Transaction Banking



# Going global with our customers



# The transaction banking business at Mitsubishi UFJ Financial Group (MUFG) puts all of our expertise at the service of corporate clients looking to succeed worldwide.

Business today is globalizing faster than ever.

Corporate customers pursuing global expansion face operational, locally specific, and regulatory challenges. Under the COMSUITE brand, MUFG's transaction banking services support customers in financial and risk management through cash management, trade finance, and other solutions.

As the Japanese financial institutions with the greatest global reach, MUFG provides the high-quality solutions to multinational customers to overcome their challenges and focus on business expansion.

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The Mitsubishi Bank, Ltd.



The Bank of Tokyo, Ltd.

### **>1870**

Yataro lwasaki establishes a shipping company called Tsukumo Shokai (renamed Mitsubishi Shokai in 1873).

Yataro establishes the Mitsubishi Kawase-ten offering foreign exchange services.

### >1885

The firm enters the banking business in a merger with the 119th National Bank (name later changed to The Mitsubishi Bank in 1919).

### >1920

The Origins

An integral part of Japan's financial history,

its achievements.

management foundation.

Prologue

MUFG represents Japan in both its history and

MUFG's roots stretch back to six major banks, with

approximately 400 years of history behind our

powerful position today. Global conditions and

financial markets have changed over the years, but our heritage and experience is a priceless asset and the cornerstone of our stable

MUFG today descends from a number of illustrious predecessor

banks, dating as far back as the seventeenth century, but

gaining momentum after the Meiji Restoration of 1868 and

accelerating rapidly in the twentieth century.

Marunouchi during the late Meiji period.

Offices opened in London and New York; international operations launched.

The Yokohama Specie Bank opened for business in Japan and New York in 1880 and set up another office in London in 1881.

# 1946

The Yokohama Specie Bank is reorganized as the Bank of Tokyo.

### 1954

The Bank of Tokyo qualifies as a specialized foreign exchange bank under Japan's Foreign Exchange Bank Act.

### >1996

# The Bank of Tokyo-Mitsubishi, Ltd.

The Mitsubishi Bank and The Bank of Tokyo merge to form The Bank of Tokyo-Mitsubishi (BTM).

MUFG starts strategic alliance with Morgan Stanley.

### >2011

Morgan Stanley becomes an equity-method affiliate of MUFG.

### 2013

VietinBank becomes an equity-method affiliate of BTMU.

# 2016

Security Bank becomes an equity-method affiliate of BTMU.



The Sanwa Bank, Ltd.

### 1656

The Konoike Money Exchange established.

### 1877

1933

1953

The Sanwa Bank.

in San Francisco.

The 13th National Bank established under a government charter (name later changed to The Konoike Bank in 1897).

The Konoike Bank merges with

two local banks; name changed to

First international branch opened

### 1877

1941

>1963

established (the forerunner of Aichi Bank).

The Tokai Bank is formed in a

merger of three local banks.

London branch opened.

The Tokai Bank, Ltd.

The 11th National Bank



MUFG Union Bank, N.A.

Bank of Ayudhya PCL ("Krungsri")

### 1864

The Bank of California is founded in San Francisco, California

# 1945

Krungsri officially established.

### >1977

Krungsri listed on the Stock Exchange of Thailand.

### **UFJ Bank Limited**

Sanwa and Tokai merge to form

### 2002

UFJ Bank.

# 2006

### The Bank of Tokyo-Mitsubishi UFJ, Ltd.

BTM and UFJ merge to form the Bank of Tokyo-Mitsubishi UFJ (BTMU).

### 2018

# MUFG Bank, Ltd.

Changed the bank name to MUFG Bank, Ltd., in line with the group name



### 2008

Union Bank of California becomes a wholly owned subsidiary of BTMU and shortens its name to Union Bank

The Mitsubishi Bank consolidates

The Bank of California and Union

Bank merge to form Union Bank of

its two California banks, The Mitsubishi Bank of California, and The Bank of California and chooses to retain The Bank of

California name.

>1996

California.

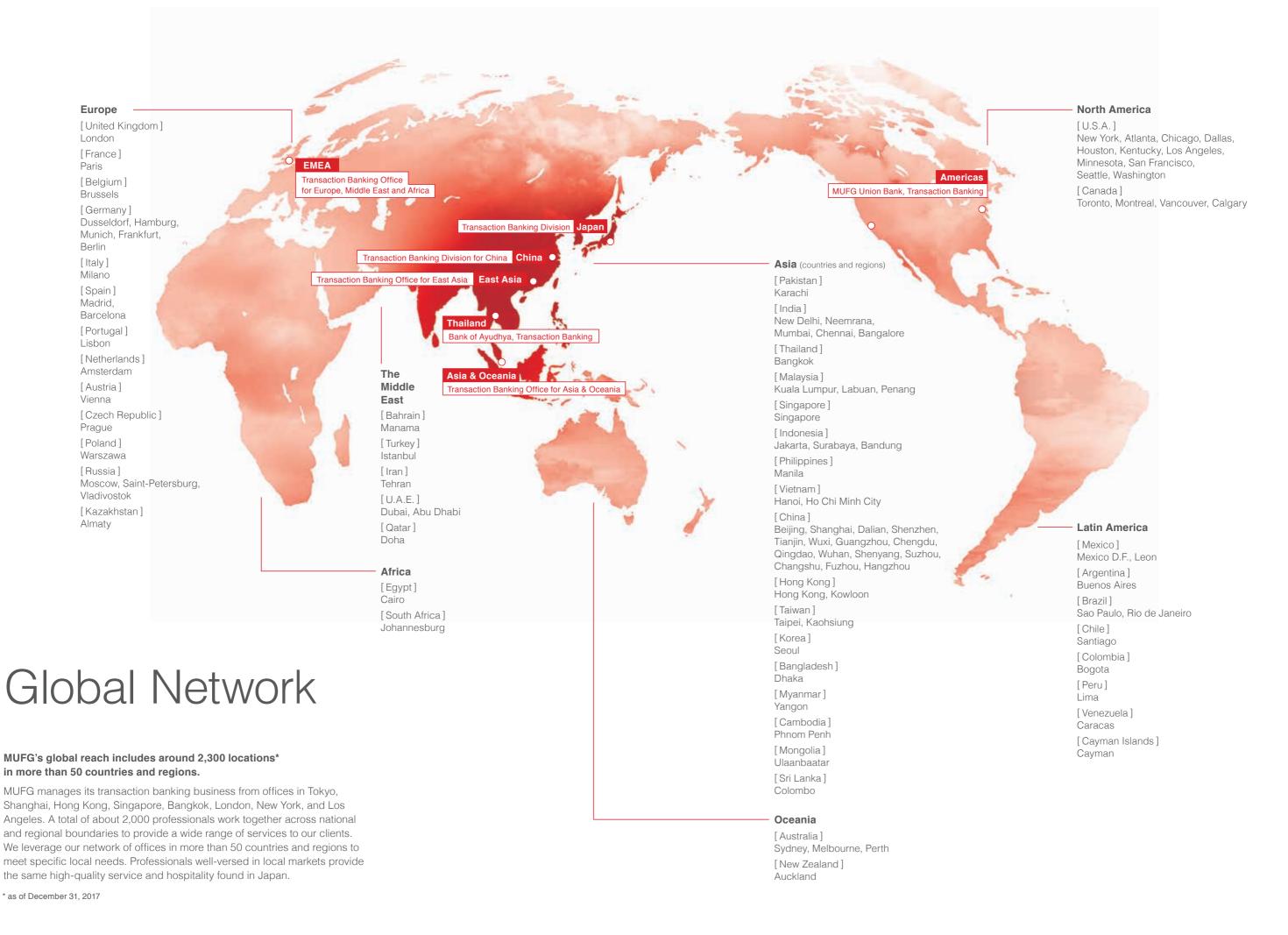
### 2014

MUFG integrates the U.S. operations of BTMU Headquarters for the Americas with Union Bank, and renames the bank MUFG Union Bank

Krungsri becomes a subsidiary of BTMU and integrates with BTMU Bangkok Branch.





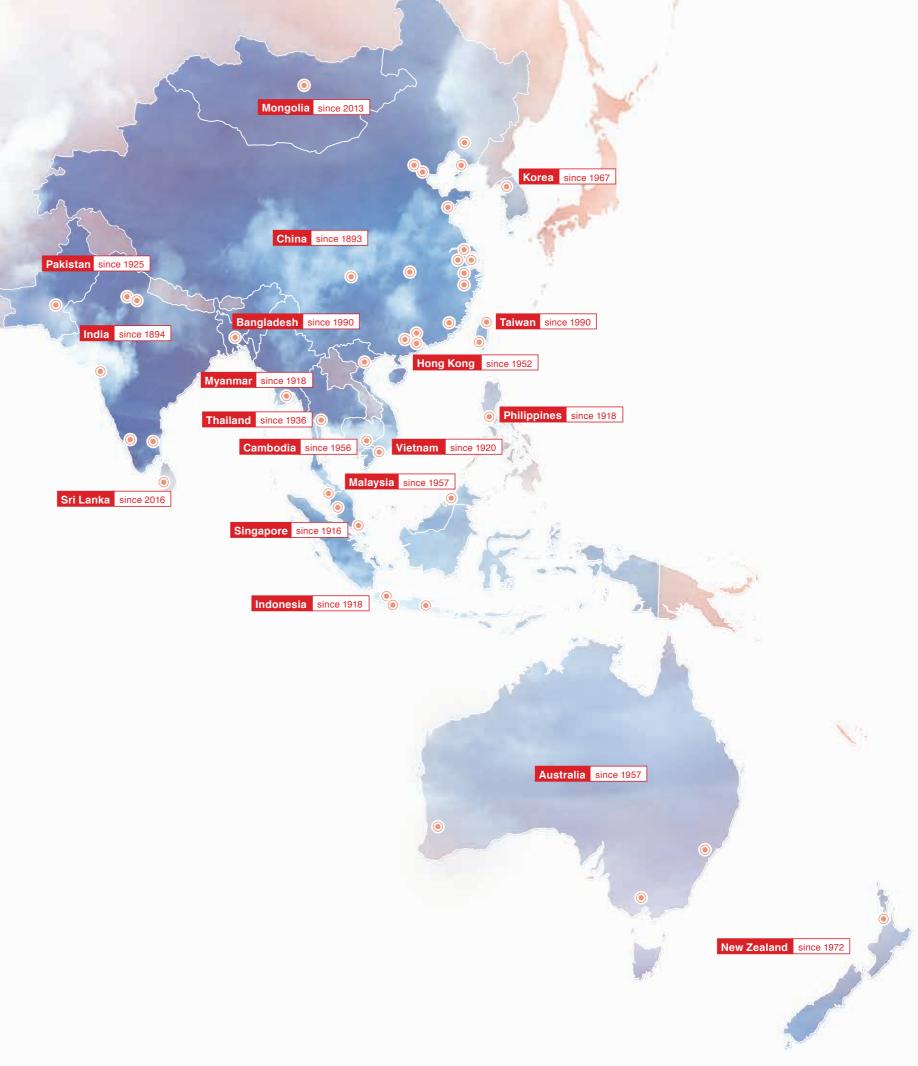


# Asian Strategy

# Our solid Asian network leverages proactive investments and strategies in a region that has captured the global spotlight.

We have 120 years of experience building bases in the Asian region, and we continue to expand operations throughout the region. We also proactively invest in and affiliate with banks across Asia, working to strengthen our transaction banking business region-wide.

Investments and Alliances with Asian Banks as of December 31, 2		
China	Bank of China	Investment
Hong Kong	Dah Sing Financial Holdings	Investment
Taiwan	Fubon Financial Holding	Investment
	Bank of Taiwan	Alliance
Korea	Exim Bank of Korea	Alliance
Thailand	Krungsri	Subsidiary
	Bangkok Bank	Alliance
	Siam Commercial Bank	Alliance
	Kashikorn Bank	Alliance
Vietnam	VietinBank	Investment
	BIDV	Alliance
Indonesia	Bank Danamon	Investment
	BNP	Investment
	CIMB Niaga	Alliance
India	ICICI	Alliance
	AXIS Bank	Alliance
Philippines	Security Bank	Investment
Malaysia	CIMB	Alliance
Myanmar	CB Bank	Alliance
Bangladesh	Prime Bank	Alliance
Sri Lanka	Bank of Ceylon	Alliance



# Transaction Banking

# Business

We provide cash management and trade finance at the highest global standards for our globally operating customers.



Cash Management

Trade Finance

**Total Transaction Banking Solutions** 

**COMSUITE** 

GLOBAL TRANSACTION BANKING SOLUTIONS

Global

Reliable quality

Simple access

**Total solutions** 

COMSUITE is MUFG's total solutions for global transaction banking.

Combined with our unique attention to detail and reliability, we deliver reliable quality that meet the needs for global cash management and trade finance.

In our quest for user-friendly solutions with simple access,

we provide global business support for our customers.



# Solutions

# Cash Management Payment

# **Global Cash Management**

An international Internet banking service for corporate clients with growing global businesses. It offers a variety of capabilities, such as balance and transaction confirmation and domestic and overseas remittances in a high-security environment. It also provides services for the Single Euro Payments Area (SEPA)

### Accounts Receivable Reconciliation

This service enables the easy identification of payers using a unique virtual account number that is added to accounts receivable payment data. It also streamlines accounts receivable reconciliation operations through automatic matching with invoice data.

# **Cash Flow Forecasting**

**Forecast** 

This service collects group-wide account balances and deposit and withdrawal information to provide cash reports that can be analyzed by region, currency, company or other attributes. It aggregates payment and collection schedules for each group, supporting group-wide cash flow management.

### **Host Connection**

This service connects the client's system to that of MUFG via host connection channels such as SWIFT or Internet VPN for MUFG accounts around the globe, enabling our clients to achieve centralized operation of accounts payable and management of bank account statements in a secure and efficient manner.

# **Conventional Trade**

Offering a wide array of export and import LC and Bills services. Our highest credit worthiness and stable operation strongly support your business expansion.

### **Bond and Guarantee**

Drive your long-term business with our bond and guarantee. Our wide range of network and experience boost your deals in multiple aspects.

### **Supply Chain Finance**

Providing optimal financial services focusing your supply chain; both for account receivables and payables are available.

### e-Trade

Taking advantage of digitalization, we are trying to achieve shortening turnaround time and increasing transparency of trade process, at the same time, people enjoy less workload and cost reduction; we are going to break away from the current paper based transaction.



### Pooling / Netting

environment.

Governance

The pooling service enables automatic sweeping of surplus funds held by customers' group companies. Customers can use such funds for intragroup financing. The netting service enables customers to offset the receivables and payables of group companies. Both services provide solutions to customers' needs for improving fund efficiency, reducing fees, and streamlining operations.

**Online Foreign Exchange Contracts** 

This service enables the conclusion and

confirmation of foreign exchange contracts

of clients' foreign currency operations and

secure transactions in an advanced security

through the Internet. It achieves streamlining

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# Transaction Banking

# Customers

### A growing number of leading global corporations have decided to do business with us.

A wide range of companies from countries all over the world are using MUFG's transaction banking services to help expand their business globally.

### Some of our clients:

Note: Company names are in alphabetical order.































# Record of Awards

MUFG's solutions are highly appreciated both in Japan and overseas.





### The Asian Banker Awards 2017











### **Transaction Banking Network**

Japan	Transaction Banking Division - JP Tower 2-7-2, Marunouchi, Chiyoda-ku, Tokyo, Japan	
China	Transaction Banking Division for China - 22F, AZIA Center, No.1233, Lujiazui Ring Road, Pudong New District, Shanghai 200120,People's Republic of China	
East Asia	Transaction Banking Office for East Asia - 6F, AIA Central, 1 Connaught Road, Central, Hong Kong, People's Republic of China	
Asia & Oceania	Transaction Banking Office for Asia & Oceania - 7 Straits View #23-01 Marina One East Tower Singapore 018936	
Thailand	Bank of Ayudhya, Transaction Banking - 1222 Rama III Road, Bang Phongphang, Yan Nawa, Bangkok 10120, Kingdom of Thailand	
EMEA	Transaction Banking Office for Europe, Middle East and Africa - Ropemaker Place, 25 Ropemaker Street, London EC2Y 9AN, United Kingdom	
Americas	MUFG Union Bank, Transaction Banking - 1251 Avenue of the Americas, New York, NY 10020-1104, U.S.A 445 South Figueroa Street, Los Angeles, CA 90071, U.S.A.	

### **Holding Company Overview**

Company Name	Mitsubishi UFJ Financial Group, Inc.
Address	7-1, Marunouchi 2-Chome, Chiyoda-ku, Tokyo, Japan
Date of Establishment	April 2, 2001
Amount of Capital	2,141 billion yen (As of Mar. 31, 2017)
Stock Exchange Listings	Tokyo, Nagoya, New York (NYSE ticker : MTU)
LIDI	http://www.mufa.in/onalish

