



SUPPLY CHAIN SUMMIT

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Brandywine Valley Chapter



AMERICAN EXPRESS
MEETINGS & EVENTS

APICS OVERVIEW

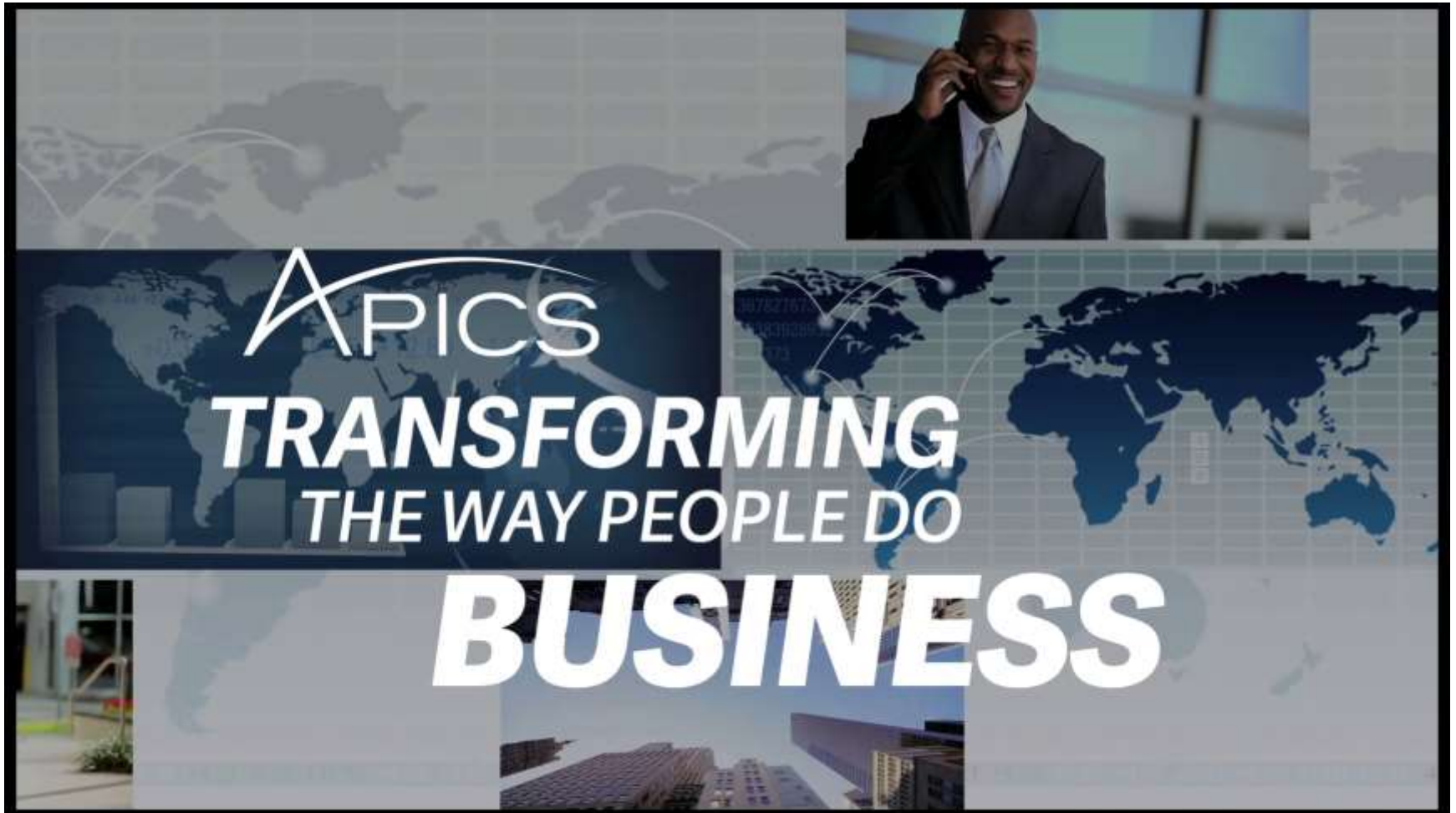
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September 9, 2014



An Introduction to APICS



Leading the Industry

APICS is the leading professional association for supply chain and operations management and the premier provider of research, education and certification programs that elevate supply chain excellence, innovation and resilience.

APICS Products and Services

- Membership
- Research and Publications
- Education
- Certification

APICS At-a-Glance

Membership

- 37,000+ members
- 100+ countries

Channel Partners

- 207 North American chapters
- 85 international channel partners
- 47 countries, 5 continents

About APICS

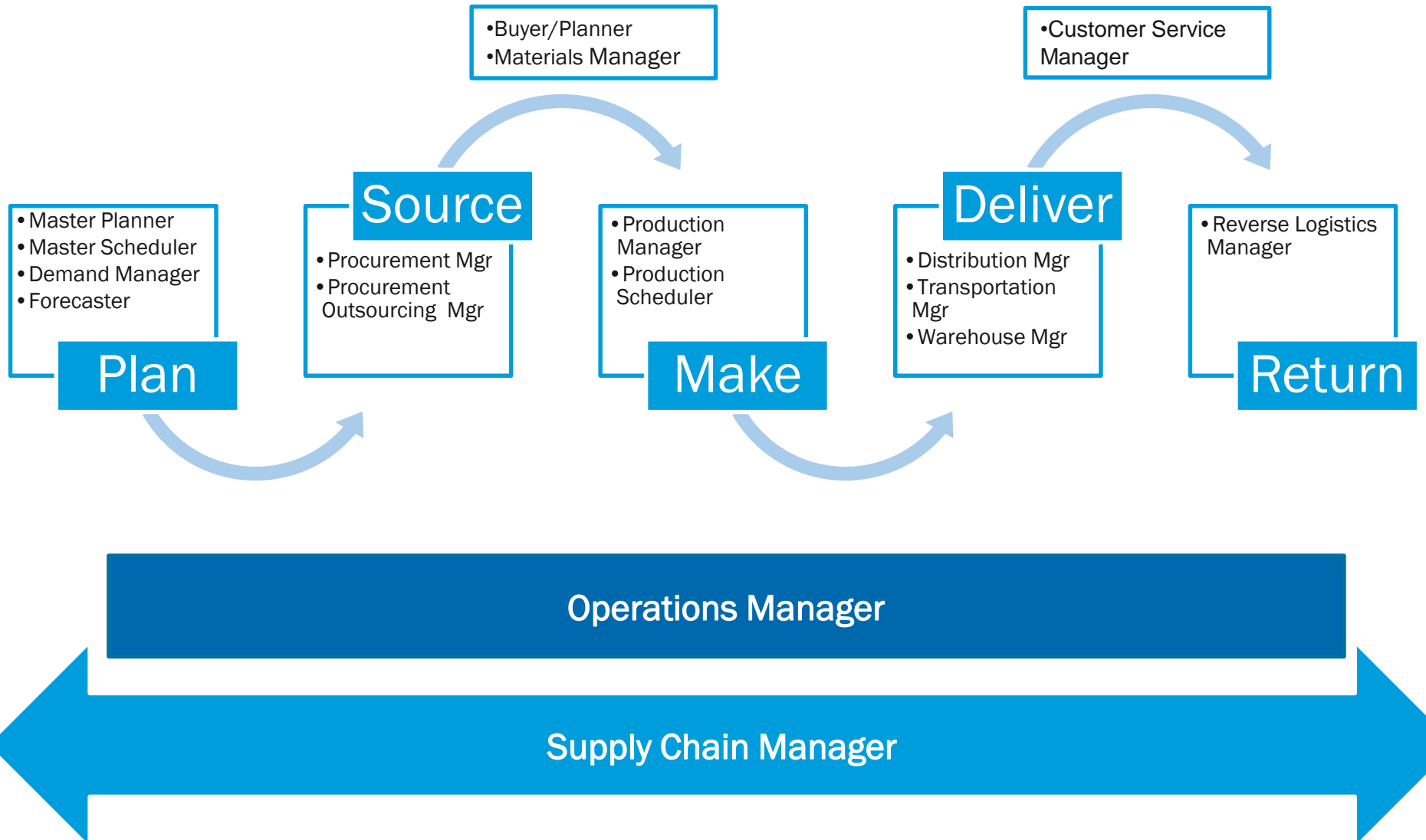
- Professional association
- \$24 MM annual revenue in 2012
- 2,000+ active volunteers
- 80+ staff
- Headquartered in Chicago
- Founded in 1957

APICS is People



- Over 100,000 Certified in Production and Inventory Management
- Over 15,000 Certified Supply Chain Professionals
- In over 100 countries
- Supported by 292 partner organizations
- And over 2,000 volunteer subject matter experts

People Advancing Supply Chain Today





The APICS Foundation advances supply chain and operations management and innovation through research, educational programs and workforce development.



2014 APICS and APICS Foundation Educational Conferences

APICS 2014 Shanghai

April 17–18, 2014 | Shanghai, China

Best of the Best S&OP Conference Europe

May 15–16, 2014 | Amsterdam, Netherlands

Best of the Best S&OP Conference

June 12–13, 2014 | Chicago, IL

APICS 2014 [Annual International Conference]

October 19–21, 2014 | New Orleans, Louisiana, USA

APICS 2014 Dubai

November 12 – 13, 2014 | Dubai, United Arab Emirates

For local information:

Brandywine Valley APICS Chapter – Delaware, Maryland, PA

- <http://www.apicsbrandywine.org/>

Philadelphia Area

- www.pan-apics.org/

Princeton South Jersey APICS Chapter

- www.apics-prsj.org/



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American Express Meetings & Events provides continuous insights that give you new visibility into your meetings program — allowing you to be fully efficient and effective as you successfully drive your business forward.



Increase Visibility

Gain transparency into spend, savings and compliance through standardized and consolidated reporting that allows for better budgeting and control



Reduce Risk

Risk assessments, centralized sourcing and a streamlined supply chain improve meeting processes, quality, and return on investment, and reduce costs, risks, and inefficiencies



Maximize Savings

Through professionally negotiated contract terms and conditions, strategic sourcing, and discounts based on industry leading scale, reach and supplier leverage

CSS BUILDING
SERVICES

Attention to Detail.

Bio  **NJ**
Advancing the State of Biotechnology

Who is CSS Building Services

- Founded in 1978
- Women owned since 1996/WBENC certified since 2000
- Family owned and operated
- Headquartered in Dayton, NJ
- Leading women owned building services company nationwide
- Services:
 - Janitorial
 - Control Environment Cleaning
 - Terminal Cleaning
 - Waste and Recycling
 - Landscaping/Snow Removal
 - Maintenance
- Proven experience with many fortune 500 companies
- 2008 Named Top 500 women owned business by Diversitybusiness.com
- 2013 awarded by Women's President Organization and American Express as one of the 50 fastest women owned/led companies in North America



Controlled Environment Cleaning Clients

- Imclone Systems Inc (Eli Lilly) Room levels 10,000 and 100,000
- Novartis –Module Cleaning, Levels 1,2,7,8 and 9
- Johnson & Johnson
- Hackensack University Hospital –Operating Rooms
- Montefiore Hospitals-Terminal Cleaning and Building Services



BioSurplus™

Maximizing Equipment Value for Life!



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September
2014

BioSurplus Solution



What's In It For Members

- ✓ Up to 7.5% annual credit or 3.5% annual cash rebate on equipment purchases
- ✓ 5% sellers premium on equipment sold to or through BioSurplus
- ✓ 10% discount on setup fees for e-Quip-enabled services
- ✓ 30-day limited warranty on most purchased equipment
- ✓ Lab equipment experts

Some Of Our Clients:



How can we help?



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