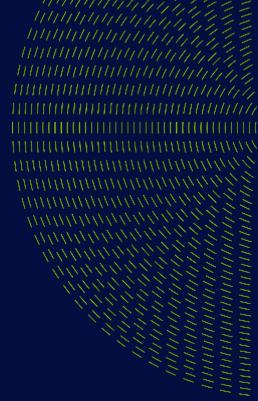
asset lifecycle management

Managing the lifecycle of your water treatment equipment





summary

SUEZ AT A GLANCE	OUR VISION	
key facts & figures	for your site's performance	
OUR OFFER	DETAILED EXPERTISE	OUR REFERENCES



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SUEZ at a glance



who we are

we are **84,000** employees providing our customers (industries, local authorities and consumers), partners and stakeholders, all over the world, with **concrete solutions to address new resource management challenges**







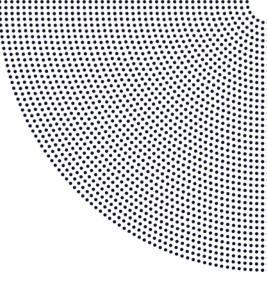
billion € total revenues in 2016

industrial and business customers

million € in research and development

employees worldwide

countries where SUEZ is present





a world leader in water & waste resources management for industry

2,200 wastewater treatment plants built for industrial customers

5,000 industrial sites equipped with a water systems

1,800 process water production plants built for industrial customers

1.5 million tonnes of soil decontaminated

350 secondary raw material production facilities

hazardous waste incineration units

14

Mt industrial and commercial waste collected



incinerators for non-hazardous waste



our vision for your site's performance



water management is critical to







guarantee the **quality** of your production increase your **financial performance** manage your **environmental** footprint



... and should adapt to your production cycle

- water and wastewater installations should be able to adapt to your production cycle and face any circumstances, such as:
 - production increase or decrease,
 - a change in production conditions,
 - new environmental norms,
 - wear and tear,
 - any urgent situation.



anticipating and defining your asset lifecycle strategy is key to...

prevent

unplanned production disruptions extend

UASOURCE

the lifespan of your installations

provide

AOUASO

you with autonomy and peace of mind

optimize

safety, expenses & resource use

our offer

SUez

we guarantee you

reduced complexity

- reduce operating time
- focus on your core business

minimized risks

- avoid downtime
- improve safety



cost control

- maintenance costs
- operational costs

NNNNNNNNNSS

maximized performance

• consistent water quality



choose the best service plan

ESSENTIAL



Basic service coverage agreement

PERFORM



Long-term service agreement, including service coverage and performance guarantees **CUSTOMIZED**



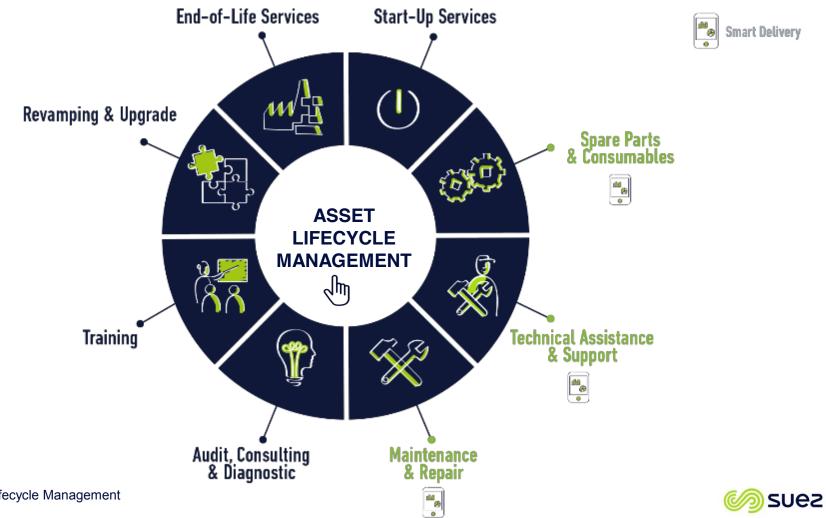
Tailor-made agreement suited to your specific needs



detailed

DS10

suez



Start-Up Services

Pilot Test with Mobile Units

Commissioning

Consumables

Supply

Installation

Commissioning

Spare Parts

Supply

Installation

Analysis And Recommendations

Refurbishment

First-Aid Kit

Conditioning Optimization

Membrane Optimization

Legend: 1Y : one year / 2Y: two years



 \bigcirc

2Y

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2Y

Technical Assistance & Support

Warranty Period Extension 24/7 Telephone Remote Support **Ecoflow Guarantee Biomass Brokerage Service** 24/7 Emergency On-Call Duty Mobile Unit Emergency Dispatch Local Assistance (d/y or h/d) Expert Support Assistance Remote Monitoring & Diagnosis Efficient Delegated Operations **Real-time Mobile Alerts**

Maintenance & Repair **Emergency Maintenance** Preventive Maintenance Scheduled Maintenance **On-Call Repairs** Maintenance Mngmt Software



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Audit & Dia

Audit, Consulting & Diagnostics	😥 🚯
Process & Hydraulic Assessment	
Energy Efficiency Solutions	
Emissions Solutions	
Equipment Audit	
Water Sample Analysis	
Training	🐼 🐼
Training HSE Training	(())
	2Y
HSE Training	2Y
HSE Training Online Training Center	2Y 2Y

End-of-Life Services

Decommissioning

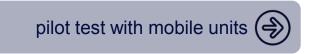
Disposal & Recycling



start-up services

SUEZ ensures that all systems and components of your plant or equipment are designed, installed and tested according to your requirements.





commissioning

benefits • Make sure your installation works from day 1

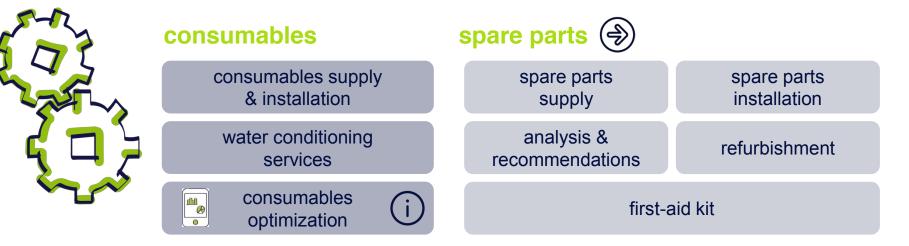
- Optimize future performance and reliability
- Enhance safety and risk management
- Benefit from a turnkey solution





spare parts & consumables

SUEZ supplies and installs the right parts and consumables at the best price to keep your plant running every day.



- Avoid supply disruption and loss of production
- Make sure your asset is always operating at its fullest capacities
- Save time thanks to our optimized purchasing process







spare parts & consumables

Our qualified team of experts and technical staff performs **a large array of services** for parts and consumables, from analysis to complete refurbishment, for any kind of water treatment, such as:

decantation

Replacement of scraper bridges and lamellar modules, refurbishment of aeration tanks.

filtration

Servicing open sand filters: replacing or strengthening concrete floors, interventions on enclosed metal filters, renovation of surface coatings, replacement of filter mass and nozzles.

demineralization

Replacement of ion exchange vessels and resins.

membrane filtration

Cleaning and replacement of ultrafiltration, nanofiltration and reverse osmosis membranes.

sludge treatment

Reconditioning or replacement of screen rakes, sludge drains, filter presses, etc.



conditioning optimization



aqualead[®] access

aqualead[®] **access** is a software that helps you centralize, monitor and manage all the data on the chemical treatment of your installations.

benefits • Follow the various parameters online

- Receive alerts in case of failure
- Secure processes
- Achieve higher productivity

aqualead® watch

aqualead® access is a water scanner that regulates in real-time the injection of anticorrosion and anti-scaling agents in cooling systems. It comes equipped with a selfcleaning system for maximum robustness.

benefits

• Optimize chemical use

• Protect your installations

21 | Asset Lifecycle Management







MEMboard[®] is a powerful tool to help you get the most out of your membranes. By implementing MEMBoard [®], you can better manage membrane cleaning schedules, optimize energy use and achieve maximum membrane life.

benefits

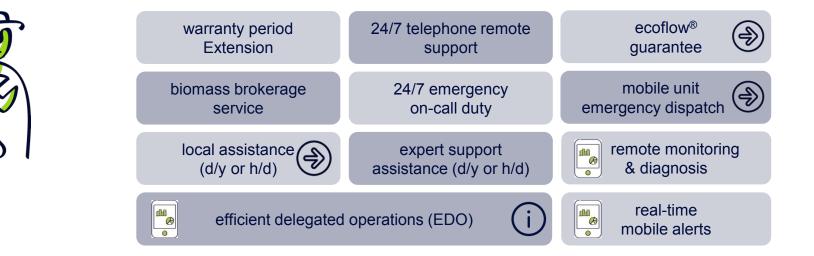
- Quality ControlLifespan Predictions
- Cleaning Strategy
- Renewal Strategy
- Failure Diagnosis



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technical assistance & support

Our expert technicians provide on-site and remote support at all stages of your asset's lifecycle and share their knowledge with your teams.



benefitso Minimize long-term riskso Benefit from a rapid response

- Optimize operational and economic performance
- Comply with health & safety standards









edo is a performance contract, based on our operational teams and experts, with at least one contract supervisor on site.

SUEZ commits to **performance guarantees**, based on clients' effluent specifications.

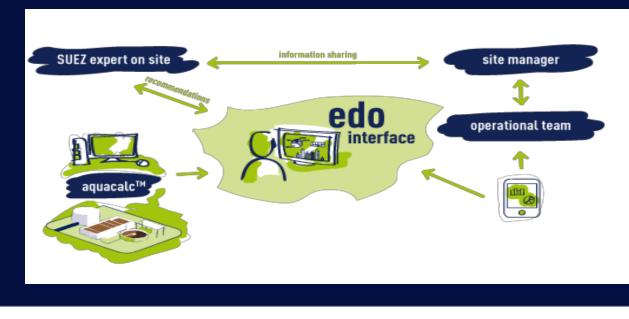
benefits • Budgetary control: Guaranteed Total Cost of Operations

- Environmental management: Guaranteed discharge levels
- Productivity: Guaranteed productivity gains
- Service continuity: Complete support(crisis management, on-call technical support...)

efficient delegated operations

edo

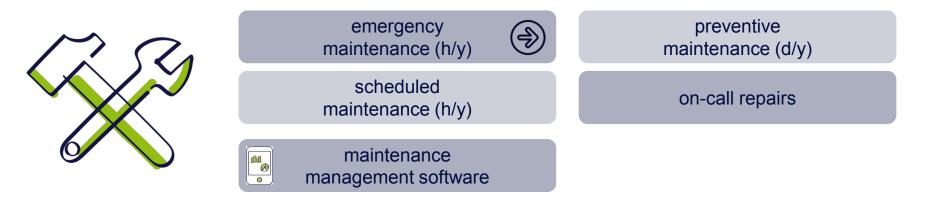
Thanks to our **aqualcalc[™] software**, our on-site expert track the performance of your plant and provides daily recommendations for improvement.



- Integration of all the documentation
- Set up of automatic information input in aquacalc®
- Integration and monitoring of KPIs
- Daily, monthly and annual reports
- Integration of recommendations with follow-up of realization

maintenance & repair

Our expert technicians provide regular maintenance and repair on all types of equipment to prevent wear and tear. In case of emergency, they quickly intervene to restore production.



- Rapid and flexible response
- Reduce the risk of production disruption
- Extend your asset's life expectancy
- Maximize long-term reliability
- Minimize maintenance costs





audit, consulting & diagnostic

SUEZ takes a global view of your water cycle to optimize your assets' processes and reduce your environmental footprint



- Simplify and optimize processes
- Improve asset profitability
- Maximize energy and water use efficiency
- Minimize chemical consumption
- Reduce environmental impact and carbon emissions
- Avoid unexpected and costly surprises







Our fully qualified professionals deliver targeted and interactive training to your operational teams for maximum efficiency.



HSE training online training center customized training center

benefits • Increase operational performance

- Improve maintenance
- Comply with health and safety standards



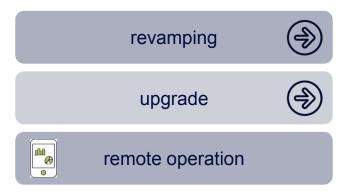




revamping & upgrade

SUEZ can revamp and upgrade every type of water treatment plant and equipment to restore or improve their working conditions.





- Mitigate the effects of obsolescence
- Enhance the lifetime of your asset
- Adapt to changing production needs
- Conform with new water quality norms
- Avoid capital spending

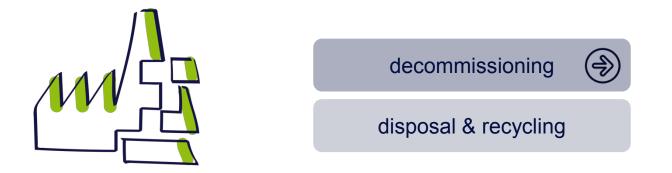






end of life services

SUEZ carries out decommissioning, dismantling and removal work for your plants and equipment safely and responsibly.



- Benefit from a turnkey solution
- Respect industry standards
- Comply with environment and safety rules and norms







our references





Food & Beverage

Pilot test with mobile units on 3 sites

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Wastewater pre-treatment plant - France

issues

The client was experiencing problems with its aerobic digestion plant:

- $\circ~\mbox{Plant}$ operating at full capacity limiting the client's production
- \circ Proliferation of filamentous bacteria inhibiting the decantation process
- Foaming due to overloading
- Excessive sludge production
- Excessive phosphorus discharge

solution

Pilot test of a pre-treatment unit to reduce the influent load and optimize discharge to the environment

- 70% reduction of influent load
- $\circ~$ Reduced energy consumption
- $\circ~$ Less foaming and filamentous bacteria
- 32 | Asset Lifecycle Management

- $\circ\;$ Less sludge production leading to waste management savings
- $\circ~$ Less phosphorus discharge





19 nuclear plants

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Lifecycle Management

2 or 3 demineralization plants by site: total installed capacity ~5000 m³/h - France

issues

- Ensure production continuity
- Extend the lifetime of equipment

solution

SUEZ and EDF have signed partnerships that include:

- Mobile services: dispatch of water treatment mobile units during refurbishments to ensure production continuity
- Maintenance and expertise services
- SUEZ also provides EDF with the following services when needed :
- o Refurbishment works
- Supply and installation of spare parts
- Technical assistance

benefits

- Reduced operational and maintenance costs
- $\circ~$ No production disruption
 - Asset Lifecycle Management



Consistent water quality





Upstream Oil & Gas Technical assistance Onshore produced water plant - Azerbaijan



issues

Specific maintenance and technical assistance services at the Sangachal Terminal and the offshore rig.

solution

In 2007, after performing a pilot test, SUEZ designed and built the onshore produced water treatment plant of the Sangachal Terminal.

- Supervision of commissioning and technical support services since 2008
- Provision of analyser technician & ad hoc support services onshore / offshore since 2010







Chemical & Pharmaceutical Ecoflow[®] guarantee

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Wastewater treatment plants on 20 sites - worldwide

issues

- Continue production whatever the circumstances
- Eliminate the risks from plant shutdown or overload
- Benefit from certified back-up treatment solutions in every situation all year round

solution

Subscription to an annual Ecoflow[®] Guarantee covering 20 wastewater treatment plants sites across the world (If for any reason the client is unable to treat its effluent, SUEZ ensures that it will be treated externally within 24 hours at a fixed price until the situation returns to normal)

- o Production continuity
- Peace of mind
- Regulatory compliance
- 35 | Asset Lifecycle Management







Chemical & Pharmaceutical Mobile units emergency dispatch Process water treatment plant -



issues

- The client used permeated water, produced from decarbonate filtered drill water, in the manufacture of ion exchange resins.
- Due to a temporary peak in production, the client needed a temporary solution adapted to the site's stringent quality requirements.

solution

- $\circ~$ Dispatch in under 72h of a double-pass reverse osmosis mobile unit.
- The solution used reagents and membranes of similar quality than the client to comply with requirements.
- A dedicated team installed and commissioned the unit in the very short time and provided operational support.

- Speed of intervention
- Quality of service
- Production continuity
- 36 | Asset Lifecycle Management









issues

- Deficiencies in the false bottom with problems in joints and sand leaks
- Cracks and breaks in the central channel

solution

- Installation of stainless steel top collectors and vertical downspouts for aeration
- Replacement of the false bottom with high density polyethylene blocks, allowing air and water distribution

- $\circ~$ Very noticeable reduction in filter maintenance
- Increased conservation, by eliminating the problems caused by the raising of the bottom slabs and the joints
- Improved filter performance by decreasing the number of stops, avoiding clogging problems and dead spaces between inlet filters







Chemical & Pharmaceutical

Process and hydraulic assessment

Water & wastewater treatment plants - France

issues

The client wanted to drastically reduce water consumption

solution

- o In-depth assessment of the client's assets along the entire water cycle
- Detailed recommendations for water consumption reduction: Water reuse, automation optimization
- Elaboration of two scenarios to treat effluents following water consumption reduction

- $\circ~$ Elaboration of a strategy to achieve a 50% reduction in water consumption
- $\circ~$ OPEX and CAPEX optimization of effluent treatment







Food & Beverage

Process and hydraulic assessment

Water & wastewater treatment plants - worldwide

issues

Adapt water treatment process of 29 sites across 15 countries in order to:

- Reduce costs
- Minimize water consumption

solution

After conducting a benchmark of all sites, SUEZ identified 2 actions:

- 1. Re-circulate cooling water instead of discharge
- 2. Re-use process water in cooling systems

benefits

Identification of a strategy to achieve a 15% reduction in water consumption







Chemical & Pharmaceutical Energy and efficiency solutions

Water & wastewater treatment plants – Global (MSA)

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issues

- Maximizing economic and environmental performance all over the value chain
- \circ Improving the energy efficiency of 112 sites globally
- \circ Conserving resources

solution

- o Partnership and integrated offer with performance obligation
- Mobilization of a broad scope of SUEZ skills
- Efficient and transparent Open Book process

- o Guarantee of compliance with environmental standards
- Optimized costs
- Reduced environmental impact
- Long-term partnership for environmental performance







Downstream Oil & Gas Revamping & upgrade Membrane bioreactors - Rotterdam



issues

The client needed to meet new stringent discharge regulations (TSS < 1 mg/l)

solution

- o Revamping of existing wastewater treatment plant
- Upgrade of biological activated treatment by Membrane Bioreactors (MBR) to implement nitrification and denitrification using Zenon membranes.

- o Environmental compliance
- Largest MBR plant operational since 2007
- $\circ~$ One of the first MBR systems in a petrochemical complex







Downstream Oil & Gas Revamping & upgrade Dissolved air flotation (DAF) - Antwerp



issues

- The former Degremont[®] DAF tank built in 1980 was at the end of its life.
- Moreover, because of a corrosive water quality, the unit was leaking, compromising the safety of the plant.

solution

- Upgrade of the existing concrete installation with an automated and robust Duplex Stainless Steel Flotation to avoid leaking
- SUEZ designed, manufactured and installed a tailor-made unit of the same dimensions

- $\,\circ\,$ 23% capacity increase from 270 to 350 m3/h
- $\circ~$ New DAF operational in just a few weeks
- Increased water quality









Chemical & Pharmaceutical Revamping & upgrade

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Ozonia[®] ozone systems – Los Angeles, USA

issues

- An Ozonia[®] Ozone system (3 x Ozonia[®] OF) was installed for wastewater treatment in 1992
- Total ozone production was 150 kg/h
- $\circ~$ Due to increased demand the client needed to triple capacity
- The existing equipment footprint, piping, and infrastructure needed to stay consistent because no expansion was possible

solution

 SUEZ upgraded the Ozonia[®] ozone system with new technology 4 times over 24 years



benefits

- Maximum capacity increased 200%, from 150kg/h to 300kg/h using the latest IGS technology
- Ozone concentration was increased from 6 wt% to 12 wt% improving efficiency and lowering OPEX
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 The existing footprint, piping, and infrastructure was used requiring very low capital investments for the upgrades







issues

In 2001, the demineralization plant on the client's site in Toulouse (France) was stopped following a large explosion.

solution

The plant was uninstalled then reinstalled on the VSPU industrial platform where SUEZ manages the water cycle for 3 chemical companies.

- Investment savings
- o The demineralization plant is still in operation today



