

# Benefits of REALTOR® Membership

## Representation

Your GGAR membership automatically extends to the South Carolina REALTORS® (SCR) and the National Association of REALTORS® (NAR). The combined power of these organizations provides a focal point for you to locate products, services, information and many other tools to aid your business. The National Association of REALTORS®, The Voice for Real Estate®, is the world's largest professional association. The term REALTOR® is a registered collective membership mark that identifies a real estate professional who is a member of the National Association of REALTORS® and subscribes to its strict Code of Ethics.

## REALTOR® Trademark

Those individuals who hold REALTOR® membership are entitled to use the REALTOR® logo in connection with their real estate business.

## Professional Standards Training

GGAR offers Professional Standards training to educate members on the REALTOR® Code of Ethics, a strict behavioral code for members of the National Association of REALTORS®.

## Code of Ethics Enforcement, Arbitration, Mediation and Ombudsman Service

Ethics and arbitration hearings are held locally before the Professional Standards hearing panel. On site mediation of commission disputes and ombudsman services is also available.

## REALTOR® Store

Conveniently located in the GGAR office, members can purchase books and other real estate related items and promotional materials at discounted prices.

## Education and Training

Regularly scheduled continuing education classes for license renewal are available on-site as well as online with discounted prices for GGAR Members. Designation courses, specialized training classes and free seminars are also offered. New Member Orientation and MLS Orientations are held regularly.

## Information and Communications

GGAR Weekly Update is published and emailed to membership each week and is available online at ggar.com. The Weekly Update will keep you informed of classes, events and up to date news from GGAR, SCR and NAR to keep members informed.



@GGARMLS29607



@GGARonline

## Administrative Support

A full-time professional staff is available for the Association and the MLS. A conference room and training room are available for member use.

## Political Advocacy

GGAR actively participates in legislative advocacy. A full time Governmental Affairs Director is on staff to keep members informed on local issues and to represent members at local meetings. Through RPAC, members have a stronger voice on legislation that affects the real estate industry at the local, state and national levels. The GGAR RPAC/Legislative committee is instrumental in this process. Members have an opportunity to contribute to RPAC and meet with legislators at RPAC sponsored functions such as Legislative breakfasts, receptions, and the annual fundraiser event.



## Courthouse Retrieval System

CRS is a web-based application that provides property data for 33 South Carolina Counties. PowerTools are tailored searches, property tax record information, sales and mortgage histories, warranty & trust deeds, interactive parcel maps, aerial photos, flood maps, subdivision statistics, census demographics, mapped directions, white pages links, and much more!

## zipForm® Plus

Maximize efficiency, streamline workflows and reduce risk with the essential forms software used by hundreds of thousands of real estate professionals nationwide and beyond, powered with the latest functionality and features designed to keep industry professionals at the center of every transaction. Advanced technology meets practical simplicity in zipForm® Plus.

## ShowingTime

ShowingTime is a leading showing software and scheduling service provider to the residential real estate industry. Members of GGAR receive ShowingTime Appointment Center services as a membership benefit for residential and multi-family properties entered into the MLS of Greenville, S.C., Inc.

## Networking

GGAR holds Broker Update meetings, Free Friday classes, quarterly membership luncheons, networking socials, an annual Lobs, Links, and Lanes event, and the annual RPAC Fundraiser event. For Commercial members, GGAR offers Commercial Property Share luncheons, annual Market Forecast, Golf Tournament, seminars of interest, as well as commercial continuing education classes.

## Community Involvement

GGAR feels very strongly about "giving back" to the community. GGAR works in conjunction with the Greenville County public school system to provide Christmas gifts to needy children through the "Care and Share" program. The GGAR Community Service Committee hosts an annual fundraiser, Lobs, Links and Lanes. Proceeds from the "Lobs, Links & Lanes" event which is now in its 21st year, will benefit three local charities: The Frazee Center, Rebuild Upstate and Switch. Revitalization Awards are also presented annually to members of the community who have revitalized a property that acted as a catalyst to improve the community.



## FOREWARN

Leveraging massive data resources and complex analytics, FOREWARN provides instant knowledge, prior to a face-to-face engagement with a consumer, to help professionals better understand and address risk.

- Using only the incoming phone number, FOREWARN can positively identify over 80% of prospective buyers.
- Identify if your prospect has a criminal history.
- Verify current property and vehicle ownership.
- Verify financial risks (bankruptcies/liens).
- Verify additional phone numbers and full address history.
- Agents can properly and safely plan for showings with a higher level of confidence.

### **Homesnap Pro**

Through integration with the Greenville MLS,



Homesnap Pro empowers you with mobile access to real-time, comprehensive, agent-only MLS data including price history, showing instructions, commission splits, property summary, recent sales, comps, school districts and property lines.

### **GGAR Lifestyle Medical**

#### **Discount Program**

Your family's health is a priority. What if you could spend less on healthcare with-



out compromising on quality medical advice? Now you can. Check out the following benefit package designed to reduce your out-of-pocket medical expenses. This member benefit discount card is designed to not only save you time and money, but also to help you navigate the complex healthcare and insurance systems.



# 2021 APPLICATION FOR REALTOR® MEMBERSHIP

To the Greater Greenville Association of REALTORS®, I hereby apply for REALTOR® Membership in the above named Board and am enclosing my check in the amount of \$ 500.00 for a one time application fee and \$ \_\_\_\_\_\* for my 2021 Dues payable to GGAR. My application fee and 2021 dues will be returned to me in the event of non-election. In the event of my election, I agree to abide by the Code of Ethics of the National Association of REALTORS®, which includes the duty to arbitrate, and the Constitution, Bylaws and Rules and Regulations of the above named Board, the State Association and the National Association. I understand membership brings certain privileges and obligations that require compliance. Membership is final only upon approval by the Board of Directors and may be revoked should completion of requirements, such as orientation, not be completed within timeframe established in the Association's bylaws. I understand that I will be required to complete periodic Code of Ethics training as specified in the Association's bylaws as a continued condition of membership. In order to be reinstated with the GGAR all remaining balances, including MLS, must be paid in full.

*NOTE: Applicant acknowledges that if accepted as a member and he/she subsequently resigns from the Board or otherwise causes membership to terminate with an ethics complaint pending, the Board of Directors may condition renewal of membership upon applicant's certification that he/she will submit to the pending ethics proceeding and will abide by the decision of the hearing panel. If applicant resigns or otherwise causes membership to terminate, the duty to submit to arbitration continues in effect even after membership lapses or is terminated, provided the dispute arose while applicant was a REALTOR®.*

\* Amount shown is prorated according to month joining. I hereby submit the following information for your consideration:

Name:		New Member Orientation Date:	
Real Estate License #:	Specialty: <input type="checkbox"/> Commercial <input type="checkbox"/> Residential <input type="checkbox"/> Both		
Office Name:			
Office Address (City, State, Zip):			
Office Phone:	Office Fax:		
Residence Address (Street, City, State, Zip):			
Preferred Mailing Address: <input type="checkbox"/> Home <input type="checkbox"/> Office	Home Phone:	Cell Phone:	
Personal Fax:	Email Address:		
Website:			
Are you presently a member of any other Association of REALTORS®? <input type="checkbox"/> Yes <input type="checkbox"/> No (If yes, provide name of Association and type of membership held):			
Have you previously held membership in any other Association of REALTORS®? <input type="checkbox"/> Yes <input type="checkbox"/> No (If yes, provide name of Association and type of membership held):			
Have you been found in violation of the Code of Ethics or other membership duties in any Association of REALTORS® in the past three (3) years or are there any such complaints pending? <input type="checkbox"/> Yes <input type="checkbox"/> No (If yes, provide details as an attachment.)			
If you are now or have ever been a REALTOR®, indicate your NAR membership (NRDS) #:			
And last date (year) of completion of NAR's Code of Ethics training requirement:			

I hereby certify that the foregoing information furnished by me is true and correct, and I agree that failure to provide complete and accurate information as requested, or any misstatement of fact, shall be grounds for revocation of my membership if granted. I further agree that, if accepted for membership in the Board, I shall pay the fees and dues as from time to time established. NOTE: Payments to the Greater Greenville Association of REALTORS® are not deductible as charitable contributions. Such payments may, however, be deductible as an ordinary and necessary business expense. **No refunds.**

By signing below I consent that the REALTOR® Associations (local, state, national) and their subsidiaries, if any (e.g., MLS, Foundation) may contact me at the specified address, telephone numbers, fax numbers, email address or other means of communication available. This consent applies to changes in contact information that may be provided by me to the Association(s) in the future. This consent recognizes that certain state and federal laws may place limits on communications that I am waiving to receive all communications as part of my membership.

Dated: \_\_\_\_\_

Signature: \_\_\_\_\_



## 2021 REALTOR® NEW MEMBER DUES

Month	Local (GGAR)	SCR Dues + Issues Mobilization	Legal Defense (SCR)	National (NAR) + Consumer Advertising Campaign (NAR)	Application Fee	Total
January	250.00	140.00	25.00	185.00	500.00	<b>1,100.00</b>
February	229.17	130.00	25.00	172.50	500.00	<b>1,056.67</b>
March	208.33	120.00	25.00	160.00	500.00	<b>1,013.33</b>
April	187.50	110.00	25.00	147.50	500.00	<b>970.00</b>
May	166.67	100.00	25.00	135.00	500.00	<b>926.67</b>
June	145.83	90.00	25.00	122.50	500.00	<b>883.33</b>
July	125.00	80.00	25.00	110.00	500.00	<b>840.00</b>
August	104.17	70.00	25.00	97.50	500.00	<b>796.67</b>
September	83.33	60.00	25.00	85.00	500.00	<b>753.33</b>
October	62.50	50.00	25.00	72.50	500.00	<b>710.00</b>
November	41.67	40.00	25.00	60.00	500.00	<b>666.67</b>
December	20.83	30.00	25.00	47.50	500.00	<b>623.33</b>

**Dues must accompany membership application. NO REFUNDS**

Please make check payable to GGAR.

MasterCard, Visa and American Express also accepted.

Membership Contact: Leah Duke - Email: leah.duke@ggar.com

Billing Questions: Connie Winslow - Email: connie.winslow@ggar.com

## 2021 REALTOR® NEW MEMBER ORIENTATION

This 5-hour course is a requirement for REALTOR® membership and is offered every month except January and July, and December at the Association office. Topics covered include member benefits, safety, fair housing, antitrust, RESPA, and the REALTOR® Code of Ethics. Members who complete New Member Orientation will automatically be given credit for the NAR Code of Ethics Requirement

All new members are required to complete New Member Orientation within **60 days of joining** the Association or all services will be terminated until completion of the course.

**2021 Scheduled Dates:**

February 25	August 26
March 11	September 23
April 29	October 7
May 13	November 18
June 3	

**Registration:** 8:30 a.m. - 9:00 a.m.

**Class:** 9:00 a.m. - 11:30am (Lunch break 30min) resume class 12:00pm Dismiss: 2:30pm

**Attendance Policy:** Any registrant arriving more than 10 minutes after the class begins will not be allowed to attend. Any registrant who does not stay for the entire class or who takes excessive breaks will be required to attend another New Member Orientation session.

**Cancellations:** Please allow 24 hours for cancellation. To cancel, contact Leah Duke at 864.672.3209 or email: leah.duke@ggar.com.



**Greater Greenville Association of REALTORS®  
and The Multiple Listing Service of Greenville, S.C**

50 Airpark Court • Greenville, SC • 29607  
GGAR Main (864) 672-4427 • MLS Main (864) 672-4657  
GGAR Fax (864) 672-3207 • MLS Fax (864) 672-3232



**Credit Card Authorization Payment Form**

**Name:** \_\_\_\_\_

**Brokerage/Office Name:** \_\_\_\_\_

**Agent Phone:** \_\_\_\_\_

**Please specify (choose one):**       Visa       MasterCard       American Express

**Name of Cardholder:** \_\_\_\_\_

**Billing Address:** \_\_\_\_\_

**Card Number:** \_\_\_\_\_

**Expiration Date:**      \_\_\_\_/\_\_\_\_

*I authorize the Greater Greenville Association of Realtors® (GGAR) and/or Multiple Listing Service (MLS) to charge the credit card indicated in this authorization form for the charges listed below. This is NOT an authorization for any scheduled recurring payments. We are not sanctioned to store credit card numbers in this office as this form will be shredded after processing.*

**MLS Fees \$** \_\_\_\_\_      **GGAR Dues \$** \_\_\_\_\_      **Other GGAR Payments \$** \_\_\_\_\_  
(Realtor® Store,  
Continued Education Classes, etc.)

\_\_\_\_\_  
*Signature of Cardholder*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Printed Name of Cardholder*