



Report Number: QIP-ASI181134

**Audit Date** : 21 Mar., 2018

This report is issued by Focus Technology Co., Ltd. (Made-in-China.com) and the supervising inspectorate (SGS-CSTC Standards Technical Services Co., Ltd.) to confirm that:

Company Name : Guangdong Baishan Furniture Co., Ltd.

广东百山家居有限公司

Remark: The company also used company name of Foshan PA Furniture

Co., Ltd. in business.

Showroom: <a href="http://pacabinet.en.made-in-china.com">http://pacabinet.en.made-in-china.com</a>

Address : No. 16, Hequi Road, Area A, Hequi Industrial Zone, Heshun, Lishui

Town, Nanhai District, Foshan City, Guangdong Province, China

Product : Cabinet, Wardrobe

#### has been on site audited for the Following Scope of Activity

1. General Information

2. Foreign Trade Capacity

3. Product Research & Development Capacity

4. Management System and Product Certification

5. Production Capacity & Quality Control

6. Working Environment

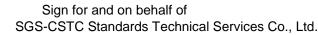
7. Energy Saving and Emission Reduction

8. Industry Information

9. Photos

#### **General Comments:**

Guangdong Baishan Furniture Co., Ltd. is a manufacturer with 171 employees; it was established in 2009, located in No. 16, Hegui Road, Area A, Hegui Industrial Zone, Heshun, Lishui Town, Nanhai District, Foshan City, Guangdong Province, China. The workshops occupy an area of 18,000 square meters. Guangdong Baishan Furniture Co., Ltd. has its own brand. They have passed ISO9001:2008 certification in 2016. Guangdong Baishan Furniture Co., Ltd. has successful foreign trading experience in Europe and Australia.





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# SUPPLIER ASSESSMENT REPORT

Audited Company	Guangdong Baishan Furniture Co., Ltd.
Audited Site:	No. 16, Hegui Road, Area A, Hegui Industrial Zone, Heshun, Lishui Town, Nanhai District, Foshan City, Guangdong Province, China

Consigner of Assessment	Made-in-China.com			
Audit Type		No.	aut Turing 民有限公司	
	☐ Re-audit		最出市百山家居有限公司	
Audit Date	21 Mar., 2018	Verify Report	www.sgs.com/ecv	
Auditor	Felix Huang	Reviewed by	Simon Wang	

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#### **Part A: General Information**

#### **Section 1: Company Overview**

1.1 Legal Validity					
Does the company have a valid business license?	☐ Yes ☐ No ☐ Others	Registration Number	91440605692496712K		
Year of established	27 Aug., 2009	Valid Date	Long Valid		
Registered address	No. 16, Hegui Road, Area A, Heg District, Foshan City, Guangdong F		shun, Lishui Town, Nanhai		
Actual address	No. 16, Hegui Road, Area A, Heg District, Foshan City, Guangdong F		shun, Lishui Town, Nanhai		
Does the company in abnormal operation status list of industrial and commercial bureau?	No				
Registered capital	RMB 10000000				
Name of legal representative	Mr. Shanghai Yang				
Business scope	Production, processing and sales of kitchen cabinets, wardrobe; Manufacturing of wooden furniture; Metal sanitary ware; Metal furniture.(for projects subject to approval according to law, business activities may be carried out after approval by relevant departments.)				
1.2 Basic Information					
Contact person	Mr. Mark Li				
Phone number	0086-757-28336800, 0086-13802629715	Fax number 008	86-757-28336800		
URL/Web address	http://pacabinet.en.made-in-china.com				
Company type	<ul><li>✓ Manufacturer</li><li>☐ Combined</li><li>☐ Group Corporation</li></ul>				
Type of ownership					
Associated company	No				
Products manufactured / sold scope	Cabinet, Wardrobe				
1.3 Company Building Information					
According to:  ☐ Land certificate ☐ Lease agreement ☐ Lease agreement ☐ Description Estimated on site ☐ Company area ☐ Compan					
The workshops occupy 18000 square meters.					



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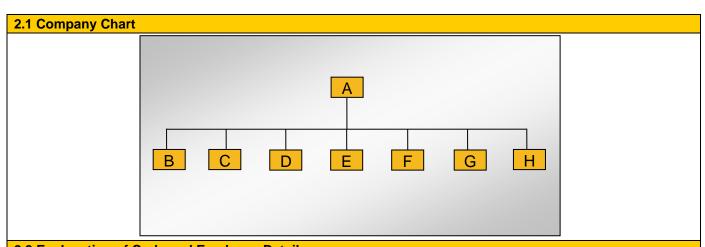
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#### **Section 2: Human Resources**



#### 2.2 Explanation of Code and Employee Details

Code	Department	Number of employees
А	CEO	1
В	GM	1
С	Marketing Dept.	80
D	Design Dept.	10
Е	Production Dept.	70
F	Fin. Dept.	2
G	Purchase Dept.	1
Н	Admin. Dept.	6
	Number in total:	171

#### 2.3 Key Staff

Title	Full name	Education	Working experience for this trade / total experience
Sales Manager	Mr. Mark Li	University	17/20 Years



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# Part B: Foreign Trade Capacity

#### **Section 1: Export Overall Situation**

1.1 Export Overall Situation	
Does the company have a valid Import and Export license?	☐ Yes ☐ No
The import and export enterprise code.	N/A
The number of foreign trading staff with relevant trading experience.	<ul> <li>⋈ within 1 year 2 staffs</li> <li>⋈ 6-10 years 11 staffs</li> <li>⋈ over 10 years 6 staffs</li> <li>Total 22 staffs</li> </ul>
The language freely used by foreign trade staff	☐ English ☐ others:
Annual revenue of previous year	Confidential
Annual export revenue of previous year	Confidential
Estimated export revenue for this year.	Confidential
Overseas agent / branch	☐ Yes
Nearest port	Foshan Port
Acceptable quotation terms	☐ FOB ☐ CIF ☐ CFR Other: EXW
Acceptable payment terms	□ LC    □ T/T    □ D/P    □ PayPal     □ Western Union    □ Small-amount payment
Average lead time (Peak Season)	<ul><li> within 15 workday</li><li> □ one month</li><li> □ 2-3 months</li><li> □ 4-6 months</li><li> □ 6-12 months</li><li> □ more time</li></ul>
Average lead time (Off Season)	☐ within 15 workday   ☒ one month   ☐ 2-3 months     ☐ 4-6 months   ☐ 6-12 months   ☐ more time

#### **Section 2: Export Business Capacity**

2.1 Market Distribution (please list top three areas)				
Market	Main Product	Main client		
☐ North America				
☐ South America				
	Cabinet, Wardrobe	Confidential		
☐ Southeast Asia/ Mideast				
☐ Africa				
☐ East Asia (Japan/ South				
Korea)				
	Cabinet, Wardrobe	Confidential		
☐ Domestic				
Others				



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#### **Section 3: Supplier Management**

3.1 Supplier Management				
ltem	Content	Observations /Comments		
1	Does the company establish and implement an effective suppliers' assessment procedure?	<ul> <li>☐ Have the written procedures and followed records</li> <li>☐ Have the written procedures but no records</li> <li>☐ Have relevant records without written procedure</li> <li>☐ No written procedures or followed records</li> <li>☐ Other</li> </ul>		
2	Does the company have an updated list of approved suppliers?	<ul> <li>☐ The approved suppliers list was updated in</li> <li>☐ Have the written suppliers without approved signature or date.</li> <li>☐ Provided some suppliers names</li> <li>☑ No approved suppliers list</li> <li>☐ Other</li> </ul>		

#### **Section 4: After-sales Service Capacity**

4.1 After-s	.1 After-sales Service Capacity				
Item	Content	Observations /Comments			
1	Is there a procedure to conduct random product inspection after final packaging in place?	<ul> <li>☐ Have clear standards and written inspection records</li> <li>☐ No written standards but had inspection reports</li> <li>☐ Have the procedures but no inspection records</li> <li>☑ It's not necessary to carry out the inspection</li> <li>☐ Other</li> </ul>			
2	Is there a clear procedure for handling customer complaints?	<ul> <li>☐ Has the clear procedure and followed records</li> <li>☐ Has the procedure but no written records.</li> <li>☐ No written procedures or records.</li> <li>☐ Other</li> </ul>			
3	Can the finished/packaged product be traced by lot identification to the appropriate raw materials test reports?	<ul> <li>☐ Have the procedures to trace the raw materials.</li> <li>☐ Can trace main materials</li> <li>☐ Can trace production date.</li> <li>☐ Can't trace products</li> <li>☐ Other</li> </ul>			
4	Are corrective & preventive actions mechanism established and implemented effectively (including the suppliers/ sub-contractors control, incoming inspection, process control, final inspection and customer complaint)?	<ul> <li>☐ Has the clear procedure and followed records</li> <li>☐ Has the procedure but no written records.</li> <li>☐ No written procedures or records.</li> <li>☐ Other</li> </ul>			



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# Part C: Product Research & Development Capacity

1.1 Product Research & Development Capacity	
The amount of R&D and relevant working experience.	<ul> <li>☐ within 1year staff</li> <li>☐ 6-10 years 4 staffs</li> <li>☐ over 10 years 3 staffs</li> <li>☐ over 10 years 3 staffs</li> </ul>
What is the main job responsibility for R&D engineers?	The main job responsibility is in charge of customers request, new product design and development.
Is there any relevant design input, output, review, verification and validation documentation available for auditor to review?	YES Design per market trend and client's requirement.
Is there any special software or instrument used by the R&D staffs during the design process of new products?  If yes, please list the main software or instrument.	YES PA App
Does the company have an effective design change control procedure in place?	YES They will modify their design per client's requirement.
Please list the patent certificates and qualification license.	Nil



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# Part D: Management System and Product Certification

1.1 Management System and Product Certification	
Management system certification	☐ ISO9001:2008 certificate  Certificate Name: ISO9001:2008 Certificate  No.: U0016Q0133R2M  Issued by: IAF  Issued Date: 22 Mar., 2016  Valid Until: 14 Sep., 2018  Scope: Processing and Sale of Kitchen Cabinets and Wardrobe
	☐ ISO14001:2004 certificate
	☐ OHSAS18001:2007 certificate
	☐ TS16949
	☐ SA8000
	☐ Others
	□ NIL
Product certification	☐ CE
	□ UL
	□ ccc
	☐ RoHS
	□ FCC
	☐ Others
	⊠ NIL
Test reports for raw materials	RoHS
	Reach
	☐ Others
	⊠ NIL



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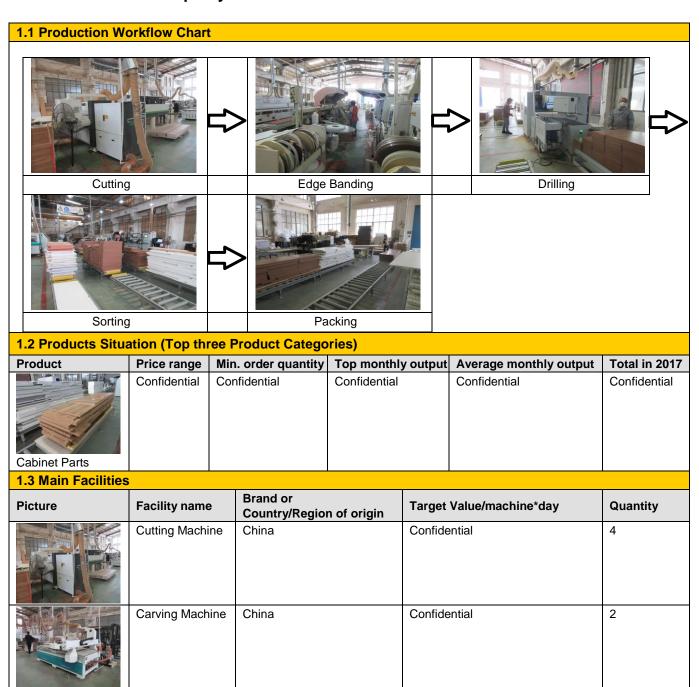
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## **Part E: Production Capacity & Quality Control**

#### **Section 1: Production Capacity**





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#### **Section 2: Production Process Control**

2.1 Production Process Control			
Item	Content	Observations /Comments	
1	Product R&D capacity	<ul><li>☑ Own brand</li><li>☑ ODM</li><li>☑ OEM</li></ul>	
2	Are the environmental conditions, such as tidiness and cleanliness being controlled and suitable for the operation performed?	<ul><li>□ Very tidy</li><li>☑ Normal</li><li>□ Need to improve</li><li>□ Very poor</li></ul>	
3	Are the necessary items /documents provided at appropriate location and under control?	<ul> <li>☑ Work Instructions /procedures</li> <li>☐ Workmanship standard /acceptance</li> <li>☐ Golden sample /Approval sample</li> <li>☐ Product picture</li> <li>☐ Verbal by workshop director</li> </ul>	
4	Are written instructions available for incoming material inspections /testing? Is the relevant record maintained?	<ul><li>☐ Has instructions and uniformly followed</li><li>☐ Has instruction but no written records</li><li>☐ Materials checked by storage staff</li></ul>	
5	Are written inspections /testing instructions available for finished products? Is the relevant record maintained?	<ul> <li>☐ Have instructions and uniformly followed</li> <li>☐ Have instruction but no written records</li> <li>☐ Finished product checked by packing staff</li> </ul>	
6	What type of inspection is used for finished products?	□ Random inspection   □ Visual inspection   □ Function inspection   ☒ 100% inspection   ☒ Visual inspection   □ Function inspection	
7	Are non-conforming units clearly marked/ segregated to prevent accidental dispatch?	<ul><li>☑ Marked and segregated</li><li>☐ Segregated but not marked clearly</li><li>☐ Not found on site</li></ul>	
8	How are the non-conforming units handled?	☐ Repaired and re-inspection ☐ Picked out ☐ Used under control ☐ Others	



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# **Part G: Working Environment**

#### **Section 1: Working Environment**

1.1 Welfare Benefits		
Item	Content	Observations /Comments
1	Does the company have effective procedures to verify the age of staff at the time of recruitment?	<ul> <li>☐ Has written procedure and keeps adequate age documents of workers</li> <li>☐ Has written procedure but doesn't follow records</li> <li>☐ Hasn't written procedure or follows records</li> </ul>
2	Do all workers sign employment contracts with the factory?	<ul> <li>✓ All workers sign employment contracts</li> <li>✓ Some workers sign employment contracts</li> <li>✓ Only management staff sign employment contracts</li> <li>✓ No staff sign employment contracts</li> </ul>
3	Is statutory contribution required for all employees' social insurance (e.g. health insurance, unemployment insurance, accident insurance etc.) paid for by the enterprise?	<ul> <li>☐ All workers have social insurance.</li> <li>☑ Some workers have social insurance</li> <li>☐ Only management staffs have social insurance</li> <li>☐ No staff have social insurance</li> </ul>
4	Does the company have a clear and effective policy on working hours, rest and vacations? If does, please list it.	<ul> <li>All staffs work kept to the policy</li> <li>Most of the time it keeps to the policy except midseason.</li> <li>Usually needs overtime.</li> <li>No relevant records for working hours</li> <li>Describe the working hours: 8:00-12:00, 13:30-17:30</li> </ul>
5	Does the company pay extra remunerations for all overtime work?	<ul> <li>☐ For all overtime work.</li> <li>☐ For official holidays</li> <li>☐ For official holidays except weekend.</li> <li>☐ No extra remunerations for overtime.</li> </ul>
6	Does the company have dormitories for staff? If yes, please describe the condition.	<ul> <li>☑ Provide dormitories for all staff</li> <li>☐ Provide dormitories for workers</li> <li>☐ Provide dormitories for management staff</li> <li>☐ No dormitories were provided.</li> <li>Describe the condition: 2 Staffs Per Dormitory</li> </ul>
1.2 Labor	Protection	
Item	Content	Observations /Comments
1	Are there uniforms for all staff in company?	<ul><li>☐ Yes</li><li>☐ No</li><li>☐ Other</li></ul>
2	Is the emergency medical supplies enough and easily used in workshop?	☐ Yes ☐ No ☐ Other
3	Does the company arrange health and safety training for new workers?	<ul><li>✓ Yes</li><li>☐ No</li><li>☐ Other</li></ul>
4	Do the workers have the appropriate protective equipment during operation in workshop? Such as gloves, masks.	<ul><li>✓ Yes</li><li>☐ No</li><li>☐ Other</li></ul>
5	Is there training needed and carried out for fire protection?	<ul><li>✓ Yes</li><li>☐ No</li><li>☐ Other</li></ul>



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# Part H: Energy Saving and Emission Reduction

### **Section 1: Environmental Management**

1.1 Environmental Management			
Item	Content	Observations /Comments	
1	Environmental Management System	<ul><li>☐ ISO 14001 Certificate</li><li>☐ Cleaner production management</li><li>☑ NIL</li></ul>	
2	Environmental Impact Assessment	<ul> <li>☑ The Report of Environmental impact assessment is approved by EPA Foshan City, Nanhai District.</li> <li>☑ NIL</li> </ul>	
3	Check and Acceptance of Completed Constructive Projects	<ul> <li>☐ The Report Completed Constructive Projects Inspection and Acceptance is approved.</li> <li>☑ NIL</li> </ul>	
4	"Three Simultaneity" for Environmental protection	<ul> <li>☐ The Report of "Three Simultaneity" for Environmental protection Inspection and Acceptance is available.</li> <li>☑ NIL</li> </ul>	

Section 2: Water, Gas and Noise Control

2.1 Water, Gas and Noise Control		
Item	Content	Observations /Comments
1	Water-intaking	<ul><li>☐ Water-intaking license</li><li>☐ No water-intaking license</li><li>☒ No water taken from natural water body</li></ul>
2	Waste water	<ul> <li>☑ Water-draining license or contract</li> <li>☐ Having carried out waste water treatment before draining</li> <li>☐ Having carried out waste water monitoring and the result of which being within the standard limit</li> <li>☐ No detail activities were found</li> </ul>
3	Emission to air	<ul> <li>☑ Air pollutant emission license</li> <li>☐ Having carried out air pollutant emission monitoring and the result of which being within the standard limit</li> <li>☐ No detail activities were found to reduce emission to air</li> </ul>
4	Classification and Recycling for solid waste	<ul> <li>☐ Having applied trash classification recycling</li> <li>☐ Having special warehouse for hazardous waste</li> <li>☐ No detail activities were found</li> </ul>
5	Noise	<ul> <li>☑ The company carried out noise monitoring and the result of which being within the standard limit one time per year</li> <li>☑ No detail activities were found</li> </ul>



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# **Part I: Industry Information**

#### **Section 1: Industry Information**

1.1 Furniture Industry Information		
Item	Content	Observations
1	Product style	□ European style furniture     □ American style furniture     □ Chinese style furniture     □ Korean rural style furniture     □ Mediterranean style furniture     □ Others
2	Product materials	☐ Jade furniture ☐ Solid wood furniture ☐ Panel-type furniture ☐ Soft furniture ☐ Woven rattan furniture ☐ Others Melamine Polly Wood
3	Used Locations	☐ Outdoor ☐ Kitchen ☐ Living room ☐ Children room ☐ Office room ☐ Others
4	Product structure	
5	Modelling effect	☐ Ordinary furniture ☐ Art furniture
6	Regulation requirement test	□ California 65     □ CPSIA     □ Reach     □ CARB certification     □ FACC certification     □ Others     □ Nil
7	Key Account	☐ Wal-Mart ☐ Home Depot ☐ Lowes ☐ Target ☐ Costco ☐ Office Max ☐ Others ☒ Nil



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#### Part J: Photos

#### **Section 1: Photos of Documents**

**Description: Business License** 



#### **Description: ISO9001 Certificate**



#### **Description: Trademark Certificate**





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Connecting Buyers with Chinese Suppliers



**Section 2: Photos of Company** 

**Description: Company Gate** 



**Description: Workshop** 



**Description: Warehouse** 



**Description: Office** 



**Description: Workshop** 



**Description: Product Samples** 





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# **Description: Product Samples**



**Description: Product Samples** 





-- End of the Report --



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