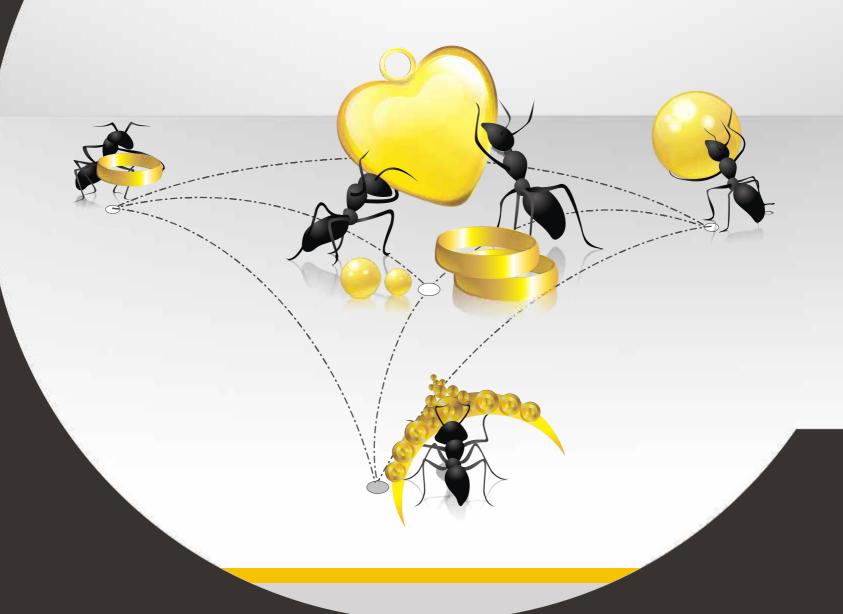
- Financial control and planning plays an important role in business success.
   Infinity's Ratio Analysis, Asset Management, Accounts Payable, Receivable Modules help you in that.
- Infinity provides much needed but otherwise complex reporting for financial analysis. All reports are provided branch wise and consolidated for multi branch organizations.
- Facility is provided to export accounting data to Tally.







From Showroom to an Enterprise





# **CORE MANAGEMENT**

# **Human Resource Management**

- Detailed information of employees can be entered.
- Employee attendance can be recorded either using biometric devices or manually.
- Pay Roll Software can be provided according to your requirements.
- Target based incentive calculations will keep salesman agile and alert.

# **Branch Connectivity**

- Multiple branches can be connected centrally with any communication mode like lease line.
- If connectivity fails, branches can be operated offline. All reports are available branch wise as well as in consolidated form.
- For cost effective solution, all branches can be operated locally and then the data can be merged for centralized processing.
- In case of centralized bar-coding, labels can be transferred automatically using data files.
- Centralized accounting for branches and head office is maintained seamlessly.

# M. I. S. Reports and Dashboard

- Management Information System Reports provide strategical guidelines for your vital business decisions. Many of these reports result in cost saving measures.
- Monthly analysis of sale sorted by item, item category, weight ranges, for better understanding of sales patterns.
- Age wise pending stock analysis by item, item category, weight ranges, label to focus on dead stock.
- Fast moving/slow moving analysis for items, item categories, weight ranges.
- Branch wise, item-category wise; weight range wise sales vs. closing stock analysis
- Dashboard More than 80 monitoring displays and graphs with continuously updating data from across the branches.
- Comparison reports of current and last year's sales.









# SOFTWARE MANAGEMENT

### **Software Customization**

- Infinity not only brings best practices in jewellery business to you but also accommodates already existing proven practices in your business.
- This is possible due to power of customization and flexibility in Infinity.
- Virtually everything from documents to reports is customizable.
- You can add new reports, modify existing ones to fetch exactly what you want.
- Multiple vouchers, documents can be designed to match your business practices.

### System Security

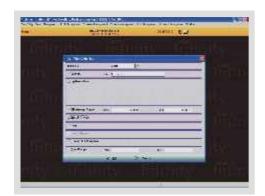
- Infinity provides user level security with password protection.
- Administrator can allot the user documents, menus, masters and reports as per his role in the system and only those will be accessible to the user.
- History (Audit trail) is maintained for changes in documents, masters and is made available for referral.
- Data is secured and encrypted internally.
   Even backup of data is with proper security and encryption.
- While entering transaction appropriate validation and safety locks are imposed.

# **Software Utilities**

- Important utilities like Year End, Panchang, To-do-List and certificate printing are part of Infinity.
- Cataloging Software for storing images of ornaments is provided.
- You can scan and store inward, outward documents and photos for future reference.

# **Latest Technology**

- Infinity is based on client server architecture.
- It is optimised to work on low bandwidth.
- It uses robust SQL database.
- Software can be integrated with devices like weighing scale, cameras, hand held devices and bio-metric devices







# A Unique ERP Software

# For **Retailers**

Centralized as well as distributed solutions for multi-branch organisations

# For **Manufacturers**

Easily administers bulk orders as well as job wise order processing

# For Wholesalers

Flexibility of converting weight into amount or vice versa



# For complete customer satisfaction we provide ...

- ? Installable CD, comprehensive training kit
- ? On-site personalized training
- ? Added features every month
- ? Fully equipped call center



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