



**girls
inc.**[®]

GIRLS INCORPORATED
OF GREATER SANTA BARBARA

ANNUAL REPORT 2012



Girls have what it takes to change the world, and Girls Inc. provides them the opportunity to do it!

Since 1958, **Girls Incorporated of Greater Santa Barbara**, a non-profit organization

dedicated to **inspiring all girls to be strong, smart, and bold** has provided girls in our community with life-changing, research-based educational curricula delivered by trained, mentoring professionals in a positive all-girl environment. Through Girls Inc. programs, girls acquire skills, gain confidence, become self-reliant, practice leadership, and prepare to lead successful, independent, and fulfilling lives. These qualities, while obviously all desirable, are also in fact required if we are to ensure that girls truly understand their full potential and are empowered to create positive change—positive change for themselves and for others; positive change that makes an important and necessary difference for today’s generation and generations to come; and positive change for those in their community, country, and world.

For the girl growing up today, a pumpkin, six mice, and a pair of glass slippers just won’t do it. Because gender biases continue to play a pivotal part in shaping girls’ opportunities and expectations (particularly girls most at-risk because of low-income and minority backgrounds), Girls Inc. provides educational programs and experiences that break traditional patterns, foster leadership, and build self-esteem; help girls navigate gender, economic, and social barriers; equip girls to achieve academically; lead healthy and physically active lives; manage money; navigate media messages; discover an interest in science, technology, engineering, and math; and much more. Girls play a crucial role in solving the problems we face as a society and Girls Inc. is committed to supporting girls in this role in every way possible.

Whitney, a Girls Inc. girl age 15 says: *“I always want girls to know their full potential by understanding the depth of our strengths and how we can change the world.”*

THANK YOU for your support of Girls Inc., as it is only with your support that Girls Inc. may continue to provide opportunities for the girls of our community to reach their full potential and be empowered to change the world.

Monica Spear

Monica Spear, Executive Director



2012 was a year of challenges and successes. Under the leadership of my predecessor, Christy Kelso, and a focused Board, Girls Inc. of Greater Santa Barbara made significant strides in improving our organi-

zation and increasing our capacity to grow. As we move into 2013, we do so with a lean and highly gifted staff and a strong Board both focused on the important work of Girls Inc. –“inspiring all girls in our community to be strong, smart and bold” and achieving this through our life changing educational programs, which are delivered in a safe, happy and supportive environment.

The work of empowering girls through access to these educational programs and cultivating leadership skills are critical steps to ensuring that our girls succeed and excel throughout their lives. Education is more than just reading and arithmetic. When fully embraced, our educational programs include learning how to get along with others, coping with setbacks, and discovering individual strengths. This foundation of knowledge, skills, and experiences enables our girls to understand that they have control over their lives, that they have a voice that should be respected and that their vision of their future should be full of possibilities.

Creating the programs that provide this foundation and maintaining the environment in which the girls can flourish is only possible thanks to your generous support. Given opportunity, support, and resources, the girls we serve will gain the confidence required to face and overcome challenges to their future, while embracing the opportunities. Many will become the leaders of tomorrow; all will become members of our community. None of this would be possible without you, our donors, and we thank you for your support and ask for your continued involvement in creating the foundation which is the future for our girls.

Christi R. Sulzbach

Christi Sulzbach, 2013 Board President

“Girls Inc. created an environment for me to become confident enough with my own abilities to be able to figure out what I wanted from life and how to get it. They did not do it for me; they just allowed me to grow in a supportive environment and helped me find the boldness that I never knew was inside of me.”

– Girls Inc. Alumna



INSPIRING ALL GIRLS TO BE STRONG, SMART, AND BOLDSM



MISSION

To inspire all girls to be strong, smart, and bold through educational programs, activities and advocacy. Girls Inc. strives to meet the special needs of girls and young women, to develop their self-esteem and capacity to be self-sufficient, responsible members of the community, and to serve as advocates for all girls.

GIRLS' BILL OF RIGHTS

Girls have the right to

- ★ be themselves and resist gender stereotypes
- ★ express themselves with originality and enthusiasm
- ★ take risks, strive freely, and take pride in success
- ★ accept and appreciate their bodies
- ★ have confidence in themselves and be safe in the world
- ★ prepare for interesting work and economic independence

"Our daughter has made lasting friendships with other girls and the staff members. The teachers are great role models and the environment is supportive, educational, and fun."

– Parent of a 7 year old

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BOARD OF DIRECTORS*

* Current at the time of this printing, March 2013

Hans Almgren	HONORARY MEMBERS
Paige Beard	Phyllis Cox
Cindy Brittain	Carol S. Doane
Jeannie Burford	Nancyann Failing
Errin Cecil-Smith	Marilyn Gevirtz
Carla M. Dobbs	Jean-Marie Hamel
Molly Dolle	Perri Harcourt
Stina Hans	Jody Dolan Holehouse
Katie Hay	Mary Howe-Grant
Tracy Jenkins	Ralph Iannelli
Doug Jessup	Connie L. Kennelly
Patricia A. Jones	Nancy Lessner
Christy Kelso	Paula Lopez
Doreen Ladin	Michael Mayfield
Brian Lloyd	Lady Leslie Ridley-Tree
Sean Mason	Betty Rosness
Dan Moll	Carol Scott Wathen
Monica Robles	Sheila Zimmerman
Lois Rosen	
Michele Neely Saltoun	
Sudi Staub	
Sarah Stokes	
Christi Sulzbach	
Caroline Thompson	

LEADERSHIP STAFF

Administrative Offices
531 E. Ortega Street
P.O. Box 236
Santa Barbara, CA 93102
805-963-4757

Santa Barbara Center
531 E. Ortega Street
Santa Barbara, CA 93103
805-963-4017

Goleta Valley Center
4973 Hollister Avenue
Santa Barbara, CA 93111
805-967-0319

Girls Inc. Gymnastics
531 E. Ortega Street
Santa Barbara, CA 93103
805-963-4492

Monica Spear, Executive Director
Charles Caldwell, Director of Advancement
Beth Cleary, PR & Administrative Coordinator
Andrea Kerrutt, Accounting Associate
Shereen Khatapoush, Director of Programs
Diana Morin,
Director of Finance & Administration
Kary O'Brien, Grants Manager
Al Roberta, Director of Operations

Shane Meserve, Center Director
Annabel Padilla, Assistant Center Director

Kristina Webster, Center Director
Danielle Casale, Assistant Center Director

Nicole Khalilifar, Gymnastics Administrator
Lori Okamoto, Gymnastics Assistant



2012 VOLUNTEERS

Cathy Aiello	Debbie Donahue
Carolin Allbright	Ginni Dreier
Hans Almgren	Emelie Dugay
Michelle Apodaca	Maryann Edgecomb
Ariana Arcenas-Utley	Donna B. Fisher
Liv Arnesen	Brenda Flores
Elisa Atwill	Tish Forest
Lisa Aviani	Melissa Franzen
Janet Baker	Marci Friedlander
Stephanie Ball	Janet Garufis
Margo Barbakow	Erin Graffy
Paige Beard	Roberta Griffin
Ruth Ann Bowe	Dick Gude
Cindy Brittain	Linda Gustafson
Jeanine Burford	Sylvia Hamilton
Susan Caine	Mary Hampson
Marybeth Carty	Stina Hans
Cathy Cash	Perri Harcourt
Glenda Castro	Cindy Hawkins
Errin Cecil-Smith	Lauren Henno
Cindy Chan	Blanca Hernandez
Terease Chin	Rita Hortenstine
Beverly Clark	Robert Howry
Phyllis Cox	Natalie Hughes
Michelle Damiani	Kathryn James
Barbara de L'Arbre	Jordan Jenkins
Danielle De Smeth	Tracy Jenkins
Deanna Dehlsen	Doug Jessup
Mindy Denson	Laurie Jewkes
Carla Dobbs	Lauren Johnson

Patricia Jones
Renie Kelly
Christy Kelso
Connie Kennelly
Diane Kirchner
June Kjaempe
Sean Knotts
Doreen Ladin
Leah Larson
Lynda Liebman
Brian Lloyd
Andrea Lloyd
Anne Luther
Diana MacFarlane
Joanna Mackenzie
Maura Mark
Melinda Mars
Carol Marsch
Johana Martinez
Lily Marx
Sean Mason
Mary Ellen McCammon
Kathy McCarthy
Carol McHenry
Shari Mequet
Bruce Micheel
Eileen Mielko
Dan Moll
Elizabeth Musson
Sandi Nicholson

Bryanna Ojeda
Kris O'Leary-Hayes
Dennis Olson
Connie Pearcey
Julie Pickert
Bill Poett
Deborah Pontifex
Karen Prechtel
Cris Prichard
Nadia Ratkowski
Erin Regan
Karen Davis Reyes
Carole Ridding
Lady Leslie Ridley-Tree
Janice Rodriguez
Linda Rose
Lois Rosen
Kaye Rossi
Molly Rothman
Ana Ruvalcaba
Tracy Sanginiti
Santa Barbara Newcomers Club
Cathy Sargent
Lynn Scarlett
Leslie Schneiderman
Marilyn Schuermann
Rhonda Sheakley
Priyanka Shindgikar
Shana Silverstein

Debbie Snyder
Marsha St. Clair
Sheryl Stagg
Sandy Stahl
Terry Stanford-Jacobson
Sudi Staub
Mike Stein
Sarah Stokes
Teri Suding
Diane Sullivan
Christi Sulzbach
Melody Taft
Marilyn Tam
Michelle Taylor
Caroline Thompson
Mary Ellen Tiffany
Anne Smith Towbes
Melanie Trent
Catherine Vallance
Yolanda Van Wingerden
Linda Vannier
Carol Scott Wathen
Karine Wegrzynowicz
Diane Wondolowski
Karina Woolley
Sheila Zimmerman



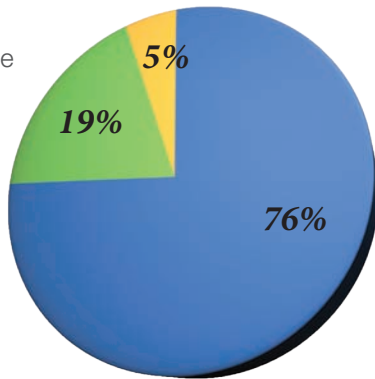
WHO DOES GIRLS INCORPORATED OF GREATER SANTA BARBARA SERVE?

In 2012, Girls Inc. of Greater Santa Barbara is proud to have served **1,101** non-duplicated girls throughout the year in all of our programs. We anticipate increasing that number in 2013.

AGES

We serve **936** in our core after school & summer programs. Of those:

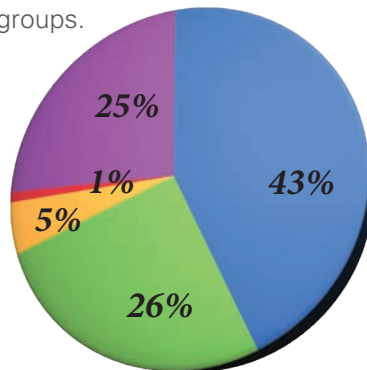
- 76%** are ages 5 to 8
- 19%** are ages 9 to 11
- 5%** are ages 12 to 18



RACIAL/ETHNIC MAKEUP

75% of the girls in our core programs belong to racial/ethnic minority groups.

- 43%** are Hispanic/Latina
- 26%** are Multiracial/ Multiple Heritage
- 5%** are Asian American/ Pacific Islander
- 1%** are African American
- 25%** are White/Anglo



AFTER SCHOOL EDUCATION & ENRICHMENT PROGRAMS

Averages **286** girls enrolled each day.

- 45%** of these girls come from families earning \$50,000 annually or less
- 37%** of these girls come from single-parent homes

SCHOLARSHIP PROGRAM

We believe that every girl, no matter what her family's financial situation, should have the opportunity to succeed. Thankfully, every year, our generous supporters step-up to provide scholarship support to hundreds of girls so they can attend Girls Inc.'s award-winning programs. Through this support, our After School and Summer programs are offered to girls and their families on a sliding scale. In 2012, our supporters helped provide financial assistance to **291** girls so they could attend our programs - totaling more than **\$416,000** in scholarship support for families in need.

Girls Inc. helped me realize that the thing that had held me back was my fear of making mistakes, but that letting go of opportunities because I feared them was the biggest mistake I could make. When I started to look at life as a learning experience, I learned how to live it.

- A Girls Inc. Alumna



OUR PROGRAMS

Girls Incorporated of Greater Santa Barbara inspires all girls to be strong, smart, and bold through our structured educational enrichment programs. All programs are developed for and specifically focus on the needs of girls. Girls participate in Girls Inc. programs at our two licensed childcare facilities located in Santa Barbara and Goleta as well as our various Outreach and Teen programs. Girls Inc.'s programs inspire girls to take risks, overcome obstacles, and master physical, intellectual, and emotional challenges to prepare them for healthy, successful, and independent lives.

In 2012, an average of 286 girls were enrolled daily at our two centers for after school programming and participated in classes that fall into our six program categories. Each girl, with the help of their parents and staff, chooses from a variety of classes representing these categories. All of our classes are designed to focus on specific attitudes, skills, knowledge, and experiences that girls need in order to thrive. As girls continue at Girls Inc., these classes provide the life-changing experiences and learning they require to reach their full potential. *(See categories below)*

PROGRAM CATEGORIES

SELF-RELIANCE AND LIFE SKILLS

Inspires girls to conquer life's basic challenges in areas both traditional and non-traditional for women and prepares them to function independently and interdependently today and in the future.

LEADERSHIP AND COMMUNITY ACTION

Inspires girls to exercise personal and collective power effectively and responsibly and to analyze and contribute to positive change in the community, nation and world.

SPORTS AND ADVENTURE

Inspires girls to compete and cooperate with confidence, take physical risks, and master a range of physical skills.

CAREERS AND LIFE PLANNING

Inspires girls to pursue careers that will provide economic autonomy and to plan for a future which may include both a rewarding career and a family.

HEALTH AND SEXUALITY

Inspires girls to take charge of developing and maintaining fit, healthy bodies and minds, and to function comfortably as responsible sexual beings.

CULTURE AND HERITAGE

Inspires girls to appreciate their own and others' heritage, enjoy diverse forms of creative expression, and recognize the important historical and cultural contributions of women.

"My daughter had some listening and sharing issues when she first entered Girls Inc. Being that she is an only child it was hard for her to cope in the beginning. With the patience of the instructors and help of the staff she has done a complete 180° turn. Her attitude has improved and her personality is much brighter and accepting."

- Parent of 5 year old



After School Program

At the core of Girls Inc.'s programs lies our after school education and enrichment program. Each day, girls are transported to the centers in our vans from more than 30 local schools. Both of our centers are licensed childcare facilities that provide experiential learning opportunities designed specifically to meet girls' needs. Structured classes and programs are guided by Girls Inc.'s National Resource Center, which researches, examines, and evaluates the needs of girls on a regular basis so programs are as effective, engaging, and relevant as possible. Programs are research-based, developmentally appropriate, and are implemented by trained professionals with a 14:1 girl to staff ratio.

Here is a snapshot of what a typical Girls Inc. girl would experience in her time at Girls Inc.:

As a Kindergartner

In our *Kinderfun* program, girls gain valuable skills in friendship-building and teamwork as well as learn ways to be safe in their community and world, while developing their sense of inquisitiveness through science exploration and creative self-expression.

As a Girl Aged 6-8

Girls participate in programs such as *Sporting Chance*®, where they learn to appreciate an active lifestyle as they develop movement and athletic skills, cooperative and competitive spirit, health awareness, and interest in sports and adventure; and *Culture and Heritage*®, which inspires girls to appreciate their own and others' heritage, enjoy diverse forms of creative expression, and recognize the important historical and cultural contributions of women.

As a Girl Aged 9-12

Girls participate in programs such as *Operation SMART*®, where they develop enthusiasm and skills in STEM fields through hands-on activities and experiences; and *Media Literacy*®, where girls increase their awareness of the scope and power of the media and the effects of media messages on girls and women.

As a Girl Aged 13-18

Girls participate in programs such as *Friendly Peersuasion*®, where they develop skills to resist peer pressure to use harmful substances such as alcohol, tobacco and other drugs through learning healthy ways to manage stress and confront peer, media and other pressures; and *Preventing Adolescent Pregnancy*®, where they acquire the knowledge and skills necessary to take charge of and make informed, thoughtful decisions about their sexual health.

Homework Help

Everyday, after their classes end, girls finish their day at Girls Inc. by working on their school homework. Our instructors and volunteers help girls with their homework assignments to help ensure they stay current with their academic requirements and get the support they need to succeed in school.

Gymnastics

Our Girls Inc. of Greater Santa Barbara gymnastics programs soared to new heights in 2012. Over 200 children participated in our recreational gymnastics program and our Girls Inc. competitive team qualified for the State Meet in Pasadena where several girls placed in the top 10 in floor, vault, bars, beam, and all-around.

Strength, coordination, flexibility, and confidence are just a few of the many benefits girls gain from participating in the sport of gymnastics, and Girls Inc. of Greater Santa Barbara offers a variety of gymnastics classes for all ages and skill levels to support every girl achieving her personal best.

"I like the administration staff and the instructors' time and patience with the girls. I like the efficiency and effort each employee puts into making Girls Inc. a terrific experience."

- Parent of 5 year old

PROGRAM EVALUATIONS

Girls Inc. of Greater Santa Barbara programs are evaluated by our Quality Assurance Manager to ensure participant satisfaction and effectiveness in achieving targeted outcomes, and are designed and chosen based on the results of our annual needs assessment. This ensures that girls in our community receive the programming and experiences they need most. Each program offered at Girls Inc. has desired outcomes (knowledge, skills, attitudes) specific to the content of the program being implemented. For example, three desired outcomes for *Crystal Creations* (a STEM program for girls ages 12 – 14 years) include: 85% can describe how crystal is formed (knowledge), 85% can describe what a variable is in the scientific process (skill), and 85% will report they enjoy doing science activities (attitude).

Data shows our programs are effective in achieving their intended outcomes, as some sample data for *Operation SMART*® and *Project Bold*® demonstrates:

For *Operation SMART*®, 82% of participants reported that they thought science/math was fun (190/232), 80% were able to name three careers in the SMART field (185/232), 84% of participants stated that they thought they were good at science (196/232), and 76% of participants were able to name three ways math and/or science are used in everyday life (181/232).

For *Project Bold*®, 85% of participants could name three appropriate responses to dangerous situations, 81% of



participants could name three appropriate responses to bullying situations, 83% of participants could differentiate between dangerous and non-threatening self-defense situations, and 80% of participants could demonstrate the appropriate response to at least three dangerous “grab” situations.

Girls Inc. also conducts Parent Surveys each year to ensure our programs have the intended impact on the girls.

Parent Survey Highlights:

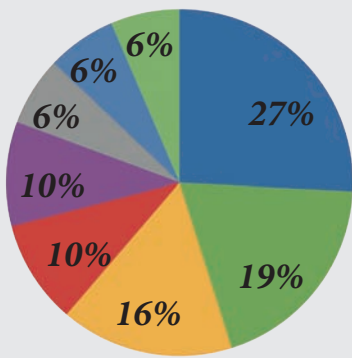
98% of parents report that Girls Inc. has had a positive impact on their daughters’ lives

99% of parents rate the quality of Girls Inc. center staff as excellent or good

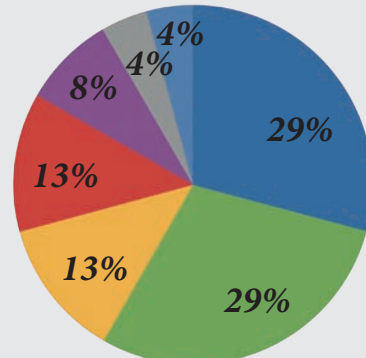
98% of parents feel their daughter is safe at Girls Inc.

ALUMNAE SURVEY REPORT How Did Girls Inc. Make You...

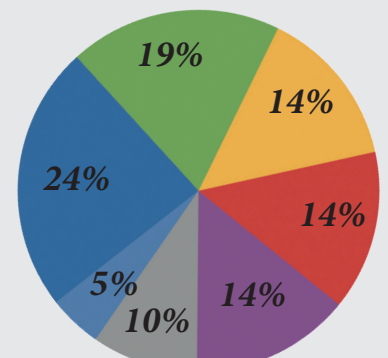
STRONGER



SMARTER



BOLDER



- 27% Became More Confident/Outgoing
- 19% Learned to Face Fears/Go for Dreams
- 16% Learned to Stand Up for Self
- 10% Became More Independent
- 10% Learned Valuable Skills
- 6% Learned How to Make Friends
- 6% Became Physically Stronger Through Sports
- 6% Tried New Things

- 29% Increased Knowledge Through Classes
- 29% Gained Life Skills
- 13% Learned to Evaluate Choices
- 13% Gained Relationship Skills
- 8% Acquired Decision-Making Skills
- 4% Learned How to Plan for Future
- 4% Learned About Strong Women

- 24% Tried New Things/Took Chances
- 19% Learned to Stand Up for Self
- 14% Became More Confident
- 14% Learned to Be True to Myself
- 14% Became More Outgoing
- 10% Gained Social Skills
- 5% Acquired Decision-Making Skills

KEY DEVELOPMENTS

This past year was an exciting time to be involved with Girls Inc. of Greater Santa Barbara. As our world and community continue to change, Girls Inc. remains committed to our mission: *Inspiring all girls to be strong, smart, and bold.* To accomplish this mission, Girls Inc. continues to adapt to better meet the needs of girls and families as well as those of our supporters. Here are some of our recent and upcoming developments.

STRATEGIC PLANNING

In 2012, Girls Inc. continued our strategic planning work to help guide us as we plan for the future. We began by asking questions of our girls, their parents, board members, staff, key supporters, and our alumnae to help inform our decision-making process. Questions such as: What have we done successfully in the past? What are the most important current areas of concern for girls? What do we need to do to best serve girls in the future? We've received very insightful answers that have helped us establish long-term aspirations and goals and will continue to help steer Girls Inc.'s course as our strategic planning and implementation proceeds in 2013.

VOLUNTEERING

2012 was a stellar volunteer year at Girls Inc. of Greater Santa Barbara. Last April, the first group of "Homework Helpers" volunteers attended an orientation, which included a tour of the facility where they would be spending time, an overview of Girls Inc. programs, as well as basic safety rules and simple tools for working with the girls.

Each week between 10 and 15 student and adult volunteers assisted the girls of Girls Inc. to help them in completing their school homework, which proved to be an invaluable addition to the Girls Inc. program. The program continued through fall when an additional Homework Helpers group of volunteers completed orientation and began their important work at both of our program centers.

There are many different types of both periodic and ongoing volunteer opportunities at Girls Inc. of Greater Santa Barbara, including Homework Helpers, event organizers, instructor aides, and a variety of additional ways to be a part of Girls Inc.

For more information and our volunteer application, please contact Beth Cleary at bcleary@girlsincsb.org or follow the volunteer link on our website www.girlsincsb.org

OPEN HOUSES

In 2012, Girls Inc. was pleased to host open houses for a variety of groups interested in Girls Inc., including parents, businesses, foundations, program partners, and interested supporters and community members. Feedback from these groups told us that visiting and touring the centers is truly one of the best ways for Girls Inc. to help people understand our programs and how Girls Inc. makes a difference in girls' lives. In 2013, we will offer Open Houses on a quarterly basis for any community members and groups who want to learn more about Girls Inc. and want to see us, and our girls, in action.

ALUMNAE GROUP

In 2011, Girls Inc. established a Facebook Alumnae Group for the first time, and to date, 91 former Girls Inc. girls have joined this special group. This has provided an opportunity to engage our alumnae more directly in our current programs and activities, and we look forward to increased alumnae involvement in 2013. Our Alumnae will also be extremely helpful in our strategic planning process by telling us what about their experiences at Girls Inc. best helped them to grow up strong, smart, and bold!

AN ALUMNA STORY

"I still remember my first day at Girls Inc. I had butterflies in my stomach. I was excited but nervous and knew I would never forget that day. What I did not know at the time was that I would end up spending many years there learning and becoming stronger, smarter, and bolder."

"I began attending Girls Inc. the summer before my fourth grade year and attended every summer and school year until ninth grade. At Girls Inc., I was offered many opportunities that I would not have received anywhere else. My participation definitely impacted me for the better. I am more aware of the world and my surroundings because of it and I experienced many of my "firsts" at Girls Inc. – like learning about women's suffrage in my classes and jumping off of a ten-foot rock into a lake at summer camp. Girls Inc. is not only a summer and after school program to me, it is a strong influence and support in my life and a source of many great experiences and memories."

A Girls Inc. Alumna

"I believe in the empowerment of women, that we have the ability to go above and beyond the expected! My time at Girls Inc., learning about strong, successful women, made me believe I can someday be like that as well, so maybe that's why I dream big!"

-Maria, a Girls Inc. Alumna



Did you or someone you know attend Girls Inc. of Greater Santa Barbara?

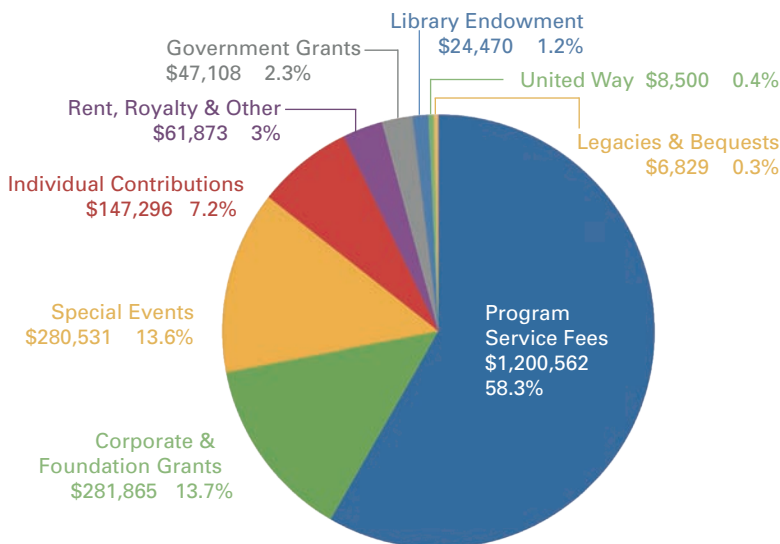
If so, we would love to hear from you! Please join us in our efforts to invite all alumnae to get to know us again. As a Girls Inc. graduate, each alumna has the opportunity to attend exclusive events, serve on a committee helping to guide future Girls Inc. program efforts, and volunteer.

Please connect with us through our "Girls Inc. of Greater Santa Barbara Alumnae Group" on Facebook or contact Beth Cleary at bcleary@girlsincsb.org or (805) 963-4757 x 200.



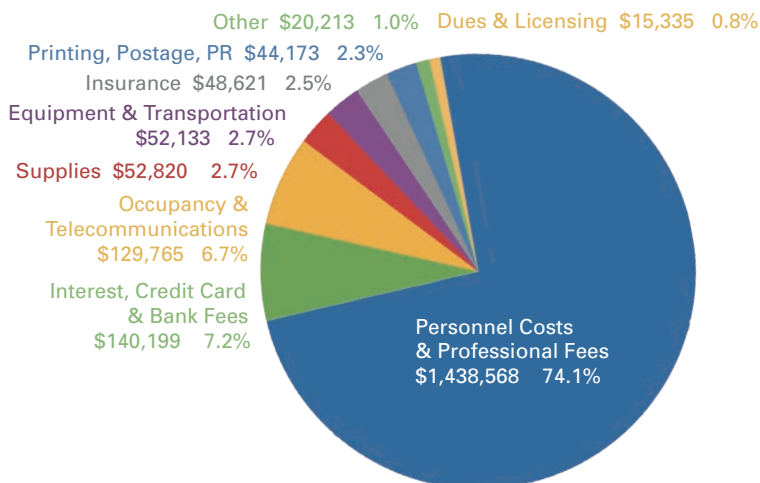
2012 FINANCIAL INFORMATION

2012 Operating Income



Total Operating Income \$2,059,034*

2012 Operating Expenses



Total Operating Expenses \$1,941,827*

Total Operating Expenses*	\$1,941,827
Additional Debt Repayment & Capital Requirements	\$ 117,207
Total Operating, Debt and Capital Requirements	\$2,059,034

2012 Expenses by Functional Area

Program	81.2%
Administration	9.2%**
Fundraising	9.6%**

* Pre-audited and estimated totals; excludes depreciation and other non-cash items.

** Administration and Fundraising expenses combined represent 18.8% of operating expenses.

MAKE A DIFFERENCE

Your financial contribution will help ensure that Girls Incorporated of Greater Santa Barbara continues to inspire girls to dream of luminous futures and empowers them to make those dreams come true. For an annual campaign pledge form, for information on making a tax-wise planned gift, or to learn about including Girls Inc. of Greater Santa Barbara in your will, please visit www.girlsincsb.org/donate.html or call (805) 963-4757.

You are invited to have a direct impact on girls' lives by making a donation to Girls Incorporated of GSB.

Gifts of all amounts are greatly needed and appreciated. Girls Incorporated of Greater Santa Barbara is an IRS designated 501(c)(3) organization. Contributions are fully tax-deductible to the extent allowed by law.

GIRLS' EMPOWERMENT CIRCLE 2013 MEMBERSHIP LEVELS

PATRON \$100,000 and above

All Luminary benefits plus:

- Special experience with Girls Inc. girls

LUMINARY \$40,000 to \$99,999

All Benefactor benefits plus:

- Recognition on Girls Inc. of GSB Donor Wall

BENEFACTOR \$25,000 to 39,999

All Champion benefits plus:

- Personalized gift created by Girls Inc. girls
- Private lunch with Girls Inc. of GSB Executive Director & Board President

CHAMPION \$10,000 to \$24,999

All Hero benefits plus:

- Invitation to Empowerment Circle Strategy Breakfast
- Recognition in Girls Inc. of GSB printed materials
- Priority seating at Girls Inc. of GSB events

HERO \$5,000 to \$9,999

All Advocate benefits plus:

- Recognition on Donor Appreciation Boards
- Early notification of Girls Inc. of GSB events
- A membership in the GirlFriends Club

ADVOCATE \$2,500 to \$4,999

All Partner benefits plus:

- Invitation to an exclusive Empowerment Circle appreciation event

PARTNER \$1,000 TO \$2,499

- Recognition in Girls Inc. of GSB annual report
- Recognition on Girls Inc. of GSB website

2012 GIRLS' EMPOWERMENT CIRCLE DONORS

LUMINARY CIRCLE

\$40,000 to \$99,999

Alice Tweed Tuohy Foundation
Anonymous
City of Santa Barbara
Nash Charitable Trust

BENEFACTOR CIRCLE

\$25,000 to \$39,999

Cheeryble Foundation
Ginni & Chad Dreier
Stina Hans & Joel Kreiner
Anne & Michael Towbes
Walter Thomson Foundation
Wood-Claeysens Foundation
Yardi Systems, Inc.

CHAMPION CIRCLE

\$10,000 to \$24,999

Shelby Bowen
Deckers Outdoor Corporation
Belle Hahn
Perri Harcourt
G. Frederick Jewett Foundation
Connie & Richard Kennelly
Lillian Lovelace
June G. Outhwaite
Charitable Trust
George B. Page Foundation
Connie & John Percy
Santa Barbara Foundation
Diane & Selby Sullivan
Christi R. Sulzbach
Towbes Foundation
United Way of SB County
Volentine Family Foundation

HERO CIRCLE

\$5,000 to \$9,999

Kara & Christopher Bellamy
Cathy Cash
Deanna & James Dehlsen
Exxon Mobile Foundation

Hexberg Family Foundation
Marci & Tom Holliday
Ann Jackson Family Foundation
Christy Kelso
Claudia Lapin
The Medtronic Foundation
Mary Meehan
Montecito Bank & Trust
Kristen & Bill Parrish
The Project-Fine Art Zone
Lady Leslie Ridley-Tree
Bui & Herb Simon
Southern CA Edison
Caroline & Steve Thompson
Melanie Trent
VENOCO, LLC

ADVOCATE CIRCLE

\$2,500 to \$4,999

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Betsy & Bob Manger
Kathleen & Michael McCarthy
Sandi & Bill Nicholson
Patterson Self-Storage
& Trudi Carey
Santa Barbara Bank & Trust
Sarah Stokes
Melody Taft
Wells Fargo Bank

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\$1,000 to \$2,499

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Condon Family Foundation
COX Communications
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Foundation, Inc.
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Every effort has been made to ensure the accuracy of our donor & volunteer information. If you have an update or correction, please contact Beth Cleary at bcleary@girlsincsb.org or (805) 963-4757 x 200

Thank you for making our Girls Inc. girls...

SELF-CONFIDENT, motivated, Curious, assertive, CAPABLE, grounded in herself, OPEN-MINDED,
not afraid to take risks, a leader, EDUCATED, CULTURALLY & GLOBALLY AWARE, RESILIENT,
compassionate, DISCIPLINED, self-reliant, GOAL-ORIENTED, healthy in mind and body,
hopeful about the future, filled with positive self-esteem, financially savvy, A PERSON OF INTEGRITY,
able to work well with others, unafraid to speak her mind, articulate, an advocate for herself and other girls,
FOCUSED, READY FOR THE BIGGER WORLD, aware that she can make a difference, AND HAPPY!



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Girls Inc. of Greater Santa Barbara is dedicated to providing life-changing educational programs to young girls in a safe, happy, and supportive environment. Our trained professional staff delivers curriculum to over 1,000 girls each year ensuring they develop life skills, self-confidence, and the tools to make smart choices. For over 50 years, our award-winning programs have been inspiring girls in our community to be strong, smart, and bold.



girls inc.®

Girls Incorporated
of Greater Santa Barbara

P.O. Box 236
Santa Barbara, CA 93102

805-963-4757
info@girlsincsb.org
www.girlsincsb.org