

June 26, 2018



ACTIVE SAFETY

Teach In

• APTIV •

Elena Rosman

VICE PRESIDENT, INVESTOR RELATIONS, APTIV

Active Safety Teach In Agenda

9:35 AM

MACRO ENVIRONMENT

MARKET OUTLOOK

Xavier Mosquet | BCG

REGULATORY INSIGHTS

David Strickland | Venable

10:25 AM

APTIV

APTIV ACTIVE SAFETY

Glen De Vos | Senior VP & CTO

11:00 AM

Q&A, INTERACTION

Q&A Round Table

Glen De Vos | Senior VP & CTO

Xavier Mosquet | BCG

David Strickland | Venable

INTERACTIVE LUNCH

Forward Looking Statements

This presentation, as well as other statements made by Aptiv PLC (the “Company”), contain forward-looking statements that reflect, when made, the Company’s current views with respect to current events, certain investments and acquisitions and financial performance. Such forward-looking statements are subject to many risks, uncertainties and factors relating to the Company’s operations and business environment, which may cause the actual results of the Company to be materially different from any future results. All statements that address future operating, financial or business performance or the Company’s strategies or expectations are forward-looking statements. Factors that could cause actual results to differ materially from these forward-looking statements are discussed under the captions “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s filings with the Securities and Exchange Commission. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect the Company. It should be remembered that the price of the ordinary shares and any income from them can go down as well as up. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except as may be required by law.

Today's Discussion

UNIQUELY POSITIONED WITH PORTFOLIO OF RELEVANT ACTIVE SAFETY TECHNOLOGIES UNDERPINNING INDUSTRY LEADING GROWTH OUTLOOK

MACRO

WHERE AND HOW WILL THE MARKET EVOLVE



SPENT YEARS UNDERSTANDING HOW THE MARKET WAS DEVELOPING

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BUSINESS OUTLOOK AND COMPETITIVE DYNAMICS



PORTFOLIO STRATEGY KEY TO APTIV'S BOOKINGS AND MARKET SHARE GAINS

REGULATORY

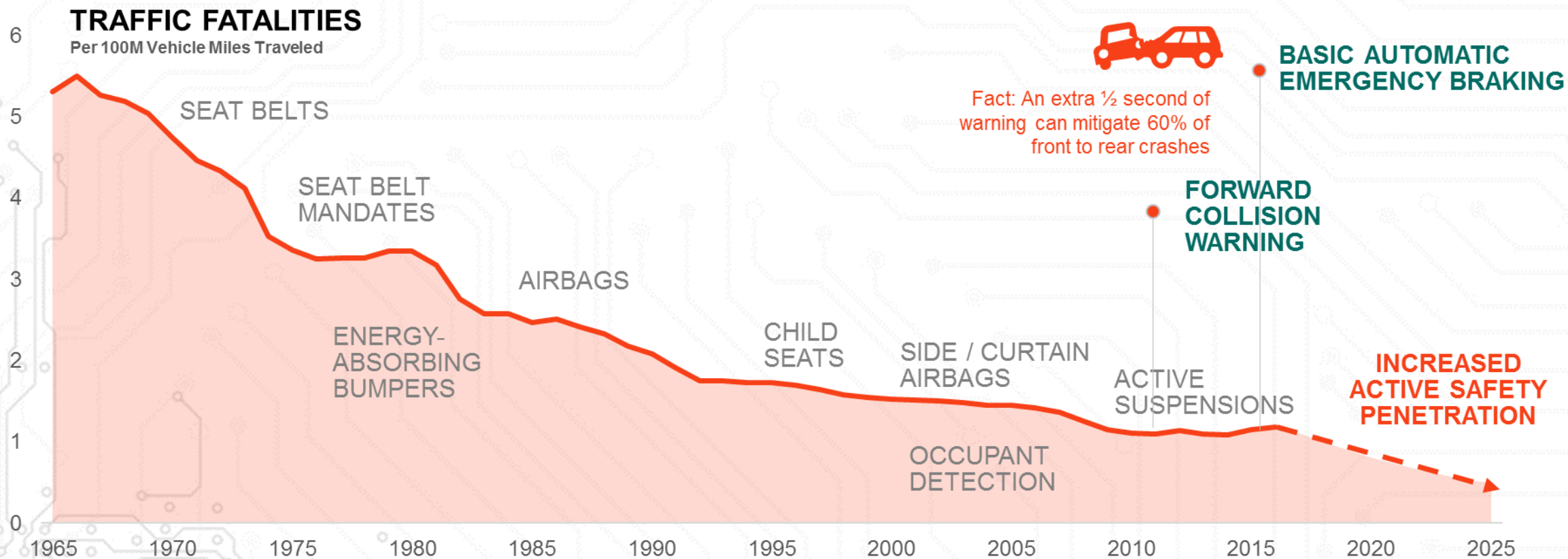
IMPACT OF FEDERAL AND MUNICIPAL POLICIES



REGULATION DRIVING ADOPTION; AT THE FOREFRONT OF DEMOCRATIZATION

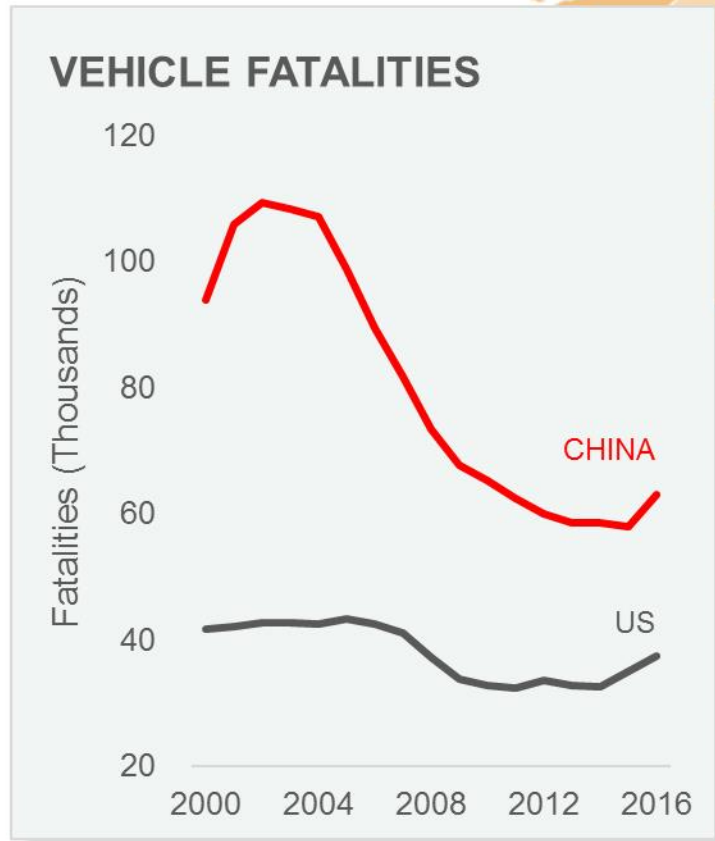
Passive Safety Reaching Its Limits

AUTOMOTIVE INDUSTRY SUCCESSFUL IN CONSTANTLY REDUCING VEHICLE FATALITIES, BUT PASSIVE SAFETY BENEFITS REACHING ITS LIMIT; ACTIVE SAFETY A CRITICAL NEXT STEP IN REDUCING VEHICLE FATALITIES

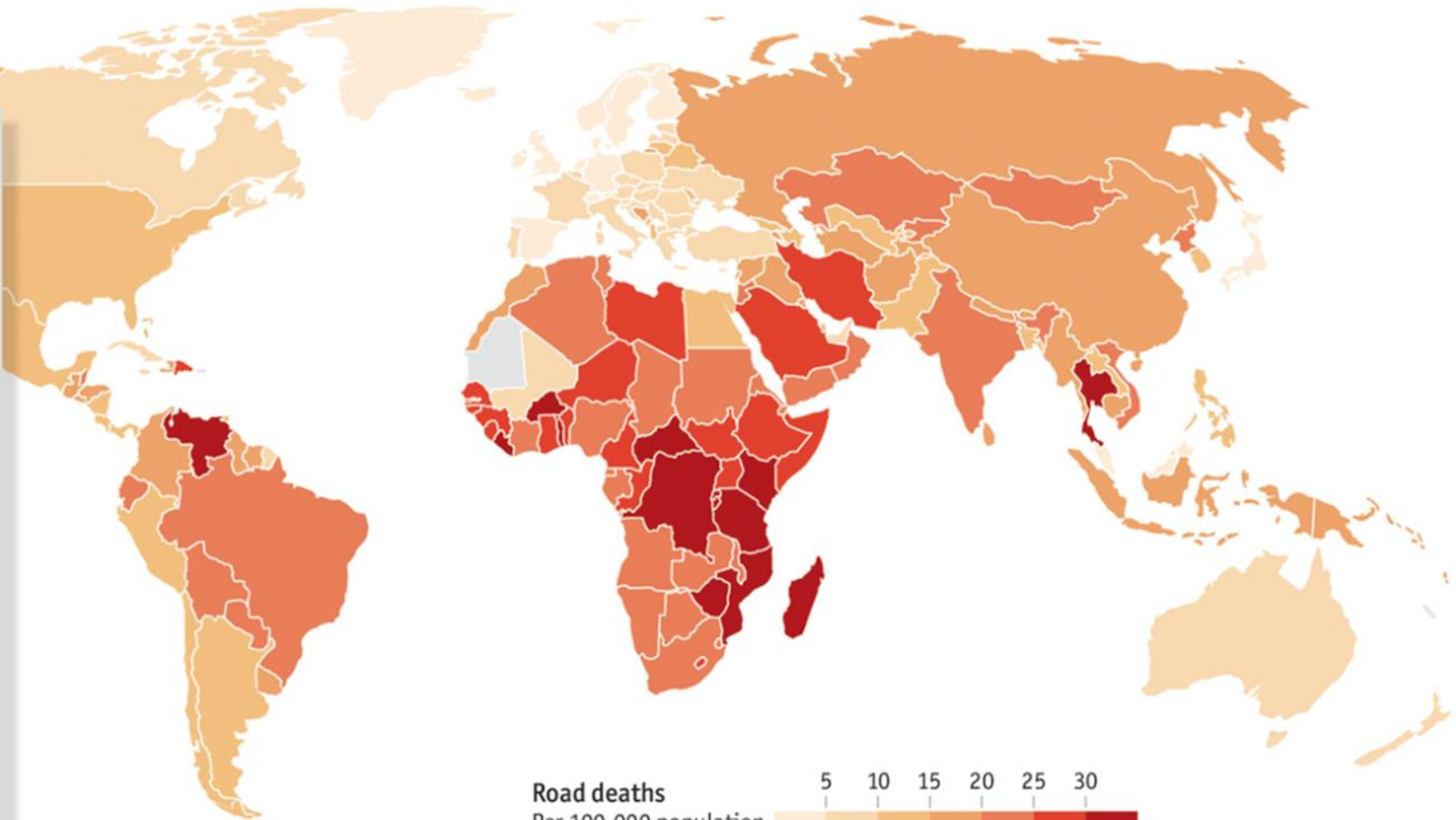


Less Mature Markets Even More Hazardous

SIGNIFICANT OPPORTUNITIES FOR PROGRESS REMAIN



Sources: NHTSA, World Health Organization, The Economist



Today's Presenters

BRINGING TOGETHER INDUSTRY THOUGHT LEADERS WITH APTIV COMMERCIALIZATION FOCUS

VENABLE_{LLP}



David Strickland
Partner in Venable's Regulatory Group,
and Former Administrator of the National
Highway Traffic Safety Administration
(NHTSA)

BCG
THE BOSTON CONSULTING GROUP



Xavier Mosquet
Senior Partner and Managing Director
The Boston Consulting Group

• APTIV •



Glen W. De Vos
Senior Vice President, Chief Technology
Officer and President, Mobility and
Services Group

Executive Summary

ACTIVE SAFETY PENETRATION ACCELERATING

- Increasing consumer awareness and willingness to pay present upside for the active safety market
- OEMs making Active Safety core to their strategy and driving penetration of more advanced features

REGULATORS AND INFORMATION SERVICES SUPPORT CONTINUED DEMOCRATIZATION

- Regulators recognize active safety saves lives; continued empirical evidence supports mandates and recommendations
- China moving quickly to “catch up”; expected to follow EU standards

APTIV WELL POSITIONED TO CAPITALIZE ON CONTINUED TRENDS: 2018 REVENUE ~\$1B

- Relevant portfolio of advanced solutions; winning in both premium and high volume segments
- Demonstrated Smart Vehicle Architecture capabilities ensure scalability and cost optimization
- Automated driving on the spectrum of Active Safety; leveraging SW investments and partnerships for L0-L3 applications

Xavier Mosquet

SENIOR PARTNER AND MANAGING DIRECTOR,
THE BOSTON CONSULTING GROUP

A background image of a sparkler with bright orange and yellow sparks against a dark blue background. A large green rectangular area is overlaid on the left side of the image.

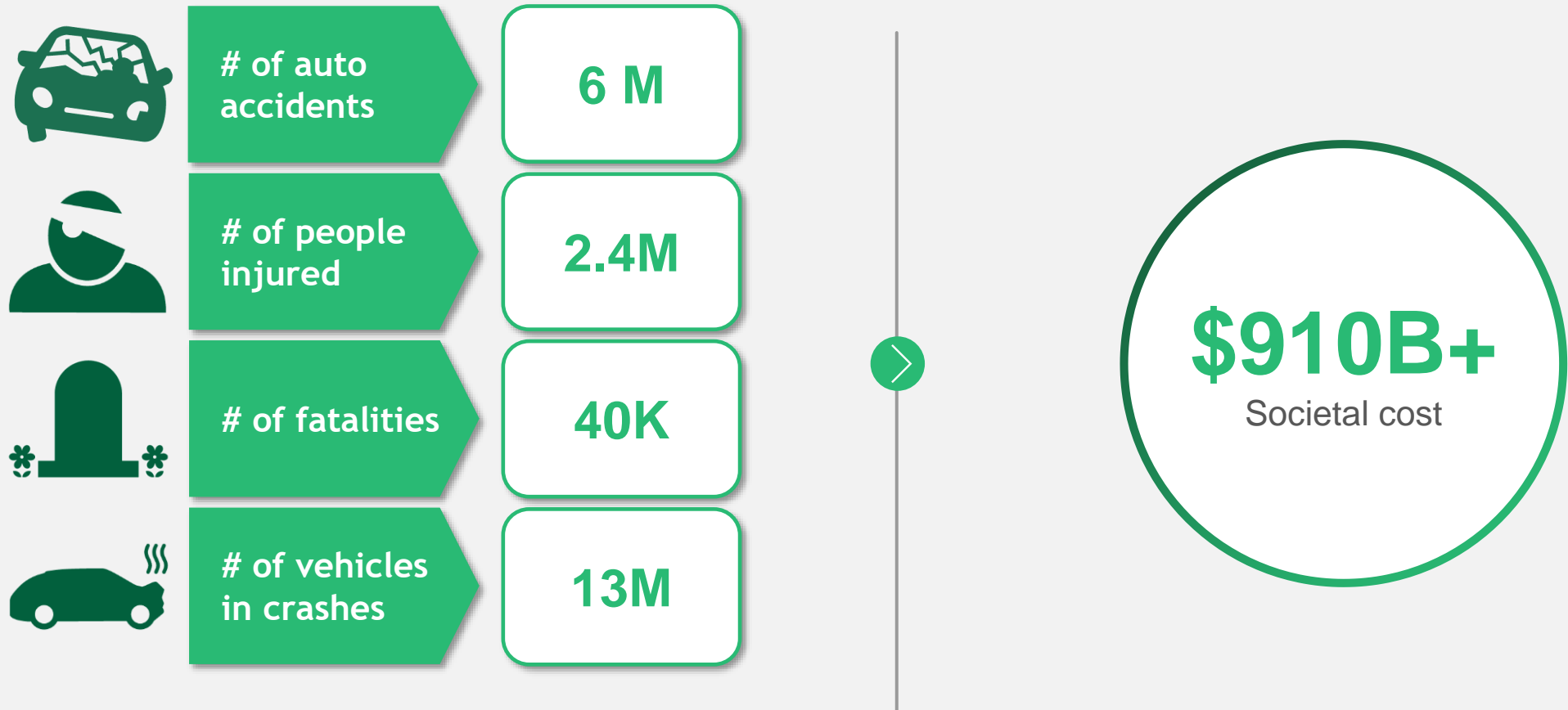
BCG

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Active Safety Evolution

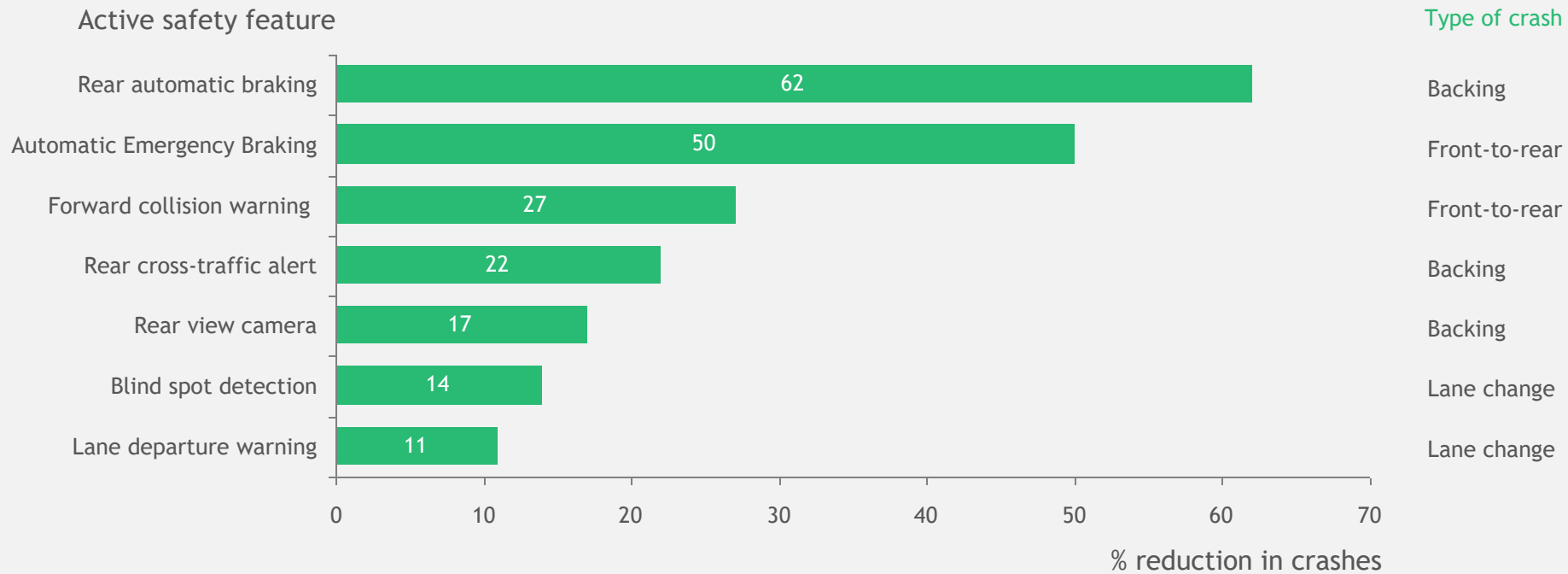
JUNE 26, 2018

The number and severity of auto accidents in the U.S. are troubling



Active safety can reduce number of crashes

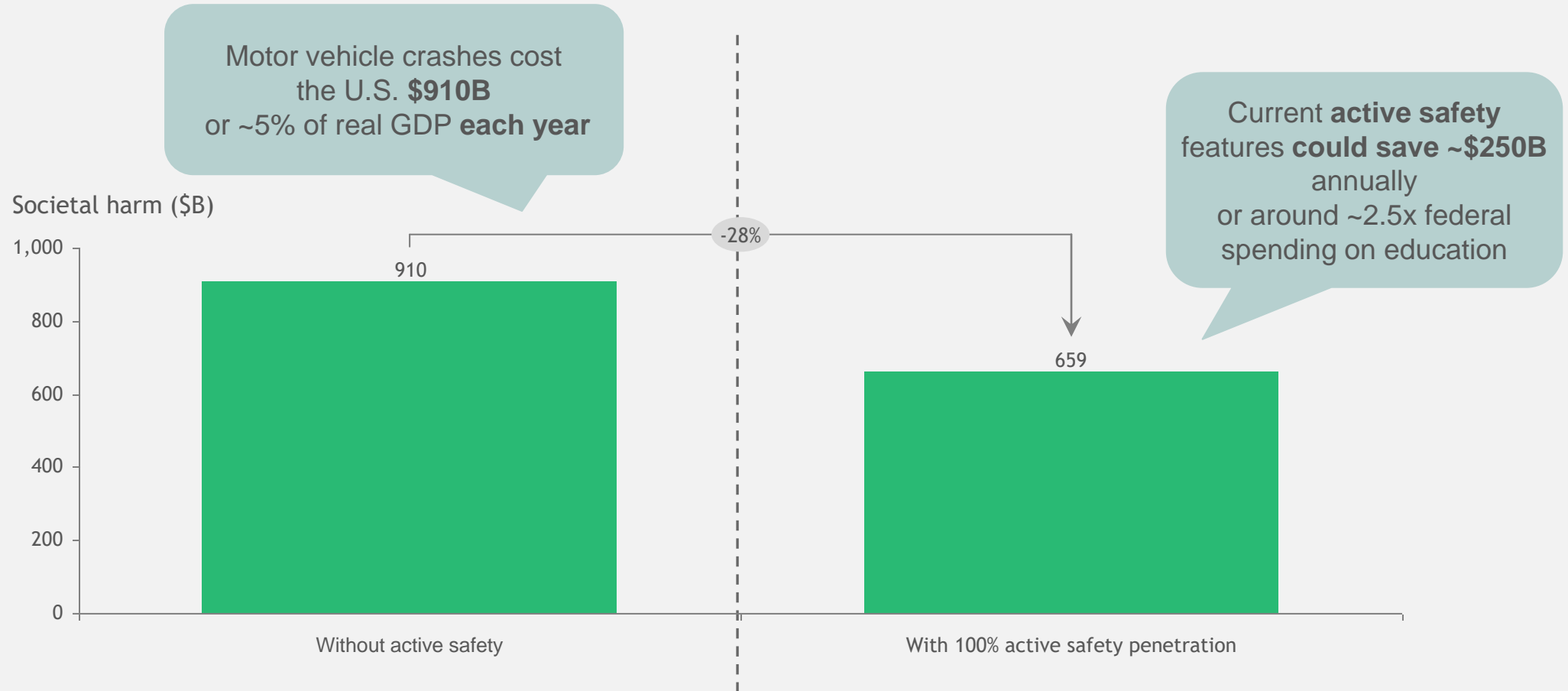
Active safety features can reduce backing and front-to-rear collisions by up to 62% and 50%, respectively¹



1. US backing crash study conducted 2012 – 2015, front-to-rear collisions study conducted 2010 – 2014 and lane change study conducted 2009 - 2015
Source: NHTSA, IIHS

Motor vehicle crashes cost U.S. society \$910B per year

Current active safety features have the potential to reduce societal harm by 28%

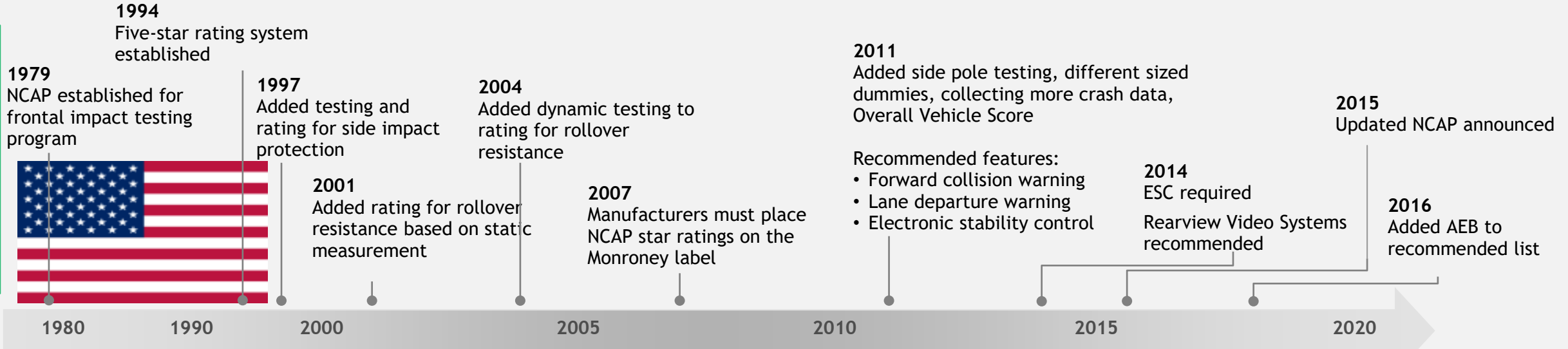




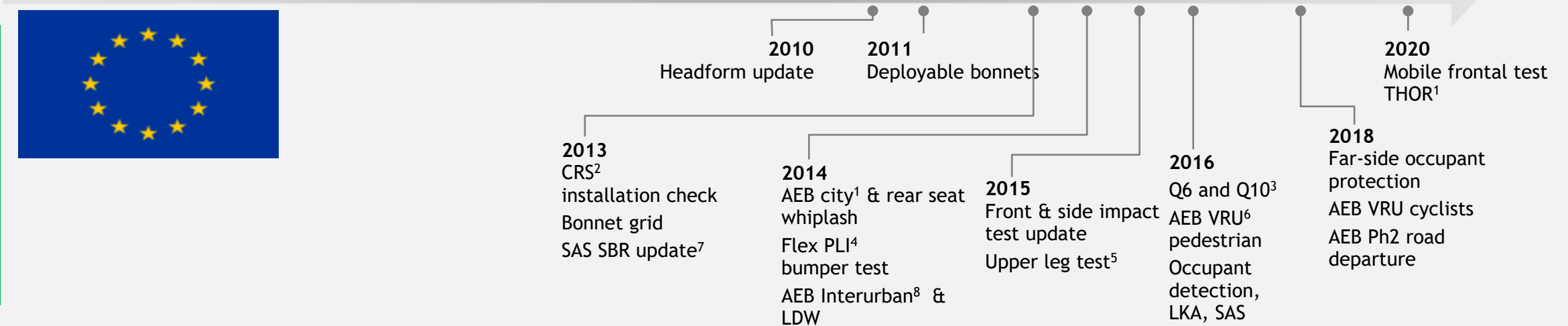
Four factors to unlock potential societal benefits of active safety

US and EU regulators pushing NCAP at rapid pace

US NCAP



EU NCAP

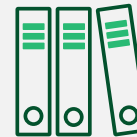


1. Automated Emergency Braking at low speeds. 2. Child restraint systems. 3. Child dummies with advanced biomechanical and anthropometric characteristics. 4. Pedestrian Legform Impactor. 5. Pedestrian test to assess impact on upper leg and pelvis at 40km/h. 6. Vulnerable Road User or pedestrians with disabilities or reduced mobility and orientation. 7. SAS = Speed Assistance Systems (i.e. Intelligent Speed Assist), SBR = Seat Belt Reminder. 8. Automated Emergency Braking at mid/high speeds.
Source: Expert interviews, Euro NCAP website, public search

US regulators committed to ensuring active safety penetration



Twenty automakers¹ pledged to voluntarily equip virtually all new passenger vehicles by September 1, 2022



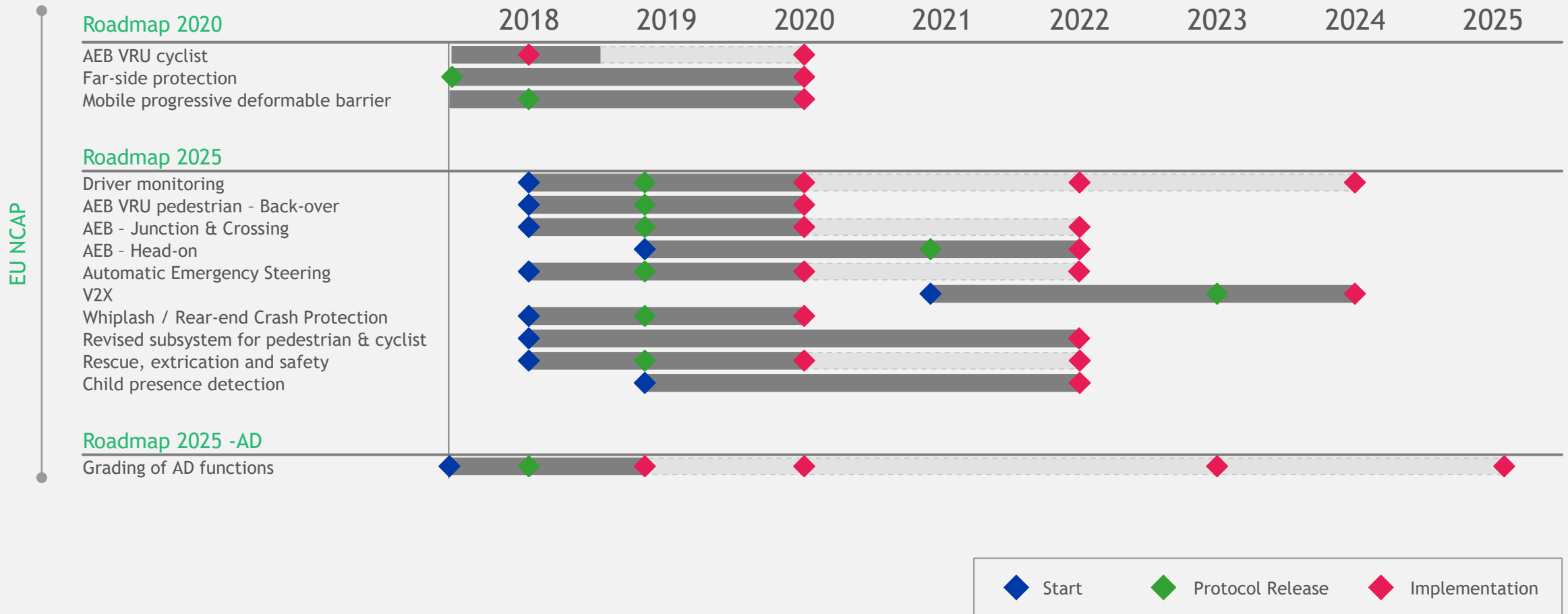
Announced NCAP update to include crash avoidance and included AEB in list of recommended technologies



Launched studies with industry and academia to study effects





1. Participating OEMs include Audi, BMW, Fiat Chrysler, Ford, General Motors, Honda, Hyundai, Jaguar Land Rover, Kia, Maserati, Mazda, Mercedes-Benz, Mitsubishi Motors, Nissan, Porsche, Subaru, Tesla Motors, Toyota, Volkswagen and Volvo. These companies represent more than 99 percent of the U.S. automobile market.

EU regulators committed to continue pushing active safety as well, China to match EU NCAP standards



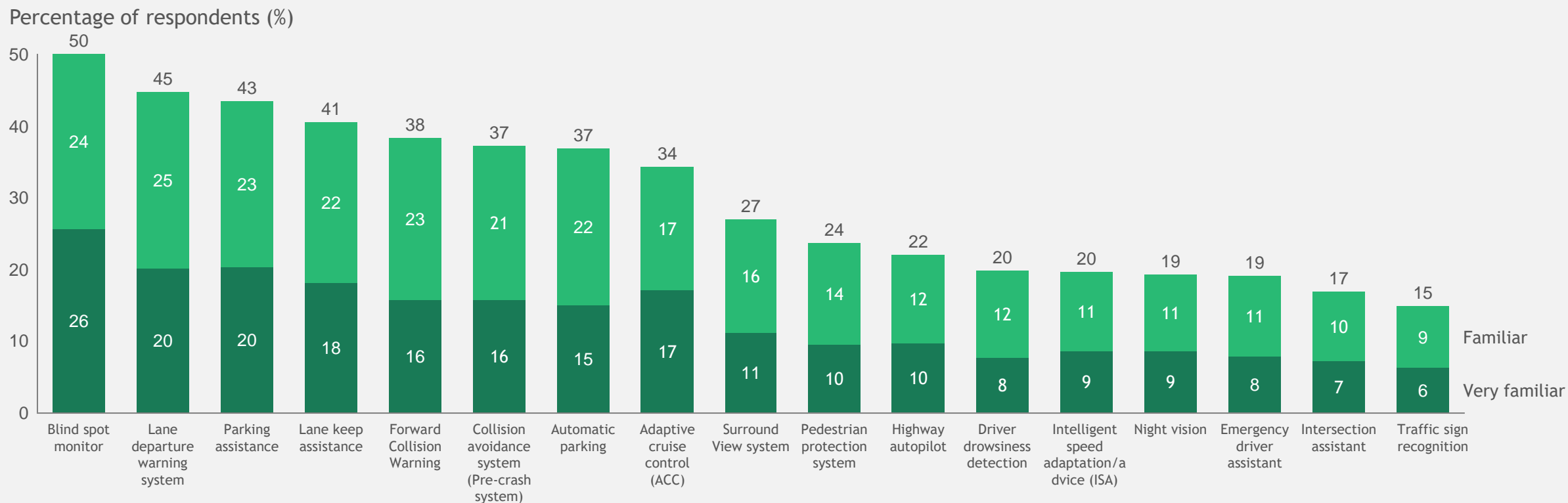


OEMs making active safety core part of their strategy

OEM	Vision	2017 AEB take rate	Progress
	<i>By 2020, no one will be killed or seriously injured in a new Volvo car or SUV</i>	68%	<p>“ In Sweden alone we have seen a decline of ~45% in rear-end frontal crashes thanks to our collision warning with autobrake system...we are determined to take the next step in reducing avoidable collisions with the addition of steering support and assistance systems -Three60</p>
	<i>Toyota will lead the way to the future of mobility, enriching lives around the world with <u>the safest and most responsible</u> ways of moving people</i>	56%	<p>“ By the end of this year, the first generation of Toyota Safety Sense, the carmaker's suite of active and passive safety systems, will be standard on almost every Toyota. But there's an even more powerful version of Toyota Safety Sense coming next year, and it too will become standard equipment - CNET</p>
	<i><u>Zero Crashes, Zero Emissions, Zero Congestion</u></i>	20%	<p>“ General Motors offers automatic braking as optional equipment on about two-thirds of its models.</p>
	<i>Safety comes first</i>	14%	<p>“ Nissan Motor Co. said it would make automatic braking systems standard on an estimated 1 million 2018 model cars and light trucks sold in the United States - Automotive news</p>



High level of awareness among consumers



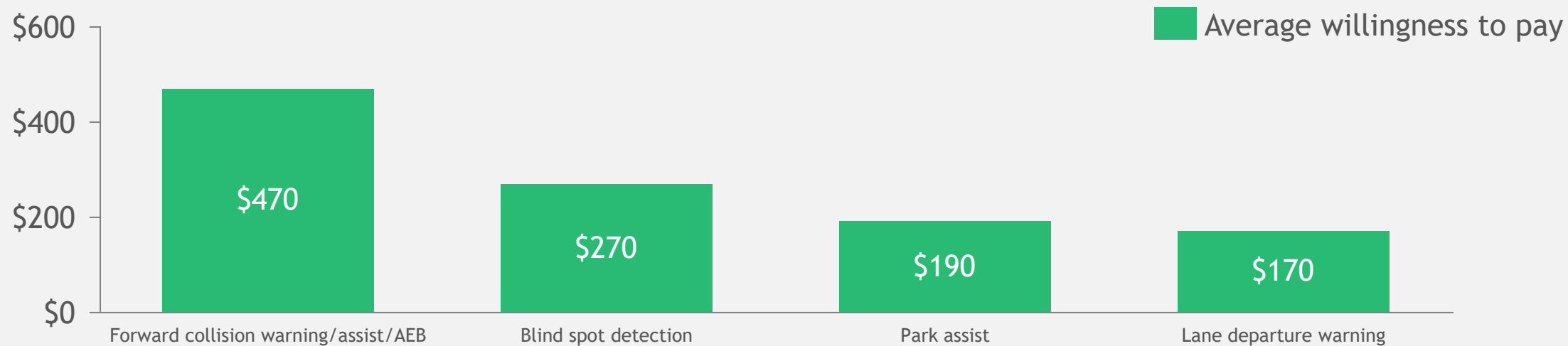
Q: from the list of the safety or convenience car technologies below, how familiar are you with each one?

Note: n=1,511
Source: BCG 2017 Survey

SLIDE REDACTED



Consumer acceptance and willingness to pay for active safety



2017 Penetration (US)	~20-30%	40%	40%-90%	30%
Owners who like it (US)	68-69%	83%	80% ¹	70%
Owners say system helped avoid crash	18-19%	35%	20% ¹	7-12%

Recap: Levels of driving automation

Level	Name	Steering and acceleration/ deceleration	Monitoring driving environment	Fallback performance of dynamic driving task	System capability (driving modes)
Human driver monitor the driving environment					
0	No Automation	Human driver	Human driver	Human driver	n/a
1	Driver Assistance	Human driver and system	Human driver	Human driver	Some driving modes
2	Partial Automation	System	Human driver	Human driver	Some driving modes
Automated driving system ("system") monitors the driving environment					
3	Conditional Automation	System	System	Human driver	Some driving modes
4	High Automation	System	System	System	Some driving modes
5	Full Automation	System	System	System	All driving modes

Market evolving as a continuum rather than in discreet SAE levels

	Level 0	Level 1	Level 2	Level 2+	Level 3	Level 4	Level 5
Use cases	Systems to aid or warn driver, including emergency intervention e.g. backup camera, blind spot warning, collision warning	Adaptive Cruise Control (ACC)	Lane keep assist + ACC	Highway automated driving without lane change or driver assisted lane change Traffic jam assist (car in front)	Highway automated driving, Lane change driver led/assisted or automatic	Most driving scenarios automated, including lane change	All driving scenarios automated, no steering wheel or pedals
Driver in loop	Yes	Yes	Yes	Yes (lower engagement)	No	No	No
Safe stop	No	No	Likely (slow down in lane)	Likely	Yes	Yes	Yes
Driver reengagement	No	No	Yes	Yes	Yes	No	No
Redundancy	No	No	No	No	No	Yes	Yes

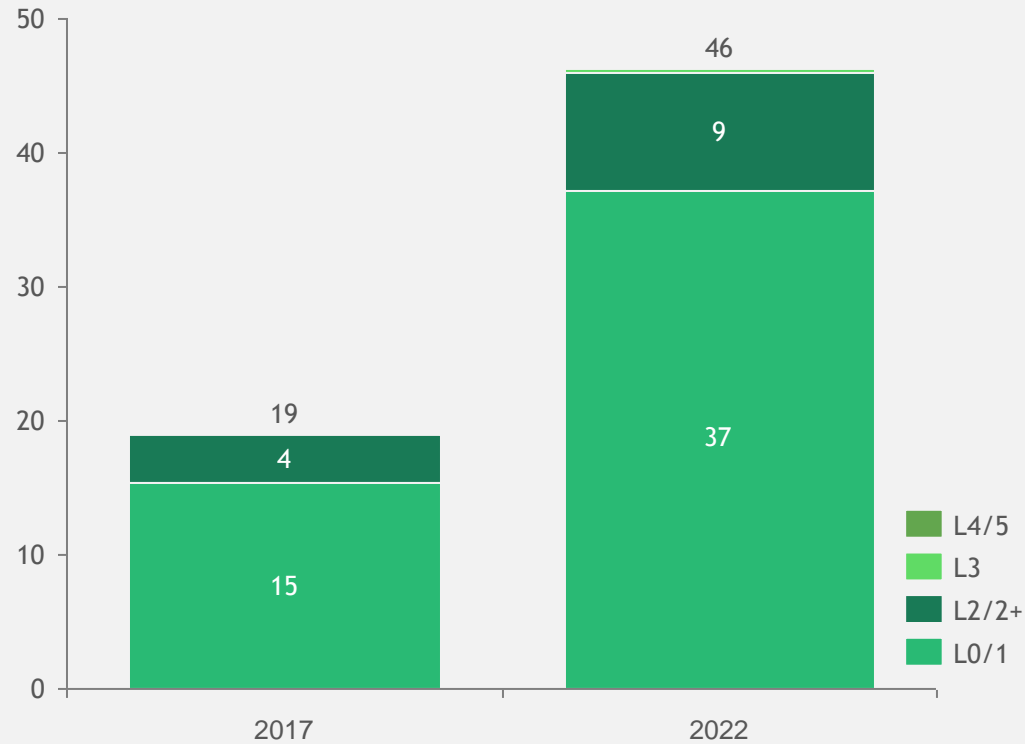
Each level of automation paves way for the next

	Level 0/1	Level 2	Level 2+	Level 3	Level 4/5
Cameras	1-2	1-2	4 - 8	5 - 6	5 - 14
Radar	0 - 5	3-5	1 - 5	3 - 5	8 - 21
Lidar	0	0	0	1	1 - 5
Ultrasonic	4 - 6	6-12	4 - 12	8 - 12	0 - 12
AD module	0	1	1	1 - 2	1 - 3
Driver monitoring	No	No	Camera/ touch	Camera/ touch	Camera/touch
Redundant steering/braking	No	No	No	Yes	Yes

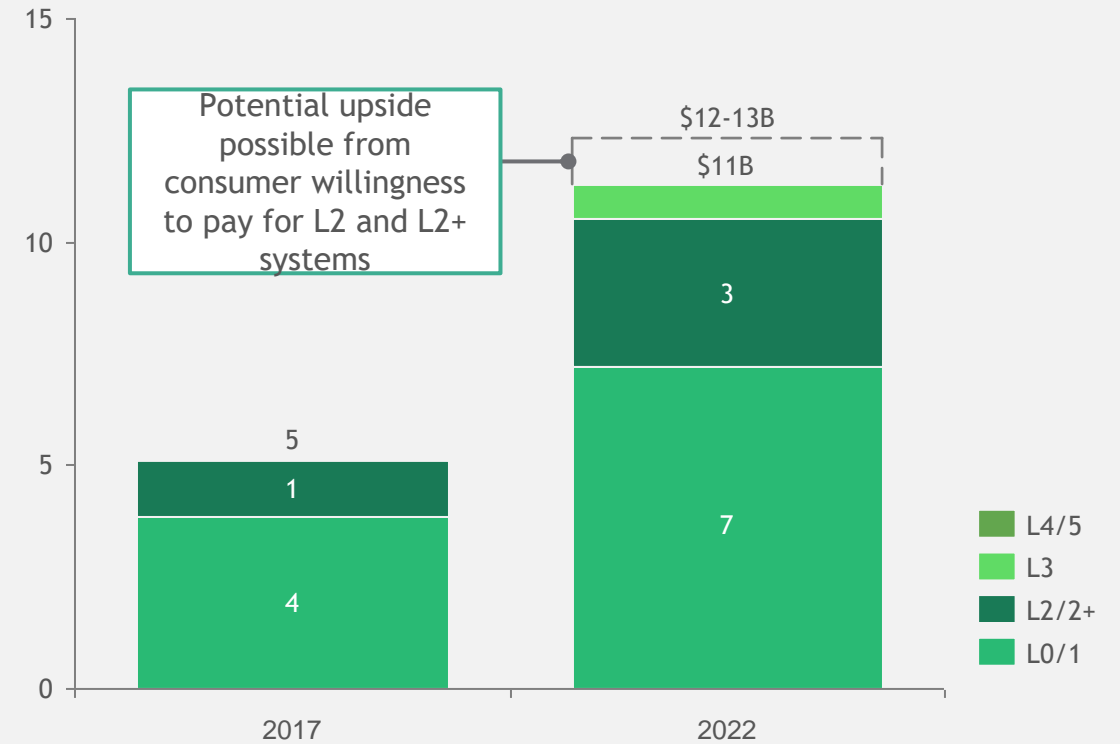
Note: AD stack composition based on benchmarking of solutions currently in production
 Source: BCG analysis

Regulatory pace, consumer awareness/willingness and OEM commitment will continue market growth

Market size (million vehicles)



Market size (\$B)



Source: BCG analysis

Key implications for the market

1

Societal value of active safety is significant, 30+% of annual societal cost of accidents can be avoided short term, 90% as a target

2

OEMs will use active safety as point of differentiation

3

CPV and penetration are expected to continue growing, with the core market focused on L0-L2+ for the near future

4

Active safety will provide stepping stones for full autonomy (L4)

A close-up photograph of a lit sparkler against a dark background. The sparkler is the central focus, with numerous bright, golden-yellow sparks radiating outwards in all directions. The sparks vary in length and intensity, creating a dynamic and celebratory atmosphere. The background is dark, making the bright sparks stand out prominently.

BCG

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bcg.com

David Strickland

PARTNER, VENABLE

Regulatory Roadmap

REGULATORS RECOGNIZE ACTIVE SAFETY SAVES LIVES

- As early active safety technology has become more common, regulators have looked at the data and recognized that advanced safety features have reduced crashes and fatalities
- As more advanced solutions are deployed, regulators will continue to examine the data, and we expect will be sensitive to the societal benefits - both human and economic - this technology provides

TAKING PRAGMATIC APPROACH TO FUTURE REGULATION

- We expect that the regulator will continue to encourage manufacturers that have deployed these systems to democratize them, using NCAP and/or agreements akin to the AEB agreement
- In the U.S., the promulgation of regulations mandating ADAS systems will be based on data, which we expect to drive regulations across major markets; will start with US and EU, and China is expected to follow EU NCAP

Glen De Vos

SENIOR VICE PRESIDENT, CHIEF TECHNOLOGY OFFICER AND
PRESIDENT, MOBILITY AND SERVICES GROUP, APTIV

Addressing Mobility's Toughest Challenges

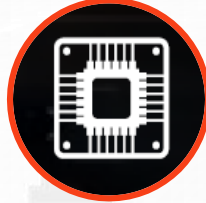
PROVIDING END-TO-END SOLUTIONS THAT ENABLE THE COMMERCIALIZATION OF NEW MOBILITY

SMART VEHICLE ARCHITECTURE

SOFTWARE



SENSING AND COMPUTING



SIGNAL AND POWER DISTRIBUTION

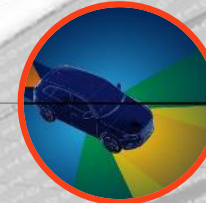


CONNECTIVITY



SMART MOBILITY SOLUTIONS

ACTIVE SAFETY



USER EXPERIENCE



CONNECTED SERVICES



AUTONOMOUS SYSTEMS



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Leveraging Full Aptiv Capabilities

UNIQUELY POSITIONED WITH BOTH THE BRAIN AND NERVOUS SYSTEM OF THE VEHICLE

MULTIPLE APTIV PRODUCT LINES **CONTRIBUTE TO - AND BENEFIT FROM - INCREASING SAFETY ADOPTION**



ACTIVE SAFETY PROVIDING SOFTWARE, DOMAIN CONTROLLERS AND SENSING SOLUTIONS WHICH ENABLE INCREASING SAFETY AUTOMATION



SIGNAL AND POWER DISTRIBUTION KNOWLEDGE ENABLES OPTIMIZED, FAILSAFE VEHICLE ARCHITECTURES, AND DE-RISKS INTEGRATION FOR CUSTOMERS



FOUNDATION IN **SECURITY & CONNECTIVITY** WITH 40M CONTROLLERS SHIPPED ANNUALLY; DEEP VEHICLE CONTROL AND ACTUATION EXPERTISE



AUTOMATED DRIVING ALGORITHMS AND EXPERIENCE HELPS DEFINE ROADMAP, DEMONSTRATE SCALABILITY

Heritage In Active Safety

OVER 25 YEARS OF EXPERIENCE IN COMMERCIALIZING
AUTOMOTIVE GRADE SAFETY SOLUTIONS

HUGHES
AIRCRAFT

1985: Hughes Aircraft Corp sold to automotive industry to accelerate development of technology such as automotive navigation and collision avoidance systems



1999: Industry's first radar-based Adaptive Cruise Control system production

First three generations of radar were electromechanical



2007: Industry first sensor fusion of radar and vision systems



Subsequent generations of radar all solid state / electronic scanning.

2009: Industry first introduction of solid state radar. Vastly improved reliability and lowered cost, leading to broader market adoption

2014: Industry first integration of radar and camera into a single unit



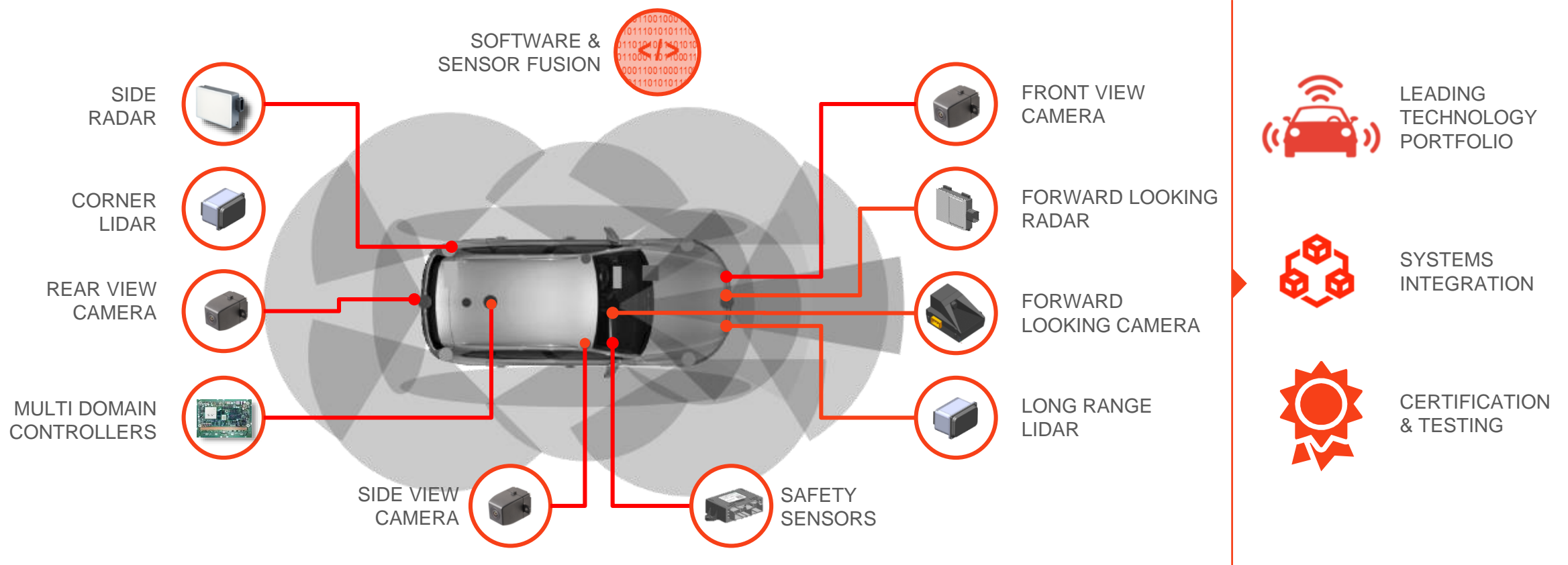
2017: Industry first multidomain controller introduced on the Audi A8



2018: Global radar capabilities with lead development and application centers in every region

Active Safety Portfolio

COMPREHENSIVE ACTIVE SAFETY SOLUTIONS SUPPORTED BY DEEP SYSTEMS KNOWLEDGE AND RELEVANT PRODUCT PORTFOLIO



Perception Systems Enable Advanced Safety

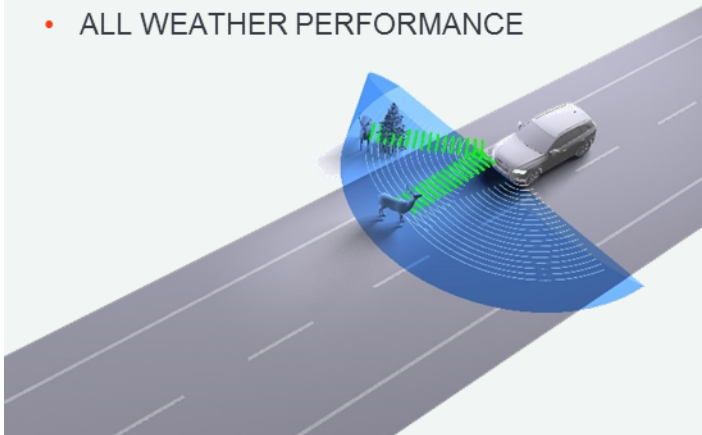
INVESTMENTS IN ENGINEERING AND STRATEGIC PARTNERSHIPS UNIQUELY POSITION APTIV ACROSS ALL THREE SENSING MODALITIES

RADAR

25+ YEARS OF EXPERIENCE WITH THE 8TH GENERATION OF RADAR TECHNOLOGY IN DEVELOPMENT

STRENGTHS

- LONG RANGE SENSING
- OBJECT MOVEMENT
- ALL WEATHER PERFORMANCE

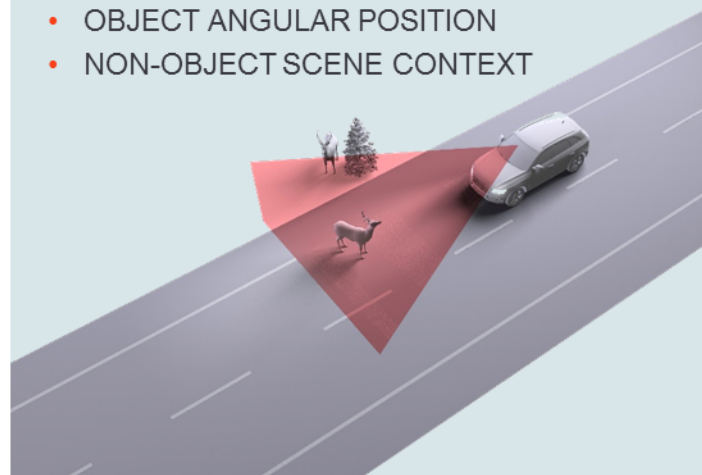


VISION

LEADING PLAYER IN THE MARKET WITH A LONG-TERM MOBILEYE PARTNERSHIP FOR VISION PROCESSING

STRENGTHS

- OBJECT CLASSIFICATION
- OBJECT ANGULAR POSITION
- NON-OBJECT SCENE CONTEXT

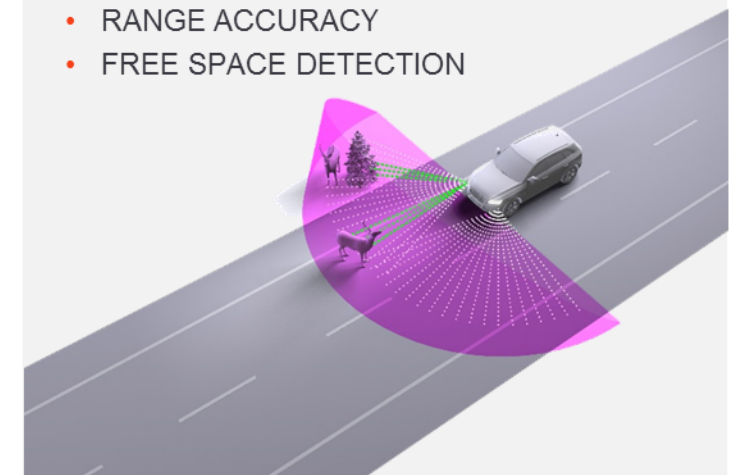


LiDAR

STRATEGIC INVESTMENTS DRIVE THE ADVANCEMENT OF SOLID STATE LiDAR SOLUTIONS

STRENGTHS

- PRECISE 3D OBJECT DETECTION
- RANGE ACCURACY
- FREE SPACE DETECTION



The Importance of Sensor Fusion

MULTIPLE SENSING MODALITIES REQUIRED; SENSOR FUSION IS THE SECRET SAUCE THAT BRINGS THEM TOGETHER

	RADAR	LiDAR	CAMERA	FUSION
Object detection	+	+	○	+
Pedestrian detection	-	○	+	+
Weather conditions	+	○	-	+
Lighting conditions	+	+	-	+
Dirt	+	○	-	+
Velocity	+	○	○	+
Distance – accuracy	+	+	○	+
Distance – range	+	○	○	+
Data density	-	○	+	+
Classification	-	○	+	+



ASSESS CONFIDENCE OF THE DETECTED OBJECTS AND EVALUATE PLAUSIBILITY OF THE OBJECT



IMPROVE ACCURACY OF POSITION AND MOTION ESTIMATION



MAXIMIZE AVAILABILITY AND ENSURE FAILSAFE OPERATIONAL PERFORMANCE

Smart Vehicle Architecture (SVA) for ADAS

APPLYING SMART VEHICLE ARCHITECTURE APPROACH KEY TO SCALABILITY, AND OPTIMIZED COST FOR NEXT GENERATION FUNCTIONALITY

2007 | VOLVO S80

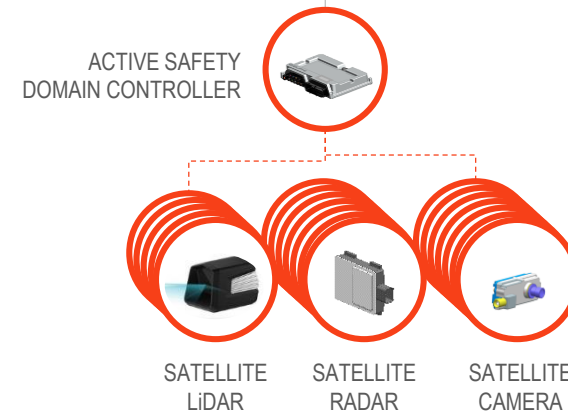


APPLYING SVA APPROACH

- Improved decision making
- Significant mass reduction
- Reduced architectural complexity
- Failsafe sensing & compute
- Scalable, future proof software platform
- Optimized system costs

Today

2018 | BMW



MAX SYSTEM CAPABILITIES

- SENSORS SUPPORTED: 2
- CLOCK SPEED: 50 MHz
- DMIPS: <56
- LINES OF CODE: <100K

COMMERCIALIZATION

- FUNCTIONAL SAFETY: NO
- SCALABILITY: NO
- FLEXIBILITY / REUSE: LIMITED
- OEM ON-COST: FIXED

MAX SYSTEM CAPABILITIES

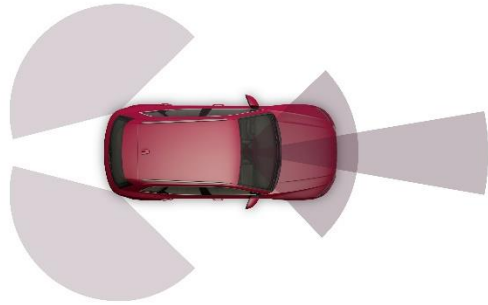
- SENSORS SUPPORTED: 16
- CLOCK SPEED: 2+ GHz
- DMIPS: 130K
- LINES OF CODE: 15M+

COMMERCIALIZATION

- FUNCTIONAL SAFETY: YES
- SCALABILITY: HIGH
- FLEXIBILITY / REUSE: HIGH
- OEM ON-COST: **OPTIMIZED**

Today's Active Safety Architecture

MARKET CONTINUING TO DRIVE PENETRATION OF MORE ADVANCED SOLUTIONS



LEVEL 0/1

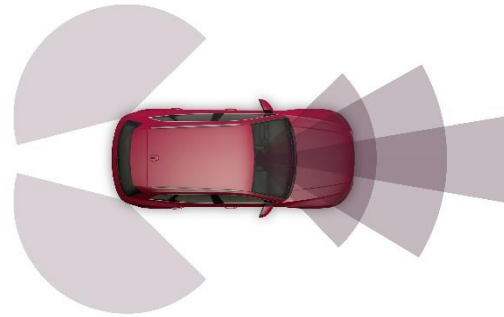
Function-specific automation of one control function

EXAMPLE FEATURES

- Automatic emergency braking
- Adaptive cruise control
- Blind spot detection

SENSOR SUITE

- Rear corner radar x 2
- Front radar
- Forward camera



LEVEL 2

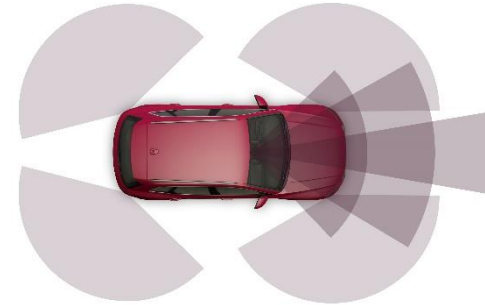
Combined function automation of two or more control functions

EXAMPLE FEATURES

- Highway assist
- Traffic jam assist

SENSOR SUITE

- Rear corner radar x 2
- Front radar
- Forward camera
- Multi-domain controller



LEVEL 2+

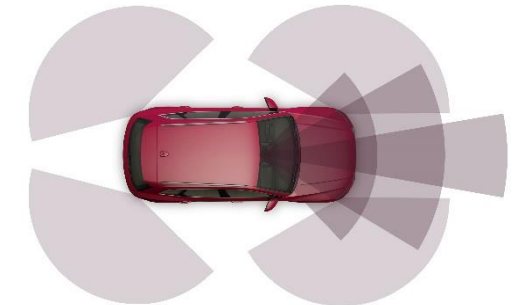
Conditional automation; driver engaged with hands-free highway assist

EXAMPLE FEATURES

- Auto lane change
- Highway assist
- Traffic jam assist

SENSOR SUITE

- Corner radar x 4
- Front radar
- Forward camera
- Multi-domain controller



LEVEL 3

Conditional automation; driver able to fully disengage under specified conditions

EXAMPLE FEATURES

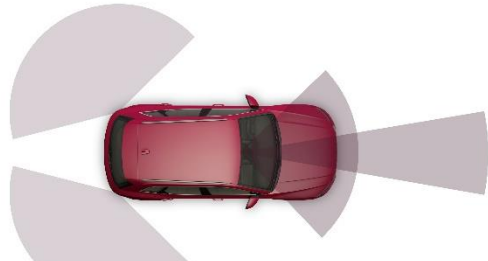
- Highway pilot
- Safe stop on side of road

SENSOR SUITE

- Corner radar x 4
- Forward radar
- Forward vision
- Surround vision
- Driver state camera
- Forward LiDAR
- Multi-domain controller

Content Per Vehicle

INCREASING LEVELS OF FUNCTIONALITY RESULT IN SIGNIFICANTLY HIGHER ADDRESSABLE CPV



LEVEL 0/1

Function-specific automation of one control function

\$275 - 325

Addressable CPV

- Sensing (\$125 - 195)
- Compute (~\$150)
- Embedded Software



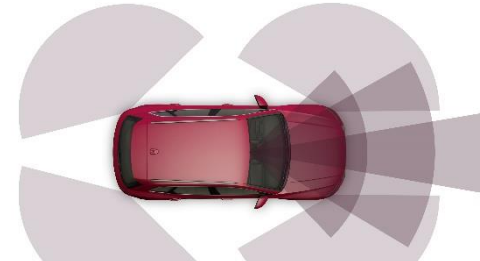
LEVEL 2

Combined function automation of two or more control functions

\$450 - 550

Addressable CPV

- Sensing (\$200 - 225)
- Compute (~\$200)
- Embedded Software



LEVEL 2+

Conditional automation; driver engaged with hands-free highway assist

\$750 - 1200

Addressable CPV

- Sensing (\$300 - 400)
- Compute (\$450 - 800)

+ Software

- Multi-Domain Sensor Fusion
- Control Algorithms
- Integration



LEVEL 3

Conditional automation; driver able to fully disengage under specified conditions

\$4000 - 5000

Addressable CPV

- Sensing (\$1500 - 2000)
- Compute (\$2300 - 2600)
- Signal & Power (\$100 - 300)

+ Software

- Multi-Domain Sensor Fusion
- Planning and Policy
- Control Algorithms
- Integration

Winning With Premium OEMs

- DELIVERING PREMIUM PERFORMANCE DIFFERENTIATION FOR L2 AND ABOVE
- SCALABILITY ENABLES CUSTOMIZATION
- COMPLEX CONTROLLER DESIGN MEETING FUNCTIONAL SAFETY REQUIREMENTS

Audi
LEVEL 0 – 3



MOST POWERFUL COMPUTE PLATFORM AVAILABLE IN A VEHICLE TODAY

- Mobileye and Nvidia based L2-L3 domain controllers
- Side Radars and Forward Camera for NCAP and AD features
- End to end test and verification responsibility for full domain controller

BMW
LEVEL 0 – 4



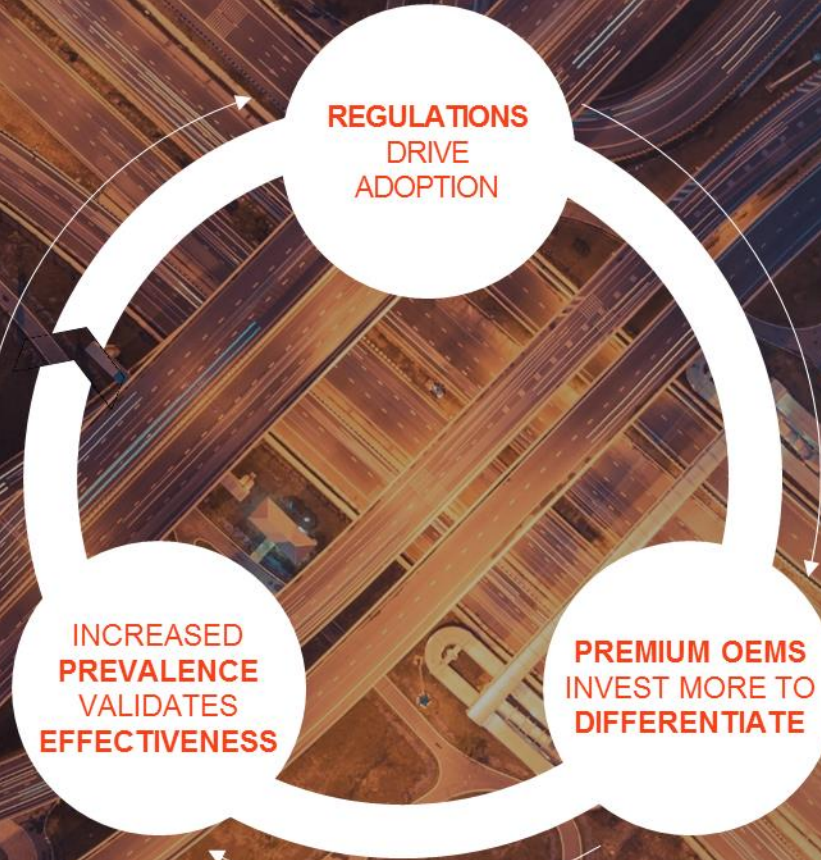
LEVERAGING AUTOMATED DRIVING CAPABILITIES AND PARTNERSHIPS

- Scalable domain controllers built on Mobileye / Intel SoC
- Next generation radar for NCAP and AD features
- End-to-end test and verification for cameras and corner radar functions

Democratization of Active Safety...

BASE ACTIVE SAFETY FUNCTIONALITY MOVING TO MASS MARKET PLATFORMS

Evidence of automation effectiveness driving new regulation standards, while consumer information programs continue to stimulate the ADAS market by requesting increasingly advanced active safety systems



Regulation extending the ADAS market to entry level vehicles...



...causing premium OEM to invest in more advanced safety technologies to continue to differentiate

... Leading To High Volume Applications

- DELIVERING COST OPTIMIZATION FOR L0 TO LOWER LEVEL L2 SOLUTIONS
- SCALABILITY FOR DESIGN FLEXIBILITY AND ENGINEERING REUSE
- PACKAGING OPTIMIZED FOR ALL VEHICLE CLASSES THROUGH SMART VEHICLE ARCHITECTURE

North American OEM

LEVEL 0 – 2+



ENABLING COMPREHENSIVE, STANDARD SAFETY FUNCTIONALITY

- Scalable domain controllers with Mobileye SoC
- Next generation forward radar and camera, and side radars, for NCAP features
- 20 year Active Safety relationship

FCA

LEVEL 0 – 2+



SCALABLE, FLEXIBLE ARCHITECTURE ENABLES DESIGN REUSE

- Full Satellite System, including Driver State Monitoring and HD Map Module
- Scalable domain controllers, with end to end test and verification
- Fully scalable system from L0 to L2+, enabling evolution to L3

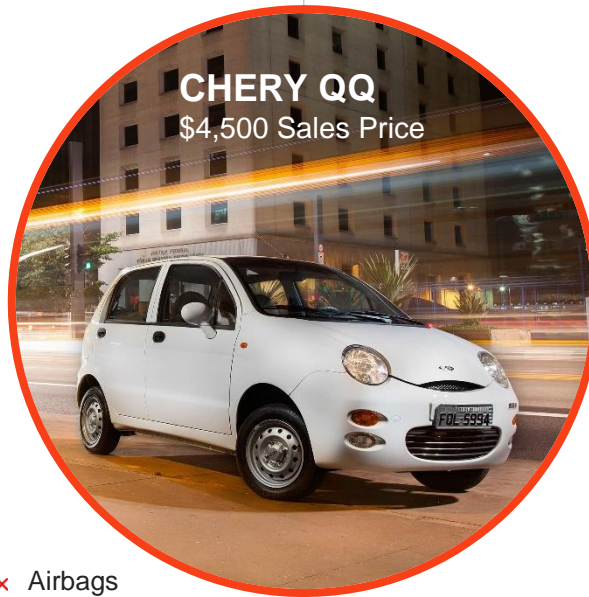
China Safety Market Maturing Rapidly

CHINA OEMs DRIVING EXPONENTIAL INCREASES IN ACTIVE SAFETY ADOPTION



Best Selling Model

× Not Available ● Optional ✓ Standard



CHERY QQ
\$4,500 Sales Price

- × Airbags
- × ESP
- Air-conditioning
- ABS

4x
Addressable
CPV

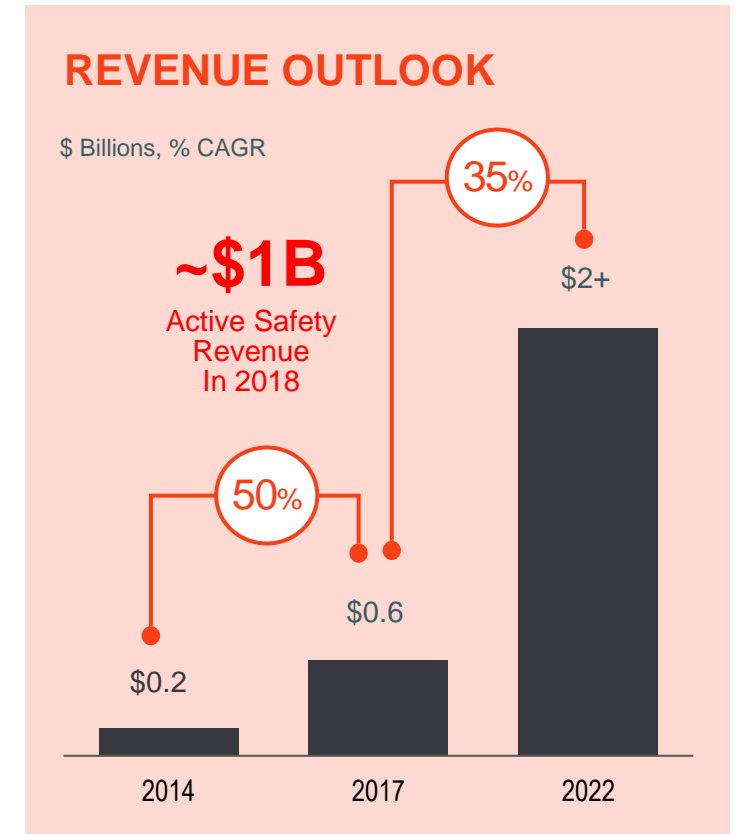
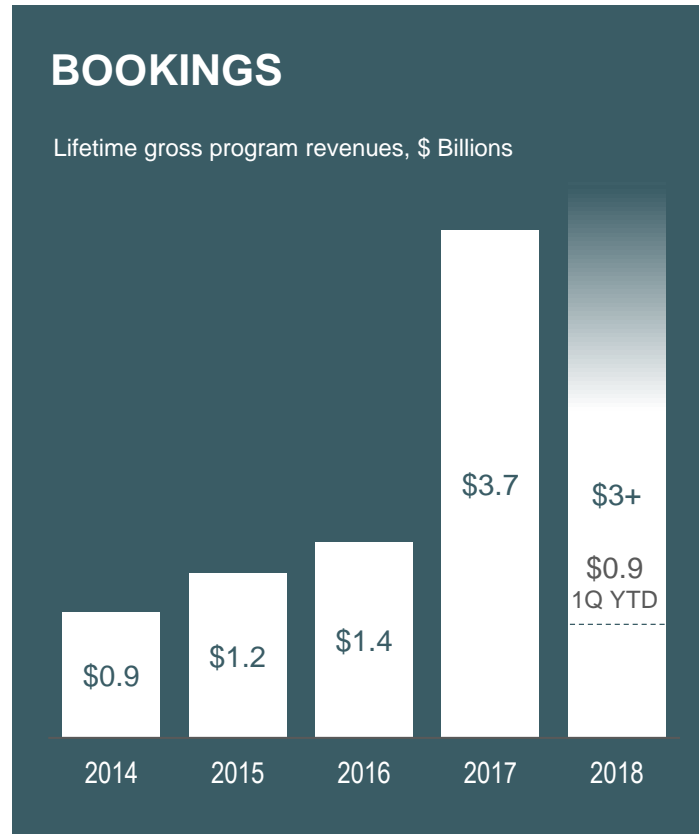
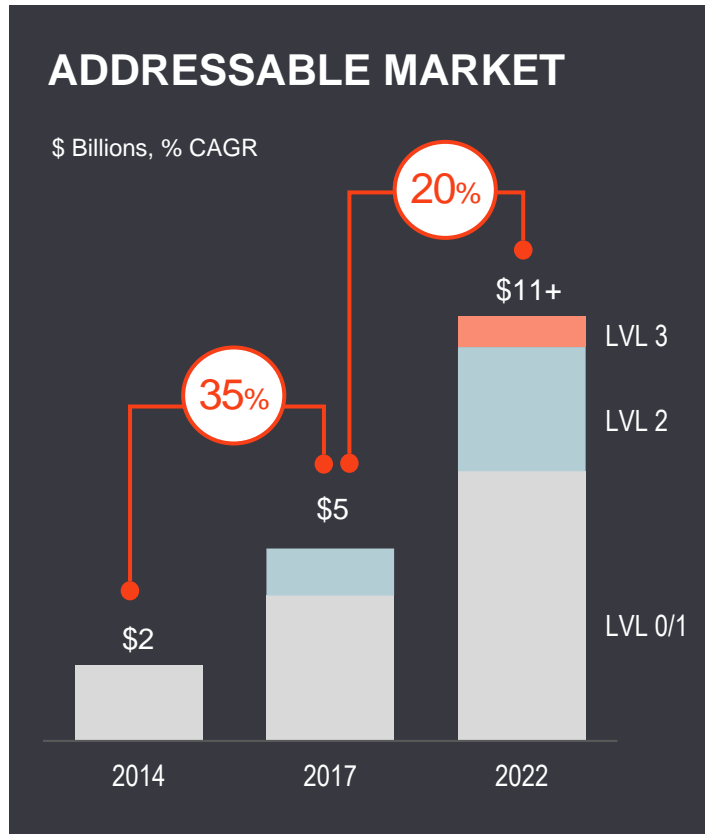


TIGGO 7
\$22,000 Sales Price

- ✓ Airbags (Driver/Front/Rear/Side)
- ✓ Air-conditioning (Climate Control)
- ✓ ABS, ESP
- ✓ Adaptive Cruise Control
- ✓ Auto Braking

Active Safety Financial Outlook

CUSTOMER AWARDS REFLECT MARKET SHARE GAINS



Active Safety Leading To Automated Driving

AUTOMATED DRIVING ON THE SPECTRUM OF ACTIVE SAFETY SOLUTIONS; INVESTMENTS IN SOFTWARE, SENSING AND COMPUTE DRIVE REVENUE TODAY AND IN THE FUTURE

Today



ACTIVE SAFETY

Software & systems integration enabling leadership position in active safety

Future



AUTOMATED DRIVING

Accelerating with OEMs and New Mobility to deliver level 4/5 solutions

Automated Driving Investments

ACQUISITIONS AND AUTOMATED DRIVING SOFTWARE STACK PROVIDERS, AND STRATEGIC INVESTMENTS IN SOLID STATE LiDAR COMPLEMENT EXISTING APTIV CAPABILITIES

SOFTWARE

STRATEGIC ACQUISITIONS OF AUTOMATED DRIVING FULL-STACK SOFTWARE PROVIDERS



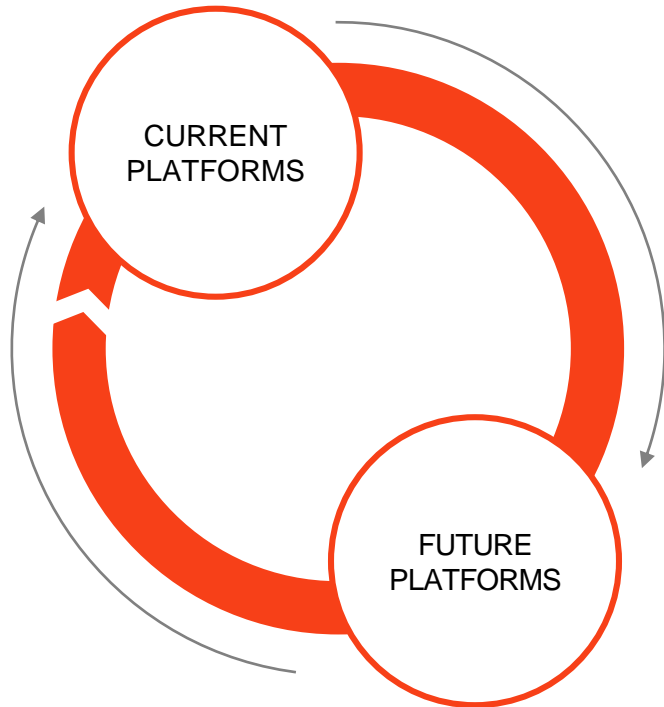
SOLID STATE LiDAR

STRATEGIC INVESTMENTS ENSURE ACCESS TO TECHNOLOGY, WHILE ACCELERATING COMMERCIALIZATION



Leveraging Mobility & Services Investments

ADVANCED CAPABILITIES HELPING DIFFERENTIATE CURRENT APTIV PLATFORMS AND INFORM PRODUCT ROADMAPS



AUTOMATED DRIVING ON THE SPECTRUM OF ACTIVE SAFETY

- Existing strengths in sensing and compute core to unlocking functionality
- Demonstrated AD capabilities differentiate Aptiv, ensure scalability and reuse

CONNECTED SERVICES CAPABILITIES

- OTA evolves from development applications to full vehicle lifecycle management
- Embedding OTA on all applicable Aptiv products by 2020

SCALABLE ARCHITECTURES

- Ensuring OEM architecture are scalable from Level 2 today to Level 4 in future
- AD failsafe operational knowledge informing architecture product roadmaps

Summary

APTIV WELL POSITIONED TO BENEFIT FROM DEMOCRATIZATION OF ACTIVE SAFETY

- Core Active Safety market for L0-L3 poised for growth inflection
- Portfolio of relevant technologies enabling OE point of differentiation and scalability
- Increasing levels of functionality result in significantly higher addressable CPV
- Customer awards validate growth outlook and market share gains
- Active Safety on the spectrum of automated driving

● **APTIV** ●

• **A P T I V** •

Glen W. De Vos

Senior Vice President, Chief Technology Officer and President, Mobility and Services Group



Glen De Vos is senior vice president and chief technology officer of Aptiv, a position he has held since March 2017.

In this role, Mr. De Vos is responsible for leading the company's innovation strategies and development of advanced technologies. As CTO, Mr. De Vos leads the global engineering organization, which includes more than 16,000 technologists located in 14 major technical centers across the globe.

Previously, Mr. De Vos served as vice president, Software & Services, Delphi Electronics & Safety (E&S), located at the company's Silicon Valley Lab in Mountain View, CA. He began his Delphi career with E&S in 1992 and following several progressive engineering and managerial roles in infotainment and user experience, was named vice president, Global Engineering for Delphi E&S in 2012.

Mr. De Vos has extensive business, engineering, and manufacturing experience including time at General Electric and ITT Power Systems.

Mr. De Vos received a Bachelor of Science in Engineering from Calvin College in 1982, a Bachelor of Science in Mechanical Engineering from the University of Michigan in 1983, and a Master of Business Administration from Ball State University in 1994.

Xavier Mosquet

Senior Partner and Managing Director, The Boston Consulting Group



Xavier Mosquet is Senior Partner and Managing Director of The Boston Consulting Group (BCG) and Founder of the Detroit Office

Xavier joined BCG in London in 1985. He later moved to Paris, then in 2005 opened BCG's Detroit office. He has been for 8 years the leader of BCG's Global Automotive Practice. Xavier received five Awards for his consulting work in the Automotive industry with US Treasury. He was named Turnaround Consultant of the Year in 2010 by the Global M&A Network and one the Top Global 25 Consultants in 2012 by Consulting Magazine

Work experience at BCG

Within BCG, Xavier Mosquet specializes in the Automotive sector on matters of strategy and operational excellence. He notably led the BCG team working for the Presidential Automotive Task Force and the US Treasury in the restructuring of GM and Chrysler, the forming of the Fiat-Chrysler alliance and the GM IPO. He supports his clients in NA, Europe and Asia.

Select publications

- A Road to Safer Driving, BCG-MEMA report 2015
- The Electric Car Tipping Point, the future of powertrains for owned and shared mobility, BCG report 2018
- Revolution in the Driver's Seat, the road to autonomous vehicles, BCG report 2015
- Self-Driving Vehicles, RoboTaxis and the Urban Mobility Revolution, BCG report 2016
- Testimony on Automotive Innovation, US Senate Committee Hearing 2016

Prior experience

Prior to joining BCG in 1985, Xavier worked for four years with Total as department head for renewable energy

Education

Xavier holds a general engineering degree from the French Ecole Nationale des Mines, a Master of Physics from Paris University, and an MBA with distinction from INSEAD

David Strickland

Partner, Venable LLP



A partner in Venable's Regulatory Group, David Strickland focuses his practice on transportation policy, consumer protection, internet privacy, data security, and legislative and government affairs. In addition, David is Counsel to the Self-Driving Coalition for Safer Streets. He has significant federal government and private practice experience.

Most recently, David served as the fourteenth Administrator of the National Highway Traffic Safety Administration (NHTSA). As the top automotive safety official in the United States, he was responsible for fulfilling the agency's mission to reduce crash-related fatalities and injuries while ensuring the highest standards of safety on the nation's roads.

David oversaw a broad range of vehicle safety and policymaking programs, including setting vehicle safety standards, investigating possible safety defects, and tracking safety-related recalls; annually distributing over \$600 million in highway safety grants to states and leading the behavioral safety program; and establishing and enforcing the regulations on fuel economy. His major accomplishments at NHTSA include overseeing the development of the first national fuel economy programs for both passenger vehicles and heavy-duty trucks in conjunction with the Environmental Protection Agency, and implementing the vehicle safety and highway safety grant mandates included in the 2012 Highway Reauthorization (MAP-21). He also issued the first ejection mitigation standards for passenger vehicles to help keep passengers from being partially or fully ejected from vehicles during a rollover crash; mandated that lap and shoulder belts be installed on all new motorcoaches; launched the nation's largest connected vehicle (V2V) safety pilot program; and issued the first automated vehicle policy. In addition, David brought national attention to child passenger safety issues and was a leader in the campaigns to fight impaired and distracted driving.

Aptiv Technology Advisory Council (ATAC)

INDUSTRY THOUGHT LEADERS ADVISING APTIV LEADERSHIP ON EMERGING TECHNOLOGY TRENDS;
INTERACTIONS GUIDE PRODUCT STRATEGIES AND INVESTMENTS



Mr. Hamid Akhavan
Former Chief Executive
Officer of Unify Inc.



Mr. Michael D. Hillman
Head of Hardware
Oculus VR, LLC, a wholly-owned
subsidiary of Facebook Inc.



Mr. Glenn Lurie
Chief Executive Officer
Synchronoss Technologies
Former Chief Executive Officer of
AT&T's Mobility



Mr. David Strickland
Former Administrator of
the National Highway
Traffic Safety
Administration (NHTSA)