



ROYAL MOTORS, established in 2001 is probably the fastest growing after-market solutions provider in Malawi today!

We have built partnerships with some of the best brands in the global marketplace, some of them world-leaders in their respective fields of expertise. We have achieved tremendous growth and sustainability in our business by providing our customers with the ultimate sales experience, high quality products and excellent after-sales support!

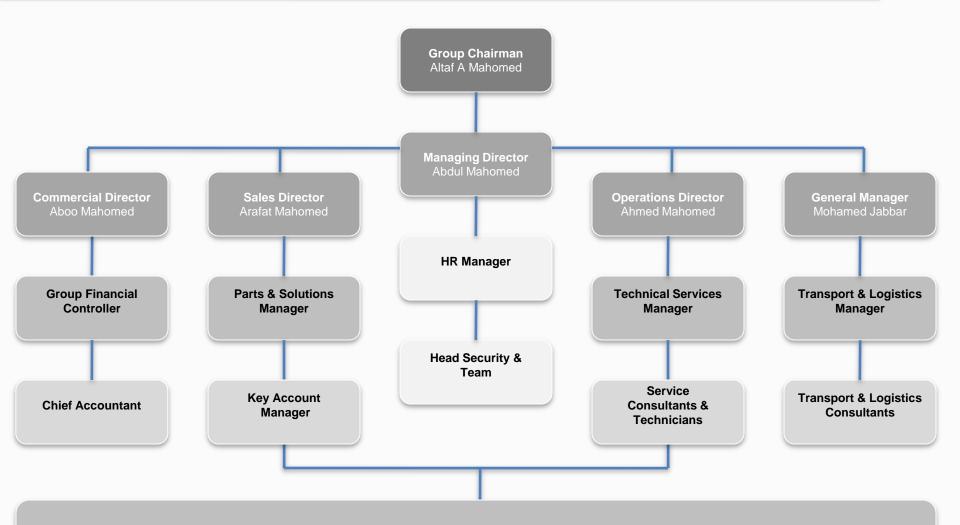
Our products and solutions cater for a wide range of sectors, including Automotive, Energy, Agriculture, Construction, Transport and Mining.

We provide the best all round solutions for our customers by sharing our vast experience and knowledge; by innovating and conducting business based on trust, transparency and customer satisfaction.

Royal Motors also has three divisions for the vital after-market support link to customers and this includes a state of the art Bosch Car & Truck Service Centre, a Tyre Fitment Centre powered by Beissbarth - Germany and a Water Pump and Generator Repair Centre.

We are a 100% Malawian owned company and go to great lengths to ensure we are always improving on our core strengths; continuously searching for innovative products and solutions for our multi-sector business approach.

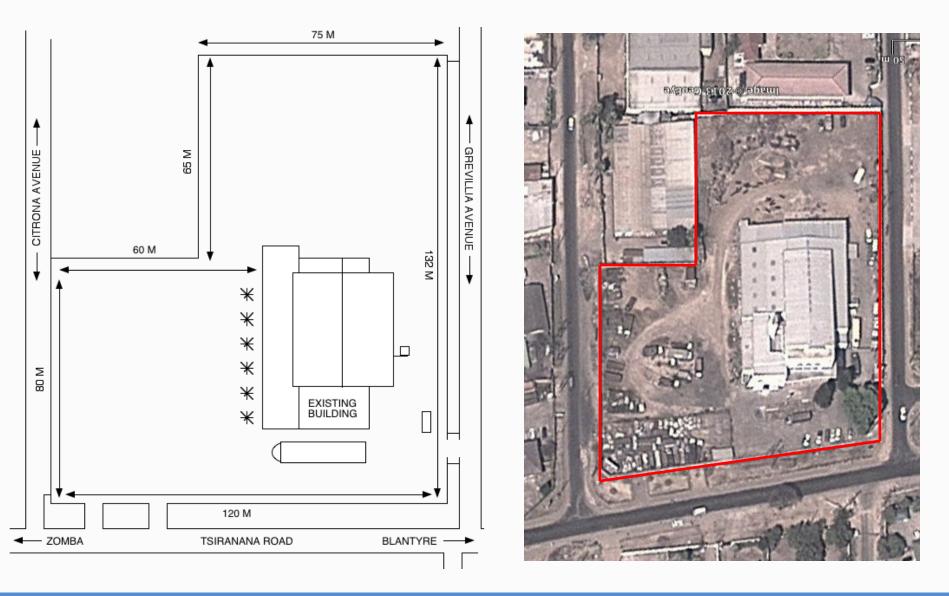




Royal Motors is carefully structured to ensure each aspect of the business is dealing with the relevant responsibilities. Every sector is represented to ensure the client is able to access the product/service or solutions required.

# Site Plan & Google Earth View







Branches	<b>Departments</b>	<u>Technicians</u>	<u>Artisans</u>	Infrastructure
<u>2</u> • Blantyre	longwe • Body Repair Centre	<u>10</u>	<ul> <li>3 Auto Electricians</li> <li>2 x Welders</li> <li>4 x Panel Beaters</li> <li>4 x Painters</li> <li>3 x Tyre Fitters</li> <li>1 x Upholsterer</li> </ul>	<b>Total Area</b> 3,800m2
• Lilongwe • Mzuzu - 2016		<u>Assistants</u> <u>13</u>		<b>Workshop</b> 1,200m2



## BAT 121

Portable, cordless battery tester for testing 12 V starter batteries (standard, maintenance free, fleece (AGM) and gel batteries).



# BAT 430

Compact and solidly built highfrequency Battery charger with multifunctional applications for Workshop.



KTS 340

Portable diagnosis equipment, for efficient error analysis on the vehicle and professional repairs.



FSA 740

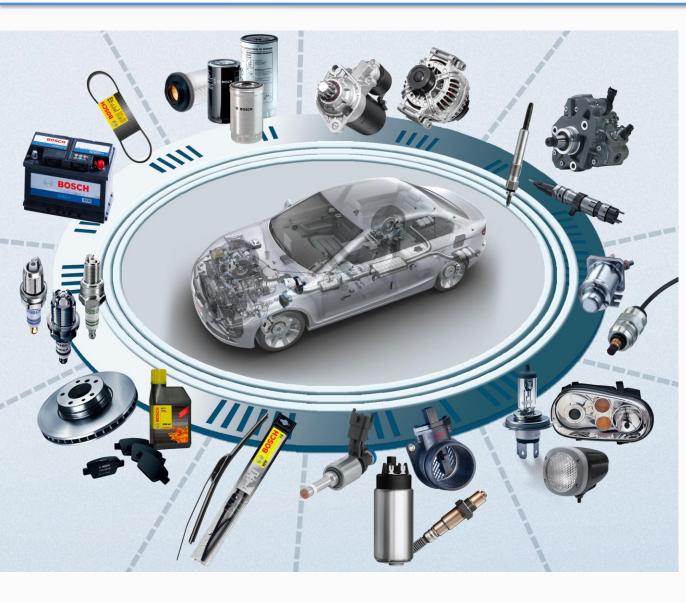
Complex diagnosis equipment, for localization of exact fault without time consuming and expensive part removal.



### **TYRE CENTRE**

Complete tyre repair, fitting, balancing and 3D Alignment solution powered by Beissbarth – Made in Germany





# No vehicle is complete without Bosch!

Your vehicle is not complete without world-class automotive components from Bosch. Discerning motorists and workshop professionals in over 132 countries rely on Bosch's extensive range of high quality products to get the best from their cars. Choose the best. Choose automotive products from Bosch. The advantage is yours.

**Product Highlights: -**

- Diesel Systems
- Braking Systems
- Gasoline Systems
- Lighting Technology
- Filtration
- Spark Plugs
- Wiping Systems
- Starters and Alternators
- Body Electronics
- Energy Supply





Royal Motors is a recognized Bosch Service Centre and adheres to the strict quality standards set by BOSCH Car drivers and mechanics in over 120 countries trust the high quality of Bosch.

With Royal Motors, drivers benefit from the first class service, expert know how and ex-works quality of automotive spare parts. Whether you need a repair, seasonal maintenance or travel check-up, your vehicle – whatever brand it may be – will be in the very best hands. From mechanics to electrics and diesel technology – our professionals are experts and work with state of the art testing technology.

Many people think that the easiest place to go is the nearest manufacturer's dealership. Royal Motors is a real alternative, offering quality, affordable servicing, and fitting manufacturer quality parts.

A 'cheap' workshop is not a guarantee of value for money in the long run. They often keep their prices down by fitting cheap parts, which may wear out or fail sooner. At Royal Motors, the parts fitted are made to the same specification as those of car manufacturers.

Customer service is very important to us. Royal Motors will give you an accurate estimate for any work that is to be carried out and then keep you informed in advance of any additional work that may need to be done, as well as its cost, so there are no surprises when you get the bill.



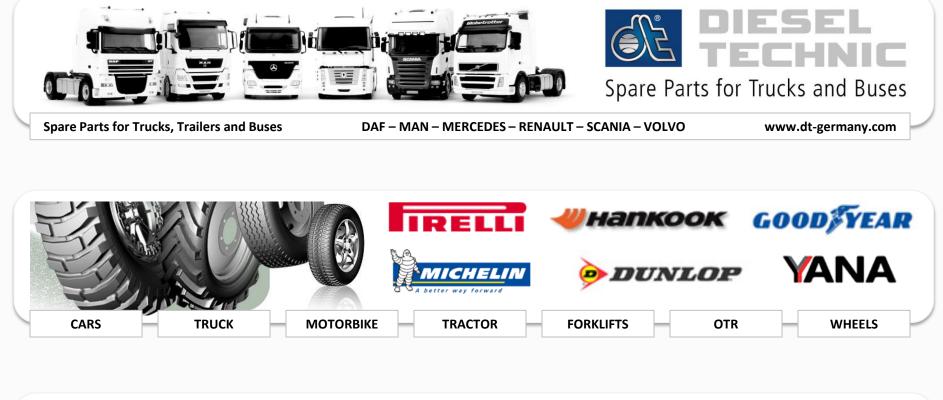


































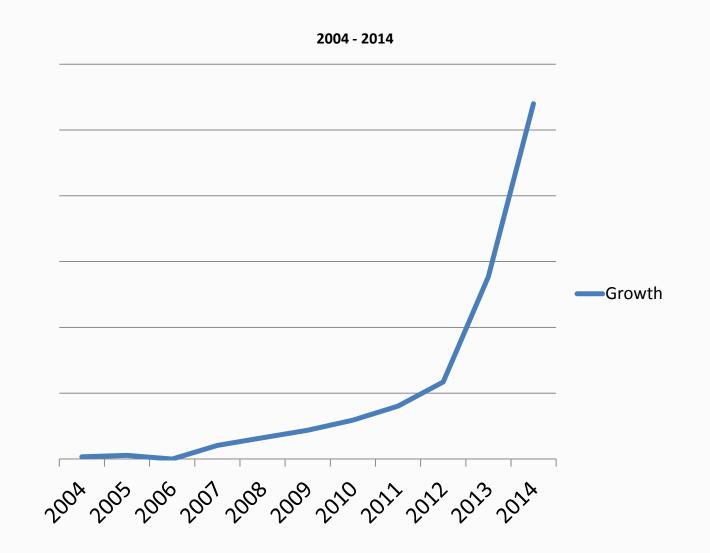












#### Performance References



BLANTYRE CITY ASSEMBLY **RENOVATION CITY LIMITED** MALAWI ELECTORAL COMMISSION MALAWI COLLEGE OF HEALTH SCIENCES SUNBIRD TOURISM MARKET POINT ADVERTISING ESCOM GREAT LAKES COTTON CO. **KABULA IND. SAFETY SPECIALISTS BAKHRESA GRAIN & MILLING** UNIVERSAL INDUSTRIES MALAWI POLICE SERVICE CANDLEX LIMITED MALAWI SAVINGS BANK MAKANDI TEA ESTATES UNIVERSITY OF MALAWI MALAWI SUN HOTEL PALADIN AFRICA LIMITED TAMBALA FOOD PRODUCTS LAFARGE CEMENT MALAWI MACRO ZAIN MALAWI LIMITED FARGO LIMITED NAMING'OMBA TEA ESTATES **BLANTYRE ADD** MULANJE AGRICULTURE MACHINGA ADD BALAKA RDP NATIONAL BANK OF MALAWI SIKU GROUP OF COMPANIES

SAVE THE CHILDREN MALAWI-LIVERPOOL WELCOME TRUST JOHN HOPKINS INSTITUTE BLANTYRE MALARIA PROJECT MARY'S MEALS SUPERIOR HALAAL MEATS DAPP NINKAWA TRANSPORT ZAGAF TRANSPORT JHANGO PUBLISHING SOUTHERN TIMBERS **ARTLINE FURNITURE** UNITRANS **TRANSGLOBE PRODUCE & EXPORTS** Z.F. CONSTRUCTION INTEROCEAN TRAVEL CRS (WALA) COLD CHAIN LIMITED SUNCREST CREAMERIES GLENS (MALAWI) LIMITED CCTL (CONTAINER TERMINAL) **AXA BUS & COACH SERVICES** PARTNERS IN HEALTH AUTOMOTIVE PRODUCTS LTD AGASON MOTORS **PICK-A-PART KAMEKO TECHNOLOGIES** COMBINE CARGO MALAWI HOUSING CORPORATION **KALIBU ACADEMY** 

MAKANDI AVIATION LUJERI TEA ESTATES **BLANTYRE ADD** GENERAL ALLIANCE UNDP DHL INTERNATIONAL FARGO NYALA MINES LIMITED MAPLE LEAF REALTY A.T. CARTER APEX RENT-A-CAR O - JUSSAB DEEKAY SUPPLIERS AUTO WORLD ASSOCIATED SUPPLIERS SUPERIOR GROUP **BINETH TRUST** NDATA FARM CONTINENTAL MEDIA ANTIPEST MANEB THYOLO DISTRICT ASSEMBLY **BVUMBWE AGRIC. RESEARCH** MBALA ESTATE MBC G4S SECURITY CAPITAL OIL REFINING INDUSTRIES WATER FOR LIFE OCEAN CAR HIRE MAPETO (DWSM) LTD



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