

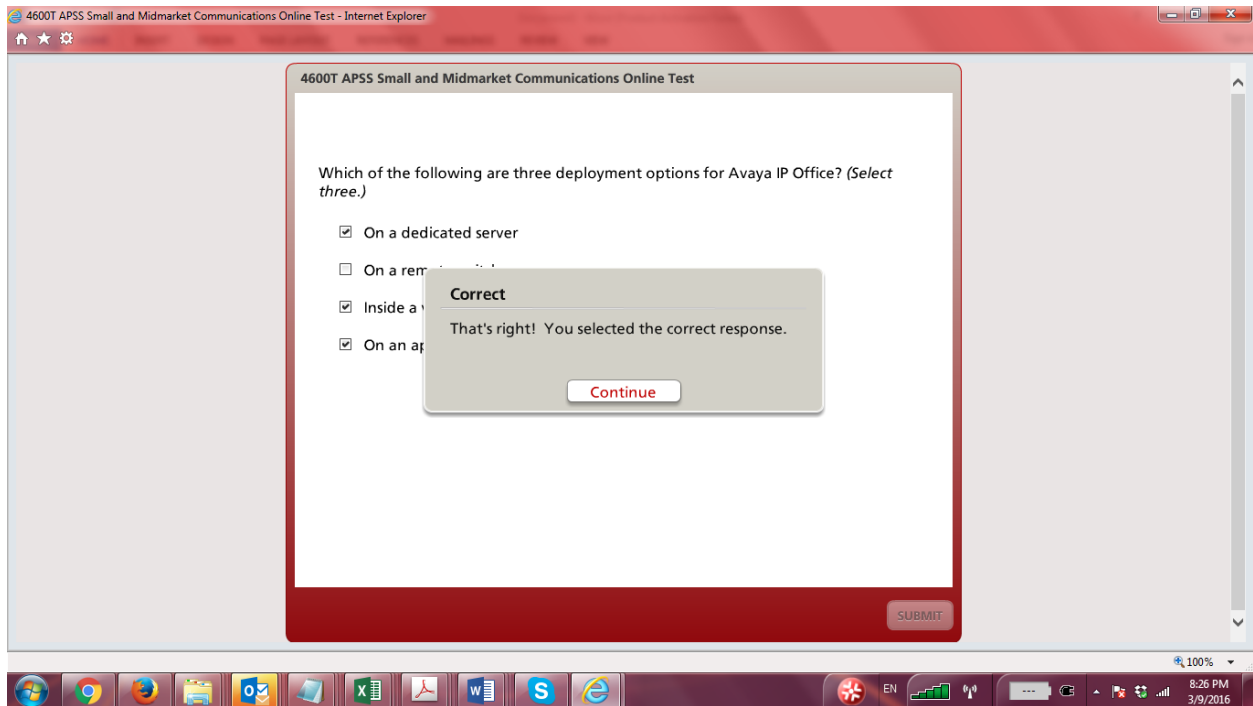
AVAYA – 4600T APSS SMALL and Midmarket Communication Online Test

INTEGRATION – IT

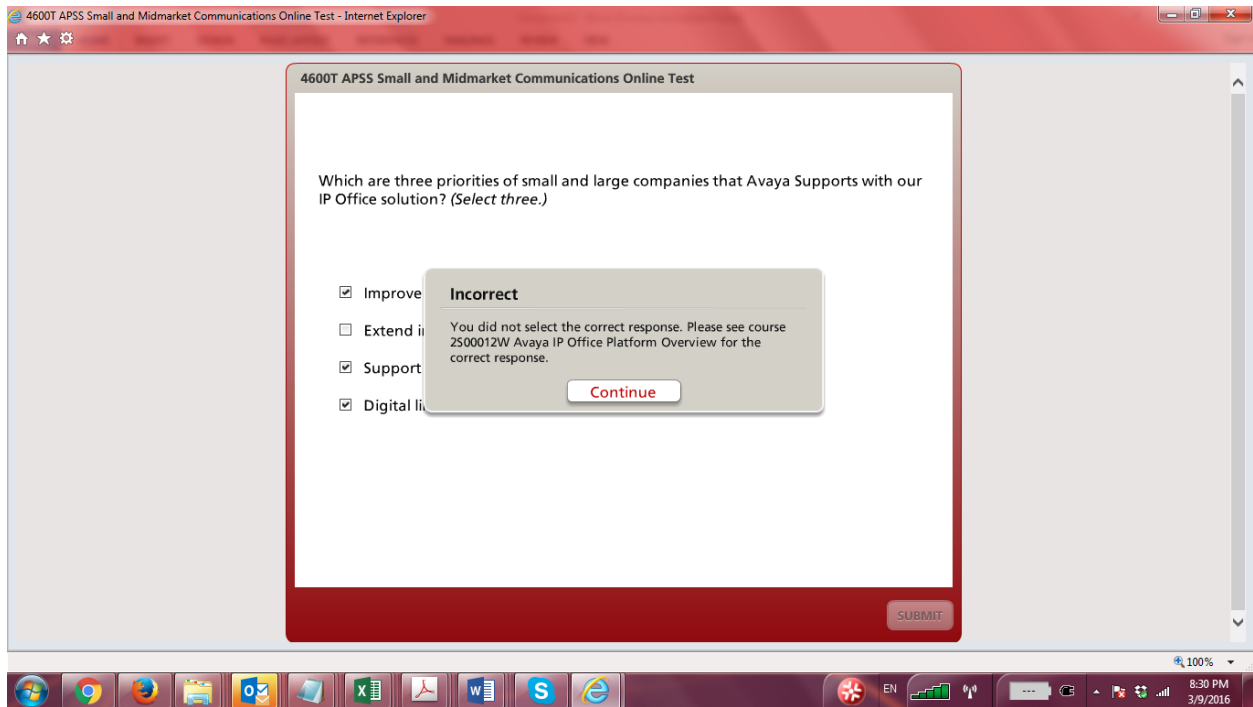
<http://integration-it.net>



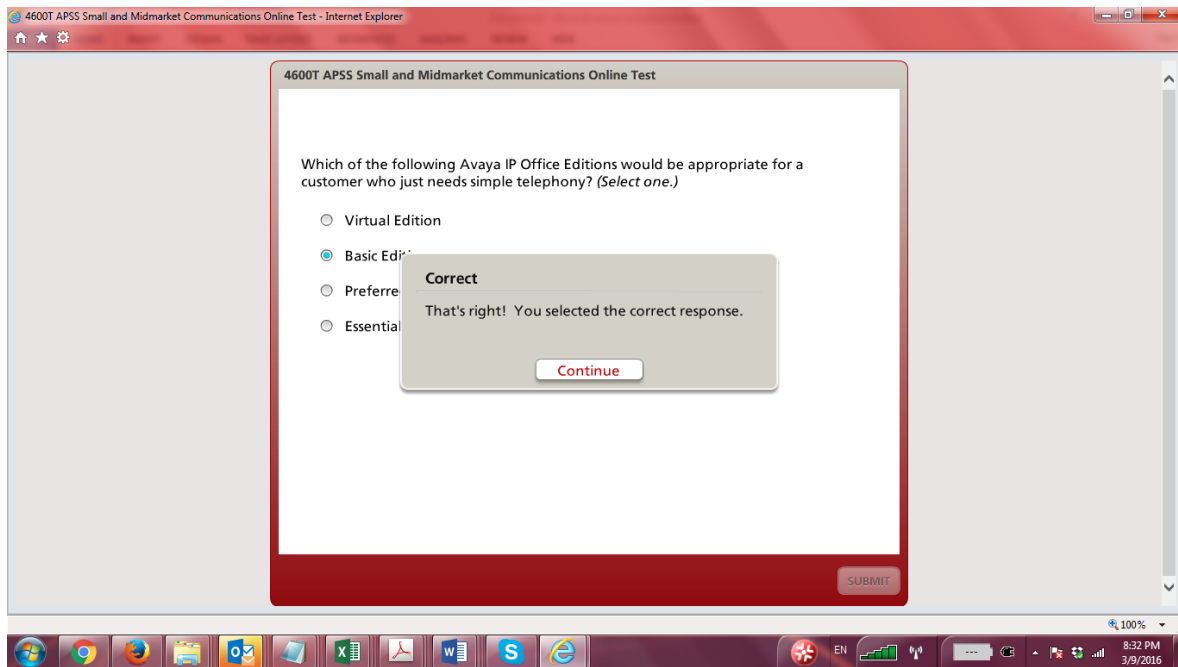
Which if the following are three deployment options for avaya ip office



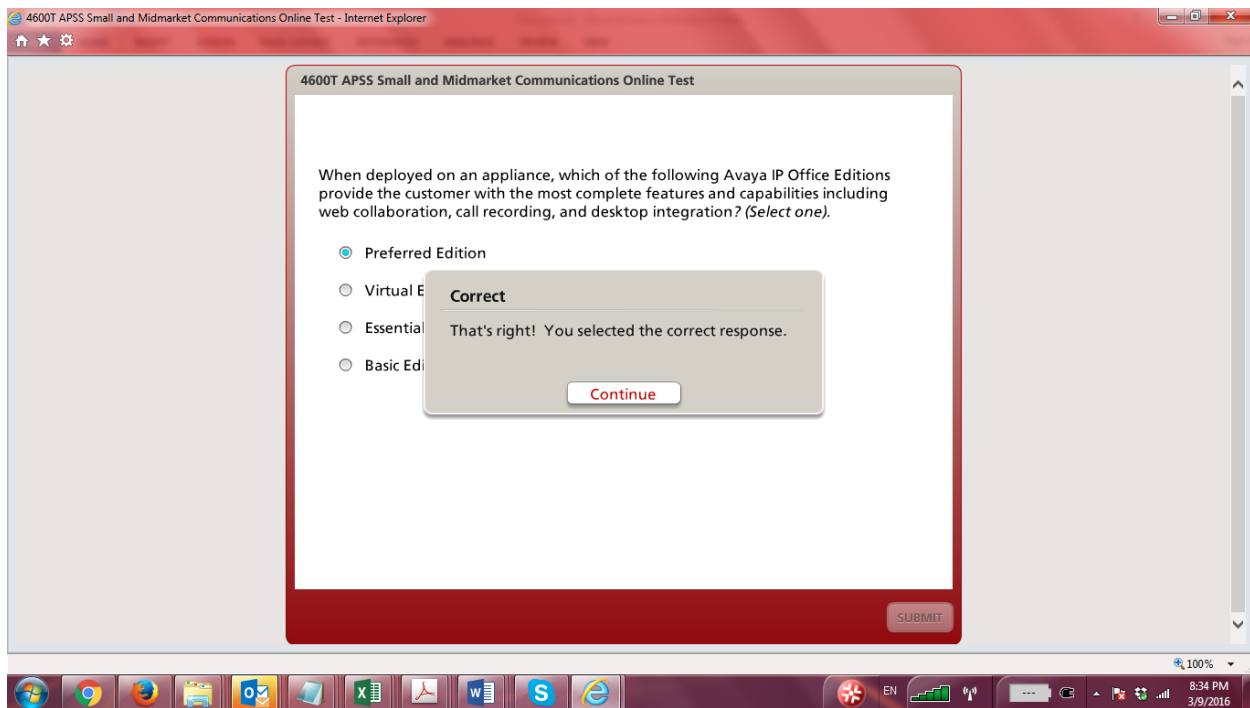
Which are three priorities of small and large companies



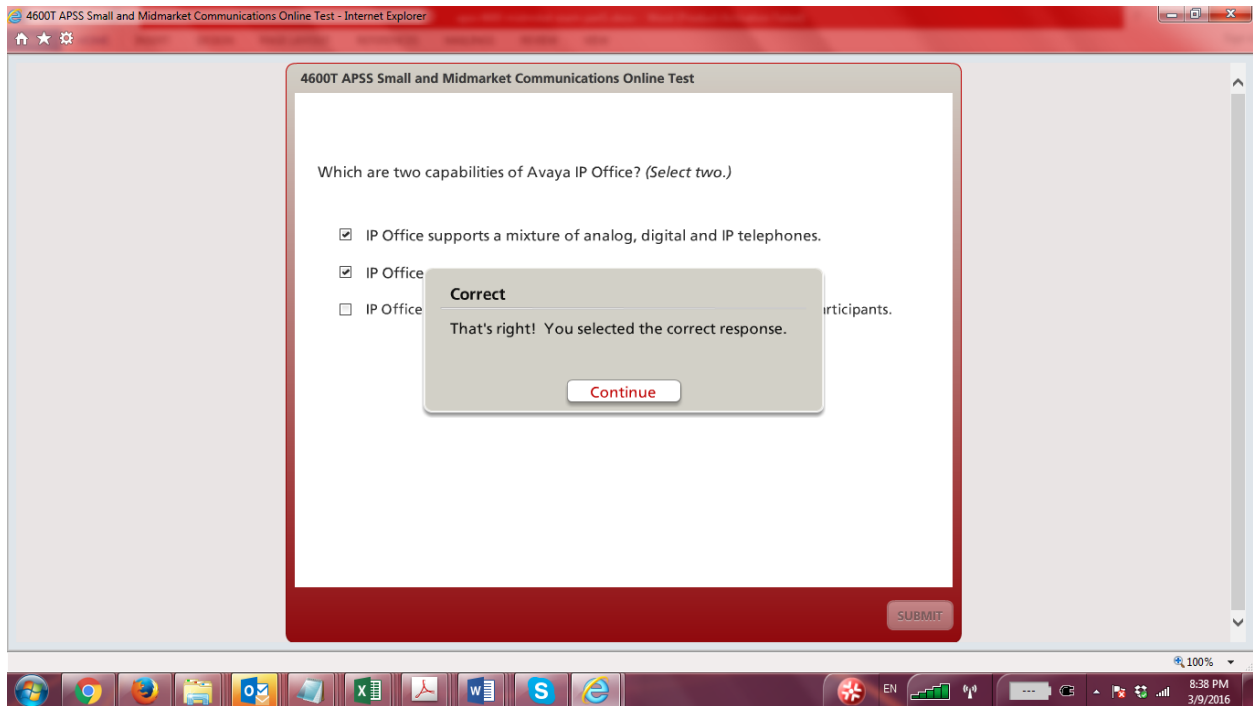
t Avaya ip office editions would be appropriate for a customer



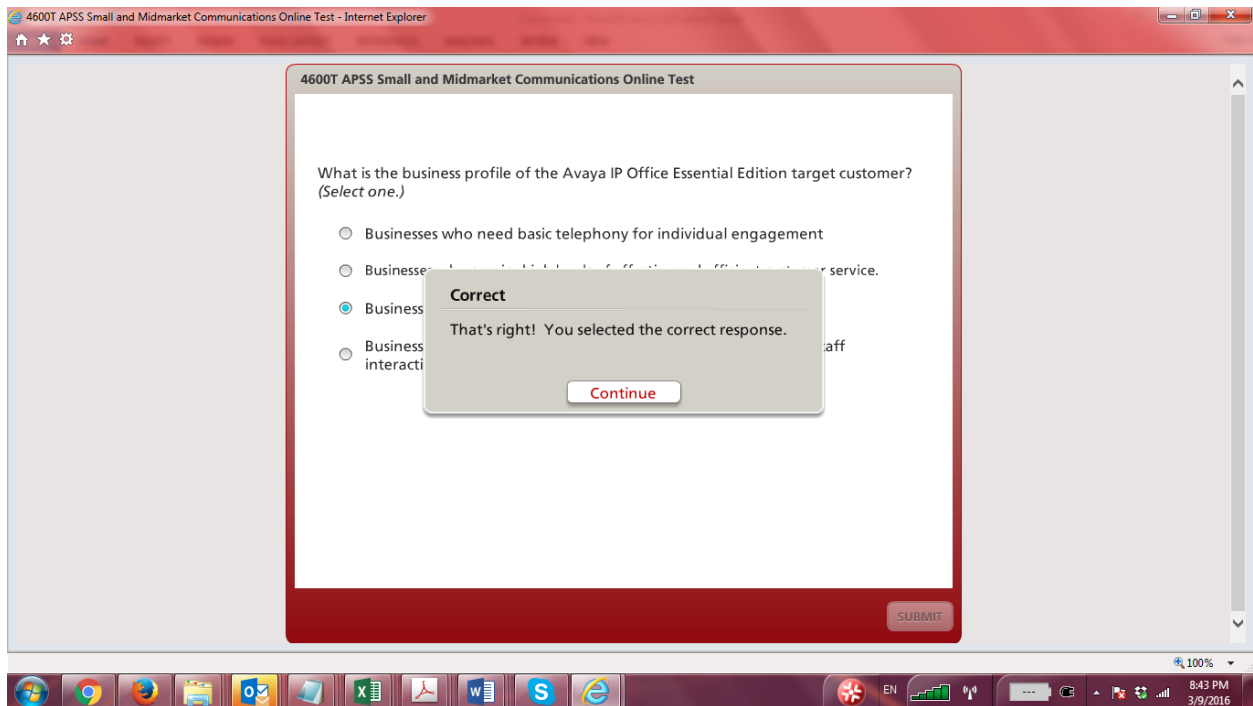
When deployed on an appliance, which of the following Avaya IP Office edition



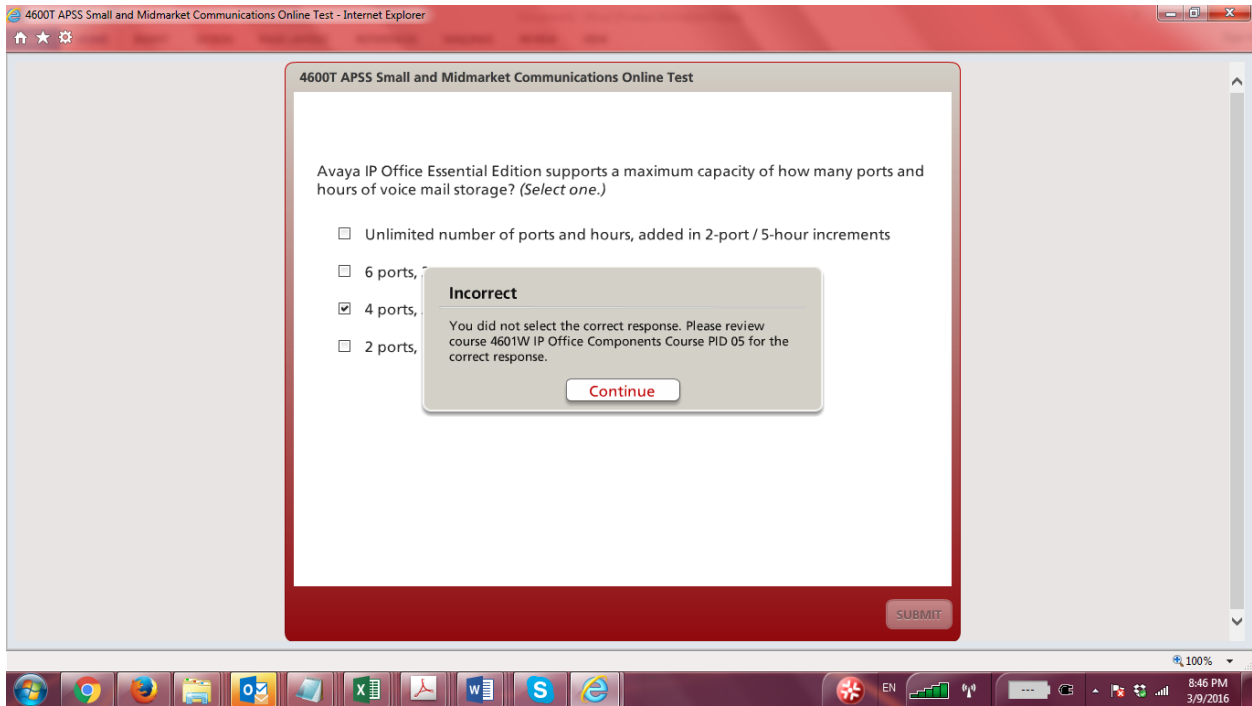
Which are two capabilities of avaya ip office



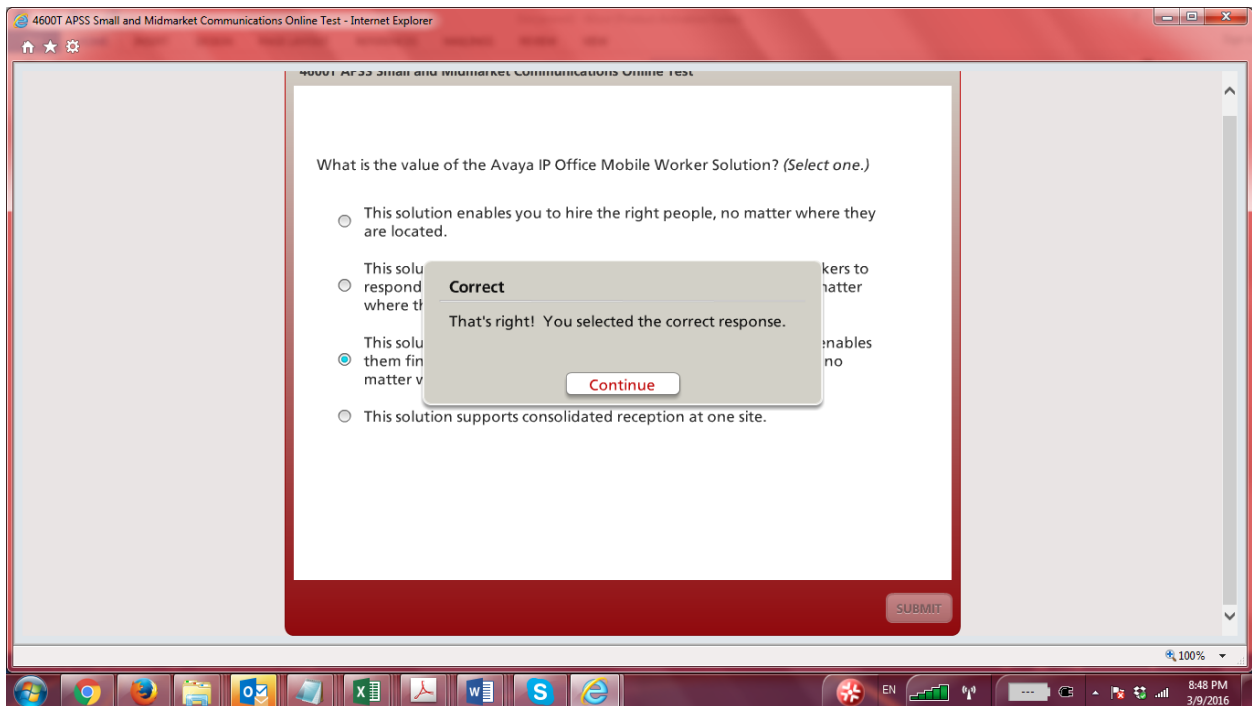
What is the business profile of the avaya ip office essential edition target customer? (right answer – mobile engagement)



Avaya ip office essential edition supports a maximum capacity of how many ports and hours of voice mail storage.



What is the value of the Avaya ip office mobile worker solution.



Your prospect is a multi

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Your prospect is a multi-site customer with a requirement for a solution that can be centrally managed. You offer Avaya IP Office Server Edition. Which three capabilities will be supported with this solution? (Select three.)

- Call Center
- Virtualization
- Advanced Reporting
- Centralized Management

Correct
That's right! You selected the correct response.

Continue

SUBMIT

100% 8:50 PM 3/9/2016

Which three avaya ip office editions support avaya contact center

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Which three Avaya IP Office Editions support Avaya Contact Center Solutions for IP Office? (Select three.)

- Select Edition
- Preferred Edition
- Essential Edition
- Basic Edition
- Server Edition

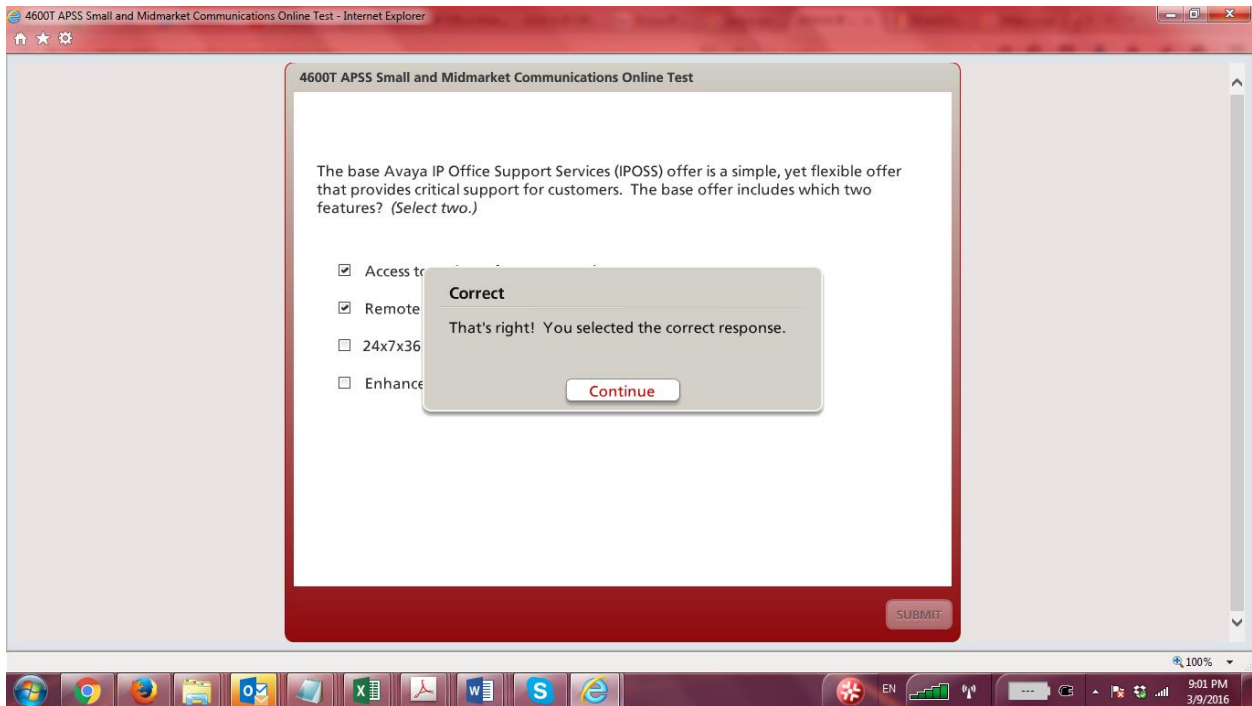
Incorrect
You did not select the correct response. Please review course 4601W IP Office Components Course PID 08 for the correct response.

Continue

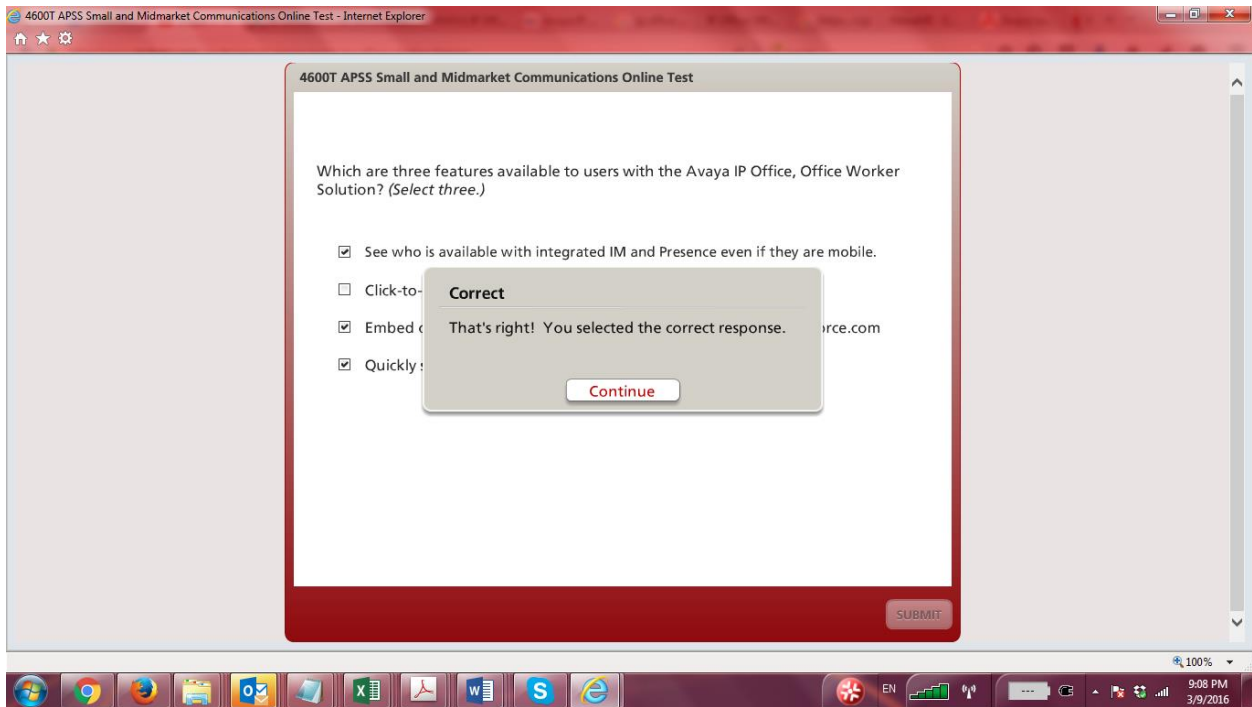
SUBMIT

100% 8:56 PM 3/9/2016

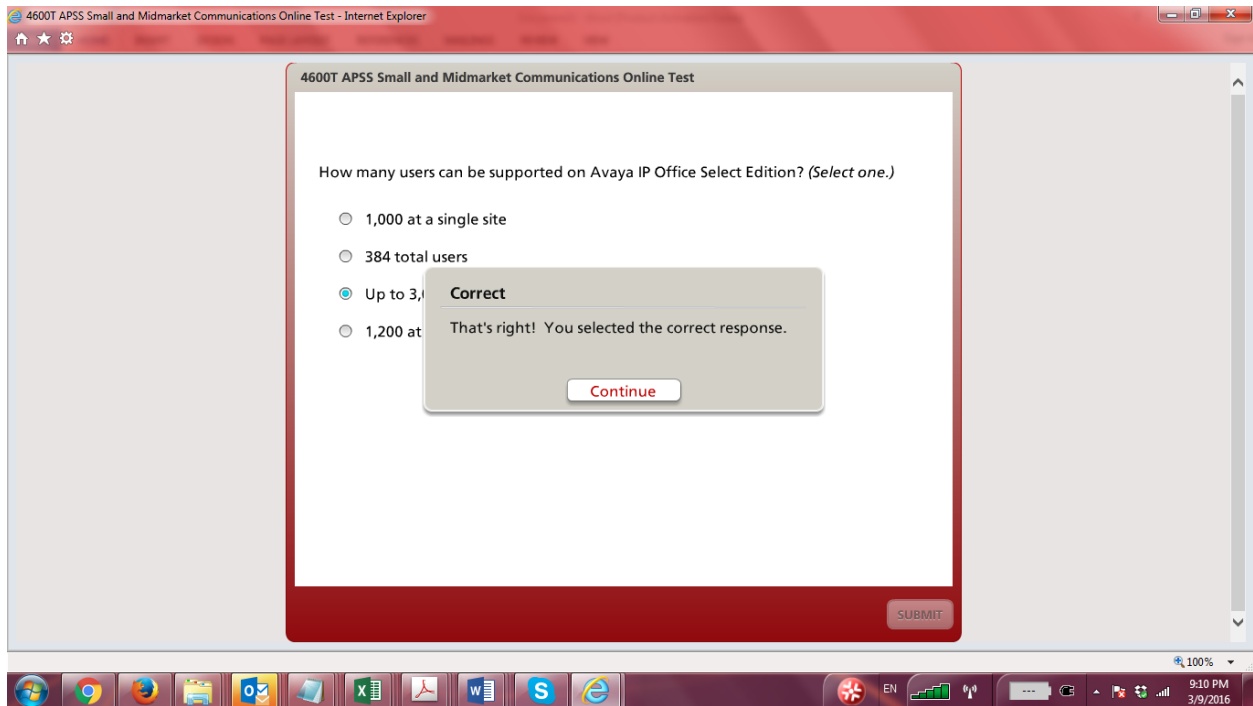
The base avaya ip office support service iposs



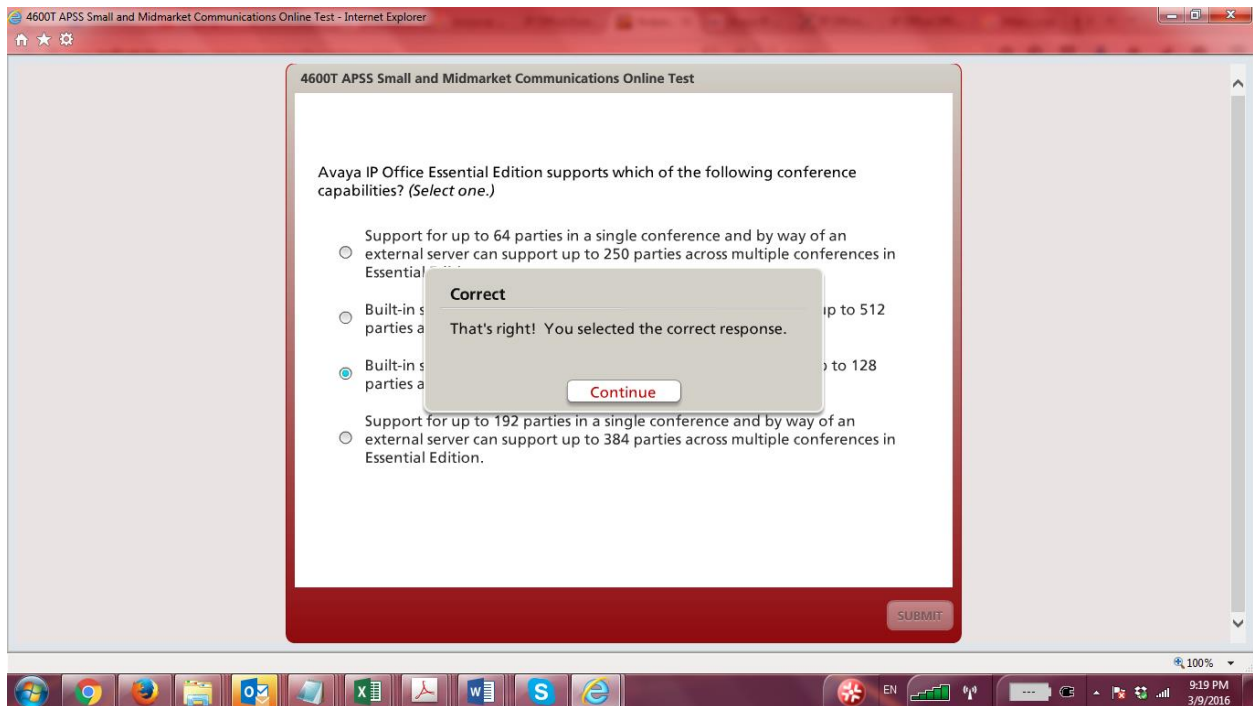
Which are three feature available to users with the Avaya IP office, office worker



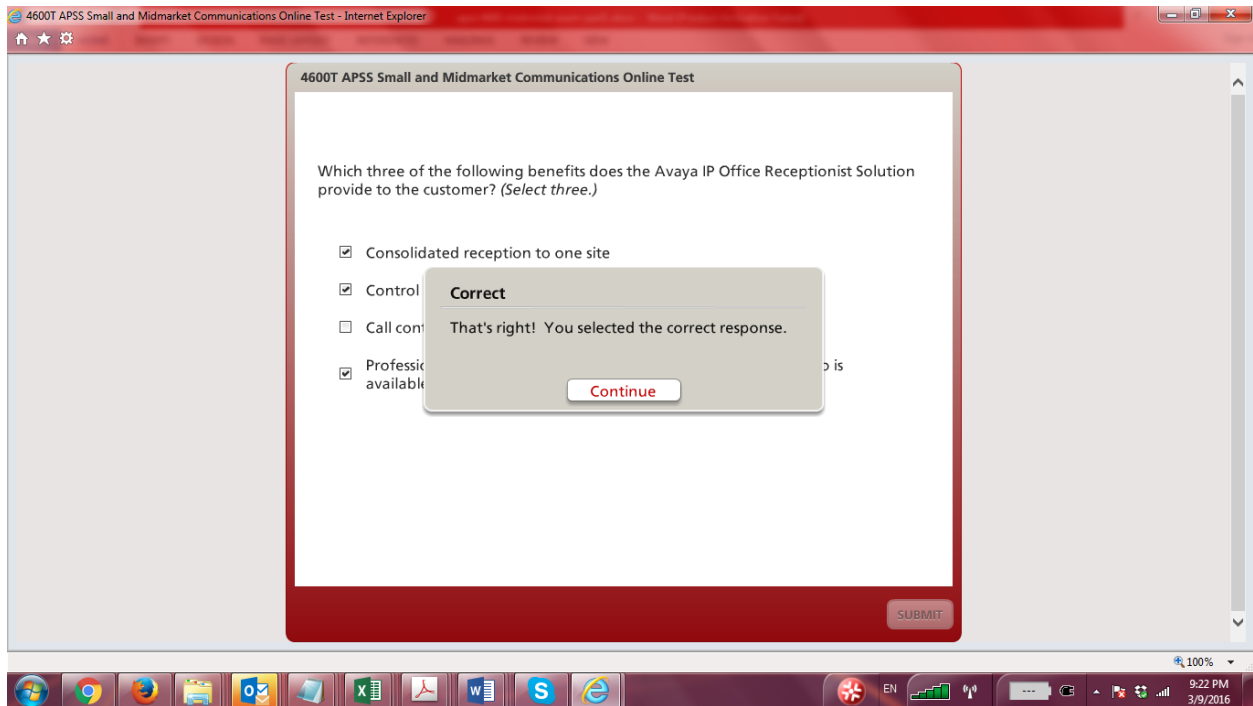
How many users can be supported on Avaya ip office select



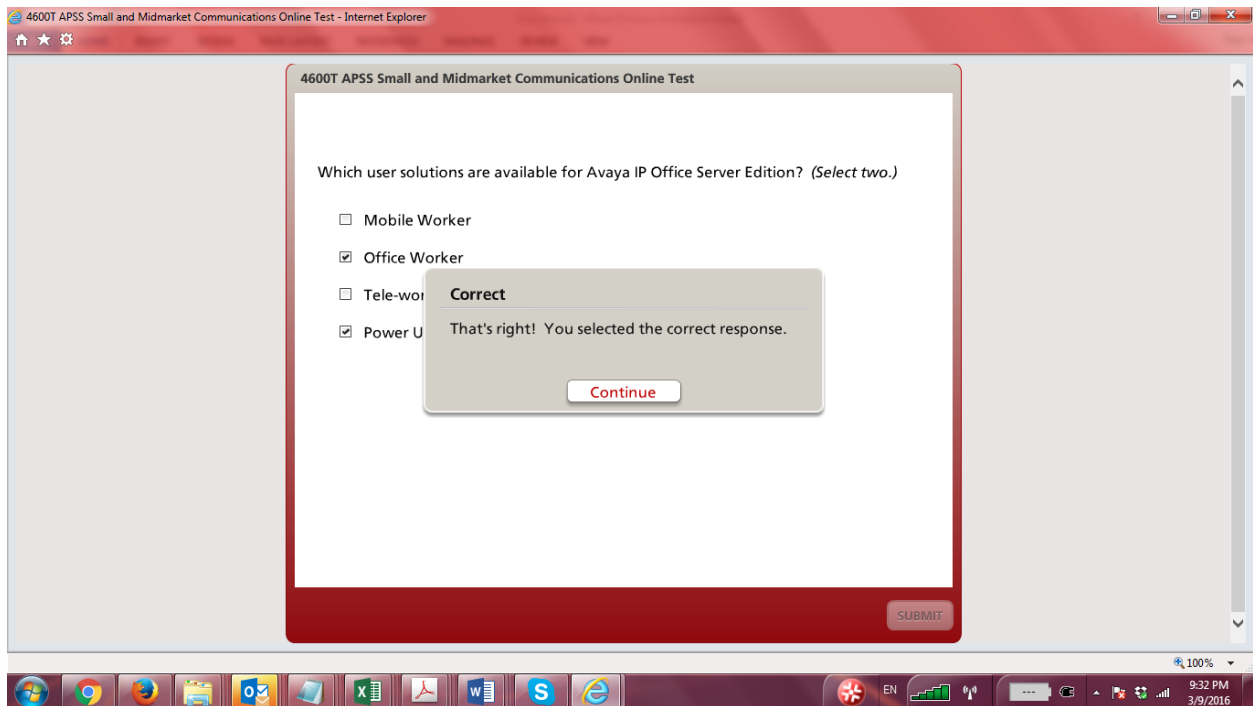
Avaya ip office essential supports which of the following conference capabilities, answer (64 single conference and 128 parties can join)



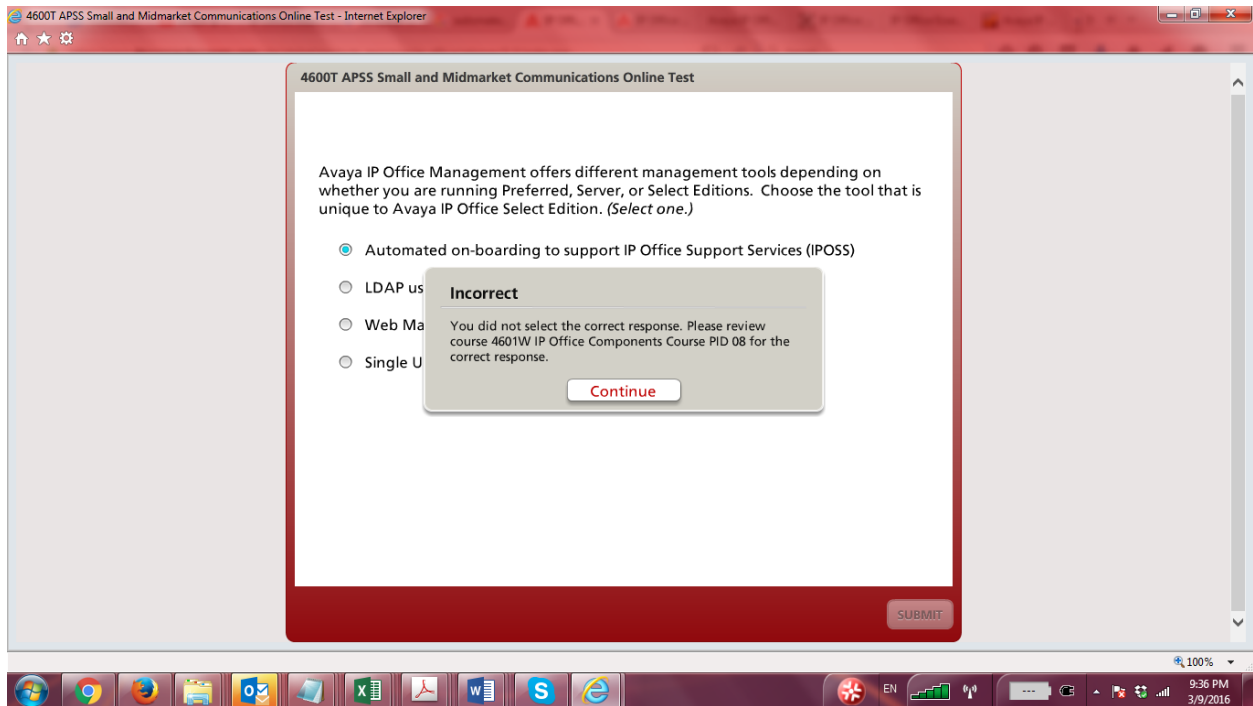
which three of the following benefits does the avaya ip office



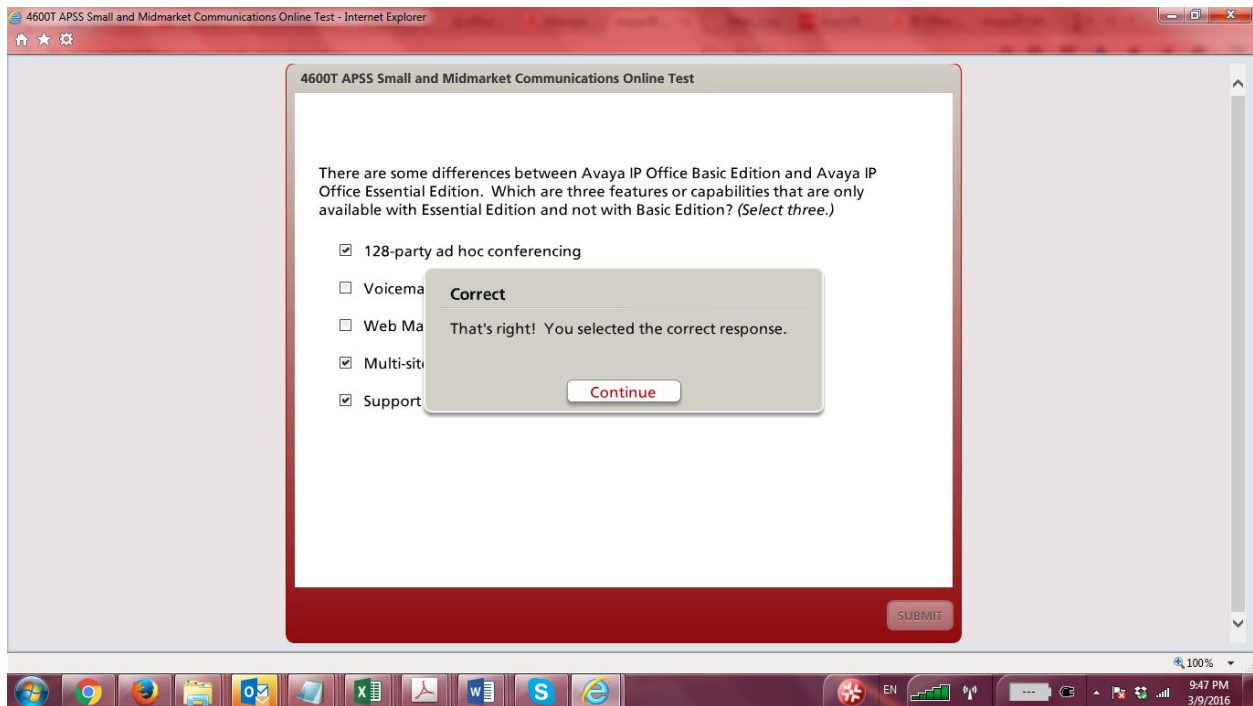
Which user solution are available for avaya ip office server edition



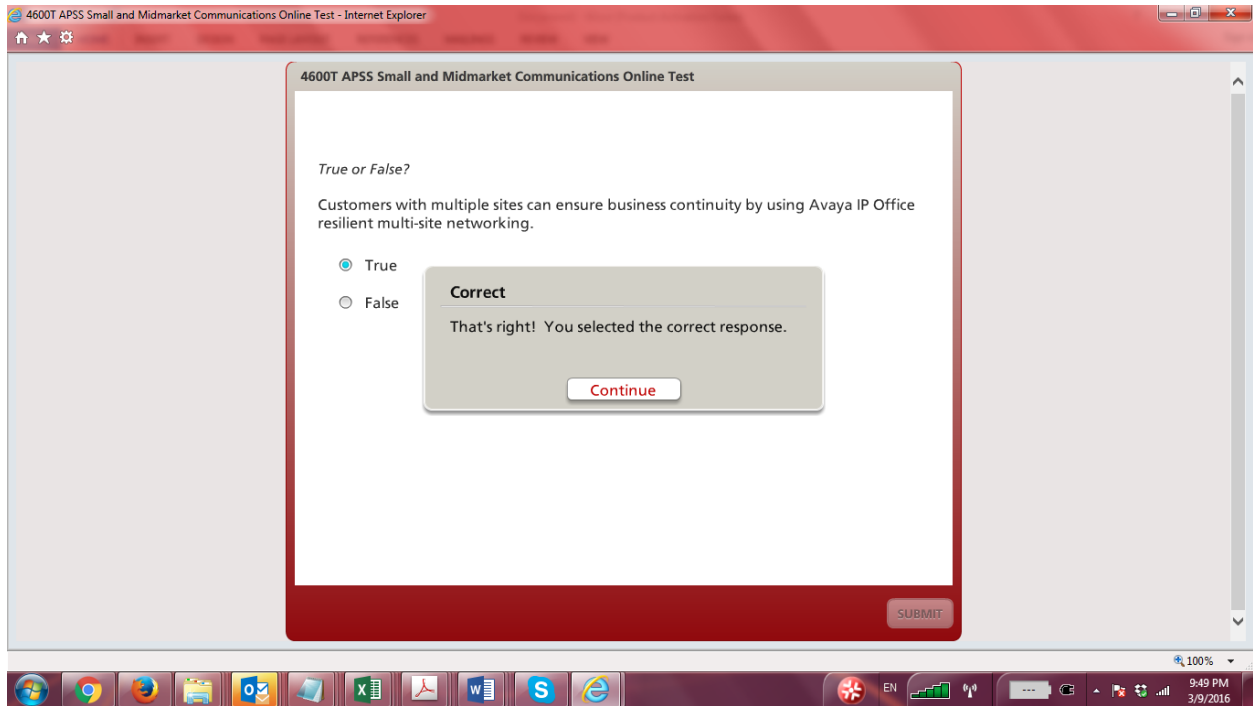
Avaya ip office management offers



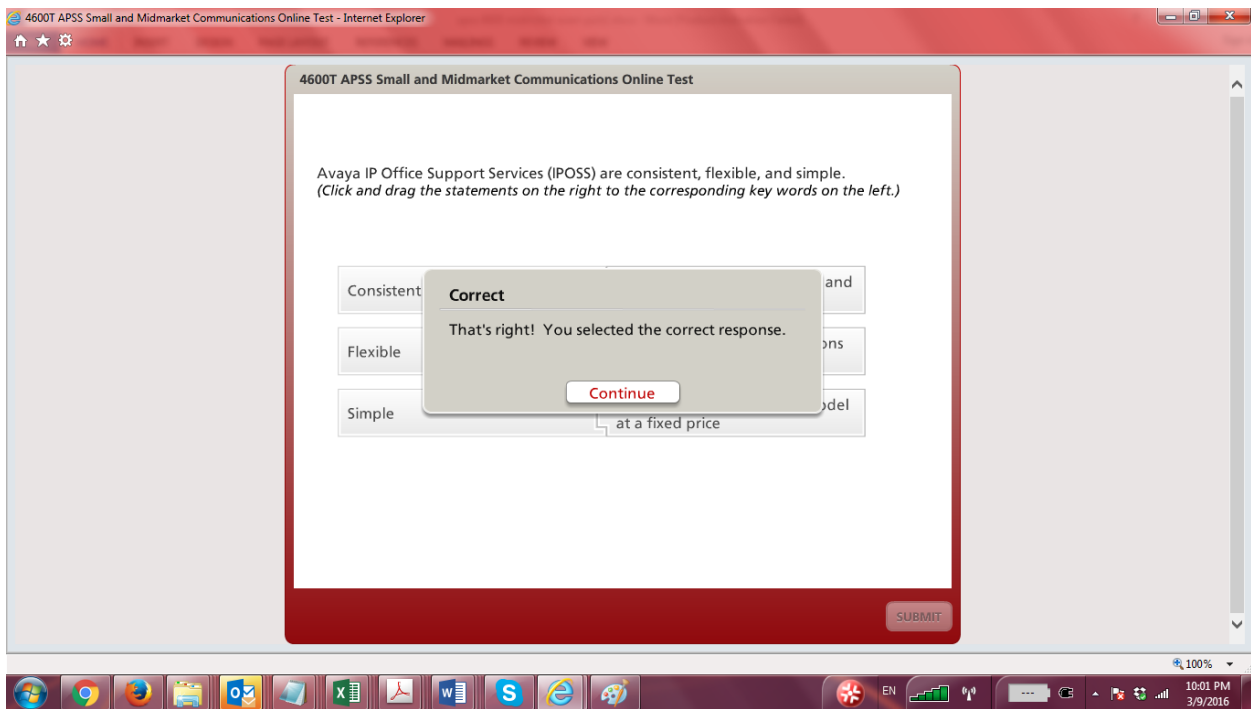
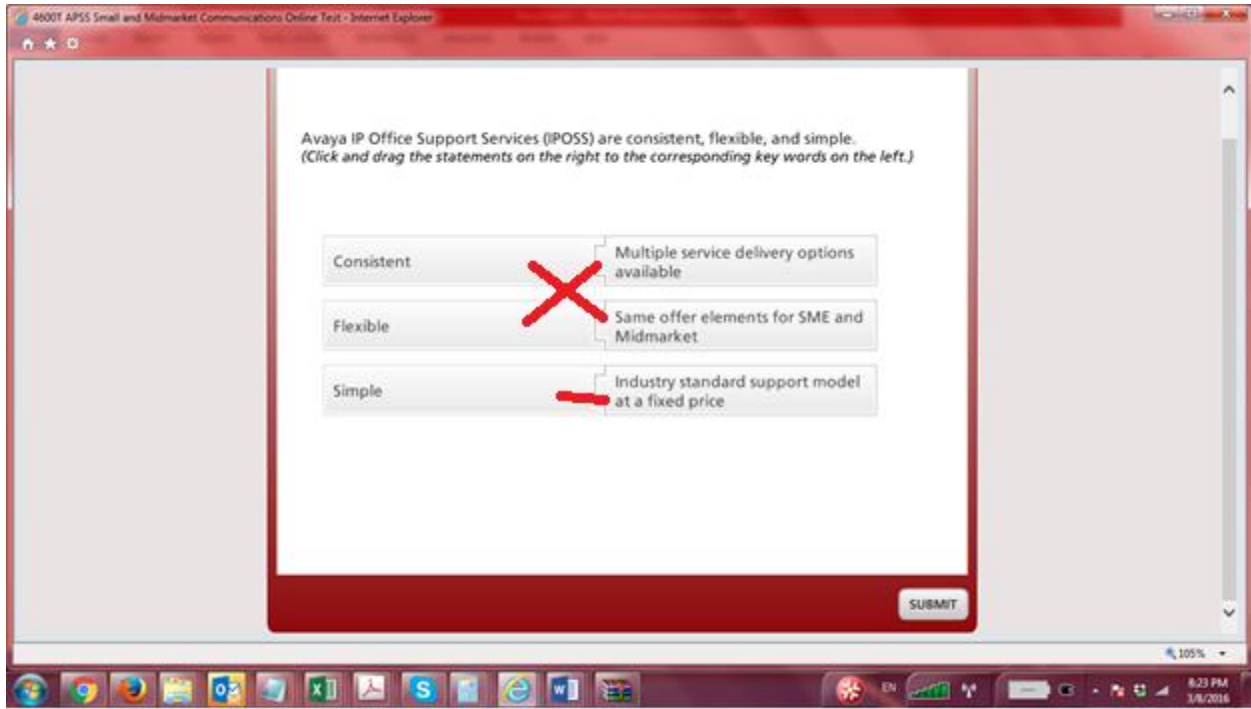
There are some differences between Avaya ip office basic edition and avaya ip office essential edition.



Customers with multiple sites can ensure business continuity by using AVAYA IP Office resilient multi-site



Avaya ip office support service are consistent flexible



Which of the following Avaya ip office editions allow basic messaging?

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Which of the following Avaya IP Office Editions allow Basic Messaging? (Select one.)

- Both IP Office Basic Edition and IP Office Essential Edition
- IP Office Basic Edition only
- IP Office

Incorrect

You did not select the correct response. Please review course 4601W IP Office Components Course PID 04 and 05 for the correct response.

Continue

SUBMIT

10:07 PM 3/9/2016

The Avaya ip office power user solution combines the productivity solutions of which

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The Avaya IP Office Power User Solution combines the productivity solutions of which of the following user solutions? (Select one.)

- Mobile Worker and Receptionist
- Office Worker
- Office Worker
- Mobile Worker

Correct

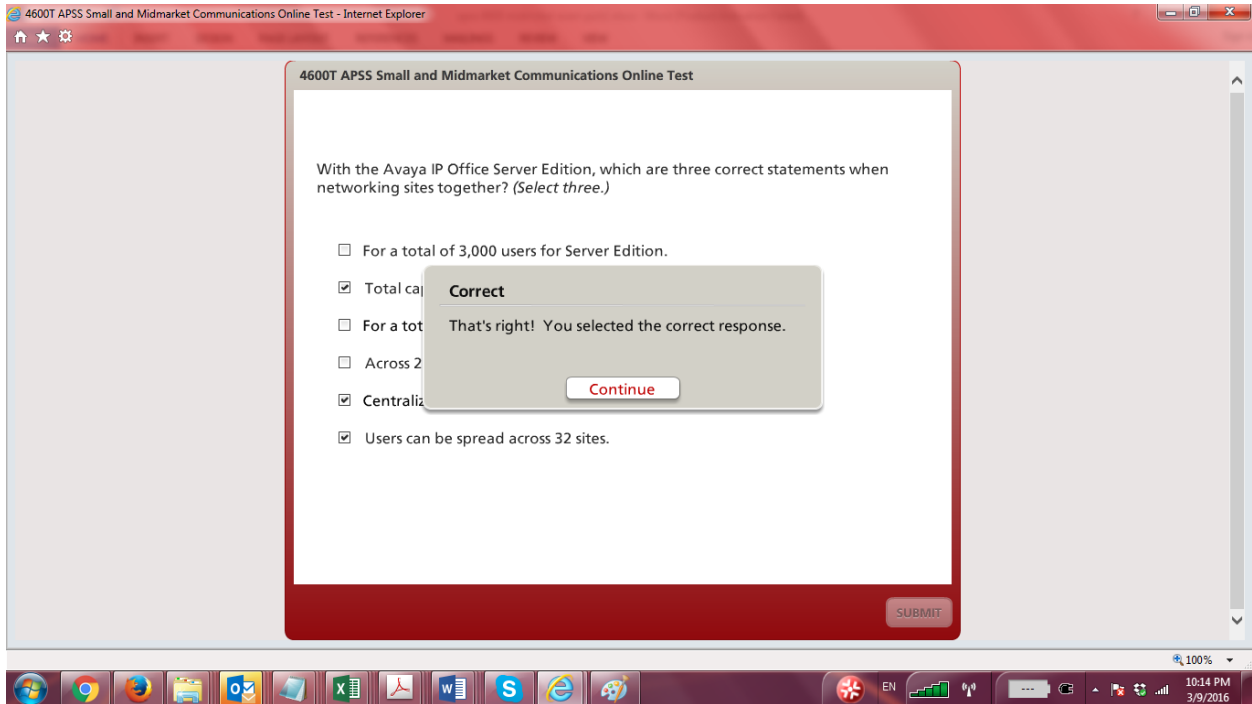
That's right! You selected the correct response.

Continue

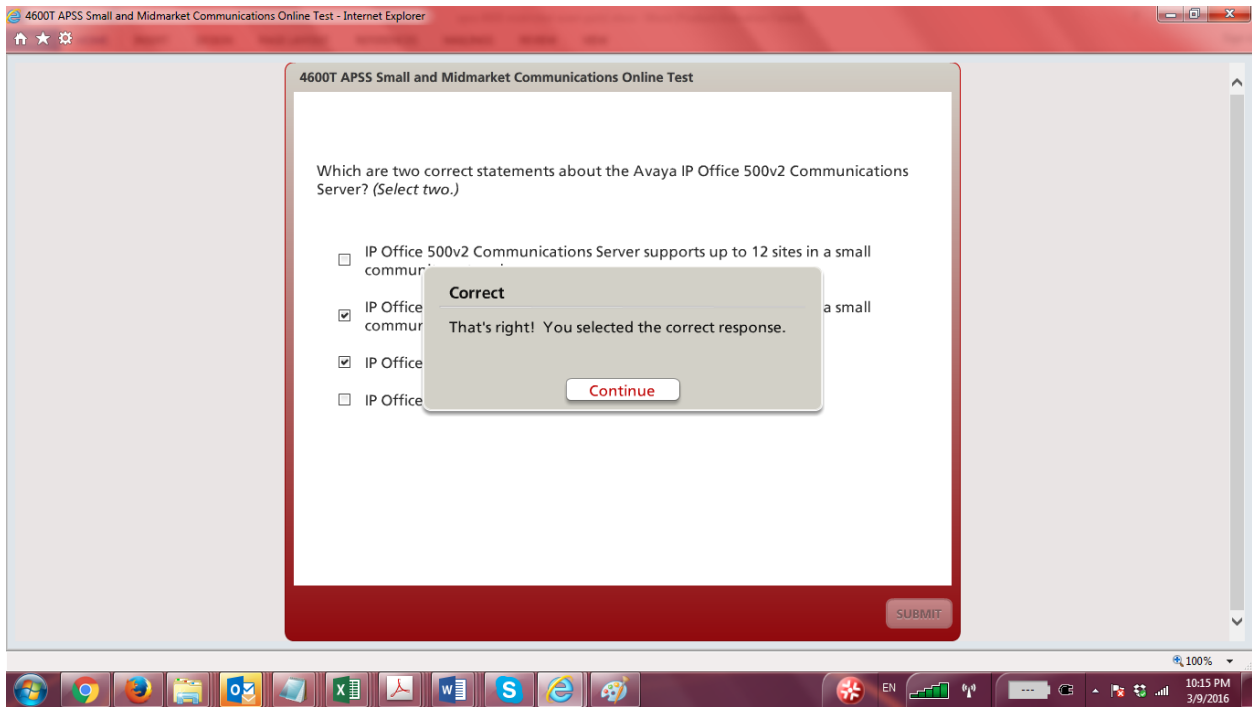
SUBMIT

10:10 PM 3/9/2016

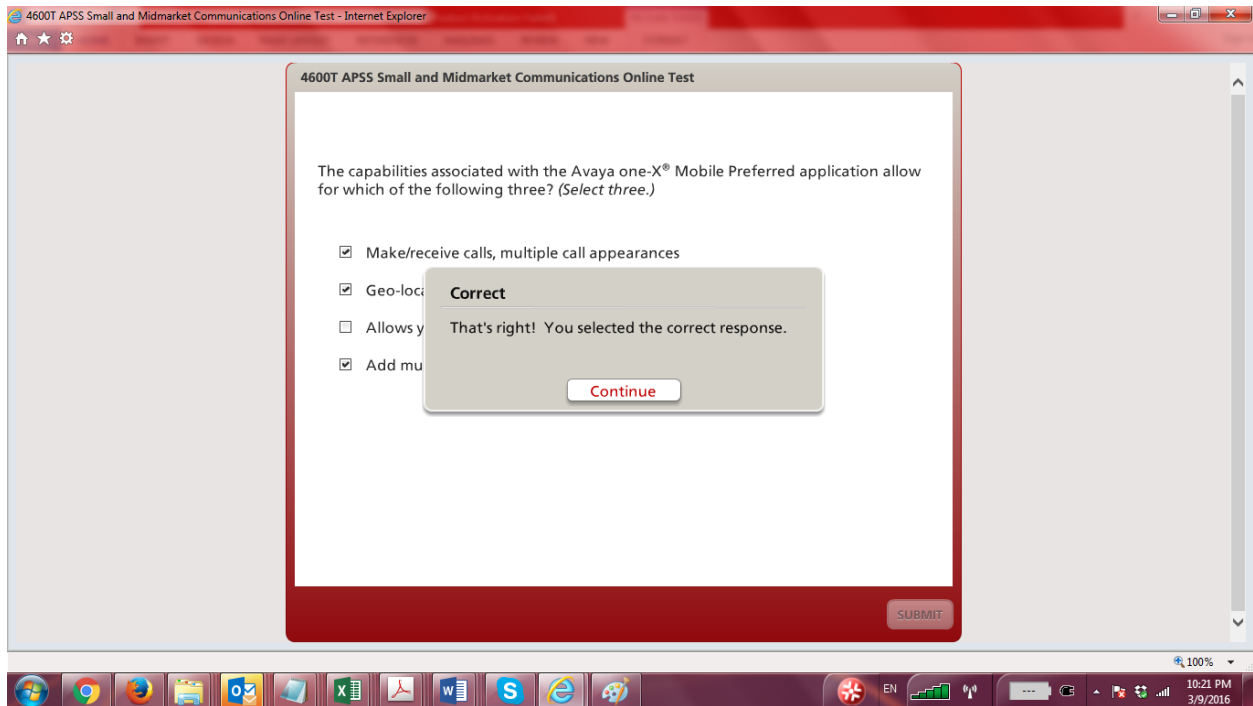
With the Avaya IP Office server edition which are three correct statements when networking sites together.



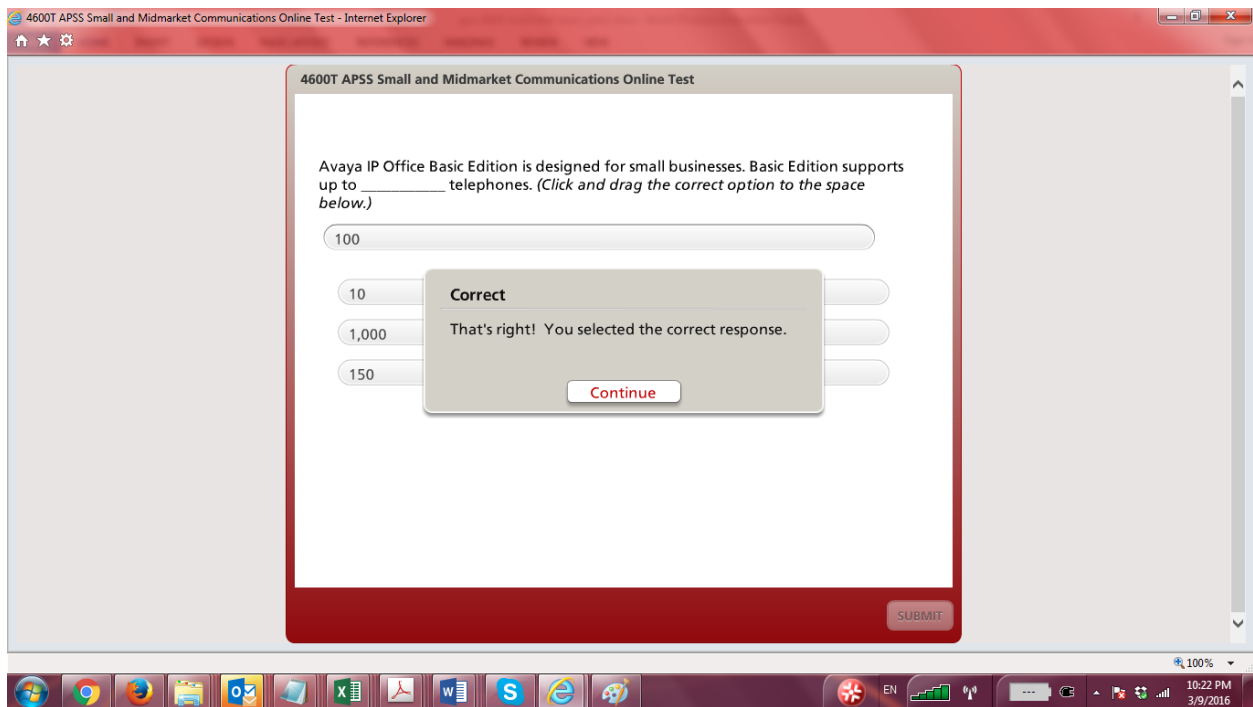
Which are two correct statements about the Avaya ip office 500v2 communications server.



The capabilities associated with the Avaya one-x mobile preferred application allow for which of the following three



Avaya ip office basic edition is designed



Avaya one-x mobile preferred

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Avaya one-X® Mobile Preferred for Avaya IP Office is a mobile application available for the iPhone and Android-based smartphones. The application provides unified communications capabilities. Which four of the following capabilities are included? (Select four.)

- Visual Voicemail
- Click-to-Place
- Advanced Call Forwarding
- Presence
- Federates with all IM services

Correct
That's right! You selected the correct response.

Continue

SUBMIT

10:28 PM 3/9/2016

Which three of the following benefits are offered by AVAYA IP office on a server deployment?

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Which three of the following benefits are offered by Avaya IP Office on a Server deployment? (Select three.)

- Versatile: Up to 148 remote locations can be a mix of Linux servers or PI 500v2 appliances
- Easy to Install and Administer
- Modular: Up to 256 Trunks
- Smart, Built-in Value: Built-in 256-Party Conference Capacity

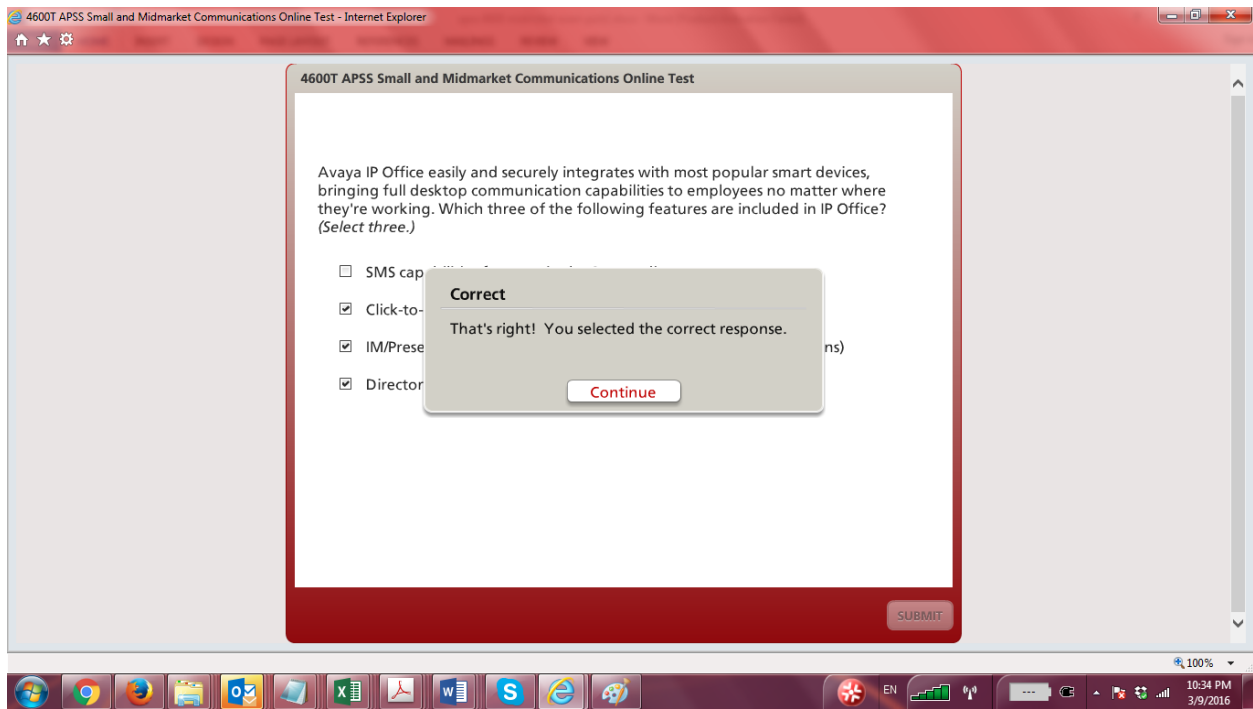
Incorrect
You did not select the correct response. Please review course 4601W IP Office Components Course PID 02 for the correct response.

Continue

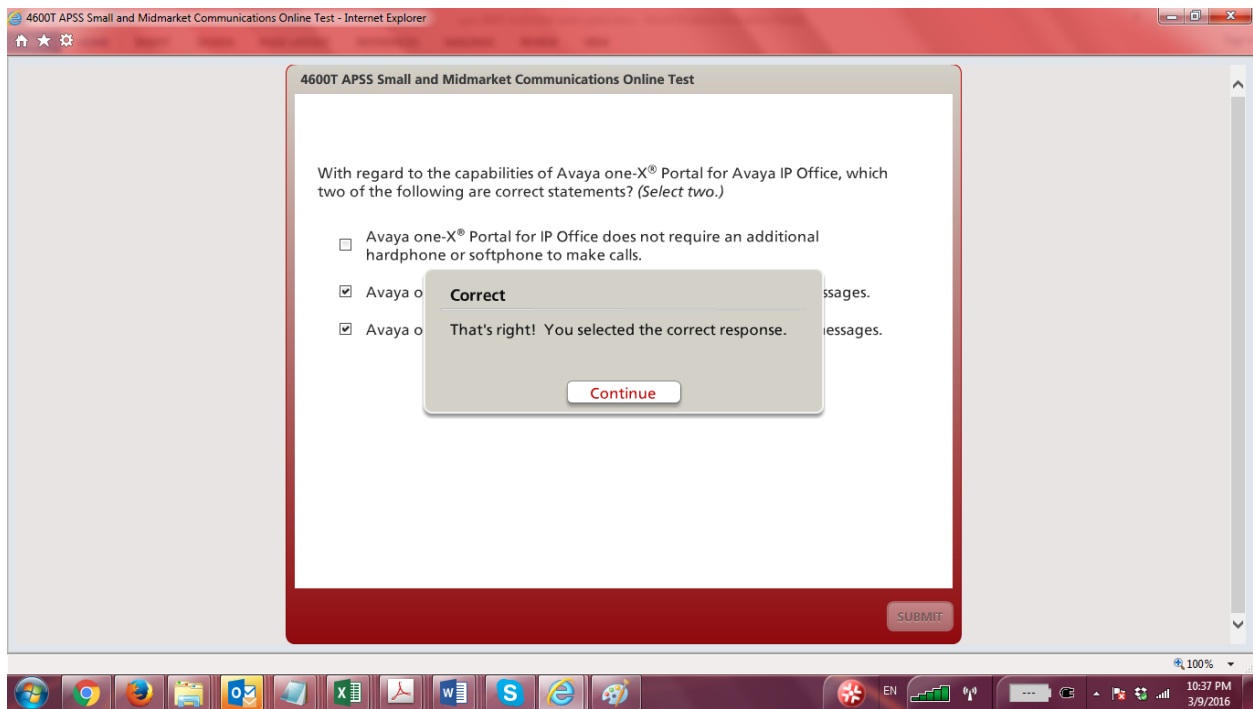
SUBMIT

10:32 PM 3/9/2016

Avaya ip office easily and securely integrates



With regards to the capabilities of Avaya one-x



How does Avaya ip office empower employees to productively and

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How does Avaya IP Office empower employees to productively and efficiently work from home? (Select one.)

- Offers connectivity with Avaya hardware and software in the home office
- Allows remote employees to work from home
- Avaya IP Office is a cloud-based solution
- Offers the ability to work from anywhere

Correct
That's right! You selected the correct response.

Continue

SUBMIT

10:40 PM 3/9/2016

When describing how the avaya ip office platform helps an organization overcome some

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When describing how the Avaya IP Office Platform helps an organization overcome some of their business challenges, which are three capabilities that you could point out to your customer? (Select three.)
Avaya IP Office is an ideal solution because it_____.

- Delivers a secure, scalable, and flexible solution for financing, and collaboration
- Deploys on VMware and other virtualization platforms
- Adds a layer of security to the network
- Integrates with common desktop applications like Microsoft Outlook or Lync, as well as third-party applications through Avaya DevConnect partners.

Correct
That's right! You selected the correct response.

Continue

SUBMIT

10:48 PM 3/9/2016

How does avaya ip office offer value from an integration per

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How does Avaya IP Office offer value from an integration perspective? (Select three.)

- Avaya IP Office provides investment protection, for example, customers may be able to reuse existing analog and digital phones
- Avaya IP Office provides integration with applications, such as Microsoft Office, that
- Avaya IP Office includes features that
- Avaya IP Office provides security and

Correct
That's right! You selected the correct response.

Continue

SUBMIT

10:50 PM 3/9/2016

Which of the following statements is true about avaya ip office in a virtualized environment

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Which of the following statements is true about Avaya IP Office in a Virtualized Environment? (Select one.)

- The capabilities and licensing for IP Office in a Virtualized Environment are the same as with IP Office Essential Edition.
- Avaya IP Office behaves as a single software and hardware unit.
- For IP Office in a Virtualized Environment, the software and hardware are separate, and the software is installed on a virtual machine, and the hardware is installed on the physical host.
- For IP Office in a Virtualized Environment, the software and the hardware with VMware vSphere 4 or 5 already installed.

Correct
That's right! You selected the correct response.

Continue

SUBMIT

10:52 PM 3/9/2016

Which are three benefits of avaya ip office in a virtualized

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Which are three benefits of Avaya IP Office in a virtualized environment? (Select three.)

- Reduction of time needed to deploy new applications
- Optimization of resources
- Provides
- Consolidation

Correct
That's right! You selected the correct response.

Continue

SUBMIT

10:53 PM 3/9/2016

When selling avaya ip office to a midmarket customer, which of the following can help you qualify the project

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When selling Avaya IP Office to a Midmarket customer, which of the following can help you qualify the prospect when speaking with a LOB Manager or IT Manager? (Select one.)

- How soon can we deploy?
- Tell me about your needs?
- How interested are you?
- What's the budget?

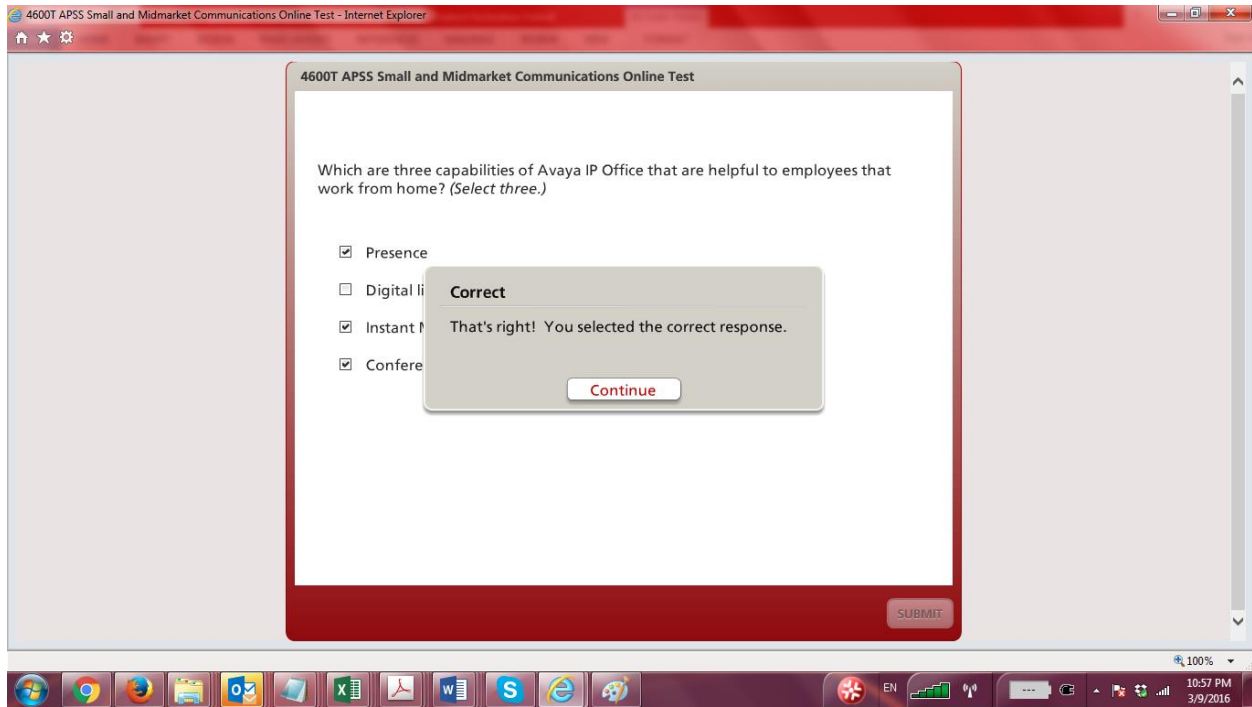
Correct
That's right! You selected the correct response.

Continue

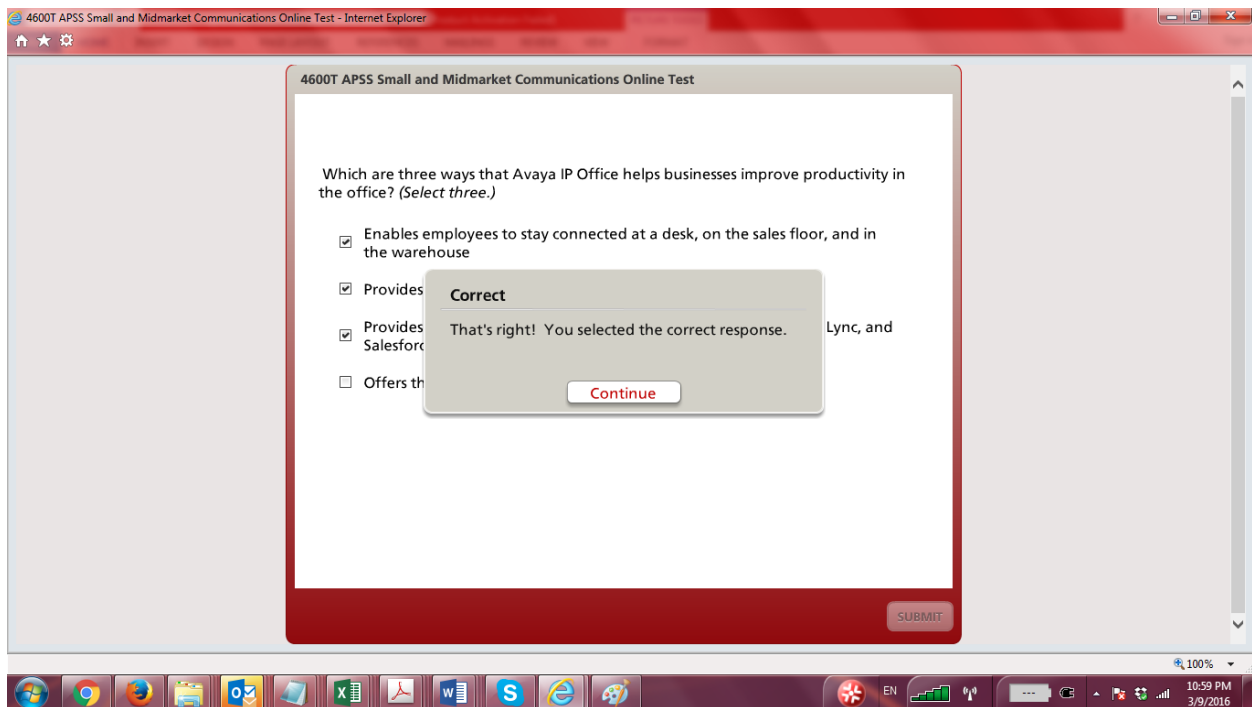
SUBMIT

10:53 PM 3/9/2016

Which are three capabilities of avaya ip office that are helpful to employess that work from home?



Which are three ways that avaya ip office helps business improve productivity in the office?



When discussing Avaya ip office with your customer, it is important

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When discussing Avaya IP Office with your customer, it is important to include the fact that _____. (Select one.)

- Avaya IP Office is the cheapest option and we can always flexibly price our product.
- With Avaya IP Office, you can have a virtual office, and you can have a virtual office, and you can have a virtual office, and you can have a virtual office.
- Most of the time, you can have a virtual office, and you can have a virtual office, and you can have a virtual office, and you can have a virtual office.
- Even though Avaya IP Office is more expensive than most competitors due to its video collaboration, it is important to pay more for security and flexibility.

Correct
That's right! You selected the correct response.

Continue

SUBMIT

11:01 PM 3/9/2016

Which of the following are true

4600T APSS Small and Midmarket Communications Online Test

Which of the following are true about Avaya IP Office Support Services (IPOSS)? (Select three.)

- Inflexible coverage options
- 8x5 or 24x7 coverage
- Delivered by Avaya Support Services
- Limited support hours
- Flexible coverage options

Correct
That's right! You selected the correct response.

Continue

SUBMIT

11:02 PM 3/9/2016

Pursuant to opening a new branch

4600T APSS Small and Midmarket Communications Online Test

Pursuant to opening a new branch office in an emerging market in South Asia, the distributor ("Distributor") engaged by Avaya comes in contact with a leading businessman in the country who claims to have sufficient contacts within the non-government space and offers to promote Avaya and our offerings in the country. For the above purpose, the businessman demands a cash payment of \$1000, which the Distributor pays on behalf of Avaya without seeking Avaya's express approval. Is the Distributor's conduct correct?

A. Yes, because the Distributor is acting in the best interest of Avaya and its customers.

B. No, the Distributor should have received Avaya's approval before making the payment.

C. No, because the Distributor is acting in violation of Avaya's anti-corruption policy because he did not conduct any due diligence on the businessman and without Avaya's knowledge engaged in conduct that is defined as commercial bribery, where a payment is made to improperly influence a decision.

D. Yes, because the Distributor is acting in the best interest of Avaya and its customers.

Correct
That's correct.

Continue

SUBMIT

100% 11:05 PM 3/9/2016

Avaya is trying to get the payment

4600T APSS Small and Midmarket Communications Online Test

Avaya is trying to get payments worth \$100,000 released from a public sector client in connection with an implementation project Avaya delivered successfully three (3) months back. The Channel Partner through whom Avaya bid for the project is the primary interface conducting regular follow-ups with the client. The client contact promises to get the payment released within 45 days provided the Partner or Avaya pay up \$150 to expedite release. The Avaya channel account manager encourages the Partner to do so. The Partner should do what?

A. Negotiate with the client and agree on a payment plan that is fair and reasonable.

B. Immediately email compliance@avaya.com for guidance.

C. Ask Avaya to pay the money to get the payments released.

D. Report the matter to their own management.

Correct
That's correct.

Continue

SUBMIT

100% 11:06 PM 3/9/2016

Avaya is bidding for a telecommunications project with the government

4600T APSS Small and Midmarket Communications Online Test

Avaya is bidding for a telecommunications project with the Government of India ("GOI") through one of its Partners. The GOI official who is in charge of the tender requests that the Partner arrange a site visit to Avaya premises to check out our facilities. This is part of the bidding process which authorizes the concerned department to undertake a capability study of all the bidders. The Partner and Avaya take the three (3) member GOI team on a tour of Avaya facilities and conduct a demo of our core offerings (i.e., tea/coffee refreshments). The Partner and Avaya conducted themselves in a professional manner. Is it correct to facilitate the above since Avaya conducted the demo?

Correct
That's correct.

A. No, because it was not arranged pursuant to a legitimate government process (of reviewing bidder capabilities).

B. Yes, because there was nothing wrong with facilitating the above since it was arranged pursuant to a legitimate government process (of reviewing bidder capabilities).

SUBMIT

Avaya has setup a branch office in an emerging market in south asia

4600T APSS Small and Midmarket Communications Online Test

Avaya has set up a branch office in an emerging market in South Asia. The company engages a channel partner ("Partner" or "Channel Partner") who has contacts within the government to promote and sell its products and services in the above market. In connection with the above, the Partner pays two (2) government officials \$250 each. The Partner takes the position that these payments were not made to secure any government business, but rather to build relationships to position Avaya's business in the market. Is this correct? (Note: Avaya's anti-bribery/anti-corruption laws prohibit the improper influencing of a foreign public official to secure business from any source.)

Correct
That's correct.

A. No, because Avaya's anti-bribery/anti-corruption laws prohibit the improper influencing of a foreign public official to secure business from any source.

B. Yes, because anti-bribery/anti-corruption statutes and Avaya policy prohibit the improper influencing of a foreign public official to secure business from any source.

SUBMIT

A leading reseller of avaya is invited by avaya

4600T APSS Small and Midmarket Communications Online Test

A leading reseller ("Reseller") of Avaya is invited by Avaya to attend a function organized to recognize the Reseller for its key contribution in increasing the revenue of Avaya's contact center technology ("CCT") suite of products from \$1m to \$3m over a 2-year period. The authorized representative of the Reseller is awarded a memento with an Avaya logo and a framed picture of Avaya CCT suite of products. Is it appropriate for the reseller to accept the memento and the picture from Avaya? (Select one.)

Correct
That's correct.

A. No, the items were given to improperly influence the reseller to help Avaya to further augment the revenue from CCT products.

B. Yes, since the items were given to the reseller as a reward for their policies.

C. The items were given to the reseller as a reward for their contribution under Avaya's policy.

D. No, the items were given to improperly influence the reseller to help Avaya to further augment the revenue from CCT products.


SUBMIT

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4600T APSS SMEC Online Test


Your Score: 86.66%


Passing Score: 75%

Result:  Congratulations, you passed.

Recording Your Score

IMPORTANT: Please take a screen capture of your result prior to clicking the finish below.

Click the **Review Quiz** button to review your results question-by-question. 

Click the **Finish** button to submit your score to your transcript. 

Review Quiz

FINISH