



THE TRACTOR TIMES

Spring Again!

Spring has definitely sprung, the bulk of calving will be out of the way and lots of early spring lambs are already on the ground. It's been great to see some good weather of late and hopefully everyone has come out of winter in good stead, well placed for the new season. As you can see from the photos to the right, progress continues on the build at 93 North Road with steelwork being the next step in the process. We're starting to see some of the internal layout take shape with the number of pre-fab slabs already in place, and looking forward to being able to welcome you in to the new Invercargill branch mid-way through next calendar year.

The new tractors for spring delivery are rolling in and there are good levels of stock available across a range of models for those that didn't forward order. As always please give any of our sales teams a call if you'd like to discuss your business operations and how we could potentially help out. A reminder that we also have a wide range of quality machinery available to support your needs (some of these brands featured later in the publication).

A reminder on a health and safety front to ensure you have provided us with your H & S plan where required so we can comply with any requirements and be made aware of any hazards on entering your property. Please send these plans to admin@sfml.co.nz.

We have a John Deere tractor platform specialist coming out from Australia in early September to work with our service technicians on diagnostics training. This is a great opportunity for the team to keep up with the latest developments in technology and general approach to diagnostics. If you're in need of any servicing and repairs please give your local service manager a call.

As some may have seen on social media, Southland Farm Machinery now have a parts van on the road covering both Otago and Southland. For more information see the article on page 4. As noted, if you'd like to discuss how this service could help out your operation please give Tim a call on 0800 431 133.

In this months edition:

- Update on the Lakeside Field Days at Te Anau
- Staffing updates
- Some recent customer deliveries
- SFML Parts Connect
- Some enticing 2nd Hand deals

Take care,

Carey Brier

Group Manager

Building Update

It's hard to believe that it's been 2 years since the fire that destroyed the building at 93 North Road. The biggest thing that still sticks in our minds following the devastation was the outstanding support from everyone, for which we are so very grateful.

What a mammoth effort it has been to rebuild from that - here's where we're up to now...



John Deere 6110M + 623R NSL Loader

\$98,000* + GST

**IN STOCK
and
AVAILABLE
NOW**



- Full frame chassis
- PowerQuad 24/24 transmission
- Air conditioned cab
- 4WD front axle
- 80 l/min hydraulic pump

*Offer available until 30 September 2018, or while stocks last. Image shown for illustration purposes only.

S **SOUTHLAND**
FARM MACHINERY

O **OTAGO**
FARM MACHINERY

Have You Seen A Deere Fly?



What do you do when you need to get your new John Deere Compact Utility Tractor to an island? You get a helicopter and fly it of course!

Not to be mistaken for the next Mission Impossible film, this was a well planned and executed exercise to get the new Oraka Aparima Runanga tractor to its new base on Centre Island.

This was a co-ordinated effort from Southern Lakes Helicopters, Oraka Runanga, Sales Consultant Pete Leonard, and service Technician Dave Hart.

Because of the weight the 2032R was separated into 3 pieces, each taken over in a separate trip. Dave travelled over to the island to put the pieces back together once confirming that everything had arrived safely.

Previously we have transported equipment to the Island by barge, however it was decided that the 2032R would be suitable to fly - we should add this to the list of features this machine comes with!

Top Left & Middle: we have lift off!

Top Right: the very remote Centre Island

Middle Right: the 2032R as a full unit with loader and backhoe, before being prepared for its flight

Bottom Right: Phase 2 - preparing each piece to be transported



Thanks to Flett Contracting for sending us this picture of their John Deere 7230R, with 4 axle trailer that can handle up to 24 bales at once! it's always great to see the green and gold workhorses in the field doing what they are designed to do.

There is so much beautiful countryside that is so remote that we don't often get to see it. If you have any pictures you think we'd like to see and maybe share, email them to marketing@sfml.co.nz. If possible include a little info about where you are, what you're up to, and what model John Deere you have doing the job for you!

Oil Promo Winners

During June and July we offered you a great deal on our 205L drums of genuine John Deere Plus 50II Engine Oil and HY-Gard Transmission & Hydraulic Oil, hopefully you got in on this while it lasted!

As a bonus every drum purchased also put you in the draw to win 1 of 4 (one per branch), 8400R Year of the Tractor toys - there are new models released each month, but limited numbers of each - so pop into your nearest branch if you're interested in these limited edition models (they make great gifts).

AND HERE ARE OUR WINNERS -

David Verkaik from Unity Farm Ltd

- Invercargill

David & Melissa Bullmore from St Patricks Farms Ltd

- Gore

Graeme Paton from Graeme Paton Contracting in Omakau

- Cromwell

Russell Mosley from Raumati Farm Ltd

- Mosgiel





Get a jump start
on **SPRING**



Prattley



See us for all your implements and accessories!



Parts Connect - Mobile Parts Van



Have you seen our new van? It's quite distinctive!

Parts Connect - our Mobile Parts Van as well as getting its wrap has had the finishing touches completed on its internal layout, and is stocked up with a good selection of parts and merchandise.

The idea behind the van is to be able to offer an additional service to our clients, we can call by on a regular basis and top up essentials to keep

your operations running as smoothly as possible which we think you will find very useful in the coming season.

Tim Conradi (who was working in the Invercargill workshop) is going to be your Mobile Parts Consultant. If you'd like to have a chat about how this service could potentially help out your operation - give Tim a call on the new 0800 number (0800 431 133).

Sorting Silage

Check out Gunton Farms Ltd new RF21 Giltrap Silage Wagon all ready for feeding out with scales and manual floor control.

On their John Deere 8320R it looks like they are ready to achieve some serious results.

Don't forget we are the exclusive Giltrap suppliers for Southland and Otago, so whether it's Fertilizer Spreaders or Trailing Feeders have a chat with your local sales team about the product to suit you.



Keeping Farming in the Family



Hunter is the third generation of Jennings that Pete Shirley has handed over the keys of a new John Deere to. Jennings South Ltd have been long standing clients and we would like to pass on our condolences to the family of Ray Jennings on his passing.

Team Work



Invercargill Sales Manager Pete Shirley and new Gore Sales Consultant Anthony Winter share the load on the transporter as they prepare to deliver two new tractors - one for Kelvin Reed and the other for Morgan Crooks.

READY TO SPREAD

WITH A MORE VERSATILE FERTILISER SPREADER



If an accurate spread pattern with precision rate control is important to you, then Giltrap spreaders are what you are looking for. All Giltrap machines are fitted standard with hydraulic belt drive, electronically controlled from the tractor cab with consistent and repeatable spread settings. All you need to know is the fertiliser density, your spreading width and

the desired application rate - the computer does the rest so you can focus on driving. The 3mm corrosion resistant stainless steel bin will last for years, and the 850mm wide rubber belt lets you spread almost anything you can think of. These fertiliser spreaders are packed with features to make your job easier.

CALL YOUR LOCAL SALES TEAM TODAY TO DISCUSS YOUR OPTIONS

 **SOUTHLAND
FARM MACHINERY**

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Lakeside Field Days



We joined a roadshow of exhibitors including GWD Toyota, GWD Holden, and Lexus of Queenstown, Ewan Allan Honda, Farmlands and Meridian Energy and headed to display our wares at the Fiordland Events Centre in Te Anau, for the second ever Te Anau Lakeside Field Days.

This year the weather was much kinder to us, and gave everyone a chance to have a good look at what everyone had to offer.



This was also the first time we were able to get the Parts Connect van out and about to bring you some John Deere merchandise, and just in time for Fathers Day too!

Thanks to everyone that came out and said hi, and supported the fundraising BBQ for Mararoa and Te Anau schools.

Welcome Aboard Richard



We welcome Richard Anderson onboard as the new Operations Manager responsible for our Mosgiel and Cromwell branches.

Richard is born and bred in Otago, originally coming from a family sheep and beef farm from inland Otago.

He spent some time overseas in the early days, but the last 20

years has been spent in the Farm Machinery industry, so brings with him an in-depth knowledge and experience of farming practices and the industry.

Actively involved in the community and board member for a couple of trusts, Richard also still finds time for a run around the rugby field, as well as some hunting and fishing with his family and 3 children when time allows.

A Few Other Changes...

A few staff changes have taken place in the Mosgiel branch recently, with the departure of Branch Manager Daniel Thomson, and Parts Consultant Shay White.

Daniel decided after 10 years with us that it was time for a career change and is now venturing into Real Estate. Daniel has been a valuable part of the team in Mosgiel and his wealth of knowledge will be missed. We wish Daniel and Shay all the best.

In Cromwell Sam Frame has moved from the workshop to take on a sales role, and Josh Drummond joined the team in the workshop to replace him.

Stacey Hitchens was the Gore Branch Manager, now the Operations Manager for Southland, meaning he is now responsible for both Gore and Invercargill branches.

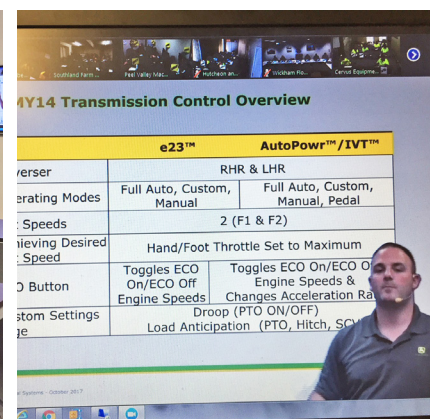
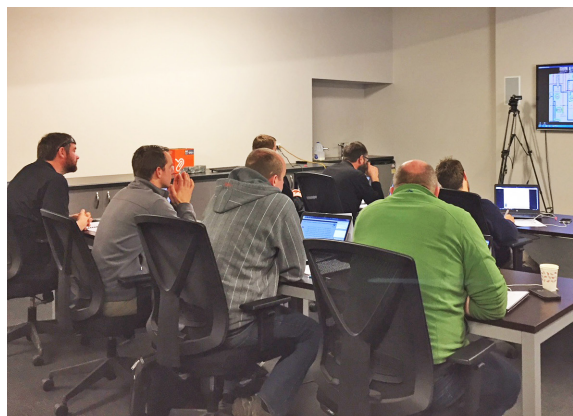
We're in the process of recruiting in Mosgiel, so watch this space for updates on some fresh faces joining the team.

Training Time

Eight of our service technicians undertook some interactive service training on 7R and 8R machines in early August.

This is Instructor led with trainers from John Deere in the USA who take the training live with 5 other dealerships from Australia. This equates to about 50 students in total and 2 John Deere presenters.

If you look carefully above the picture with the screen they are viewing with the live presenter, up the top of the screen are the video feeds of the dealerships taking part.



USED TRACTORS

All prices exclude GST.



John Deere 7215R
215 HP, 7630 Hours,
Command Quad Eco, 4x SCV,
c/w JD SL Loader. SU#63173

INVERCARGILL \$89,000



PRICE REDUCED

John Deere XUV 825i
825CC EFI Petrol, 1630 hours/
21,200km, power steer, bench
seat. SU#63223

GORE \$14,900



John Deere 6820 Prem
135 HP, 8350 Hours, John
Deere Loader. SU#61924

INVERCARGILL \$48,000



John Deere 6630
130 HP plus IPM, 6250 Hours,
3Scvs, Hydraulic trailer brakes
Pearson Loader. SU#62985

MOSGIEL \$72,000



Case Puma 155
155 HP, 6500 Hours, Quicke
Q65 Self Levelling Electronic
Loader with bucket. SU#63273

MOSGIEL \$58,000



John Deere 6520SE
115 HP, 4300 Hours, 24 speed
Powerquad, Stoll F31 Loader
with bucket. SU#63047

MOSGIEL \$59,000



John Deere 6530
125 HP, 7900 Hours, c/w
JD653 NSL Loader. SU#63293

INVERCARGILL \$55,000



John Deere 7280R
320 HP, 4920 Hours, c/w
genuine duals, 40km IVT.
SU#62825

INVERCARGILL \$178,000



John Deere 6330 Prem
105 HP plus IPM, 3653 Hours,
John Deere H310 loader with
bucket. SU#62987

MOSGIEL \$72,000



John Deere 6230
95 HP, 8676 Hours. SU#62935

INVERCARGILL \$39,000



John Deere 6830 Standard
145 HP, 3210 Hours, c/w Front
Weights, good tidy condition.
SU#63095

GORE \$69,000



Valtra C90
95 HP, 7874 Hours, Quicke
Q50 Loader. SU#63172

INVERCARGILL \$19,500



John Deere 7930
220 HP, 6060Hours, Front
weights. SU#62606

MOSGIEL \$125,000



John Deere 6430
120 HP, 4922 Hours, c/wJD
653 Loader. SU#63057

INVERCARGILL \$65,000



Class Jaguar 870
5320 Hours, 4WD, 3840 chop
hours, 40km travel speed.
SU#63175

INVERCARGILL \$79,000



John Deere 6630
130 HP, 5486 Hours c/w
JD 653 Loader. SU#63013

INVERCARGILL \$72,000



John Deere 6830Std
140 HP, 6300 Hours, 2008
model, JD 683 Loader,
new injectors. SU#62273

GORE \$74,000



Deutz Fahr M620
155 HP, 3306 Hours, c/w Trima
Loader, Electronic Loader Joy
Stick. SU#63234

INVERCARGILL \$65,000



John Deere 6115R
115 HP + Boost, 2900 Hours,
H340 Loader with brand new
John Deere bucket. SU#63062

MOSGIEL \$86,000



John Deere 7280R
280 HP, 7146 Hours, c/w
front links and PTO + Boost.
SU#62754

INVERCARGILL \$126,000

Visit **SFML.CO.NZ** to see more quality tractors and machinery!

S **SOUTHLAND**
FARM MACHINERY

INVERCARGILL
243 Dee Street
P 03 215 9132

GORE
12 Charlton Lane
P 03 208 8203

O **OTAGO**
FARM MACHINERY

MOSGIEL
13 McGlashan Street
P 03 489 0472

CROMWELL
12 Elspeth Street
P 03 445 1046