

Our approved suppliers are dedicated to offering quality products and services to each of our NextHome brokers & associates. Our focus is to work with suppliers whose experience and integrity are proudly endorsed and respected. We stand confident using our approved suppliers will pass to you an honored commitment to low rates, fast, efficient service, and always the highest quality products.

NEXTHOME MEMBER BENEFIT RESOURCES & PRODUCTS

Personal & Property Marketing	3
Buyer & Seller Presentations & CMAs	3
Business Cards, Stationery, Branding	3
Property Promotion	3
Personal Promotion & Recommendations	4
Closing Services	4

NEXTHOME NATIONAL VENDOR PARTNERS

Closing Gifts	4-5
Designers	5
Escrow & 1031 Exchange	6
Custom Homes Builders	6
Floor Plans	7
Home Warranty	7
Marketing	8-10
Name Badges	10
Office Supplies	11
Presentation Materials	11
Rentals & Property Management	11
Signage	12
Technology & IT Support	13

ADDITIONAL STATEWIDE VENDOR PARTNERS CALIFORNIA

Attorneys	14
Escrow Coordination	14
Insurance	15
Licensing & Continuing Education	16
Moving & Relocation	17
Natural Hazard & Environmental Reports	17
Photography & 3D Matterport Rendering	18
Risk Management	18

FRANCHISE OWNER RESOURCES

Accounting & Commission Management _____	19
Recruitment _____	19
HR & Payroll _____	20
Insurance _____	20
Interior Office Updates _____	20
Telephone System _____	21
Website Development _____	21



NextHome, Inc.

CONTACT: **Corporate Headquarters**

PHONE: 855.925.6398

EMAIL: memberservices@nexthome.com

WEBSITE: www.nexthome.com

Design Center (Personal & Property Marketing)

Your Design Center is overflowing with customizable brochures, flyers, postcards, virtual tours, single property websites, e-cards, newsletters, email campaigns, promotional materials, multimedia and more! Quickly and easily create amazing marketing pieces that will impress your clients and knock out your competition. Simply add your content and photos to the templates and email, print them in office, or via the selection of quality professional printers with amazingly affordable prices.

<https://intranet.nexthome.com/Marketing/DesignCenter/>

Presentation Builder (Buyer and Seller Presentations)

Presentation Builder is your key to landing more listings, impressing buyers, and pushing your competition aside! This MLS-integrated and easy-to-use tool leads you step by step, in minutes, through creating full color seller and buyer presentations such as Listing Presentations, CMAs, Buyer Presentations, Buyer Tours and Property Reports. Once you have created a custom piece for your clients, a PDF download will allow you to print in the office, send it to a professional printer, or email the presentation. <https://intranet.nexthome.com/Marketing/PresentationBuilder>

** For presentation binders, covers, and more, visit the Unibind section in the Branding Center: <https://intranet.nexthome.com/Marketing/BrandingCenter>.*

Branding Center (Business Cards, Stationery, Branding)

The Branding Center is your hub for purchasing Business Cards, Letterhead, Letter Envelopes, Note Cards, and Bi-Fold Presentation Folders. <https://intranet.nexthome.com/Marketing/BrandingCenter>

Mobile Connect (Property Promotion and Mobile Business Card)

Mobile Connect is a mobile marketing program designed to meet the consumer when they are on the go. Mobile-based searches make up one quarter of all searches today as the use of mobile in our client's everyday lives continues to rise. Mobile Connect markets your seller's homes to more buyers at all hours of the day and helps your buyers get listing information on any home for sale right on their mobile devices. Mobile connect is a NextHome member benefit and a differentiator from your competition! <https://intranet.nexthome.com/Marketing/MobileConnect>



NEXTHOME MEMBER BENEFIT MARKETING & PRODUCTS (CONTINUED)



Reach150

(PERSONAL PROMOTION & RECOMMENDATIONS)

WEBSITE: Access your account via the “Reach150” icon under the Quick Links on the left side upon logging into nexthome.com

NextHome partners with Reach150 to provide you an integrated, social media and website friendly platform for efficiently gathering recommendations to increase your online exposure. We set up a dedicated landing page with your contact information, photo and account management tools. This site allows you to gather recommendations by sending an email request to your clients with the click of a button and share their testimonial on your website, through social media and more.

Through our special partnership, NextHome members can display unlimited recommendations and have more personalization through Reach150. To sign up and get started, access your Reach150 account via the Quick Links in our Intranet or click here:

<https://intranet.nexthome.com/Marketing/LaunchReach150>



Updater

WEBSITE: Access your account via the “Updater” icon under the Quick Links on the left side upon logging into nexthome.com

Moving is one of the most stressful parts of a transaction for your clients. Now you can make that experience smoother, faster and easier! As a member benefit, you can give every client the gift of transitioning all of their accounts, subscriptions, address change and more with the click of a button.

We have integrated the service from Updater for every closing. When you input a transaction into our system and enter your client’s email address, they will have the opportunity to transfer all their accounts in one swoop, thanks to you! For more information on how Updater works and the benefits you can give your clients, check out our online video at <https://intranet.nexthome.com/Training/Reach150>.

CLOSING GIFTS



Splash Wines

CONTACT: **Garrett Imeson**

PHONE: 844.444.9311

EMAIL: garrett@splashwines.com

WEBSITE: www.splashwines.com

Splash Wines is a family business, but not our first. Our family has been in the wine industry for three generations. We’ve imported wines and marketed to wholesalers in the three-tier system. And for the past 15 years we’ve been on the forefront of the Internet wine industry.

A membership to Splash Wines makes the perfect closing gift for your clients. It gives them access to truly good wines at an honestly great price. Great way to stay top of mind with your buyers and sellers long after the transaction has closed.



CLOSING GIFTS (CONTINUED)



Qualtry

CONTACT: **Joshua Mitton**
PHONE: 801.922.5319
EMAIL: joshua.mitton@qualtry.com
WEBSITE: qualtry.com/collections/nexthome

Qualtry is passionate about creating items you love! Every item from Qualtry is uniquely personalized just for you. Most of our items are made-to-order letting you choose what names, quotes, or any other special things that will make your items uniquely you!

Qualtry offers a great mix of closing gifts at affordable prices. What an easy way to surprise your clients and leave a lasting impression.

DESIGNERS



Beetiful

CONTACT: **Stefanie Fontecha**
PHONE: 209.914.1142
EMAIL: stefanie@beetiful.com
WEBSITE: www.beetiful.com

Beetiful is a small graphic design studio specializing in website design and development. Using up-to-date technology and web standards, Beetiful will customize your NextHome website with creative, yet professional graphics that are visually stunning! Beetiful also provides design services for any of your printing needs such as brochures, flyers, postcards, or business cards.



Colby Design

CONTACT: **Rick Colby**
PHONE: 916.955.8486
EMAIL: rick@colbydesign.com
WEBSITE: www.colbydesign.com

With Colby Design you get all the convenience of your own in-house designer without the expense and hassle. Plus, you get the benefit of Rick Colby's years of experience designing marketing collateral, ads, trade show displays, corporate identity, and more. Rick's clients think of him not just as another vendor, but as a trusted and committed member of their team.



ESCROW & 1031 EXCHANGE



Old Republic (WEST COAST REGION)

CONTACT: **Toni Esposti and Julie Tumbaga**
PHONE: Toni: 415.454.7134, Julie: 808.524.6737
EMAIL: tesposti@orexco1031.com, jtumbaga@orexco1031.com
WEBSITE: www.orexco1031.com

Old Republic Title Company (OREXCO) is the unparalleled leader in the 1031 exchange business. They have a team of qualified, experienced professionals willing to assist in structuring and managing the exchange transaction.



First American

CONTACT: **Carmine DiFulvio**
PHONE: 866.993.1031
EMAIL: cdifulvio@firstam.com
WEBSITE: www.firstam.com

First American Exchange is everywhere you are, coast to coast, facilitating your exchange and providing you with the necessary documentation for tax-deferred treatment. With a wide range of exchange services, First American can assist you with 1031 exchanges, delayed and reverse exchanges, improvement and personal property exchanges.

CUSTOM HOMES BUILDERS



Linwood Homes

CONTACT: **Alex Mascott**
PHONE: 604.897.3283
EMAIL: amascott@linwoodhomes.com
WEBSITE: <http://go.linwoodhomes.com/nexthome/info>
DISCOUNT: **NextHome agents receive a 3% commission** on every client they pass to Linwood, who purchases a design and material package.

Homes helps people design and build their dream home at a price that meets their budget. Our complete building solution includes custom design and structural materials backed up by network of builders across North America.



FLOOR PLANS



**Measurement
Services**
Service beyond measure.

Home Depot Measurement Services

PHONE: 877.485.7885

WEBSITE: www.homedepotmeasures.com

Enhance your real estate listings with nationwide on site floor plan services from Home Depot.

HOME WARRANTY



American Home Shield

CONTACT: **Melanie Thomas**

PHONE: 901.597.8115

EMAIL: MThomas@ahslink.com

WEBSITE: www.ahs.com

Founding the home warranty industry back in 1971, American Home Shield is still today's largest, most-chosen home warranty provider. Their goal, the same today as it was back then, is to make owning a home easier by helping their customers protect their budgets from large, unexpected repair costs. Today, they cover many of the most commonly broken down systems and appliances. They even created a nationwide network of qualified repair professionals ready to help whenever the need arises. With American Home Shield customers using their plan an average of twice per year, they accept and pay out more service requests than any other home warranty company.



MARKETING



AdWerx

CONTACT: **Brian Alvo**
PHONE: 888.746.5678
EMAIL: support@adwerx.com; or balvo@adwerx.com
WEBSITE: nexthome.adwerx.com

AdWerx provides professional online advertising to real estate agents with powerful, easy-to-use technology. Agents and brokers can design ads in just two minutes to promote their listings and brands.

AdWerx ads then follow local prospects who are “in the market” for real estate anywhere they go on the web.

AdWerx products give real estate professionals access to the same sophisticated online advertising used by big companies and brands, but in a cost-effective way.



BombBomb

CONTACT: **Kale Lobosco**
PHONE: 719.337.5065
EMAIL: kale@bombbomb.com
WEBSITE: bombbomb.com/nexthome

SPECIAL

DISCOUNT: **NextHome members receive a special discount on BombBomb packages.** To redeem, visit bombbomb.com/nexthome

BombBomb helps real estate professionals build trust, convert leads, and generate referrals through simple video. Easily record and send from your laptop or smartphone – from Gmail, Salesforce, or many real estate CRMs. And follow up more effectively with alerts and notifications as people open, click, and play your messages.



Corefact

PHONE: 866.777.3986
EMAIL: cs@corefact.com
WEBSITE: nexthome.corefact.com

SPECIAL

DISCOUNT: **NextHome members receive a special 10% off on all Corefact orders!** To redeem use code NH10 at checkout.

Corefact's Capture Marketing Center is an online service that showcases a brokerage's brand and products to provide the broker a competitive advantage over the competition. The service makes the agents more effective in their direct marketing and lead generation while enabling the broker to control the company's brand and professional image.

UNIQUE POSTCARD FEATURES

1. Tracking Technology — personal key code for each homeowner's address
2. Postcard is personalized with homeowner's name
3. Red house indicates homeowner's address on map
4. Call-to-action to visit the agent's website
5. Presents a map visual with market activity



MARKETING (CONTINUED)



Matterport

CONTACT: **Dan Fellars**

PHONE: 312.724.8815

EMAIL: dfellars@matterport.com

WEBSITE: www.matterport.com

DISCOUNT: **NextHome members receive a special discount on Matterport's Cloud Plan.** To redeem, enter "nexthomespecial" in the notes field during checkout. The discount will be manually applied after you have placed your order.

Matterport is an immersive media technology company whose 3D media solution is changing the face of property marketing. Our end-to-end media platform allows anyone to quickly, easily, and affordably create immersive virtual experiences from real-world properties, right from a desktop, mobile browser, or VR headset. Agents win more listings, engage more buyers, and grow their brand with Matterport.



The Orange Appeal Store

CONTACT: **Jess Poladi**

PHONE: 209.322.7922

EMAIL: info@theorangeappealstore.com

WEBSITE: theorangeappealstore.com

The Orange Appeal Store is your destination for NextHome branded & compliant merchandise. Whether you're looking for testimonial props, interior signage for listings, giveaways for clients or a tee for your community event—we've got you covered!



SmartZip Analytics

CONTACT: **Chris Gallagher**

PHONE: 925.233.4168

EMAIL: cgallagher@smartzip.com

WEBSITE: intranet.nexthome.com/Marketing/LaunchSmartZip

SPECIAL

DISCOUNT: **NextHome members receive a SmartTargeting for Your Sphere account with 100 free seller insights.** Additional features can be unlocked by upgrading your account.

SmartZip Analytics is a national leader in predictive marketing solutions for the real estate industry. Using patent-pending home intelligence, predictive analytics and automated marketing, SmartZip makes big data actionable for the real estate industry. Their flagship product, SmartTargeting, helps agents identify and connect with their best prospects in any neighborhood across the U.S. A newly released variation of the product, called SmartTargeting for Your Sphere, enables agents to find more listing opportunities and referrals from their sphere of influence.

SmartZip's technology and tools are now integrated directly into the NextHome Intranet. To access your account, simply log into our Intranet and then click on SmartZip from the Quick Links on the left hand side.



MARKETING (CONTINUED)



Taylor Communications

CONTACT: **Beth Gero**
PHONE: 510.393.6054
EMAIL: beth.gero@taylorcommunications.com

Taylor Communications provides a variety of print management, promotional, and marketing solutions to clients in the healthcare, financial services, commercial, and industrial markets. They are NextHome's designated supplier for all stationery needs, including business cards, letterhead and envelopes, notecard kits, and folders. To place an order, visit our Branding Center: intranet.nexthome.com/Marketing/LaunchBrandingCenter/9206

Taylor Communications also powers NextHome's online store, Luke's Locker. They supply high-quality promotional products, apparel, desk accessories, and drinkware branded according to our standards. To launch Luke's Locker, visit: intranet.nexthome.com/Marketing/LaunchLukesLocker



Ylopo

CONTACT: **Sean Purtill**
PHONE: 844.359.5493
EMAIL: info@ylopo.com
WEBSITE: ylopo.com

SPECIAL

DISCOUNT: **NextHome members receive a special 50% off discount on the Ylopo set up fee.** To redeem, mention you are a NextHome agent when you schedule your demo.

Ylopo is a complete digital marketing platform that leverages the latest technological innovations to help agents/brokers generate new customers, nurture their existing prospects, manage their team, and promote, advertise, and build their brand. We are obsessed with providing the highest-quality exclusive leads in the industry. We combine cutting-edge marketing technology with over 10 years of real estate lead generation experience.

NAME BADGES



American Image

CONTACT: **Lou Fiscella**
PHONE: 201.384.9200 Ext. 804
EMAIL: louf@americanimageawards.com
WEBSITE: americanimageawards.com/realstate/nexthome-1.html

American Image designs, implements and administrates Corporate Service and Recognition Awards Programs as well as manufacturing signage, name badges and promotional items for corporate and hotel clientele.



OFFICE SUPPLIES



Staples

WEBSITE & SIGN UP:

<https://register.staplesadvantage.com/c/s?RegFormId=qEjFch>

Staples makes it easy to make more happen with more products and more ways to shop. Through its world-class retail, online and delivery capabilities, Staples lets customers shop however and whenever they want, whether it's in store, online or on mobile devices. Receive NextHome company discounts on tons of business and office products by registering for an account using the sign up link and start receiving your discount today!

PRESENTATION MATERIALS



Unibind

CONTACT: **Matthew Gann**

PHONE: 770.674.6000 Ext. 332

EMAIL: matthew.gann@unibind.com

WEBSITE: www.unibindusa.com

ORDER

FORM: content.nexthome.com/marketing/branding_center/unibind_order_form.pdf

Unibind is the worldwide market leader of personalized and customized covers for the binding of printed documents. Most known for its Resin SteelBinding system, Unibind binding products are the result of more than 30 years of research, development, and client feedback.

RENTALS & PROPERTY MANAGEMENT



TenantReports.com

(TENANT REPORT DISCOUNTS / INSTANT TENANT SCREENING SERVICES)

WEBSITE & SIGN UP:

tenantreports.com/affiliate-program/nexthome/

Since 1992, TenantReports.com remains a National leader in Tenant Background Screening. With products ranging from Credit Reports, Criminal Searches, Eviction Searches and more. Come see why our 50,000 + users continually use our customizable services. Visit www.TenantReports.com/NextHome for special discounted savings!



SIGNAGE



Oakley Signs & Graphics

CONTACT: **Keith Levitt**
PHONE: 407.492.3599
EMAIL: keithlevitt@oakleysign.com
WEBSITE: oakleysign.com/NextHome

Oakley Signs & Graphics is your #1 family-owned, nationwide, NextHome approved Real Estate Sign manufacturer, serving our customers since 1972! We proudly offer you our Lowest Price Match guarantee, fast turnaround times, New Agent discounts, extensive product lines from sign panels, directional signs, banners, sign posts, and much more. This is part of our “No Worries” promise to you.



SIGN COMPANY
A DIVISION OF LOWEN CORPORATION

Lowen Signs

CONTACT: **James Mihm**
PHONE: 620.665.2816
EMAIL: jamesm@lowen.com
WEBSITE: lowensign.com/nexthome
DISCOUNT: **For our favorite Homies, competitive pricing is always available at lowensign.com/nexthome.** Please check email blasts throughout the year for special offers & promo codes.

Lowen Sign Company has been an industry leader for almost 70 years. We sell professional signage for real estate professionals. Our online ordering features order history and tracking along with the fastest production in the industry. We pride ourselves in helping you get to “sold” since 1950. Shop now at lowensign.com.



TECHNOLOGY & IT SUPPORT



Apple

WEBSITE: www.apple.com

DISCOUNT To receive benefit use “NextHome in Pleasanton” or

CODE: “Company ID 186845142” (*Only Available in Apple Stores*)

Apple retailers sell Apple hardware, software and accessory products such as the Mac line of computers, iPhones, iPads and more. The NextHome Discounts include: 5% off on Computers, 10% off AppleCare, 5% off most Apple and third party accessories, 1% off iPad Minis, 2% off iPads, (* note there are no discounts offered on iPhones)



MyComputer Works

PHONE: 800.983.2608

WEBSITE: www.mycomputerworks.com

My Computer Works, Inc. is a leading provider of help desk and personal computer support services for thousands of small businesses and home consumers nationwide. The company’s friendly, U.S.-based support technicians connect directly and securely to your Microsoft Windows PC using a high-speed internet connection to answer your questions and solve your computer problems immediately. With a number of affordable service plans, including one-time support and unlimited support memberships, everyone should be able to say “My Computer Works!” Does Yours? Plus, we have a special benefit, the \$69.95 activation fee on any of the packages will be waived when you sign up because you are a NextHome member.



ATTORNEYS



Shannon B. Jones Law Group

CONTACT: **Shannon B. Jones**
PHONE: 925.837.2315
EMAIL: sbj@sbj-law.com
WEBSITE: www.calrealestatelaw.com

Shannon B. Jones Law Group was founded by Shannon B. Jones in October 1998. Shannon B. Jones, a resident of the Alamo-Danville area since 1981, wanted to establish a local law practice, but provide the highest quality of services consistent with her training and background. Shannon B. Jones Law Group specializes in the representation of businesses, real estate brokers and agents, parties in real estate transactions and disputes, construction projects and litigation and other business ventures. The Law Group's practice is generally made up as follows: real estate 75%; construction 10%–15%; and business formation and litigation 10%–15%. The Law Group currently represents 6,000 to 7,000 real estate agents in Northern California. Ms. Jones is a member of the California Association of REALTORS®' Strategic Defense Panel and is endorsed by the California Association of REALTORS®. She also is the author of the best-selling real estate book, *A Real Estate Agent's Practical Guide to Avoiding Litigation*.

ESCROW COORDINATION

Virtual Escrow Coordination
Escrowcoord.com

EscrowCoord.com

CONTACT: **Diana Turnbloom**
PHONE: 925.305.9625
EMAIL: dianat@escrowcoord.com
WEBSITE: www.escrowcoord.com

EscrowCoord.com offers transaction coordination services that help with risk management and even lowering your E&O insurance. Our transaction coordinators make agents more productive and efficient by doing the coordination work for them, all while maintaining the high professional standards the client demands and deserves.

INSURANCE



Austin & Austin Insurance Services

(E&O INSURANCE / GENERAL LIABILITY)

CONTACT: **John Austin**
PHONE: 800.987.1475
EMAIL: john@a-ains.com
WEBSITE: www.a-ains.com

An independent insurance brokerage since 1990, Austin & Austin Insurance Services, Inc. provides errors & omissions insurance in over 15 markets, as well as worker's compensation and general liability.



Gateway Financial

CONTACT: **Shane Westhoelter**
PHONE: 858.428.3929
EMAIL: Shane@GFAinvestments.com
WEBSITE: www.gatewayig.com/nexthome

Gateway Insurance Group, Inc. is an independent insurance provider that works step-by-step with you to ensure your clients get the right policy for the right situation each time you close a deal. We believe insurance is not a commodity you can buy off the shelf, one-size fits all; it is a unique product that requires the insurance agent and real estate broker to work hand-in-hand to cover all the details and customize them to the client's needs. When it comes to insurance, there is no better partner for NextHome than the experts at Gateway Insurance Group, Inc.



RealCare Insurance Marketing, Inc.

(E&O/BUSINESS/HEALTH/PERSONAL/PET)

CONTACT: **Nancy P. Wales CIC CISR AAM**
PHONE: 707.931.7244
EMAIL: nwales@nfp.com
WEBSITE: www.realcarecar.com

RealCare Insurance Marketing is the only endorsed insurance broker of the California Association of REALTORS®. RealCare covers all lines of insurance including E&O, Workers' Compensation, General Liability as well as personal insurance such as auto and homeowners.



LICENSING & CONTINUING EDUCATION



CalPaces by First Tuesday

CONTACT: **Amanda Nichols**
PHONE: 800.794.0494
EMAIL: amanda@firsttuesday.us

Since 1977, First Tuesday has been approved by the CalBRE to provide quality California real estate licensing and renewal courses. All their renewal and licensing course materials for Real Estate Practice, Finance, Property Management, and Legal Aspects are written and constantly updated. To receive special NextHome discounts, please use the links provided below.

PRELICENSE (NEW AGENT):
www.firsttuesday.us/SalesLicensing.cfm?adSource=5160

BROKER LICENSE:
www.firsttuesday.us/BrokerLicensing.cfm?adsource=5160

CONTINUING EDUCATION:
www.firsttuesday.us/45hour.cfm?adSource=5160



Real Estate Express

PHONE: 866.739.7277
WEBSITE: <https://info.mckissock.com/next-home-inc>
DISCOUNT: **Use promo code NEXTHOME40 for 40% off pre-licensing courses and NEXTHOME30 for 30% off continuing education courses.**

McKissock Learning and Real Estate Express are proud to offer the #1 online real estate pre-licensing and continuing education courses for NextHome agents and brokers! Since the 1990s, we have helped over 200,000 aspiring agents set the stage for their real estate career and have stuck by their sides as they maintain their licenses and achieve their learning goals. With McKissock Learning and Real Estate Express, the sky is the limit for NextHome agents and brokers! Gain practical knowledge and stay up-to-date on the latest industry standards so you never miss a beat or an opportunity to go further in your career.



Rockwell Institute

CONTACT: **Bopa Touch**
PHONE: 800.221.9347 Ext. 103
EMAIL: bopat@rockwellinstitute.com
WEBSITE: www.rockwellinstitute.com

The Rockwell Institute is the undisputed leader in real estate education in every regional market it enters by providing the most effective exam preparation to real estate license applicants. The Rockwell Institute is committed to the highest standards of education.



MOVING & RELOCATION



Meathead Movers

CONTACT: **Molly Wathen**
PHONE: 866.843.6328
WEBSITE: www.meatheadmovers.com

Meathead Movers is the largest independent mover in California with 240 employees and 75 moving trucks and has made the Inc 5000 list for “fastest growing companies in USA” for the 3rd year in a row. In 1997, while in high school, brothers Aaron and Evan Steed started helping their friends’ families move in order to make extra money while going to school and playing sports. Clients would pay whatever they thought was fair and the friendly moving service became so popular that after two years the Steed brothers had 30 of their friends enrolled just to meet demand. Meathead Movers was born and they have never deviated from their original concept of hiring strong, clean-cut, student-athletes who are professionally trained to become movers. The mission is to create the best college job for the student-athlete which transcends into becoming the safest and most ethical moving solution for the client.

NATURAL HAZARD & ENVIRONMENTAL REPORTS



Fidelity National Disclosure Source

CONTACT: **Sue Thomas**
PHONE: 800.308.1424 Ext. 3289
EMAIL: SAThomas@fnf.com
WEBSITE: www.disclosuresource.com

Disclosure Source products are designed to assist all parties in a real estate transaction by communicating statutorily required (and ancillary) disclosure information quickly and economically. Our proven technology, expertise in cartography, financial strength and excess of fifteen years serving the real estate and lending community make us uniquely qualified to assist your needs.



GeoAssurance

CONTACT: **Todd Morin**
PHONE: 888.498.1388
EMAIL: tmorin@geoassurance.com
WEBSITE: www.geoassurance.com

GeoAssurance produces Natural Hazard, Environmental, and Tax Disclosure Reports for real estate professionals.



PHOTOGRAPHY & 3D MATTERPORT RENDERING



Capture It 3D

CONTACT: **Bill Robinson**
PHONE: 248.990.7461
EMAIL: wrobinson869@gmail.com
WEBSITE: captureit3d.com

Capture It 3D is a service provider specializing in creating Matterport 3D virtual tours for interiors of residential and commercial real estate. The 3D virtual tours include website links to email to prospective clients and other agents, a link to embed in websites (MLS, Zillow, etc.), and viewing features such as the 'Showcase,' 'Dollhouse,' and 'Floorplan'. Also included is a link to the Workshop, which allows the user to take measurements and pictures.

Capture It 3D serves the entire Bay Area, including San Francisco, Oakland, San Jose, San Mateo, Concord, Livermore, and Marin. To view services and pricing, visit: content.nexthome.com/marketing/CaptureIt3D.pdf

RISK MANAGEMENT



California Real Estate Alliance (CRELA)

CONTACT: **Shannon B. Jones**
PHONE: 925.837.2315
EMAIL: sbj@crela-law.com
WEBSITE: www.crela-law.com

CRELA utilizes combined experience, resources, relationships and wisdom to meet the needs of real estate brokers and agents throughout the State of California. We provide intelligent and cutting edge Risk Management Services to assist our clients in minimizing legal problems. Our Risk Management services include annual seminars, monthly newsletters, regular updates on industry changes, a dedicated interactive website with client education, access to forms, Bureau of Real Estate continuing education courses and collaborative office services.



ACCOUNTING & COMMISSION MANAGEMENT



BrokerSumo

CONTACT: **Jeremy Shoenig**

PHONE: 408.676.9760

EMAIL: jeremy@brokersumo.com

WEBSITE: www.brokersumo.com

SPECIAL

DISCOUNT: **NextHome members receive a special discount on BrokerSumo's platform.** To redeem, enter "NextHome-D" in the promo code field when you sign up for your free trial account.

BrokerSumo is a back office, commission management and accounting platform designed for real estate brokerages and agent teams. The system is easy to use, yet powerful enough to manage the critical tasks of running a successful brokerage. In addition to adding transaction data to create commission disbursements, BrokerSumo allows brokers to pay agents via direct deposit and to track sales performance. It also syncs with QuickBooks, which enables users to easily create sales invoices and receipts.

AGENT RECRUITING



BrokerMetrics

WEBSITE: www.terradataum.com

DISCOUNT: **NextHome brokers receive a 20% discount on Proficiency Metrics and 25% discount on Market Share.** Inquire with Terradatum on additional NextHome offers.

Terradatum has been a leading provider of advanced real estate analytics solutions since 1989. They provide real estate metrics delivered "any way you want it," via desktop, on the web, through custom reports, video, through a mobile app, and beyond. Their suite of local MLS data-driven products and services helps real estate professionals grow their business and educate clientele on local market trends.

Terradatum continues to provide the highest level of service to our customers by acquiring leading brands like VScreen and OnHoldUSA. They cover more than 300 MLS sources, updated daily, and their leading product, BrokerMetrics®, is used by more than 15,000 real estate offices nationwide. Additionally, they have partnered with brands such as Voiceter Pro that use their analytics to connect with the real estate industry on other levels.



HR & PAYROLL



ADP

CONTACT: **Jessica Morrison**
PHONE: 916.854.5544
EMAIL: Jessica.Morrison@adp.com
WEBSITE: www.adp.com

ADP offers a trusted, turnkey solution for your payroll, compliance and HR needs. They can help you focus less on administrative tasks and more on growing your business. By working with ADP, you can choose from a range of employee management solutions to suit the needs of your business today and grow with you tomorrow. Their services include payroll and tax filing, employee handbooks, hiring, background checks, retirement, and more.

INSURANCE



The Herbert H. Landy Insurance Agency

(E&O INSURANCE / GENERAL LIABILITY)

CONTACT: **John L. Torvi**
PHONE: 781.292.5417
FAX: 800.344.5422
EMAIL: johnt@landy.com
WEBSITE: landy.com/nexthome

The Herbert H. Landy Insurance Agency, Inc. has been a national leader in providing Professional Liability Insurance and Errors and Omissions (E & O Insurance) since 1949. We offer coverage through some of the finest, most financially-sound insurance companies to assist our clients in obtaining the best combination of coverage and cost to fit their own unique professional insurance requirements. Whether you are a professional seeking Errors & Omissions or Professional Liability Insurance for your business or an independent insurance agent securing coverage for a client, our goal is to make your insurance buying experience a positive one.

INTERIOR OFFICE UPDATES



The Trusted Source for design solutions

MDC Wallcoverings

CONTACT: **Please reach out to memberservices@nexthome.com for contact information**

MDC Wallcoverings is a leading provider of wall designs in the United States. MDC's portfolio includes paint and coatings, hand-crafted wall designs, dry-erase coatings, decorative wall panels, and more.

MDC is also the exclusive provider of NextHome's wallpaper murals, available in four different designs. To order, contact our representative with the dimensions of your wall(s) and you will receive a price estimate. Once full payment, signed quote, and pattern selection have been made, an electronic proof will be emailed within 5-7 business days. The wallpaper will move into production only once the proof is approved. The final mural(s) take 7-10 business days to produce and will be shipped ground from Washington state. Expedited shipping options are available.

Made of the highest quality materials, the NextHome wallpaper is commercial grade and must be installed by a professional. The final result is an eye-catching pattern, proudly displayed in every franchise location across the country.



TELEPHONE SYSTEM



RingCentral

CONTACT: **Derek Morgan**

PHONE: 720.930.4163

EMAIL: derek.morgan@ringcentral.com

WEBSITE: www.ringcentral.com

INFO: content.nexthome.com/marketing/ringcentral.pdf

The RingCentral phone system is flexible, affordable, cloud based and consumer centric. It can plug in an IP Desk Phone to your computer and Internet connection, install the Mobile App, and you are in business! The system has an easy-to-use cloud platform for voice, fax, text, audio conferencing and HD video meetings. It offers features like: auto-receptionist, dial-by-name directory, employee and department extensions, music and messages on hold, visual voicemail, caller ID, call forwarding, call recording and much more. It's simple and works no matter where you are! What's more, NextHome members receive special discounts on their products, services and systems. To review the special pricing click on the information link above.

WEBSITE DEVELOPMENT



Bazinga! Solutions

CONTACT: **Austin Landow**

PHONE: 760.487.8407

EMAIL: austin@bazingasolutions.com

WEBSITE: <https://bazinganexthome.com>

BAZINGA! Solutions offers NextHome brokerages and agents a variety of website development services. From planning and graphic design, through site development, launch, and maintenance - the team at Bazinga! Solutions is the right fit for your online needs. Specializing in attractive and modern websites that adapt to smartphones, tablets, and PCs, they will deliver the best experience to your clients in accordance with NextHome's exacting standards of quality.

