

Autodesk Announces Agreement to Acquire Upchain



upchain

Safe Harbor

This presentation contains forward-looking statements that involve risks and uncertainties, including statements regarding: the planned Upchain acquisition, the impact of the acquisition on Autodesk's business performance; the impact of the transaction on Autodesk's and Upchain's products and services capabilities, customers, and partners; and Autodesk's strategic priorities.

Factors that could cause actual results to differ materially include the following: Autodesk's ability to successfully integrate Upchain's business; costs related to the acquisition; the evolution of cloud-based and traditional PLM and PDM technologies; changes in the manufacturing industry; the competitive environment in the PLM, PDM, and manufacturing industries and competitive responses to the acquisition; changes in Upchain's customer base; Autodesk and Upchain's success developing new products or modifying existing products and the degree to which these gain market acceptance; general market and business conditions; unanticipated impact of accounting for acquisition; and the ability to satisfy the conditions to the completion of the acquisition on the anticipated schedule, or at all.

Further information on potential factors that could affect future results is contained in our Form 10-K and Form 10-Q filings available at www.sec.gov, including descriptions of the risk factors that may impact us and the forward-looking statements made in this presentation. Autodesk disclaims any obligation to update the forward-looking statements provided to reflect events that occur or circumstances that exist after the date on which they were made.

Strategic Rationale

Differentiated Cloud PDM

- Modern Instant-On Cloud Product Data Management (PDM) technology augments existing strength in ADSK Vault
- Robust competitive CAD integrations
- Accelerates next gen design/make convergence in Fusion 360
- Out-of-the-box setup for target verticals like Consumer Products

PDM Expertise & Strong R&D

- 140+ employees with ~50% in R&D. Headquartered in Toronto, Canada
- Modern SaaS architecture with Multi-tenant, rapid-deploy capability
- Strong engineering and customer success talent

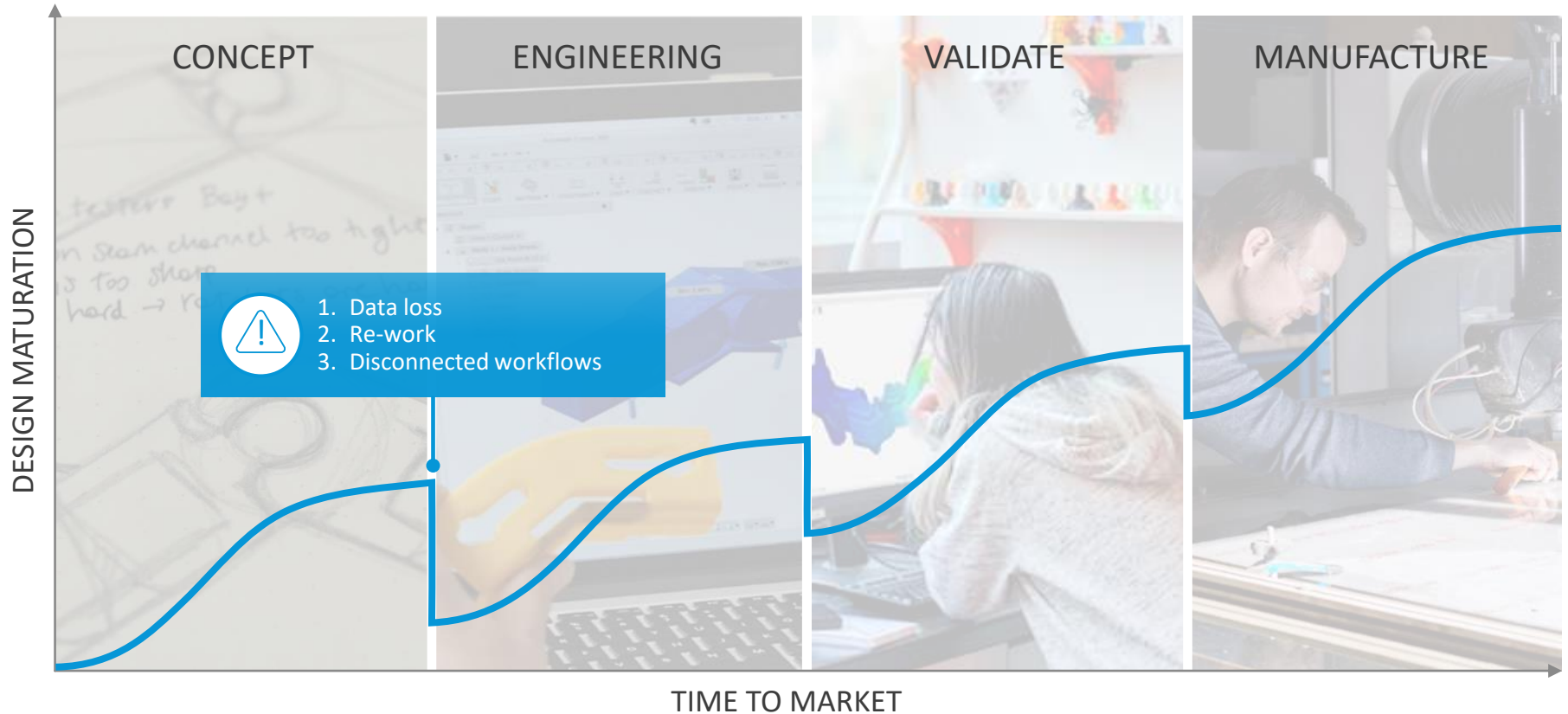
Accelerates Growth In PDM/PLM

- Leads prospects and existing Inventor accounts to the Fusion 360 platform
- Sticky solution provides entry point and eventual expansion into user base as workflows become data centric
- Boosts expansion into competitive accounts

Compelling Synergies

- Autodesk provides means to scale through Enterprise, Channel and geographic expansion
- Presents new growth opportunities with competitive CAD integrations

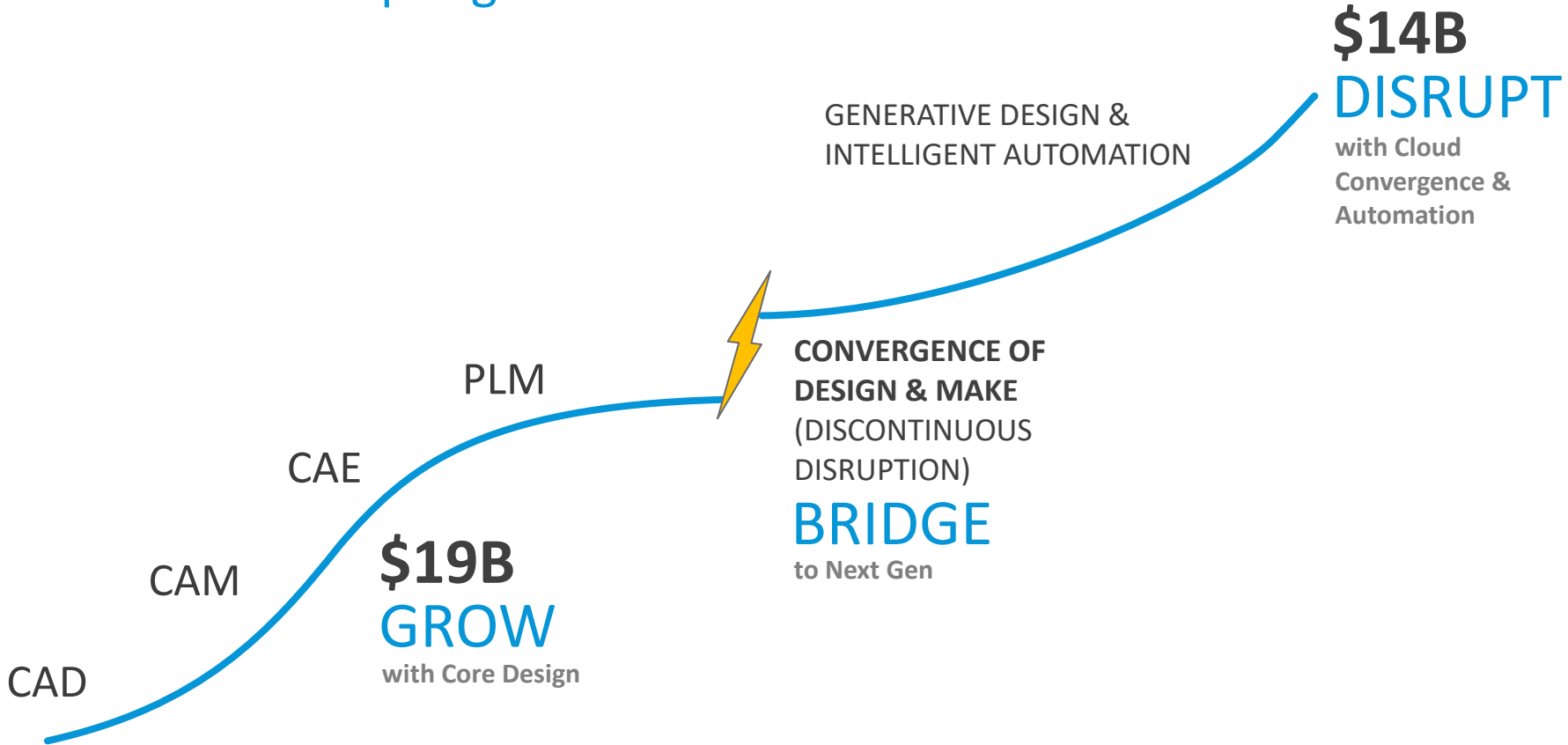
Traditional Manufacturing Processes are Inefficient



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Fusion 360 is disrupting the market



CAD

CAM

CAE

PLM

\$19B
GROW
with Core Design



CONVERGENCE OF
DESIGN & MAKE
(DISCONTINUOUS
DISRUPTION)
BRIDGE
to Next Gen

GENERATIVE DESIGN &
INTELLIGENT AUTOMATION

\$14B
DISRUPT
with Cloud
Convergence &
Automation

Upchain Accelerates Integrated Data Experience with Full Featured, Cloud-Based PLM



CUSTOMER
MANAGEMENT



PROGRAM/PROJECT
MANAGEMENT



ENGINEERING
MANAGEMENT



PRODUCT
MANAGEMENT



DESIGN
MANAGEMENT



SUPPLIER
MANAGEMENT



MANUFACTURING
MANAGEMENT



QUALITY
MANAGEMENT



BUSINESS
PROCESS AND
COMPLIANCE



DOCUMENT
CONTROL



CHANGE
MANAGEMENT



DYNAMIC
WORKFLOW
MANAGEMENT

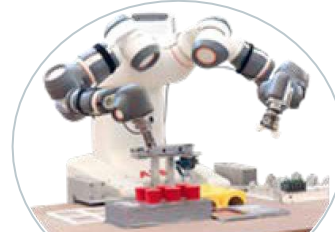
A Diversified and Loyal Customer Base



Automotive



Aerospace & Defense



Robotics & Industrial Machinery



Marine Shipping & Transportation



Furniture



Textiles & Apparel

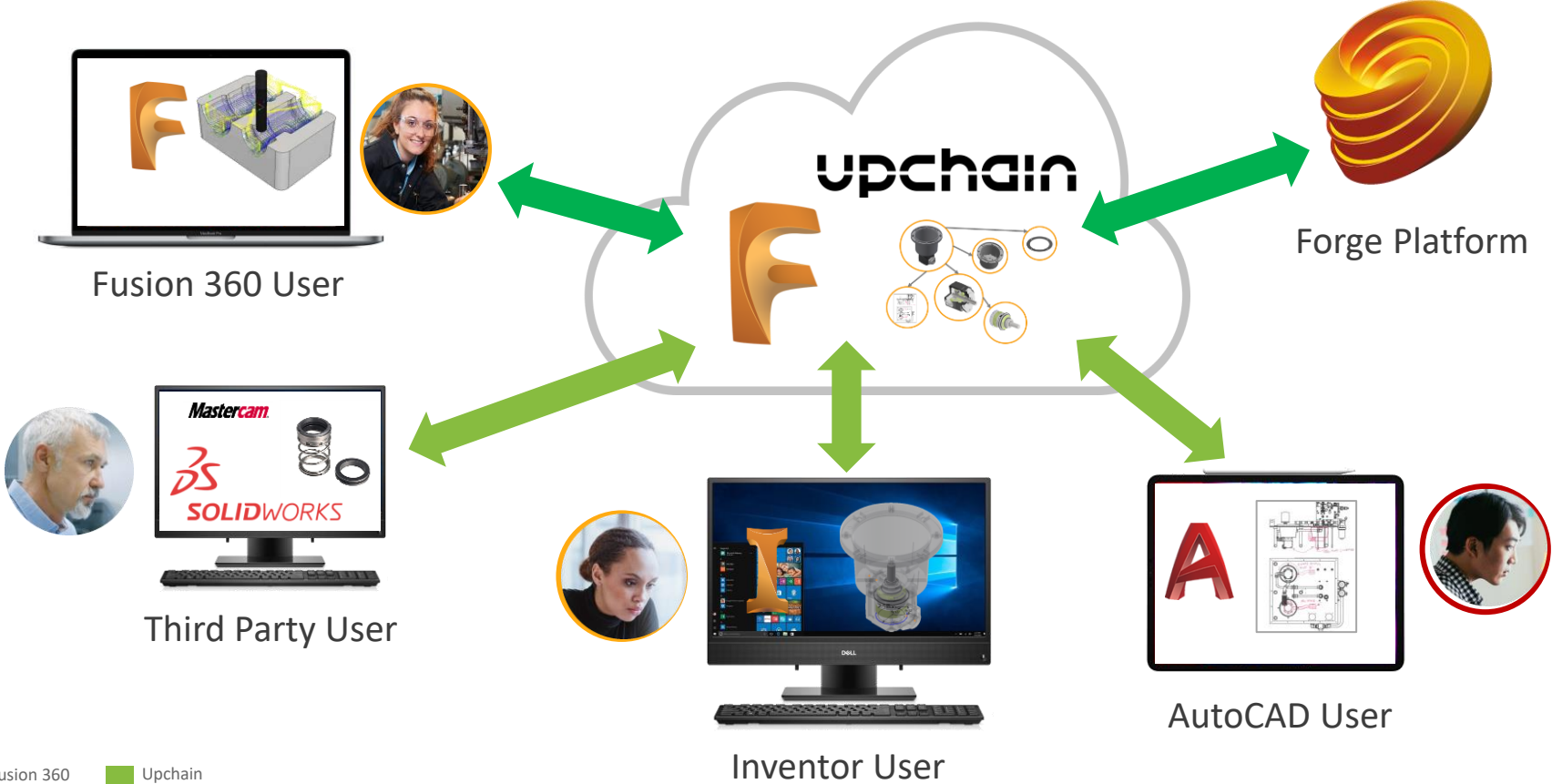


Entertainment

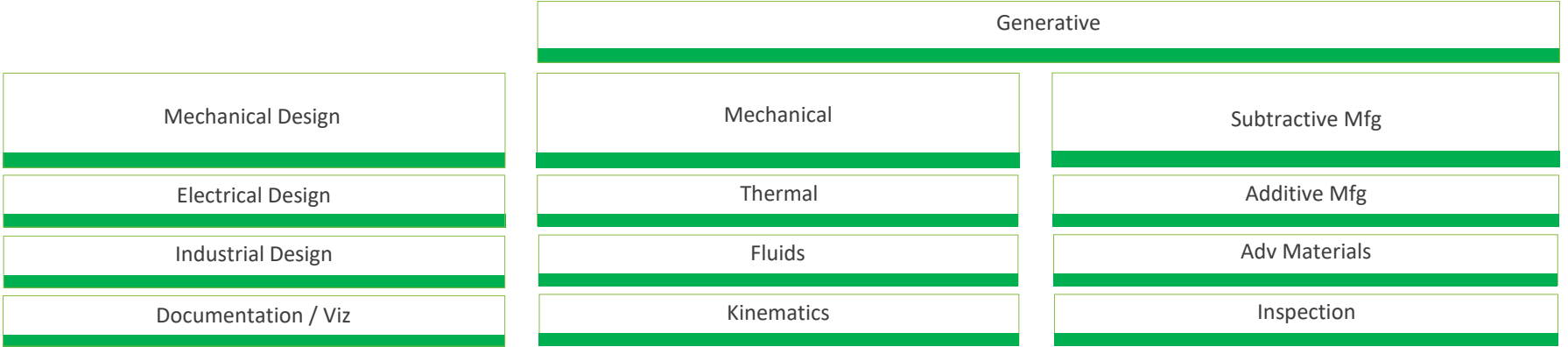


Data Centers

Upchain Accelerates Fusion 360 as an Onramp to its Cloud Platform



Fusion 360 + Upchain = Disruptive End-to-End Cloud-Based Manufacturing Platform with Multiple Adoption Onramps



upchain Cloud Product Data Management

Product Lifecycle Management



AUTODESK®

Make anything™