



nitidæ
filères & territoires

ANNUAL REPORT

2020



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foreword

2020 is marked by COVID 19 and the health crisis, of which no one had foreseen the magnitude and human, social and economic consequences. The Nitidæ teams reacted immediately by first preserving the safety of the teams: the watchword was to stand united in this unprecedented crisis. It was then necessary to reorganize the working methods to maintain the implementation of projects for the benefit of rural populations: no stopping interventions but working differently.

This year is also marked by growing insecurity in the Sahel. The association has remained loyal to its partners in these countries. It is very important for us.

The balance sheet and the financial situation are up 5% and with a positive result. As every year, the accounts are certified, and we can report transparently to all those who trust us to finance our activities. Burkina Faso is now a very important country for our interventions. The private sector is taking an increasing part in our financing. The association is pursuing its long-term actions in Madagascar and Mozambique. In Côte d'Ivoire, the association is very innovative in concrete actions on «sustainable» cocoa in and around protected forests.

This dynamic is first and foremost the result of the association's teams, which are very firmly established in the countries. Their resilience has made it possible to continue and further develop actions. It is also the strength of the association's holistic approach, which links agricultural, economic, social and environmental issues... in a vision at the scale of rural areas. This is the result of the Rongead - Etc Terra fusion and powerful innovations that are at the best level like the Nkalo (Nkalo.com) network or the national modelling of forest agriculture - LAUREL - carried out in Mozambique.

The growing awareness of major global issues shows that the economy, natural resources, the preservation of biodiversity or the fight against poverty and inequalities must be addressed jointly. A recent report from IPBES (Escaping the «Age of Pandemics») highlights the link between these factors and the emergence of zoonoses. Nitidæ participates in the concrete resolution of these challenges thanks to its comprehensive approach to rural areas in Africa but also because the association works daily alongside farmers with measurable impacts.

Denis Loyer
President





2020

the associations key figures

Nitidæ wishes to propose effective and sustainable responses to the development challenges of the rural populations of the South, and to demonstrate that it is possible and beneficial to reconcile economic dynamism and the preservation of natural capital through field projects, replicable to a large extent.

A multi-sectorial way to act within the territory ...

Most Nitidæ projects cover a range of complementary activities across a territory that is coherent administratively, economically and environmentally.

... and all along the value chain

By acting at the heart of value chains, Nitidæ is able to diagnose sustainable productive potentials in relation to the potential for development in local and global markets.

A partnership approach and methods of co-construction

Nitidæ systematically works in partnership with actors in the North and South, the private sector and the public sector. Nitidæ mobilizes, in particular, the private, productive (agribusiness) or financial sector, which often has a strong impact on the dynamism of the territories and which must be part of the sustainable development solutions.

A priority given to measuring the impacts of our actions

Nitidæ believes that the accountability of its actions is an essential part of its mission. The impacts of all Nitidæ actions must be measured and the results communicated transparently.

120 collaborators

30 active projects

2 areas of expertise

- Conception / project managing
- Consulting, studies, training

€ 4,5 M of intervention budget

6 countries of representation

- France
- Burkina-Faso
- Ivory Coast
- Madagascar
- Mali
- Mozambique

9 other countries of intervention

- Cameroon
- Ethiopia
- Ghana
- Guinea
- Morocco
- Nigeria
- Senegal
- Tchad
- Togo



highlights

■ **In Ivory Coast, the Mabi-Yaya Nature Reserve is created with the aim of protecting 61,000 ha of primary forest**

In December 2016, the Mé REDD + Project began, which main objective was to reduce greenhouse gas emissions from deforestation in the Mé region. The classified forests of Mabi and Yaya were still relatively little degraded and were then subjected to strong pressure from loggers, poachers and especially cocoa producers.

Three years later, following awareness-raising activities conducted jointly by Nitidæ and the Mé Regional Council, the Ivorian government decided, on a proposal from the Ministry of Water and Forestry, to create the Reserve. Natural Mabi-Yaya where all human activity, apart from sightseeing, will now be strictly prohibited.



■ **N'kalô, the independent business advisory service for the agri-food sector, releases a guide on the market analysis method used**

Present in 12 of Africa with 100,000 farmers and 200 businesses, N'kalô offers a 37-page methodological guide resulting from 10 years of work.

This guide details in particular :

- What is market analysis ?
- Define and delimit the object of analysis
- The indicators to be taken into account for market analysis
- Collecting information
- Processing of information
- Communicating information :
how to deliver a clear and useful message to each actor.

■ **Nitidæ partners with GIZ to support cashew sector in Madagascar**

The cashew tree, introduced in Madagascar and in particular in the Diana region in the 1970s as a reforestation species and planted in orchards for the production of cashew nuts, is a declining sector on the Island.

With its recognized expertise in this sector, Nitidæ was asked by GIZ to implement a program to revitalize the cashew value chain: mapping of the existing, renewal and extension of plantations, strengthening of processing capacities, structuring of actors (producers, processors, exporters, regulatory body), all for better profitability of the cashew value chain, making it possible to increase the incomes of the households involved.

■ Nitidæ establishes a lasting foothold in Mali

Present in Mali since 2019 through the Foreco project (Forest territories and innovative sectors for the forest and the local economy) Nitidæ is strengthening its presence in Mali by hiring its country representative. Being as close as possible to the teams, strengthening links with institutional players, developing partnerships with the private sector, these are the challenges over the next few years.

The Foreco project, the cornerstone of our approach in Mali, has two main objectives:

- Ensure the reforestation of tree species which have, above all, an economic logic (cashew nuts, arabic gum, shea butter, fruits, timber, wood energy ...)
- Increase the attractiveness of the forest through better marketing of forest products and services (improvement of practices, market information, networking, etc.).

■ Launch of the Wakanda project in Burkina-Faso

Building on the initial successes obtained in the preservation of the PONASI forest complex, Nitidæ has been entrusted by the European Union with a budget of 5 million euros for the development of social and income-generating activities in 4 municipalities located on the outskirts of the PONASI complex. The association's biggest program aims to support :

- 400 women in the production and marketing of market garden products
- 1,000 women in the activities of collecting, processing and marketing NTFPs
- 1,200 farmers and agro-pastoralists
- 500 forest technicians (CAF, ZOVIC / shea park)



■ Publication of the study on the competitiveness of the cashew value chain in Mozambique

Carried out as part of the ACAMAZ project, this in-depth study of the cashew processing sector in Mozambique explores its main challenges and puts on the table concrete proposals to improve the competitiveness of its industry. In 2019, Mozambique is the 9th cashew producing country and the 4th cashew processing country in the world. By increasing the value of cashew exports, creating more than 15,000 jobs and participating in the industrialization of Mozambique, the cashew processing sector is indeed strategic for the country.

Nitidæ is an NGO that primarily supports producers, but also encourages policies in favor of industrialization linked to local production. The ACAMAZ project, implemented with funding from AFD, aims to contribute to strengthening the cashew value chain in order to increase the incomes of small farmers, promote national processing and its development. integration into the international market, and improve the competitiveness and economic, environmental and social sustainability of the sector.

■ Nitidæ acquires its head office in Lyon !

Rongead's historic head office since 1984, the association seized the opportunity to acquire its premises in the historic center of Lyon and renovate them from top to bottom, thus giving it a stronger financial base, an anchor territorial and a much better reception capacity for employees and partners !





Forest / natural resources

Developing a comprehensive approach to managing priority natural areas for biodiversity and climate

Examples of actions include :

- Mapping of deforestation dynamics and hot spots,
- Awareness and community mobilization around conservation issues on the periphery of Protected Areas,
- Support for the management of Protected Areas: development of tools for the monitoring of deforestation, biodiversity inventories, Anti Poaching Control (LAB),
- Support for the design and implementation of Management Plans,
- Reforestation, forest restoration, PES (REDD +).

Agro-ecological transitions

Support producers and actors in the different agricultural sectors with a global and critical approach to promoting sectors and zero deforestation agriculture

Examples of actions include :

- Zero deforestation agriculture: flexible technical support for farmers: increasing value added per hectare, securing and diversifying incomes, support for sustainable sectors (organic/fair trade certification),
- Development of Payments Models for Environmental Services, repositories for creating market incentives (SAFART),
- Support to producer organisations for a better development of their production.

Territory planning

Consolidating concerted territorial planning fully integrating conservation and economic development issues

Examples of actions include :

- Diagnosis of territorial dynamics,
- Mapping of land use in the region and support for the implementation of regional development plans,
- Development of Geographical Information Systems (GIS) at regional level,
- Participatory development and implementation of Local Development Plans,
- Land security: Delimitation of village territories, issuance of land certificates.

Bioenergy & waste

Promote appropriate energy production solutions, reducing the pressure on the wood resource and increasing the added value associated with the processing of agri-food products

Examples of actions include :

- The energy recovery of waste via spurious technologies (pyrolysis, biogas), enabling agro-manufacturers (cashew, shea, mango, cotton, etc.) and producer groups (attiéké, shea, etc.) to produce the energy required for their processing activity by reusing their previously unprotected, polluting and bulky waste,
- Improved carbonization: Nitidæ accompanies coal miners on increasing the yield of their production through simple techniques and without investment.

3 transversal initiatives

n'kalô

economic expertise of African agricultural markets

N'kalô provides market analysis and trade advice aimed in particular at addressing information asymmetry, a major problem theorized by J. Stiglitz, winner of the 2001 Nobel Prize in Economics

2 main types of services are offered within Nkalo

- Weekly or monthly analysis bulletins for value chain professionals (cashew, shea, sesame, gum Arabic, cocoa, peanut); text messages mainly for producers for specific advice on marketing strategies their production.
- Studies : carrying out studies for actors in the agro-food sector: analysis of sectors, statistical studies on world trade, prospective studies, impact studies, market studies, business plan, feasibility study (factory transfer), due diligence techniques, traceability tools, certification support, investment promotion studies, yield forecasting studies, etc.

nitidæ lab

Monitor, analyse and model the dynamics of the regions to pilot projects and programmes and assess impacts

This laboratory brings together the technical and scientific expertise of Nitidæ (remote sensing, spatial modelling, geographical information system, soil science, forest ecology, biodiversity, hydrology, etc.) and works closely with scientific research (international research institutes and universities).

Examples of actions include :

- Land-use dynamics: mapping of past land use and dynamics based on satellite or future image archives, taking into account developments in human activities.
- Land degradation : mapping of past land degradation at different scales and projection into the futur, assessment of dynamics, barriers and regeneration capacities of an ecosystem, etc

- Forests / REDD+ : assessment of carbon stocks, deforestation/forest degradation rates, greenhouse gas (GHG) emissions related to deforestation/ degradation, climate, community and biodiversity benefits of REDD+ projects, etc

agrovalor platform

use agro-industrial waste to supply clean energy to the transformation process

Initially developed for cashew nut processors wishing to reduce their own shell waste, the Agrovalor platform now applies to many sectors (shea, mango, ginger, oil mills, non-food industries) and processes (pyrolysis but also carbonization, production of coal briquettes), from various fuels: cashew shells but also shea cake, cocoa pod, rice balls, etc.).

The Agrovalor platform is based on a pragmatic vision of the needs and objectives of local industrial operators, with solutions adapted to each individual. The offer can range from simple diagnosis to the design and implementation of the proposed solutions.



burkina faso

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Key Figures

- **34** employees
- **3** offices : Ouagadougou, Po, Bobo Dioulasso
- **5** ongoing projects
- Amounts committed in 2020 : **1,2 M€**



Surfaces concerned :

Complexe PONASI :
900,000 ha (PA and peripheral areas)

Producers / beneficiaries supported :

PONASI : 1,100 producers of sesame, 200 rice parboilers, 500 shea collectors

Wakanda : 400 producers (market gardening), 1,200 agro-breeders, 100 poultry breeders, 60 beekeepers

RESIST : 3,500 shea nut collectors trained in collecting techniques;

Developed cooperatives and / or accompanied :

Wakanda : 20 borehole management committees, 20 natural resource management committees, 20 Women's Promotion Groups (MUSO / Tontines), 20 People's Recreation Center Managers, 6 Shea nut processing center managers, 10 Community Health Support Volunteers (VASC), 20 Village Development Committees (CVD)



Principaux projets

Descriptif

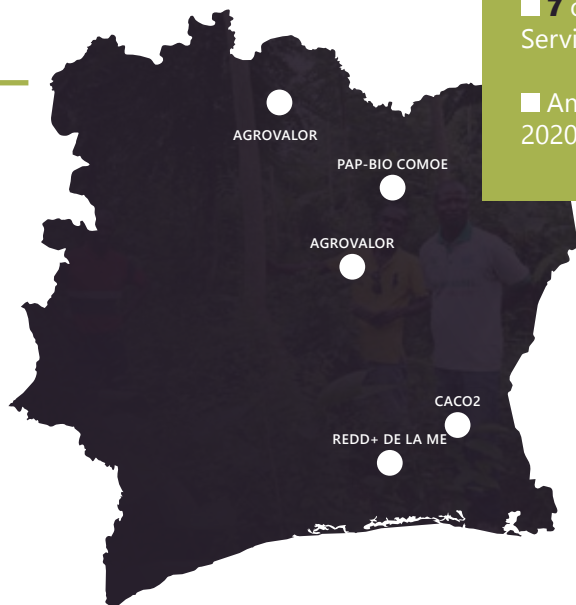
Partenaires

Régions

Principaux projets	Descriptif	Partenaires	Régions
PONASI	Support the protection / improvement of the natural capital of the PONASI forest complex, and increase the resilience of neighboring communities	EU - European Union NATURAMA - Conservation Justice - AGN - The Guardian Angels of Nature - FFEM - French Global Environment Facility	Protected Areas of the PONASI complex
WAKANDA	Improve the living conditions of the populations living around the PONASI forest complex and more generally strengthen the resilience of the territory, especially in the face of climate change	NATURAMA - Foundation of Friends of Nature - CERDE - Center for Studies and Research on Environmental Law - EU - European Union - FFEM - French Global Environment Fund	Protected Areas of the PONASI complex
RESIST	RESIST (Resilience, Ecology, Strengthening, Independence, Structuring, Training) offers joint support and support actions for targeted actors in the shea sector, renewal and access to the shea resource, professionalization of structures , the mechanization of processes and the reduction of environmental impacts	L'Occitane en Provence - GSA - Global Shea Alliance - USAID	Department of Po and Leo

côte d'ivoire

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Key Figures

- **30** employees
- **5** offices : Abidjan, Adzopé, Bouaké, Dabakala, Ferkessedougou
- **7** ongoing projects and **10** Services
- Amounts committed in 2020 : **€ 1 M**

Surfaces concerned :

REDD+ of Mé : 60,000 ha of protected area (RN Mabi Yaya), 5,000 ha of agricultural plots supported

PAP-Bio Comoé : 3,577 ha of shea collection area, 42 ha rehabilitated in an agroforestry system, 20 ha of cashew plantations

Producers / beneficiaries supported :

REDD+ of Mé : 2,200 farmers, 2,250 planters, 50 charcoal makers

PAP-Bio Comoé : 1,600 producers, 200 shea collectors

Agrovalor : 1,300 direct and indirect beneficiaries

Developed cooperatives and / or accompanied :

REDD+ of Mé : 1 cocoa cooperative, 5 artisans

PAP-Bio Comoé : 1 cooperative

Cocoa4future : 5 accompanied cooperatives accompagnées (Zone Mé and Daloa)

Agrovalor : 5 groups (shea tree, attiéké), 32 trained craftsmen, 3 equipment operators



Principaux projets	Descriptif	Partenaires	Régions
REDD+ DE LA ME	Reduce greenhouse gas emissions from deforestation and forest degradation in the Mé region while improving the living conditions of the populations living around these forests	Ministry of the Environment and Sustainable Development (MINEDD) · AFD-Agence Française de Développement · Permanent Executive Secretariat REDD + · Regional Council of Mé · Alter Eco · Inprobois · Tropical Bois · Tranchivoire · CURAT	Mé region
PAP-BIO COMOÉ	Promote endogenous, inclusive and sustainable economic development of the peripheral areas of Comoé National Park, mainly Mont-Tingui: support for the delimitation of Village Territories, preparation and start of implementation of Local Development Plans, development Income Generating Activities (IGA) etc	EU - European Union · Regional Council of Tchologo · Ministry of Planning and Development of Côte d'Ivoire · Acting for Life · Chigata · Vétérinaires Sans Frontières Belgium · N'Zi River Lodge · OPEF - Professional organization of breeders of Ferkessedougou · FFEM - French Global Environment Fund	Comoé region
AGROVALOR	Distribute agro-industrial waste energy recovery equipment adapted to the local context to recover agro-industrial waste from the cashew, cassava and shea sectors, ensuring a transfer of skills for the replication of these technologies in Côte d'Ivoire	AFD - French Development Agency · Ecological Transition Agency - ADEME · FIRCA · Recyclivre · Chigata	Town of Bouaké and Korhogo
COCOA4FUTURE	Cocoa4future is a project developed by CIRAD which wished to involve Nitidæ in the implementation of certain activities in Côte d'Ivoire. It aims to improve the sustainability of cocoa farms while preserving the environment (limiting deforestation and restoring forest cover) by adapting cocoa farming systems to the changing context in Côte d'Ivoire and Ghana.	EU - European Union CIRAD Inprobois Alter Eco APDRA Scientific and Technical Committee Forestry - CST	Mé region

mozambique



Key Figures

- **33** employees
- **3** offices : Maputo, Gilé, Gurue
- **2** ongoing projects and **4** studies
- Amounts committed in 2020 : **€ 0,8 M**

Surfaces concerned :

Namuli : 77,000 ha (Reserve and periphery)

Producers / beneficiaries supported :

Acamoz : 1,500 cashew producers + 38,000 producers receiving information on the hedgehog market

Namuli : 1900 people (securing land tenure), 100 producers in conservation agriculture, 20 beekeepers

Cooperatives developed and / or supported :

Acamoz : 33 Cashew associations or cooperatives

Namuli : 6 communities represented through their community natural resource management committees in the development of the land use plan and community delimitation of land



Principaux projets

Descriptif

Partenaires

Régions

Principaux projets	Descriptif	Partenaires	Régions
ACAMOZ	Strengthen the cashew value chain in order to increase the income of small producers and preserve natural resources in a strengthened and more transparent institutional context, through 2 levers : <ul style="list-style-type: none"> • Strengthen INCAJU for better integration of the cashew value chain into the international market, in particular through the provision of reliable and transparent market information • Increase the competitiveness and environmental and social sustainability of cashew production in Mozambique through a pilot project around the Gilé National Reserve in Zambezia 	AFD - French Development Agency INCAJU Mozambique Almonds Institute - IAM	Maputo and Gilé National Reserve, Zambezia
NAMULI SKY ISLAND	The main objective is to establish an official classification as a community protected area of Mount Namuli. By working with the communities living around the mountain and developing with them a long-term strategy for the management of natural resources, the project aims to end deforestation in high altitude forests, ensure the resilience of the biodiversity of Mount Namuli and to increase the standard of living of the populations	Legado ORAM - Associação Rural de Ajuda Mútua Lupa Agri- Mel Terra Firma Rainforest Trust The Tenure Facility Cool earth	Mount Namuli

madagascar



Key Figures

- 40 employees
- 3 offices : Antananarivo, Taolagnaro, Ambilobe
- 4 ongoing projects
- Amounts committed in 2020 : € 1 M

Surfaces concerned :

Talaky : 112,000 ha of protected areas (AP Beampingaratsy), 1,700 ha developed

Madanaca : 4,000 ha of cashew plantations

Producers / beneficiaries supported :

Talaky : 2,000 households in subsistence farming, 250 vanilla producers

Madanaca : 500 cashew producers

Developed and / or supported cooperatives :

Talaky : 1 cooperative, 7 associations of vanilla producers, 18 nurserymen

Madanaca : 15 associations of cashew producers



Carte © FreeVectorMaps.com

Principaux projets	Descriptif	Partenaires	Régions
TALAKY	<ul style="list-style-type: none"> • Strengthen conservation activities by continuing the process of creating the New Protected Area (NAP) of Beampingaratsy • Develop sustainable alternatives to the exploitation of forest resources to meet the needs of the populations • Strengthen the positioning of local authorities as a key player in controlling land use planning 	Agrisud International AFD - Agence Française de Développement - Regional Council of Anosy - Ministries and Deconcentrated Services (DREDD, DGATH), PIC, Sahanala	Anosy region
MADANACA	Improve the productivity and profitability of the cashew value chain through capacity building, the regrouping of actors and the renewal of plantations, allowing to increase the income of the households involved	GIZ · Ministry of Environment, Ecology and Forests (Madagascar) · Ministry of Agriculture, Livestock and Fisheries (Madagascar)	Ambilobe district, DIANA region
MADAGROVE	The project is part of a strategic partnership of the Blue Forests program aimed at reducing the pressure on mangroves and natural forests in the districts of Ambanja and Nosy Be in the Diana region, through 2 levers: increasing the wood supply -energy, particularly in sustainable charcoal; and reduce the demand for charcoal by optimizing its consumption	Blue Ventures Conservation	Ambanja and Nosy Be district, DIANA region

studies

Nitidæ conducted numerous studies in 2020, among which :

tracao

Assessing the feasibility of traceability and transparency in the cocoa sector in Côte d'Ivoire and Ghana

In the context of a growing demand from consumer countries to ensure that the cocoa they import does not come from deforested areas and meets minimum sustainability standards, the REDD+ unit of the European Forest Institutes (EFI) has entrusted Nitidæ with this study to assess the feasibility of a traceability and transparency scheme to reduce the risk of deforestation, child labour and guarantee a decent income to cocoa producers.

protege

Methodological support for the establishment and animation of the PROTEGE network of demonstration farms in agroecology in New Caledonia, French Polynesia and Wallis and Futuna

In consortium with ISARA and TECHNOPOLE New Caledonia, Nitidæ has carried out a technical assistance to PROTEGE (Regional Oceanic Project of the Territories for the Sustainable Management of Ecosystems) which aims to build a development of the sustainable and resilient economies of the Overseas Countries and Territories (OCTs) in the face of climate change, based on biodiversity and renewable natural resources. The specific objective of the project is to support the agro-ecological transition for an agriculture, especially organic, adapted to climate change and respectful of biodiversity, and the sustainable and integrated management of forest resources.

cashmoz

Development of an investment profile in the cashew sector in Mozambique

This study involved identifying opportunities/investment opportunities for foreign investors for the cashew value chain. These analyses are presented in the form of a sectoral investment profile used by the Investment and Export Promotion Agency of Mozambique (APIEX).

procashew

feasibility of a cashew value chain project in West Africa in Benin, Burkina Faso, Côte d'Ivoire, Ghana and Nigeria

This study, commissioned by the United States Department of Agriculture (USDA), aimed to realise the feasibility of a project aimed at strengthening the competitiveness of West African cashew nut producers by improving the efficiency and quality of production and trade, and working to develop more coherent regional trade and investment policies.

forevalor

Study on Energy Recovery of Residual Forest Biomass in Africa

The CTCN (Centre et Réseau des Technologies Climatiques) has commissioned a consortium to conduct multi-country technical assistance, where the main objective is to identify the options for an industrial and cost-effective conversion of forest residues, through projects with a significant climate and social impact. The Nitidæ intervention is to provide key assistance to the project's leaders, drawing on its expertise in the management of West African forests and the application of the best technologies. biomass conversion technologies applied to each case study.

ethicajou

Design of a boiler room for a cashew nut production plant for Ethiquable in Senegal

The objective of this study was to design the boiler room and install it in the factory in collaboration with the Burkinabe company ASIS, H2CP kiln installer and other industrial equipment for agricultural processing in Burkina Faso and Côte d'Ivoire.

jatrinvest

Analysis of growth conditions and investment opportunities in the Jatropha sector in Mali

This consultancy, carried out on behalf of GERES, aimed to analyse the conditions necessary for the development of the jatropha sector in Mali and to propose investment options for its development, taking into account the prerequisites necessary for its development.

financial report



This financial report presents the situation of Nitidæ as of 12/31/2020. In accordance with the legislation, the Nitidæ's 2020 accounts have been audited and certified.

Despite a delicate context that has slowed down the deployment of a number of activities, Nitidæ continued to grow in 2020, which shows the strength of our intervention mechanism. The association's total budget reached €4,628,102, 6% more than in 2019. The result for the year was strongly impacted but remains positive by €6,595. 89.5% of the expenditure goes to the Association's operations. Administrative and structural costs remain low with 10.5% of expenditure.

Business volumes by country experienced a shift. Indeed, with the proliferation of projects, Burkina Faso was Nitidæ's main country of activity in 2020 with 26.3% of revenue (less than 10% in 2017). The Ivory Coast and Madagascar represent 23% and 22.2% respectively of the activity. Mozambique's share, on the other hand, fell significantly, with 16.5% of the business volume (25.4% in 2019). This distribution is a fair reflection of the current dynamics of the association, which is experiencing significant development in West Africa and a trend towards stabilization in southern Africa. The rest of the activity is mainly split between Mali, France, Senegal and multi-country actions.

The distribution of the origin of funds has been maintained despite the context. Indeed, Nitidæ was fortunate to have public and private partners who did not disengage in the face of the crisis and sometimes even strengthened their support to support our intervention network towards actions to combat the pandemic. We would like to thank them once again.

■ In 2020, public donors declined very slightly, representing 69.6% of resources (71.8% in 2019). The association's two main donors now represent more than 56% of resources: AFD (33.1% of income) and the European Union (25.9%). Nitidæ nevertheless continues to receive diversified funds. The share of private companies reached 13.6% of products and 15.3% for foundations and associations.

■ The geographic origin of funds tends to balance out. International funds remain in the majority with nearly 54% of resources (60% in 2019) and French funds now represent around 46% (40% in 2019).

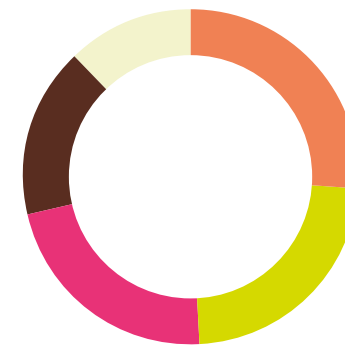
SOURCE OF FUNDS

- Public donors (70%)
- Private companies (15%)
- Foundations and associations (14%)
- Communities (0,02%)
- Cooperatives (0,003%)
- Others (0,01%)



GEOGRAPHICAL DISPATCHING OF BUDGETS OF INTERVENTION

- Burkina-Faso (26%)
- Ivory Coast (23%)
- Madagascar (22%)
- Mozambique (17%)
- Others (12%)



balance sheet

The balance sheet recognition methods changed in 2020 according to the accounting principles in force. Now, it is the overall amount of multi-year projects that is recorded and not just the amounts called up during the year, which explains their significant increase.

GRAND TOTAL	Brut	Depreciations & Provisions	Net on 31/12/2020	Net on 31/12/2019
CAPITAL ASSETS	901 384	344 492	556 891	308 145
CIRCULATING ASSETS	13 948 749	27 367	13 921 383	9 931 965
Accounts receivable	12 008 587	27 367	11 981 221	7 664 349
Cash assets	1 936 893		1 936 893	2 112 479
Short-term prepayments	3 269		3 269	155 138
GRAND TOTAL	14 850 133	371 859	14 478 274	10 240 111

PASSIVE BALANCE SHEET

ASSOCIATIVE FUNDS		483 089	476 495
Equity		476 495	398 348
Current year income		6 595	78 146
PROVISIONS AND DEDICATED FUNDS		13 536	82 642
LIABILITIES		13 981 649	9 680 974
Other debts		1 010 306	8 411
Prepaid income		12 971 343	8 816 405
GRAND TOTAL		14 478 274	10 240 111

profit & loss statement

	on 31/12/2020	on 31/12/2019
OPERATING REVENUE	4 379 864	4 379 864
Sold production of Goods	13 879	28 576
Sold production of Goods and Services	856 446	1 808 371
Operating subsidies	3 649 837	2 529 563
<i>including public grants and operating subsidies</i>	<i>2 812 586</i>	
<i>of which sponsorship</i>	<i>837 251</i>	
Reversals of depreciation and provisions, transfer of charges	94 900	
Membership fees	670	912
Other revenue	38	12 441
FINANCIAL REVENUE	3 876	3 131
EXTRAORDINARY REVENUE	8 457	573
TOTAL OF REVENUE	4 628 102	4 383 568
OPERATING EXPENSES	4 611 834	4 347 997
Purchases of merchandise		520
Change in merchandise stocks		0
Other purchases and external expenses	1 405 388	1 716 930
Financial Aid	1 059 980	648 545
Taxes and similar payments	117 296	136 048
Salaries and wages	1 350 049	1 236 352
Fringe benefits	467 116	407 654
Depreciation charges	186 148	114 313
Allocations to provisions		78 186
other expenses	25 858	9 449
FINANCIAL EXPENSES	41 383	4 622
EXTRAORDINARY CHARGES	13 722	20 399
INCOME TAXES	-45 431	-67 596
TOTAL OF EXPENSES	4 621 507	4 305 422
SURPLUS	6 595	78 146

governance

Nitidæ 2020 Board of Directors

Office

Denis LOYER – President

Retired, previously Deputy Director of Operations then Director of the Environment and Natural Resources Department at AFD

Emmanuel GONON – Vice-President

Director of the European Geopolitics Observatory and project manager at DMI Associates

Olivier LANGRAND – Treasurer

Executive Director of CEPF (Critical Ecosystems Partnership Fund)

Pierre CAUSSADE – Secretary

Policy Officer at the Ministry of Ecology, Sustainable Development and Energy, previously Environment and Sustainable Development Director at Air France

Administrators

Marion BAYARD

Project manager DMI Associates - Lyon

Frederick BOLTZ

Independent consultant, previously Managing Director of the Rockefeller Foundation on ecosystem issues

Michel GUGLIELMI

Professor of Agricultural Economics and Policy at ISARA-LYON (European Policies and International Trade)

Durley MIRANDA

Consultant and trainer in international relations, sustainable development and RSO

Michel PERRIER

Retired, previously Director of Quality, Safety, Environment, Training and Institutional Relations at CCI Savoie

Sylvie PISLAR

Territorial Engineer - Lyon Metropolis

Pauline PLISSON

Director, Innovation & technology Consulting - Naldeo Technologies & Industry

Harison RANDRIARIMANANA

Retired, previously Minister of Agriculture, Livestock and Fisheries, and Minister of Environment, Forests and Tourism in Madagascar



membership

We are a member of :

- 1% for the Planet (association approved by the collective)
- Scientific Committee of the National Strategy on Imported Deforestation - SNDI
- Collective «Rethinking the sectors» (Foundation for the Progress of Man FPH and GIZ)
- Lyon, Fair and Sustainable City
- UEBT - The Union for Ethical BioTrade
- IFOAM
- Review committee of the FairForLife Fair Trade France standard
- Fair Trade France standard
- Max Havelaar France
- PFE - French Water Partnership
- GTD - Desertification Working Group

partners

Field Partners

- ActiActing For Life – AFL
- Action Contre la Faim – ACF
- African Cashew Alliance
- Afrik'Nature
- Agence Nationale de la Promotion Rurale et du Conseil Agricole – ANPROCA (Guinée)
- Agence Nationale de la Sécurité Sanitaire des Aliments – ANSSA (Mali)
- Agramondis
- AgriMel
- Agrisud International – ASI
- Agronomes et Vétérinaires Sans Frontières – AVSF
- Anges Gardiens de la Nature – AGN (Burkina-Faso)
- APDRA
- Association Ivoire Eco Responsable – AIER
- Association Malagasy pour le Développement Economique, Social et Environnemental
- A.M.A.D.E.S.E. (Madagascar)
- Association Malienne pour la Sécurité et la Souveraineté Alimentaires – AMASSA (Mali)
- Association Munyu
- Association des Organisations Professionnelles Paysannes – AOPP (Mali)
- Association pour la Promotion de la Sécurité et de la Souveraineté Alimentaires au Burkina – APROSSA (Burkina-Faso)
- Associação Rural de Ajuda Mútua – ORAM (Mozambique)
- Atelier de Soudure Industrielle Somtinda – ASIS
- Bioprotect
- C&E

financial partners

- AAK (Burkina-Faso)
- Agence de l'Eau Rhône Méditerranée Corse – AERMC
- Agence Française de Développement – AFD
- Agence Nationale des Aires de Conservation – ANAC (Mozambique)
- Agence Nationale de la recherche et de la Technologie – ANRT
- Agence de la Transition Ecologique – ADEME
- Agroforestry Technical Assistance Facility – ATAF
- Agronomes et Vétérinaires sans Frontières – AVSF
- Association recherche Qualité Environnementale – ARQE
- Banque Chinoise de Développement
- Banque Mondiale / Forest Carbon Partnership Facility – FCPF Readiness Fund
- Barry Callebaut
- Bjorg Bonnetterre et Compagnie
- Blue Venture Conservation (Madagascar)
- Centre du Commerce International – ITC
- Centre Technique de coopération Agricole et rurale – CTA (Côte d'Ivoire)
- COLEACP
- Common Fund for Commodities – CFC
- Comité Français pour la Solidarité Internationale – CFSI

scientific partners

- Bissau Economics Lab – BELAB
- Centre de Coopération Internationale en recherche Agronomique pour le Développement – CIRAD

- Cargill
- Centre de Formation Professionnelle Agricole – CRFPA (Madagascar)
- Centre Ecologique Albert Schweitzer – CEAS (suisse)
- Centre Francophone de Recherche Partenariale sur l'Assainissement, les Déchets et l'Environnement – CEFREPADE
- Centre Technique de Coopération Agricole et rurale – CTA (Côte d'Ivoire)
- CHIGATA (Côte d'Ivoire)
- China Council for the Promotion of International Trade
- CLEXTRAL
- Commerce équitable France
- Commission des Forêts d'Afrique Centrale – COMIFAC
- Confédération Paysanne du Faso – CPF (Burkina-Faso)
- Conseil Coton Anacarde de Côte d'Ivoire
- Conseil Régional du Tchologo
- Conservation Justice (Burkina-Faso)
- Cool Earth
- Côte d'Ivoire Energies
- CottonConnect
- Cultivating New Frontiers in Agriculture – CNFA (Etats-Unis)
- Ethiquable
- Eranove
- Fédération Nationale des Organisations Paysannes – FENOP
- FENPROSE
- Fonds Interprofessionnel pour la Recherche et le Conseil Agricoles – FIRCA (Côte d'Ivoire)
- Funteni Installations et Conseil (Burkina-Faso)
- Gaiachain (Grande-Bretagne)
- Groupe Energies Renouvelables, Environnement et Solidarités – GERES

- Conseil Coton Anacarde (Côte d'Ivoire)
- Délégation pour l'Action Extérieure des Collectivités Territoriales – DAECT
- Department for International Development UK – DFID
- ECOOKIM (Côte d'Ivoire)
- EGIS
- European Forest Institute – EFI (UE)
- Expertise France
- Fondation de France
- Fonds Français pour l'Environnement Mondial – FFEM
- Fonds Interprofessionnel pour la recherche et le Conseil Agricoles – FIRCA (Côte d'Ivoire)
- Fondation pour le Progrès de l'Homme – FPH
- Fondation pour la recherche sur la Biodiversité – FRB
- Fondation Internationale pour la Gestion de la Faune – IGF
- Fonds International de Développement Agricole – FIDA
- Global Shea Alliance – GSA (Etats-Unis)
- Institut national d'études supérieures agronomiques de Montpellier – SUPAGRO
- International Fertilizer Development Center – IFDC (Etats-Unis)
- Investment and Exports Promotion Agency of Mozambique – APIEX
- La Communauté du Pacifique
- Legado (Etats-Unis)
- L'occitane en Provence

- Centre d'Etudes et de Recherches sur le Droit de l'Environnement – CERDE
- Climate Technology Center & Network – CTCN
- Comité Scientifique et Technique Forêt – CST
- Institut Supérieur d'Agriculture Rhône-Alpes – ISAR
- Institut de recherche pour le Développement – IRD
- Université d'Abidjan Félix Houphouët-Boigny – Laboratoire de géomatique CURAT

- IMF LSK (Burkina-Faso)
- INCAJU (Mozambique)
- Interprofession du sésame au Burkina-Faso – INTESEB
- Ivory Cashew Nuts – ICN
- Kingdom
- La Compagnie Fruitière – SCB
- Lupa (Mozambique)
- Lycée Professionnel Régional NAZI BONI (Burkina-Faso)
- Madagascar National Parks (MNP)
- MPE-SA (Madagascar)
- MTN (Guinée Bissau)
- Naturama – Fondation des amis de la Nature (Burkina-Faso)
- N'Zi River Lodge
- Office National pour l'Environnement – ONE (Madagascar)
- OLAM
- Organisation Professionnelle des Eleveurs de Ferkessédougou – OPEF (Côte d'Ivoire)
- Orange Mali & Côte d'Ivoire
- Organisation de Soutien pour le Développement Rural – OSDRM (Madagascar)
- Positive Planet Réseau Ouest Africain des Céréalières – ROAC
- Rainforest Trust
- S2 Service
- Secrétariat Exécutif Permanent REDD+ – SEP REDD+ (Côte d'Ivoire)
- The Sustainable Trade Initiative – IDH
- Union Fédérale des Consommateurs de Côte d'Ivoire – UFCCI
- Vétérinaires sans Frontières Belgique – VSFB (Belgique)
- VIAMO (Burkina-Faso)
- Wildlife Conservation society – WC

- LuxDev (Luxembourg) Lutheran World relief – LWR (Etats-Unis)
- Métropole de Lyon
- Ministère de l'Agriculture, de l'Elevage et de la Pêche (Madagascar)
- Ministère de l'Environnement et du Développement Durable – MINEDD (Côte d'Ivoire)
- Ministère de l'Europe et des Affaires étrangères – MEAE
- Ministère du Cadre de Vie et du Développement Durable du Bénin – MCVDD
- Ministère du Pétrole, de l'Energie et des Energies Renouvelables – MPEER
- Ministère du Plan et du Développement de Côte d'Ivoire
- OCEF Facility
- Organisation Mondiale du Commerce – OMC
- Pur Projet
- Recyclivre
- Région Auvergne-Rhône-Alpes
- Région Haute Matsiatra (Madagascar)
- Stockholm Environment Institute – SEI (suède)
- Terra Firma
- The Savannah Fruits Company (Ghana)
- The Tenure Facility
- Union européenne – UE
- USAID (Etats-Unis)
- USDA (Etats-Unis)

- (Côte d'Ivoire)
- Université d'Antananarivo – Institut et observatoire de Géophysique d'Antananarivo
- IOGA (Madagascar)
- Université Edouardo Mondlane – département Agro et Foresterie FAEF (Mozambique)
- World Resources Institute



Contact us

Headquarters - Lyon

29, rue Imbert-Colomès
69001 Lyon - France
+33 (0)9 73 66 10 17

Montpellier

Maison de la télédétection
500, rue Jean-François Breton
34 000 Montpellier – France

Burkina-Faso Representation

Boulevard Général Charles de Gaulle,
en face Juvénat Saint Camille Filles,
rue 28.291 villa N°04 à côté du musée national
Ouagadougou - Burkina-Faso
+226 63 40 29 48

Côte d'Ivoire Branch

8^{ème} étage Tour Wedge Les caddies
Cocody-Riviera Golf
Abidjan - Côte d'Ivoire
+225 22 43 71 84

Mozambique Branch

Avenida Agostinho Neto, n°16
Maputo - Mozambique
+258 87 00 43 558

Madagascar Branch

Lot VE 26 L, Ambanidia
101 Antananarivo - Madagascar
+261 (0) 34 74 912 55

Mali Branch

Badalabougou SEMA - 2, Rue 148, Bamako