Beef-a-Roo Fast Casual +

Drive Thru – Carry Out – Sit Down – Curbside Pickup – DoorDash - Grubhub

Confidential April 26, 2021



Rockford, IL



USREALTY Co.

Investment Highlights







All pictures are of existing locations

Location: 1680 N. Alpine Rd., Rockford, IL 61107

Property Type: Beef-a-Roo Fast Casual - Corporate owned *Drive-Thru, Sit-Down, Carry-Out, Curbside Pickup DoorDash, Grubhub*

Investment Type: A Reverse Build-to-Suit Project Absolute Triple-Net (NNN) Lease Investment Property Zero Landlord Responsibilities

Investment: \$2,425,550 1st Year Annual Rent: \$187,980 Monthly Rent of \$15,665 begins at Closing Entry Cap Rate: 7.75 % Annual Rent Increases: 1.5 % Single Tenant: Beef-a-Roo, Inc. <u>beefaroo.com</u> Lease: Tenant will execute a brand new 20-year lease at closing General Contracting & Construction Management: SFV Services sfvservices.com **Opening:** November 2021 1st Year Projected Sales: \$2.4 Million Building: 3,200 SF Land: 0.75 Acre **Ownership Type: Fee Simple (land and building)**

Tenant Overview – Beef-a-Roo, Inc.







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A BIT OF HOMEGROWN HISTORY

Our company was founded in 1967. We started out with a Wild West theme, hence the name Beefaroo. Our menu mainstay was freshly cooked and sliced to order hot beef sandwiches. A lot has changed in almost 50 years. While we still are a Northern Illinois based company, we have an extensive menu with standout salads, crispy fries and onion rings, and our very famous cheddar fries. Of course, we still have our signature roast beef! In a world of fine fast food, we think we stand out-from our enticing vegetarian items to our meal ending "mint" delivery!

If you are looking to add Beefaroo as a corporate caterer or to help with your next family or social event, please contact us. Catering is delivered in our clean and speedy vans!

We are glad you have visited us on the web. We invite you to join us in person next time you are in the Rockford region! If you need to take home a souvenir of your visit, or send a gift, consider looking at our merchandise page for available gear! Unfortunately, we can't mail Cheddar Fries!



Beef a Roo currently operates 7 locations in Northern Illinois -See the Full Menu and **Gluten Free Menu at** www.beefaroo.com!



Financial Highlights

January - December 2020







Beef-a-Roo Inc. (Consolidated)

Rockford, IL - Auburn St.

Rockford, IL - Lexus Drive

Rockford, IL - South Alpine

Loves Park, IL - E. Riverside Blvd.

Loves Park, IL - North Second St.

Machesney Park, IL

Roscoe, IL

All pictures are of existing locations

<u>Total</u>	Net Ordinary
Income	Income
\$ 18,239,327	<mark>\$ 815,927</mark>
\$ 2,400,222	\$ 134,262
\$ 3,061,095	\$ 182,492
\$ 2,956,780	\$ 429,099
\$ 2,859,538	\$ 314,898
\$ 2,206,181	\$ 193,278
\$ 2,351,156	\$ 294,305
\$ 2,404,352	\$ 434,855



Area Photos – Beef-a-Roo Fast Casual – 1680 N. Alpine Rd., Rockford, IL 61107



Demographic Highlights

The Beef-a-Roo at 1680 N. Alpine Rd. in Rockford, IL will be a pad site at the Highcrest Plaza shopping center and will be centrally located within Zip Code 61107. Demographic highlights for that commercial trade area are:

Total Population: 29,911 Total Daytime Population: 27,769 Total Population Living in Family Households: 22,562 Daytime Worker Population: >13,000 Total Households: 12,962 Total Family Households: 7,808 Average Household Income: (2020) \$ 83,241 (2025 Projected) \$ 92,109 Average Disposable Income: \$ 62,178 Traffic Counts on N. Alpine Rd. are in excess of 22,000 vehicles per day.





All pictures are of existing locations



Beef-a-Roo Fast Casual +

Reverse Build-to-Suit Project

Beef-a-Roo, Inc.

- Selects the Site and Completes the Site Due Diligence and Feasibility Analysis
- Negotiates and Executes the Purchase and Sale Agreement to Acquire the Site
- Manages the Closing of the Acquisition of the Site ٠
- At Closing, executes the 20-Year Absolute Triple Net (NNN) Lease with Zero Landlord Responsibilities as Tenant
- Finalizes the Engineering Drawings and Architectural Designs and Plans ۲
- Finalizes the Entitlements and Permits \bullet
- Supervises all Site Development and Construction of Building Renovations ۲
- General Contracting & Construction Management are provided by SFV Services sfvservices.com •
- Supervises all Construction Draws pursuant to the Construction Budget, Construction Schedule, and Conditions \bullet approved by the Investor prior to Closing
- Supervises the Finish Out to Beef-a-Roo Specifications •
- Obtains the Certificate of Occupancy •
- Trains New Staff
- Celebrates Grand Opening

The Investor

- At the Closing of the Purchase of the Site, Funds the Purchase Price of the Land through the Title Company
- At Closing, obtains fee simple ownership of the Land and Building and executes the 20-Year Absolute Triple Net (NNN) Lease with Zero Landlord Responsibilities as Landlord
- Deposits the Remainder of the Investment into a Designated Project Account to Fund all Construction Draws pursuant to the Construction Budget, Construction Schedule, and Conditions approved by the Investor prior to Closing
- Receives Monthly Rent Payments Beginning at the Closing of the Land Purchase



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Steve Tiemann **US Realty Co Texas Corporate Broker License # 9007879** 1601 Elm St., Suite 4210 Dallas, Texas 75201 (817) 691-8122 steve@usrealtyco.com

This property is offered in conjunction with a Broker of Record licensed in Illinois.

All Information in this Memorandum is Subject to Revision Prior to Acceptance of an LOI or Execution of a Purchase and Sale Agreement

