

# Asia Strategy

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## Vaccination, Reflation, Resumption

- The recent market shake-up from higher real rates reflect progress in recovery, rather than the end of it. As we've emphasized since vaccines became available late last year, recovery and reflation would engender a rotation in equities, while long end interest rates are likely to rise and steepen the yield curve. All of these are making good progress.
- In Asia, inflationary pressures and external financing needs are both in good shape.
  - Average CPI is lower than that of the US, while real rates are much higher.
  - Current account surpluses have widened markedly during the pandemic, building up FX reserves while external debt issuance had been limited.

These offer policymakers (with the notable exception of China's) ample room to nurse the economic recovery, without having to worry much about capital outflows and the exchange rate impact of higher US real rates.

- The pace of vaccinations in Asia is relatively slow compared to many Western countries, partly because of the large population and partly because of the far lower rates of infections and outstanding cases. But some acceleration is likely in coming months.
  - China now has four approved vaccines, including a highly effective single-dose product from CanSino.
  - India is a vaccine production hub and is gearing up capacity. Together with China, they account for half of global production. Moreover, India may be much closer to herd immunity than the vaccination data would suggest.
  - Singapore has become the model for efficient vaccination rollout and planning, which could put it at the top of the list for travel resumption agreements in Asia.
- Along with the vaccinations, travel resumption is just a matter of time. When it happens, we look at China's recent experience for clues on pent-up demand. In 2H 2020 and during the Lunar New Year holiday this year, China has shown massive demand growth for some of most pandemic battered industries, such as travel & leisure, retail, hospitality, and gaming, as both revenue and pricing power return to the businesses. This could be repeated elsewhere in the region when travel resumes.

## Vaccination, Reflation, Resumption

The recent market shake up stemmed from a catch up of bond yields to be more consistent with the solid pace of recovery, and the associated climb in inflation. As we've emphasized since vaccines became available last November, recovery and reflation would engender a rotation in equities, while long end interest rates are likely to rise and steepen the yield curve. All of these are making good progress, and we expect them to continue for some time.

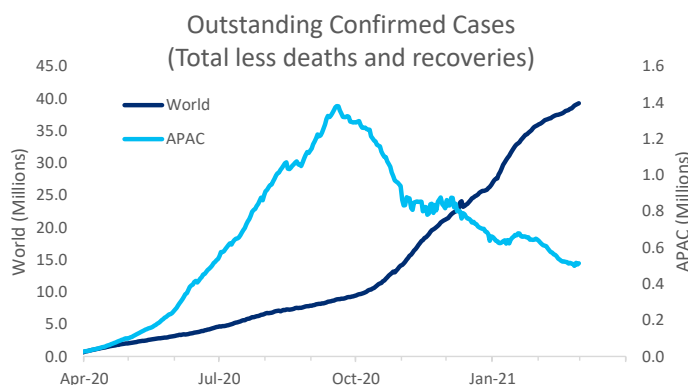
As a result, **the setbacks from rising real interest rates reflects the progress of recovery and may lift volatility in the coming year, but are unlikely to stop the recovery.**

In Asia, the progress of recovery and reflation is more advanced in manufacturing, but remains woefully lagging in services. **Inflation momentum in Asia is so far lagging that of the US**, yet policymakers in Asia appear much more conservative in stimulus compared to the Fed or the US government. **Strong export recovery have also led to unusually large current account surpluses and comfortable FX reserves, which makes EM Asia more resilient towards rising real rates in the US.** This combination provides some anchor for exchange rates in Asia despite already impressive performance.

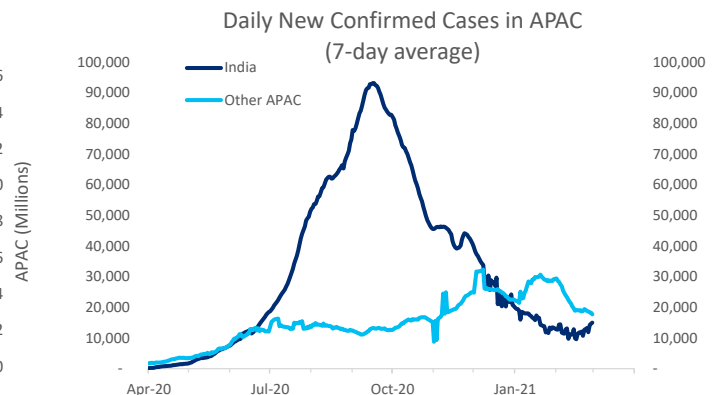
Looking at Asia, the administration of vaccines appear to be lagging the developed world, especially relative to Asia's large population. However, we found that many key markets only began large scale vaccinations in February, with more doing so in March-April. Meanwhile, both the number of new cases and outstanding cases have fallen dramatically across the region, especially in India (**Figure 1 and Figure 2**). The capacity for vaccine production in China and India account for half of the world's capacity (Figure 8).

As a result, we expect vaccine progress to pick up materially from March and into 2Q. More importantly, travel bubble talks have resumed and social distancing rules are being gradually relaxed. These are likely to lead to greater mobility in Asia in the first half. **As vaccinations and re-opening would likely lead to massive improvements in valuations and corporate profits in the industries most impaired by the pandemic**, such as travel & leisure, hospitality, retail and gaming. We look to these areas for opportunities of equity outperformance.

**Figure 1: Outstanding COVID cases in Asia amount to just over 1% of the global figure**



**Figure 2: Daily new COVID cases in Asia have collapsed after India's infection rates fell**



Source: Bloomberg, as of 28 Feb 2021

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## Reflation in Asia: Milder and with stronger defense

Asian economies were relatively resilient thanks to better pandemic management and strong export growth, particularly in North Asia. However, the state of inflation had remained very subdued throughout the region. Moreover, thanks to the strong rebound in exports amid sharp import declines, EM Asian current accounts are in significant surplus, adding to ample FX reserves. These keep the region in a solid position to fend off rising rates pressures from the US.

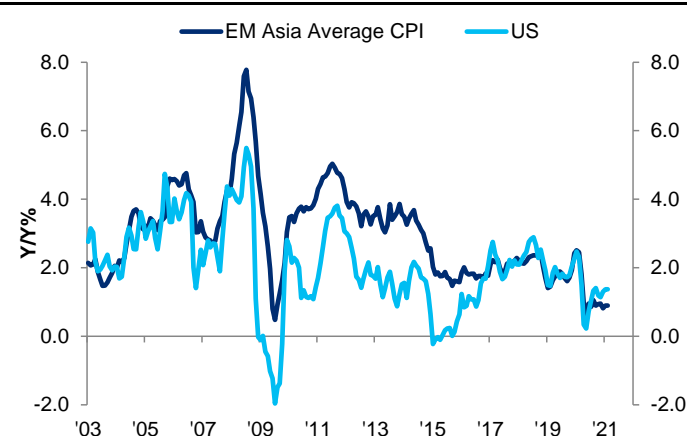
The average CPI among EM Asia is just 0.9%/y/y, compared to 1.4%/y/y in the US (Figure 3). Aside from the depths of the pandemic, this was the lowest since 2009, and just one third of the average of the past decade. The pace of rebound is also less momentous compared to the US.

**The slower inflation mainly comes from the lagging state of services recovery in the region, particularly travel and tourism, as well as retail, accommodations and food services.** These have kept places like Malaysia, Thailand and HK still in deflation.

**Mild inflation offers some comfort for policymakers.** Real government bond yields in Asia are much higher than that of the US (Figure 4). In the Philippines, real rates are low only food prices are lifting inflation, while most other categories remain in decline. As such, there is little pressure to tighten policy among most Asian central banks.

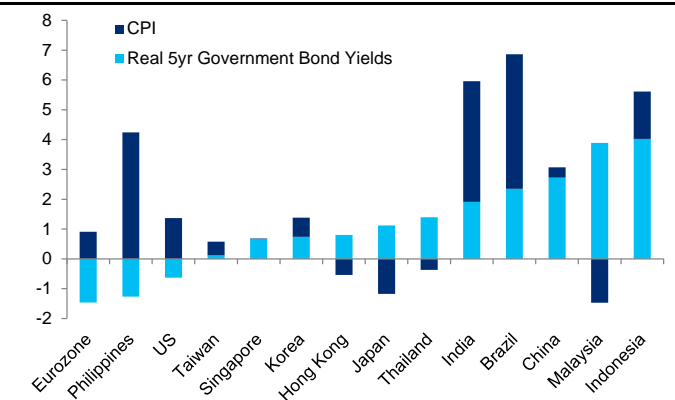
**The notable exception to this relatively relaxed policy attitude is China.** Multiple policymakers have warned about risks of an asset bubble and the associated leverage in the equity and property markets since January. Meanwhile, the economic recovery is much more advanced, which offers some comfort for policymakers to consider withdrawing excess liquidity and credit. This is already visible in the credit impulse, which had peaked last November and indicates pressure on markets currently (see [January edition of Asia Strategist](#)). While we do not expect policy to cause sharp deleveraging, investors should be prepared to see drier excess liquidity.

**Figure 3: EM Asian CPI on average are lower than that of the US and more so compared to historical data, giving most Asian policymakers more flexibility**



Source: Bloomberg, as of 22 Feb, 2021

**Figure 4: Real yields in Asia are mostly much higher than that of the US, which also adds to local policy flexibility without too much worry about currencies**



Source: Bloomberg, as of 22 Feb, 2021

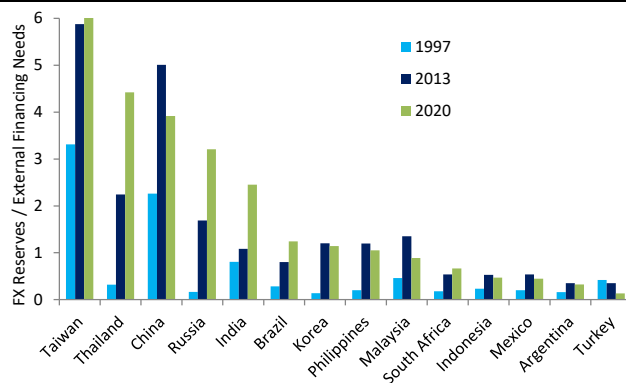
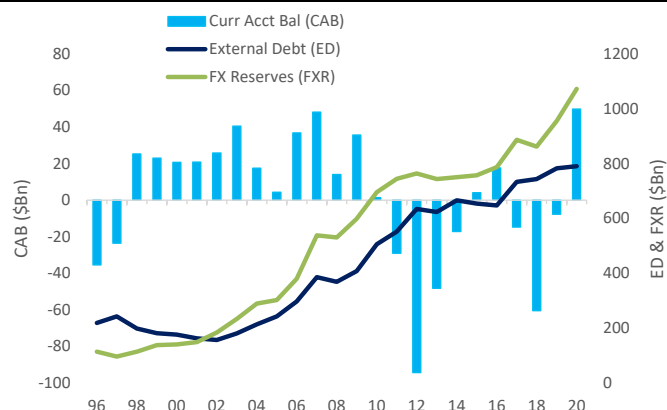
**More importantly, EM Asia's external accounts are in stronger shape.** Asian exports have recovered strongly last year, with growth reaching 14%/y/y in Dec, and 9%/y/y excluding China. The growth continued in January, particularly in Taiwan and Singapore. Meanwhile, imports were mostly down last year, with lagging recovery at just 5%/y/y growth at the turn of the year.

This has sent Asian current account (CA) balances surging. This was the case for the big surplus markets like China, Taiwan and Korea who have benefited from effective COVID management and the tech boom. But even excluding these, **the more externally vulnerable parts of EM Asia saw a sharp swing from CA deficit of \$7.7bn in 2019 to a surplus of \$50bn in 2020, taking FX reserves up sharply to over \$1 trillion for the first time ever** (Figure 5). Meanwhile, external debt largely stayed flat last year. Together, the amount of external financing needs is well covered by FX reserves (Figure 6).

**More fortified external accounts means that EM Asia can better withstand higher US interest rates, as the need to raise external financing is low.** This gives policymakers more flexibility to support the domestic economies, while not having to worry too much about capital outflows and the exchange rate. As a result, the prospects for EM Asian currencies remain relatively robust despite already impressive performance.

**Figure 5: Rising current account surpluses accelerated FX reserve accumulation, while external debt increases were moderate during the pandemic even in the more vulnerable parts of EM Asia**

**Figure 6: FX reserves comfortably cover Net External Financing Needs compared to 1997 or 2013**



Note: chart data includes India, Indonesia, Malaysia, Philippines, and Thailand.

Source: Bank of International Settlements, Haver Analytics, as of 3Q 2020

Source: Haver Analytics, as of 4Q 2020

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## Vaccination: Delayed start, but poised to Accelerate

In the race against the pandemic, Western countries like the US and the UK have pulled ahead, with 31.9 and 23.7 doses administered per 100 people respectively at the beginning of March. In contrast, Asian countries are still lagging.

China and India are ahead in Asia in total doses, but still lag coverage of their large populations. Some Asian markets are about to rollout vaccination programs after a long wait for authorization from local regulators, while others are still in the process of signing deals with pharmaceutical companies to secure supply. As our investment view greatly depends on the success of the vaccination and economic reopening, we highlight major progress in China, India, Japan and Singapore, where acceleration is likely in coming months.

### China: Four home made vaccines approved, including a single-shot product

China has been among global leaders in vaccine development and rollout. **In late Feb, China approved its third and fourth vaccines, including a single-shot adenovirus-vectored vaccine** called Convidecia developed by CanSino Biologics and the Academy

of Military Medical Sciences. Phase 3 data of the CanSino vaccine showed 68% efficacy in preventing Covid, and 95% effectiveness in preventing severe symptoms. At the same time, another vaccine developed by the Wuhan subsidiary of Sinopharm was approved. These came after the first Sinopharm vaccine approved on December 31 and the Sinovac vaccine approved in early February.

Less promising is the progress of administering the vaccines. 52.5mn doses had been administered as of 3 March, or only 3.75 doses per 100 people, rising at roughly 600,000 doses per day. But even at 10 million per day, it would take about 7 months to reach herd immunity for China's 1.4bn population.

One of the holdbacks is that China is deploying more vaccines outside of China than inside. Over half billion doses of ready made vaccines or materials for production have been shipped or promised to other countries that are deemed diplomatically important, nearly 10 times the amount administered at home.

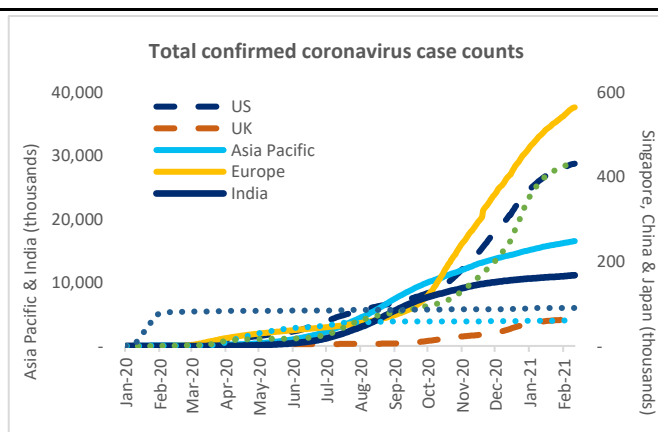
Still, looking forward, the pace of vaccinations is likely to accelerate, especially with the CanSino single-shot product now approved. The target of 10mn people per day would also likely require policy incentives for relaxing travel for those who are vaccinated, which have yet to be formulated, and would involve international agreements.

### India: Hub for vaccine production, and closer to herd immunity

India, with the second-highest number of infections in the world (Figure 7), is set to become a global leader in vaccine manufacturing, second only to the US (Figure 8). This is not surprising, as India accounted for around 60% of the world's vaccine production before the pandemic and has the capacity to produce large quantity of vaccines cheaper and faster than most other countries. **Together with China, These two countries can supply half of the world's COVID vaccines.**

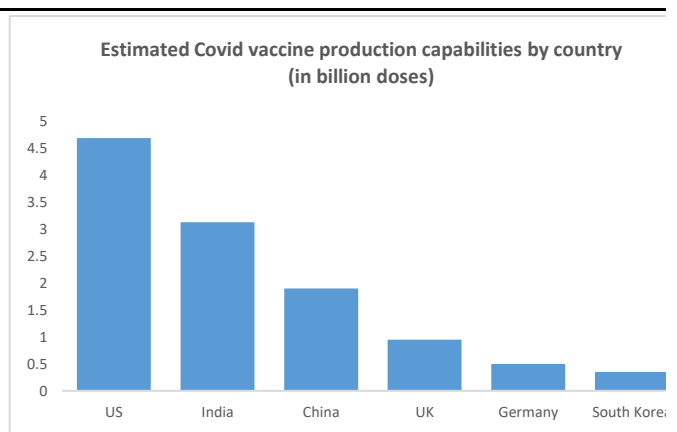
India began its vaccine rollout to the public in mid-January, with two domestically produced vaccines approved for public use. Although 15.5 million doses have been administered, but given its population of 1.38 billion, i.e. only 1.1 dose per 100 people so far (as of 3 March). At a daily rate of nearly 500,000 doses administered, India appears to be lagging China.

**Figure 7: India has the second-highest number of Covid infections in the world**



Source: Bloomberg, as of 3 March, 2021

**Figure 8: India is one of the major manufacturing hubs of vaccines**



Source: Statista, as of Jan, 2021

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However, a closer look may put India much closer to herd immunity than the vaccination data would suggest. **Serological surveys in India have shown that some urban centers have 50-70% of its population already have COVID-19 antibodies**, while rural areas are still about 20%.

This suggests that much larger numbers of Indian population have already gotten the disease, but have not shown symptoms or have recovered without ever going into the official data. This reflects difficulties in managing a pandemic among a massive population, but also says that India is much closer to reaching herd immunity. As a result, we expect the economic recover in India to be relatively unaffected by the slow progress in vaccinations.

### Singapore: a smooth rollout and the advantage of small population

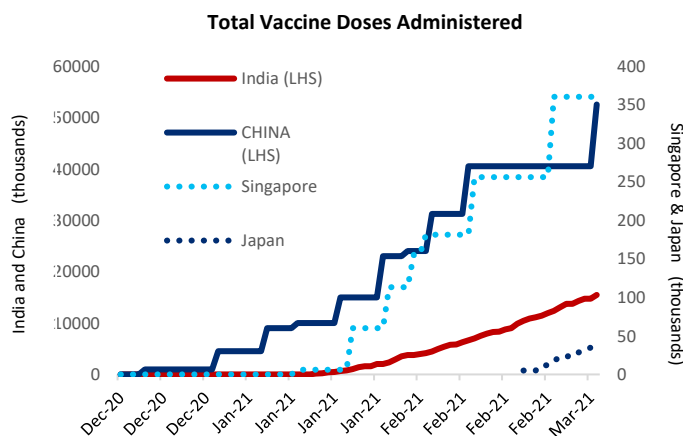
In Singapore, vaccinations for people aged 60-69 is scheduled to begin in late march, followed by the general public in April. As of 3 March, about 360,000 people have been vaccinated as of Feb 18, which is equivalent to 6.31 doses administered per 100 people and significantly higher than that of China and India, thanks to the country's small population of 5.6 million (Figure 10). While almost 13,000 doses are administered per day, senior government officials are confident to have another one million people to take their first dose of vaccine by early April.

Given the early success in containing the virus and the smooth rollout of vaccination, Singapore is expected to be one of the few Asian countries with the capacity to achieve mass inoculation in year. This is likely to make Singapore among the early candidates to take part in international travel arrangements for "vaccine passport" holders.

### Japan: Delayed rollout

Japan was later in starting the vaccination program. The Pfizer vaccine was not approved officially until 14 February, and only 32,000 doses have been given as of March 1, mostly frontline medical workers. Japan plans to use vaccines developed by Pfizer, Moderna, and AstraZeneca. But the Moderna's vaccine is not likely to get approval until May. The program is expected to expand gradually to people aged 65 or older in April, then to the general public in July. This calendar is likely to make relaxing international travel arrangement difficult.

**Figure 9: China and India are leading Asia in vaccine rollout**



Source: Bloomberg, as of 3 March, 2021

**Figure 10: Singapore had a relatively smooth rollout of vaccines and a more credible plan vs other Asian markets so far**

Country	Doses		Doses per 100		Daily rate
	administered	people	1+ doses	2 doses	
Global	265,427,793	-	-	-	6,144,069
US	78,631,601	23.68	15.6%	7.9%	1,942,788
UK	21,322,717	31.92	30.7%	1.3%	394,821
China	52,500,000	3.75	-	-	600,000
India	15,461,864	1.13	0.9%	0.2%	507,782
Singapore	360,000	6.31	4.4%	1.9%	13,000
Japan	34,772	0.03	-	-	2,837

Source: Bloomberg, as of 3 March, 2021



## Recovery opportunities in Asian Travel, Retail and Leisure

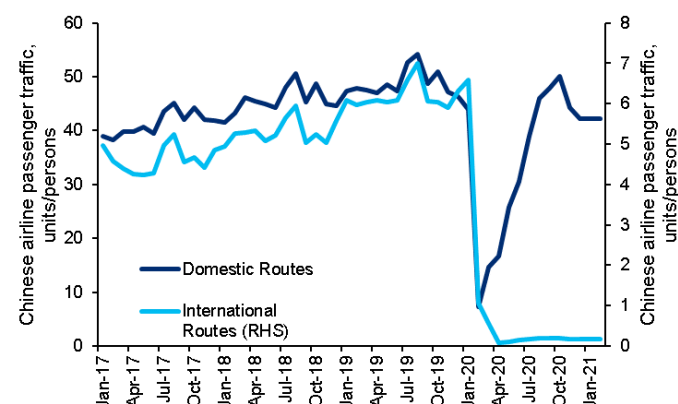
Given challenges named above, cross-border travel remains in hibernation, as are the associated services. However, one need to only look at China's recent Lunar New Year holiday to get a glimpse into the future of what pent-up demand might look like.

As early as 3Q 2020, China's domestic tourism had already rebounded sharply, with domestic air passenger traffic back to 90% of 2019 levels (**Figure 11**). Shares of local brand names in hospitality, online travel agency (OTA), airlines and restaurants have already enjoyed a stellar year in returns, while equities of these industries in the rest of Asia still lagged (**Figure 12**).

Within the China tourism group in **Figure 12**, there were several noteworthy stars. Haidilao\* for example, a popular hotpot restaurant mostly in mainland China, gained 92% in 2020 as customers poured to dine-in venues after local infections become largely under control. China Tourism Group\* and Spring Airlines\* advanced by 240% and 35% respectively.

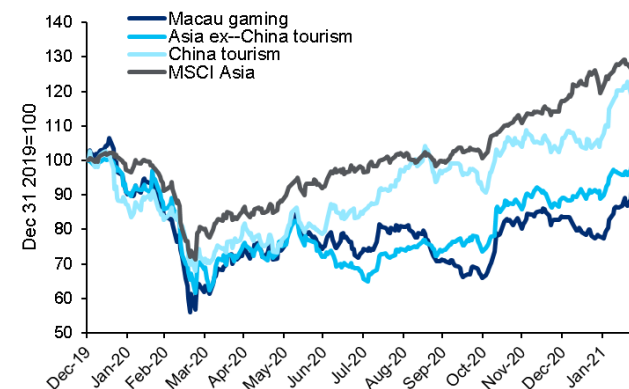
\*For illustrative purposes only. This should not be construed as an offer of, or recommendation of companies discussed.

**Figure 11: Chinese airline passenger traffic: domestic routes vs international routes**



Source: Bloomberg, as of Feb 2021, passenger revenue data is based on leading airlines in each area. Indices are unmanaged. An investor cannot invest directly in an index. They are shown for illustrative purposes only. Past performance is no guarantee of future returns. Real results may vary.

**Figure 12: Outside China, the catch-up in Asia tourism equities is just getting started**



Source: Bloomberg, as of Feb 26, 2021. Tourism includes stocks in restaurants, airlines, hotels, department stores and online tourism agents

During the 2021 Lunar New Year holiday (Feb 11-17), Chinese authorities called for “Celebrating in Place” to encourage residents to stay where they are and not return to hometowns or go visiting other holiday spots, which used to drive the greatest human migration on earth, annually.

However, the lack of intercity and international travel didn't discourage consumption, just redirected it to local demand in a massive way. For example, catering sales during the week of Feb 11-17 grew 28.7%/y and was up 4.9% even compared to the same period of 2019. Catering related revenue at key digital payment platforms jumped 130%/y during the CNY holiday week. Outskirts of Shanghai and Beijing saw close to pre-COVID level (~90%) in hotel occupation rates amid surging staycation demand. And the national box office hit a record high for the holiday period and have already exceeded half of the revenue made in the entire 2020.

**When travel is possible again, this demand would likely also travel in an outpour of demand for tourism and related businesses in the rest of the region. This would**

add to the eventual recovery in local demand once COVID restrictions are largely relaxed.

The key industries that are likely to benefit the most from this pent-up demand are tourism, hospitality, airlines, retail and gaming.

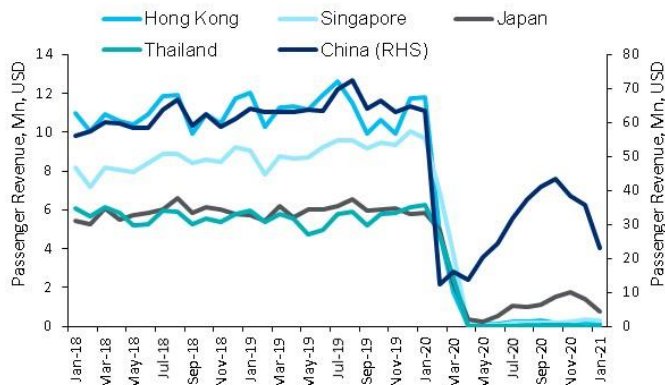
**Online tourism agents (OTA), domestic airlines and restaurants were the first to benefit from booming consumption in China.** According to the data released by a leading OTA, Ctrip, online booking for local attractions surged more than 300% from pre-COVID level. Average booking prices of domestic hotels in January increased by 407%y/y, as customers ratcheted up spending at luxury hotels during their staycations. **Airlines** in China have already seen substantial rally as China's domestic flights recovered. But for airlines in HK and Singapore, "domestic flights" do not really exist. That is why the potential travel bubble between Singapore and Hong Kong would be critical to these airlines (**Figure 13**).

**A traditional retail boom is likely at the resumption of traveling.** Aside from accelerating online purchases, people are longing for physical shopping experience offline after an entire year without traveling abroad. Duty-free stores in Hainan, China welcomed more than 200,000 predominantly domestic visitors with total sales surging to over RMB1.5bn during this year's holiday week, doubling from the same period of 2019. Along similar lines, shopping demand at travel destinations may be poised for a boom when travel resumes.

**Macau, Hong Kong and Singapore may benefit first from mutual traveling agreements,** given their short distances to Mainland China and relatively stronger capacity in controlling the disease. Macau, with majority of its visitors coming from Mainland China and Hong Kong, has seen gradual pick up in visitor arrivals since May last year. Even then, visitors remained at mere 17% pre-COVID level at the end of 2020 (**Figure 14**).

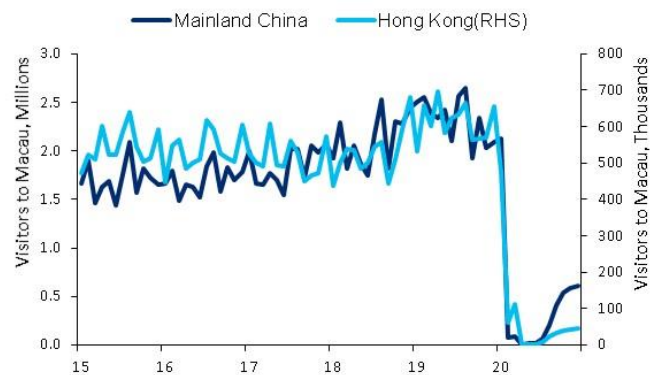
Following the news of potential travel bubbles with Guangdong and Hong Kong, shares of Macau Casinos surged 18% in less than one month. This was after a deep drawdown of -16% in 2020 when the broader Asia market returned 17% the same period. Prospects are improving for Macau visitors to return to close to 80% of normal, which should be supportive for another leg up in the sector in coming months.

**Figure 13: China led the way in Airline revenue recovery, while rest of Asia remains in deep depression**



Source: Bloomberg, as of Feb 2021

**Figure 14: Visitors to Macau remained at 17% pre-COVID level by end of last year**



Source: Bloomberg, as of Feb 2021, passenger revenue data is based on leading airlines in each area



## Glossary

Terms	Definition
AxJ	Asia ex-Japan
AFC	Asian Financial Crisis (1998-99)
GFC	Global Financial Crisis (2008-09)

## Asset allocation definitions

Asset classes	Benchmarked against
Global equities	MSCI All Country World Index, which represents 48 developed and emerging equity markets. Index components are weighted by market capitalization.
Global bonds	Barclays Capital Multiverse (Hedged) Index, which contains the government -related portion of the Multiverse Index, and accounts for approximately 14% of the larger index.
Hedge funds	HFRX Global Hedge Fund Index, which is designed to be representative of the overall composition of the hedge fund universe. It comprises all eligible hedge fund strategies; including but not limited to convertible arbitrage, distressed securities, equity hedge, equity market neutral, event driven, macro, merger arbitrage and relative value arbitrage. The strategies are asset-weighted based on the distribution of assets in the hedge fund industry.
Commodities	Dow Jones-UBS Commodity Index, which is composed of futures contracts on physical commodities traded on US exchanges, with the exception of aluminum, nickel and zinc, which trade on the London Metal Exchange (LME). The major commodity sectors are represented including energy, petroleum, precious metals, industrial metals, grains, livestock, softs, agriculture and ex-energy.
Cash	Three-month LIBOR, which is the interest rates that banks charge each other in the international inter -bank market for three-month loans (usually denominated in Eurodollars).

Equities	
Developed market large cap	MSCI World Large Cap Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure the equity market performance of the large cap stocks in 23 developed markets. Large cap is defined as stocks representing roughly 70% of each market's capitalization.
US	Standard & Poor's 500 Index, which is a capitalization -weighted index that includes a representative sample of 500 leading companies in leading industries of the US economy. Although the S&P 500 focuses on the large cap segment of the market, with over 80% coverage of US equities, it is also an ideal proxy for the total market.
Europe ex UK	MSCI Europe ex UK Large Cap Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure large cap stock performance in each of Europe's developed markets, except for the UK.
STOXX 600	The STOXX Europe 600 Index has a fixed number of 600 components, representing large, mid and small capitalization companies across 18 countries of the European region.
Japan	MSCI Japan Large Cap Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure large cap stock performance in Japan.
Asia Pacific ex Japan	MSCI Asia Pacific ex Japan Large Cap Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure the performance of large cap stocks in Australia, Hong Kong, New Zealand and Singapore.
China & HK	The MSCI China Index is a free-float weighted equity index, representing Chinese companies listed in Hong Kong, as well as American Depositary Receipts listed in the US. MSCI HK Index is a free-float weighted equity index, representing HK companies listed in HK.
Emerging market	MSCI Emerging Markets Index, which is free-float adjusted and weighted by market capitalization. The index is designed to measure equity market performance of 22 emerging markets.

## Asset allocation definitions

### Bonds

Developed sovereign	Citi World Government Bond Index (WGBI), which consists of the major global investment grade government bond markets and is composed of sovereign debt, denominated in the domestic currency. To join the WGBI, the market must satisfy size, credit and barriers-to-entry requirements. In order to ensure that the WGBI remains an investment grade benchmark, a minimum credit quality of BBB–/Baa3 by either S&P or Moody's is imposed. The index is rebalanced monthly.
Emerging sovereign	Citi Emerging Market Sovereign Bond Index (ESBI), which includes Brady bonds and US dollar -denominated emerging market sovereign debt issued in the global, Yankee and Eurodollar markets, excluding loans. It is composed of debt in Africa, Asia, Europe and Latin America. We classify an emerging market as a sovereign with a maximum foreign debt rating of BBB+/Baa1 by S&P or Moody's. Defaulted issues are excluded.
Supranationals	Citi World Broad Investment Grade Index (WBIG)—Government Related, which is a subsector of the WBIG. The index includes fixed rate investment grade agency, supranational and regional government debt, denominated in the domestic currency. The index is rebalanced monthly.
Corporate investment grade	Citi World Broad Investment Grade Index (WBIG)—Corporate, which is a subsector of the WBIG. The index includes fixed rate global investment grade corporate debt within the finance, industrial and utility sectors, denominated in the domestic currency. The index is rebalanced monthly.
Corporate high yield	Bloomberg Barclays Global High Yield Corporate Index. Provides a broad-based measure of the global high yield fixed income markets. It is also a component of the Multiverse Index and the Global Aggregate Index.
Securitized	Citi World Broad Investment Grade Index (WBIG)—Securitized, which is a subsector of the WBIG. The index includes global investment grade collateralized debt denominated in the domestic currency, including mortgage -backed securities, covered bonds (Pfandbriefe) and asset -backed securities. The index is rebalanced monthly.

### Indices

CFETS RMB Basket Index	The China Foreign Exchange Trade System (CFETS) RMB currency basket measures the RMB versus foreign exchange currency pairs listed on CFETS. This index refers to the currency basket accepted by CFETS and the 13 currencies which make up the basket were selected based upon international trade-weights with adjustment of re-export trade factors.
DXY Dollar Index	The U.S. Dollar Index (USDX) indicates the general international value of the USD. The USDX does this by averaging the exchange rates between the USD and major world currencies. The ICE US computes this by using the rates supplied by some 500 banks.
ADXY Index / Asian Currency Index	This Bloomberg JPMorgan Asia Dollar Index is a trade and liquidity weighted index of 10 EM Asian currencies' exchange rate versus the US dollar.
Bloomberg Barclays Multiverse Total Return Index	The Multiverse Index provides a broad-based measure of the global fixed-income bond market. The index represents the union of the Global Aggregate Index and the Global High-Yield Index and captures investment grade and high yield securities in all eligible currencies.
Bloomberg Barclays Asian-Pacific ex-Japan local currency bond index	The Bloomberg Barclays Asian-Pacific Non-Japan Total Return Index Value Unhedged USD is a market capitalisation weighted index and measures the performance of local currency denominated government-related and corporate bonds of the Asia ex-Japan region.
iBoxx Asian US dollar Bond Index	Markit is a global index provider which is involved in designing, administering and calculating this index that covers USD segments of Asian fixed income markets.
CRB Industrial Commodities Price Index	A Thomson Reuters/Core Commodity Excess Return Index which uses an arithmetic average of commodity futures prices with monthly rebalancing.
CRB Industrial Metals Index	This data represents Commodity Research Bureau BLS Spot Indices (1967=100). The metals sub-index includes aluminum, copper, gold, iron ore, nickel, silver and steel rebar.
MSCI Asia ex-Japan Index	The MSCI Asia ex-Japan Index captures large- and mid-cap representation across 2 of 3 Developed Market countries (excluding Japan) and 9 Emerging Market countries in Asia. With 955 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country. DM countries in the index include: Hong Kong and Singapore. EM countries include: China, India, Indonesia, Korea, Malaysia, Pakistan, the Philippines, Taiwan and Thailand.

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#### Bond rating equivalence

Alpha and/or numeric symbols used to give indications of relative credit quality. In the municipal market, these designations are published by the rating services. Internal ratings are also used by other market participants to indicate credit quality.

Bond credit quality ratings	Rating agencies		
	Moody's <sup>1</sup>	Standard and Poor's <sup>2</sup>	Fitch Ratings <sup>2</sup>
<b>Investment Grade</b>			
Highest quality	Aaa	AAA	AAA
High quality (very strong)	Aa	AA	AA
Upper medium grade (Strong)	A	A	A
Medium grade	Baa	BBB	BBB
<b>Not Investment Grade</b>			
Lower medium grade (somewhat speculative)	Ba	BB	BB
Low grade (speculative)	B	B	B
Poor quality (may default)	Caa	CCC	CCC
Most speculative	Ca	CC	CC
No interest being paid or bankruptcy petition filed	C	D	C
In default	C	D	D

1 The ratings from Aa to Ca by Moody's may be modified by the addition of a 1, 2, or 3 to show relative standing within the category.

2 The ratings from AA to CC by Standard and Poor's and Fitch Ratings may be modified by the addition of a plus or a minus to show relative standing within the category.

(MLP's) - Energy Related MLPs May Exhibit High Volatility. While not historically very volatile, in certain market environments Energy Related MLPS may exhibit high volatility.

Changes in Regulatory or Tax Treatment of Energy Related MLPs. If the IRS changes the current tax treatment of the master limited partnerships included in the Basket of Energy Related MLPs thereby subjecting them to higher rates of taxation, or if other regulatory authorities enact regulations which negatively affect the ability of the master limited partnerships to generate income or distribute dividends to holders of common units, the return on the Notes, if any, could be dramatically reduced. Investment in a basket of Energy Related MLPs may expose the investor to concentration risk due to industry, geographical, political, and regulatory concentration.

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Additionally, the underlying collateral supporting non-Agency MBS may default on principal and interest payments. In certain cases, this could cause the income stream of the security to decline and result in loss of principal. Further, an insufficient level of credit support may result in a downgrade of a mortgage bond's credit rating and lead to a higher probability of principal loss and increased price volatility. Investments in subordinated MBS involve greater credit risk of default than the senior classes of the same issue. Default risk may be pronounced in cases where the MBS security is secured by, or evidencing an interest in, a relatively small or less diverse pool of underlying mortgage loans.



MBS are also sensitive to interest rate changes which can negatively impact the market value of the security. During times of heightened volatility, MBS can experience greater levels of illiquidity and larger price movements. Price volatility may also occur from other factors including, but not limited to, prepayments, future prepayment expectations, credit concerns, underlying collateral performance and technical changes in the market.

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