

# ANNUAL REPORT

# 2019

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Lovelane 

Special Needs Horseback Riding Program

*Believe with us!*



## THANK YOU TO OUR LOVELANE COMMUNITY!

Please join us in celebrating those included in our 2019 annual report who have contributed to the very heart of what makes Lovelane a unique and necessary therapeutic destination for children with disabilities.

From donors and volunteers, to families and caregivers, to barn workers and side-walkers—each and every one of you has helped Lovelane carry out its mission to make a life-changing impact on the development of our children with special needs. We could not do it without you.

On behalf of the entire staff and board of directors, we extend our heartfelt thank you for your invaluable contributions and we are forever grateful for your continued, thoughtful and generous support.

Gustav Beerel  
Board Chair

Megan Donovan  
Executive Director





# OUR MISSION

In a fun, supportive environment, Lovelane Special Needs Horseback Riding Program provides **HIGH QUALITY THERAPEUTIC HORSEBACK RIDING** to achieve occupational, physical, speech, cognitive and other therapeutic gains, **FOCUSING ON CHILDREN WITH SPECIAL NEEDS.**



HONOR ROLL

# VOLUNTEERS



Lovelane is enormously reliant on the dedication, skill, and generosity of an extraordinary army of volunteers. Nearly 100 volunteers commit weekly time to joining us in the ring, in the barn, at events, in the office, and on the board. Simply put, there is no way that we could keep our doors open and our riders safe without these incredible individuals. Generations of volunteers have worked tirelessly at our side. They become a part of the “therapy team” in the ring and bond with our students. They help shovel us out in the winter, they work during our fundraising events, they muck stalls in the blazing heat ... and the list goes on. We are so very grateful for each and every one of our volunteers.

**THANK YOU FOR ALL YOU DO FOR LOVELANE!**





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## DID YOU KNOW?

This year Lovelane created the **Carrot Club** for our youngest (ages 3-5) unmounted students.

CELEBRATING

# OUR HORSES



The combination of an experienced, certified and skilled instructor, dedicated and well-trained volunteers and a therapy horse constitute our “Therapy Team”. Lovelane’s high-quality therapeutic lessons, provide a 3:1 or 2:1 student to instructor and volunteer ratio, anchored by a solid, smooth, well-balanced, uniquely trained, athletic therapeutic horse.

**IT IS ESSENTIAL TO OUR PROGRAM TO HAVE THE RIGHT HORSES TO MAINTAIN A SUCCESSFUL AND SAFE PROGRAM.**



# BY THE NUMBERS

COST OF 12 HORSES FOR ONE YEAR



\$20,693

VET



\$2,202

DENTIST



\$18,290

FARRIER



\$19,493

HAY



\$23,307

BEDDING  
+GRAIN




**DID YOU KNOW?**

Focused on building social skills, **Find your Stride** is a new unmounted offering catered to students 17 and older.



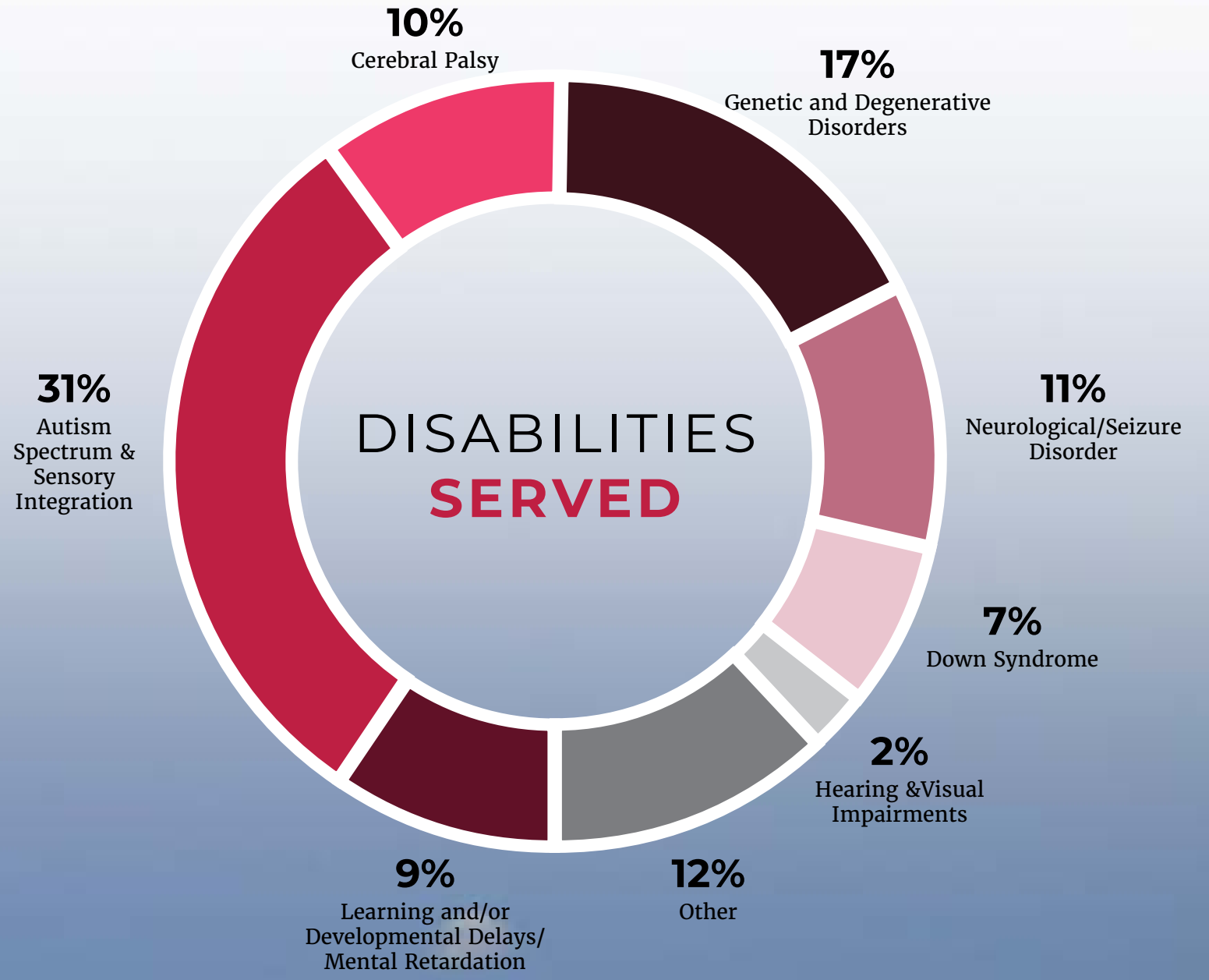
# BY THE NUMBERS

 **11,000**  
VOLUNTEER HOURS  
PER YEAR

 **100**  
VOLUNTEER PER WEEK

 **41**  
COMMUNITIES SERVED

 **4500**  
LESSONS PER YEAR



## DID YOU KNOW?

With the goal of working on functional life skills, **Horse Care Academy** is a new weekly offering for our teens and young adults.



CELEBRATING OUR

# SUPPORTERS



Lovelane gratefully acknowledges all contributions from individuals, corporations, and foundations, who invested in our mission and program between **July 1, 2018, and June 30, 2019.**

**THANK YOU FOR YOUR SUPPORT!**





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\$25,000-\$49,999

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## STANLEY SABIN SUSTAINABILITY FUND

This board-advised fund, launched in September 2012, and completed in May 2017, is named for Lovelane's Founder, Debby Sabin's deceased father, Dr. Stanley Sabin, who was a beloved founding member of Lovelane's Board of Directors and a renowned local physician.

The Stanley Sabin Sustainability Fund is now able to provide Lovelane a reserve of \$5M. Interest on the Fund of roughly \$150,000 annually can supplement Lovelane's annual operating budget, provide a cushion for emergencies, and fund capital improvements. We are grateful to all of our Stanley Sabin Sustainability Fund donors for helping to ensure Lovelane will continue to provide pediatric therapeutic services for years to come!



**THANK YOU!**

Lovelane thanks donors to the Stanley Sabin Sustainability Fund who donated **between July 1, 2018, and June 30, 2019.**

**Corinne C. Hodak  
Don Mannes  
Susan & Elliot Winer  
Liza Wisk**



## SUPPORTERS

continued from previous page

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Melinda F. Wilson  
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Melvyn Wing  
Ann & Ben Wolf  
Alan Wong  
Jodi Wood  
Anne Woods  
Emily Wynn  
Jill & Robert Yates  
Winnie Zhou  
Ilona Zuckerberg

## SUSAN MCDANIEL TUITION ASSISTANCE FUND

Susan McDaniel, an athlete, actress, and equestrian, was a student at Lovelane throughout her two-year battle with cancer. Susan passed away in 2004 at the age of 10. The Run for Lovelane, established in 1996, was dedicated in Susan's memory in 2005. At the same time, the Susan McDaniel Tuition Assistance Fund was created. The intended purpose of this non-restricted fund is to support families who are unable to afford Lovelane's lesson price of \$136 weekly. Lovelane accepts children off the waitlist based on next availability, whether or not that family has the ability to pay. Once in the program, families may apply for tuition assistance. **Forty percent of Lovelane families receive tuition assistance totaling \$65,000 annually through the Susan McDaniel Tuition Assistance Fund.**

\$

### THE COST OF LOVELANE LESSONS FOR ONE STUDENT

**\$136**

1 weekly lesson

**\$272**

2 summer lessons

**\$2,584**

19 lessons (1 semester)

**\$5,440**

full year of lessons  
(19 spring lessons, 19 fall lessons,  
2 summer lessons)

## 2019 SUSAN MCDANIEL RUN FOR LOVELANE

Benefiting the Susan McDaniel Tuition Assistance Program

5K RUN OR WALK  
KIDS FUN RUN  
DIAPER DASH

This year 451 runners participated in the 5K and 46 children raced in the Kids Fun Run to raise \$59,000 to support Lovelane students.



## LIFETIME DONORS

Lifetime donors are a loyal & generous group of community members who have supported Lovelane with individual, corporate and foundation support through June 30, 2019.

### \$1,000,000+

Grousbeck Family Foundation  
Kim & James Pallotta

### \$750,000 - \$999,999

Allyson & Edward DeNoble  
Sonia & Paul Jones  
Gail & Jim Radley

### \$500,000 - \$749,999

The Fassino Foundation, Inc.

### \$250,000 - \$499,999

Behr Charitable Foundation  
Lynn & Bruce Dayton  
Grousbeck Trust  
Giving | Grousbeck Fazzalari  
The Atamiand Family & Home Market  
Foods Cooked Perfect Brand  
Diane & Albert Kaneb  
Lise Revers

### \$100,000 - \$249,999

Anonymous  
Christine & Bob Caporale  
Ann Marie & Richard Connolly  
Cummings Foundation  
Corinne C. Hodak  
Patricia & Brian Kelly  
Key Private Bank  
MetroWest Community Health Care  
Foundation  
Peter Monaco  
Carol & Jack O'Neil  
The David P. Wheatland Charitable Trust

### \$50,000 - \$99,999

Anonymous  
Deb & Joseph Allaire  
Arclight Capital Holdings, LLC  
Tracy & John Atkinson  
Anita & Joshua Bekenstein  
Lisa Bendixen & Jonathan Leehey  
Carol Fassino  
Cathryn & Raymond Gallant  
Barbara & Peter Hadelman  
Joanna & Jonathan Jacobson  
Dawnmarie & Brian Jadul  
Brian J. Kelly Family Foundation  
Anne & Paul Marcus  
Middlesex Savings Charitable Foundation  
Thomas Anthony Pappas Charitable  
Foundation, Inc.

Susan Sabin  
Luly & Maurice Samuels  
Sudbury Foundation  
Kevin Youkilis Hits for Kids, Inc.

### \$25,000 - \$49,999

Anonymous  
Susan & Ken Abrams  
John W. Alden Trust  
Lisa Andreu & John Downing  
Nicolette & Gustav Beerel  
Boston Bruins Foundation  
Hilda & Bob Chow  
Kathleen Corkins  
Susan & Mark Dalton  
Nina & Eugene DelFavero  
Mary & Joe Dempsey  
DogWatch Hidden Fences, Inc.  
Meredith & Dan Doherty  
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Association  
Michele Mittelman  
Allison Shutz Moskow Family  
Jane & Michael Muse  
Neiman Marcus  
New England Patriots Foundation  
Judy & Stephen Pagliuca  
David & Linda Paresky  
Amelia Peabody Charitable Fund  
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Mary & David Powers  
Margaret Randle & James McDaniel  
Eileen & Buddy Roche  
Kristin & Robert Tishman  
Robin & Perry Traquina  
Weston Reunion Fund  
The Marguerite M. Wilson Foundation  
Winning Home, Inc.  
Winston Flowers  
Wodecroft Foundation  
Linda & Richard Wolk

## IN-KIND DONOR LIST

Lovelane is extremely grateful for all in-kind donations from individuals and businesses, who have invested in our mission and program between July 1, 2018, and June 30, 2019.

Gail & Steve Agreste  
AMC Theatres  
Nathan Berkowitz  
Bertucci's  
Breyer Animal Creations  
Discovery Museum  
Donelan's Supermarket  
Christina & David Glen  
Hannaford Supermarket

Iggy's Bread  
JP Licks  
Steven E. Katz, DC, PA  
Lucky Strike Social Boston  
Marathon Sports  
Allison Shutz Moskow Family  
New England Patriots Foundation  
North Shore Music Theatre  
Olympia Sports

Roche Bros. Supermarkets, Inc.  
Tower Hill Botanic Garden  
Urban Air  
Wegmans  
Zaftigs



**“Lovelane disguises hard work and professional therapy in an environment of fun, enthusiasm, and love.”**

- JEANNIE FITZGIBBONS, PARENT -





1



4



7



2



5



8



3



6



9

**1 Champagne for Chicks**, a swanky cocktail party, complete with farmyard animals, was hosted by board members, Joanna Schmergel and Allison Moskow. The Hessie Swain & Mary Crowe jazz band played for 30 guests who raised \$4,300 to support the 2019 Susan McDaniel Run for Lovelane. All funds raised for the Run provided Tuition Assistance for Lovelane families.

**2 Winning Home, Inc.**, located in Concord MA, generously donated \$10,000 to Lovelane’s Tuition Assistance Program. In 2019, Lovelane provided \$65,000 in tuition assistance to Lovelane families who have been accepted into the program, but are unable to afford the lesson price. Forty-two percent of Lovelane families received tuition assistance in 2019.

**3 Massachusetts Charitable Mechanic Association** donated \$4,800 to Lovelane toward the purchase of a therapeutic horse (Jasper, pictured here), two new picnic tables and four cavalettis for our unmounted programs and a gift card for workshop supplies.

**4** At the recommendation of Stephen Bruneau, **The Million Dollar Round Table Foundation** donated \$5,000 to Lovelane for the purchase of a horse. Lovelane’s horses are our most significant therapy tool and represent the modality with which we provide our therapeutic services. Our ability to provide life-changing therapeutic services is directly reliant on maintaining a stable of 12 sound, well-trained, athletic and happy horses.

**5** Lovelane asked, and received, a unique grant from **The Sudbury Foundation**, to pilot a Paid Internship Program that seeks to identify and train four individuals, who come to Lovelane specifically to train to be therapeutic riding instructors. Trained instructors who are successfully able to combine their horse experience and their experience working with children with special needs are rare.

**6** The **Amelia Peabody Charitable Foundation** selected Lovelane as a grant recipient this spring. Lovelane was fortunate to receive a grant for the purchase of a farm truck, which allows Lovelane to move horses to and from the farm as needed! Lovelane is extremely grateful for this thoughtful and much needed donation.

**7 Middlesex Savings Charitable Foundation** supported Lovelane with a \$10,000 donation to the Susan McDaniel Tuition Assistance Program. Their continued support provided tuition assistance to children in need to ride at Lovelane. Middlesex has been supporting Lovelane for over ten years!

**8** The **Foundation for Metrowest Youth in Philanthropy** program continued their thoughtful support to Lovelane with a \$5,000 donation. Lovelane continues to be inspired by the Youth in Philanthropy program and the students who participate. Lovelane is honored to receive their thoughtful contributions.

**9 Dartmouth Day of Service**—Lovelane Board Member, Allison Moskow, organized a Day of Service for Dartmouth alumni. Fifteen Dartmouth alumni and their families responded to this call of service! Their commitment matched by their enthusiasm and friendliness left a great feeling with everyone at Lovelane.

OUR COMMUNITY OF

SUPPORT



# FROM THE HEART

Lovelane  
students have  
the biggest  
hearts!



Patrick and his family generously donated an apple tree to Lovelane, so our horses can have apples anytime!



Shea and William celebrate Lovelane with lemonade stands! William bought the horses at Lovelane apples and carrots with the money he raised and Shea donated the proceeds from her lemonade stand at the Susan McDaniel Run for Lovelane to Lovelane.



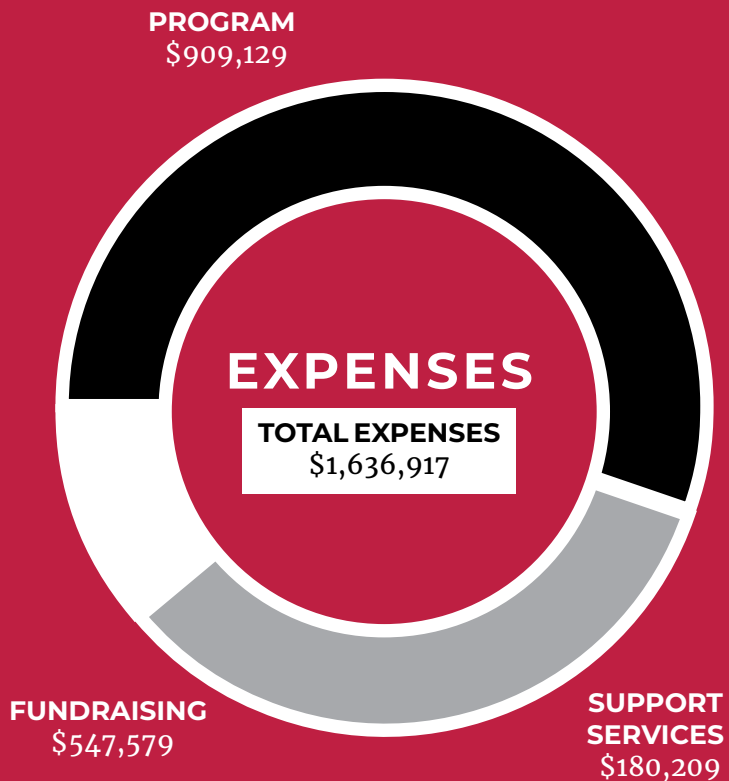
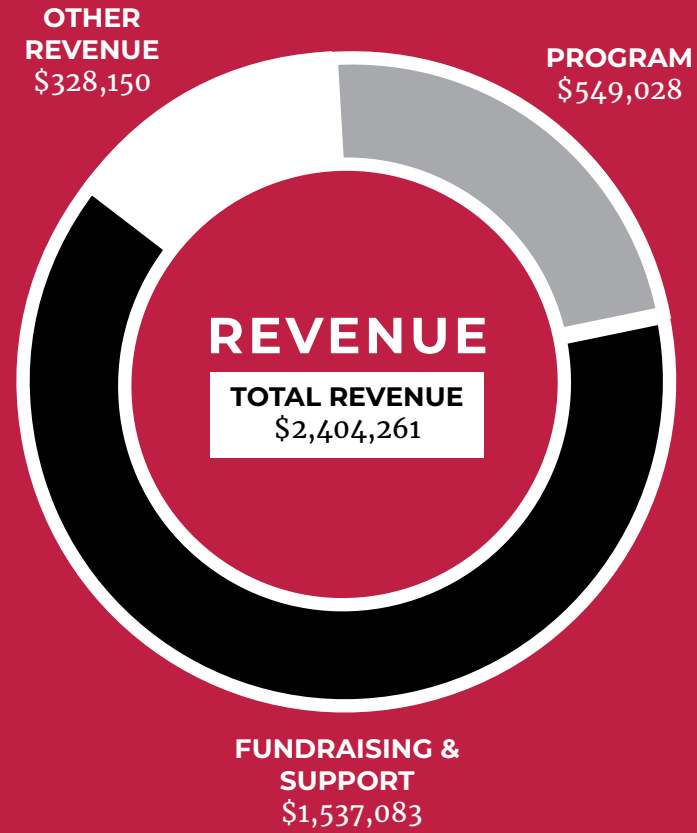
Amelia made a special visit to Lovelane to hand deliver a goodbye card to her favorite horse, Belle. Belle, nearly 25 years old, moved to Vermont to enjoy her well-deserved retirement!



Barn Buddies welcomed new horse, Barnaby, to Lovelane. Barnaby, a beautiful Mustang, is a perfect addition to Lovelane's herd!



# FINANCIALS



## ASSETS

### CURRENT ASSETS

Cash & Cash Equivalents	\$591,485
Pledge & Other Receivables	\$59,874
Short Term Investments	\$6,086,318
Prepaid Expenses	\$42,450

**TOTAL CURRENT ASSETS \$6,780,127**

**PROPERTY & EQUIPMENT - NET \$2,339,510**

### LONG TERM ASSETS

Investments	\$387,260
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**TOTAL CURRENT ASSETS \$387,260**

**TOTAL ASSETS \$9,506,897**

## LIABILITIES & NET ASSETS

### CURRENT LIABILITIES

Accounts Payable	\$26,263
Accrued Expenses	\$144,419
Advance Fees for Services	\$47,639

**TOTAL CURRENT LIABILITIES \$218,321**

### NET ASSETS

Unrestricted	\$8,871,316
With Donor Restriction	\$417,260

**TOTAL NET ASSETS \$9,288,576**

**TOTAL LIABILITIES & NET ASSETS \$9,506,897**

## BOARD OF DIRECTORS

**Gustav Beerel**, Chair  
**Debby Sabin**, President  
**Beth Creavin**, Vice President  
**Gretchen Albertini**, Secretary  
**Mark Julien**, Treasurer

**Wil Catlin**  
**Kathy Collins**  
**John Downing**  
**Allen Forbes**  
**Ashton Jones**  
**Allison Moskow**  
**Susan Payne**  
**Paul Raymond**  
**Joanna Schmergel**

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**Carol Fassino**  
**Corinne Basler**  
**Brian Kelly**  
**Kim Pallotta**  
**Elsie Rodney**  
**Stan Sabin\***  
**Joe Silva**

## ADVISORY BOARD MEMBER

**Peter Hadelman**, Investment

## MEDICAL ADVISORY BOARD

**Harry Webster**, MD, FAAP, MPH, Psychiatrist-in-Chief, Pediatric Service, Tufts Medical Center

**Allie Schwartz**, MD, Co-Director, Mass General Down Syndrome Program, Massachusetts General Hospital

## STAFF

**Cassie Clarke**, Program Director  
**Hannah Conquest**, Program Coordinator  
**Megan Donovan**, Executive Director  
**Stephen Doyle**, Director of Accounting and Finance  
**Ericka Ford**, Facility & Barn Manager  
**Kristen Carmichael**, Assistant Barn Manager  
**Danielle Pickett**, Database Administrator  
**Elsie Rodney**, Horse Trainer  
**Debby Sabin**, Founding Director  
**Eliza Wall**, Director of Development  
**Lisa Williams**, Volunteer Manager

## INSTRUCTORS/THERAPISTS

**Diana Acheson**, PATH Intl. Certified Instructor  
**Maddie Bonneville**, PT  
**Kristin Chisum**, SLP  
**Cassie Clarke**, PATH Intl. Certified Instructor  
**Hannah Conquest**, PATH Intl. Certified Instructor  
**Erin Cummings**  
**Rachel DePasquale**, PATH Intl. Certified Instructor  
**Barbara Fiorello**, OT  
**Stacy Ferraro**  
**Jane Kenyon**, OT, PATH Intl. Certified Instructor  
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**Jane Muse**, PATH Intl. Certified Instructor  
**Katherine Olson**, PATH Intl. Certified Instructor  
**Cindy Powell**, PATH Intl. Certified Instructor  
**Micaela Reilly**, PATH Intl. Certified Instructor  
**Elsie Rodney**  
**Debby Sabin, OT**, PATH Intl. Certified Instructor  
**Sally Schaffer**  
**Lisa Terrell**  
**Lisa Williams**, PATH Intl. Certified Instructor

All Lovelane instructions are MA Licensed.

+ former board and staff  
 \* deceased

For more information about our program, to support Lovelane, to volunteer, or to schedule a tour, please contact Eliza Wall at 781-259-1177 x24 or email Lovelane at Mail@Lovelane.org.

**MORE INFORMATION CAN BE FOUND ON OUR WEBSITE: LOVELANE.ORG**

Special thanks to Bianca Weiland, Beth Cuddy, & MacKinnon Printing





**Lovelane** 

Special Needs Horseback Riding Program

*Believe with us!*

40 Baker Bridge Rd  
Lincoln, MA 01773  
781-259-1177

**Lovelane.org**