Enghouse ENGAGE

experience the journey 2017



Leveraging Support to Improve TCO

Bennie Grant – SVP, Services and Support

Customer Support is more than "Break/Fix" – learn how Enghouse Customer Support partners with you to proactively improve TCO while helping to reduce problems before they happen



How does Customer Support impact TCO?

Its not "Call us when its broken"

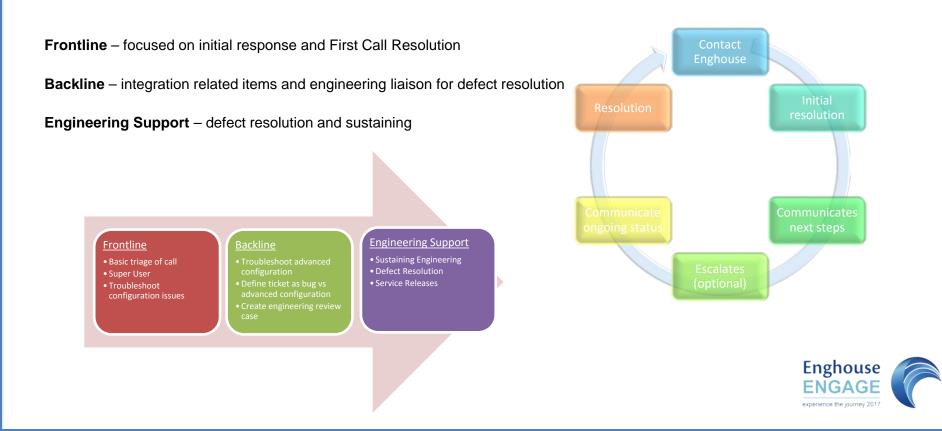
Around 40% of tickets raised to Enghouse are "How do I" related items

Of the faults raised, ~75% of the P1/Urgent faults could have been avoided

Calling when its "broken" is the last reason we want to hear from you – we want to help you do more with your Enghouse technology!



Support model



Support & TCO Consideration Factors

When thinking about TCO, consider

- Day to day administration
- User training especially onboarding new Agents/Supervisors
- Customizations and integrations into backend systems
- Upgrades
- Future workflow changes/integration
- System/platform maintenance



User Adoption

System Administration

Ease of adoption for new users

Simple configuration and upgrades

Maintenance

Proactive maintenance to reduce unplanned issues



How can we help?



MySupport Web Portal

Service Pack Notifications KnowledgeBase Online Ticket Management



Products with a TCO focus

Every release has a TCO component Alerting Installation/upgrade/supportability enhancements



Proactive Assistance

Alerting/Configuration guidance Proactive planning – PBX upgrades, etc



End User Education

Online, Self paced training for new users Build it into your onboarding plan!





MySupport Web Portal

https://mysupport.enghouseinteractive.com

Incidents - CC

< 1

Create

New

Incident

ROST

283178

282242

282216

281857

281684

281347

280988

280987

280982

280828

Showing 1



Home Remote Access Knowledgebase Incident Management - Education Employee Area -

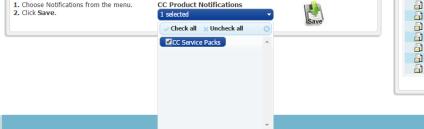
CC Incident Management

Welcome to the CC Incident Management area. You can always get here by choosing My CC Incidents from the Incident Management menu above. From this page you can manage your interactions with the customer support team.

It's our goal to provide you with the most useful and timely product information available. In the future we'll continue to add new features and functionality to this site. We hope you find it useful and appreciate any feedback. Please feel free to share comments by clicking on the Contact Us link on the bottom of this page.

Product Notifications (CC) Would you like to receive an email notification whenever a CC product update is available? You can manage your

notifications here. You can also unsubscribe at any time by clicking the 'Unsubscribe' link in all email notifications.



Online Tools at your fingertips

Service Pack Notifications – receive emails when new Service Pack is released

philosophy of "if its not a software defect, it's a KB article"

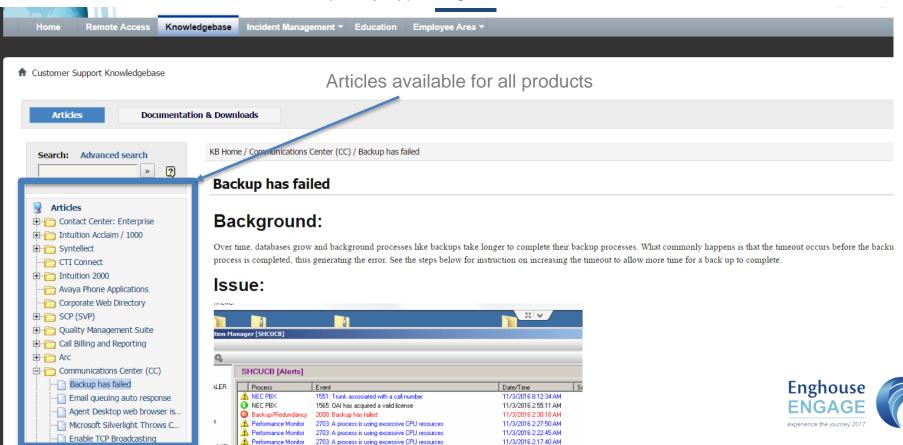
Remote Access (via LogMeIn) initiated from MySupport

Open/Update/Review/Close Tickets online



Knowledge Base

https://mysupport.enghouseinteractive.com



Every product release has a TCO Track

Quality Management Suite

Updated and enhanced installation process.

Support for additional web browsers (Internet Explorer, Firefox, Chrome).

Updated media format support to opus & webm (reducing storage needs).

Communications Portal

Enghouse Media Gateway support – cost effective option vs Dialogic HMP. Improved script logging with long lines support.



Cont.

Contact Center: Enterprise

HealthStats Watchdog module – proactive, self healing and alerting engine.

Configuration Manager - Copy System Value Schedules and Workgroups.

Packaged scripts for PIL on CP plus sample code.

Communication Center

Prerequisite checker for SQL and Skype for Business Platforms.

New in v10.0 – pause alerts for planned maintenance (remove false positives). WhitePaper on Skype for Business topology.



Proactive Assistance – Top 3 Recommendations

Courtesy of the Enghouse Support Team

Plan your Upgrades (PBX, Email System, CRM)

Enghouse products are backwards compatible as much as possible – especially with PBX's

Example: You're planning a PBX upgrade, and use an Enghouse contact center product Check online, or call Support, to validate whether current Enghouse version supports new PBX

If not, plan to upgrade your Enghouse system first – your Enghouse version may well support both your current PBX and your planned new PBX version.

Benefits:

- Reduces your risk of unplanned integration problems
- Simplifies your upgrade path
- Aids easier user adoption of new version



Proactive Assistance – Top 3 Recommendations

Courtesy of the Enghouse Support Team

Don't overcomplicate your call routing unnecessarily

Sometimes, less is more - you can achieve the same caller experience with less "hops"

Example: Your AutoAttendant transfers to a queue each time you wish to play a new message Instead, leverage the **nesting** feature of AutoAttendant/Messages

Benefits:

- Improves caller experience not hearing the "transfer" between hops
- Simplified call routing ensures easier system management



Proactive Assistance – Top 3 Recommendations

Courtesy of the Enghouse Support Team

Alert, Alert, Alert!

Proactive notification of potential issues. Act in advance to squash small problems before they become larger ones

Alerts can be managed via:

- Enghouse Administration Consoles
- Traps sent to monitoring applications (i.e. in a NOC)

(Next slide for top alerts)



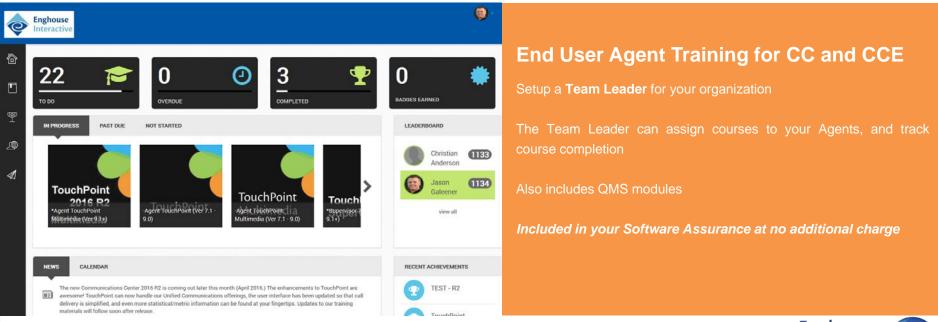
Most Common Alerts

	Alert	Whats it for?	Why it helps
	PBX Specific connectivity alert	Informs of connectivity status to the PBX	Indicates a potential issue in communicating with the PBX
	Database Connectivity Alerts	Informs of a loss of connectivity to the database, and the caching of data	Identifies potential network connectivity or SQL server stability issues
	Application has stopped & restarted	Advises that an individual process has experienced an issue and restarted	Indicates that something is "not right" in the system and requires investigation
	Disk Space at or near capacity	Watches current hard drive utilization	Advance notice of hard drive filling up, gives you time to expand it before it reaches 100% and becomes an issue
	VoicePort Utilization	VoicePorts are used to play messages to callers Notifies when all VoicePorts are busy, and the system needs another one to play a message	If this alert appears frequently, identifies the need to increase the number of ports, or review call routing to reduce messaging Especially useful when planning for an influx of calls (i.e. marketing campaign)
	License expiring in Days/Weeks	Provides status of licensed applications	Advises of impending expiration of specific license/quantity
	Insufficient licenses	Provides status of licensed applications	Highlights the potential need for additional licenses (commonly Agents)

Alerts often show the system has 'recovered' however is indicative of an underlying problem

End User Online Training

https://enghouse.litmos.com/





~45% of Enghouse Engage attendees are not enrolled in Litmos

The Future of Enghouse Customer Support

Single phone number, standard experience

Secure File Transfer system – migration from FTP

New Smart Web Support Portal Intelligent ticket opening – suggesting potential resolutions automatically WebChat embedded Optimized for mobile/remote access

Tickets opened via phone or web portal only (not email)



Successfully ENGAGing Enghouse

Don't "suffer in silence" If you think you have a problem, call us right away Don't let a small issue become a catastrophic outage

Use your escalation points

Escalation Contacts – Call In the Order Listed	Phone Number
Tom Hoogervorst, Director of Support	Direct: 602-789-2755
Tom.Hoogervorst@enghouse.com	Cell: 480-738-2994
Aaron Jenkins, Senior Director – Support	Direct: 602-789-2855
Aaron.Jenkins@enghouse.com	Cell: 801-540-6161
Bennie Grant, VP Services & Support	Direct: 949-259-2682
Bennie.Grant@enghouse.com	Cell: 919-599-8744

