



ANNUAL REPORT 2019

WE RESCUE FOOD, SHARE FOOD AND EMPOWER PEOPLE, SO THAT NO-ONE GOES HUNGRY IN OUR REGION

WE ARE THE LOGISTICS SOLUTION TO LOCAL HUNGER

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Albury Wodonga Regional FoodShare
1/10 Stead St, West Wodonga VIC 3690
PO Box 393, Wodonga Vic 3689
www.foodshare.org.au | info@foodshare.org.au
manager@foodshare.org.au | 02 6055 6979 | 0418 962 137



PARTNERS

MAJOR

Aussie Farmers Federation
Collier Charitable Foundation
JWP Architects
RE Ross Foundation

Rivalea Corowa
Sailors, Soldiers and Airmens Club Albury
Wodonga TAFE

BUSINESS IN-KIND SUPPORTERS

Ashbury Studios (Web Design)
Baker Motors
Belvoir Rotary Club (Wodonga)
Don Watson Transport

Francis Transport
Hertz Truck Rental Albury Wodonga
Farmers
Findex (Accounting)

MAJOR FOOD DONORS

Aldi supermarkets (4)
Birallee Neighbourhood House
Coles supermarkets (3)
Danone
Foodbank Victoria
Second Bite

Local farmers/producers
Riverina Dairy
Uncle Toby's
Woolworths Regional Distribution Centre
Woolworths supermarkets (7)

FOOD SHARING REACH

Bendigo FoodShare (280 km / 3 hours)
Moirra Health - Cobram (130 km / 1.5 hours)
Shepparton FoodShare (172 km / 2 hours)

PROUDLY PARTNERING WITH



VISION, MISSION, VALUES, GOALS

VISION

Our vision is to provide an efficient, sustainable and collaborative approach to addressing food insecurity among people experiencing hardship in our region. We see our organisation as providing the 'logistics solution to local hunger'.

MISSION

Our mission is to work together to maximise the volume and nutritional quality of food for people in need and create pathways out of poverty through training, education, employment and volunteer opportunities.

VALUES

Social Justice

We believe all people have the right to adequate amounts of nutritious, culturally appropriate food without the need for emergency relief.

Empowerment

We build on people's strength and enable them to speak and act for themselves and create their own ways out of poverty

Efficiency

We make the most of our time, money, food or resources and reduce waste with creative solutions.

Sustainable

We minimise the carbon footprint of food production, transport, manufacture, storage and distribution.

Collaboration

We seek and achieve successful strategic partnerships to maximise our common goals.

Innovation

We think and work strategically to innovatively solve problems and strive to address our purpose.

Health

We believe highly nutritious food is a must for everyone – we seek it, provide it and educate about it.

Diversity

We leverage the strengths offered by diversity and see this as an opportunity for success

Integrity

We are honest, open and responsible in all our interactions

“FoodShare as a not-for-profit organisation is a fantastic initiative. There are so many volunteers that donate their time to help society and we are proud to support their efforts.”

John Guthrie, Director, JWP Architects

THE CRISIS IN THE COUNTRY

Australians living in regional and remote areas are 33% more likely to have experienced food insecurity in the last 12 months than those living in cities

A CHILD IS 25% MORE LIKELY TO EXPERIENCE FOOD INSECURITY IN HOUSEHOLDS LOCATED OUTSIDE CAPITAL CITIES

Foodbank Hunger Report 2018

In 2019 \$200,000 of FoodShare expenditure provided over 1.50M meals at a value of \$5.25M. That is \$43,000 more expenditure, 150,000 more meals and \$525,000 more value than 2018.

**Every \$1 dollar donated =
\$42 of food, enough for 8 meals!**

SNAPSHOT

WHY WE EXIST

We are the most effective and efficient operational model capable of supporting vulnerable people experiencing hardship in our area. We rescue nutritious food on behalf of agencies and redistribute it across NE Victoria, southern NSW and into the Riverina.

FoodShare is a dedicated, decentralised logistics centre working in two states to address food insecurity, simultaneously reducing food waste, reducing food miles, reducing emissions and increasing access to good quality nutritious food for people in financial stress or need.

MAKING A DIFFERENCE

As a logistics hub, FoodShare rationalises the process in our catchment with substantial improvements to food rescue, sorting and distribution. We save food donors and food relief agencies time, money, resources and strain. As a grassroots-led organisation, we are able to service areas the metropolitan-based, state-funded charities are not currently able to access.

225 food relief agencies and their clients accepted 757,542kg of food from 72 generous donors between January-December in 2019.

GEOGRAPHICAL REACH – 150km RADIUS

We serve nine LGAs in southern NSW and NE Victoria: Albury, Wodonga, Indigo, Towong, Alpine, Wangaratta, Greater Hume, Moira and Federation.

SERVICE EFFICIENCY

Every dollar donated allows FoodShare to distribute \$42 worth of food to a family in need. That \$42 equates to the equivalent of 8 meals.

“Thanks to the farmers more food can be cooked and handed to the needy people who are finding it hard to feed their family.”

Hilda Calleja, Facebook post.

SNAPSHOT

FUNDING INEQUITY

FoodShare is wholly funded by an irregular mix of corporate sponsorship funds, community service club grants, community donations, philanthropic trust funds, local government grants and agency contributions. It receives no direct state government support. As a small organisation, we have raised more than \$100,000 annually over the last six years – an astonishing contribution from our community.

FUNDING ELIGIBILITY

What remains absent from this funding stream is access to government contributions to cover core operational costs.

FoodShare is ineligible under current funding criteria for state or federal government funding. It continues to advocate to politicians, peak bodies and government departments for regional FoodShares to be acknowledged as essential services for their logistics role as food rescue and redistribution hubs.

As part of that, providing a response to the Victorian Department of Health and Human Services review was a priority for the Board in 2019. With the assistance of Charles Sturt University, we demonstrated the scale of food insecurity in our region, and the unmatched efficiency and impact of our service.

FUNDRAISING

For the first time in FoodShare's history, a dedicated coordinator broadened the organisation's funding base by expanding income streams. A focused effort saw more than \$100,000 raised. A significant goal was achieved late in the year when, after 18 months of sourcing, funds were secured to purchase a new freezer delivery van.

Regular coverage in local media and shared support from the community raised FoodShare's profile, in tandem with the imminent need to find a new (interim) warehouse. In 2020 we plan to expand the Friends of FoodShare community, attract additional corporate partners and explore new funding streams, whilst continuing to rigorously source grant opportunities.

“We don't know what the community would do without you. We at the Wodonga Flexible Learning Centre are very grateful for the work you all do.”

Tina Palermo, Wodonga Flexible Learning Centre.

SNAPSHOT

2014 - 2019 Comparison

YEAR	2019	2018	2017	2016	2015	2014
Agencies and schools	225	200	186	148	120	110
Schools only	82	74	63	59	32	23
Rescued/donated (kgs)	757,000	673,600	691,000	900,000	736,000	650,000
Equivalent meals (qty @ 500gm)	1.5M	1.35M	1.38M	1.8M	1.47M	1.3M
Value (at \$3.50* retail)	\$5.25M	\$4.72M	\$4.84M	\$6.3M	\$5.15M	\$4.55M
Food donors	72	44	44	44	37	32
Farmer/producer only	50	15				
Rescued/donated that is local (%)	59%	55%	67%	72%	68%	65%
Rescued/donated that is local (kgs)	445,500	369,800	359,320	648,000	500,480	422,500
Equivalent meals from local (qty @ 500gm)	891,000	739,600	718,640	1,296,000	1,000,960	845,000
Value from local (at \$3.50* retail)	\$3.19M	\$2.59M	\$2.52M	\$4.54M	\$3.5M	\$2.96M

* \$3.50: The amount AWRFS ascertains as the 'cost' of buying and preparing a meal at home with food bought from a supermarket.

2,900+ people across our nine local government areas run out of food on a weekly basis.

ABS Data Update 2018

SNAPSHOT

MAJOR FOOD SUPPLIERS



359,320 kg of food rescued in 2017 was fresh. In 2018 it increased 5.5% to 369,800kg. In 2019 fresh donations increased a further 16.7% on 2018, to 445,500 kg.

A 22.2% jump in kilograms saved from landfill/farm use between 2017-2019.

BOARD

RESILIENCE AND RENEWAL

BOARD AND GOVERNANCE

2019 marked a year of renewal for the AWRFS Board.

In late 2018 into early 2019, a number of long-term Board members resigned their positions following many years of significant contribution to the organisation and its cause. We take this opportunity to thank them for their support and the many achievements that they helped deliver for FoodShare.

Acting Chair, Jodie Kensington, then tirelessly undertook a process to refresh the Board, recruiting five new members over the first half of 2019. At the same time, Jodie was working closely with the Victorian Government's Department of Health and Human Services (DHHS), as well as Minister Luke Donnellan and local upper house member Mark Gepp MP, to establish a review of AWRFS, its benefits and impacts. It was during this period that AWRFS signed-up to a Memorandum of Understanding to formalise the alliance between the regional FoodShares, strengthening our capacity to advocate as a group.

The DHHS Review would become a priority for the Board in 2019. With the assistance of Dr Helen Masterman-Smith and Joseph Lumanog of Charles Sturt University, we were able to provide a strong response that demonstrated the scale of food insecurity in our region and the unmatched efficiency and impact of AWRFS in the rescue and distribution of food.

Key findings included:

- 47,000 people in our region will experience food insecurity at some point during the year
- Every day it is operating, AWRFS distributes enough food to feed over 2,500 people
- Over the course of a year, AWRFS will provide food to the value of around \$5M
- We turn every \$1 in funding into approximately \$42 worth of food – a remarkable operational efficiency that is a credit to our volunteers, food donors, partner agencies and, particularly, our Manager, Peter Matthews (without whom, as the saying goes, none of this would be possible. We offer many thanks to Peter for his immense efforts

Following the review submission, the Board embarked on a process to develop a sustainable business model for the organisation, coupled with an advocacy campaign to seek government support in enabling us to transition to the new model. We have made good progress which, with a modest funding commitment by State and Federal governments, would ensure Foodshare's ongoing sustainability.

Throughout the year, financial viability would remain a key focus for the Board. To this end, we are greatly indebted to the AWRFS Marketing and Fundraising Team, Findex, and the organisations and individuals that supported us with both financial and in-kind contributions (see more details following).

BOARD

The result of these efforts was an 80% increase in fundraising and other income compared with 2018. Indeed, a highlight of the year was the fundraising dinner held at the Old Beechworth Gaol in late September. The dinner raised \$17,000 at what would prove to be a critical time with the subsequent outbreak of the bushfire emergency in our region.

2019 also saw the need to commence a process to relocate our warehouse operations. After many years of generous support, Wodonga TAFE was faced with the situation of having to reclaim the warehouse space it had kindly made available to us. Fortunately, it was able to work with us in a very accommodating manner as we sourced and, ultimately, moved into new premises. This could not have happened without the efforts of then Chair, Richard Robertson, and AWRFS Manager, Peter Matthews. The Board is immensely grateful to them for this.

On the governance front, the June AGM would see the appointment of a new Chair, Richard Robertson, and Deputy Chair, Simon Welsh. In August, Kevin Rocks would join the Board and be appointed as Treasurer.

OUR AMAZING VOLUNTEERS

The preceding achievements demonstrate that, as an organisation, AWRFS exhibited real resilience over the course of 2019. Such resilience, however, is even more evident among our volunteers.

On summer days of 40-degrees, or winter mornings of -1, our volunteers are collecting, loading and unloading food, sorting and removing packaging for recycling, assisting agencies, helping administratively and putting their own personal values into action. It is hard, physical work. The ability of our volunteers to maintain their enthusiasm day-in and day-out is an inspiration and an absolute credit to them. It is also a credit to our Manager, Peter Matthews. His relationship with our 100+ regular volunteers is one of the reasons why we attract new faces every week.

A key principle in the establishment of the regional Victorian FoodShares was that we would be community-led: being run by the community for the community. We do this because we believe it provides the best long-term outcomes for the communities in which we operate. We are greatly indebted to our volunteers in making this principle a reality, and every day validating our belief in the power of community. Thank you.

We also acknowledge the vital support of volunteers from the agencies and donors who form part of this 'supply chain' to get food to vulnerable people. Your presence is a fuel that keeps our response to food insecurity going.

BOARD

THANKING MAJOR PARTNERS & STAKEHOLDERS

WODONGA INSTITUTE OF TAFE

Our most critical alliance since 2013. TAFE has been our largest sponsor, providing extensive, in-kind support. Throughout 2018-19, the two organisations negotiated several lease extensions, recognising TAFE's obligation to repurpose the warehouse in 2020 for trade training.

In late 2019 we negotiated to leave Moorefield Park Drive by 28 February 2020. The strength of the relationship was shown when TAFE CEO Phil Patterson waived lease fees from January to departure. He reiterated a commitment regarding relocation assistance, and ways to investigate a long term partnership with social and educational dividends on TAFE land.

Key features of TAFE's support include:

- subsidised rent for use of an 800 square metre warehouse
- access to forklifts for a nominal fee
- other logistics including WH&S processes
- qualifications/accreditation for warehouse coordinator trainee
- access to hospitality resources

FINDEX

Findex is one of Australasia's leading providers of integrated financial advisory and accounting services. It supports FoodShare through a pro-bono and subsidised arrangement, preparing monthly reports, budget preparation, cash-flow monitoring and counsel.

BOARD

FOODBANK VICTORIA

Foodbank Victoria (FBV) helped establish the FoodShares, thanks to DHHS and the Sidney Myer Foundation. This infrastructure formation funding enabled the purchase of a freezer and other warehouse items. FoodShare's purpose - in relation to FBV - is to act as the local distribution point for six local agencies registered with Foodbank. We are grateful that the Victorian government contributes financially to address food security in the state.

FBV has supported FoodShare by:

- donating a refrigerated vehicle
- paying registration and insurance costs for that van
- food supply

SAILORS, SOLDIERS AND AIRMENS CLUB ALBURY (SS&A)

The SS&A Club has been a constant supporter of FoodShare, offering a three year sponsorship from 2015-2017, then again from 2018-2020. It contributed \$20,000 p/a to operational costs, and a separate donation of \$20,000 towards the purchase of a new refrigerated vehicle.

RIVALEA COROWA

In 2018 we began an 18-month financial and in-kind sponsorship with Rivalea. The partnership has continued to grow as the organisations discover closer strategic interests, with Rivalea recognising FoodShare's reach into Federation Shire and across southern NSW and NE Victoria. In 2019 Rivalea donated \$15,000 to grow Corowa's 'foodbowl' project, a joint initiative of the Amaranth Foundation, FoodShare and Riverlea, supported by Federation Council.

“Amaranth is proud to be collaborating with both Albury Wodonga Food Share and Rivalea in the provision of quality food for the local residents of Corowa and broader across the Federation Shire. Amaranth has a small but dedicated team of volunteers and staff and over 150 individuals and families benefit from this program on a weekly basis. The quality and standard of the food is exceptional. Evaluations from people accessing the service continually state how blessed they feel to have this support, and one person stated that when coming here they didn't feel judged.”

Julianne Whyte, Amaranth Foundation, CEO/Founder

BOARD

RE ROSS TRUST

We are grateful to project officers at this philanthropic for recommending that \$60,000 be allocated across two years (2018-20) to pay the salary of a fundraising/marketing coordinator at 0.2EFT.

In August 2018 a coordinator was appointed, with temporary staffing support attained in the lead up to an inaugural fundraising dinner. A focussed effort throughout 2019 broadened FoodShare's funding base by expanding income streams. This has us on track to sustain the part-time Fundraising Coordinator position (currently job-shared) beyond the two-year funding period.

COLLIER CHARITABLE FOUNDATION

A further \$45,000 grant from the Collier Charitable Foundation in 2019 (\$37,762 in 2018) enabled the school breakfast/welfare support program to continue operating across rural North East Victoria and Southern NSW.

AUSSIE FARMERS FEDERATION

This Foundation provided \$30,000 to employ a staff member for one year (2018-2019) to research and establish a process rescuing fresh food at the production phase of the food chain from small and medium sized farms. There are now 50 farmers involved in the program. Previously we had 15.

Simon Welsh
Chair



OUR BIGGEST CLIENTS

These agencies are usually open Monday-Friday. They are by far the biggest conduits for getting our food onto family's tables. They are volunteer run, faith based organisations. They are not state or federally funded. They are not-for-profit.

VICTORIA

Uniting, Salvation Army

NSW

River Church, St David's Uniting Church

On the weekends, there is no publicly recognised or well known mechanism to access emergency food relief in our region.

“I am grateful that I can give back to our community and to our beautiful Australia by being a volunteer at FoodShare.”

Jenny Sceriha, AWRFS volunteer

OPERATIONS

MANAGER'S REPORT

2019 has been most satisfying and rewarding from the Manager's perspective . We have increased our food supply by 12% over 2018 and are supporting more schools and agencies that ever before.

A HUGE THANK YOU TO OUR VOLUNTEERS

Without the support of our community volunteers FoodShare could not operate. Our volunteers contribute in all areas of our business. They run the warehouse, do all the van and truck driving, order assembly, administration, data base management, bookkeeping, fundraising, work safety and stock management.

Without their amazing generosity, capacity and skill-sets we could not provide the efficient professional service that ensures the quantities of food and levels of support to those in need.

The collective effort of volunteers and local community donations ensure that FoodShare has a real impact on hunger and disadvantage across our local communities on both sides of the Murray River, and into the high country.



OPERATIONS

MANAGER'S REPORT

DEMAND FOR FOOD HAS INCREASED

The growth in overall agency registrations has come from all local government areas in our catchment.

It is notable that demand has increased in the smaller towns in our region, although the LGA's of Albury and Wodonga are still where greatest overall demand exists.

We have been developing the concept of 'Food Hubs' in larger towns, with Corowa NSW being the first town to take up this initiative with the Amaranth Foundation, supported fully by Rivalea (pork producers).

2019 225 AGENCIES

2018 200 AGENCIES

2017 186 AGENCIES

2016 148 AGENCIES

48% AGENCY INCREASE SINCE 2016
INCLUDES 82 PRIMARY AND SECONDARY SCHOOLS
10% INCREASE SINCE 2018

TOTAL KILOGRAMS RESCUED

2019 757,000 KGS | 2018 673,600 KGS | 2017 691,000 KGS

OPERATIONS

While demand for food in our region has continued to increase, for the first time in three years we are once again increasing local food supply.

The increase in kilograms rescued is due to a number of factors:

- we have been aggressively seeking more fresh food from local farmers and growers with the support of funding from Aussie Farmers Foundation. There are now 50 local growers and producers donating food to FoodShare
- Foodbank and SecondBite have been able to increase the supply of food due to improved relations with national suppliers

IMPROVED CHARITY FREIGHT ARRANGEMENTS

The Victorian state government responded to pressure from the Regional FoodShares and FBV when perishable deliveries were suspended to regional areas in early 2019 (due to the removal of the charity freight subsidy), by reinstating the support and locking in the arrangements for the medium term future.

We also accepted the generous offer from Hertz Albury Wodonga to provide a replacement van, at no cost to do local pickup and delivery runs.

59% OF FOOD SOURCED LOCALLY (increase of 24% since 2017)

An increase in overall food rescued in 2019, was partly due to additional amounts of food available through local food rescue.

Food donor partners have increased by 63% over the last three years. Locally rescued food volume has increased by 24% with a corresponding increase in meals since 2017.

72 FOOD DONOR PARTNERS (44 IN 2017) (44 IN 2018)	445,500 KGS OF FOOD RESCUED LOCALLY (359,320 IN 2017) (369,800 IN 2018)	891,000 MEALS PROVIDED FROM FOOD RESCUED LOCALLY (718,640 IN 2017) (739,600 IN 2018)
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OPERATIONS

NEW INITIATIVE TO INCREASE FOOD DONATIONS

RESCUING FOOD DIRECTLY FROM FARMS

In conjunction with the Aussie Farmers Foundation we have continued rescuing food directly from primary producers. Aussie Farmers Foundation provided \$30,000 to employ someone for one day a week for one year (September 2018- 2019) to research and establish a process rescuing fresh food at the production phase of the food chain from small and medium sized farms.

By the end of 2019, Vic Citroen had sourced 50 farmers/primary producers to provide fresh fruit, vegetables, eggs and protein directly to Food Share. Previously we had 15 donors. Some (orchardists) produce food when it is in season, though the majority can provide more regularly. Altogether farms supplied 35,000kg of additional donated food in 2019.

The farms are located in the Ovens Valley, Stanley/Beechworth area, Wangaratta region and Murray Goulburn region.

HEALTHY FOOD IN SCHOOLS PROGRAM

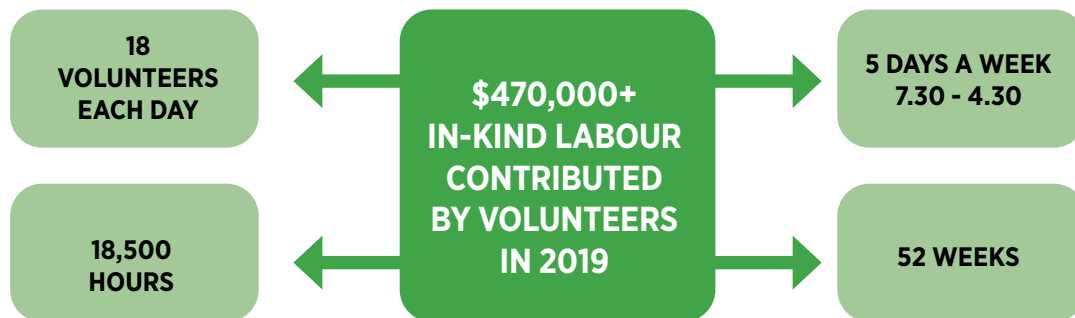
The Healthy Food Initiative has an emphasis on fresh food and healthy eating. Schools reported that the availability of fresh food, especially fruit and vegetables (F&V), has been a huge benefit to students, and stated there was growing demand for fresh food from students.

In 2018, we had 74 primary and secondary schools registered as FoodShare agencies (63 in 2017). Of these 50+ took part in the Healthy Food program. In 2019 we had 82 registered, with 55 of them accessing Healthy Food.

OPERATIONS

95% VOLUNTEER WORKFORCE

We have consolidated the labour force required to maintain service provision, at 18 volunteers each day. Volunteers remain the core of our operational success. They come from the local community, businesses, schools, training organisations and agencies. We are vastly under-resourced with only 1.7 EFT paid personnel.



COMMUNITY VOLUNTEER PROGRAM

SECONDARY SCHOOLS

Participants were Wodonga Senior Secondary College, Catholic College Wodonga and The Scots School Albury. We also had visits by a number of schools, including Victory Lutheran College, Wodonga.

This community volunteer program will continue in 2020.

Victorian Certificate of Applied Learning (VCAL) students at Catholic College Wodonga and Wodonga Senior Secondary School attended as participants in the VCAL program. The year 12 students (16) and the Year 11 students (12) respectively, learned about FoodShare and worked in the warehouse throughout the four terms.

Each student completed the necessary training to pass their VCAL assessments.

Students from various schools volunteered under this program. Across February – November we had more than 50 students join our regular volunteers in the warehouse, gaining an understanding of our contribution to the community and picking up warehousing and logistics work skills, which we hope helped them secure employment.

OPERATIONS

We experienced a stimulating and productive 2019, it was a very successful year.

We were able to provide help to a growing number of people in our community, both on the Border and in the wider region, both sides of river.

The service FoodShare provides is only possible because of the huge contribution made by over 100 volunteers, both on the warehouse floor, in administration and on the board, the agencies and 72 food donors including Foodbank Victoria, Woolworths, Coles, Aldi and Second Bite, Uncle Toby's and a great many new farmers and producers in the local farming sector.

We have been able to consolidate our organisations efforts and continue to provide food to the thousands who need it every year.

The need for FoodShare is growing, especially in smaller communities where there is no alternative.

I would like to thank Vic Citroen, who has run our healthy food in schools breakfast program and the on farm food rescue program.

I would like thank our fundraising and marketing team of Katrina Pawley and Glenys Atkins, who have continued to increase the levels of funds from donations and through fund raising activities. Together, they organised our first large scale fund raising dinner at the Old Gaol in Beechworth, with over 120 guests enjoying a three course meal and local wines. It was a great event. Over \$17,000 was raised for FoodShare.

Katrina also organised another Movie Night in Albury. This contributed over \$3,000.

I would also like to thank the team who wash cars every Monday come hail, rain and sometimes sunshine. The car washing program is our first social enterprise and we are looking to expand this in the next few years. It raised over \$5,000 in 2019.

Thank you for your ongoing commitment and dedication to helping others.

I know FoodShare delivers a vital service to our region, a service that must continue for the wellbeing of our community.

I am forever thankful for the support of the volunteers, agencies, donors and board members over the past 12 months.

Peter Matthews
Manager

FUNDRAISING

Thanks to a two-year grant from the RE Ross Trust in 2018, FoodShare secured a part-time Fundraising Coordinator position. During this two-year cycle, we committed to developing the systems, connections, database and resources required to implement a targeted ongoing fundraising plan. A plan that is adaptable and responsive.

A significant goal was achieved late in the year when, after 18 months of sourcing, total funds were secured to purchase a new freezer delivery van. FoodShare was the recipient of two grants: \$35,000 provided by the NSW State Government My Community Project initiative and \$15,000 from 2AY and Edge FM Community Chest along with The Geoff and Helen Handbury Foundation. This \$50,000 followed significant contributions from the Rotary Club of Albury and Albury Wodonga Connected Communities, ensuring the long-awaited new van could be purchased in 2020.

FoodShare also received \$2,000 from the Border Trust, which was presented at that charity's annual 'The Big Give'. The Collier Charitable Foundation continued to support FoodShare's School Breakfast Program with a further \$45,000 grant.

In 2019 we broadened our funding base by expanding income streams.

Following the success of the inaugural fundraising event in 2018, a second movie night was held in 2019. Over 170 tickets were sold, raising over \$3,000 to provide emergency food relief. The Findex Annual Footy Day also raised \$2,000 from goals kicked during the half time entertainment.

FUNDRAISING

In September, FoodShare held its inaugural fundraising dinner at the Old Beechworth Gaol which was attended by 120 guests and raised \$17,000. Donations were received from Bilsons Brewery, Traviarti Vineyard and Winery, Beechworth Floral Designs and the Empire Hotel in Beechworth. Ashbury Studios produced a video which showcased FoodShare.

Regular coverage in local media and shared support from the community raised FoodShare's profile, in tandem with the imminent need to find a new (interim) warehouse. Awareness was also raised through presentations to local Rotary Clubs. FoodShare hosted morning teas with partners, suppliers, agencies, local councils and potential sponsors. The engagement was well received and FoodShare welcomed JWP Architects as a new corporate partner.

We also launched a long-term initiative, the 'Buy a Brick' campaign, to raise finances for a purpose-built warehouse.

In 2020 we plan to expand the Friends of FoodShare community, attract additional corporate partners and explore new funding streams, whilst continuing to rigorously identify opportunities and realise grants.

Katrina Pawley
Fundraising Coordinator



FOOD INSECURITY, HEALTH & DISADVANTAGE

LOCALLY

On any given week in our region more than 2,900 people experience food insecurity i.e. they actually run out of food.¹

Poverty data for our region shows that all the LGAs in FoodShares catchment have poverty rates higher than the NSW and Victorian state average.²

ABS 2018 Update.

National Centre for Social and Economic Modelling (Oct 2013) "Poverty Social Exclusions and Disadvantage in Australia 2013"

NATIONALLY IN 2018

- 4 million (18%) Australians have been in a situation where they have run out of food and been unable to buy more.
- from 2017-18, the proportion of food insecure seeking food relief increased from 46% to 51% (384,000 people).
- regional and remote people are 33% more likely to experience food insecurity than those living in major and capital cities (22% compared to 17%): more than 1.5 million country Australians experienced food insecurity in the last year.
- almost two in three Australians in regional and remote areas (65%) feel stressed as a result of not having enough food, compared to 54% in major and capital cities. Aussies living in the country are also more likely to feel depressed than those in the cities (60% to 48%), embarrassed (52% to 39%) and sad (51% to 44%) as a result of food insecurity.

The Hunger Report 2018 (Foodbank Australia)

CHILD HUNGER IN AUSTRALIA

- 21% of Australian households with children under the age of 15 have experienced food insecurity in the last 12 months.
- food insecurity is more common in households outside capital cities (25%).
- one in five parents living in food insecure households (22%) say their children go a whole day without eating any fresh food at least once a week. A similar proportion say their children go to school without eating breakfast at least once a week (18%).

Rumbling Tummies Child Hunger in Australia 2018

FOOD INSECURITY, HEALTH, DISADVANTAGE

- has negative impacts on a person's long term physical and mental health.
- is associated with higher rates of chronic diseases including higher rates in rural and remote communities.
- effects educational and health outcomes.
- negatively impacts on productivity and growth in rural/remote communities⁴

National Rural Health Alliance, 2016

FOOD RESCUE & LANDFILL

Food rescue programs are acknowledged for their social and welfare benefits - and their contribution to protecting the environment. An estimated one in three kilograms of food produced around Australia is wasted (\$8 billion) each year whilst two million Australians go to bed hungry every year.

GREENHOUSE GAS REDUCTIONS

- food grown but not eaten represents fuel that has been wasted in its production and distribution. Wasted fuel contributes greenhouse gases to the atmosphere.
- food waste in Australian landfills is the second largest source of methane, a recognised contributor to global warming.
- 10% of 'More Economically Developed Countries' greenhouse emissions come from growing food that is never eaten.

ENERGY SAVINGS

- energy is wasted growing, harvesting, distributing and storing food not eaten.

WATER SAVINGS

- dumping 1kg of beef wastes the 50,000 litres of water it took to produce that meat. Throwing out 1kg of white rice wastes 2,385 litres, and binning 1kg of potatoes costs 500 litres of water.
- the same report states that water used for irrigation to produce the food we waste annually would meet the water needs of nine billion people.

LANDFILL SAVINGS

- 3.28M tonnes of food is driven to landfill in Australia every year.
- 47% of municipal waste to landfill is food and green waste.
- the impact of organic material (including food waste) sent to landfill is the greenhouse methane gases it produces. Methane is up to 25 times more harmful than CO₂, and the leachate (liquid that drains or 'leaches' from organic waste) has great potential for contaminating groundwater.

United Nations report: Resilient people, Resilient planet. 2012, p. 36, as cited in Future Directions International: Food Waste in Australia [http:// www.futuredirections.org.au/publication/food-waste-in-australia](http://www.futuredirections.org.au/publication/food-waste-in-australia)

United Nations report: Resilient people, Resilient planet. 2012, p. 36, as cited in Future Directions International: Food Waste in Australia [http:// www.futuredirections.org.au/publication/food-waste-in-australia](http://www.futuredirections.org.au/publication/food-waste-in-australia)

Cited by Foodbank: Food Waste in Australia <https://www.foodbanknsw.org.au/about-us/environmental-impact>

FINANCE

Albury Wodonga Regional Foodshare (FoodShare) has had a profitable 31 December 2019 financial year. The performance of the organisation in 2019 has been the result of hard work and dedication by the Board, staff and volunteers committed to meeting the needs of the community. Tabled at the Annual General Meeting for 2020 was the independent reviewer's report. The review was conducted by Brad Bohun of Findex (formerly Crowe Horwath).

PROFIT & LOSS POSITION

FoodShare reported a net profit of \$98,474 for the 12 months ended 31 December 2019. Overall net profit was up in 2019, in comparison to a smaller profit of \$23,203 in 2018.

Several factors contributed to this positive result:

- income was up by \$121,580. Grant funding was more than 56% of the total income at \$166,750 up by \$68,963 from 2018.
- although income went up significantly, costs also increased by \$46,309, with the biggest increase being operating costs of \$83,921. The main cost increases were rent for the warehouse (TAFE), fund raising costs and grant expenses (payments for farmers programs).

BALANCE SHEET POSITION

Cash at bank as at 31 December 2019	\$122,342
Total Assets	\$228,339
Total Liabilities	\$8,429
Total Equity Position	\$219,910

CHALLENGES AND SERVICE 2019

I became a Board member and its Treasurer during the year under review. As such I am indebted to Fiona Livermore (Business Advisory Partner at Findex) for her input in the preparation of this report. Indeed I would acknowledge and thank Fiona for her ongoing support in preparing the monthly reports, help with preparing budgets and monitoring the all-important cash flow.

AWRFS has had another strong year, despite challenges around securing present funding and sourcing new. A new board who has been present and passionate and devoted to understanding the structure and workings of the organisation and the cause it stands for.

1. Revenue: 2019 \$299,255 v's 2018 \$177,675, largest amount received was through grant funding of \$166,750. New initiatives for fundraising in the 2019 year was the fundraising dinner which was very successful and well supported by the community.

FINANCE

2. Expenses: total expenses for the year were \$200,781 compared to \$154,472 in the prior year. Employee costs have been maintained on prior year \$105,000 v's \$107,000 and other costs reflective of income received through specific funding grants or fundraising.
3. Surplus for the 2019 year was \$98,474, an increase from the prior year of \$75,271.
4. AWRFS finished the year with a bank balance of \$122,342, with the majority of this for operational trading. AWRFS has worked very hard to bring in more funds that are not necessarily project based, but can be used for the operations of the business.
5. In the 2019 year AWRFS took possession of a new van with money donated to the organisation. This is reflected on the balance sheet with an increase in assets, and has been found to be a welcome newcomer to the organisation.
6. Liabilities are down on the prior year and managed at an acceptable level compared to the liquid assets held.
7. Peter, the staff/volunteers, and the board devoted a huge amount of time to the re-location of the premises which took place in the new calendar year. After many budgets and cashflows a new building was found.

Even though AWRFS has a healthy bank balance, it does not reflect the true hard work that many people put in to make this organisation the Not-For-Profit it is. It is a competitive environment out there for grants, donations and volunteer help.

The 2019 result shows true dedication to a fantastic team of people who care for their community. It will be another challenging year going forward with an economic environment that no one can read.

To remain sustainable and a key component in the community it will be another year of challenges, but hopefully with many successes along the way.

Great work from Peter and his team.

MAJOR LOCAL REVENUE PROVIDERS

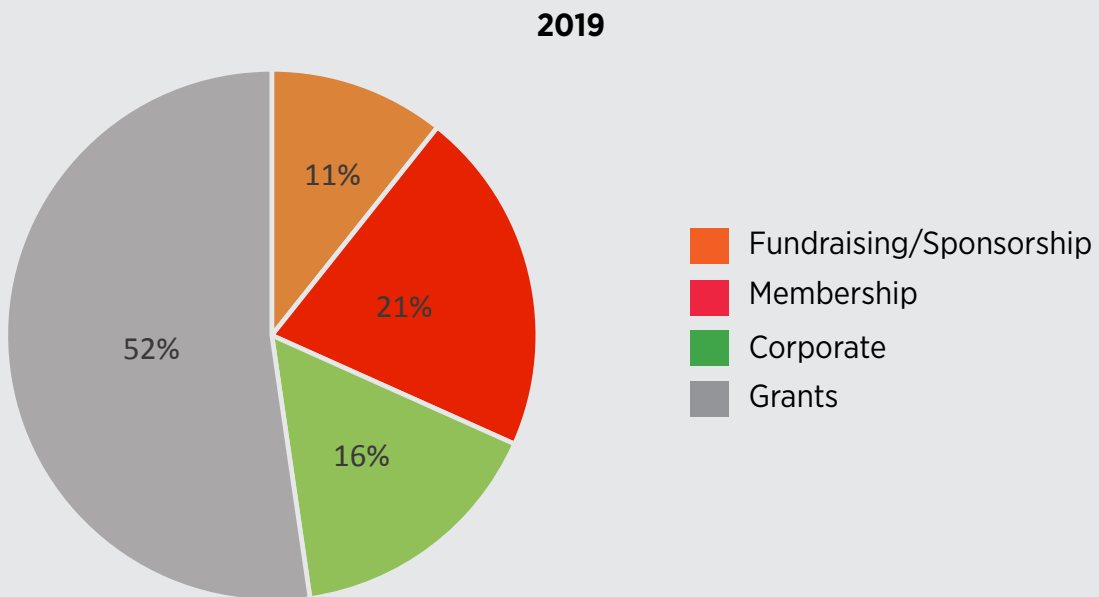
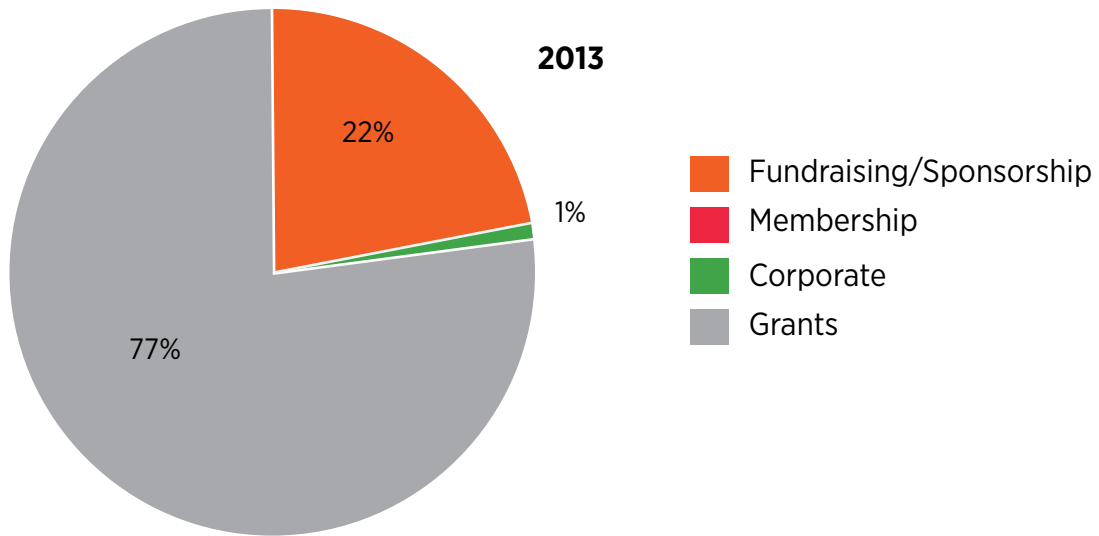
- SS&A Club
- Rivalea

Kevin Rocks
Treasurer

1.50M meals at a value of \$5.25M.
Every \$1 dollar donated = \$42 of food, enough for 8 meals!
8 meals for hungry local people

FINANCE

INCOME STREAMS



FINANCE

Albury Wodonga Regional Foodshare

ABN 89 154 710 586

Financial Statements

For the year ended 31 December 2019

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**Albury Wodonga Regional Foodshare
Balance Sheet as at 31 December 2019**

	2019	2018
	\$	\$
Current Assets		
Cash and cash equivalents	122,342	126,909
Trade Debtors	41,618	-
GST Receivable	-	2,612
Total Current Assets	163,960	129,521
Non-Current Assets		
Property Plant & Equipment	64,379	2,561
Total Non-Current Assets	64,379	2,561
Total Assets	228,339	132,083
Current Liabilities		
Trade Creditors	6220	5,864
GST Payable	452	-
Accrued Salaries & Wages	-	3,996
Superannuation Payable	1,757	787
Total Liabilities	8,429	10,647
Net Assets	219,910	121,436
Equity		
Retained Earnings	121,436	98,233
Profit /(loss) for the year	98,474	23,203
Total Equity	219,910	121,436

**Albury Wodonga Regional Foodshare
Statement of Changes in Equity for the year ended 31 December 2019**

	Retained Earnings \$	Total Equity \$
Balance at 1 January 2018	98,233	98,233
Total comprehensive income		
Profit/(loss) for the year	23,203	23,203
Balance at 31 December 2018	121,436	121,436

	Retained Earnings \$	Total Equity \$
Balance at 1 January 2019	121,436	121,436
Total comprehensive income		
Profit/(loss) for the year	98,474	98,474
Balance at 31 December 2019	219,910	219,910

**Albury Wodonga Regional Foodshare
Profit & Loss Statement for the year ended 31 December 2019**

	2019	2018
	\$	\$
Revenue		
Interest	505	547
Grants	166,750	97,787
Registered Club Grants	20,000	20,000
Work Place Giving	385	345
Fundraising/Sponsorship	60,670	19,126
Membership	33,445	32,370
Corporate Sponsorship	17,500	7,500
Total Revenue	299,255	177,675
Expenses		
Employee costs	105,078	107,942
Operating costs	83,921	29,039
Total food costs	11,782	17,491
Total Expenses	200,781	154,472
Net Operating Profit/(loss)	98,474	23,203

**Albury Wodonga Regional Foodshare
Notes to and forming part of the financial statements
for the year ended 31 December 2019**

1. Statement of significant accounting policies

Albury Wodonga Regional Foodshare ("The Company") is a company domiciled in Australia.

(a) Statement of compliance

In the opinion of the Board, Albury Wodonga Regional Foodshare is not a reporting entity. The financial reports of the Company have been drawn up as a special purpose financial report to meet the reporting needs of the Company and to satisfy the requirements the *Australian Charities and Not-for-profits Commission Act 2012*.

The financial report has been prepared on an accruals basis in accordance with the historical cost convention and, except where stated, does not take into account changing money values or fair value of assets.

The accounting policies which have been adopted are as set out below.

Not-for-profit status

Under the Australian interpretations of the International Financial Reporting Standards (AIFRS), there are requirements that apply specifically to not-for-profit entities that are not consistent with International Financial Reporting Standards (IFRS) requirements. The Company has analysed its purpose, objectives and operating philosophy and determined that it does not have profit generation as a prime objective. Consequently where appropriate the Company has elected to apply options and exemptions within AIFRS that are applicable to not-for-profit entities.

**Albury Wodonga Regional Foodshare
Notes to and forming part of the financial statements
for the year ended 31 December 2019 (continued)**

1. Statement of significant accounting policies (continued)

(b) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable.

Income is recognised when the Company obtains control of the funds or the right to receive the funds, it is probable that the economic benefits comprising the funds will flow to the Company and the amount of the funds can be measured reliably.

Interest Revenue

Interest revenue is recognised when it is received.

(c) Tax

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office. In these circumstances the GST is recognised as part of the cost of acquisition of the asset or as part of an item of the expense.

Receivables and payables in the Statement of Financial Position are shown inclusive of GST.

d) Going Concern Basis of Preparation

The Company has reported a profit of \$98,474 for the period ended 31 December 2019 (2018: Profit of \$23,203). Net current assets are \$155,531. (2018: \$118,874).

The financial report has been prepared on a going concern basis which contemplates continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business.

The Company's ability to remain a going concern and to discharge its liabilities in the ordinary course of business is dependent upon the continuing support of its members, and the generation of positive net cash flows from operating activities. The Board have reviewed the budgeted trading position of the Company including an analysis of income and expenditure items together with a cashflow analysis and are satisfied that it is appropriate to prepare the financial report on the going concern basis.

**Albury Wodonga Regional Foodshare
Notes to and forming part of the financial statements
for the year ended 31 December 2019 (continued)**

2. Financial instruments

The financial assets and liabilities of the Company have been disclosed at their carrying amount. At 31 December 2019 this approximated their fair values.

3. Subsequent events

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely to affect significantly the operations of the Company, the results of those operations, or the state of affairs of the Company in subsequent financial years.

Albury Wodonga Regional FoodShare Declaration by Treasurer

Declared Opinion

I, the Treasurer of Albury Wodonga Regional FoodShare declare that, in my opinion:

1. The attached special purpose financial statements for Albury Wodonga Regional FoodShare are properly drawn up so as to present fairly the financial position of Albury Wodonga Regional FoodShare as at 31 December 2019 and the results of its operations for the year then ended, in accordance with the accounting policies applied as outlined in Note 1 to the financial report; and
2. At the date of this statement, there are reasonable grounds to believe that Albury Wodonga Regional FoodShare will be able to pay its debts as and when they fall due.



Kevin Rocks
Treasurer

Dated this 19th day of June 2020



Crowe Albury
ABN 16 673 023 918
Member Crowe International
Audit and Assurance Services
491 Smollett Street
Albury NSW 2640 Australia
PO Box 500
Albury NSW 2640 Australia
Tel 02 6021 1111
Fax 02 6041 1892
www.crowe.com.au

INDEPENDENT REVIEWERS' REPORT TO THE MEMBERS OF ALBURY WODONGA REGIONAL FOODSHARE

We have reviewed the financial statements, being special purpose financial statements, of Albury Wodonga Regional Foodshare (the "Company"), which comprises the balance sheet as at 31 December 2019, the profit and loss statement, the statement of cash flows and statement of changes in equity for the year then ended, a summary of significant accounting policies and other explanatory notes and the Treasurer declaration.

Responsibility of the Directors for the financial statements

The Board is responsible for the preparation and fair presentation of the financial statements and has determined that the accounting policies described in Note 1 to the financial statements, are appropriate to meet the requirements of the *Corporations Act 2001* and the *Australian Charities and Not-for-profits Commission Act 2012* and are appropriate to meet the needs of the members. The Board's responsibility also includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on the financial statements based on our review. No opinion is expressed as to whether the accounting policies used, as described in Note 1, are appropriate to meet the needs of members. We conducted our review in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to review engagements and plan and perform the review to obtain assurance whether the financial statements are free from material misstatement.

A review involves performing procedures to obtain review evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the Auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the Auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design review procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. These procedures have been undertaken to form an opinion whether, in all material respects, the financial statements are presented fairly in accordance with the basis of accounting described in Note 1 to the financial statements so as to present a view



which is consistent with our understanding of the Company's financial position, and of its performance.

We believe that the review evidence we have obtained is sufficient and appropriate to provide a basis for our review opinion.

QUALIFICATION

It is not practicable for the Company to establish accounting control over all sources of income prior to the receipt of these funds by the Company. Accordingly, it is not possible for our examination to include procedures, which extend beyond the amounts of such income, recorded in the accounting records of the Company.

QUALIFIED REVIEW OPINION

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that except for the impact of the above qualification, if any, the financial report of Albury Wodonga Regional Foodshare is not in accordance with the *Corporations Act 2001* and the *Australian Charities and Not-for-profits Commission Act 2012*, including:

- (a) presenting fairly a view of the Company's financial position as at 31 December 2019 and of its performance for the year ended on that date; and
- (b) complying with Australian Accounting Standards to the extent described in Note 1.

Emphasis of matter – basis of accounting and restriction on distribution

Without modifying our opinion, we draw attention to Note 1 to the financial statements, which describes the basis of accounting. The financial statements have been prepared for distribution to the members of the Association and for the purpose of fulfilling the Association's financial reporting obligations under the *Corporations Act 2001* and the *Australian Charities and Not-for-profits Commission Act 2012*. As a result, the financial statements may not be suitable for another purpose.

A handwritten signature in blue ink that reads "Crowe".

CROWE ALBURY

A handwritten signature in blue ink that reads "Bradley D Bohun".

BRADLEY D BOHUN
Partner

Albury
Dated this 19th day of June 2020

GOVERNANCE

2019 BOARD OF DIRECTORS

Stephen Carroll (May), Michael Curtin (May), Dianne Glen (May), Emma Ghys (resigned March), Jodie Kensington (acting Chair Jan - June), Alison Leahy (resigned February), Richard Robertson (Chair - June), Kevin Rocks (August, Treasurer), Kate Wheller (April), Simon Welsh (March, deputy Chair - June). More detail regarding Board members can be found on our website. I would like to personally thank each and every Director who helped us along our journey in 2019.

In 2019, Directors developed the following strategic documents and partnerships:

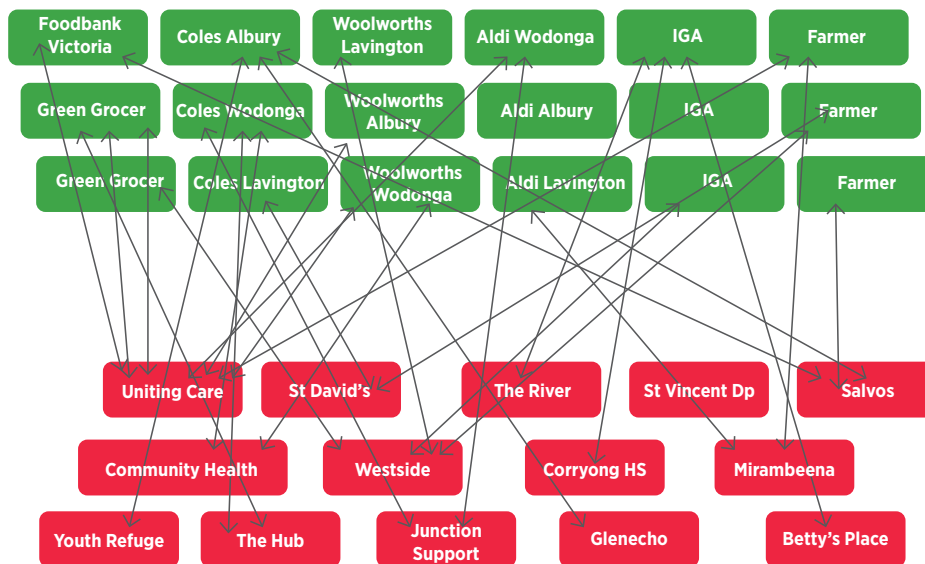
- Non-binding memorandum of understanding to create a Regional Food Relief Alliance Victoria (AlburyWodonga, Bendigo, Shepparton) – February 2019
- Full membership to Community Information & Support Victoria (CISVic) – February 2019
- Stakeholder Engagement & Future Options Seminar – July 2019
- Review of Albury Wodonga service delivery model to the Victorian Minister for Child Protection and the Minister for Disability, Ageing and Carers – July 2019
- AWFRS Sustainable Business Model Discussion Paper - December 2019

Simon Welsh
Chair

THEN & NOW

If FoodShare was unable to continue, food relief in NE Victoria, the southern NSW and the lower Riverina NSW would revert to the pre-2011 model, similar to the diagram shown below. The sector would reprise the same inefficiencies and poor outcomes that people in need experienced nine years ago.

BEFORE 2011



NOW

