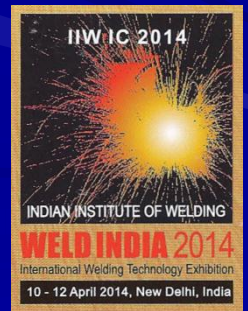


# AWS Exposition Update



# FABTECH 2013



McCormick Place - Chicago

November 18-21, 2013

MONDAY through THURSDAY

# ■ FABTECH Show Comparison 2006 – 2013

## TOTAL SHOW

Show Year	NSF	# Exhibitors	Attendance
2013 (YTD)	525,150	1002	35,000 (est.)
2012	447,000	1,175	25,903
<b>2011</b>	<b>523,740</b>	<b>1,360</b>	<b>35,457</b>
2010	370,400	1,138	21,929
2009	398,935	1,085	26,207
2008	386,176	945	21,446
2007	461,627	1007	31,354

# Welding Paid Sq. Ft.

2013 (YTD)	Chicago	184,637 (405 Exhibitors)
2012	Las Vegas	174,279 NSF (524 Exhibitors)
2011	Chicago	169,130 NSF (520 Exhibitors)
2010	Atlanta	151,691 NSF (452 Exhibitors)
2009	Chicago	146,367 NSF (515 Exhibitors)
2008	Las Vegas	174,800 NSF (515 Exhibitors)
2007	Chicago	163,000 NSF (531 Exhibitors)

**FABTECH 2013**  
 Fabricating, Forming, Tube/Pipe/Wire, Finishing & Metalform  
 November 18-21, 2013  
 McCormick Place, Chicago, IL  
 SOUTH HALL

GRAND CONCOURSE  
 ENTRANCE  
 TO NORTH HALL



**FABTECH 2013**  
 Welding, Thermal Spray  
 November 19-21, 2013  
 McCormick Place, Chicago IL  
 NORTH HALL

**FABTECH 2013 Pricing**

10-200 sq. ft.	\$10.00
200-499 sq. ft.	\$20.00
500-999 sq. ft.	\$30.00
1000-1999 sq. ft.	\$40.00
2000-4999 sq. ft.	\$50.00
5000-9999 sq. ft.	\$60.00
10,000-14,999 sq. ft.	\$70.00
15,000 sq. ft. and up	\$80.00

Available | Pending | Sold | Highlighted



ENTRANCE  
 GRAND CONCOURSE LOBBY  
 TO SOUTH HALL

LEVEL 3 HALL B2

# UPCOMING FABTECH SHOW DATES

- 2013 – McCormick Place, Chicago, IL (November 18-21)
- 2014 – Georgia World Congress Center, Atlanta, GA (November 11-13)
- 2015 – McCormick Place, Chicago, IL (November 15-18)
- 2016 – Las Vegas Convention Center, Las Vegas, NV ( November 14-16)
- 2017 – McCormick Place, Chicago, IL (November 13-16) subject to change



**March 18-20, 2014  
(Tuesday -- Thursday)  
Toronto Congress Centre  
Toronto, Canada**



# FABTECH CANADA 2012

- Total Show Exhibit Sales 52,501 NSF
- 350 Exhibitors
- This show is held every other year





**AWS Weldmex**  
**May 7-9, 2013**  
**(Tuesday – Thursday)**  
**Cintermex**  
**Monterrey, Mexico**



- Largest Manufacturing Show in Mexico
- Fastest Growing Event in Latin America
- Known as the **“OEM Show”**
- Rotates each year between Mexico City and Monterrey
- Exhibitor retention rate of 88%
- Average 65% First Time attendees each year
- 92% Buying Influence
- Certified by the USDOC



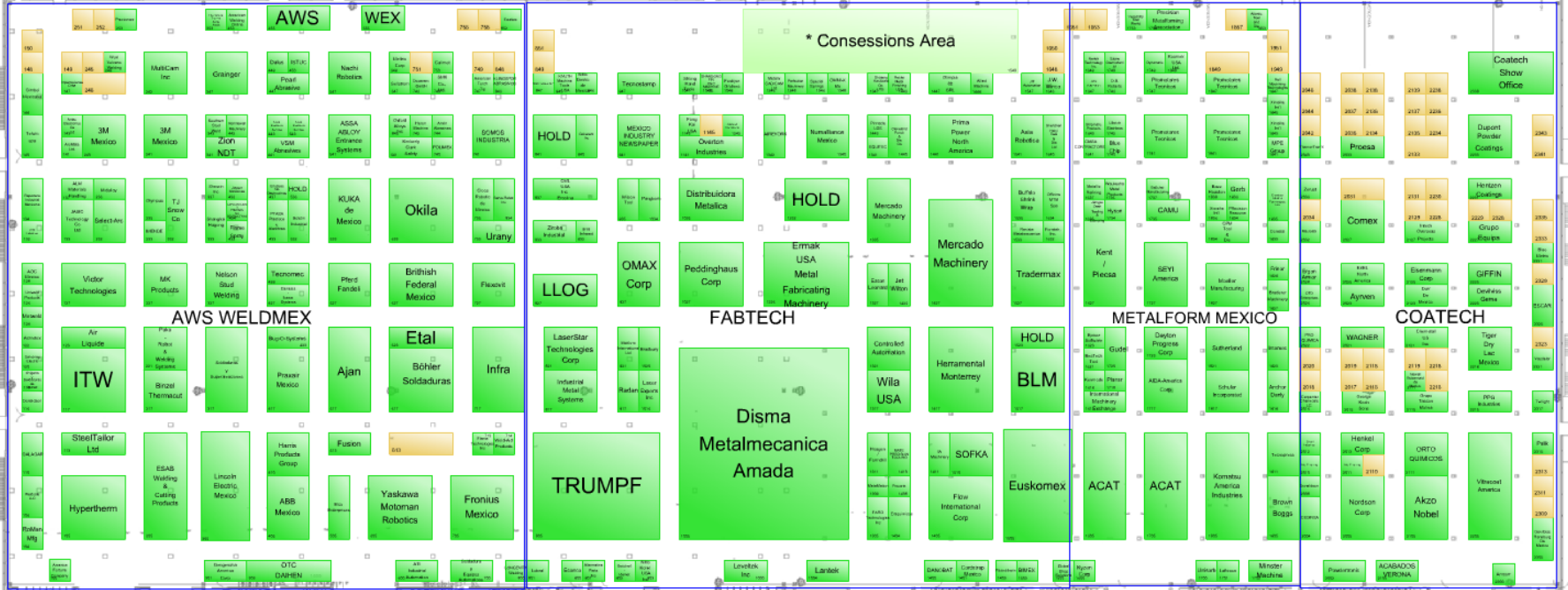
Technology Pavilion	2010 Final NSF	2011 Final NSF	2012 YTD NSF	2013 Projected NSF
FABTECH Mexico	11,125	22,600	24,400	29,000
AWS Weldmex	22,125	24,300	29,900	31,000
METALFORM Mexico	13,200	13,100	13,600	14,000
<b>Total</b>	<b>46,440</b>	<b>58,000</b>	<b>67,900</b>	<b>74,000</b>

# Attendance Summary – Monterrey

<b>Attendance</b>	<b>2009 Attendance</b>	<b>2011 Attendance</b>	<b>2013 Projected Attendance</b>
<b>Pre-registered Attendees</b>	<b>4150</b>	<b>6100</b>	<b>7500</b>
<b>Total Attendance</b>	<b>6135</b>	<b>7096</b>	<b>9100</b>

ANDEN  
DE  
TEMPORALES

ANDEN  
DE  
TEMPORALES



ENTRANCE

ARCADA

ENTRANCE

ARCADA

ENTRANCE

ELEV



## Booth Costs

### Booth Includes:

- Table, two chairs, hardwall, booth sign, 110v electric and carpeting

**Booth Cost - \$36.00 USD per sq. ft.**

**Raw Space (min. of 800 sq. ft.) - \$31.00 USD per sq. ft.**

***\*Free Drayage to exhibitors with 200 sq. ft. or more.***

***Note: We do not charge IVA (16%) for U.S. companies paying in the states***

# **18<sup>th</sup> Beijing Essen Welding & Cutting Fair**

**June 18-21, 2013  
(Tuesday - Friday)**

**Shanghai New International Expo Centre  
Shanghai, China**



# Beijing Essen Welding & Cutting Fair

- This is the 18<sup>th</sup> annual Beijing Essen Welding & Cutting Fair
- The show rotates between Beijing and Shanghai
- AWS is a co-sponsor of the show
- AWS has been allocated 6000 square feet of space to sell to USA exhibitors. This area is promoted as the “American Pavilion”.
- AWS/WEX exhibit annually

588个标准展位

SHANGHAI NEW INTERNATIONAL EXPO CENTRE (HALL E7)

2345 Long Yang Road, PuDong New Development Zone, Shanghai, P.R. China

# THE 18TH BEIJING ESSEN WELDING & CUTTING FAIR

## 上海新国际博览中心 E7 号馆布展标准平面图

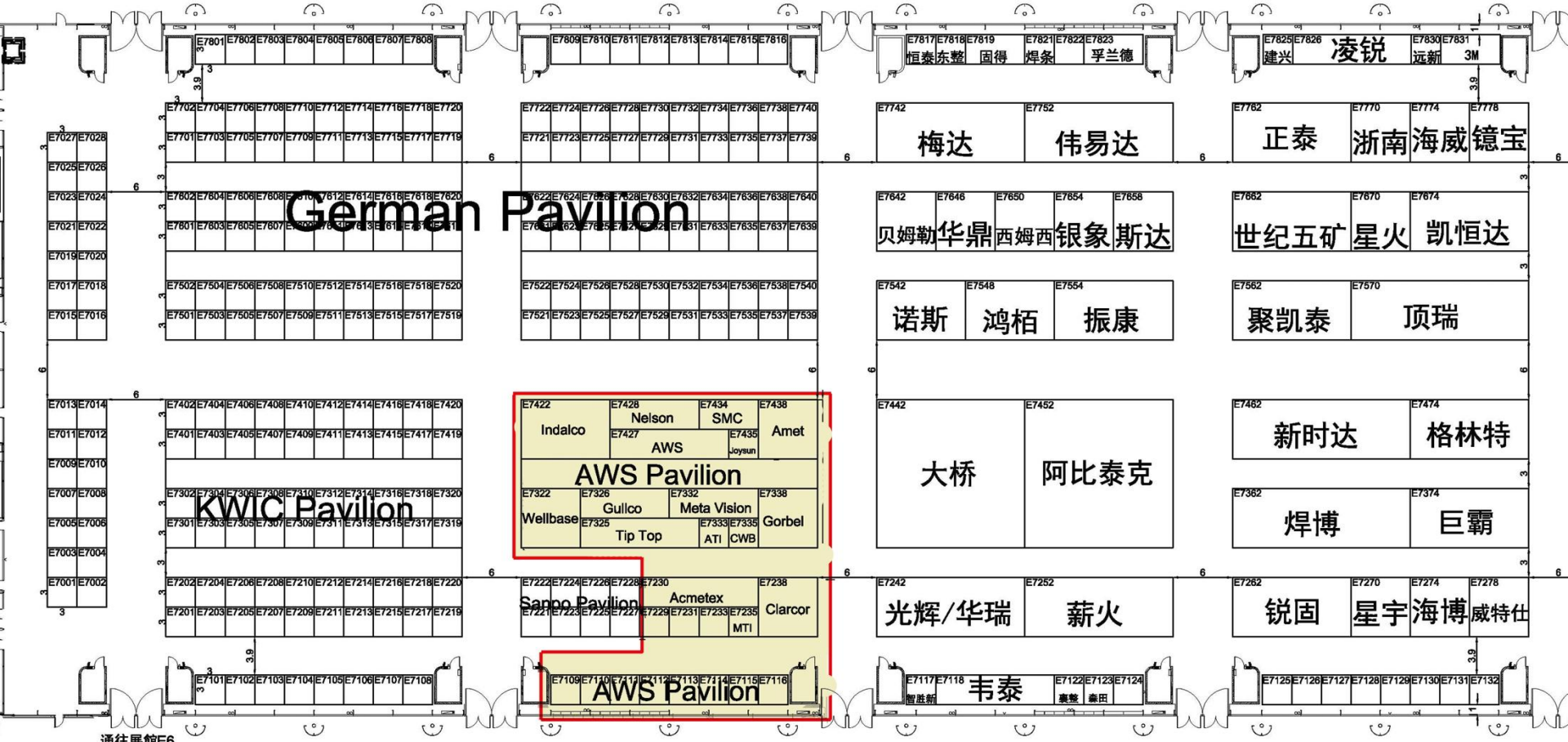
Shanghai New International Expo Centre Hall E7 Layout Standard Plan

18-21 JUNE 2013

Contact Joe Krall at (800) 443-9353 ext 297

通往北入口大厅  
TO/ FROM  
NORTH ENTRANCE

通往展馆E6  
TO/ FROM  
HALL E6



# Brazil Welding Show 2013

## October 1-4, 2013

The Brazil Welding Show is held every other year in Sao Paulo

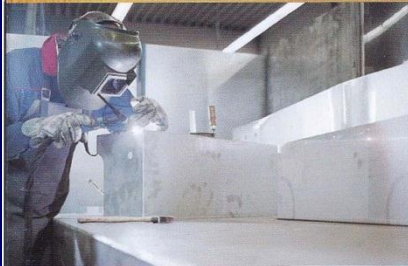
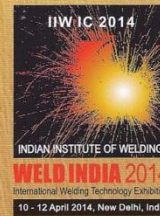
Brazil Welding Show 2013 will co-locate with Corte Conformacao Des Metais.

AWS has negotiated a commission agreement with Messe Essen to bring Fabtech exhibitors to this show.

8<sup>th</sup>  
Edition

**WELD INDIA 2014**

10 - 12 APRIL 2014  
PRAGATHI MAIDAN  
NEW DELHI, INDIA



**International Exhibition on Welding Technology, Metallurgy, Materials Testing  
Non-Destructive Testing, Robotics, Automation and other allied fields**

In Association with



Fabtech USA

Concurrent Conference



**INTERNATIONAL CONGRESS 2014**  
9 - 11 APRIL 2014

Organised by



**Indian Institute of Welding**

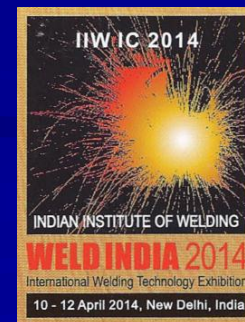
3A, Dr U N Bramachari Street, Kolkata - 700 017

[weldindia.com](http://weldindia.com)

# Weld India 2014/Fabtech April 10-12, 2014

Fabtech and The Indian Institute of Welding (IIW) have reached an agreement to partner triennially (every 3 years) at Weld India.

The first show will take place in New Delhi and will be held concurrent to the International Congress (IC 2014) organized by the International Institute of Welding.





**North America's Largest Metal Forming, Fabricating,  
Welding and Finishing Event**