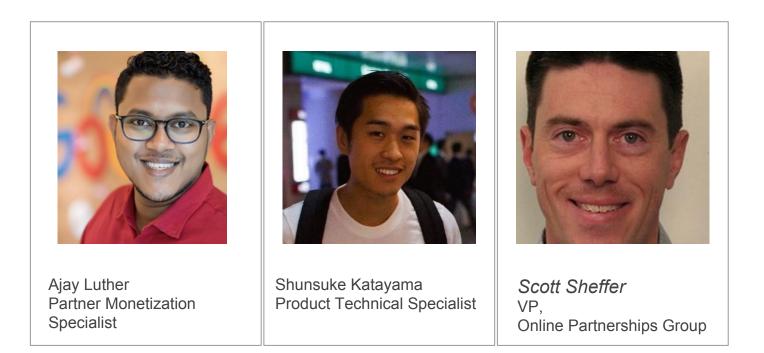
AdSense Auto ads

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Confidential and Proprietary

Google for Publishers



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Agenda

- 1. What are AdSense Auto ads? How do they work?
- 2. Why should publishers try AdSense Auto ads?
- 3. How to implement AdSense Auto ads
- 4. Myth Busting
- 5. Q&A

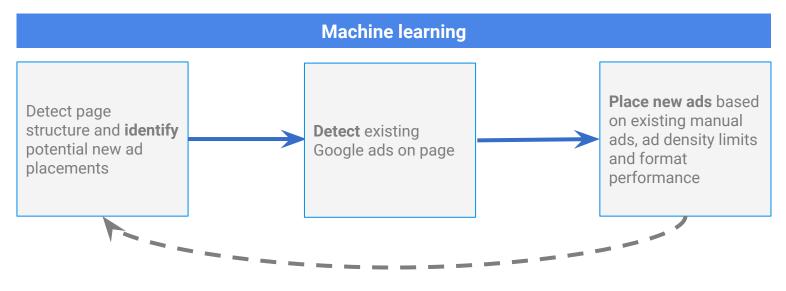
1. What are AdSense Auto ads? How do they work?

AdSense Auto ads can help monetize new placements while maintaining a good user experience.

AdSense Auto ads are a **simple**, **innovative** way for publishers to automatically monetize their pages with just a **single piece of ad code**.

Auto ads uses Google's machine learning technology to identify placement opportunities

Publishers add the code once and make all the changes in the UI.



If a publisher makes a change to their site, retrigger analysis.

2. Why should publishers try Auto ads?

Auto ads help publishers to move towards a more dynamic and scalable ads experience

Today

- Publishers need to use different tags for different sizes, formats, placements and pages
- 2. Publishers spend a lot of time optimizing ads on their pages to maximize revenue





- 1. One tag solution (simple and customizable within UI)
- 2. Optimization done by Google to keep the user experience and revenue high

With AdSense Auto ads publishers can focus on content and leave monetization/optimization to AdSense

AdSense Auto ads provide three major benefits:



Customization
 options with more
 formats and control

Auto ads are easy to set up and allow publishers to customize their settings within their AdSense account

- Publishers tag their site **only once** and they don't need to paste their code again.
- They can **customize their settings in their AdSense account** at any time without making changes to the ad code.

Atto ads Dt you know <u>Auto ads replaces Page-level ads</u>? Muta add replaces Page-level ads? Muta add replaces page-level ads?



Auto ads can bring incremental revenue, maintaining a good user experience

According to beta results, Auto ads provides revenue uplift.

- Auto ads work well on their own and/or with manually placed ads and publishers don't have to choose between them.
- For each page, AdSense will choose the placement and the right format for each placement, **maintaining good user** experience.
- Average revenue uplift depends on how well the page is currently monetized.





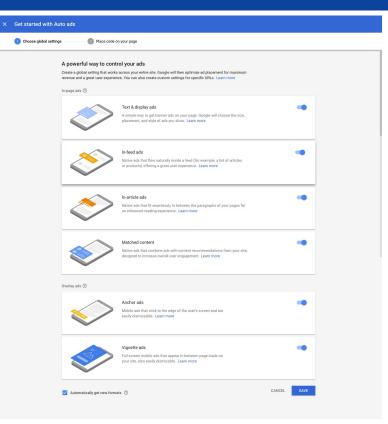
Multiple ad formats are available for publishers to try within Auto ads

Publishers can choose among multiple different formats including:

- Text and display ads
- In-article ads
- <u>In-feed ads</u> (Mobile only)
- <u>Matched content</u> (Mobile only)
- <u>Anchor ads</u> (Mobile only)
- <u>Vignettes ads</u> (Mobile only)

Read more about these <u>here</u>.

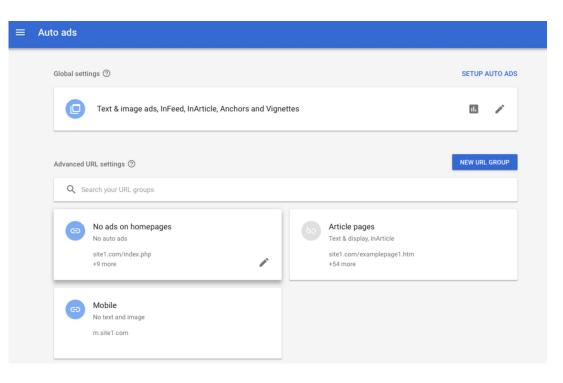




Publishers can show different ad formats on different pages of their site using URL Groups

- Set specific settings at page/url level using URL groups (e.g. only In-article ads on homepage)
- Disable Auto ads on specific pages (e.g. homepage)

Read more about these here.





Auto ads are especially recommended for AdSense publishers who are under-monetizing their sites



- Publishers who hardcode AdSense or use DFP to manage all their ads
- Publishers who don't already have too many ads on some or all of their pages
- Publishers who are struggling with monetization

- Publishers with floating menus may not be a good fit for Auto Ads, since it may break the layout of the page
- Sites that use an inflexible layout may not be a good fit for Auto ads (e.g some table-based layouts or pages that rely on css absolute positioning)

3. How to implement Auto ads

For publishers already using Anchor/Vignette ads, we automatically migrated their settings to Auto ads

=	Auto ads				
		You've now got Auto ads Ads based on your global settings will start showing automatically on every page you've added the code OK, GOT IT			
	Global settings ⑦	Global settings ③			
	Text & image ads, InF	eed, InArticle, Anchors and Vignettes		/	
	Advanced URL settings ⑦		NEW URL	GROUP	
		ttings for specific groups of URLs (domains, subdomains, site sections or pages). For exampl It to show no ads on your homepage. URL group settings will override your global settings. LEARN MORE	e,		

- They don't need to paste the ad code again.
 Auto ads and Page-level ads use the same ad code.
- Use the toggle buttons from within the Adsense UI to try new formats.
- They can make changes to their Auto ads settings at any time without having to change the ad code.

Publishers new to Auto ads can create Auto ads through My Ads section in their AdSense account

- 1. <u>Sign in</u> to your AdSense account.
- 2. In the left navigation panel, go to My Ads.
- 3. Click Auto Ads.
- 4. On the Choose your global settings page, use the controls to select the ad formats that you'd like to show.
- 5. Leave Automatically get new formats selected if you want AdSense to automatically add new ad formats to your global settings as they become available.
- 6. Click Next.
- 7. On the Place code on your page page, click Copy code.
- Paste the ad code between the <head></head> tags of each page that you want to show Auto Ads.
 See our <u>Code implementation guide</u> for details.

Auto ads will start to appear on your pages within about 10-20 minutes.

Wordpress publishers can place Auto Ads code via a plugin or by pasting it into their theme file

AdSense Help

Ad code implementation > Code implementation guide

Code implementation guide

How to insert ad code in your WordPress site

How to add Auto ads code

Auto ads are a family of ad formats that offer a simple and innovative way for you to monetize your content. To complete the steps to set up Auto ads on a WordPress site, you need to copy and paste the Auto ad code between the <head> and </head> tags of your site. Auto ad code is the same type of code you added when you connected your site to AdSense. You can use any of the options described in the Connecting your WordPress site section above to add your Auto ad code.

<u>Guide</u>

In the AdSense UI, My Ads \rightarrow Auto ads \rightarrow Get Started

	Step 1					Step 2
4	Google AdSense		≡	Auto ads		
^	Home My ads	^			Did you know <u>Auto ads replaces Page</u>	je-level ads?
	Ad units Auto ads					
\oslash	Ad balance Allow & block ads	~				Automatically smarter ads Auto ads analyze your pages and find new places to show ads that optimize for revenue and user experience.
~	Performance reports Optimization My sites	~				Add one piece of code just once to your pages. Let Google take care of the rest.
\$	Settings					GET STARTED LEARN MORE
	Send feedback					

Select the ad formats to keep, copy the ad code and paste it within <head></head> tag of the site

Step 3 Step 4 Get started with Auto ads × Get started with Auto ads Choose global settings Place code on your page Choose global settings Place code on your page A powerful way to control your ads Create a global setting that works across your entire site. Google will then optimize ad placement for maximum revenue and a great user experience. You can also create custom settings for specific URLs. Learn more In-page ads ① It's the same code for every page Text & display ads -Copy and paste the code on every page you want to show ads. There's no need to change the code again. Google will show the right ads at the right time to your users. Learn more placement, and style of ads you show. Learn more ★ Auto ads replaces Page-level ads. If your pages are using Page-level code you don't need to add code again. In-feed ads or products) offering a great user experience. Learn more Copy and paste this code on your pages Where - Place the code in between the <head> In-article adv -<script async src="//pagead2.googlesyndication.com/pagead/js/</pre> tags of your page. Add the same code to every Native ads that fit seamlessly in between the paragraphs of your pages for adsbygoogle.is"></script> n enhanced reading experience. Learn more page you want to show ads. <script> (adsbygoogle = window.adsbygoogle || WordPress user? Learn how to insert ad code in []).push({ google_ad_client: "ca-pub-0123456789123456", vour WordPress site. enable_page_level_ads: true }); </script> How - Auto ads appear automatically on your Matched conten -Native ads that combine ads with content recommendations from your site page and take into account any manual ads you esigned to increase overall user engagement. Learn more already have. It usually takes 10-20 minutes for ads to appear on the page. See our code implementation guide for more details. COPY CODE Overlay ads (2) -Anchor ads Mobile ads that stick to the edge of the user's screen and are easily dismissable. Learn more Vignette arle -Full-screen mobile ads that appear in between page loads on CANCEL Automatically get new formats ③

Publishers can also create URL groups to customize Auto ads further (Optional)

≡ Auto ads	
Global settings ⑦	SETUP AUTO ADS
Text & image ads, InFeed, InArt	cle, Anchors and Vignettes
Advanced URL settings ⑦	NEW URL GROUP
	ecific groups of URLs (domains, subdomains, site sections or pages). For example, ads on your homepage. URL group settings will override your global settings. LEARN MORE

Assigning Url groups is optional and publishers can keep their settings global if they choose to do so.

Step 1: Publishers can select URLs (domains, subdomains etc.) and add them to a specific URL group

× New URL gr	oup		they ca	III CIICK OI	I AUU URL IO AU
Select URLs	Select ad settings 3 Review		× New URL group		
	Select URLs for your new group After you add URLs here, you can select different ad settings for your group in the next step.	These must settions will override your Jobal	3 Select URLs	Select ad settings	🚺 Review
	settings. Note that URLs can be domains, subdomains, site sections or pages on your site. Li Q. Search or filter your sites				group ct different ad settings for your group in the next step. These group settings ins, subdomains, site sections or pages on your site. Learn more
	0 selected site1.com	Expand all Collapse all ADD URL	→	Q Search or filter your sites	Add a URL (domain, subdomain, section or page)
	alte2.com			O selected site1.com	Make sure you've added Auto ad code to all your pages
	site3.com			site2.com	CANCEL ADD
	site4.com			site3.com	
	site5.com	~		site5.com	
	ite7.com	~		site6.com	
	site8.com	~		site8.com	
	site9.com			site9.com	
	site10.com			site10.com	
	Note that your URL paths may be publicly visible. Learn more	BACK NEXT		Note that your URL paths may be publicly vis	sible. Learn more

If they cannot see a specific URL they wanted, they can click on "Add URL" to add it.

ettings will override your glob

lapse all ADD URL

BACK

Step 2: Publishers can select the ad formats to enable in that URL group

New URL group				
Select URLs	2 Select ad settings	8 Review		
	Select ad settings for yo The ad settings you select here wi In-page ads ⑦	bur URL group II override your global settings. Learn more		
	>	Text & display ads as on your page, Google will choose the size, placement, and style of ads you show. Learn more		0
	٢	InFeed ads Native ads that flow naturally inside a feed (for example, a list of articles or products) affering a great user experience. Learn more		•
	٢	InArticle ads Native ads that fit seamlessly in between the paragraphs of your pages for an enhanced reading experience. Learn more		0
		Matched content Native ads that combine ads with content recommendations from your bite, designed to increase overall user engagement. Learn more		0
	Overlay ads (2)			
	\checkmark	Anchor ads Mobile ads that stick to the edge of the user's screen and are easily dismissable. Learn more		0
		Vignette ads Full-screen mobile ads that appear in between page loads on your site, also easily dismissible. Learn more		
	Automatically get new format	ts ®	CANCEL	SAVE

Example cases to use this feature:

- Enable a specific ad format on specific pages (e.g In-feed only on homepage)
- Disable a specific ad format on specific pages

Step 3: Publishers can review the URL group and save it

Review your URL group Remember, URL group settings o) verride your global settings on the domains, subdomains, site sections or pages you've selected	
Name	e.g. No auto ads on homepage	
Ad settings summary	No auto ad formats selected	
URLs summary	38 URLs selected	
	site1.com/index.php site2.com/index.php site3.com/index.php	
	site4.com/index.php site5.com/index.php	

Their URL settings will override their global settings for the URLs they selected.

Note: One URL group can override another. For example, you assign a URL group to example.com and another to forums.example.com. Your URL group settings for example.com will override the settings of all the URLs under forums.example.com.

Ad Formats report in the left-hand navigation can help publishers track the performance of Auto ads

💪 Google AdSense	\equiv Ad formats					
ff Home	Report type > Request	ed ad types - > A	d formats - > Ad placer	nents - × + add		
My ads	Filter + add					
Allow & block ads	Overview Clicks V	Views Active Views	Engagements Matched content	Ad sessions		
I. Performance reports						
Verified sites	Requested ad type	Ad format	Ad placement			
Served ad types	Text & display	In-page	Ad unit Other			
Ad formats	Text & display	In-page	Auto/Global settings	3		
Ad behavior	Display	Vignette	Auto/Global settings	3		
Ad sizes	Text & display	Anchor	Auto/Global settings	3		
Ad Sizes	Text & display	Anchor	Other			
Creative sizes	Display	Vignette	Other			
Targeting types	Link unit	In-page	Ad unit			
Targetting types	Display	In-page	Other			
Bid types	Totals					
Ad networks	Averages					

Best Practices

- 1. Before customizing for different pages, opt-in to all formats to see what works best
- 2. Suggest your publishers to test Auto ads in addition to their existing ad units to compare results
- 3. Exclude Auto ads on pages where competitor tags are hardcoded
- 4. Don't include Auto ads on pages with floating menus or inflexible layout

4. Myth Busting

Myth Busting

• I must delete my manually placed ads to use Auto Ads.

Auto Ads work with existing manual ads. There is no need for publishers to remove existing ads before trying out Auto Ads. Auto Ads will insert ads only in additional placements (if there are any) without affecting the user experience.

• Auto Ads will cause latency in ad serving because of all the ad placement detections.

AdSense is analyzing the page before the ad request is sent, there will be no latency or more CPU usage on the client (browser) side.

Myth Busting

• AMP Auto Ads code is the same as Auto Ads code.

No. The AMP Auto Ads code is different from the non-AMP Auto Ads code and they aren't interchangeable. Publishers have to be sure to include AMP Auto Ads code for all their AMP pages and include regular Auto Ads ad code to show Auto Ads on their non-AMP pages. You can read more about AMP Auto ads implementation here (Link)

• You can't blacklist pages so that certain URL groups won't serve ads.

You can leverage the URL groups and blacklist pages by turning off all formats in that group. This way the URL group will be deactivated.

5. Q&A

Thank you





