### Winter 2021

# **And Then There Were Eight**

STRFFT

WAST

This past year, SWS celebrated 30 years in business. We have grown to three physical locations; Spokane, WA, Tacoma, WA, and Sherwood, OR and over 50 employees. We are grateful for the thirty plus years of support from SWS employees, as well as customers past and present. Currently we serve Washington, Idaho, Montana, Oregon, and Alaska. Between the three locations, SWS has a fleet of sixteen mobile service trucks fully equipped with the parts and tools needed to service any truck or piece of equipment in the field. Customer satisfaction with our equipment, parts selection and service capabilities is top priority at SWS. We take pride in going the extra mile in order to achieve this.

A major part of our growth has been the growth, in size and experience, of our sales team. Our territories have expanded over the years, and with that so has our sales staff. We have an excellent group of eight sales reps who work diligently to serve our customers. Dave Crossley, Western Washington Sales Manager, has been with SWS for over 20 years and sells refuse trucks, container carriers, roll-off trucks, and grapple trucks in Western Washington. James Long, with over 18 years at SWS, sells sewer trucks and pipeline inspection equipment in Western Washington. Chad Hartje steps up with over 13 years and sells compactors and balers in Western Washington. Brent Wakeman has been with SWS for over 4 years and sells compactors and balers in Western Washington. Skyler Sharpe clocks in with over 13 years and sells sewer trucks, pipeline inspection equipment, compactors, and balers, and refuse trucks in Eastern Washington and Northern Idaho. Phil Davison began his career with SWS over 12 years ago and sells sewer trucks, pipeline inspection equipment, compactors and balers, street sweepers and refuse trucks in Eastern Washington and Southern Idaho. Roger Beatty started with SWS over 6 years ago and sells all our products to the entire state of Montana. Our newest sales rep is Shane Gutridge who has been with SWS for over 2 years and sells sewer equipment and pipeline inspection equipment, container carriers, roll-off trucks and used refuse trucks to our newest added territory, Oregon.

In addition to our sales force, we also have a great team of inside sales reps, office and parts staff, service technicians, welders, and mechanics that we will feature in future newsletters. Thank you again for a great 30 years and we look forward to many more.















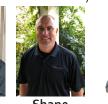






SEWER







**INSIDE:** 

Avoid Downtime Why A Vertical Baler 1 New & Demo Trucks 2 Used Trucks New & Used Equip. New & Used Equip. SWS Product Lines

Grapple trucks can make your operations of bulk waste collection & storm debris much safer and efficient.



### **Avoiding Equipment Downtime**

No one wants to be in a situation where your equipment is down. There are a few things you can do in order to circumvent this from happening. Purchase the proper equipment for the job and secure a preventative maintenance contract. Two important aspects of equipment longevity are equipment usage and equipment maintenance. From the beginning, invest in equipment that fits your needs. If the equipment is undersized or is not meant for what it is being used for, unnecessary strain occurs and causes the equipment to wear prematurely. A preventative maintenance plan diminishes the occurrence of sudden break downs. A preventative maintenance plan is a smart decision in order to maintain the equipment and will alleviate added repair costs, extended downtime, and safety concerns. Proper use and

regularly scheduled maintenance is critical for the productive life of your equipment. Protecting your investment with a proper maintenance plan will always help you in the long run. Contact one of our experienced sales staff for more information on our preventative maintenance programs.



WWW.SWSequipment.COM

### Why A Vertical Baler

One of the main reasons to choose a vertical baler is the smaller footprint. If you are working with limited space, vertical balers are a good option. Also, the installation process of a vertical baler is minimal with nominal operator training. The simplicity of the operation and maintenance of the vertical baler enables employees/equipment operators to be quickly trained. Not only are SWS's vertical balers affordable, but they also save you money in multiple ways. The uniform and consistent bale sizes reduce your waste and recycling material and management, which reduces your waste removal expenses, while creating a revenue stream from the recycling proceeds. Also, you are decreasing the carbon footprint and improving the environment by eliminating cardboard from landfills.

Searching various models, sizes and brands can be overwhelming. Our experienced sales team will help guide you through the process of finding the best options for your situation. There are a few things to consider when choosing a baler. Do you have the space available for a baler? Remember balers have cylinders that exceed normal ceiling heights, and you will also need space behind the baler to tie the bales. Do you have the proper electrical service? Find out who your recycler is, if they pick-up bales and how much they will pay for the bales. You can put together a budget and one of our

sales team members can walk you through the options. If a new vertical baler is out of your budget, we offer reconditioned vertical balers. Either way, we are here to help you find the best solution for your situation.



TOLL FREE 1-800-892-7831





Lucky for you, we are currently running a tune-up special. Call or email for more information. service@swsequipment.com



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TOLL FREE 1-800-892-7831





## LOOKING TO RENT EQUIPMENT, NO PROBLEM!

Whether it is a short-term or long-term compactor, baler or truck rental, your investment is minimal while obtaining maximum benefits. Do you need a truck fast? We have trucks ready to rent in as little as a few days. If it's a compactor or baler you need, but don't want to buy one, renting enables you see immediate positive cash flow because the compactor or baler savings, pays the rental payment and produces positive cash flow each month.

Contact us today for more information on rentals. sales@swsequipment.com or 1-800-892-7831



#### **New Compactors**

Marathon RJ88HT20 #200112 Marathon RJ88HT20 #200114 Marathon RJ88SC20 #200118 Marathon DRCII #190079



#### Used Compactor - Self Contained

Used Summit SC2244 10 Yard #140030 Used Marathon JP-16ROSC #150059 Used Summit SC4060 25 Yard #160081 Used Kilkom LP60 20 Yard #170003 Used WasteQuip #170125 Used Marathon MPT4FL #160184 Used Kilkom A5 30 Yard #170164 Used Marathon MPT4FL #170168 Used Marathon MPT<sub>3</sub> #170171 Used K-Pac KP1 HT25 #180076 Used Marathon RJ88SC/10 #180084 Used Marathon RJ88SC/10 #180085 Used Marathon MPT 4 Yard FL #190004 Used Marathon MPT 4 Yard #190038 Used Kilkom LP60/255 #190040 Used Kilkom A3/25 HT #190063 Used Kilkom LP60HT #190067 Used Marathon MPT 4 #190069 Used Marathon MPT 4 #190080 Used Marathon MPT-4FL #190087 Used KPAC KP2SC20 #190088 Used Marathon MPT-5FL #200003 Used Marathon MPT-5FL #200004 Used Kilkom A3 #200042 Used Global E22 #200051 Used Marathon RJ140HT/25 #200059 Used Global E40HT/20 #200073 Used Galbreath OSC1-1-29-2290 #200075 Used Marathon RJ250WD30 #200080 Used Kilkom LP48HT 20 Yard #200097 Used Cram-a-Lot SCT2-20-LP #200119



#### **Used Compactor - Stationary**

Used Cram-A-lot 2 Yard #140054 Used Quality Products #150006 Used Galbreath PF 6040 Packer Head #160054 Used Marathon VIP3 #160005 Used Cramalot Apt Compactor #160127 Used Marathon RJ225 #140129 Used Marathon TC2HD #170054 Used Marathon TC2HD #170056 Used Marathon TC2HD #170051 Used Marathon TC2HD #170059 Used 2 Yard #140073 Used Marathon TC-2HD #180011 Used Cram-a-lot CA-05 #180026 Used Cram-a-lot CA-05 #180027 Used Marathon TC-2HD #180057 Used Marathon RJ225 #180077 Used PTR Max Force #180078 Used Marathon VIP4 #180102 Used Cram-a-lot 2 yard Container #180042 Used Kilkom A1 4 Yard Container #190029 Used SP Industries Side Feed #190084 Used Marathon TC2.5HD #200045

#### **Used Balers**

Used Kilkom 220 48" Baler #6810 Used Marathon SideEject Horizontal Baler #160021 Used Cramalot 72-DH-LU Baler #160174 Used Piqua Baler #170147 Used Wastequip Baler #150070 Used PTR 7200 Baler #180023 Used PTR 7200 Baler #180024 Used Marathon V6030 Baler #170172 Used PTR 3400HD LH #180115 Used Selco Harris 60" #200008 Used Global 48HD #200061 Used Marathon 6030 #200071 Used Global 148HD #200076 Used Kilkom K1-5 48" W #200109 Used Cram-a-Lot 60" #200111 Used Kilkom 48" #200116 Used Kilkom 48" #200117

**New Balers** 

Marathon V6030HD w/ Options #200069





#### Miscellaneous Used

Used Bale Cart for stockroom baler #MBVCART Used Marathon Ground-level Cart Dumper #6502 Used Marathon Integral Cart Dumper #6652 Used Cart Dumper (Custom Fabrication) #150063 Used Marathon Tipper #160056 Used Bridgestone 11R-22.5 RETREAD Tires (Qty 7) #160059 Used Ground Mount Cart Tipper #140040

Used Perkins D6220-27K Rotary Acutuated Tipper #190077

#### **Used** Containers

Used 30 Yard Octagonal #140011 Used 30 Yard Octagonal #140110 Used 30 Yard Octagonal #160030 Used 40 Yard Octagonal #160040 Used Galbreath 33 Octagonal #160055 Used REM 40 Yard #160145 Used 5 Yard Compaction #170091 Used 40 Yard Octagonal #170040 Used Marathon 40 Yard Octagonal #170042 Used Marathon 30 Yard Octagonal #170175 Used (12) 2 cu yd Tow Carts #180097 Used (24) 2 cu yd Tow Carts #180101 Used SP Industries 20 Yard Octagonal #190085 Used Marathon 40 Yard Octagonal #200046 Used Marathon 40 Yard Octagonal #200047 Used Marathon 27 Yard Octagonal #200077 Used Marathon 40 Yard Octagonal #200115





## Need Carts? SWS has carts in stock











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Spokane: 1-509-533-9000 Toll Free: 1-800-892-7831 www.SWSequipment.com





SWS Website: www.SWSequipment.com

