



ARMED FORCES PROGRAMME

INDIAN INSTITUTE OF FOREIGN TRADE

PLACEMENT BROCHURE 2022



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ABOUT US

WE'RE IIFT

The Indian Institute Foreign Trade (IIFT) was established in 1963 as autonomous body under the Ministry of Commerce and Industry to contribute in the skill building for the external trade sector of India. It has come a long way to successfully develop into a unique institution involved in imparting knowledge through research and training in international business and trade. Over the years IIFT has emerged as the national university with focus on international business management and strategy and such focus is reflected in all three major areas of the institute: Research, Training and Education. The Indian Institute of Foreign Trade was granted the prestigious AACSB Accreditation on 17th November, 2021. With this the IIFT figures amongst the top 900+ Business Schools of the world which have earned this accreditation.

OUR VISION

To be an academic center of excellence in the area of international business. This institution is committed to delivering global competitive business education, training and research to the individuals, corporate bodies, armed forces government organizations and the society in general.

OUR MISSION

To strengthen, sustain and professionalize business knowledge through its creative research team and a highly qualified faculty. Collaboration with organizations, institutions and universities in the held of international trade both at national and international level for the enriched professional experience.



CERTIFICATE COURSE IN GLOBAL SUPPLY CHAIN MANAGEMENT:

CURRICULUM



A 20 hours course content for each of the following subject under Case Study and Hands-on Practical

- International Trade Procedures for Supply Chain
- International Trade Logistics for Supply Chain
- Supply Chain Management
- Management of Global Sourcing
- IT Applications in Supply Chain
- International Business Strategy and Negotiation
- Global Business Environment and Political Economy
- Analytics for Supply Chain
- Organizational Leadership
- International Market Identification
- International Marketing Management
- Finance for Global Supply Chain
- Behavioral Communication
- Global Financial Management

MESSAGE FROM

VICE CHANCELLOR



The Tsunami of Global Pandemic has affected us all, economically as well as socially. The lockdown(s) and associated protocols have caused serious setbacks to development gains around the world and India being emerging economies with a large population has borne the heavy brunt of the pandemic. It seems, the worst is over with news of recovery, rebound and resilience at all levels. Pandemic has pained us in the short run but the lessons so learned by humanity will ensure gains in the long run. With India rebounding to recovery in economic growth, exports and imports, investments and associated economic and business activities, there lies a bundle of opportunities for us all.

In the context, the second phasing of career of Armed Forces Officers is well-timed who bring with them the innate managerial talent of managing manpower, unlimited courage to sail through crisis's, discipline and integrity which is must for corporate life and imparted skills in the area of Global Supply Chain Management from the best of faculties and industry experts. Tapping a talent from an established and undoubtedly the best talent pool of the country provides a win-win situation to industry and corporates in the challenging times as officers of the Armed Forces are the best among best when recruiting and selecting manpower in the contemporary volatile, ambiguous and uncertain times..

India's economy recovery is centered on stability and security (Jai Jawan), exploring newer opportunities in agriculture (Jai Kisan) and anchoring India growth and developmental story with foreign trade (Jai Niryatak) by catalyzing it as an instrument for other three sectors, agriculture, manufacturing and services. In this background, I extend a warm welcome to Indian Industry to explore the possibility(ies) of tapping talent from officers of Indian Armed Forces.

Welcome to IIFT

MESSAGE FROM

HEAD-MDPs



Indian economy is witnessing a paradigm shift in the process of socio-economic development with initiatives such as 'Make-in-India', 'Assemble in India', and 'Digital India' with each carrying a socio-economic motive of Self-Reliant India (Atam Nirbhar Bharat). The defense sector is not untouched from such developments with increasing focus of pursuing a strategy of import-substitution of India's growing defense equipment requirements both in hardware and software. Similar to defense sector, there comes a plenty of opportunities and role for officers of Armed Forces from sectors of Indian economy, particularly ever-growing e-commerce, logistics and shipping, knowledge-driven services and all other work profile(s) demanding integrity, loyalty and undaunted courage and unmatched enthusiasm as the major traits of service requirements.

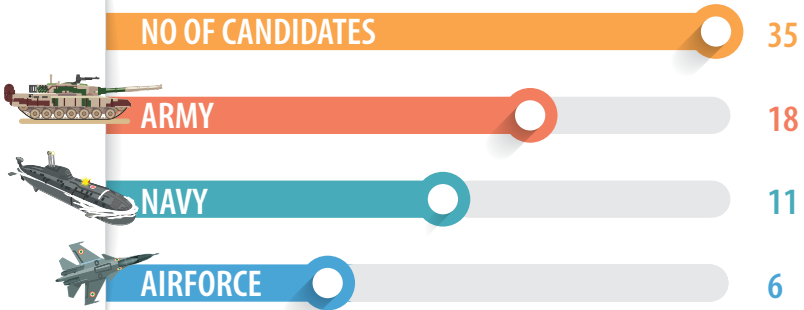
India's corporate world now increasingly realize the importance of leveraging the knowledge, experience and expertise in veterans of India's Armed Forces. The veterans of Armed Forces are also open to face the challenges of corporate sector. As a result, there is an increasing trend of Indian Armed Forces veterans opting for and joining the corporate jobs thus bringing with them tonnes of experience, expertise and values to drive the march of Indian industry forwards.

Current batch of Officers of Armed Forces specialize in the area of Global Supply Chain however their rigorous training opens them for various other roles in Indian industry and beyond. In this context, I exhort India's corporate sector to tap the talent from officers of Armed Forces of India from a premier institution, IIFT New Delhi for their manpower requirements.

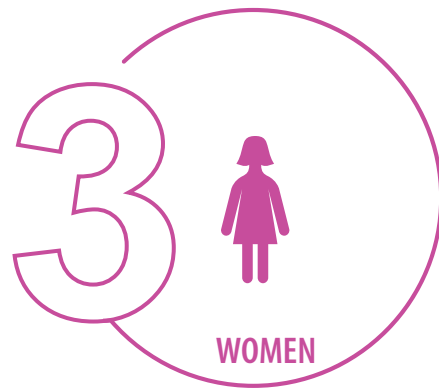
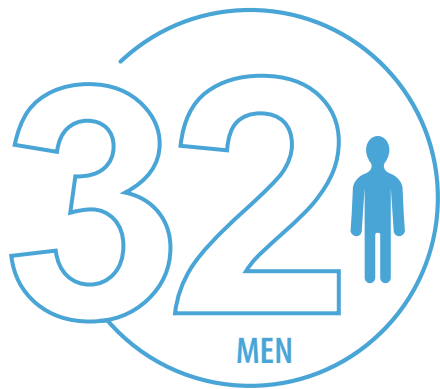
Dr. Asheesh Pandey
Professor (Finance) & Head (MDP)

COURSE STATISTICS

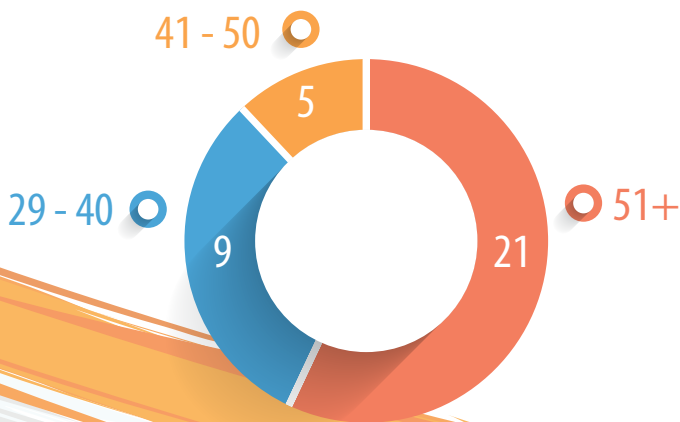
SERVICE BACKGROUND



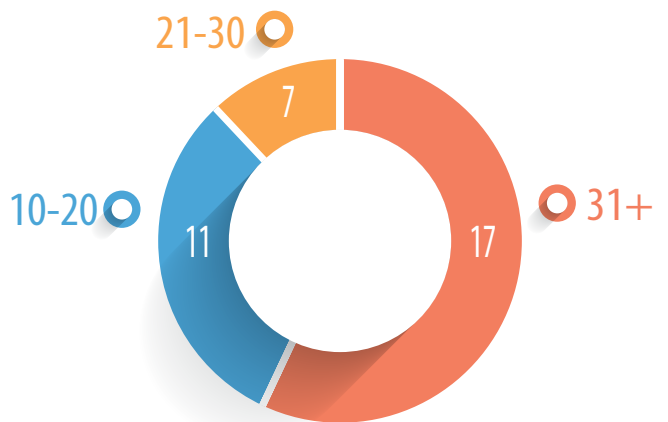
GENDER DIVERSITY



AGE CATEGORIZATION (Years)



YEARS OF EXPERIENCE



PLACEMENT COORDINATORS

PLACEMENT PROCEDURE

The placement committee will be coordinating all activities associated with the placement process. For administrative convenience, each company will be assigned a member of the committee for further coordination. In response to the job description floated by the companies, desirous candidates would apply through the placement committee.

Detailed resumes submitted by the candidates will be provided to the companies on request. On the basis of candidates' applications, companies are required to send details of shortlisted candidates to the placement committee at least three days prior to their placement interviews.

PLACEMENT INTERVIEWS

7 Jan 2022 onwards - Preplacement Talk

07 Feb 2022 onwards - Placement talk

We have a flexible placement approach wherein candidates will be made available throughout the duration of the course via online/ offline mode during the placement process based on the state of the pandemic. Companies desirous of having pre-placement talks are requested to indicate their convenience to the placement committee to coordinate specific time.

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Sqn Ldr P Lakshmy

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FUNCTIONAL PREFERENCE

| SL NO | RANK | NAME | TOTAL EXPERIENCE | AGE | SERVICE | M/F | OPERATIONS | HUMAN RESOURCE MGMT | ADMINISTRATION | FACILITY MANAGEMENT | PROJECT MANAGEMENT | MARKETING | SUPPLY CHAIN MANAGEMENT | QUALITY ASSURANCE | DATA ANALYTICS | CONSULTANCY | ACADEMIA/TRAINING | SECURITY MANAGEMENT | STRATEGIC MANAGEMENT | PROCUREMENT/ LOGISTICS | PUBLIC RELATIONS | HOSPITAL MANAGEMENT | AEROSPACE | AIRFIELD INFRASTRUCTURE | OTHERS | |
|-------|----------|--------------------|------------------|-----|----------|-----|------------|---------------------|----------------|---------------------|--------------------|-----------|-------------------------|-------------------|----------------|-------------|-------------------|---------------------|----------------------|------------------------|------------------|---------------------|-----------|-------------------------|--------|--|
| 1 | BRIG | JP SINHA | 34 | 55 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 2 | CMDE | AKASH KAPUR | 34 | 55 | NAVY | M | | | | | | | | | | | | | | | | | | | | |
| 3 | AIR CMDE | KPS VIRK | 34 | 55 | AIRFORCE | M | | | | | | | | | | | | | | | | | | | | |
| 4 | COL | BS KADIAN | 28 | 50 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 5 | COL | SANJAY KUMAR RAI | 31 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 6 | COL | SANJAY BHARDWAJ | 30 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 7 | COL | BHAGWAN DASS | 35 | 56 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 8 | COL | SANJEEV KHANNA | 33 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 9 | COL | AVINASH KATOCH | 30 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 10 | COL | AMIT CHATTERJEE | 31 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 11 | COL | AMIT PAL | 30 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 12 | COL | ROHIT GUPTA | 30 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 13 | COL | INDERJIT SINGH | 32 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 14 | COL | SARABJIT SINGH | 30 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 15 | COL | NIKHIL SRIVASTAVA | 29 | 53 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 16 | COL | AK ARORA | 31 | 52 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 17 | CAPT | AJAY KANWAR | 34 | 55 | NAVY | M | | | | | | | | | | | | | | | | | | | | |
| 18 | GP CAPT | PS SETHI | 34 | 56 | AIRFORCE | M | | | | | | | | | | | | | | | | | | | | |
| 19 | GP CAPT | HK CHUG | 28 | 50 | AIRFORCE | M | | | | | | | | | | | | | | | | | | | | |
| 20 | GP CAPT | BHUPINDER SINGH | 34 | 56 | AIRFORCE | M | | | | | | | | | | | | | | | | | | | | |
| 21 | LT COL | HIMANSHI SINGH | 23 | 46 | ARMY | F | | | | | | | | | | | | | | | | | | | | |
| 22 | LT COL | N KUMAR | 34 | 56 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 23 | LT COL | DEBENDRA NATH RATH | 34 | 56 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 24 | CDR | BPS GREWAL | 20 | 44 | NAVY | M | | | | | | | | | | | | | | | | | | | | |
| 25 | CDR | ANISH MADHAVAN | 20 | 42 | NAVY | M | | | | | | | | | | | | | | | | | | | | |
| 26 | WG CDR | PN KRISHNA KUMAR | 30 | 49 | AIRFORCE | M | | | | | | | | | | | | | | | | | | | | |
| 27 | SQN LDR | P LAKSHMY | 10 | 35 | AIRFORCE | F | | | | | | | | | | | | | | | | | | | | |
| 28 | MAJ | ANIL MALIK | 10 | 29 | ARMY | M | | | | | | | | | | | | | | | | | | | | |
| 29 | LT CDR | JOSEPH GRECCO | 12 | 35 | NAVY | M | | | | | | | | | | | | | | | | | | | | |
| 30 | LT CDR | ADITYA PUSHKARNA | 10 | 33 | NAVY | M | | | | | | | | | | | | | | | | | | | | |
| 31 | LT CDR | VINAY KUMAR | 10 | 31 | NAVY | M | | | | | | | | | | | | | | | | | | | | |
| 32 | LT CDR | VJAYALEKSHMI | 10 | 32 | NAVY | F | | | | | | | | | | | | | | | | | | | | |
| 33 | LT CDR | MOHIT KUMAR DAKSH | 10 | 31 | NAVY | M | | | | | | | | | | | | | | | | | | | | |
| 34 | LT CDR | GAURAV SAHU | 10 | 31 | NAVY | M | | | | | | | | | | | | | | | | | | | | |
| 35 | LT CDR | ABHINAV MISHRA | 10 | 32 | NAVY | M | | | | | | | | | | | | | | | | | | | | |



JAI PRAKASH SINHA

Email - jpsinha.2009@rediffmail.com; **Ph** - +918447753496; **Age** - 55
Experience Years - 34

Education

- Bachelor of Arts
- Military Qualifications
 - Young Officers Course at School of Artillery.
 - Transport Management Course at Army School of Mechanical Transport.
 - Quartermaster Course (Logistics Management) at College of Material Management.
 - Advance Gunnery Field Course at School of Artillery.
 - Chinese Language Course at Army Education Corps Training College and Centre /School of Foreign Language, New Delhi.
 - Law Course at Institute of Military Law

Certifications

Supply Chain Management, IIFT Delhi

Award/Achievements

- Chief of Army Staff Commendation Card - twice
- Army Commander/Vice Chief of Army Staff Commendation Card – five occasions
- Awarded “Videsh Seva Medal” (Sri Lanka)
- Wound Medal (War wounded) - Battle Casualty (Sri Lanka)

Key Skills

- General Administration
- Facilities Management
- Recruitment & HR Management
- Training & Development
- Customer Management
- Grievances Handling
- Security Administration
- Team Management

Offering experience of over 38 years in “Indian Army” with pioneering success in delivering optimal results in high-growth, risk intensive and challenging environments. Seasoned, versatile and highly empowered “Indian Army professional” with significant experience acquired over the years in diverse areas encompassing:-

- **Expertise in improving the operational systems, office management functions, processes and policies in support of organizations mission.**
- **Solutions oriented approach with excellent administrative and business management skills.**
- **Highly skilled in minimizing operational expenses/ costs and working within budget.**
- **Dexterity in formulating & implementing Administration plans and ensuring welfare of organization.**
- **Ingrained confidence, adaptability, commitment, integrity, maturity, and tact emanating from versatile experience in Indian Army.**

INDIAN ARMY OFFICER (ARTILLERY & GENERAL SERVICE) June’84 – April ’22

- Officer in his 38 years of service, the officer has participated in insurgency operations in Sri Lanka.
- Engaged in Intelligence and Surveillance duties in operational area being foreign language expert.
- Headed Record Office of Corps of Engineers responsible for HR management of approximately 35,000 soldiers for over three years.
- Commanded Record Office of Army Ordnance Corps responsible for HR management of approximately 30,000 soldiers for over three years.
- Head of Department at Integrated HQ of Ministry of Defence (Army) responsible for HR management of soldiers of whole Indian Army for over nine years and has been instrumental in the following :-
 - Documentation Policies.
 - Automation of all 47 Indian Army Record Officers.
 - Implementation of electronic ballot papers instead of paper ballots.
 - OMR based APAR Forms.
 - Simplification of procedures for disbursement of Pay & Allowances, pension and terminal benefits.
 - Cyber Security and threat perception.
- Optimizing processes, streamlining business operations/ administration in cost effective manner and ensuring transparent flow of information required in end-to-end interdependencies.
- Addressing various internal issues aroused in the premises and resolving them to maintain cohesive working environment.
- Handling departmental co-ordination to ensure smooth operations at all times.
- Collaborating with cross-functional teams to analyse the requirements and providing direction to the teams for accomplishment of the business goals.
- Coordinating with various government officials, statutory bodies and administrative authorities regarding department’s matters to ensure flawless working.

Operations

- Carried out Signal Intelligence and Surveillance for three years.
- Insurgency operations in Sri Lanka

Personnel Management

- Streamlining welfare and administration (discipline, transfers, leave, compensation, health, grievance handling, documentation and annual performance reviews).
- Instrumental in manpower planning, interviews, induction and competency-based deployment of personnel. Also involved in the implementation of employee engagement initiatives and performance-based rewards.
- Ensured smooth operations through regular monitoring, training, performance measurement & by building highly motivated workforce through timely coaching, mentoring & appreciation.

Administration

- Planned and managed corporate events such as seminars and conferences.
- As Head of Department for all Indian Army Record Offices, ensured implementation and execution of man management policies for over 12 Lakh soldiers



AKASH KAPUR

Email – kapurakash@hotmail.com; **Ph** – +919868222822; **Age** – 55
Experience Years – 34; **Linked In** – in/akash-kapur-6517b324

Education

- M.Tech(Radars & Communication), IIT Delhi
- MBA(Mkt), Symbiosis
- M.Phil(Defence & Strategic Studies), MU
- B.Tech (Electrical)

Certifications

- Naval Higher Command Course, NWC
- Supply Chain Management, IIFT Delhi
- Cost & Contract Management, ICWAI

Award/Achievements

- Recognised as Professor (E&TC), IAT, Pune University
- Undergone Naval Higher Command Course, Naval War College
- CNS Commendation -02
- C-in-C Commendation -01

Key Skills

- Leadership Role & Communication
- Project & Contract Management
- R&D/Technology Incubation
- HR & Training role at Universities
- Supply Chain Management

A result-oriented dynamic professional with over 34 years of cross-functional experience in the Indian Navy, DRDO, Strategic Projects and Teaching assignments at senior leadership roles covering diverse areas of work related to indigenous development of systems, Project Management and induction of strategic systems, Sensors etc. I would be able to contribute immensely in the future enhanced role being pursued by your company including consultation services with Indian and foreign OEMs. in the Strategic arena and R&D. In addition I have also undergone the prestigious 'Naval Higher Command Course' at Naval War College which has given me an insight into the Operational requirements of the Services for induction of Systems including Communication networks.

- Over 20 years experience in Project management of Strategic ship design, construction and PM consisting of multitude of concurrent projects ranging from 50-500 cr.
- Over 5 years of Industrial experience in Dockyard in diverse areas of planning, indigenization, human resource development and Integration of Weapon Systems, sensors.
- Over 10 years experience in R&D / Technical application on research, technology development of new equipment including generation of specifications and interaction with industry and various R&D laboratories.
- 3 years experience in teaching capacity as Professor (E&TC) at IAT, Pune university.
- Planning, projection and managing budgetary resources. Extensively involved with Contract management at various stages for both equipment and consultation services with Indian and foreign OEMs.
- Supply chain management for timely availability of equipment and spares to meet project milestones which includes placement of contracts on Foreign OEMs for over 100 crores for spares.
- Human resource management in singular and multiple projects for both civilian and service workforce.





KIRAN PRAKASH SINGH VIRK

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Experience Years - 34; **Linked In** - linkedin.com/in/kiran-prakash-singh-virk

Education

- Certificate Course on Global Supply Chain Management-IIFT
- MSc (Def and Strat Studies) DSSC-Madras University
- BA (NDA)-JNU

Certifications

- Global Supply Chain Management-IIFT
- Qualified Pilot on Avro HS-748 and Antonov An-32
- Qualified Interviewing Officer-DIPR
- Media Communication Course-Indian Institute of Mass Comn
- SSOP CAW
- Information Warfare Senior Officers Workshop
- Aviation Accident Investigation Human Factors

Award/Achievements

- Commendation by Chief of Air Staff
- Commendation by AOC in WAC
- Commendation by AOC in C SWAC
- Pilot B/Master Green
- Instructor Grading and faculty at Defence Services Staff College
- Instructor in Senior Command Staff College, Jinja Uganda

Key Skills

- Qualified Pilot with 4500+ hours of flying experience
- Operating and managing Aerodromes/Large company
- Leading large teams of 200 Officers and 2000 staff
- Managing Infrastructure Projects of 2000 Cr
- Managed construction of two green field aerodromes/large project
- Qualified Interviewing Officer for Selection/ Recruitment of Officers
- Aviation Safety certification
- Instructor with International experience teaching at Post Grad level

- Pilot with 4500+ hours on transport/passenger aircraft
- Qualified Flying accident investigator
- Leading/Commanding (CEO) of Airbase including Runway, ATC, Aviation Infrastructure
- Managing large estate of 2000 acres
- Supervising construction of large infrastructure projects
- Carried out Performance Appraisal of Senior Executives
- Board President (CEO) of Selection Board recruiting officer
- Qualified in Interview Technique for Selection/Recruitment trained at DIPR/DRDO
- Teaching Post Grad students at Defence Staff College affiliated to Madras University
- International teaching experience at SCSC, Jinja affiliated to Makerere Univ Uganda

- I am a Qualified Pilot with 4500+ hours of flying experience of flying multi-engine transport and passenger aircraft.
- I have been Air Officer Commanding (CEO) of major air base (Aerodrome) leading and managing Operations, Administration, Logistics and developing major infrastructure including aerodromes at Menchuka and Tuting in Arunachal Pradesh. The CEO task included carrying out appraisal/assessment of performance of 200 officers and 2000 staff.
- I have been Board President (CEO) of Air Force Selection Board Varanasi for 3.5 yrs and am a qualified Interviewing Officer trained at Defence Institute of Psychological Research, DRDO. The task included being the Chief Selector of Selection/Recruitment of Officers of the Flying, Technical and Non-Technical branches of the Indian Air Force.
- I have been on the teaching Staff (Prof) for post-graduate studies at the prestigious Defence Services Staff College, Wellington affiliated to Madras University and have International Teaching experience as a Prof with Senior Command and Staff College, Uganda affiliated to Makerere University, Kampala Uganda. The subjects included Management, Strategy and Defence Studies.





BRIJENDRA SINGH KADIAN

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Experience Years - 28 years and 08 months; **Linked In** - linkedin.com/in/Col-BS-Kadian-Retd

Education

- Global Supply Chain Management, IIFT Delhi
- MBA (SCM), FMS, Delhi
- MBA (HRM), IGNOU
- Citizenship & Cultural Richness, St. Stephan's College, Delhi
- Tank Transporters Course, Gaya
- Transport Management Course, Bangalore
- Diploma Logistics & Resources Management, Rohilkhand University, Bareilly
- Advanced Military & Leadership training, Indian Military Academy, Dehradun
- Military Training & Graduation (B.Sc), NDA, Pune

Certifications

- Behavior Competencies & Soft Skills, ITM, Mussoorie
- Operation Management, Supply Chain Management and Six Sigma.
- SCM: KPIs: Metric Inventory Performance

Award/Achievements

- Army Cdr Commendation Card.
- DG Sup & Tpt Appreciation Letter.
- Best student, Tank Tpt Course.
- Safe & timely relocation of Ammunition Depot in mountain sector.
- Safe relocation & 100% timely operationalising of a Tank Tpt Unit in desert sector.
- Innovative Pilot Project for Direct stocks delivery:
- The Pilot project resulted in adoption of the new method throughout India.

Key Skills

- Leadership & Followership
- Ops & Project Management
- Supply Chain Management
- Logistics & Tpt Management
- Proc & Contracts
- Cross Function Team Management
- Team Building & IP Relationship
- Data Analysis & Problem Solving
- Communication & Listening
- Handling Ambiguity & Pressure
- Adaptability & Agility
- Administration and Facility Management

Indian Armed Forces Officer with outstanding leadership experience.

Expertise in strategic leadership, developing results driven cross-functional team, logistics and supply chain management, procurement, project planning & execution and human resource management.

Registrar, SINP, Dept of Atomic Energy, 2020-21:

- Costs, Foreign & Domestic Proc and Infra Devp: 350 cr
- Secy Governing Council, Trustee Provident Fund "Head of Administration"

CO NCC, 2017-20:

- Leadership Training: Motivated and enrolled 1200 school & college students in Naxal affected regions of Bastar (CG)
- Selection and training of NCC cadets for Republic Day Parades 2018, 2019 and 2020

Director, Plg, Coord & Works, DRDO, 2014-17:

- Project Mgmt & Infra Devp: Implemented 12 R&D projects 400 cr, Constructed Office complex 50 cr & Test firing range 35 cr

Director, ECHS, 2011-14:

- Ops & Budget Mgmt: Effective mgmt. of scheme in 7 districts, empanelled 4 new facilities, acquired land for 2 clinics

Director, Supplies, 2009-11:

- Logistics, SCM & Ops
- Advanced Winter stocking missions for 03 yrs in a row. Yearly 1,20,000MT, 2000 SKUs, Rs.5,000 cr. Involved 3,000 personnel, and 20 cross functional teams. Results: OTIF stock del, 15% reduction in inventory, 15-20% reduction in wastage, maint of 97-100% inventory levels.
- Innovative Pilot Project: Successfully planned & executed Pilot Project of direct stocks delivery from commercial vendors instead of old delivery model from FCI depots. Approx. Rs.70 cr. & 40 locations. Results: Stock inventory reduced from 365 days to 45 days. 20-25% reduction in overall cost of procurement.
- Supply Chain Management: J&K and Ladakh sector. Approx. yrlly cost Rs.1,200 Cr, 60 depots, 4.5 Lakh personnel. Results: uninterrupted supply cover 365 days x 24 hrs. Customer satisfaction improved from 75% to ~95%. Vendor satisfaction improved from 60% to 80% due to on time payments and direct deliveries

Logistics & Supply Chain Specialist, Army Service Corps, 1992- 2009:

- Logistics, SCM & Ops in nine Army institutions at different geographical locations of India.
- Annual budgets up to Rs.500 Cr and 1500 colleagues.
- Planned & executed Army Contracts (Rs.500 Cr – Rs.1000 Cr). Results: Uninterrupted supply cover, OTIF deliveries, enhanced customer & vendor satisfaction, reduction in inventory, wastage & procurement costs

National Defence Academy & Indian Military Academy, 1989-92:

Leadership & Military Training





SANJAY KUMAR RAI

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Experience Years - 31; **Linked In** - linkedin.com/in/sanjay-rai-9a8343228

Education

- PGDM (Logistic Supply Chain Management) from Vishwakarma University, Pune, 2017
- MSc from Berhampur University, 2000
- Technical Staff Course (TSOC) from Institute of Armament Technology Girinagar, Pune, 2005
- BSc from Allahabad University, 1988

Certifications

- Certificate Course in Global Supply Chain Management from IIFT, New Delhi
- Lean Six Sigma Green Belt from KPMG
- Microsoft Excel Certification from Udemy
- Diploma in Junior Level Defence Management (Ahilya Bai Holkar University, Indore)
- Diploma in Senior Level Defence Management (Ahilya Bai Holkar University, Indore)
- Organisation for Prevention of Chemical Weapon (OPCW-United Nations Organisation) Certificate for attending Exercise on 'Preparation of States to Manage Disasters with Special Emphasis on Chemical Disasters'

Award/Achievements

- Certificate of Merit by GOC 9 Corps for outstanding contribution in Counter Insurgency Operations.
- Instructor at Army Air Defence College, Gopalpur at Sea
- Conceptualized, planned and prepared Outcome Reports of Defence Expo 2020 and Aero India 2021 in accordance with instructions of Department of Defence Production, Ministry of Defence.
- Selected as a representative from India for attending United Nations sponsored Exercise on 'Preparation of States to manage Disasters with Special Emphasis on Chemical Disasters' held at Kuala Lumpur, Malaysia

Key Skills

- Operations & Supply Chain Management
- Security, Vigilance & Risk Management
- Corporate Affairs and Vendor Management
- Liaison with Government Departments
- HR and Team Management
- Administrative and Facility Management
- Cross Functional Team Leadership
- Budgeting and Resource Optimisation
- Interpersonal and Soft Skills

A seasoned and accomplished military professional with 30 plus years of expertise in multi dimensional assignments in the Indian Army; managing cross functional roles encompassing Leadership, Operations, Supply Chain Management, Security, Human Resource Management and Administration; Targeting to express potential in leadership roles with an esteemed organisation.

Supply Chain Management and Procurement

- Assisted National Codification Bureau India, in carrying out NATO codification of indigenous equipment and stores, thereby reducing inventory costs by 15% and providing global visibility to indigenous manufacturers.
- Procured, audited and optimized equipment & transport of over 10000 personnel including 5000 pieces of equipment locally procured by the Formation during Doklam Conflict.
- Carried out budget forecasting and procurement of training equipment worth INR 100 Crores.
- Managed specialized CBRN equipment worth more than INR 1000 Crores including contingency procurements.
- Ensured seamless logistic support to approx 15,000 personnel, 5000 vehicles and 30,000 weapons in one of the largest field exercises in Desert.
- Budgeted, forecasted and planned development funds for construction work amounting to over INR 100 Crores per annum.

Security and Risk Management

- Served with distinction in the Counter Insurgency environments of Line of Control, North East, Kashmir Valley, Operation Vijay, Operation Parakram and Sikkim during multiple tours of duty.
- Established office of Col GS (CBRN), defined charter, made SOPs, prepared and validated contingency plans.
- Carried out stock taking of CBRN inventory (over INR 5000 Crores), identified and plugged gaps.
- Audited and amalgamated training institutions thereby saving 20% of training budget and enhancing synergy and accountability.
- Planned, organised and implemented 'Ideas and Innovation Competition' to promote operational efficiency.
- Carried out excellent networking and liaison with Civil Administration of Ludhiana district during Flood Relief Operations.

Human Resource Management

- Successfully lead team of 800 members to achieve success in complex live projects with demanding timelines to achieve strategic results.
- On change of role and task, brought about a paradigm shift in strategy and training from counter insurgency operations to conventional operations.
- Oversaw selection, training, up-gradation of skills, promotions and performance appraisal of all individuals in the unit.
- Organized recruitment of 3000 candidates for Army from states of Punjab, Himachal and Haryana.

Administration and Facility Management

- Intimately involved in planning and organising Defence Expo 2020 at Lucknow and Aero India 2021 at Bengaluru in coordination with Department of Defence Production, DPSUs, Administrative and Regulatory authorities.
- Conceptualised, collated and edited articles for the Book 'Indian Ocean Region - An Ocean of Opportunities' which was released by Raksha Mantri at Defence Ministers' Conclave at Aero India 2021 at Bengaluru. The Conclave was attended by Defence Ministers/representatives from 27 countries.
- Planned, organized and coordinated operational visit of senior defence & army officials to forward areas during Doklam conflict.
- Handled 45 properties (VIP Guest Houses) and ensured its upkeep and maintenance.





SANJAY BHARDWAJ

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Education

- Msc In Defense Studies, University of Madras.
- B Com Delhi University.
- Defense Services Staff College Wellington

Certifications

- Certificate in Global Supply Chain Management Indian Institute of Foreign Trade, Delhi

Award/Achievements

- COAS Commendation Card

Key Skills

- HR
- UAVs
- Security
- Operations
- Defence Capital Procurement

Served in the Army for 30 years. DSSC qualified. A trained UAV External Pilot with rich experience in dealing with all aspects of UAVs including capital procurement, base establishment and training. Extensive field experience in conduct of field operations in North and North East. 30 years experience in HR and security including command of two units in an operational environment.

Commanding Officer (2009 – 2011; 2020 till date)

Commanded two units in a highly operational environment. Directly in charge for planning and conduct of operations, base security, training, and HR management

UAV Operations

A qualified UAV Pilot having more than 3000 hours of operational experience of conducting and managing UAV operations. Commanded a strategic UAV Unit which included establishment, operationalisation, manning and training of UAV crew.

Director UAVs (2015-18)

As Director at Service HQ was in charge of formulating QRs, RFIs, RFPs, contract negotiation, vendor interaction and partnership. Responsible for asset allocation, deployment and cadre management and training.

Director Logistics & Supply (2011-2013)

As Director Logistics was in charge of planning and execution of supply contracts to organisations in five cities, planning and execution of construction and building works and land management in these stations.

Director HR (2013-2015)

As Director HR and Discipline was responsible for all aspects related to HR management, discipline, handling and conduct of legal issues of more than 5000 personnel.

Dy Director Operations (2004-2007)

As Dy Director Operations was independently and directly responsible for planning, preparation and conduct of operations in field by more than 5000 personnel





BHAGWAN DASS

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Education

- MBA HR & Marketing
- MBA Materials Management (pursuing)
- BSc Electronics
- Diploma in Advance Materials Management
- Diploma in Materials Management

Certifications

- Automated Data Processing (Assistant Programmer)
- Senior Management Course
- Basic Ordnance Management Course
- Junior Command Course
- Transport Management Course
- Quartermaster Course
- Global Supply Chain Management Course

Award/Achievements

- Army Commander Commendation Card
- Trained and Led NCC Contingent of West Bengal & Sikkim for Republic Day Parade and Prime Minister Rally 2019
- Conduct of NCC Camp at Delhi for Republic Day Parade and PM Rally 2020 and 2021
- Conducted 11 NCC Camps at various locations
- Settlement of 20 Audit Para's of Ministry of Defense

Key Skills

- HR
- Administration
- Security
- Risk Management
- Crisis Management
- Procurement
- Supply Chain Management
- Capability Development
- Inventory Management
- Transport and Transportation Management

- A strategic thinker, decision maker and communicator with proven problem solving & negotiation skills resulting in achieving of organizational objectives.
- Having extensive experience across talent, training, HR, Operations and General Administration

Supply Chain Management & Procurement

- Undertaken procurement and provisioning of vehicles, spares Armament and Ammunition for the Army and handled revenue and capital budget of Army.
- Extensive experience of managing ordnance /materials in operational areas as well as peace station.
- Administered Supply Chain Management activities while serving in Army Ordnance Corps which includes procurement, provisioning, Warehousing and shipping of all Defence related Equipment, stores and spares throughout the country
- Well experienced in managing minor and Major Ordnance units which included HR, Administrative and Inventory Management.

Human Resource Management

- Worked as Administrative Officer for strength of (1000 civ employees and 500 combatants) in a large Ordnance Depot.
- Formulated and implemented SOPs to tackle cases of Administration, Discipline, recruitment, training and resolving Worker Unions Issues.
- Managed National Cadet Corps (NCC) units, training and to motivating the cadets to be disciplined and focused to achieve success in walks of life.

Security and Risk Management

- Held the position of Chief Security Officer of two Ordnance Depots having more than 1500 employees which involved large quantum of stores and manufacturing.
- Formulated and implemented SOPs to tackle Security to assets from internal and external threats.
- Ensured adequate firefighting arrangements including firefighting training.





SANJEEV KHANNA

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Education

- MBA (Transportation & Logistics) 2017- Amity University Noida- CGPA-9.2
- M.Sc. (Defence & strategic Studies) 2002- Madras University
- Diploma Senior Defence Management, 2005- Devi Ahilya bai University, Indore
- B.Sc. (PCM & Defence Studies) 1987 - JNU

Certifications

- Personal Security Officers Course- NSG (Instructor)
- Defence Services Staff College
- Provost Officers Course (Policing, Security & Investigation)
- Certificate in Global Supply Chain Management- IIFT New Delhi (Currently pursuing)

Award/Achievements

- GOC-in-C Commendation – for professional excellence.
- Runners-up Army team in Golf in Indian Golf Union tournament

Key Skills

- Core Competencies:
 - Perspective Planning
 - Project & Progress Development
 - Transportation & Logistics
 - Negotiation Skills
 - Human Resource Management and Administration
- Core Qualities:
 - Analytical Abilities
 - Creative Thinking
 - Inter- personal Communication
 - Capability to Work under Stress
 - Courage of Conviction
 - Loyalty to Organisation

- *Army officer, with good skills of communication, energetic personality and capable of effectively executing target-oriented plans, wants to bring the knowledge and insight gained through various experiences to the Institution.*

- *Capable of adapting to any situation with minimal or sometimes with no preparation. Has the confidence and knowledge to deal with any contingency arising during the course of work and successfully steer it to its culmination.*

- Demonstrated experience in planning, assigning, directing and evaluating operations including disciplining.
- Optimised operational efficiency of team members by enhancing capabilities, providing a defined roadmap and focused training.
- Through vision and strategy enhanced productivity of team and assets for high degree of operational preparedness.
- Provided critical decision making and execution support under challenging conditions along Northern borders. Carried out Perspective planning and provided strategic advice.
- Asset Management of varied inventory (value of resources INR 2000 crore). Built capabilities of 600+ professionals across community, training and residential areas.
- Coordinated, planned and executed stocking (1500 tonnes on daily basis), movement of troops (300+ daily) and transport management (600 heavy mobility vehicles daily) of the entire field formation.
- Planned and monitored operations and logistics of Premier institution controlling Army Golf for 3 years and the President Indian Golf Union's Secretariat which involved the office of Chief of Army Staff.
- Administered Supply Chain operations of Logistics Area.
- Planned, coordinated and executed logistics related to induction of and training with Friendly Foreign Armies.
- Planned budgeting, cost management. and logistics of National level event. Entire logistics involved coordinating the transport and boarding of 20+ I-league clubs and support officials;
- Optimised security of more than 10000 personnel and vital assets of national importance across 14000sq.km. Coordination of all strategic, operational, perspective planning and executive decisions.
- Upgraded controls, response and execution through enhanced macro perspective and pragmatic risk assessment.
- Coordinated security of defence establishment as Chief Security Officer and MoD rep at Def Expo Lucknow.





AVINASH KATOCH

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Education

- 2022: Certificate in Global Supply Chain Management Indian Institute of Foreign Trade, Delhi
- 2015: Executive Post Graduate Diploma in International Business Indian Institute of Foreign Trade, Delhi
- 2006: M.Tech. - Industrial Tribology, Machine Diagnostics and Maintenance Engineering Indian Institute of Technology, Delhi
- 2001: PG Diploma in Armament Engineering, Armament Technology EME School, Vadodara
- 1992 : B.Tech. - Mechanical Punjab Engineering College, Chandigarh

Certifications

- 2016: The 7 Habits of Highly Effective People Training Program Franklin Covey India & South Asia.
- 2009: MDP on Resource Management College of Defence Management, Secunderabad
- 1993: Leadership Certification Team Productivity Consultants Ltd., Delhi

Award/Achievements

- 2019: Army Commander's Commendation Card
- 2018: Letter of Commendation by UN Force Commander Lebanon
- 2016: Vice Chief of the Army Staff Commendation Card

Key Skills

- Procurement
- Equipment Management
- Defence MRO
- Program Management
- Facility Management
- Human Resources Management
- Operations Management
- Supply Chain Management
- Training and Development

A qualified engineering manager, and technical trainer who has amassed a considerable amount of experience and knowledge from a variety of technical and administrative tasks, working within specialist engineering and manufacturing environments, including defence workshops, production lines, warehousing and overhauling. Managed complex supply chains as part of operation logistics. Proven ability to execute & implement highly successful short- and long-term strategic plans, routinely completing them on time & within available resources.

As Director Manpower Services (2020-Till date)

Heading the Defence Labour Procurement Department as part of Operational Logistics branch of Indian Army. Responsible for provisioning of manpower for critical operational works. Recruit 6600 personnel annually through sub headquarters in conjunction with Govt of J&K. Handle HR, legal and financial aspects of defence labourers.

As Faculty and Head Projects, Estate and Grants (2018-20; 2016-17)

As faculty, worked as external examiner for Gujarat Technical University, Ahmedabad. Responsible for infrastructure development and asset building through new projects in 500 acres of prime real estate. Additionally managed institutional and government funds and grants through resource allocation and budgetary monitoring. Implemented procurement through Govt e-Marketplace.

As Head United Nations Workshop (2017-18)

Headed the Indian Battalion Workshop in Lebanon responsible for maintaining UN equipment like SUVs, Trucks and Generators besides ensuring serviceability of indigenous equipment.

As Joint Director in Ministry of Defence, New Delhi (2012-16)

Streamlined implementation of sustainable product life cycle imperatives for inventory and new equipment. Resolved various strategic issues for life cycle management of military hardware. Oversaw the movement of stock/ raw material from the Central Depots to widely dispersed locations through effective operational logistics.

As GM Operations (2010-12; 2001-04)

Established greenfield repair facility for diverse equipment and armament of the Indian Army in Assam. Headed a talent pool of 150 professionals with varied domain specialization. Handled maintenance of a fleet of diverse mechanical, electronic, opto-electronic, electrical equipment along with vehicles, earth moving plant, hydraulic machines, radio sets and IT assets, etc. Validated extended maintenance support during critical off-site operational exigencies viz. efficient supply chain management and resource mobilisation. Visited Russia as part of Defect Investigation Team.

As DGM (Materials) (2008-10)

Headed procurement of material, spares and expendables for the biggest armament overhaul facility in India. Managed inventory of over 20,000 items.

As Faculty (2006-08)

Taught Mechanical Engineering at the prestigious College of Military Engineering Pune. Headed Construction Plant Department.

Senior Engineer Cosmo Ferrites Ltd., Parwanoo (1992-94)

Worked as Shift Head at Press Shop. Worked in the field of powder metallurgy. Consistently exceeded production targets maintaining highest quality standards. Was a key member during ISO 9000 implementation at the plant.





AMIT CHATERJEE

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Education

- Class X, St Xaviers School, Bokaro Steel City
- Class XII, Kendriya Vidyalaya-2, Bokaro Steel City;
- B Com(H), University of Delhi
- MBA Disaster Management, IGNOU
- MBA Hospital and Health Management, IIHMR, New Delhi

Certifications

- Certificate Course -Global & International Supply Chain Management, IIFT, New Delhi

Award/Achievements

- Qualified and completed Mountain Warfare Course in Gulmarg
- Awarded Parakram Medal(Battle Casualty in Manipur) by Ministry of Defence, Government of India
- Served in MONUC(Democratic Republic of Congo), United Nations Military Member and awarded United Nations Medal for exemplary service

Key Skills

- Combat Leadership
- Analytical Strategist
- Human Resource Management
- Operations Management
- Disaster Management
- Good Communication
- Cognitive and Emotional Empathy
- Social Graces

Indian Army officer with 32 years of active combat operational experience and Parakram Medal Awardee (Battle Casualty in War Operations in Manipur). With exceptional leadership skills and a plethora of exposure in multiple terrain warfare and military strategy. A multifaceted military leader, keen learner and team builder.

An illustrious military career marked by result oriented, cross functional experience in human resource management, administration of unit/ establishments

Human Resource Management and Operations Management

- Successfully managed various establishments consisting of 500-800 people imparted training in operational trade and equipment management.
- Efficiently managed logistics for welfare and administration of personnel in inhospitable terrain and extreme weather conditions.
- Served as Staff Officer in Strategic and Theatre level operational headquarters and performed duties of discipline management, leadership roles and human resource management.
- Conducted training of 1000 rotational manpower to the United Nations Peacekeeping operations and oversaw their documentation and procedure.

Logistics Procurement and Supply Chain Management

- Served as Logistics and Human Resource Officer during induction of Indian Military contingent consisting of 1200 people under United Nations Peacekeeping Operations in Africa.
- Established an Aerobridge link between New Delhi, India and Entebbe, Uganda airports for the smooth induction of rotational manpower and necessary military equipment.
- Served in United Nations at multiple stations in the capacity of military observer and administrator.

Disaster Management and Mitigation Strategies

- Carried out active disaster management duties and mitigation strategist on the Nation Highway 1/44 (Jammu & Kashmir and Ladakh) during severe winter months for passengers, tourists, government officials and people of the state.
- Conducted Accident and disaster relief operations of road accidents and casualty evacuation coordination by air and road. Conducted flood relief and aid supply operations during the 2008 Bihar Kosi floods.
- Financial Management And Disbursement to Next Of Kin
- Served as joint director budget and officer's claim wherein facilitated the smooth disbursement of compensation to the next of kin.
- Planned and aided the execution of annual budgeting of the Army Group Insurance.

Health And Hospital Management

- Oversaw the refurbishment and re-establishment of the Medical Inspection Room while serving in remote location of North-East India.
- Successfully administered the conduct of medical camps in far flung areas of North-East India.





AMIT PAL

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Education

- Graduate in Commerce
- Diploma in Weapon Systems
- MSc in Defence Studies
- Diploma in Senior Defence Management
- MSc(Tech) in Weapon Systems
- PG Diploma in Supply Chain Management (2 years)
- Certificate Course in Global Supply Chain Management (Pursuing)

Certifications

- Senior Level Management Course
- Long Gunnery Staff Course
- Defence Services Staff Course
- Offrs Provost Course (Policing, Security and Investigation)
- Diploma in Supply Chain Management
- Certificate in Global Supply Chain Management

Award/Achievements

- Army Cdr's Commendation Card – 2014
For exceptional service in setting up of Cmptr Wargaming Centre

Key Skills

- Core Competencies:
 - Training and Human Resource Management
 - General Administration
 - Project Management including planning and execution
 - Supply Chain Management
 - Transportation & Logistics
 - Security Management
- Core Qualities:
 - Analytical Abilities
 - Adaptability
 - Inter- personal skills
 - Team Building
 - Integrity

- An experienced and multifaceted Operations, HRM and Administration professional of the Indian Army with excellent communication and inter-personal skills.
- Having 30 years of expertise in leadership role, operational & logistic planning and execution, handling human resource and equipment in a variety of challenging conditions.

Leadership Role & Operations Management

- Two command assignments wherein
 - Managed 500 personnel for integrated operations, broad based training, performance appraisal, administration, discipline and welfare in a counter insurgency environment.
 - Managed 100 security personnel in one of the largest military stations in the country incl their training, administration and tasking.
- As Staff Officer at theatre level HQs was responsible for execution of operational strategies, equipment management and operational training.
- Part of the core team for operationalizing a new formation HQs and a computer based training centre.

Logistics & Supply Chain Management

- Handled the policy, trials, equipment management, product development, defect analysis and procurement of 22,000 items of revenue procurement for the Indian Army worth 20,000 crores annually.
- Specially implemented the foreign procurement of Siachen clothing incl forecasting, vendor identification, trials, procurement and quality assurance worth 200 crores annually.

Training and HR Functions

- Trained officers, JCOs and men in the tactical and logistic aspects of the Indian Army at a Category 1 institution at a senior instructor level.
- Trained and managed the HR aspects of personnel at junior, middle and senior levels over 30 years of army career.

Independent Project Management

- Coordinated and executed the establishment of a computer based training facility of the army and successfully managed it for 3.5 years.

Security Management

- Planned and implemented the security including threat perception, multiple access control, monitoring movement of men and material; of a new and one of the largest military stations in the country along the western border and effectively managed the same for 3 years.





ROHIT GUPTA

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Education

- Executive Post Graduate Diploma in International Business - 2011, Indian Institute of Foreign Trade, Delhi
- M.Sc. in Remote Sensing and GIS - 2010 Indian Institute of Ecology and Environment, Delhi
- M.Sc. (Military Technology) - 1999 Pune University, Pune
- AMIE (Mechanical Engineering) - 1990 Institution of Engineers, Delhi
- Diploma in Mechanical Engineering - 1989 Pusa Polytechnic, Delhi

Certifications

- Certificate in Global Supply Chain Management - 2021, Indian Institute of Foreign Trade, Delhi
- Data Communication and Network Security – 2008 CMC, Delhi.
- Network Centric Warfare – 2005, Military College of Telecommunication Engineering, MHOW
- Automated Data Processing (Sys Analysis & Programming) - 2000, School of Artillery, Devlali
- Geographic Information System – 2002 Centre for Development of Advance Computing, Delhi

Award/Achievements

- Raised and headed a surveillance unit with hi-technology equipment.
- Effectively handled development and implementation of an IT project across the army.
- Expertise in nuances of handling and implementation of a large project and the intricacies of Defence Procurement Procedure.
- Presented papers on Common Military Symbology and Standard Geo-Spatial data formats for large scale maps for Armed forces in international forums.
- Qualified training officer actively involved in structuring and execution of training at School of Artillery for personnel of Indian Artillery

Key Skills

- Government Procurement Procedures
- GIS Analyst
- Data Handling & Analytics
- Project Management
- Supply Chain Management
- HR Management
- Administration

A professional with rich and diversified 30 years' experience with the Indian Army, held various appointments throughout the service career, starting from the lowest managerial position to the head of a unit, which involved HR management, streamlining of processes and providing leadership. He is endowed with excellent analytical and logical reasoning skills.

- As an important member of Project Management Organisation effectively handled development and implementation of an IT project across the army.
- Gained expertise in the field of Geo-spatial technologies by having hands-on experience of handling/developing Geo-spatial tools required for development of Operational Information Systems (OIS) of Indian Army and carried out large scale mapping projects of a selected area.
- As commanding officer of a unit, in the hostile area of Kashmir, not only oversaw operations, fund utilization, procurements and administration but also optimally utilized allotted funds using budgeting, prioritization of requirements and vendor management practices.
- As administrative and logistics officer of the artillery brigade dealt with administration, logistics and facility management for an establishment with approximately 3000 personnel. Effective management of these issues contributed enormously in improving functional efficiency.
- As the administrative officer, drafted and streamlined standing operating procedures on various issues of general administration and ensured their execution which facilitated a more effective and smooth functioning of the organisation.
- As a qualified training officer actively involved in structuring and execution of training at School of Artillery for personnel of Indian Artillery including junior and middle level executives.
- Held various appointments throughout the service career, starting from the lowest managerial position to the head of a unit, which involved Operations management, executing Projects, streamlining of processes, maintaining of machines and equipment and providing leadership





INDERJIT SINGH

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Education

- Masters in Business Administration- MBA(HR) from University Business School (UBS), Panjab University, Chandigarh.
- Masters in Disaster Management.
- PhD Course Work in Applied Management.
- Qualified National Eligibility Test for Lectureship, UGC, (NET) in Management.

Certifications

- Certification in Public Procurement.(CIPS Level-2) from Chartered Institute of Procurement & Supply, UK.
- Certification in 'Comprehensive Disaster Mgt Framework' by World Bank Institute, Washington, DC & NIDM, Delhi.
- Certification in RTI Act-2005 from DoPT, Gol : Centre for Good Governance, Hyderabad
- Undergoing: Certification in Global Supply Chain Management from IIFT, NEW DELHI.

Award/Achievements

- Award: Commendation by chief of army staff.
- Achievement: Providing leadership in a new raising organisation providing engineering logistics and procurement solutions for entities spread over thirteen garrisons of in-hospitable ladakh sector.

Key Skills

- Engineer Logistics & Supply Chain Management
 - Analytics, Forecasting & Planning for engineering stores and services.
 - Public Procurement & Contract Management.
 - Logistics & Inventory Management of engineering stores.
- Human Resources
 - Organisational Development.
 - Management of Change.
 - Training & Development.

A self motivated military leader with 32+ years of experience, looking for challenging opportunities in corporate world in the field of administration, public procurement, HR.The officer holds keen interest in management and is professionally qualified and skilled to be a practitioner and a teacher. Management of change and transparent public procurement are the officer's area of interest.

Personnel Management.

Involved in recruitment, training and development of military and civilian staff in multi-cultural context.

Leadership Roles.

Provided leadership to upto a thousand soldiers in various units and training establishments of Indian Army in Cross- Cultural context.

Analytics, Forecasting, Procurement & Resources Management.

Acted as a trail blazer for kickstart of e- procurement in Corps of Engineers of Indian Army. Forecasting and analytics for procurement of goods and services for large military garrisons and theatres of Indian Army.

Management of military garrisons & built infrastructure.

As custodian of assets in large garrisons, ensured uninterrupted supply chain management of engineering goods and services .

Disaster Management & Risk Mitigation

Provided leadership to teams for pre- ante and post- ante natural disaster mitigation roles. Commanded cross cultural troops during active operations

HR

Provided Administrative Leadership , Personnel Management & Contract Management in remote, large military stations and large headquarters of armed forces with both civilian and military staff.





SARABJIT SINGH

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Education

- Masters in Personnel Management and Industrial Relations, Pune University
- PG Diploma in Supply Chain Management, IIMG
- PG Diploma in Labour Laws (Indian Law Institute, New Delhi)
- PG Diploma in Computer Applications, Pune University
- Advance Materials Management Course
- Basic course in Materials Management
- Bachelors of Science (BSc.), RDVV, Jabalpur

Certifications

- Undergoing a certificate course on Global Supply Chain Management at IIFT, Delhi
- Security and Firefighting Course (Northern Command)

Award/Achievements

N.A

Key Skills

- Supply Chain Management
- Capability Development
- Procurement (Revenue & Capital)
- Security and Safety
- HR Management
- Training and Development
- Assessment & Evaluation
- Planning and Execution of logistical support.
- Administration

Served the Indian Army for 30 years, skilled in Human Resource, Supply Chain and Logistic Management, Strategic Planning, Procurement, Provisioning and Operations Management. A strategic thinker, decision maker and communicator with proven problem solving & negotiation skills resulting in achievement of objectives. Has extensive experience across talent training, HR, operations and General administration.

Supply Chain Management & Procurement

- Undertaken procurement and provisioning of troops carrying vehicles for the Indian Army and handled revenue and capital budget at Army headquarters
- Extensive experience of managing ordnance inventory/materials in operational areas as well as peace station.
- Administered Supply Chain Management activities while serving in Army Ordnance Corps which includes Procurement, Provisioning, Warehousing and Shipping of all Defence related Equipment, Stores and Spares.
- Well experienced in managing men in minor and major ordnance units which included HR, Administrative and inventory management.
- Managed National Cadet Corps (NCC) units, training and motivating the cadets to be disciplined and focused to achieve success in all walks of life.

Human Resource Management

- Worked as Administrative Officer for strength of 2100 personnel (1600 civilian employees and 500 combatants) for a period of two years in large ordnance depot.
- Led an organization of around 2500 men undergoing workplace conflict, discipline and functional issues.

Security And Risk Management

- Held the position of Chief Security Officer of Ammunition Depot having 2500 employees akin to a large manufacturing/ Factory setup.
- Formulated and implemented SOPs to tackle security threats to assets from internal and external agencies including protection of a set of warehouses having more than 30000 Tons of live ammunition.
- Enhanced the Fire Fighting arrangements of Ammunition Depot and Ordnance Depot.





NIKHIL SRIVASTAVA

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Education

- Graduation: B.Sc (Physics (Hons))- Berhampur University, Odisha
- Post Graduation: MBA in Hospital Administration- Amity University, NOIDA

Certifications

- PG Diploma in Sys Management [NIIT, New Delhi (2 Semesters)]
- Diploma in Junior Level Defence Management (Ahilybai Holkar University, Indore)
- Diploma in Senior Level Defence Management (Ahilybai Holkar University, Indore)
- MDP in Financial Management (NIFM, Faridabad)
- Global Supply Chain Management [IIFT, New Delhi (In progress)]

Award/Achievements

- Chief of Army Staff (COAS) Commendation Card (Twice)
- GOC-in-C (Norther Command) Commendation Card

Key Skills

- Operations
- Security management
- General administration and project management
- Hospital administration
- Problem solving
- Conflict management and negotiations
- Team management and leadership
- Risk management
- HR Training & development
- Event management

Indian Army Professional with good Communication skills, experience in Security, HR, General Administration, Project Management, Facility Management, Vendor Management, Township Management, Hospital Management & risk Management situations, highly knowledgeable in a wide variety of professional disciplines and possess team based management style coupled with zeal to drive visions into reality and achieving the same through effective mentoring, training & career planning.

As Colonel – Colonel General Staff (Training) of Sub Area Headquarters in Bhopal : December 2020 – Till Date

- Responsible for formulating, conduct and validation of training of recruits of regimental centres for over 3000 personnel. Coordinated with Nine Stations in five Districts of MP with respect to public relations and civil administration to empower them for delivery of their role and task.

As Colonel – Deputy Commandant of Training Centre, Ranikhet, Uttarakhand : June 2018 – Dec 2020

- Conducted recruitment of approx 3000 persons for Indian Army.
- Formulated and conducted professional training programmes for recruit trainees as Head of Training Team by devising innovative methods.

As Colonel – Director (Land, Works & Environment) at Land, Works & Environment Directorate of Army Headquarter (Ministry of Defence), New Delhi : May 2013 – May 2016

- Successfully worked as Director dealing with land and works for the forces deployed and located in the Western region amounting to approx 600 Crores annually. Closely worked with Ministry of Urban Development, Law Ministry and PSUs like AAI, Delhi Metro, NHAI and Indian Railways to include Vendor Mgt and Cross Functional Coordination and CSR

As Colonel - Commanding Officer of a Infantry Battalion in active High Altitude comprising of 1200 Officers & Men in North Kashmir : Sep 2010 – Mar 2013

- Administered functions such as Operational Planning & Intelligence Collections, Accounts, Funds Management, Performance Appraisals, Training and Development, Disaster Management, Media Interaction and Perception Management
- Spearheaded multiple teams - Logistics & Supply Chain Team, Arms, Ammunition & Equipment Management Team, Transport Team, Line & Radio Communication Team, Medical Team
- Managed psychological operations to ensure execution of National Strategic Intent of the Government

Designated in multiple roles:

- Lieutenant Colonel - Second in Command of a Battalion (Unit) of approx 900 persons in Counter Terrorist operations in J&K responsible for HR, Administration, Operations, CSR and Security issues
- Lieutenant Colonel - Chief Logistics Officer in an Armoured Formation in Hisar dealing with supply chain management and logistics and replenishments during operations
- Major - Company Commander leading team of 120 persons in Counter Terrorist operations in North Kashmir (including Siachen) heading Operations, Training, HR and Administration. Led fighting sub unit of 120 personnel during Operation Vijay in North Kashmir
- Captain - Second in Command of a team of 120 persons in Counter Terrorism Operations in North Kashmir and conducted numerous successful counter terrorist operations. Awarded COAS Commendation Card for Gallantry





AK ARORA

Email - anoop-arora-6442261b9; **Ph** - +919971790013; **Age** - 52+
Experience Years - 31; **Linked In** - anoop-arora-6442261b9

Education

- MBA (HR) ex Sikkim Manipal University - 2013
- MSc (Weapon Systems) ex Pune University - 1999
- BSc ex Pune University - 1989
- Diploma - Weapon Systems ex Pune University - 1994
- Diploma - Jr & Sr Level Mgt ex Ahilyabai University - 2001 & 2006

Certifications

- LSS Green Belt ex KPMG & GSCM ex IIFT - 2021
- First Class Diploma in French ex SoFL - 1999
- Qualified on One Year Technical Course on Arms, Amn, Guns, Tanks, Ballastics at IAT Pune

Award/Achievements

- Amongst top ranking individuals in Academics, Army Training and Army Courses.
- 30 Years of expertise in Human Resource Management.
- Achieved second position on one year Technical Training on Arms, Amn, Ballastics, Guns and Tank Technology at Army Institute of Technology, Pune.
- Achieved second position on one year Gunnery course on Surveillance and Target .Acquisition at School of Artillery.
- Acquired first position in Introductory Surveillance and Target Acquisition Training at School of Artillery with more than 80% marks,
- Controlled the logistics of a division (strength-20000) for 2 years in desert terrain
- Coordinated the accommodation and logistics of International Military personnel during Military World Games held at Secunderabad in 2008.
- Awarded Army Commander Commendation twice for exemplary work in related field.

Key Skills

- Complex Problem Solving including Negotiation & Succinct Communication Skills
- Multitasking
- Cross Functional Coordination
- Attention to Details & Analytical Skills Strategic Planning,
- Leadership,
- Judgment & Decision Making
- Stress Tolerance,
- Human Resource,
- Project & Operation & Ammunition Management
- Microsoft Office and Knowledge of Accounts
- Radar Technologies,
- Land Survey,
- Sound Ranging and Theory of Flight Knowledge of Small Arms, Guns, Ammunition, Tank Technology and Ballastics

A Lean Six Sigma Green Belt certified Serving Dynamic and Motivated Military Officer with skills and experiences in Policy Research, Analysis, evaluation, & advocacy. Having rich experience of 30 years in programme Management, Human Resource Management, Surveillance and Target Acquisition Skills, Radar Applications, Land Survey and Navigation techniques with & without GPS, Sound Ranging Techniques and Gunnery Aspects. With Result Oriented professional executive having strong Leadership, & Interpersonal Skills with extensive experience in giving Sustained Results across Multifunctional Domains, Adaptive and Transformational with Analytical Thinking and Creative Problem Solving Abilities. Adept at Leading teams in highly challenging environments and achieving objectives to further organizational goals.

- Trg for HR Mgt, Recruitment, Training of Troops, Tac & Strategic Planning,
- Operation & Works Management
- Offie Administration, Account
- Welfare, HR & Event Management
- Advisor on Discipline, Administration & Logistics
- Command Troops- 80 to 500
- Assist in Command - 500 to 20000
- Instructor on Surveillance and Target Acquisition Aspects
- Instructor on Gunnery Aspects





AJAY KANWAR

Email - ajay_kanu6523@yahoo.com; **Ph** - +919958639810; **Age** - 55
Experience Years - 34; **Linked In** - [linkedin.com/in/ajay-kanwar-8068b4228](https://www.linkedin.com/in/ajay-kanwar-8068b4228)

Education

- AISSCE (10+2)
Sainik School Kapurthala, Punjab
- B.E.(MECH) National Institute of Technology,
Srinagar, J&K University
MBA (HR)
- Mumbai University

Certifications

- Certification course on Nuclear, Biological,
Chemical Warfare, Damage Control
and Fire Fighting from Indian Navy.
- Undergoing 12 weeks certification course in Global
Supply Chain Management
from IIFT, New Delhi.

Award/Achievements

- Planning and Procurement of War Reserve
Equipment for Indian Navy.
- Forecasting, Planning and Procurement of
Equipment and Spares towards Long
Refit of Aircraft Carrier INS Vikramaditya.

Key Skills

- Supply Chain Management.
- Strategy Planning.
- Human Resource Management.
- Budgeting and Resource Optimization.
- Training and Development.
- Disaster Management.
- Quality Assurance and Inspection.

A seasoned professional with over 34 years of work experience with the Indian Navy, Result oriented officer having rich experience in Human Resource Management, Supply Chain Management, Quality Assurance and Inspection. Adept at leading teams in highly challenging environment and achieving objectives to further organizational goals. Holds MBA (HR) degree from Mumbai University.

- About 15 years of experience in Maintenance and Repairs of all types of mechanical equipments fitted onboard Indian Naval Ships.
- Instructional Duties at Naval Technical School, INS Shivaji, Lonavla, Maharashtra (02years).
- Administered Supply Chain activities at Naval Headquarters towards planning and procurement of equipment and spares for operational and refit phase of Indian Navy ships (08 years).
- Spearheaded the entire spectrum of Quality Assurance function at Naval Headquarters.
- Encompassing planning, processing and approval of Quality Assurance plans for entire range of marine engineering equipment for Indian Navy (05 years).





P S SETHI

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Experience Years – 34; **Linked In** – Pawanjeet Sethi

Education

- BE (Electrical & Electronics)
- AMI Electronics & Telecommunication Engineer
- Aeronautical Engineer
- PGDM, IIT Kharagpur

Certifications

- High Power Radar Course (06 Months)
- Communication & Computer Aided Machines (06 Months)
- Linux Security & Networking from CDOT
- Joint Air Warfare Course
- Nuclear Strategic Course
- Supply Chain Management, IIFT

Award/Achievements

- Installation of Radar & Communication Projects.
- Commanded 04 Communication Units/Station.
- Opportunity to serve with DRDO for Strategic Projects.

Key Skills

- Training & Coordination
- Human Resources
- Management
- Organizational Skills
- Team Building & Leadership
- Problem Solving & Counselling

Operations, Maintenance & Installation of Radar & Communication Projects.

Instructor for Radars & Communications.

Management of Radio, NavAids & Air Field infrastructure.

Planning & Execution of AFNET & SATCOM.

Commanding Officer of 04 Communication Units/Station.

Regional Head for Radar, Radio, NavAids, Air field infrastructure, Communications

IT Served in DRDO for Strategic Projects.

Project Management

- First hand experience of Planning, Execution and Installation of Radars & Communication Setup at various adverse terrains. Involved in planning, execution and commissioning of AFNET, SATCOM and Cellular systems in IAF.
- Involved in Siting, Planning and execution of High Value Strategic Installations in DRDO.
- Led installation and commissioning of state of the art Nav aids and Airfield Support Systems at Major IAF bases and Advanced Landing Grounds at North Eastern States.
- Also lead the team for site selection for storage of Bombs, Missiles and Advanced Missiles System.
- As Senior Instructor of Radar & Communication imparted training to Officers and Airmen.

Operations and HRM

- Commanded Communication Units wherein responsible for Operations & Maintenance as well as Management of Men and ensured welfare measures, facilities to the families.
- Also facilitated training and coordination for Jungle & Snow Survival techniques to Officers & Men involved in Aviation.
- Functioned as Regional Head for Radar, NavAids, Air Field facilities and development of infrastructure for Missile System of North Eastern States.
- Functioned as Regional Head for Communication & Information Technology.
- Worked in DRDO for Planning, Development & Execution of Strategic Projects and ensured liaison and team building at various levels.





HITESH KUMAR CHUG

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Experience Years - 28+; **Linked In** - [Linkedin.com/in/Hitesh-kumar-chug-41a4881a](https://www.linkedin.com/in/Hitesh-kumar-chug-41a4881a)

Education

- L.L.B, Delhi University
- B.Sc., Meerut University

Certifications

- Global Supply Chain Management, IIFT, New Delhi
- RTI Workshop (IAF)
- Initiating Officers' Workshop for Appraisals (IAF)
- Advanced Air Traffic Controllers' Course (IAF)
- Ground Control Approach Course (IAF)
- Junior Commanders' Course (IAF)
- Basic Air Traffic Controllers' Course (IAF)

Award/Achievements

- Commendation by Chief of the Air Staff
- Commendation by the Air Officer Commanding

Key Skills

- Leadership
- Effective Communication
- Decision Making
- Administrative Skills
- Forward Thinking
- Perseverance and Motivation
- Confidence
- Diplomacy
- Analytical Reasoning
- Creativity
- Interpersonal Relations
- Adaptability

Over 28 years of proven experience in the Indian Air Force in cross function operations, Administration, HR, Military Diplomacy, Staff Work and Event Management. Led multilingual, diverse groups towards the organizational goals and objectives. Adaptable and transformational leader with ability to work independently and in teams.

Operations

- Over 20 years of experience as an Air Traffic Controller handling complex flying operations and exercises (including International Exercises)
- Over 10 years of experience as the Senior Air Traffic Controller at Air Force Academy and operational bases of the IAF having round the clock operations. Ensuring the highest serviceability state of operating areas and Rescue & Crash Fire Fighting Services, provision of Air Traffic Control services and managing HR aspects of the entire team.

Projects

- As Presiding Officer for Board of Officers for construction of ATS building, runway, dispersals, runway controllers' huts was involved in finalising location, specifications, layout, strength, budgeting etc., along with the MES authorities.
- As Project Officer for construction of dispersals and runway controllers' huts at IAF base ensured their quality and timely completion.
- As SATCO of 03 IAF bases planned the Air Field works as per the allotted budget and effectively supervised their execution.

Administration & HR

- Fast tracked the pensionary and other benefits to the retiring Airmen of the IAF through effective liaison. Represented the IAF in pension adalats, coordinated & finalised the old cases.
- As legal officer of an operational base of the IAF, processed replies of Court Cases and RTIs.
- Was instrumental in creation of IAF placement cell, conduct of first ever Placement Fair by the IAF in 2007 and launch of IAF placement website in 2008. The Placement Fair saw participation of 50+ companies and 3500 retired / retiring officers and Airmen. Successfully managed the CSD canteen of an IAF base.

Military Diplomacy

- 4+ years of experience in Military Diplomacy. Was selected to be delegation member for Staff Talks with foreign Air Forces including 3 held in foreign land (Oman, Vietnam and Indonesia). Was chosen to be part of IAF Aerobatic Teams' delegation to Srilanka in Feb 2021. Was chosen to be part of Young Officers' Exchange programme with Thailand Air Force in 2018.





BHUPINDER SINGH

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Experience Years – 34; **Linked In** – <https://www.linkedin.com/in/bhupinder-singh-973abab4/>

Education

- B E –Elect Engineering
- M Tech – Aeronautical Engineering
- MDBA (Symbiosis University)

Certifications

- Global Supply Chain Management (IIFT, Delhi), 2022
- Project Management (NITIE, Mumbai), 2016
- Senior Defence Management (CDM, Hyderabad), 2019
- Leadership & Behavioural Sciences (CLABS, IAF), 2001
- Methods of Instructions Course (IAF), 2013
- Acquisition Management (MMI, IAF), 2015
- Special Strategic Weapons Course (IAF), 1990
- Junior Commanders Course (IAF), 1993
- Senior Technical Officer Course (IAF), 1996
- MRO Facility Management (IAF), 2000
- Six Sigma Principles Coursera, 2021
- Signals Intelligence Operations (Ex- Germany), 2006

Award/Achievements

- Commendation by the Chief of Air Staff, 2003.
- Commendation by the Air Officer Commanding-In-Chief, 2001
- Commendation by the Air Officer Commanding-In-Chief, 2007
- Appreciation by the Station Commander, 1998
- Award of Category 'Aye' Combat Crew Badge, 1999
- Appreciation by the Air Officer Commanding, 2000

Key Skills

- Human Resource Management and General Administration
- Project Management involving formulation of Qualitative Requirements, Specifications, Request for Proposal, Document Evaluation, Negotiation, Design Review, Infrastructure Creation and Project Implementation etc
- Obsolescence Management study to chart out an appropriate framework to facilitate optimal exploitation of System beyond its specified Total Technical Life (TTL)
- Adaptability to unforeseen situations and derive out of the box solutions to address problem statement
- Analytical acumen to logically perceive complex proposition, analyse and offer amicable solution
- Instructional skills involving formulation of syllabi and conduct of training prior to on job deployment of Ab-initio
- Team building to meet Organisational objectives
- Negotiations during spares procurement Ex-abroad
- Supervision of Equipment Production and Overhaul lines at Base Repair Depot
- Formulation of Quality Assurance SOPs and Quality documents

- *An experienced professional steered multiple project both in IAF, DRDO and with Foreign OEMs. Amenable communicator with excellent analytic acumen and career span of over 34 years in IAF, having cross-functional experience in Techno-logistic functioning, operational deployment and maintenance management of strategic assets for their optimal exploitation. Developed and established effective processes for operations and directed complex logistics functions for projects worth millions.*
- *Formulated obsolescence management programme for Life Extension and Upgradation of Strategic platforms through creativity, innovation and indigenization, inventory management thru planning, forecasting and procurement of equipment hardware/spares ex-abroad.*
- *Unique working experience with Specialists/Engineers from PSUs and other professionals from within India and Foreign nationals.*
- *Passed on rich practical experience to ab initio trainees, while holding appointment as a Head of Training Establishment*

Project Management

- Established a Major Repair and Overhaul (MRO) facility to undertake repair of aggregates of Strategic Weapon system with close association with OEM formulated related processes for implementation of project within scheduled timelines and effective cost measures.
- Participated in Design and Development and review of Integrated Logistic Support and Training document of a net-centric Weapon system developed by DRDO in collaboration with Foreign OEM.
- As Director at Air HQ, led multiple composite teams comprising reps of DRDO, PSUs and OEM for System Integration, Testing and Evaluation.
- Led installation and commissioning of state-of-the-art Nav Aids and Airfield Support Systems at major IAF base under a modernization project of IAF.
- Supervised rolling out of IAF's latest technology initiative to automate and integrate various maintenance management functions covering verticals from Aircraft to Ground Systems under project e-MMS.

Operations Management

- Deployed of Air Defence weapon systems at remote locations and optimally exploited for their optimal operational utilisation during stand-off with adversary.
- Created production lines at Medium Repair and Overhaul (MRO) facility to enhance annual productivity with reduced Turn Around Time.
- Evaluated airfield vintage assets and planning modernisation infrastructure to facilitate net centric operations.
- Effectively planned and utilised Signal Intelligence assets to decode disposition of adversary.
- Negotiated tactfully with teams of CIS(Ex-USSR) countries for procurement of critical spares to augment depleting spares inventory in IAF.
- Digitized workflow by implementing an ERP for Strategic weapons, Aircraft, and other Ground systems, thus eliminated manual planning and data entry systems.

Supply Chain Management

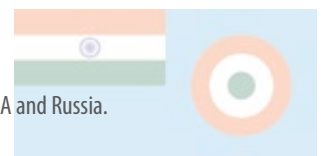
- Executed Capital and Revenue Procurement including Integrated Logistics Support (ILS) design review for weapon Systems procured Ex-abroad)
- As a part of Obsolescence Management, formulated Life Extension, Refurbishment and Upgradation programmes to utilise Weapon Systems beyond specified Life Cycle.
- Forecasted spares demands, shortlisted vendors for in-house indigenisation and procurement Ex-abroad. Reviewed Manufacturer Recommended List of Spares (MRLS) for sustenance of fleet of Airfield Radars and Strategic Weapons.
- Carried out a study on failure of spares for avionics aggregates based on the "Failure Pattern" data for fast track procurement Ex-abroad.

HR Management

- Headed Field Training Unit involved in training of strategic weapons combat crew, Signals Intelligent Unit tasked to acquire and decode disposition of adversary and Technical Type Training School to impart training on various Strategic Weapons to ab-initio Officers and Men prior to their field assignment
- Training performance evaluation exercises through periodical review to improve training standards and initiated appropriate corrective actions to benefit the organization.
- Organized training programmes, seminars and workshops for instructional staff and at off-bases for field staff for enhancing their technical skills.
- Tactfully addressed intricate and complex issues during manpower deployment at High Altitude Area and difficult terrains with application of logical acumen, professional and interpersonal skills.

International Exposure

- Trained at OEM premises in Germany on Signal Intelligence Systems Operations
- Identified and procured critical equipment from CIS(Ex-USSR) countries.
- Participated in acquisition processes for procurement of Weapon Systems from Israel, USA and Russia.





HIMANSHI SINGH

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Experience Years - 23years; **Linked In** - Himanshi Singh

Education

- MA
- B Ed

Certifications

- Diploma in Materials Management
- Diploma in Supply Chain Management

Award/Achievements

- Mrs International Glam Icon 2021
- Mrs Noble Queen 2021
- Brand Ambassador Veenus Miss India

Key Skills

- Supply Chain Management
- Human Resource Management
- General Administration
- Leadership Training & Development
- Interpersonal Communication
- Operation & Strategic Management

A dynamic, reliable and efficient military leader with 23 years of diverse experience in Operations, Human Resource Management, Supply Chain Management, Administration, Crisis Management and Training with a professional objective of joining a motivated and goal driven organization. Highly adaptable with a focus to utilize the skills acquired in the best possible manner to achieve the organizational objectives.

Since March 1998 with Indian Army as Executive Officer. As a Joint Director (Human Resource Management and Administration) In Present.

- Managed core HR profile including Recruitment, Performance Appraisal, Manpower Planning and Counseling for the complete strength of 250+ independently.
- Carried out regular performance review of 75+ subordinates for identifying their new strengths, improving their quality of work and assessing them for a higher vertical growth.
- Experienced in coordinating various official, social and cultural events for the strength of 2000 employees.
- Controlled and coordinated manpower planning during mock drills and other inspections.
- Manage end to end Administrative HR including Documentation, Payroll, Attendance/Leave documents and records.
- Over viewing the supply chain Management of Combat Vehicle spares and other combat & security equipments.
- Managed non public funds of Indian Army.
- Monitored and Managed Annual Budgets of Provisioning, accounting and Procurement of Indian Army.
- Supervised the management of Army Auditorium with a footfall of 1000 persons every day.
- Construction and Management of state of Art Food plaza and Bar with Modern Amenities.
- Maintained high level of Moral among the Personal under command/charge and governing their welfare and discipline.

As a Joint Director (Training, Welfare and Development of Youth) - 2013-2019.

- Directed & supervision entire training activities for youth in MSU Baroda.
- Training & conduct of Pre-Republic Day contingent for Group HQ Baroda.
- Coordination and conduct of Bharat Lauh Yatra. Cycling expedition throughout Gujarat with seamless liaison with civil dignitaries.
- Conducting Youth enrichment programmes, seminars, Motivational lectures and felicitation events.
- Active Participation in Antidrug awareness, water body cleaning, Greenathon and AIDS awareness programmes.

As a Senior Manager - 2010-2012.

- Steering the overall planning, direction for identifying, developing and implementing initiative executive and leadership development, office development, performance managements and succession planning.
- Lead a team size of 75 personnel and managed upto 800 personnel on the payroll.
- Seamless transition of cash payment to bank transfer of paychecks for industrial labour incorporating the facilities of Mobile ATM Vans.
- Conducting inquiries (Court & board of Inquiry) and member of Recruit & Promotion Boards.
- Infrastructure planning and execution of skill development for children with disabilities at ASHA School Delhi Cantt by closely working with Ministry of Social Justice & Empowerment.
- Fund Raising for the school for children with disabilities by Planning/organizing Events like Jagjit Singh Nite/Diwali Mela/Equine therapy shows.
- Conduct of visits of foreign Dignitaries and briefing them on new models of skill development for disable children.

Member of India Army delegation to brief Parliamentary committee on grant of permanent commission to women officers in the Defence Forces. Mar 1998-2010

- Handled various appointment with Ordnance Corps of the Indian Army including Ammunition depots and store ware housing for Rajasthan to NE region of the country





N KUMAR

Email - nkumar120665@gmail.com ; **Ph** - +919482430337; **Age** - 56
Experience Years - 34s; **Linked In** - narayanaswamy-kumar-776730211

Offering 34 years of rich experience (Indian Army- ARMY SERVICE CORPS) as astute leader with cross functional expertise in Administration, Hospitality, HR, Logistics, training of NCC cadets, conduct of Dussehra parade procession, Fleet/Stock & Inventory, Air Maintenance, Petroleum, Supply Management and Security compliance. A competent professional with right blend of quality education, rich experience and job skills acquired under dynamic work environment and demographics, with a diverse workforce and through a broad spectrum of job assignments.

In quest of challenging leadership position by applying creative problem solving and lean management skills with a growth-oriented company and to forge ahead with exceptional bottom-line results in pursuance of organizational objectives as also to carve a promising career for self-fulfilment.

Education

- MA(Sociology)- Alagappa University (Pursuing)
- B.Com- Bharadhidasan University
- Diploma in Petroleum Technology and Oil Management (IOC, Mumbai)
- GIS -Geo Informatics Course (Special Analysis in GIS, Mapping & Remote Sensing)
- (College for Advance Computing) Mohali
- Diploma in Computer Application , APTECH Trich (TN)

Certifications

- Global Supply Chain Management, IIPT, DELHI
- Hospital Adm & Management, DY Patil University, Pune.
- Tank Transporters Course, ASC Training School, Gaya.
- DISASTER Management Course, IGNOU.
- Logistics/Inventory Management College of Materials Management, Jabalpur

Award/Achievements

- Conducted International Level Integration Camp with Maldives in Kerala.
- Conducted various NCC camps i.e Leadership , TSC, VSC, NIC , RDC, SSB Capsule and All India Camps.
- Organized several sports events including Shooting Competition etc.
- Organised Naval Band and Dusshera Parade Procession in Mysuru for 3 yrs

Key Skills

- Supply Chain Management
- Petroleum Products Management
- Air Maintenance/Cargo Management
- Geo Informatics (Spatial Analysis & Remote Sensing)
- Risk & Crisis / HR Management
- Strategic Planning
- Capability Management
- Budgeting & Forecasting
- Procurement (Revenue & Capital)
- Safety & Security Management
- Real Estate Management

Officer Commanding , Unit (Ranchi) [Dec 2019- Till date]

(Direction, Logistics, Fleet & HR Management & Administration) (Employees reporting-160+)

- Handled flow of Military Fleet HMT, MHC through Indian Railways during COVID-19 first wave.
- Prepared efficient discard plan and execution of MT fleet.
- Organised and conducted Hill Driving Training and Testing for the Army drivers.

National Cadet Corps , Officer Commanding and Adm Officer

(TAMIL NADU , KARNATAKA AND KERALA) 10 YEARS [Jun 2010-Dec 2019]

(HR Management, Training ,Event Management) (NCC Cadets reporting-2500+)

- Motivated the youth to take career in Armed Forces.
- Conducted various types of other NCC camps i.e Leadership Camp, TSC, VSC, NIC , RDC, SSB Capsule and All India Camps.
- Organized several sports events including Shooting Competition etc.
- Organised Naval Band Procession and Dusshera Parade Procession in Mysuru for 3 yrs.

Administrative Officer & Stock Officer (Rajouri & Kashmir) [Sep 2009-Oct 2010]

(Logistics & Supply Chain Management & Administration) (Employees reporting-200+)

- Managed a Nodal Depot with huge inventory of stocks (Bulk & Pack) for provisioning over 20000 troops.

Company Commander & Unit Adjutant -secretarial Role (Kapurthala) [Mar 2007-Sep 2009]

(Heavy Vehicle Fleet Management / HR Management/) (Employees reporting 300 +)

- Transported Tanks between locations in Desert and forward areas in coordination with Indian Railways.
- Trained Raw /Light vehicle drivers into Heavy Vehicle with Tanks and Guns.

Officer Commanding, (Secundurabad) [Mar 2005-Mar2007]

(Logistics & Hospitality Management & Administration) (Employees reporting-300+)

- Handled flow of Military Fleet through Indian Railways on different wagons as per their loading capacity and height.

Depot Stock Officer And Adm Officer (Advance Base Supply Depot, Guwahati)

Eastern Logistic Hub [Jul 2003-Mar 2005]

(Logistics & Supply Chain Management) (Employees reporting-15000+)

- Managed a Nodal Supply Depot and removed bottlenecks in supply chain. Reduced freight cost & prevented losses.
- Identified potential vendors, formulated policies, set long & short-term goals & resolved conflicts

Company Commander & Unit Adjutant-secretarial Role (Missamari) [Aug 2002-sep 2003]

(Administration, Animal Transport , Transportation, Hospitality) (Employees reporting-800+)

- Control and Administration of Animals. (Provisioning, Distribution and Training of Animals (Mules and Horses) Animal Transport

Air Maintenance Officer Of Army Supply, Unit (Chandigarh) [Sep 2000-aug 2002]

(Logistics & Supply Chain / Cold Chain Management & Administration) (Employees reporting-600+)

- Preparation of loads (heavy, normal and awkward loads) for air dropping/landing in Dropping Zones.
- Air maintenance in accessible forward hilly area.

COMPANY COMMANDER / QUARTER MASTER (Kashmir Valley) [Sep 1998-Sep 2000]

(Logistics, Security & Supply Chain Management) (Employees reporting-120+)

- Participated in war mobilization efforts during Operation Vijay/Parakram along J&k Border.
- Controlled Sudan Pump operation for forward Area Air Dropping & Air Force.





DEBENDRA NATH RATH

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Experience Years - 35

Education

- B Com
- Diploma in civil engineering

Certifications

- Global supply chain management from IIFT
- Fire fighting n security management
- ADP SAP

Award/Achievements

- Commendation by Director General Naval Project

Key Skills

- Managing multiple construction projects from inception to completion.
- Inventory management for more than 10000 items.
- Operation management.
- HR, training management and administration
- Informed decision making
- Senior level managerial and problem solving
- Training and team building.
- Developing Standard Operating Procedures.
- Adaptive to show results in diverse fields.
- Enthusiastic to learn

Indian Army professional with good communication skills experienced with construction management, general administration, project management, risk management, facility management, hospitality management, risk management. Highly knowledgeable in a wide variety of professional discipline and possess team-based management style cupped with zeal to drive visions into reality and achieving the same through effective mentoring, training and career planning.

Project & Contract Management

- Planned, Envisaged, preparation of project documentation, coordinated and executed more than 15x Major works, Special repairs as executive and project management group.
- Budget planning
- Contract management
- Spearhead maintenance of complete organisational jurisdiction

Operation Management

- Responsible for effective management of ratio and catering of more than 3500 men in hostile area
- Forecasted spare and equipment requirement prepared an annual budget, schedule expenditure analysed and initiated corrections
- Performed through analysis of inventory and ensured in effective utilisation, identified needs, procured rapt and stores, maintained data and reduced expenditure.
- Prepared SOP to simplify process to accentuate.
- Operational efficiency through timely procurement, distribution and processing of inventory
- Identified demand gaps to provide a ready inventory management and planned yearly, quarterly repair and maintenance of equipment and stores

Logistics And Supply Chain Management

- Facilitated end to end supply of material flow to provide storage despatch and out bound logistics to ensure higher serviceability.
- Focused in eliminating and minimising waste and loss in supply chain.
- Forecasted, procured and optimised inventory for more than 10000 items.
- Forecasted maintenance requirements and negotiated with vendor in increasing the credit line for availability of unit equipment and clothing.

Training and Administration

- Planned and conducted OJT for supervisors and teams
- Supervised teams in ensuring equipment/store availability
- Tracked progress of undergoing trials and studies
- Automation of all offices, procedures standardisation of security drills and installation of security related equipment

Land and Estate Management

- Responsible for land and estate management of 4C Cat A and Cat B organisations
- Ensured land survey finalised boundaries and removed encroachments
- Dept with land cases in court of law





BPS GREWAL

Email - birendra.grewal@gmail.com ; **Ph** - +918847392831; **Age** - 44

Experience Years - 20+; **Linked In** - <https://www.linkedin.com/in/birendra-grewal-22b3b516>

Education

- MSc (Defence and Strategic Studies) (2013-14, 1st Div)
- MTech (Mechanical) (2007-2009, IIT Bombay, CGPA-9.27)
- BE (Mech) (1996-2000, Pune University, 1st Div)

Certifications

- Global Supply Chain Management (ongoing, IIIT, New Delhi)
- PG Certificate Pgme in AI & ML (2020 – 2021, BITS Pilani, CGPA-9.27)
- Pgme in AI & ML (2019- RBCDSAI, IIT Madras,2019)
- Operational Research & System Analysis (CDM, Secunderabad)
- Marine Engineering Specialisation Course (2002-2003)
- Member Institute of Engineers, India (2015-present)
- Member Institute of Marine Engineers, India (2019-present)

Award/Achievements

- Fielded tri-Services cases for accord of AoN to the tune of approx. Rs 4500 Crs under Capital route.
- Part of high-level team providing inputs for formulation of DAP-2020 to MoD.
- Undertook all activities for Contracting and post Contract management for procuring Marine Engineering Spare Parts, Tools and Accessories to the tune of approx. Rs 600 Cr under Revenue route.
- High Level Project Management exposure in PMO of a Rs 6000 Cr shipbuilding project.
- In-house repairs of shaft-line in foreign waters contributing significantly to unit being awarded 'Unit Citation'.
- Exceptional handling of personnel and equipment to achieve highest number of days at sea.
- Vice Chief of Naval Staff Commendation Card-2019. Best All-round Officer and First in Overall Order of Merit-MESC.

Key Skills

- Planning, Communication, Execution, and Project Management of large complex projects
- Artificial Intelligence & Machine Learning
- Defence Acquisition Procedures
- Formulation of RFI, Benchmarking, CNC, Contracts, and post Contract Management
- Exploitation, maintenance and troubleshooting of Heavy Engineering equipment.
- Policy planning & execution
- Change Management
- Strategic planning
- Negotiation
- Python 3.6, MS Office®, Wordpress® & Tableau®-ongoing

A Military Leader with 20+ years of myriad experience in strategic procurements, contracts, project management, operations, logistics and heavy engineering. I have comprehensive operational experience in heading highly qualified and skilled personnel in multi-faceted, challenging working conditions. From Global operations like Anti-piracy patrols to technical negotiations with the toughest multi-national OEMs, I have been commended for displaying utmost professionalism. My strong inclusive leadership, ability to manage diverse stakeholders, coupled with clarity of thought and decision-making ability, backed with highest education in both technology and management would enable development of sustainable strategies and successful execution of operations. My close association with DAP-2020 during its formulation and subsequently, has assisted me in progressing proposals for Business Process Re-engineering for greater streamlining of procedures and increasing ease of doing business. I like to stay abreast of niche technologies like data analytics, artificial intelligence and machine learning and their utilisation for data driven decision making.

Joint Director (Jul 2020 – to date)

- Provided various inputs for formulation of Defence Acquisition Procedure -2020 (DAP-2020).
- Facilitated accord of AoNs under DPP-16 and DAP-2020 for various high value tri-Services procurements to the tune of approx. Rs 4500 Cr.
- Progressed cases for undertaking 'Business Process Re-engineering' on various policy related aspects of DAP-2020.

Joint Director (Marine Engineering) (Apr 2018 – Jul 2020)

- Formulated and executed major policy decisions on instrumentation and control systems from apex headquarters.
- Prepared Statement of Technical Requirements (SOTRs) based on study of functional requirements, environmental & operational conditions and results of feasibility study through market survey for cost effective solutions.
- Undertook all aspects of procurement (RFI, AoN, RFP, Benchmarking, Trials, CNC, Contract formulation and post contract management) for a large number of high value cases to the tune of approx. Rs 600 Cr with DPSUs, OEMs, FOEMs etc. under both Revenue and Capital procurement.

Chief Technical Officer (Jul 2016 – Apr 2018)

- Planned, organized, administrated, controlled and managed all engineering department activities including maiden Medium Refit.
- Undertook safe exploitation of all equipment under my charge through continuous condition monitoring towards achieving highest number of days at sea
- Undertook two tours of anti-piracy patrols of 100 days each within one year.
- Undertook successful fuelling operations with USN tankers after a gap of approx. 10 years by formulating experience-based SoPs.
- Instrumental in Ship being awarded the 'Unit Citation' by undertaking exacting repairs in foreign waters with minimal support.

Manager (Repair Rate Contracts) (Feb 2016 – Jul 2016)

- Managed large number of repair rate contracts with multifarious vendors to provide seamless and timely repair assistance to operational and refit ships.
- Undertook need based day to day dynamic planning and scheduling of repair activities onboard various ships leading to minimum downtime of platforms and equipment.

Technical Training Manager (Apr 2014 – Feb 2016)

- Undertook instructional duties and training of approx. 1200 personnel from 10+2 entry level to BTech entry level, including design of curriculum, planning of outdoor training activities and ensuring correct career profile.
- Instrumental in setting up of Centre of Excellence (Marine Engineering) and formulation of roadmap for the organisation and its charter.
- Undertook numerous studies on various aspects related to Marine Engineering.

Senior Engineer Officer (May 2011 – May 2013)

- Responsible for operation and maintenance of all engineering machinery including Main Gas Turbines, Diesel Alternators, Air Conditioning/Refrigeration Plants and auxiliary equipment like Oily Water Separator, Pumps, Compressors, RO Plants, Fire fighting and Damage control equipment.
- Responsible for undertaking all shipboard activities for docking and undocking of platform.
- Planned and executed all refit related activities contributing to early completion of Engineering department work package, leading to completion of refit before time.

Deputy Manager (Engineering) (Jul 2009 – May 2011)

- Planning, scheduling and execution of heavy engineering activities for undertaking refits.
- Providing critical engineering support to operational ships in compressed timeframes towards ensuring minimum downtime.
- Managed all aspects of HR Management and Development including selection, staffing, training and development, performance appraisals, motivation, grievance handling, attrition control, discipline and welfare in large multi-cultural team of over 600 personnel.
- Formed a Quality Circle with the shop personnel for improving quality consciousness.
- Strict compliance to environmental and safety guidelines for better and safe working conditions for workers. see less

Deputy Director (Design) (May 2007 – Jul 2009)

- Forecasting, preparation of budgetary estimates, monitoring of Yard activities and analysis of reports as part of Project Monitoring Team of approx. Rs 6000 Cr shipbuilding project.
- Handled conclusion of contract with shipyard and monitored discharge of contractual obligations for the project



ANISH MADHAVAN

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Experience Years – 20

Navy officer with PG from two IITs, an MBA and PMP, having varied experience in Operations and Program management in multi-cultural environments in India and Russia, managing civilian and military teams. Skills gained through hands-on exposure and leadership in organizational change and transformation, people development, supply chain management, negotiations, as well as 24x7 operations.

Education

- PGDM, JBIMS, Mumbai 2015
- M.Tech (Corr Engg & Mat Science), IIT (Bombay) 2008-10 (9.91 CGPA, Dept Topper)
- PG in Naval Construction, IIT (Delhi) 2003-05 (9.4 CGPA, Silver medalist)
- B.Tech (Naval Arch), CUSAT 1998-03 (1st Class with Honors (75%))

Certifications

- Project Management Professional (PMP), PMI Dec 21
- Global Supply Chain Mgmt, IIFT, New Delhi completing: Feb 22
- ISO 9001:2000 Certified Lead Auditor

Award/Achievements

- Awarded by the Commander-in-Chief on two occasions
- Selected on merit for 02 yrs overseas deputation in Russia
- Fully sponsored by Indian Navy for undergoing MTECH at IIT Mumbai post rigorous selection process /interview
- Selected on merit for fully sponsored PGDM at JBIMS
- One of the youngest officers to be nominated by the organization for a prestigious non-gallantry award by the president of India

Key Skills

- Deep experience in Operations management, leading unionized civilian teams of up to 1500 personnel, in 24x7 environment
- End to end Program management in India and Russia, in Programs of up to INR 500B, managing ambiguity and cross functional stakeholders
- Setting up processes and infrastructure where none exist, for productivity enhancement, long term, and scale
- Change management and organizational transformation, including quality and risk management
- Strategic planning, negotiations, and forecasting

Directorate of Naval Apr 2018 – To date

Senior Program Manager/ Joint Director (Commander)

Heading two separate verticals viz. Program Management and Technical Design (Naval Architecture) of the most ambitious ship building program of Indian Navy (07 ships in two yards) with a budget of INR 500 B.

Key Responsibilities: -

- Leading a 200-member team with single point responsibility for all aspects of Contract, Program Management, Financial forecast, control and management
- Lead and manage governance reviews/audits at both corporate and business unit level, including negotiations and managing all stakeholders such as PSUs, MNCs, MSMEs, Research Organizations, and Government Bodies including Prime Minister's Office and Ministry of Defence/Finance
- All design related aspects pertaining to naval architecture and cross functional integration including approval of drawings
- Led end-to-end procurements for mission critical equipment enabling faster turnarounds in processes

Achievements: -

- Formulated strategy and catch-up plans restricting COVID-19 impact on project timelines to less than the government sanctioned Force Majeure of 06 M.
- Prepared detailed report and managed stakeholders buy-in for limiting time/cost over runs within sanctioned limits (<10%) for 2nd stage project sanction approval by Ministry of Defence/Cabinet Committee on Security
- Ensured maiden adoption and implementation of Integrated Construction design and build philosophy by shipyards and design organisation to reduce delivery timelines by 35%
- Steered development and implementation of customised PDM/PLM suite for the project enabling 100% digital approvals and communications/knowledge management

Naval Dockyard, Visakhapatnam Feb2016 – Mar 2018

Head of Production Department (Fabrication), Senior Manager (Commander)

- Head of an industrial unit, with approx. 1000 employees, in the largest ship repair and modernization dockyard in India with added responsibility (for 08 months) as head of entire Division comprising three cross functional business units of 1500 people
- Executed 18 challenging projects each varying between 3-18 months while spearheading turnaround of the unit during a turbulent phase of industrial unrest precipitated due to various Government policy changes
- Instituted a central purchasing system to manage orders and inventory reducing average processing time of contracts by 30% and average cost savings by approx. 20%
- Established a dedicated safety and occupational health wing helping achieve zero fatal accidents and 50% reduction in minor/near miss incidents

Warship Overseeing Team, Kochi, India May 2013 – Jan 2016

Client Representative, Technical Acceptance and Trials Authority (Lt Commander)

- Part of the overseeing team of India's first Indigenous Aircraft Carrier project worth INR 230B. Responsible for customer acceptance of structure/equipment installation as well as all Quality Control aspects of the ship under construction
- Established inspection and acceptance criteria while clearing inspections and bills worth around INR 13B with a cross functional team of 50 personnel

Warship Overseeing Team, Russia Apr 2011 – Apr 2013

Client Representative, Technical Acceptance and Trials Authority (Lt Commander)

- Selected on merit for overseas deputation in Russia to oversee the time, cost and quality aspects of USD 2.35 B Aircraft Carrier Program
- Led a team of seven personnel successfully conducting over 10,000 inspections and quality checks
- Negotiated and ensured implementation of more than 500 design modifications by the Russian Side within the project cost
- Controlled release of six stage payments worth approx. USD 135 Mn post conducting QC/acceptance checks

Naval Dockyard, Mumbai Jul 2005 – Jul 2008

Deputy Manager (Lt/ Lt Commander)

- Headed a business unit within the department of approx. 10000 industrial employees
- Hands on experience of solving technical and logistical challenges by building and nurturing a team while being an empathetic yet assertive leader



PN KRISHNA KUMAR

Email - pn.krishnakumar44@gmail.com; **Ph** - +917702530609; **Age** - 48

Experience Years - 30; **Linked In** - www.linkedin.com/in/wing-commander-pn-krishna-kumar-387069228

Education

- B.Com
Osmania University 1995
- M.Com
Mysore University 1998
- MA (Sociology)
Anna malai University 2002

Certifications

- Appraisal Workshop
- Advance Prof Knowledge & Distance Learning
- Air Traffic Controller Adv Course
- Intermediate Air Staff & Distance Learning
- Basic Prof Knowledge & Distance Learning
- Ground Control Approach
- Basic Air Staff Course Distance Learning
- Basic Air Traffic Control Officers

Award/Achievements

ATC Controller Cat 'AYE' 2013

Key Skills

- Informed decision making
- Senior level managerial for Analytical and problem solving
- Result oriented.
- Managing multiple projects till completion
- Developing Standard operating procedures and work plans.
- Training and team building
- Adaptive to show results in diverse regions and work ethos
- Enthusiastic to learn

To utilize military and civil aviation experience in the Indian Air Force and leverage skills relevant for senior level managerial positions in aviation industry to enhance the organizational potential as well as personal growth by shouldering responsibilities and take up new challenges.

Analyzing dynamic air situation to take quick and correct decision forms a critical part of an ATCOs work profile. IAF operational flying adds new dimensions to such decision making process with higher traffic density, mixed operations and lower reaction time. In addition to achieving the ATS objectives, have an important role to play in realization of organizational objective of mission accomplishment. Proactive in management of air traffic and facilitate smooth conduct of military operations, as operational freedom and safety are to be ensured simultaneously.

An ATCO of exceptional all round ability who is capable of performing all the duties specified for a controller including radar control, with higher levels of domain knowledge. Proficient in handling traffic with superlative skill was recognized of such controlling skills that I was categorized as Cat 'AYE' in 2013 the highest ATC category.

Achieving the objectives of prevention of collision and simultaneously facilitating expeditious flow of air traffic that requires a fair degree of controlling skill. In order to achieve the desired balance between operational capability and safety. Steering air operations with focus and overseeing their implementation to ensure achievement of preset goals and mission.

Planning and evaluating of new airfield projects and Modernization of Airfield Infrastructure (MAFI) Pan India and maintenance in terms of objective, outlays, time span etc with minimum hindrances to flying activities.

Providing congenial work environment for safe flying environment with optimum and effective utilization of available human resources, equipment's and support material in all weather and topographical conditions PAN India.

Improve the productivity of each section by eliminating discomfort and fatigue in the organization through professional training, Practical exposure, and On Job Training and welfare measures.

Statutory compliance at all levels involving liaison with external agencies & Govt. authorities. Decades of experience in Airport management slot Management/flight scheduling/approval procedures at joint user aerodromes. Well versed in Aerodrome operations by day and night. .





P LAKSHMY

Email - lakshmy86@gmail.com ; **Ph** - +918972243111; **Age** -35

Experience Years - 10; **Linked In** -<https://www.linkedin.com/in/sqn-ldr-lakshmy-p-585744122/>

A strategic thinker and diligent and adaptable professional, with 10 years of experience in driving strategic initiatives to realize bottom-line results, effective communication and inter-personal skills, intellect and executive presence to shoulder responsibilities in various strata of leadership, domains of aerospace maintenance, operations and project management. Significant experience in building, leading and motivating large cross-functional teams and achieving organizational goals.

Education

- B-Tech in Electrical and Electronics Engineering/Govt Rajiv Gandhi Institute of Technology
- Post Graduate Diploma in Aeronautical Engineering (Electronics) / Visveshvaraya Tech. University
- Specialization training on IACCS, VCCS, COTS ADHS and RDP.
- IACCS 'A' Level Course
- IRON 'A' Level Course

Certifications

- Appraisal Workshop
- Basic Prof Knowledge Course
- Basic Air Staff Course
- LSSGB
- Certificate Course in Global Supply Chain Management/IIFT New Delhi(Pursuing)
- PMP(Pursuing)

Award/Achievements

- Installation, operationalization and mid-level upgradation of Project IACCS.
- Attaining above 99% serviceability state of mission critical assets during Nation wide exercises.
- Officer-in-Charge events during the President visit to unit.
- Successfully managed the planning, coordination, execution of a multinational project involving India and overseas (Wipro, HCL, TATA Power SED, BEL, Elta) by facilitating discussion, decision making, and conflict resolution.

Key Skills

- Program Management
- Strategy Planning & Execution
- Risk\Crisis Management
- Resource Planning & Estimation
- Budgeting & Cost Optimization
- Team Building & Leadership
- HR Planning & Management
- General Administration
- IT Project Management

Operations Management:

- Officer in-charge of IACCS (Integrated Air Command and Control System) and VCCS (Voice Command and Control System) in a premier IACCS Node.
- Participated in various Joint services exercises and ensured 98 % availability of equipment in all sub-nodes, Network Operations Centre, Command/Air HQ.
- Carried out the responsibility of System Administrator and proactively provided uninterrupted and integrated Radar picture in the IACCS node/Sub-nodes, Command/Air HQs and Network Operations Centre.
- Carried out periodical audits in various IACCS nodes and responsible for implementation of the Information Warfare Policies.
- Operation management of vintage Automatic Data Handling System (ADHS). Reviewed and improved the existing maintenance practices to sustain ADHS.
- Subsequent decommissioning of ADHS system and installation of Radar Data Processing Equipment"
- Maintained >98% operational serviceability record for three consecutive years for the IACCS Node. Managed AMC with BEL, AEM, Millennium and TATA POWER SED for two years, following which all the new projects were taken on the inventory of the IAF.
- Responsible for maintenance, servicing and operation of Navigational and Electrical System to support the flying operations in an elite flying base. Led the Maintenance and Rectification Team for Air Traffic Control Radars and other landing aids.
- Create cost effective and executable proposal for optimum utilization of vintage equipment ranging from Radars, Radio Sets and Arrestor Barriers.
- Undertook replacement of Arrestor Barrier nets at both ends of runway.
- Officer in charge for maintenance, operation and serviceability of Mig-27 Simulator and Electronic Warfare Lab for Mig 27. Conducted EW Exercise in 2017.
- Tactfully handled and assisted the organisation, as part of the fact finding body, in appropriate and time bound resolution of cases during investigations and Court Marshal in both technical and administrative arenas.
- Formulation of various contingency plans and simulation of contingency, ensured readiness of the team to act swiftly to all kinds of exigencies.
- As Technical Manager, successfully planned, executed and supervised over major maintenance servicing and repairs operations, of ground equipment ensuring operational readiness of the assets.

Project Management

- Commissioning of IACCS/VCCS/IRON/Datawall in coordination with Directorate of IACCS(Air HQ),M/s BEL, AEM, Millennium Automation and TATA POWER SED.
- Carried out Joint Receipt Inspection (JRI), Site Acceptance Test(SAT) of equipment hardware and software and formulated Standard Operating Procedures(SOPs) for Project IACCS,VCCS,IRON.
- Undertook Mid level upgradation of Project IACCS.
- Supervised the implementation of Project MAFI (Modified Air Field Infrastructure) in an elite frontline flying unit.
- As Officer in Charge of Maintenance Control Centre of an elite Frontline Flying Unit, facilitated the smooth implementation of the Enterprise-wide Asset Management System (called project e-MMS) and enabled seamless migration from paper-based maintenance system to the new automated system. Effectively liaised with higher echelons, Wipro and other sub vendors. Organized the review meetings for monitoring and communicating project progress.
- Undertook joint feasibility survey with technical teams and OEM, prepared an executable action plan and collaborated with cross functional stake holders for Runway Resurfacing and upgradation of infrastructure for IAF's new acquisition system, Rafael Project.
- Prepared the designs and initiated the Work Services required for existing Infrastructure; planned and executed additional Infrastructure for new system.

HR:

- Administered station security, intelligence & welfare activities.
- Executed HR functions for 100+ professionals which includes performance reviews, employee grievances redressal, appraisals, leave management, discipline, counselling, conflict resolution, welfare, rewards and appreciation.
- Motivated & managed a team of 100+ personnel to carry out round the clock maintenance operations during National Level Exercise.
- Incorporated policies for, leave planning, work scheduling & delegation, welfare, rewards and appreciation.
- Carried out security audits and formulated SOPs for air-base.
- Managed in budgeting and digital transformation of Non Profit Ventures (Gas Agency & Cinema Hall)
- Trained Air warriors in the newly inducted systems.





ANIL MALIK

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Experience Years - 10; **Linked In** - <https://www.linkedin.com/in/anil-malik-412965192>

Education

- Post Graduate Diploma in Defence Management and Strategic Studies University of Madras 2012
- Bachelor of Arts Punjab University 2010

Certifications

- Certificate Course in Business Management (GSCM) IIFT Delhi Pursuing
- Certificate in Self Defence Course New Delhi, 2019
- Certificate in Chemical Biological, Radiation and Nuclear CBRN, Training School, Bhatinda 2016
- Certificate in Weapons System University of Pune 2012

Award/Achievements

- Certificate of Excellence from DG-NSG: 2019
- Medal of Excellence from GoC, 2014
- Identified 1st Officer of the unit for Long Patrolling 2014
- 5+ Letters of Appreciation Various Tenures

Key Skills

- Strategic Planning
- Work Scheduling and Assessment
- Vendor Management
- Training and Mentoring
- Adept Communication
- People Management
- Stress Handling

A multifaceted Indian Army Officer with 10+ years of experience in leading teams to accomplish ambitious goals. Expertise in strategic planning, data collection & analysis using statistical tools and risk mitigation. Deadline oriented, with a strong ability for multitasking and coordinating within cross-functional teams across geographies. Extensive experience in translating long-term vision and strategy into actionable plans. A result-oriented problem solver with the capability of reversing negative trends, controlling cost, maximizing productivity, and delivering on time on critical projects that have increased system efficiency and organizational effectiveness.

Security Management

- Successfully produced, analyzed, and disseminated intelligence to subordinate units and managed all areas of personnel, physical and information & cyber security at the International Border.
- Actively involved in designing the security layout of operational bases and constantly evolving its design according to changing needs and circumstances; prepared & updated SOPs & manuals.
- Maintained a safe and secure environment by assigning patrolling duties and monitoring premises in Counter Insurgency areas/ large areas ensuring zero infiltration.
- Experienced in analyzing information pertaining to potential threats to provide the best tactical decisions for the situation at hand; conducted joint operations with Indo-Tibetan border police.
- Analyzed extant policies developing innovative solutions to augment the security of operational area undercharge by identifying and sealing vulnerable points and platforms.
- Scrutinized potential locations & developed mobility plans for the deployment of radar units during war-time requirements.
- Have successfully conducted and coordinated multiple convoy movements for changing/ forward locations by intensive planning of route charts, halts, etc., and ensuring security both during movement and deployment in 50kms long stretch of inhabitable areas.

Operations & Supply Chain Management

- Applied lean process improvement to increase productivity per hour; used methods of ABC analysis to achieve ~4.5% reduction in Scaled inventory and determined the right amount of stock to keep on hand.
- Organized and procured inventory of supplies, tools, and equipment for ensuring effective working of 200+ vehicles, responsible to schedule their periodical preventive maintenance and repair to ensure their optimal performance.
- Expertise in on-site monitoring, conducting root cause analysis of failures, and streamlining operations to minimize downtime.
- Channelized overall management of Procurement Process, Cost Reduction, Contract Negotiation, Deliveries Management, Vendor Relations, and Vendor development at various Units.
- Appointed as Inflight Security Officer ensured safety and security of domestic and international flights; also imparted training to special operative officers in profiling passengers and neutralizing hijackers.
- Pivotal role in mapping of 110 airports by performing detailed study of technical details and data so as to identify strategical areas of action during an emergency.
- Responsible for the efficient functioning of Army Canteen by ensuring effective inventory management, smooth functioning of the supply chain, and integrating real-time accountancy procedures.

Administration and General Management

- Created a strong team presence, with consistent achievement in motivating and engaging employees, built up top-performing teams in the organization improving cross-functional working.
- Implemented people capability maturity model to enhance the work ambience & morale of employees, increased work optimization levels.
- Core member of organizing committee of Army Mela and Army Day; prepared master timeline, scheduled events, ensured security clearances and outsourced sponsorship via effective marketing.
- Presented various status reports at senior management reviews to realign policy decisions and ensure operational readiness.
- Conceptualized and executed a logistical cross leveling plan which increased organizational effectiveness and mobility.
- Responsible for making financial business decisions, strategic planning for use of public funds, forecasting & budgeting.
- Developed policies & procedures to improve administrative support systems achieved a 5.4 % reduction in manpower.
- Entrusted with the responsibility to plan & execute civilian & army personnel movement inside & back to base during pandemic times; ensured all safety protocols; responsible for conducting administrative inspections.
- Operationalized and conducted Recruitment Drives at Allahabad for 100000+ candidates selecting 7000 candidates after 4 days of the process.

Training

- Responsible for delivering training, designing and writing courses, leading teams and directing enterprise initiatives.
- Conducted various intra organization meetings to implement innovative training strategies & use of technology.
- Developed refresher training module to effectively ensure and inculcate skills on new equipment after changing from Field to Peace unit.
- Designed & implemented an effective training 3 levels feedback mechanism; resulting in an overall increase in training effectiveness



JOSEPH GRECCO

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Experience Years - 11.5; **Linked In** - www.linkedin.com/in/josephgrecco

Naval Officer with more than 11 years of Cross Functional Experience in the prestigious Armament Inspection Cadre along with plethora of exposure in preparations, planning, operations, quality control and human resource management. A versatile military leader who is a keen learner and a team-builder.

Education

- MSc Military Technology (Navy) from Military Institute of Technology, Pune, 2012
- Naval Orientation Course from Indian Naval Academy Ezhimala, 2010
- B-Tech in Electronic & Communication from Cochin University, 2008
- Higher Secondary in Computer Science from Manav Sthali School, New Delhi, 2004
- Senior Secondary Leaving Certificate from St Joseph HSS, Kerala, 2002

Certifications

- Global Supply Chain Management Certification from Indian Institute of Foreign Trade, New Delhi, 2021
- Course on 'Explosive and Fire Safety in Ammunition Depot' at CFEES, New Delhi, 2015

Award/Achievements

- Commander-In-Chief Commendation in Dec 2017

Key Skills

- Operations Management
- HR Management, Administration and Training
- Failure Investigations and Material Analysis
- Budget and Procurement
- Quality Management
- Team Building
- Leadership
- FMEA

Operations Management

- Spearheaded activities like Resource Planning, optimization, Integration Checks and Multi-Agency Coordination towards preparation of Air Armaments in a record time.
- Undertook breakdown, Formulation of Procedures and Life Extension of various Weapon System.
- Database Management and creation of Analytical Reports responsive to the requirements of the organisation.
- Part of Inspection team to verify the Crew Competency and proficiency in various Operations.
- Ensured high Safety standards and Serviceability of test equipment through Structured Maintenance. Conducted Safety Audits and implemented practices for safe and healthy workplace.
- Ensured Serviceability of Weapon Systems (Naval Guns, Missiles, Rocket Launchers and Torpedo Tubes) onboard Indian Naval Ships and Submarines.
- Analyzed Test Results and cleared Installation of guns and rocket launchers onboard Indian Naval Ships.
- Coordinated Indigenization efforts to overcome shortage of critical weapon spares. Identified & prepared specifications/drawings of critical spares to facilitate Production.

Quality Assurance

- Reviewed and corrected design and production documents such as Assembly Drawings, Quality Assurance Plan (QAP) and Acceptance Test Procedure (ATP).
- Quality Assurance during integration checks of various Naval Weapon System.
- Managed the entire gamut of Production, audit towards Process Improvement, Operational Efficiency and Quality Assurance activities of indigenization/ production projects of Naval Armaments.
- Investigated Failures and provided Corrective Measures for improvement of various Naval Weapon System.
- Developed a detailed understanding of performance and challenges in maintaining Reliability of weapons.
- Member of the core team for ensuring and verifying crew competency for tactical preparatory activities and provided inspection coverage for various Naval Weapon System stores towards successful firing from designated platforms.

Leadership

- Shown vision and dynamism in Synergising technical manpower to deliver results.
- Created and executed organizational Frameworks that ensured increased productivity and reduced down time of weapons falling due for periodic inspection.
- Successfully delivered 100% mission task under Challenging, uncertain and stressful environment.
- Planning, Designing, Coordination, Monitoring and control of activities towards installation of weapon systems on board Naval Ships during commissioning phase.
- Involved in Planning, Budgeting, Procurement of tests equipment including Formulation of technical specifications, evaluation of tenders, Vendor Assessment and Commissioning of Equipment.
- As Staff Officer, ensured Effective Functioning of Headquarters Naval Aviation (Air Division). Planned and coordinated activities such as scheduling of meetings, visit of dignitaries and handling of sensitive documents.

Human Resource Management, Training and Administration

- Handled HR Functions of large teams, recruitments of technical/non-technical staff, ensured training, discipline, task allocation, leave planning, documentation, welfare, grievances redressal and performance appraisals
- Effectively managed responsibilities, morale, welfare and on-job training of new recruits from diverse socio-economic strata and functional skill levels.
- Coordinated and monitored projects for establishment of infrastructure in collaboration with Project Management teams of Indian Navy within specified timelines.
- Proven acumen in Team Building, Manpower Planning, work scheduling, counseling and welfare of staff's.
- Conducted training capsules for units of Indian Navy and Indian Coast Guard.





ADITYA PUSHKARNA

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Experience Years - 10; **Linked In** - [linkedin.com/in/aditya-pushkarna-13aaa1228](https://www.linkedin.com/in/aditya-pushkarna-13aaa1228)

A highly committed and focussed Naval Officer with 10 years of rich experience in cross – multifunctional domains predominantly in Administration, Operations, People Management, facility and security management. A professional, result oriented leader with hands-on experience in optimizing resource utilization, expertise in using analytical thinking to execute and manage projects, assets and logistics operations.

Education

- MBA (Pursuing) (Distance Learning from Pondicherry University)
- B.Tech (CSE) – DBIT, Dehra Dun
- Class XIIth – Touch Wood School, Dehra Dun
- Class Xth – St. Josephs Academy, Dehra Dun

Certifications

- Global Supply Chain Management – IIFT, New Delhi
- Lean Six Sigma Green Belt – KPMG
- Certified Scrum Master – Scrum Alliance Inc.

Award/Achievements

- Commendation by Commander-in- Chief (CINCAN) – 15 Aug 2019

Key Skills

- Operations & Project Management
- Strategy Planning & Implementation
- Human Resource & Manpower Management
- Hospitality Management

Operations Management

- Diligently formulated plans and strategies for accomplishment of successful offensive combat missions and logistics support for 100 + personnel in operational areas
- As Chief Operations Officer of a Naval Amphibious Platform ensured significant participation in various Bi Lateral Maritime exercises in close liaison with Officials from Myanmar, Thailand, Indonesia and Singapore.
- Led a team of 100+ professionals to provide the framework and executing a critical process of docking and undocking of warship at floating dock without any fire/ flooding incident or safety infringement.

Project and Supply Chain Management

- Spearheaded project planning, review and execution for successful establishment of strategic detachment of Indian Navy worth 50+ Crore at Remotely located island.
- Lead team of 100 + personnel for enhancement, facelift and maintenance of Netaji Subhash Chandra Bose Dweep at A & N Islands in close liaison with Govt Admin Authorities for boosting tourism and also ensuring preservation of historical importance of the island.
- Handled transport and fleet management of over 70 + service vehicles widely utilized in military operations including planned preventive maintenance of vehicles, sourcing and management of spare parts inventory.
- Ensured formation of emergency security response team, installation of perimeter security system, CCTV cameras at vital areas and vital points and automatic road barrier gates.
- Successfully established and managed Quarantine Facilities for over 1000 personnel from tri services during COVID – 19 pandemic, including acquiring permissions from the state govt. for movement of personnel and coordination for COVID tests.

Admin, HRM & Facility Management

- Administered an establishment of 150 + personnel in aspects with HR policy formulation and execution, career mapping, talent management, strategic leadership development and team building.
- Periodically conducted risk analysis, security drills, equipment maintenance, inventory management.
- Led a cross functional team of 50 personnel for overseeing all major/ minor projects in three naval hospitality facilities including upkeep and maintenance, physical security, vendor management and Grievance Addressal.





VINAY KUMAR

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Experience Years - 10; **Linked In** - <https://www.linkedin.com/in/vin-vinay-21973177>

Dynamic, result oriented and multifaceted officer from Executive Branch of Indian Navy with 10 years of diverse experience in strategic operations including ship navigation, security, administration, contract executions. Experienced in liaising between multiple operational, logistics, maintenance, and civil agencies to maintain the operational capabilities of the unit. A competent professional with strong work ethics, integrity and commitment towards organisational objectives.

Education

- Schooling from DAV Sr Sec School Una (HP)
- BTech (CSE) from Institute of Engineering and Emerging Technologies, Baddi (HP)

Certifications

- Certificate in Global Supply Chain Management

Award/Achievements

- Successfully completed the docking and undocking of OPV class of ship during refit.
- During International Fleet Review, ensured effective anchor watch including preparation of ship for display and movement of men & material.
- Won Inter Fleet Boat Pulling Regatta (2013)
- Streamlined the process for waste management of entire station at Indian Naval Academy as per Govt. regulations.
- Successfully managed the housekeeping, conservancy and sanitation of Naval Station at Ezhimala during Covid lockdown.
- Prepared the Indian Naval Academy for mega event viz. Passing out Parade consecutively for three years.

Key Skills

- Operations Management
- Human Resource Management
- Event Management
- General Administration
- Monitoring and onground Execution of Projects
- Strategic Planning and Execution
- Security Management
- Team Management
- Project Management

Operations

- Advisor to Command for strategic planning of various operations involving the participation of a team of 180+ men in highly challenging and high risk tasks.
- Led the Quick Reaction Team of the ship intended for quick response to any non-conventional threat.
- Led the "Visit, Board, Search and Seizure" (VBSS) Team of the ship for consecutive two years.
- Part of various diplomatic missions (Mauritius, Seychelles, Male, Vietnam, Cambodia, Malaysia, Singapore). Spearheaded bilateral exercises involving VBSS drills, flying operations and ship's navigation exercises achieving mission objectives.
- Ensured the strict safety compliance as per SOP's onboard ship by undertaking the training and regular safety drills as officer in-charge of the safety team.
- Undertook the docking and undocking operation of the ship during refit.

Administration and Project Management.

- Ensured a high morale of ship's company by meticulous planning of welfare measures viz. planning of leave, planning regular interactive sessions for any grievances, counselling the men, regular conduct of sports and cultural activities.
- Implemented the Govt. regulations for proper waste disposal at Naval Station which included segregation of waste at source, final segregation at central facility, composting the bio degradable waste and offloading the recyclable waste to Govt approved recycling facility.
- Coordinated the plantation of 16000+ saplings as an initiative for increasing the green cover inside the Naval Station over the period of 2.5 years.
- Headed the rain water harvesting project involving the creation a water reserve of 40000 cubic mtr at Naval Station.
- Ensured community participation in maintaining a clean and green surroundings by conducting awareness drives, poster/ painting competitions in schools, and gardening competitions.
- Ensured planning and strict execution of the plans for preparation of prestigious Indian Naval Academy for various events viz. diplomatic visits of foreign delegations, Admiral Cup's Regatta involving teams from foreign nations, passing out parades etc.
- Ensured smooth conduct of conservancy and housekeeping activities of assets spread over vast estate of 2500 acres. Spearheaded the strategic planning team during initial Covid lockdown and ensured proper housekeeping and maintenance activities despite resource constraints.





VIJAYALEKSHMI

Email - machan.panickar@gmail.com; **Ph** - +919764979666; **Age** - 32
Experience Years - 10; **Linked In** - <https://www.linkedin.com/in/vijayalekshmi-panicker-3aba7577>

A Naval Officer with vast experience in military flying operations and ability to make logical decisions under stressful situations and mitigate risks. I was also responsible for Aerospace safety thus ensured strict compliance to standard operating procedures for safe and incident free flying environments. I have rich exposure to Human Resource and training management with effective team building capability, excellent communication and interpersonal skills. As an Administrator carried out challenging tasks with sound decision making and result-oriented approach.

Education

- Bsc (Completed Science & Engineering) from Loyola College
- Partially Completed MS from BITS Pilani

Certifications

- GSCM - IIFT, New Delhi
- Lean six Sigma green belt
- Pursuing PMP

Award/Achievements

- Awarded as Best Naval Air Squadron in the year 2018-19 by Head Quarter Naval Aviation.
- Awarded as Best Naval Air Squadron Runner-up in the year 2019-20 by Head Quarter Naval Aviation.

Key Skills

- OperationsManagement
- Administration&HRManagement
- ProjectManagement
- Leadership
- InterpersonalSkills
- Training and Development
- Team Work and Decision Making

Operations Management

- Over 10 years of extensive Operational Flying and planning experience at various Frontline Air Squadrons. As pivotal Crew member, Planned and executed various Humanitarian Assistance and Disaster Relief mission sorties.
- Ensured incident and accident free Air Operations with diligent planning and due emphasis on optimal utilization of resources and equipment expertise. Conducted briefings & coordinated resolutions of operational conflict involving multiple stakeholders to mitigate operational risks.
- Handled complex tactical and communication equipment and ensured its operation by ensuring preventive maintenance & effective liasoning with OEMs;
- Played a pivotal role in designing and improving infrastructure of operations room to enhance the tactical appreciation required for swift and accurate decision making.
- Methodically carried out equipment trails on a timely and planned manner which proved onboard systems to be operationally ready at all times. All of which leading to timely defect identification and defect rectification, Effectively improving operations and providing exceptional real-time results.
- Reviewed and revised standard operating procedures to incorporate new technologies, its exploitation, operator feedback and streamline technological training processes.
- Operations planning and crew support to various ceremonial events of Indian Navy involving Aerobatic manoeuvres every year.
- Conducted successful deployments at various Airfields across India. Ensured high tempo of operations with high safety standards and efficient Inventory management.
- Actively participated in various Command and Theatre level war game operational exercises and performed intense combat missions involving various air, surface and sub-surface naval platforms.
- Actively involved in collecting, analysing & compiling, reports for summarising efficiency of the organisation and submission to higher echelons for tactica/operational decision making.
- Conducted meticulous briefings & coordinated resolutions of operational conflict involving multiple stakeholders and other services to mitigate operational risks.
- Planned and steered critical multi-dimensional operations in a network centric environment during various deployments, involving critical air assets including of sister services from remote locations with optimal utilization of manpower and resources.
- Flying as Naval Aviation Operations Officer on Dornier, a multi mission, Maritime Patrol Aircraft. Planned and executed many operational assignments, encompassing resource management, task allocation, risk assessment & mitigation through quick & effective decision-making and problem solving.

Human Resource Management, Training and Administration

- Competently undertook day-to-day man power management and administrative responsibilities. Executed the role of operations Officer effectively managing six different types of aircrafts at the same time.
- Administered personnel performance appraisals, promotions and leave to ensure effective compliance and availability of manpower to meet the volatile operational tasking and impartiality within the organization. •
- Proven expertise in leveraging maximum benefit to organisation by effective Liaison with senior leadership of various external and internal Departments.
- Coordinated multiple visits and provided briefs to important Delegates including various MPs thereby improving knowledge and awareness of operational activities, programs and offerings undertaken by Indian Navy among bureaucratic leadership.
- Led and managed a workforce of 100+ personnel in terms of processing confidential employee records, career progression, performance counselling and generating feed backs, discipline, grievance handling, reducing inter department conflicts, leave, rewards and welfare.
- Ensured competency mapping for assignments of work activities based on work priority & the skills of team members; roster management to deliver output befitting the dynamic situational scenario.
- Coordinated and conducted motivational presentations and visits for school children and adults at the Air Station.
- Trained and mentored personnel upon change in work profile to facilitate smooth transition and enhancing efficiency of organisation thus increasing team productivity.
- As Recruitment Board member, scrutinised over 3000 applications towards recruiting Graduates as Naval Officers for various portfolios at Indian Navy.
- Entrusted with safekeeping and auditing of Top-Secret books and records, Confidential and compilation of Intelligence data and ensuring Nil Observations.

International Exposure

- Detachment to Male, Maldives for imparting Training to Maldivian Personnel and undertook coastal surveillance for countries enhanced security .
- Deputed to Colombo, Sri Lanka for Transfer of technology to Sri Lankan Air force personnel and operational exposure.



MOHIT KUMAR DAKSH

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Experience Years - 10; **Linked In** - LinkedIn.com/in/mohit-kumar-daksh-67b533214

Motivated and self-driven Naval Officer with 10 years of demonstrative career in operations, leadership and project management role possessing excellent communication, adaptability, logical thinking, and people management skills with strong military ethics, hard work, and dedication for organizational development. Documented strengths in building and maintaining relationships with diverse range of stakeholders in dynamic, fast-paced settings.

Education

- Global Supply Chain Management, IIFT Delhi 2021-2022
- B.Tech (Information Technology) College of Engineering Roorkee 2008-2012

Certifications

- LSSGB, KPMG
- CSM, Scrum Alliance
- Certification in Advanced Maritime Intelligence, Windward Intelligence, Israel
- Advanced Excel, Udemy
- Power-BI, Udemy

Award/Achievements

- Certified in Advanced Maritime Intelligence, Windward Intelligence, Israel
- Commanded four Squadrons of Sagar Prahari Bal at Andaman and Nicobar islands.

Key Skills

- Operation Management
- Project Management
- Supply Chain Management
- Quality Management
- HR Management
- Administration Management
- Training
- Security
- Consultation

Operations Management

- As Chief Operations Officer ensured seamless conduct of various operations pertaining to National Maritime Security in Indian Ocean Region in collaboration with several national and international agencies.
- Efficiently oversaw functioning of team comprising 50+ Data Analyst involved in assessment and scrutinizing of database received from various external (national/ international) sources and formulation of Maritime Security Reports.
- Advisor to top management for policy formulation, formulation of war/contingency plans, distribution of mission critical assets and providing a hands-on approach to strategic endeavours aimed at operational readiness, resource excellence, security enforcement, risk analysis and supply chain management while commanding assets worth over 70 Cr.
- Single handedly led a team for evacuating medical emergencies of 02 national personnel amid COVID-19 and 01 international personnel during extreme rough weather.
- As 2nd in Command proficiently planned and executed strategic offensive combat missions and logistics for 100+ personnel in remote operational areas.
- As a Ship Navigation Officer ensured safe movement and functioning of the ship, as well as planned and scheduled daily operations.

Project and Supply Chain Management

- Spearheaded a project for successful conclusion of maiden Annual Maintenance Contract of Fast Intercept Crafts in the remote islands whilst ensuring preventive maintenance of various technical and operational equipment worth more than 50 Cr fitted onboard.
- Headed the ERDD of a Naval warship in which ensured the preservation of the essential operational items worth 70 Cr and ensuring proper supply to the Material Organization for usage as required.
- Co-ordinated 30 Cr refit project for ship. This involved end to end management for project activities pertaining to project schedule, resource management, procurement, quality and risk management including fire fighting and damage control.
- As the Officer-in Charge/ Supply Chain manager of the retail outlet (Canteen Store) operated the facility with the annual turnover over 10 Cr.

HR, Security and Administration Management

- Lead a cross functional team of 60 personnel for overseeing all major/ minor projects including physical security, vendor management and grievance addressal of the residential area spanning 100 acres.
- As the Officer in Charge of Sagar Prahari Bal (a unit established for the Coastal Security of nation) oversaw the safe and vigil patrolling of the entire Andaman and Nicobar coastline spanning over 1900 kms and participated in various National and State level exercises.
- Handled and facilitated manpower management so as to ensure the efficacy of human resource which resulted in effective lean manning of units.
- Administered an establishment of 120+ personnel with HR policy formulation and execution, career mapping, talent management, strategic leadership development and team building.





GAURAV SAHU

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Experience Years - 10

A qualified Administrative and Executive Branch Officer having gathered a considerable amount of experience and knowledge from a variety of administrative tasks, working within specialist security and administrative environments, including task execution and operations, Harbour management and Security. Managed complex supply chains as part of logistics duty. Proven ability to execute & implement highly successful short and long-term strategic plans, routinely completing them on time & within available resources.

As Dy.Officer-in-Charge (Sagar Prahari Bal) Goa, (2019-Till date)

Provided security to Entire Goa Harbour and managed traffic and warship movement within the channel
Ensured the operational readiness, serviceability and availability of all fast interceptor boats at all times

As Navigation Officer, INS Kulish (2018-19)

Ensured the safe Navigation of the warship and maintained all operational equipment at highest degree of readiness with effective manpower and staff planning. Led the "Visit, Board, Search and Seizure" (VBSS) Team of the ship.

As Gunnery Officer, INS Jarawa, Andaman Islands (2017-18)

Ensured the serviceability of all Arms and Ammunition along with procurement of suitable guns from Armament Depot. Provided security to Ross and Neil Islands.

As Command Mess Secretary and Co-ordinator, Southern Naval Command (2015-17)

Streamlined the accommodation and food supply management and tied up with new firms and hotels. Ensured noteworthy standards of hospitality.

As Trainee Executive Watchkeeping Officer, (2012-2015)

Ensured safe navigation of the warship and high standards of operational training. Led the Quick Reaction Team of the ship intended for quick response to any non-conventional threat
Part of various diplomatic missions (Mauritius, Seychelles, Maldives, Yemen, Djibouti and Oman). Spearheaded bilateral exercises involving VBSS drills, flying operations and ship's navigation exercises achieving mission objectives. Ensured the strict safety compliance as per SOP's onboard ship by undertaking the training and regular safety drills as officer in-charge of the safety team.

Education

- B.Tech (computer science) completed in 2011 with degree of Honours
- Pursuing M.A(Public administration),2nd year

Certifications

- Certificate in Global Supply Chain Management Indian Institute of Foreign Trade, Delhi
- B1 level certification and diploma in French Language from Alliance Franchise.
- Qualified in Firefighting/Damage Control course in Indian Navy

Award/Achievements

- Commendation from the Commander in Chief, Western Naval Command for devotion to duty in 2021
- Sea Service/Hard life Medal in 2019
- Videsh Seva Medal for Anti Piracy Operations in 2015 by Government of India.

Key Skills

- Security and Protocol
- Equipment Management
- Program and Facility Management
- Human Resources Management
- Administration and relation
- Operations Management
- Supply Chain Management
- Training and Development





ABHINAV MISHRA

Email - mishra.abhinav5@gmail.com; **Ph** - +91-9967605473/ 9922423177; **Age** - 32
Experience Years - 10; **Linked In** - <https://www.linkedin.com/in/lt-cdr-abhinav-mishra-90594b26>

A dedicated Naval professional with history of meeting organizational goals. Trained and skilled to perform under pressure and find solutions in unexpected situations. Highly adaptive to new challenges and responsibilities to best uphold and enhance the organizational values. With over 09 years of rich and varied experience in Operations, Logistics, HR and Project Management in Indian Navy. Reputed for timely problem solving, tolerance to ambiguity, effective capacity building and preserving work ethics.

Dy. Director/ Dte of Naval Design (Submarine Design)/ IHQ MoD(Navy)/ New Delhi (Jun 2021 – to date)

- Effective coordination and facilitation of P-75 and P-75(I) submarine projects with multiple national and international stakeholders.
- Efficient involvement in commissioning of INS Vela.

Project Manager/ Naval Ship Repair Yard, Kochi (KL), (May 2018 – May 2021)

- Steered 06 high profile projects within strict timeframes involving multiple stakeholders with a combined budget of ~500 Cr and for 1200 men.
- Navigated effective contract negotiations, project planning, forecasting & monitor supply chain logistics and judicious budget utilization for 05 warships of Indian Navy and one research ship of DRDO.
- Fostered relationships with OEM/ vendors to enhance positive working relationship and to enhance vendor rationalization.
- Efficient mediation for multi-crore MoU between Indian Navy and CPSU.

Chief Technical Officer/ INS Cora Divh, Chennai (TN), (Apr 2017 – May 2018)

- Lead a team of 30 technical professionals focused on propulsion system, PGD, safety and damage control.
- Steered IT and Information Security audits.
- Ensured 100% operational commitments with efficient planning and reduced mechanical downtime through PPM.
- Framed annual capital budgets, invoice review and approvals.
- Ensured Damage Control safety of men, material and ship.

Asst Chief Engineer Officer/ INS Viraat, Mumbai (MH), (Aug 2014 - Apr 2017)

- Commanded a team of 60 engineering professionals focused on Boiler operations and ship stability to ensure fly-ops.
- Prediction, demand and accountability of 5000T POL re-sup under revenue expenditure head.
- Established effective inventory control and forecasting.

Probation Officer/ INS Shivaji, Lonavla (MH), (Jul 12 - Jul 2014)

- Engaged in Military training, handling arms and ammunition, and finding solutions in ambiguous situations.
- OJT on mechanical and marine propulsion systems including managing and commanding the men.
- Skilled to tackle NBCD emergency including Fire Fighting and Damage Control.

Education

- B.Tech (Mechanical & Automation), Amity University Rajasthan (2008-12)

Certifications

- Marine Engineering, INS Shivaji (2013-14)
- Global Supply Chain Management, IIIT (2020-21)

Award/Achievements

- Commander-in-Chief Commendation Card in 2019 for ensuring operational readiness and ahead of schedule completion of a warship refit project in aftermath of Pulwama Attack.

Key Skills

- Operations Management
- Project Management
- Supply Chain and Logistics Management
- Contract Management
- Emergency Management
- HR Management
- Vendor Rationalisation
- MS Excel
- MS Projects
- MS PowerPoint





LIFE@IIFT

2021-2022





ESTRELLA
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