



**Alliant**  
CAPITAL

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[Alliantcompany.com](http://Alliantcompany.com)

Media Kit

# Our Services

*Alliant Capital is a leading tax credit firm focused on providing tax credit syndication for the development and financing of affordable housing, multifamily development, and real estate ownership. Today, Alliant is among the nation's top syndicators and has an unparalleled track record of success. With a dedicated, growing team of experienced and well-trained commercial real estate, asset management, legal and tax professionals, Alliant provides the highest level of fully integrated real estate and investment support services.*



## ABOUT THE COMPANY

We are a rock-solid business driven by an experienced, resourceful & adaptable team. As an innovator in this industry, we tackle complexity with creativity, clarity, and concierge service better than others. We see opportunities that others miss, we get things done that others won't even start, and we enable people to realize their fullest potential.

\* Projected Q1 2020



## WHAT WE DO:

- Tax Credit Syndication
- Asset Management
- Property Acquisition
- Multi-Funds
- Proprietary Investments
- Specialized Funds
- Construction Risk Management
- Financial Analysis
- Quarterly Reporting

## PORTFOLIO METRICS:

**1,000+**

*Tax Credit Properties*

**\$8B\***

*Equity Raised*

**100,000+**

*Units*

**400,000+**

*Families*



**Shawn  
Horwitz**  
Owner/CEO

**BIO**

Shawn Horwitz is the owner and Chief Executive Officer of Alliant. From 1990 to 1997, Mr. Horwitz was employed by a nationally recognized tax credit syndication firm as its Executive Vice President and Chief Financial Officer where he was responsible for the financial affairs of the company and its affiliates. Additionally, he was integrally involved in the raising of equity, the acquisition process and the day-to-day running of the company. From 1984 to 1989, Mr. Horwitz was employed in the Chicago office of Altschuler, Melvoin & Glasser as Senior Manager in the real estate industry group. From 1981 to 1984, he was employed as an auditor by Arthur Young & Co. Mr. Horwitz received his Bachelor of Commerce degree in Accounting from Rhodes University in South Africa. He is a member of the American Institute of Certified Public Accountants.

**EXPERTISE IN:**

Leadership topics, tax credit syndication, CEO-specific views, affordable housing.



**Brian  
Goldberg**  
President &  
COO

**BIO**

Brian Goldberg is the President & COO of Alliant Capital, Ltd. Mr. Goldberg began his employment with Alliant in 1997 where his initial responsibility was overseeing the financial affairs of the Company and its affiliates. In January 2010, he received a promotion to his current title. From 1990 to 1997, he was employed as the Chief Financial Officer of a large real estate investment company that developed and managed residential and commercial real estate throughout the United States. From 1985 to 1990, he was employed by Arthur Andersen in the Enterprise Group. Mr. Goldberg received his Bachelor of Science degree in Accounting from the University of Denver. He is a member of the American Institute of Certified Public Accountants.

**EXPERTISE IN:**

Leadership topics, maximizing operating procedures, fund operations, affordable housing.



# Dudley Benoit

## Executive Vice President

### **BIO**

Dudley Benoit is Alliant's Executive Vice President, responsible for the LIHTC production teams and setting/implementing company strategy as a member of Alliant's Executive Committee. He has over 20 years of experience in the community development and real estate finance fields. Prior to joining Alliant, Mr. Benoit worked at Santander Bank as a Senior Vice President and Director of Community Development Finance. He also held senior management positions at JPMorgan Chase in the commercial real estate multifamily lending, community development banking and the New Markets Tax Credit units. A graduate of Rutgers University, Mr. Benoit also holds a Master of Public Policy from the University of Michigan's Gerald R. Ford School of Public Policy and a Master of Business Administration from Columbia University.

### **EXPERTISE:**

Mr. Benoit is a frequent face across the affordable housing and multifamily panel circuit. With experience on over two dozen panels across leading organizations such as the Affordable Housing Tax Credit Coalition and National Multifamily Housing Council, he speaks confidently on leadership topics, affordable housing programs, CRA regulations, community development programs, real estate, urban development, and impact investing.

See him speak: <https://www.youtube.com/watch?v=tx7JmoFcBoI>



Jen  
Erixon  
SVP,  
Originations

**BIO**

Jen Erixon is the SVP of Originations. With nearly 20 years of experience in affordable housing finance and development, Jennifer has structured, negotiated, and closed more than \$1B in LIHTC investments. Jennifer has held previous leadership roles in underwriting, investor sales and originations for two national LIHTC syndicators. She earned a degree in Political Science from the University of Colorado Denver.

**EXPERTISE:**

Ms. Erixon has participated as a panelist on multiple panels for Novogradac, NH&RA, and several other leading industry associations. Her decades of experience allows her to speak confidently on leadership topics, affordable housing programs, and equity structuring for the development of affordable housing.

# Alliant Strategic Investments

*Alliant Strategic Investments (ASI) focuses on socially responsible multifamily investments that directly impact the lives of America's low-income and workforce residents. The preservation of affordable housing allows residents to enjoy the benefits of a safe, healthy and stable environment.*



## ABOUT THE COMPANY

With extensive experience underwriting, investing in, and managing affordable and market-rate multifamily properties, our principals bring deep industry knowledge and invaluable relationships with the nation's top multifamily investors and developers.



## WHAT WE DO:

- Acquisition of affordable multifamily housing
- Opportunity Zone Investments
- Workforce Investments
- Preservation
- Impact Investments
- Asset Management
- Management of Tax Credit Equity Funds
- Investment Reporting
- Renovation
- Financial Operations
- Development

## PORTFOLIO METRICS:

**3,000+**

*Units Under  
Development*

**20+**

*Years of  
Experience*

**100,000**

*Units Created or  
Preserved*

**\$8B**

*Equity Raised*



**Eddie  
Lorin**  
Managing  
Partner

**BIO**

Eddie Lorin is the managing member and co-founder of Alliant Strategic Investments. With more than 27 years of experience in investment real estate, Mr. Loren has led the acquisition of 130 properties; 25,000+ units contained in over \$2.2 billion in real estate. He is a member of the EIG and the Novogradac coalitions for Opportunity Zones.

**EXPERTISE:**

Mr. Lorin has participated on over a dozen IMN (Information Management Network) panels and is a Biznow speaker and frequent Forbes contributor. He has served on panels at various Opal conferences and for NMHC (National Multifamily Housing Council) and AYOBAs for affordable housing on the hill. Additionally, he was one of two ASI members who testified to Congress for Opportunity Zone legislation and has been interviewed for multiple podcasts talking about opportunity zones.





# Russell Ginise President

## **BIO**

Russell Ginise is the President of Alliant Strategic. Mr. Ginise oversees the firm's affordable preservation, workforce housing, and qualified opportunity zone investment initiatives. He has extensive experience in both affordable and market rate multifamily housing, having led or directed firms that have collectively owned or managed over 100,000 apartment units in more than 40 states.

## **EXPERTISE:**

Leadership topics, opportunity zones, preservation of affordable multifamily housing.



# Clayton Wyatt

## Chief Capital Officer

### **BIO**

Clayton Wyatt is the Chief Capital Officer for ASI. Mr. Wyatt has over 15 years of real estate experience completing transactions totaling more than \$15 billion in value. His experience includes private equity, brokerage, construction/development, finance and investment banking. Prior to earning his MBA, he managed a large joint venture where he led the efforts to buy distressed real estate and worked in the structured finance group of a billion-dollar REIT.

### **EXPERTISE:**

Mr. Wyatt has spoken on multiple IMN (Information Management Network), Novogradac, Builder Advisor Group, Summit Institute and Nixon Peabody conference panels. He testified to the IRS and Treasury for Opportunity Zone legislation and is a guest speaker of the Pepperdine Master's Real Estate program.