PMI
Production Management Institute
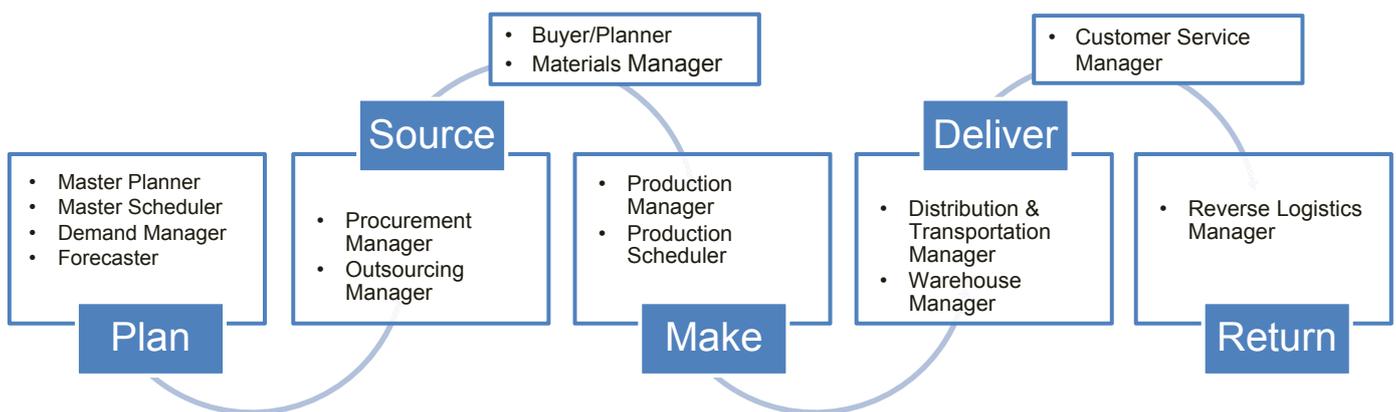
APICS CSCP

Certified Supply Chain Professional

APICS

APICS Certifications cover the complete Supply Chain. The areas covered substantially in our courses include Integrated Business Planning (IBP), Sales & Operations Planning (S&OP), Master Scheduling, Material Requirements Planning (MRP), Production Planning & Control, Distribution, Warehousing, Logistics & Transportation Management, Purchasing and Continuous Improvement Methods (Lean, Six Sigma, TOC).

APICS education evolves from practical experience for professional use! Task profiles are analyzed on a regular basis; this allows experts to develop high-quality and demanding educational materials. One result is the uniquely consistent APICS Dictionary of Supply Chain Technical Terminology. Clearly defined technical terms are the basis for all APICS courses and are the reason that Supply Chain experts are capable of communicating worldwide with colleagues, suppliers and customers without friction.

Presently worldwide are more than 107,000 professionals who have earned the prestigious CPIM designation, more than 21,000 Certified Supply Chain Professionals or more than 1,000 CLTD professionals who have mastered essential knowledge and concepts to streamline logistics operations. The following picture provides an overview of the APICS SCC SCOR Modell core processes mapped with typical supply chain job titles. Additionally the APICS certifications are mapped with the SCOR processes and the respective managerial application areas.

	Source				Deliver	
	• Buyer/Planner • Materials Manager				• Customer Service Manager	
• Master Planner • Master Scheduler • Demand Manager • Forecaster	• Procurement Manager • Outsourcing Manager	• Production Manager • Production Scheduler		• Distribution & Transportation Manager • Warehouse Manager	• Reverse Logistics Manager	
Plan		**Make**			**Return**	

Operational Level:

APICS CPIM	APICS CLTD

Strategical/tactical Level:

APICS CSCP

Process reengineering in Supply Chain

APICS SCOR-P

CSCP

CERTIFIED SUPPLY CHAIN PROFESSIONAL

FOR CSCP CERTIFICATION EXAM PREPARATION

APICS CSCP Learning System users consistently surpass the average CSCP exam pass rate.

APICS

WHY SEEK CERTIFICATION?

The APICS Certified Supply Chain Professional (CSCP) program is the first and only supply chain certification that encompasses the end-to-end global supply chain. APICS CSCP designees gain the skills to effectively manage global supply chain activities that involve suppliers, plants, distributors, and customers located around the world.

Earning the CSCP credential makes you a recognized expert in the supply chain field. This professional distinction sets you apart from your colleagues, proving your high level of knowledge and skills. It makes you a more valuable asset to your organization, keeping you and your organization more competitive in today's economy.

Earning your credential will help you:

- Master the knowledge most important to expert supply chain professionals as defined by the most current APICS Global Job Task Analysis.

- Expand your outlook on the supply chain field and bring new ideas to your workplace.

- Remain current with supply chain trends and developments.

- Stand out from other candidates in a job search.

- Boost your confidence with recognition as a supply chain expert.

- Demonstrate your long-term commitment to the supply chain profession.

More than 21,000 professionals in 100 countries have earned the APICS CSCP designation.

" I work for the largest automotive manufacturer in the world, and the APICS CSCP Learning System has equipped me with the knowledge to transcend local and regional barriers by applying universal best practice supply chain principles in my everyday job."
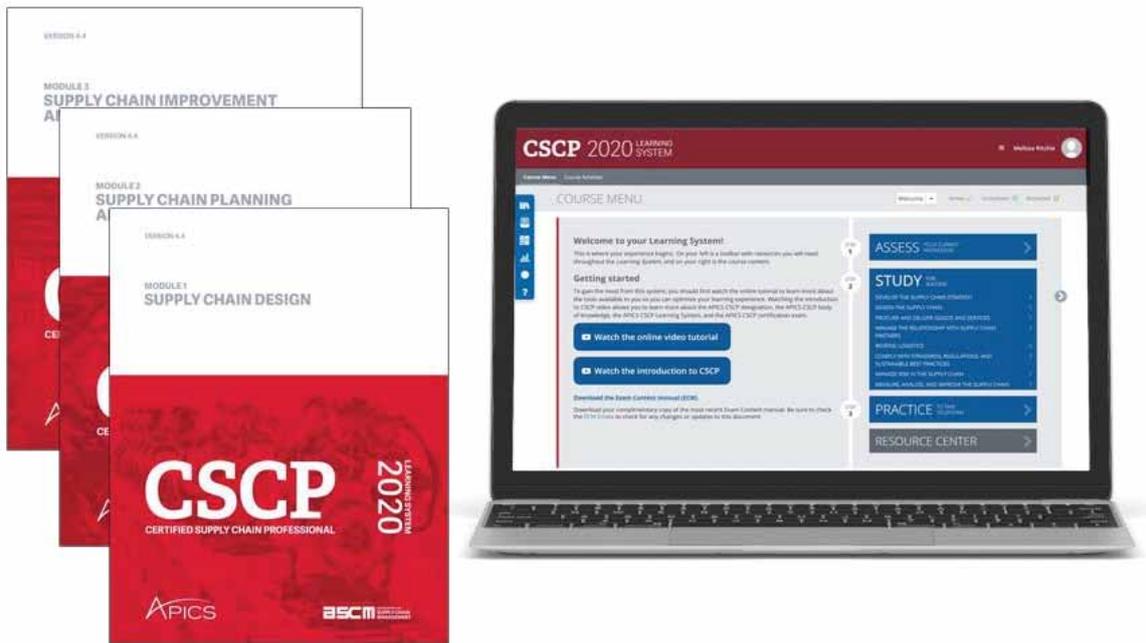
Vishal Sharma, CSCP
Planning and Project Manager,
Post Production Division Toyota South Africa

"With the knowledge I gained from the APICS CSCP course, I was able to help Yokohama Tire realize about a 20% reduction in consumer inventory while still maintaining our high customer standards."

Michael Morris, CSCP
Senior Forecaster
Yokohama Tire

ACHIEVE SUPPLY CHAIN EXCELLENCE

The APICS CSCP Learning System is the most effective CSCP exam preparation and professional development program that provides an end-to-end view of the global supply chain through a customized, flexible, and on-demand learning experience.

learn.apics.org/cscp/free-demo

APICS CSCP program benefits can be achieved in a matter of months, allowing individuals and teams a quick return on investment and long-term bottom-line results.

Proven Success:
Professionals who use the APICS CSCP Learning System to prepare for the CSCP exam consistently surpass the average pass rate, year after year.

Current Content:
Developed by APICS and a team of supply chain subject matter experts, the program reflects the most current version of the CSCP Exam Content Manual as well as industry trends and best practices.

Customized Learning:
Develop a customized SmartStudy™ plan to maximize your study time by concentrating on the topics that require the most improvement.

Affordability:
The APICS CSCP Learning System organizes over 350 sources and provides the content, tests, and learning tools in one preparation program.

Ongoing Reference:
Use the CSCP Learning System print materials as a valuable day-to-day reference manual that can provide answers to a wide range of supply chain and business challenges.
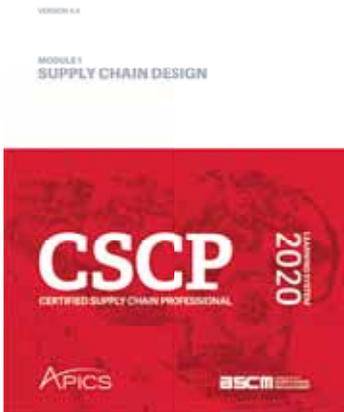
Maintenance:
Depending on the course format, earn up to 40 professional development points toward APICS CPIM or CLTD certification maintenance. View the APICS Maintenance Handbook at **apics.org/handbook** for complete details.

WHAT WILL I STUDY?

The APICS CSCP Learning System is divided into three modules across five books that reflect the entire APICS CSCP Exam Content Manual (ECM).
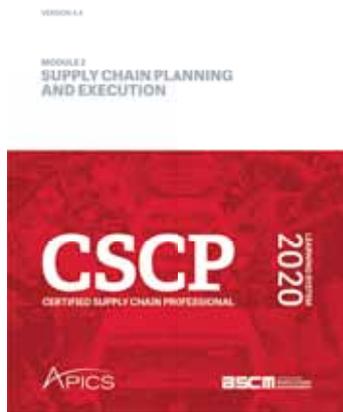
The reading materials not only explain ECM concepts, but also provide you with real-world examples of the concepts in action. You will learn the latest best practices to elevate your job performance and help you take advantage of common technologies. The knowledge you gain through these materials will help you drive improvement in your organization, maximize the efficiency of planning and operations, and improve the bottom line.

Each learning module is available in print and e-reader format. Progress check questions are included at the end of each chapter to ensure you are retaining the information before you proceed to the next chapter. In addition, the rationale for each online quiz and test questions found in the web-based tools is mapped directly to the reading materials.
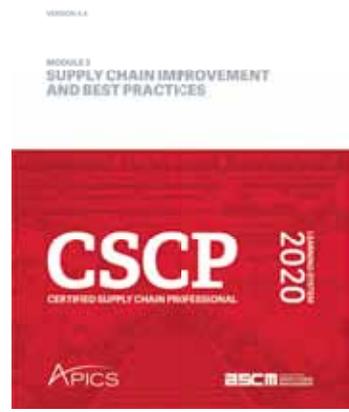

Module 1:
Supply Chain Design

Section A:
Develop the Supply Chain Strategy

Section B:
Design the Supply Chain

Module 2:
Supply Chain Planning and Execution

Section A:
Procure and Deliver Goods and Services

Section B:
Manage the Relationship with Supply Chain Partners
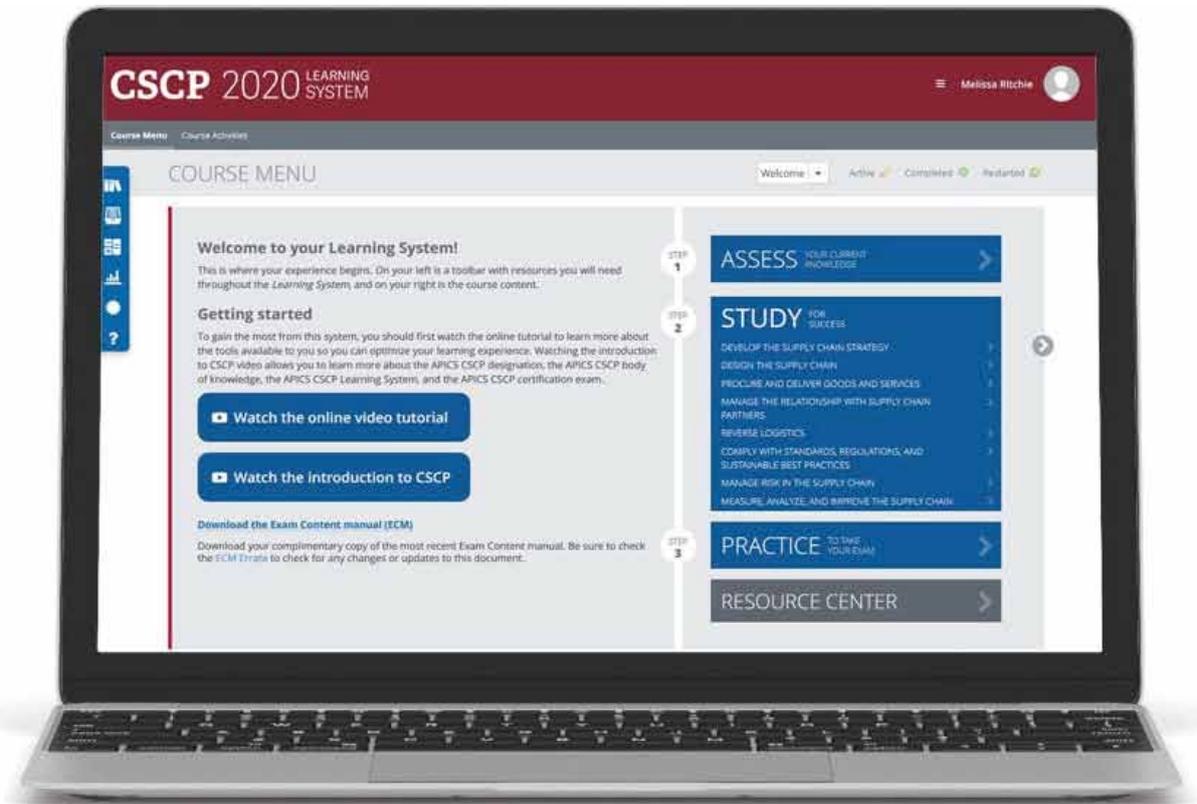
Section C:
Manage Reverse Logistics

Module 3:
Supply Chain Improvement and Best Practices

Section A:
Comply with Standards, Regulations, and Sustainable Best Practices

Section B:
Manage Risk in the Supply Chain

Section C:
Measure, Analyze, and Improve the Supply Chain

Read a sample excerpt at **learn.apics.org/cscp/free-demo**.

INTERACTIVE WEB-BASED TESTING AND STUDY TOOLS

The 2020 APICS CSCP Learning System provides a personal path toward success through interactive web-based study tools. These tools help you apply the concepts learned in the reading materials and test your understanding and retention of the topics. You have access to the web-based study tools for one year.

The Welcome Page is the starting point for your studies.
From here, view the online tutorial for guidance and access all the Learning System has to offer.

STEP 1:
ASSESS your current knowledge and build a study plan.

STEP 2:
STUDY your way to success using an array of helpful tools and focus on the areas you need to study most.

STEP 3:
PRACTICE for your exam with the online tests to build confidence for exam day.
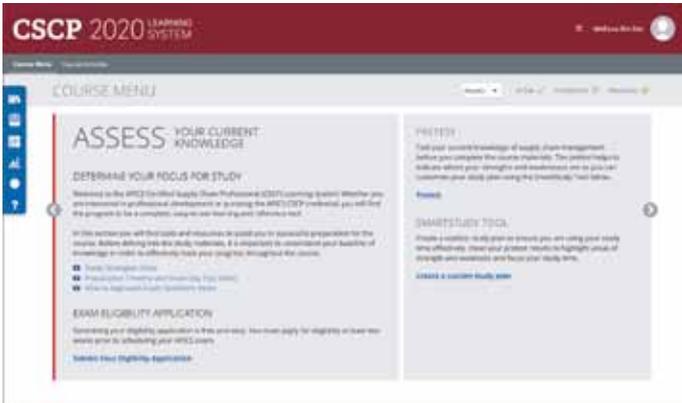
RESOURCE CENTER:
Download a complimentary copy of the APICS CSCP Exam Content
Manual and access certification information, exam study tools, printable flashcards, program updates, and more.
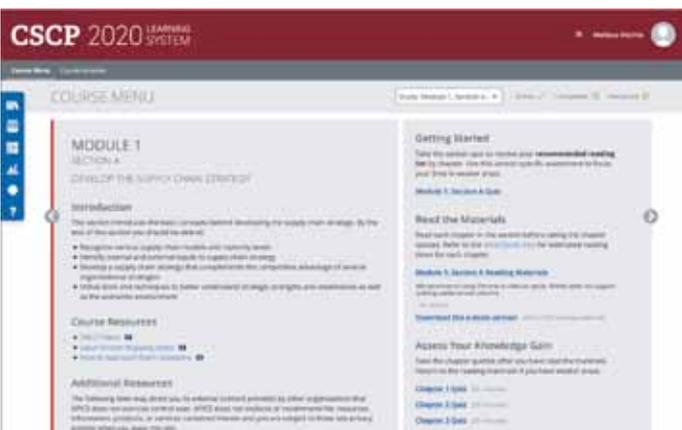
MOBILE ACCESS:
Study on the go on an iPhone, iPad, or Google Android phone or tablet.
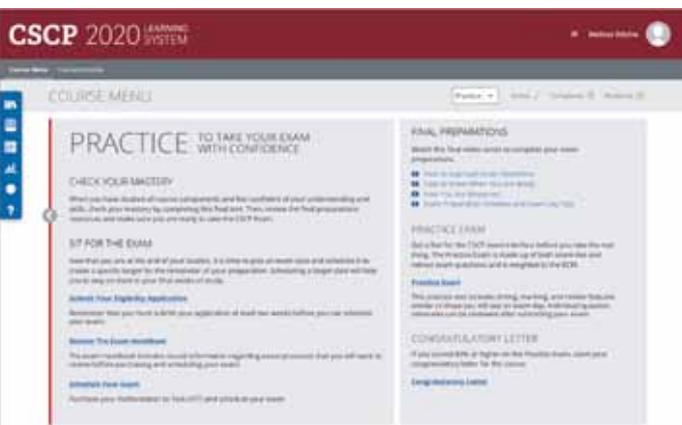
ONLINE TOOLS

ASSESS

- Complete the Pretest to determine your current knowledge and identify areas for improvement.
- Create a SmartStudy plan using your pretest results to identify your most challenging topics and estimate study time.

STUDY

- Access the digital version of the reading materials for access to the printed content on the go.
- Take the Chapter Quizzes to test knowledge retention and receive immediate feedback, answer rationales, and referencesto the relevant sections in the reading materials.
- Complete the Learning Activities using real-life scenarios in a new case study format to help reinforce concepts presented.
- Study Flashcards to reinforce your memory of key terms, concepts, and definitions.

PRACTICE

- Complete the Posttest with content drawn from the entire APICS CSCP ECM to measure progress following completion of the course.
- Print the Congratulatory Letter after scoring 80% or higher on the posttest. This certificate indicates successful completion of the Learning System.
- Take the Practice Exams, one with retired questions and the other with new exam-like questions, to help users gain experience with the format of the computer-based CSCP exam.
- Access additional information about the certification exam, study tools, and test-taking tips.
- Review Reports that include pretest/posttest comparison scores and chapter-specific quiz scores to track progress and learning gain.

GET STARTED ON EARNING YOUR CSCP CERTIFICATION

Complete the free eligibility application.

Submitting your eligibility application is free and easy. Visit **apics.org/eligibility**. CSCP-approved candidates must meet ONE of the following eligibility requirements:

- 3 years of related business experience OR
- Bachelor's degree or international equivalent OR
- Hold an active CPIM, CFPIM, CIRM, SCOR-P, CPM, CSM, CPSM, CTL, or CLTD credential.

Choose a learning option that suits you.

The APICS CSCP Learning System is the foundation for all preparation options.
Try a free demo at **learn.apics.org/cscp/free-demo**.
See page seven for more information on learning options.

Schedule your exam.

Schedule your exam appointment within the six-month window that your Authorization to Test (ATT) is valid. The CCSP exam is a computer-based exam available globally through Pearson VUE.

For information about exam fees and to apply online, visit **apics.org/cscp**.
Visit Pearson VUE at **pearsonvue.com/apics** to find the exam location nearest you.

Take the exam and receive your results.

The CSCP exam consists of 150 multiple choice questions answered within 3.5 hours. Receive your results immediately after completing the exam. With a passing score, start using your new CSCP credential to set yourself apart.

ABOUT APICS

APICS is the association for supply chain management and the leading provider of research, education and certification programs that elevate supply chain excellence, innovation and resilience. The APICS Certified in Production and Inventory Management (CPIM); APICS Certified Supply Chain Professional (CSCP); APICS Certified in Logistics, Transportation and Distribution (CLTD); and APICS Supply Chain Operations Reference-Professional (SCOR-P) designations set the industry standard. With more than 45,000 members and approximately 300 channel partners, APICS is transforming the way people do business, drive growth and reach global customers.

CONTACT INFORMATION

PMI Production Management Institute GmbH ○ Fraunhoferstraße 22 ○ 82152 Planegg (Germany)

ΛPICS

Detailed Topics of the CSCP

Module 1: Supply Chain Design
- Considering inputs and objectives of supply chain management strategy
- Recognizing and resolving misalignments and gaps
- Accounting and financial reporting information, strategic analysis tools, and economic considerations
- Designing the supply chain while understanding and working within business considerations
- Designing fulfilment strategies and products for different markets and requirements
- Identifying and managing market segments
- Understanding electronic business considerations and key technology applications
- Understanding implementation tools including project management processes communication

Module 2: Supply Chain Planning and Execution
- Procuring and delivering goods and services using supply chain management
- Using demand management, including demand forecasting and prioritization
- Using master planning, master scheduling, and sales and operations planning (S&OP)
- Managing, planning, and controlling inventory
- Understanding the effects of inventory on financial statements and inventory-related cost categories
- Managing supply in the supply chain based on total cost of ownership and make-versus-buy analysis
- Developing supply plans based on buyer-supplier relationships
- Logistics and warehouse management, forecasting, and planning
- Making considerations for trade, regulation, and currency funds flow
- Segmentation of customer-driven marketing, customers, suppliers, and other partners
- Fundamentals of supplier relationship management (SRM) and customer relationship management (CRM)
- Managing reverse logistics and waste

Module 3: Supply Chain Improvement and Best Practices
- Standards, regulations, and sustainable best practices compliance
- International standards and considerations for import/export, intellectual property, licensing, tax and accounting, and labor laws
- Corporate social responsibility for sustainability, UN Global Compact, and GRI initiatives
- Accreditations, certifications, and standards for quality, environmental, social, and safety
- Identifying, assessing, classifying and responding to risks
- Compliance, security, and regulatory concerns
- Improving the supply chain through measuring performance and supply chain metrics focused on customers, financial reports, and operational practices, and customer service
- Utilizing continuous improvement and change management techniques and principles, including lean and just-in-time as well as other continuous improvement philosophies

Public Seminar Dates and Venues 2020

Certified in Production and Inventory Management (CPIM)
CPIM Part 1
May 4-7, 2020 in Vienna
July 6-9, 2020 in Hamburg
September 28-October 1, 2020 in Cologne
November 30-December 3, 2020 in Berlin
CPIM Part 2
Session 1: June 15-18, 2020 in Hamburg AND Session 2: July 13-16, 2020 in Munich
Session 1: September 14-17, 2020 in Berlin AND Session 2: November 16-19, 2020 in Munich

Certified Supply Chain Professional (CSCP)
Session 1: May 11-13, 2020 in Munich AND Session 2: June 22-24, 2020 in Berlin
Session 1: September 7-9, 2020 in Vienna AND Session 2: October 26-28, 2020 in Munich

Certified in Logistics, Transportation and Distribution (CLTD)
Session 1: September 2-4, 2020 in Munich and Session 2: October 12-14, 2020 in Munich

Supply Chain Essentials
April 20-22, 2020 in Munich
October 19-21, 2020 in Munich

Sales & Operations Planning (S&OP)
May 18-19, 2020 (course language: English) in Munich
November 23-24, 2020 (course language: German) in Munich

Adaptive Enterprise Foundations (AEF)
December 7-8, 2020 in Munich

Demand Driven Leader (DDL)
March 30-31, 2020 in Munich
July 20-21, 2020 in Munich

Demand Driven Planner (DDP)
June 29-30, 2020 in Munich
September 28-29, 2020 in Munich

Factory Physics Fundamentals
May 25-27, 2020 in Munich
November 9-11, 2020 in Munich

Young Professionals Day (YPD)
July 2, 2020 in Hamburg (course language: German)
September 24, 2020 in Munich (course language: German)
December 3, 2020 in Munich (course language: German)

TFC Global Professional Challenge
April-June, 2020 (6 weeks Remote / online)

Contact

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