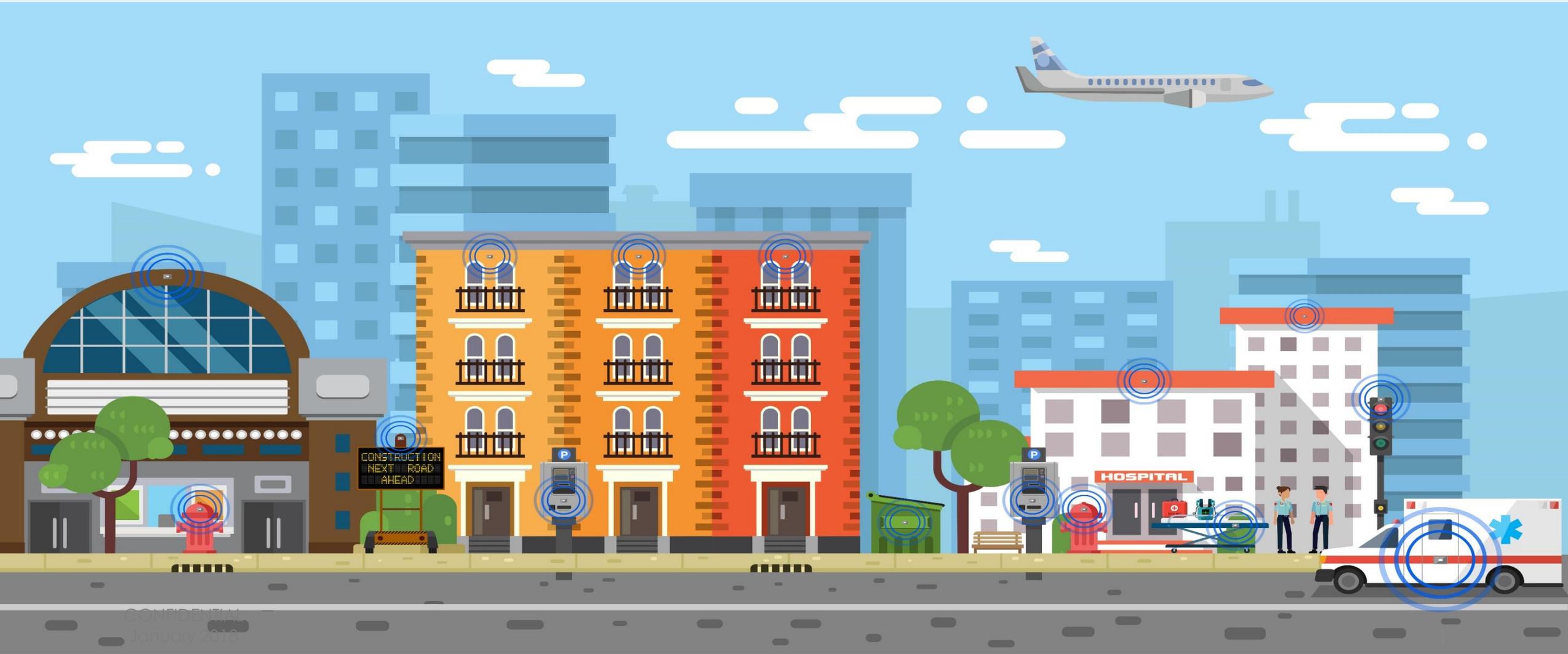


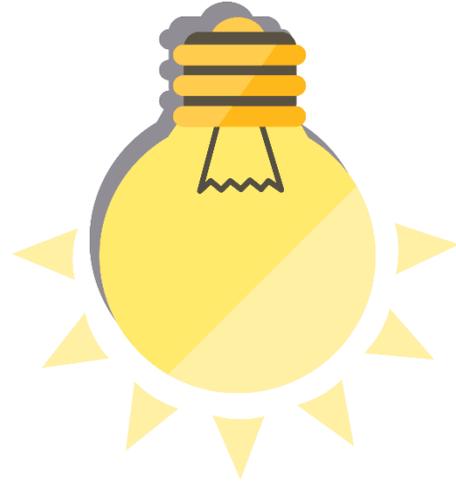
# ANNUAL GENERAL MEETING

June 28, 2018



# Welcome and Chairman's address

Paul Christie, Chairman



# Financial update

Owen Moore, CEO

## Our journey over the past 3 years

Year End December 31, CAD	2015	2016	2017
	\$	\$	\$
Total revenue	103,648	225,379	1,686,708
Comprehensive (loss) for the year	(72,416)	(2,684,813)	(1,808,394)
Total assets	336,352	2,329,660	4,608,325
Total liabilities	417,112	344,625	417,742
Basic loss per common share	(0.02)	(0.07)	(0.03)
Fully diluted loss per common share	(0.02)	(0.07)	(0.02)

# Financial update

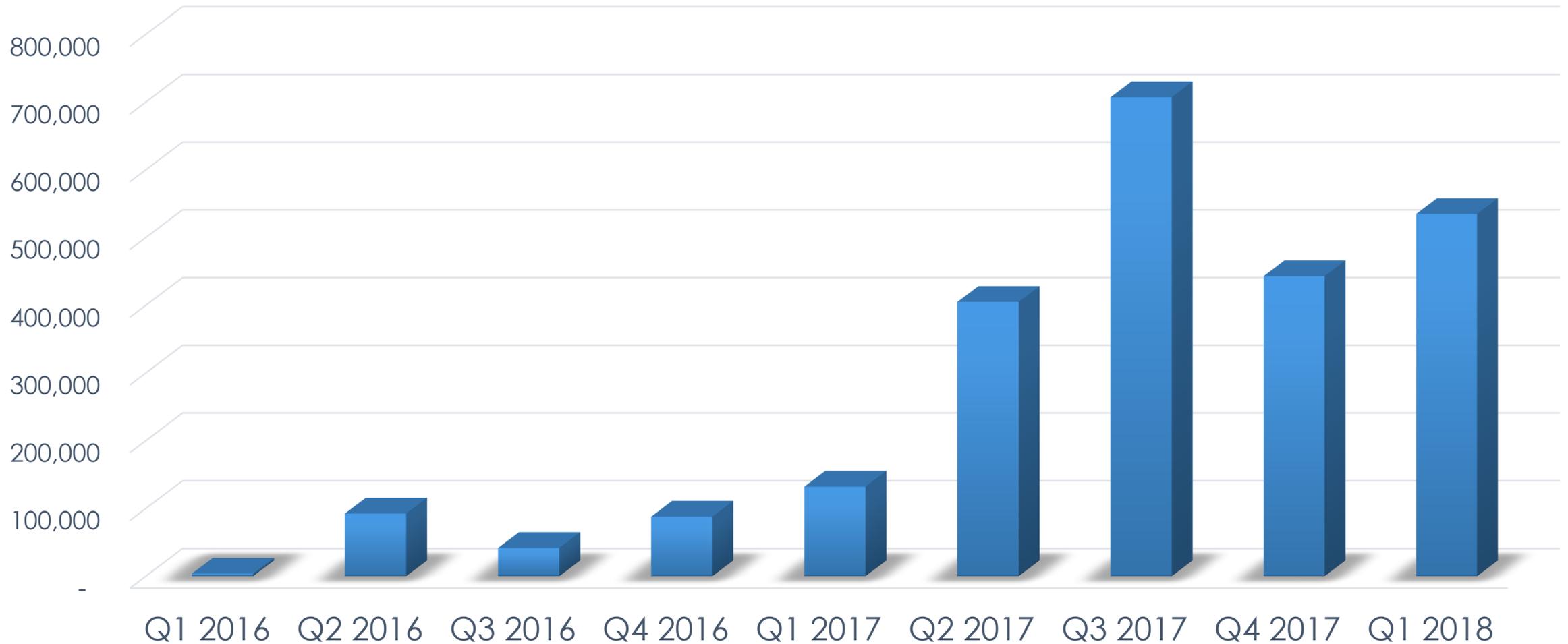


## Quarterly results

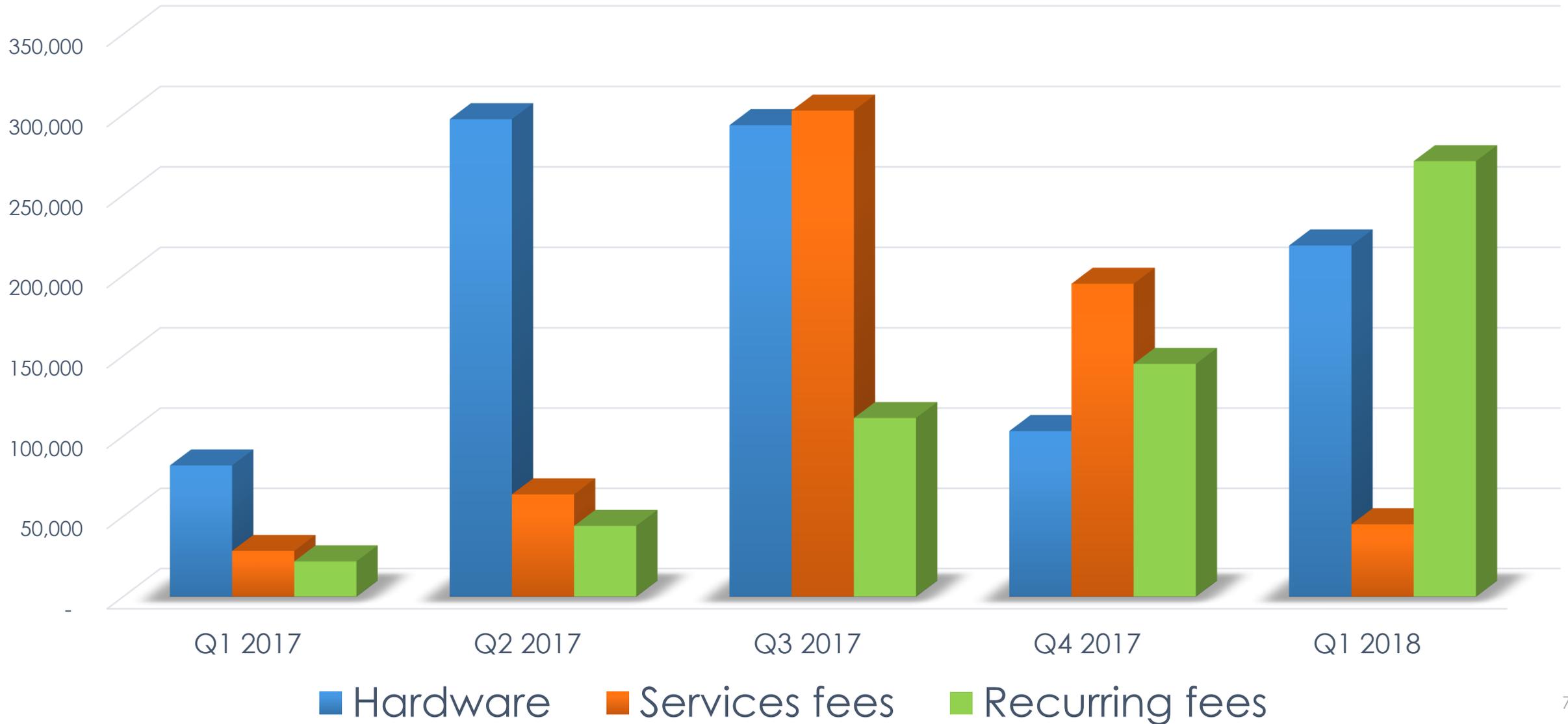
YE Dec 31, CAD	Q2 2016	Q3 2016	Q4 2016	Q1 2017	Q2 2017	Q3 2017	Q4 2017	Q1 2018
Revenue	92,450	41,538	87,828	132,065	404,816	706,956	442,871	534,614
Net Income (loss)	(368,569)	(331,205)	(738,326)	(381,535)	(388,393)	(308,381)	(730,085)	(454,589)
Basic loss per share	(0.01)	(0.01)	(0.02)	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)
Diluted loss per share	(0.01)	(0.01)	(0.02)	(0.01)	(0.01)	(0.00)	(0.01)	(0.01)

# Financial update

## Revenue



# Revenue by Category



# Working Capital & Cash

	Dec 31, 2017	Mar 31, 2018
Working Capital	3,640,413	2,766,046
Cash	3,205,914	2,367,224

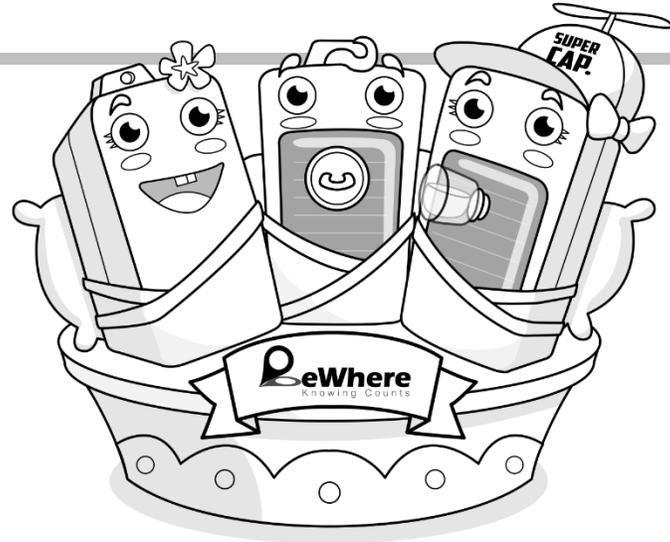
## Breakdown of Cash usage of \$838,690 in 2018 Q1

Development Cost	421,298
Acquisition	213,086
Marketing & Operations	204,306
Total change in Q1	838,690

# Financial update

Share structure	Dec 31, 2017	Mar 31, 2018
Shares outstanding - Weighted average	54,150,166	63,715,489
Shares outstanding - Fully diluted	73,993,523	73,547,531

*Market Cap as at June 28,2018: \$18.5M*



# Business update

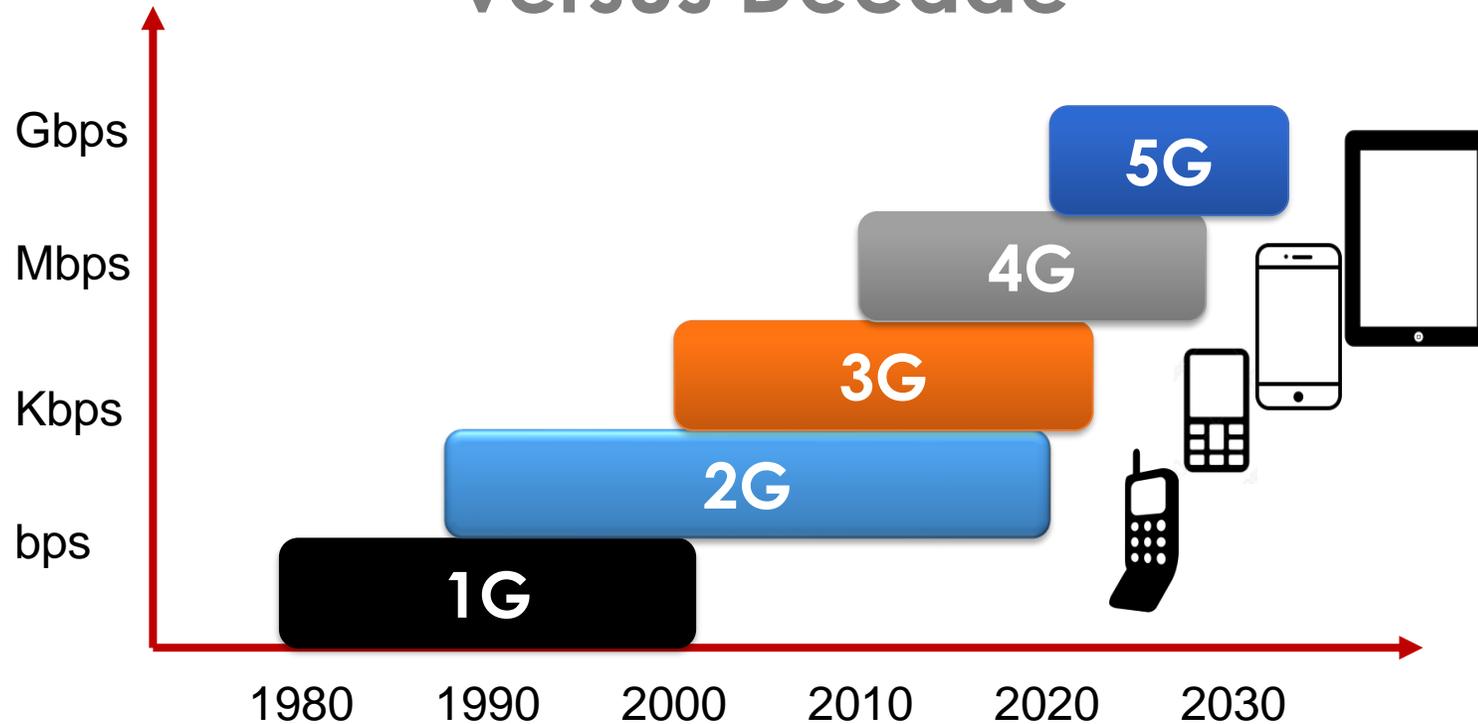
Owen Moore, CEO

# Solutions Overview



**NEW!**

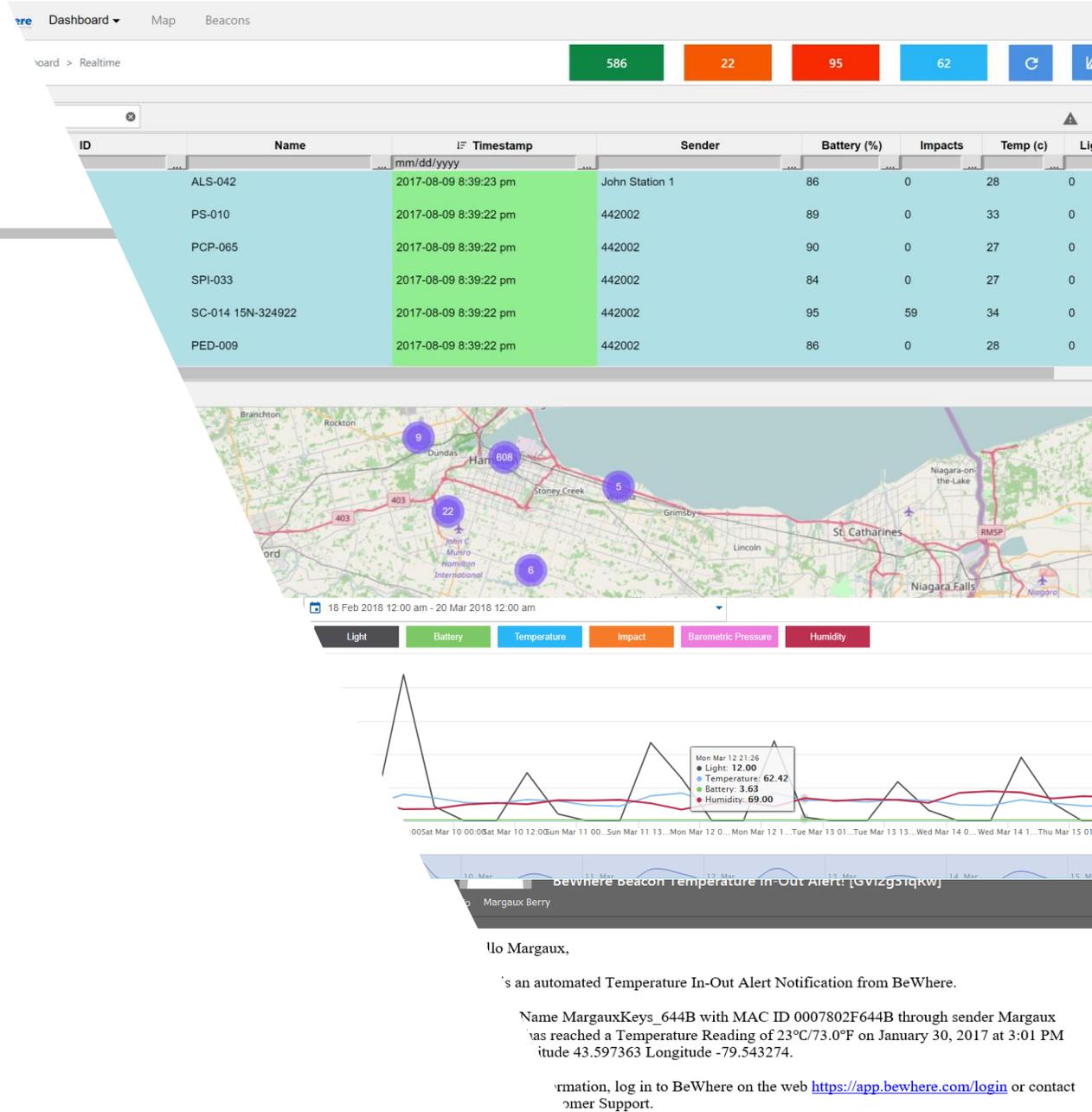
## Cellular Wireless Law of Speed versus Decade



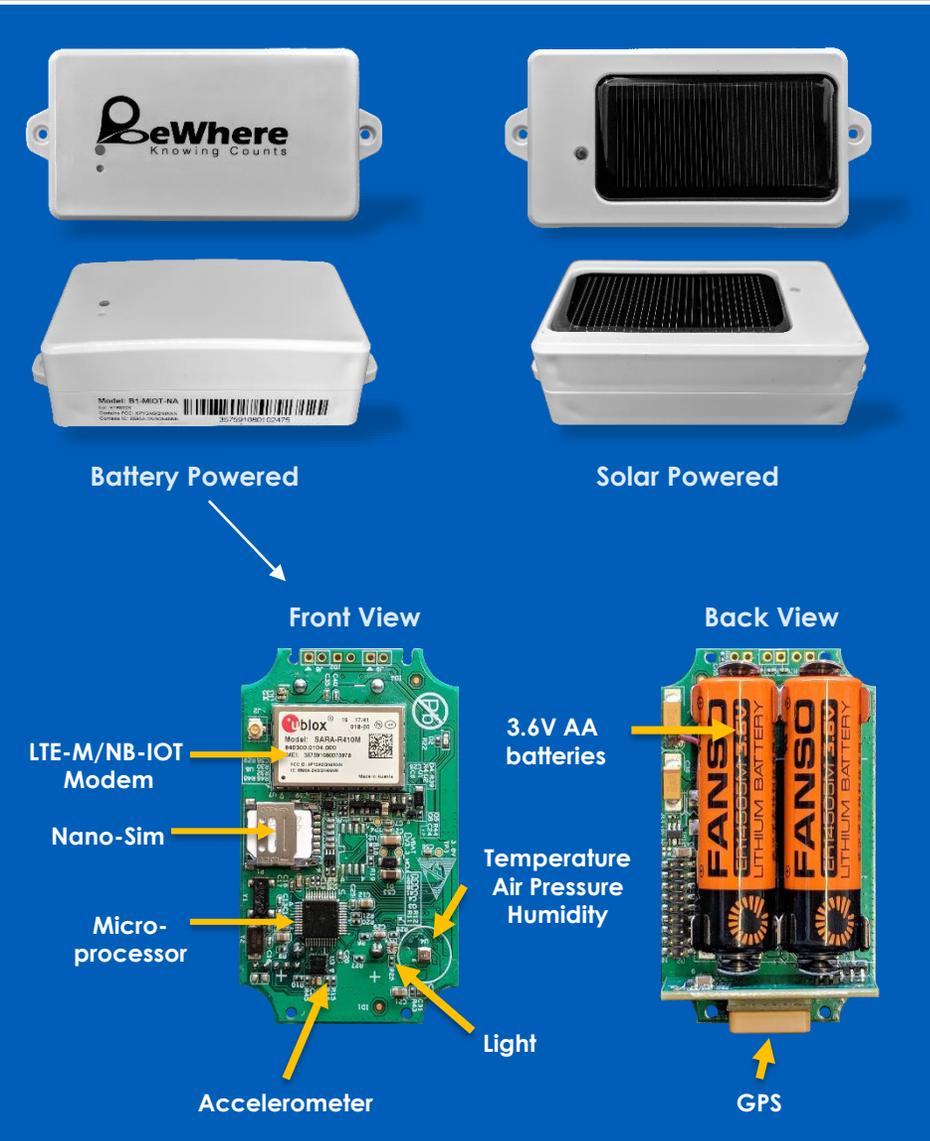
- Innovation dedicated to capacity and band-width (smartphone market)
- Precursor industries to IOT are M2M, Telematics, Scada
- NB-IOT and LTE-M represented the first major innovation since CDPD

# Cloud-Based Services

- GPS Location
- Real-time environmental condition monitoring
  - Temperature
  - Humidity
  - Air pressure
  - Light lux levels
  - Accelerometer (impact/motion)
- Additional external sensors in option
- Alerts and email notifications set up
- Admin and users control
- API to populate third party applications
- Mobile applications



# Mobile IoT: Low Cost Sophisticated Solutions



## Features

- Off-the-shelf deployment
- Real-time tracking
- GNSS: GPS / QZSS, GLONASS, Galileo enabled
- IP66 Rugged and dust / water-resistant enclosure
- **Temperature**
- **Humidity**
- **Pressure**
- **Light**
- **Accelerometer**
  - **Motion tracking, triggering updates**
- Configurable sensor alerting
- **External sensors in option**

## Benefits

- Ultra-low power platform
- Long battery life (8–10 years depending on update rates)
- Low device cost
- Low deployment cost
- No reader needed
- Full coverage (deep indoor and rural areas)
- Support for a massive number of devices

**NEW use cases**  
**Asset Tracking AND**  
**Environmental Monitoring**

# Use case #1: Asset Tracking



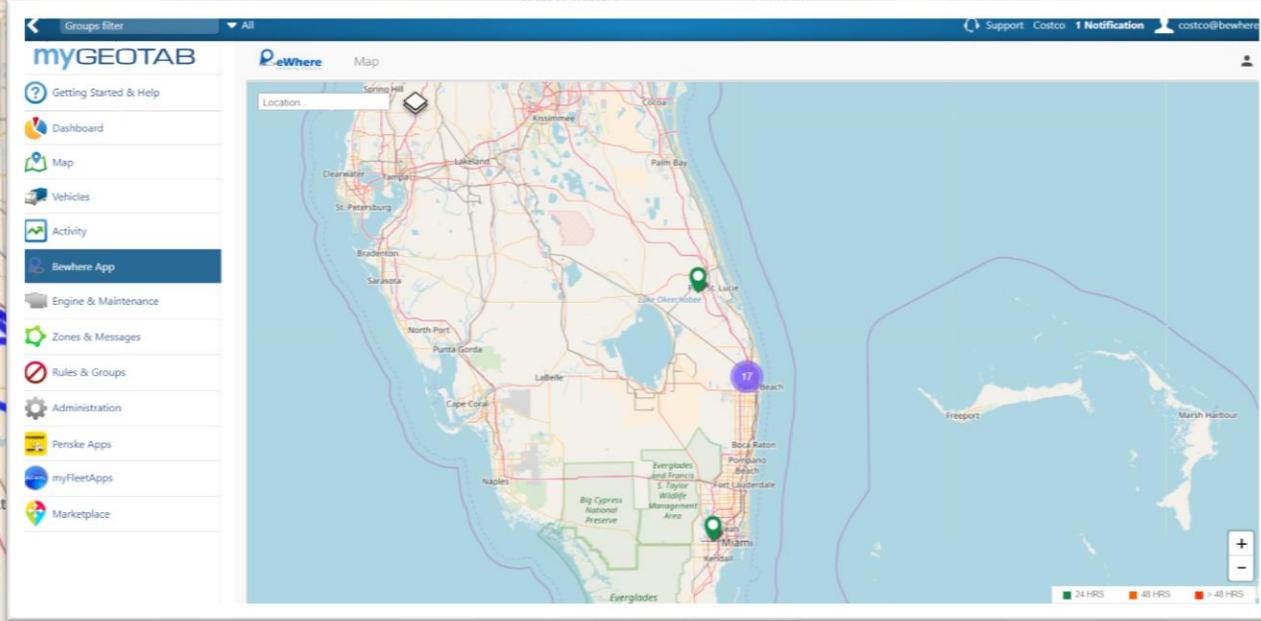
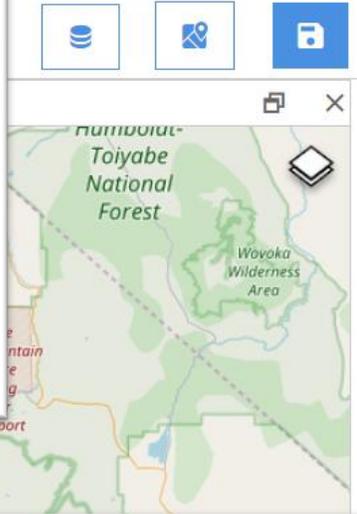
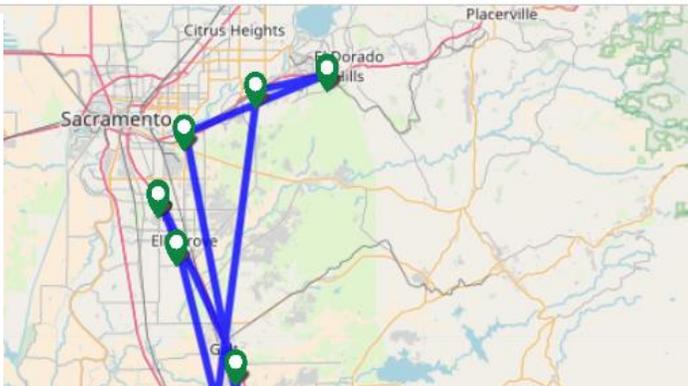
HOME > Dashboard > Realtime

32 0

**Report frequency:**  
1. In motion: every 15 minutes  
2. Immobile: Every 1 hour

**Direct integration in Geotab mapping**

**Customized « find my trailer » mobile application**



# Use Case #2: Environmental Monitoring

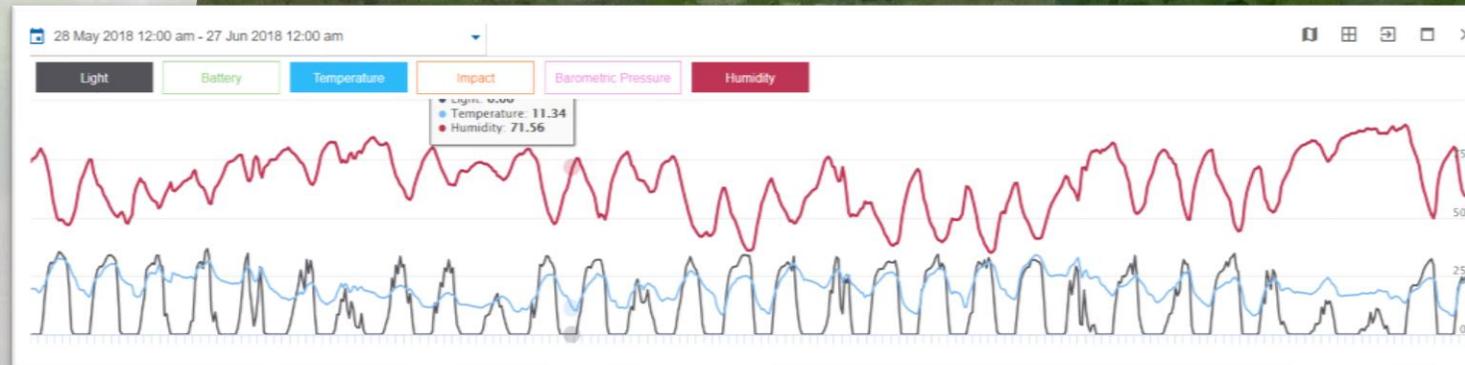
## Henry of Pelham, Niagara, Ontario Canada

- Deployed 12 LTE-M to increase the density of environmental sensor monitoring. Deploy sensors at ground level and on a 20 meter pole (update frequency every 5 minutes). Provide email notifications when inversion detected.



**When a Temperature inversion is detected under sensitive weather conditions > Turn on the fans.**

- Why M-IoT
  - **No Available Power Supply**
  - **Low price (50 sites versus 2 sites with same price)**

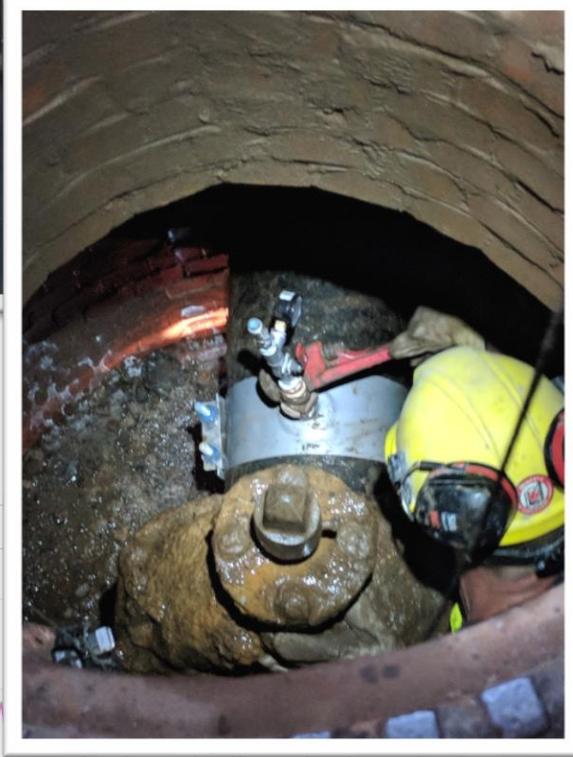
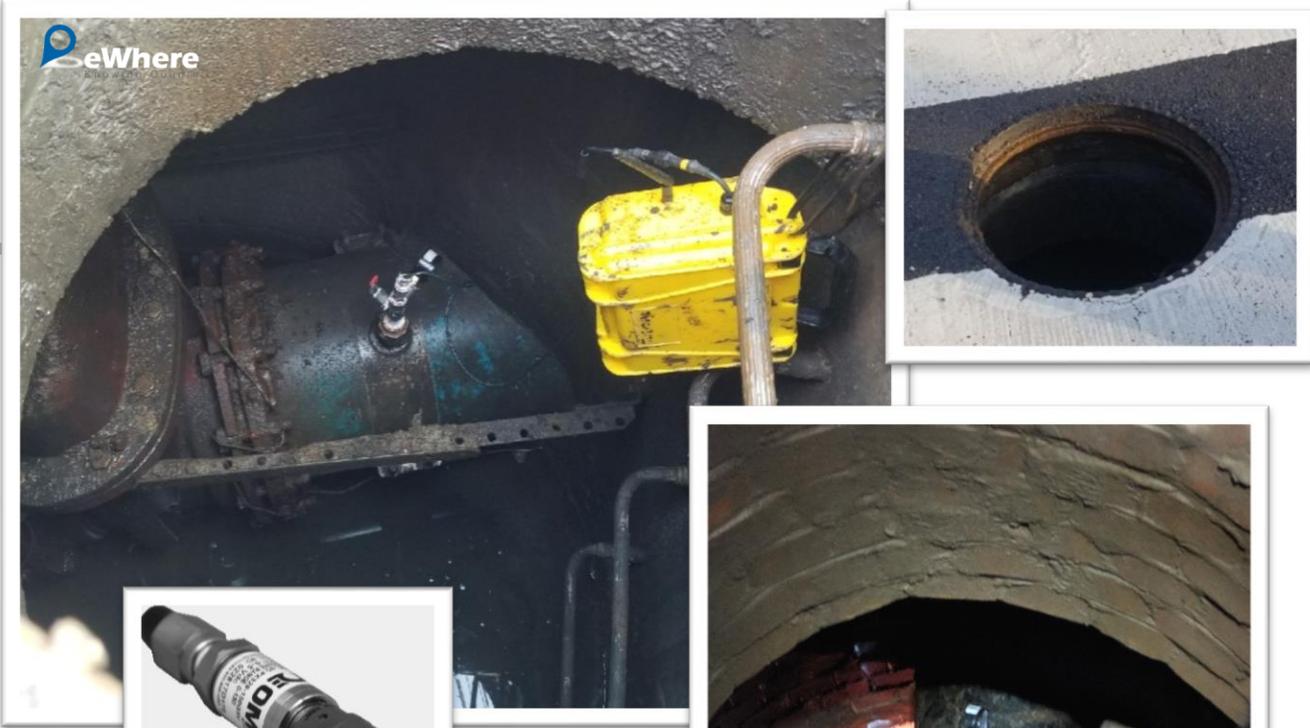


<https://youtu.be/WGOmnbMK7B0>

# Use Case #3 Environmental Monitoring

## Public Water Service

- Problem:** Find out when and where there is a leakage or valve hasn't been shut properly after maintenance
- Solution:** BeWhere certified LTE-M sensors monitors pressure inside pipes and sends alerts upon abnormalities
- Why M-lot**
  - No Power
  - Extended coverage
  - Low Price



## Indoor Temperature Monitoring

Standard 2AA battery device with "Exception Monitoring" (if long battery life required)



## Outdoor Temperature Monitoring

For precise air temperature/humidity with rechargeable + solar



## Outdoor Ground Temperature

( e.g. Peat Moss, etc.)  
External Temperature probe with customizable length



## Large Custom Orders

### 1. Special Sensors

Pressure sensor for liquid distribution pipes  
Flood sensors  
CO2 sensors

### 2. Special Enclosures





MOBILE WORLD CONGRESS 2018

HOW 5G COULD CHANGE THE WORLD



## MWC18: LTE-M Live Demonstration

<https://youtu.be/guWh9TQJiM4>

 BeWhere

### GMSA Innovation City Barcelona, Spain 2018

- BeWhere installed an LTE-M device inside a punching bag
- **Nutaq** provided private LTE-M network
- Participants punched for 10 seconds
- Accelerometer measured number of impacts and G-force
- Data was uploaded to BeWhere Web Portal via LTE-M and displayed for participants

# AT&T and Fleet Complete



**David Licari**

Sr. Business Development Manager - Federal Government Fleet and IoT Solutions at A...  
2mo · Edited

AT&T publicly unveiled the newest member of AT&T IoT family this week- the Fleet Complete Asset Tracker 1. Weighing in at a mere 3.5 ounces (without the replaceable AA batteries), this device packs quite a punch and is truly one-of-a-kind, featuring GPS, a state-of-the-art LTE-M module, and full suite of sensors to measure environmental conditions, all for only \$50! Find out more at

<https://bit.ly/2HN6ZHN>

AT&T Fleet Complete

## Introducing Asset Tracker AT1



**Jared Peterson**

Product Marketing Executive Specializing in IoT and Mobile Applications  
2mo

Dear friends and colleagues -- it's with great pride that we publicly unveiled the newest member of AT&T IoT family today- the Fleet Complete Asset Tracker 1. Weighing in at a mere 3.5 ounces (without the the replaceable AA batteries), this cute little guy packs quite a punch and is truly one-of-a-kind, featuring GPS, a state-of-the-art LTE-M module, and full suite of sensors to measure environmental conditions, all for only \$50! Find out more at <https://bit.ly/2HN6ZHN>

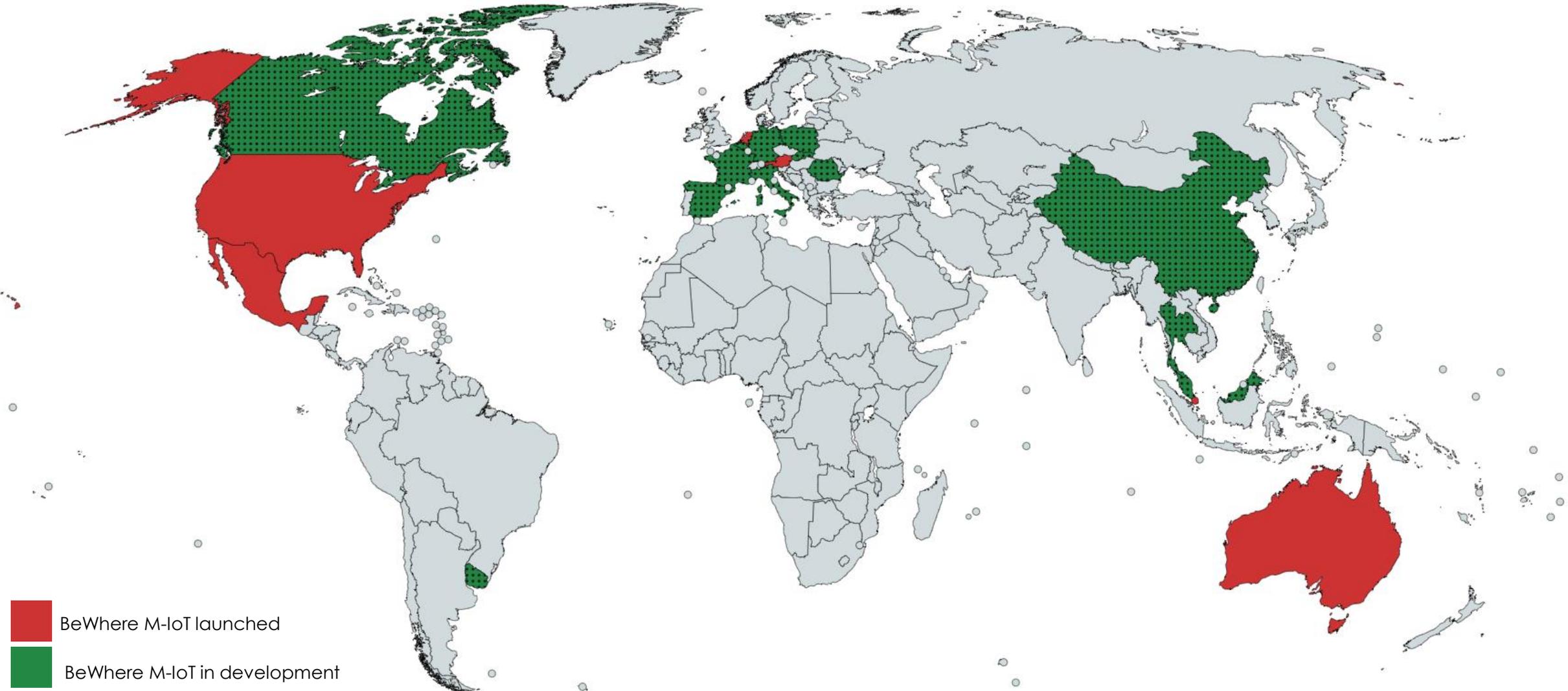


**May 2st, 2018: AT&T Fleet Complete announces first BeWhere M-IOT "SLAP-N-TRACK ASSET TRACKING"**

**May 29th, 2018: Fleet Complete passes a new order for 20,000 devices**

BeWhere M-IoT available at <https://att.fleetcomplete.com/business-solutions/slap-n-track-asset-tracking/>

# M-IoT Revolution on the march



■ BeWhere M-IoT launched  
■ BeWhere M-IoT in development

# Growing a company: Significant Achievements to date

## 2016: BUILD THE FOUNDATIONS

- February 2016: Go public RTO
- April 2016: Partner with Bell on Bluetooth
- August 2016: Partner with Fleet Complete
- November 2016: Launch Bluetooth with Geotab Marketplace
- First user web portal
- Launch APK app
- Start adding various resellers (e.g. Mobilizz, Focus Fleet)

## 2017: CREATE RESELLER NETWORK and THINK LTE-M

- Add numerous international resellers (Geotab: ~50 and external=~130 total)
- February 2017: Start developing LTE-M tech
- Develop IOS app
- April 2017: Announce Brinks
- May 2017: Signs Aphria with BLE
- June 2017: Partners with Huawei, Bell announces LTE-M in Canada
- November 2017: Henry of Pelham, first LTE-M pilot with international coverage
- December 2017: PTCRB and AT&T certification

## 2018: READY FOR TAKE OFF

- Unveil new user portal
- February 2018: GSMA hosts BeWhere at the MWC in Barcelona - start conversations with carriers around the world
- Start significant M-IOT PoCs
- May 2, 2018: soft launch in USA with AT&T/Fleet Complete
- **May 29, 2018: Fleet Complete orders 20,000 M-IoT devices for US**
- June 2018: officially launches M-IoT where network available
- July 2018: Europe certifications start

# Some of our Value Added Partners and Resellers



# QUESTIONS

**Watch our video:**

<https://www.youtube.com/watch?v=4lDpF2tGRWk>

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844-229-4373x102

**Margaux Berry, VP Strategy and Growth**

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844-229-4373x107



# CAUTIONARY NOTE REGARDING FORWARD LOOKING INFORMATION



Forward-looking information typically contains statements including words such as "anticipate", "believe", "expect", "plan", "intend", "estimate", "propose", or similar words suggesting future outcomes or statements regarding an outlook. Forward-looking information in this presentation includes, but is not limited to, expectations regarding future revenues, earnings, capital expenditures, operating and other costs; business strategy and objectives; market trends; acquisition and disposition plans; the sufficiency of cash and working capital for future operations; and the timing and the completion of various development projects.

Forward-looking information is based on a number of assumptions, which may prove to be incorrect. In addition to other assumptions identified in this presentation, assumptions have been made regarding, among other things, the Company's transition to new products and releases; a continuing increase in the number of customer relationships; the length of the sales cycles; the competitive environment; the ability to maintain or accurately forecast revenue from the Company's products or services; the ability of the Company to identify, hire, train, motivate, and retain qualified personnel; the ability of the Company to develop, introduce, and implement new products as well as enhancements or improvements for existing products that respond in a timely fashion to customer/product requirements and rapid technological change; risks associated with operations; the impact of any changes in the laws and regulations in the jurisdictions in which the Company operates; and the effect of new accounting pronouncements or guidance.

Although the Company believes that the expectations reflected in such forward-looking information are reasonable, undue reliance should not be placed on forward-looking information because the Company can give no assurance that such expectations will prove to be correct. The forward-looking information contained herein is based on BeWhere's current expectations, estimates, and projections, and is subject to a number of significant risks and uncertainties that could cause actual results to differ materially from those anticipated. Such risks and uncertainties include, among others; general business and economic conditions; the overall performance of stock markets; actions of competitors and partners; the regulatory environment; the corporate governance environment and regulatory reporting requirements for BeWhere's clients; product capability and acceptance; the Company's ability to generate sufficient cash flow from operations to meet its current and future obligations; and the Company's ability to access external sources of financing, if required.

A more detailed assessment of the risks that could cause actual results to materially differ from current expectations is contained in the Risk Factors section of MD&A for March 31, 2018 and in the Annual Information Form filed by the Company on October 23, 2017. The foregoing list is not exhaustive and other risks are detailed from time to time in other continuous disclosure filings of the Company.

Should one or more of these risks or uncertainties materialize, or should assumptions underlying the forward-looking information prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, or expected. Forward-looking information contained herein is based on estimates and opinions of management at the date the statements are made. Except as required by law, BeWhere does not undertake any obligation to update forward-looking information even if management's estimates or opinions should change. The Company uses future-oriented financial information for budgeting and planning purposes and the information may not be appropriate for other purposes. Future-oriented financial information and financial outlooks, as with forward-looking information generally, are, without limitation, based on the assumptions and subject to the risks set out above.