

2019 Investor Day

Atos

Disclaimer

- ▶ This document contains forward-looking statements that involve risks and uncertainties, including references, concerning the Group's expected growth and profitability in the future which may significantly impact the expected performance indicated in the forward-looking statements. These risks and uncertainties are linked to factors out of the control of the Company and not precisely estimated, such as market conditions or competitors behaviors. Any forward-looking statements made in this document are statements about Atos' beliefs and expectations and should be evaluated as such. Forward-looking statements include statements that may relate to Atos' plans, objectives, strategies, goals, future events, future revenues or synergies, or performance, and other information that is not historical information. Actual events or results may differ from those described in this document due to a number of risks and uncertainties that are described within the 2017 Registration Document filed with the Autorité des Marchés Financiers (AMF) on February 26, 2018 under the registration number: D.18-0074 and its update filed with the Autorité des Marchés Financiers (AMF) on July 27, 2018 under the registration number: D.18-0074-A01.
- ▶ The Group's financial information relating to the financial year ended December 31, 2018 included in this document has been prepared using a process similar to that adopted for the preparation of the Group's annual consolidated financial statements but is not yet audited. Accordingly, Atos has not yet obtained from its statutory auditors the assurance that they will be able to certify its financial statements without reserve. The Board of Directors of Atos SE has examined at its January 29, 2019 meeting the Group's financial information for the financial year ended December 31, 2018 included in this document and has approved its communication. The Group's financial statements which will be approved by the Board of Directors, to be held on February 20, 2019, shall include any material events previously unknown by the Group and of which it becomes aware or which may occur after January 30, 2019. Therefore the financial information presented in this document shall be, in accordance with the AMF position-recommendation n°2004-04, qualified as estimated results (résultats estimés).
- ▶ Revenue organic growth is presented at constant scope and exchange rates, and restated for the impact of IFRS 15. Operating margin is presented as defined in the 2017 Registration Document. Starting January 1st, 2018, dividends paid to non-controlling interests are not anymore a Free Cash Flow item but reported in line 'Dividends paid'.
- ▶ Business Units include Germany, North America (USA, Canada, and Mexico), France, United Kingdom & Ireland, Worldline, Benelux & The Nordics (Belgium, Denmark, Estonia, Finland, Lithuania, Luxembourg, The Netherlands, Poland, Russia, and Sweden), and Other Business Units including Central & Eastern Europe (Austria, Bulgaria, Croatia, Czech Republic, Greece, Hungary, Israel, Italy, Romania, Serbia, Slovakia and Switzerland), Iberia (Spain and Portugal), Asia-Pacific (Australia, China, Hong Kong, India, Indonesia, Japan, Malaysia, New Zealand, Philippines, Singapore, Taiwan, and Thailand), South America (Argentina, Brazil, Colombia, and Uruguay), Middle East & Africa (Algeria, Benin, Burkina Faso, Egypt, Gabon, Ivory Coast, Kingdom of Saudi Arabia, Lebanon, Madagascar, Mali, Mauritius, Morocco, Qatar, Senegal, South Africa, Tunisia, Turkey and UAE), Major Events, Global Cloud hub, and Global Delivery Centers.
- ▶ Atos does not undertake, and specifically disclaims, any obligation or responsibility to update or amend any of the information above except as otherwise required by law.
- ▶ This document does not contain or constitute an offer of Atos or Worldline's shares for sale or an invitation or inducement to invest in Atos or Worldline's shares in France, the United States of America or any other jurisdiction.
- ▶ Any information or project mentioned in this document may require to be executed the appropriate processes with the relevant works councils' representatives in accordance with applicable laws.

Big Data & Cybersecurity 2021

The leader in cybersecurity and
intelligent platforms for digital machines

Pierre Barnabé

Head of Big Data & Cybersecurity

BDS: A unique combination of expertise

€1bn Total Revenue in 2018

€0.9bn External Revenue

15.5% operating margin

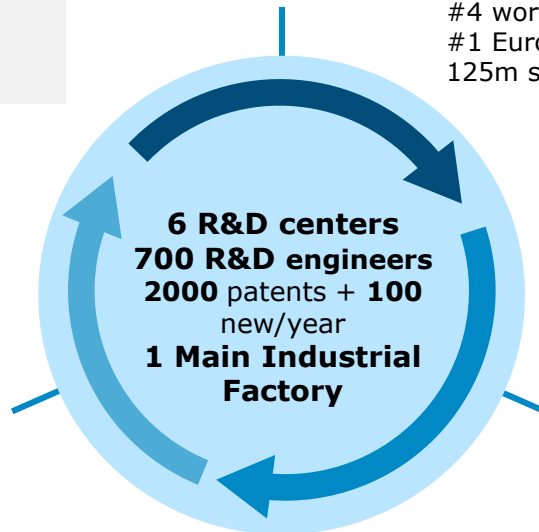
5,200 people

Cyber Security

#1 European in Cyber security
#4 worldwide in Security Managed Services
#1 European in Identity management
125m security events managed / hour (24/7 average)

Mission-Critical Systems

Pioneer in Intelligent Defense
Pioneer in trusted Avionics, Utilities...
Leader in Secured Communications
Expert in trusted embedded systems

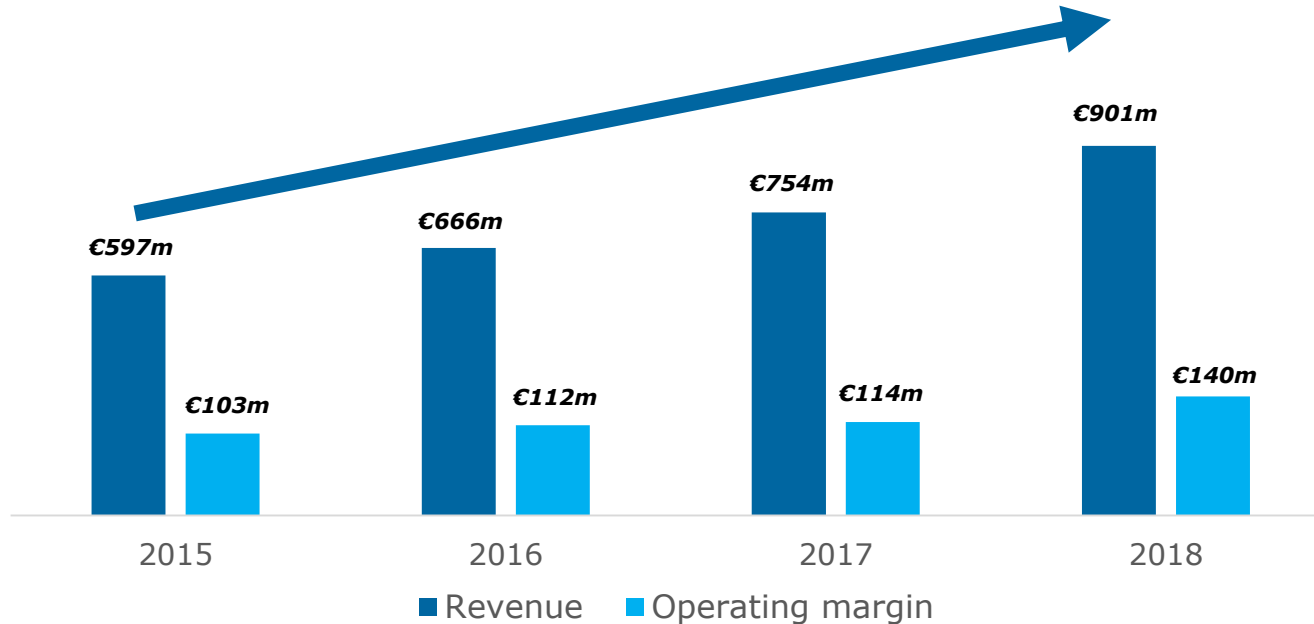


High-end Computing for Big Data

#1 European (#4 worldwide) in HPC
#2 worldwide in high-end servers
AI/analytics European leader
Pioneer in Exascale & Quantum

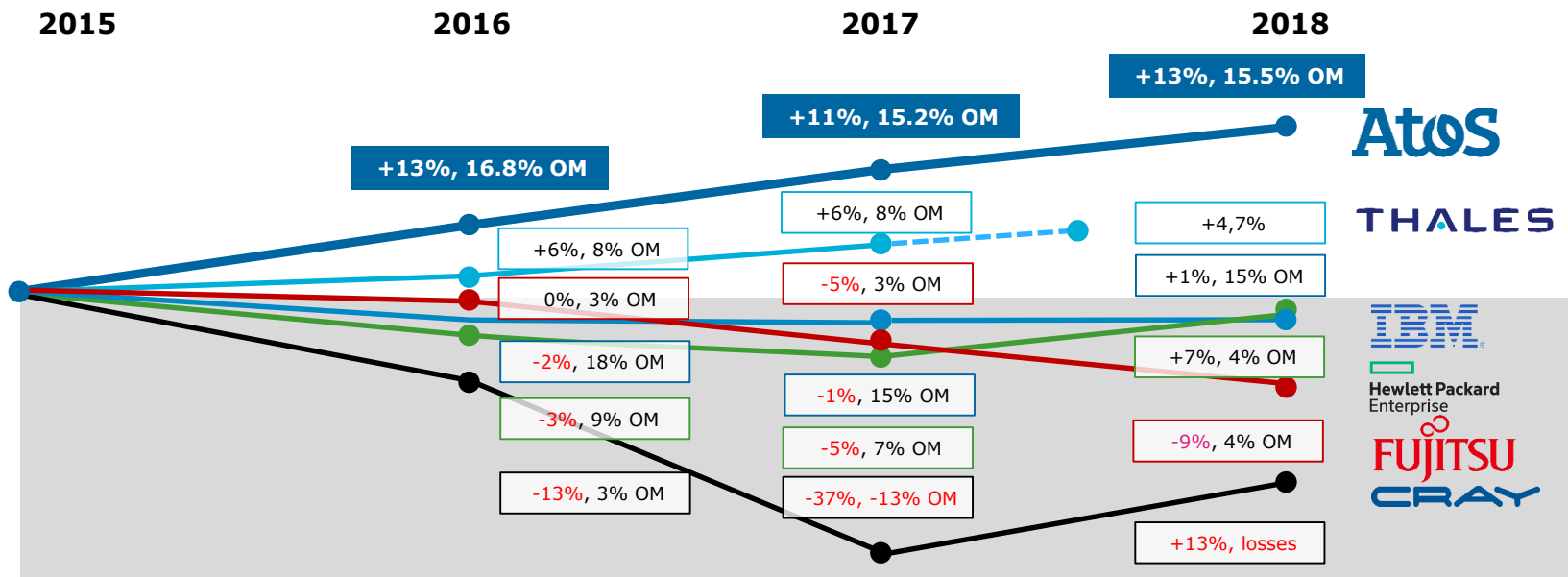
Big data and security drive growth and profitability

Double digit growth since 2015, robust & profitable growth



BDS stronger performance over competition

Twice revenue growth and higher operating margin than core competitors



Internet of data and things: from big to gigantic data

4
Zettabytes
in 2013

33
Zettabytes
2018

Has doubled every two years

50
Zettabytes
in 2020

*50 billions connected objects and machines.
Digital industries, workplaces, cities,...*

175
Zettabytes
in 2025

*80% enterprise data created out of cloud, 30% IOT real time,
EDGE everywhere*

1
Yottabyte
around
2030
1 Yotta=1000 Zetta

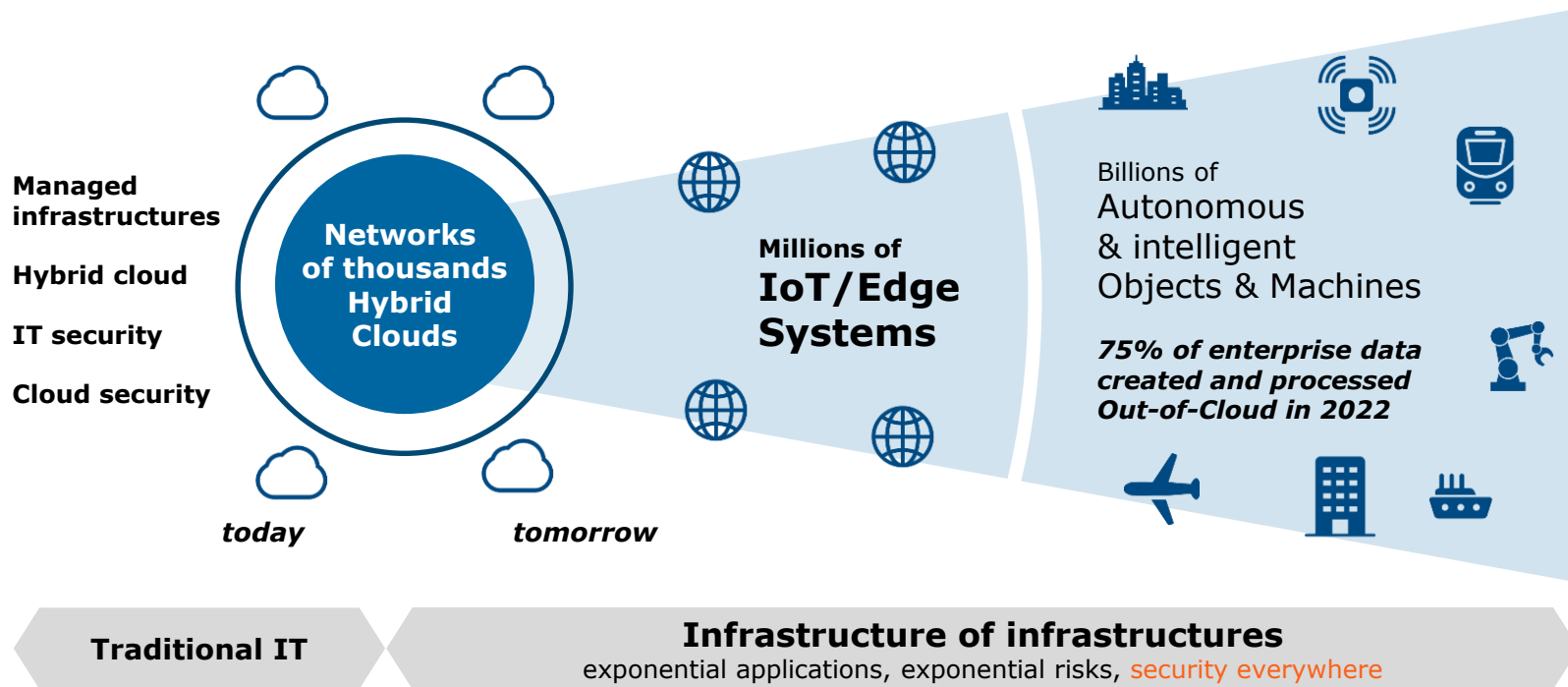
*Using 20-25% of worldwide
energy production*

Sources Gartner, IDC, Statista, Atos
1 ZETTABYTE = 1,000,000,000,000,000,000 bytes

Cybersecurity Everywhere

Towards the post-cloud era

AI+IOT convergence opens the trusted Age of Machines



The ambition for BDS next chapter

VISION

Provide the high-end Security, Artificial Intelligence and Mission Critical technologies to help business succeed in the gigantic data era

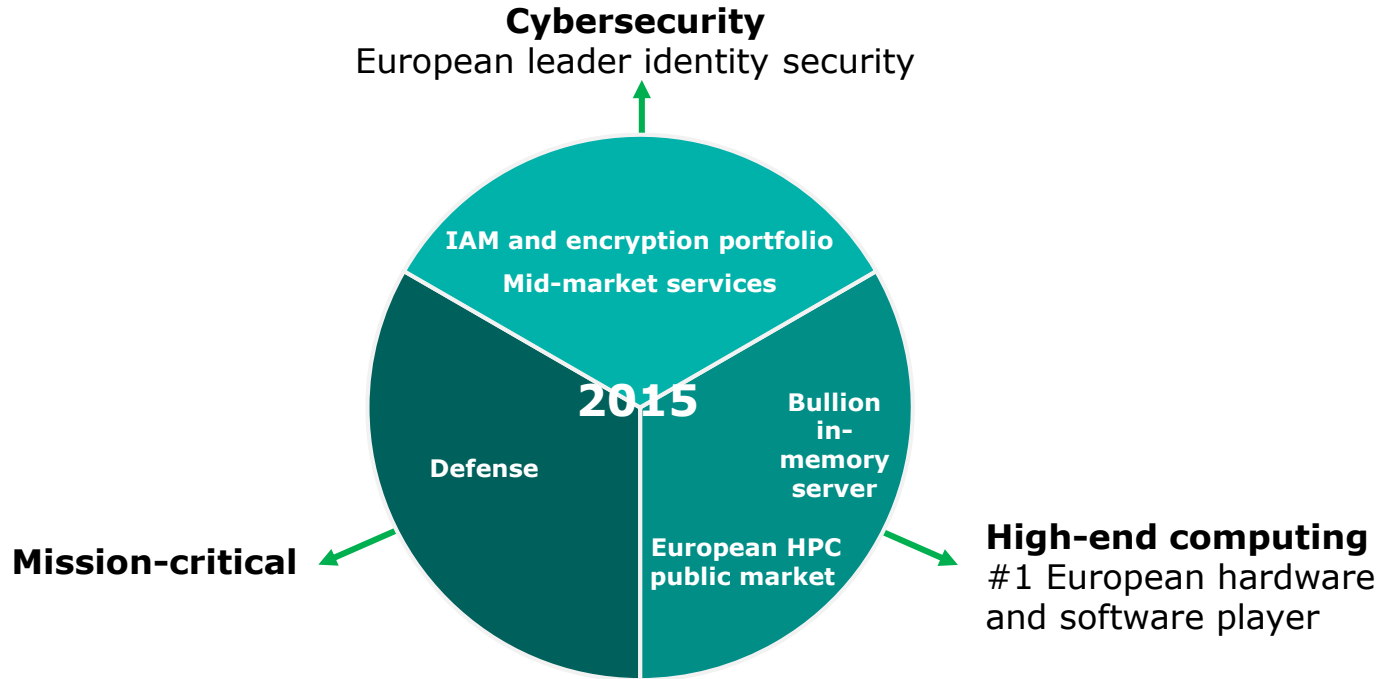
AMBITION

Lead consolidation of trusted intelligent platforms with cybersecurity products and services for the new machine age

Be the “Infra of Infras” security leader
(IoT ↔ Edge ↔ Clouds ↔ Data Centers)

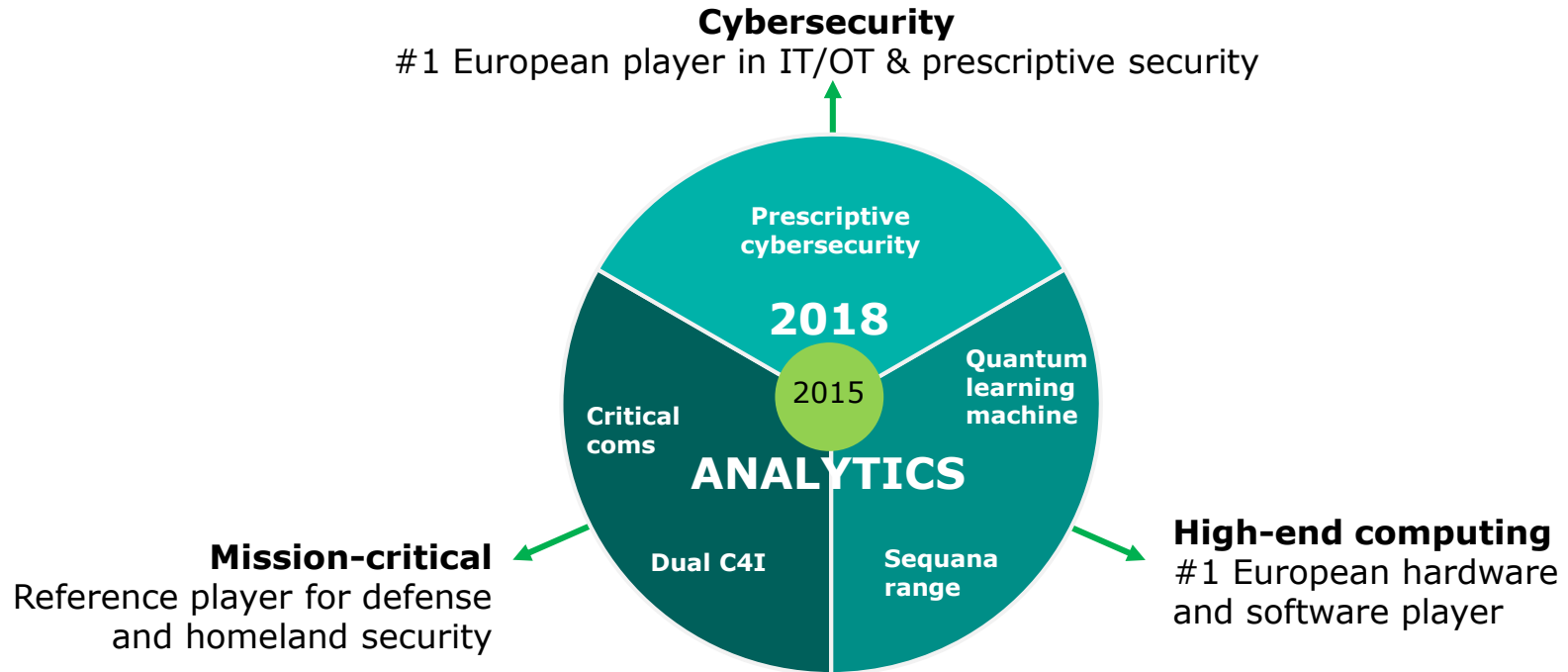
2015

Bull integration



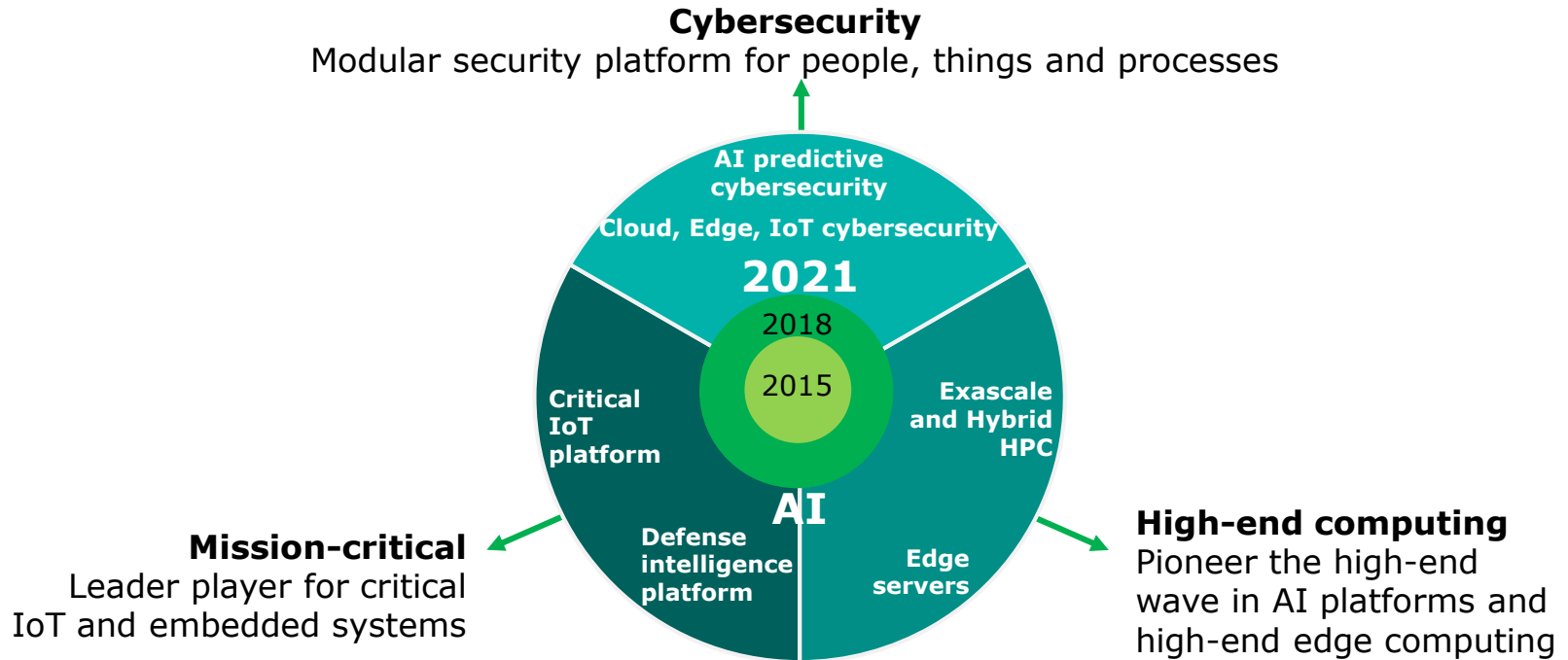
2018

Delivering Atos Ambition for BDS

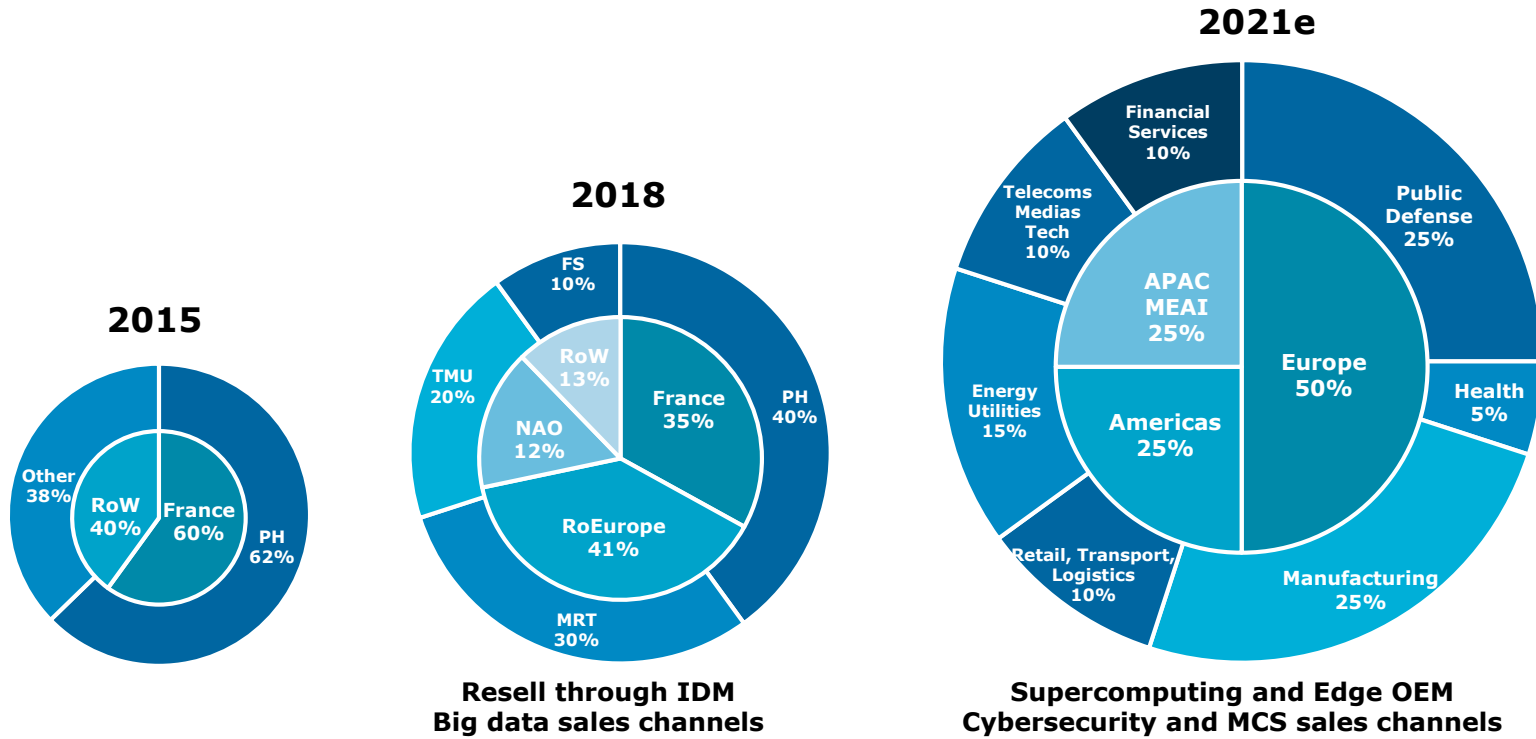


2021

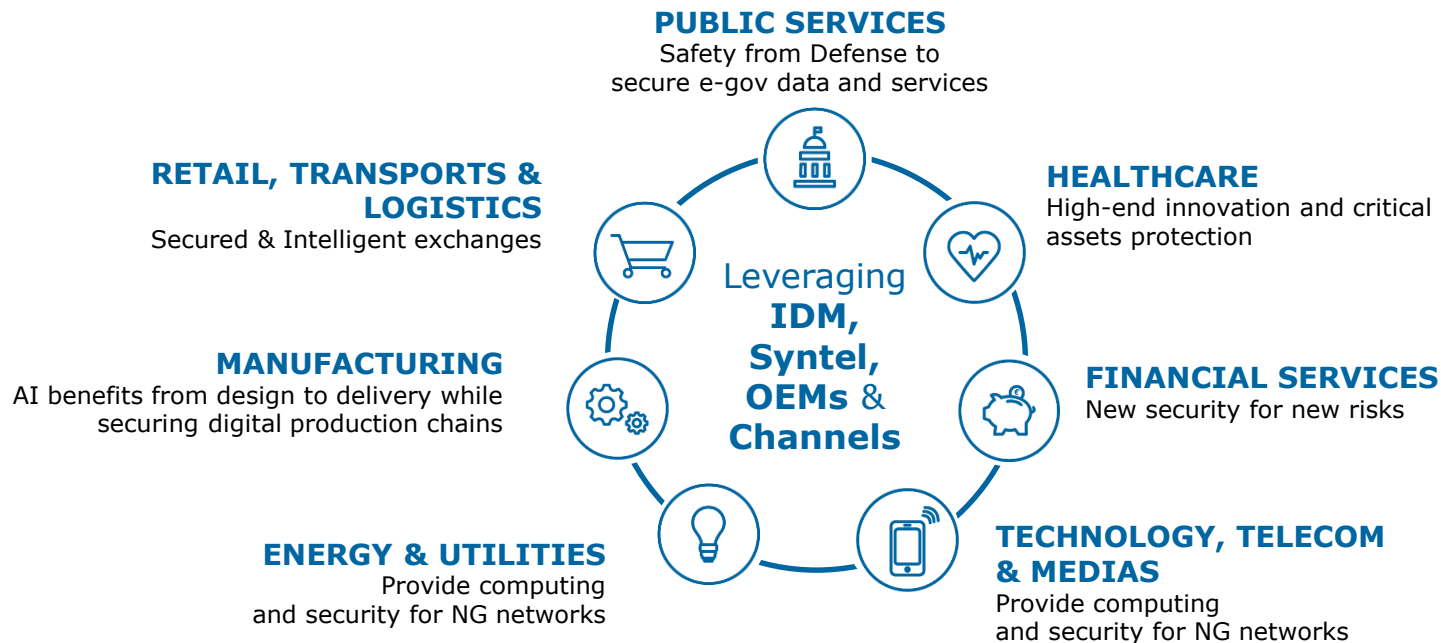
Leadership in Cyber, EDGE, IOT



BDS: A global and balanced expansion

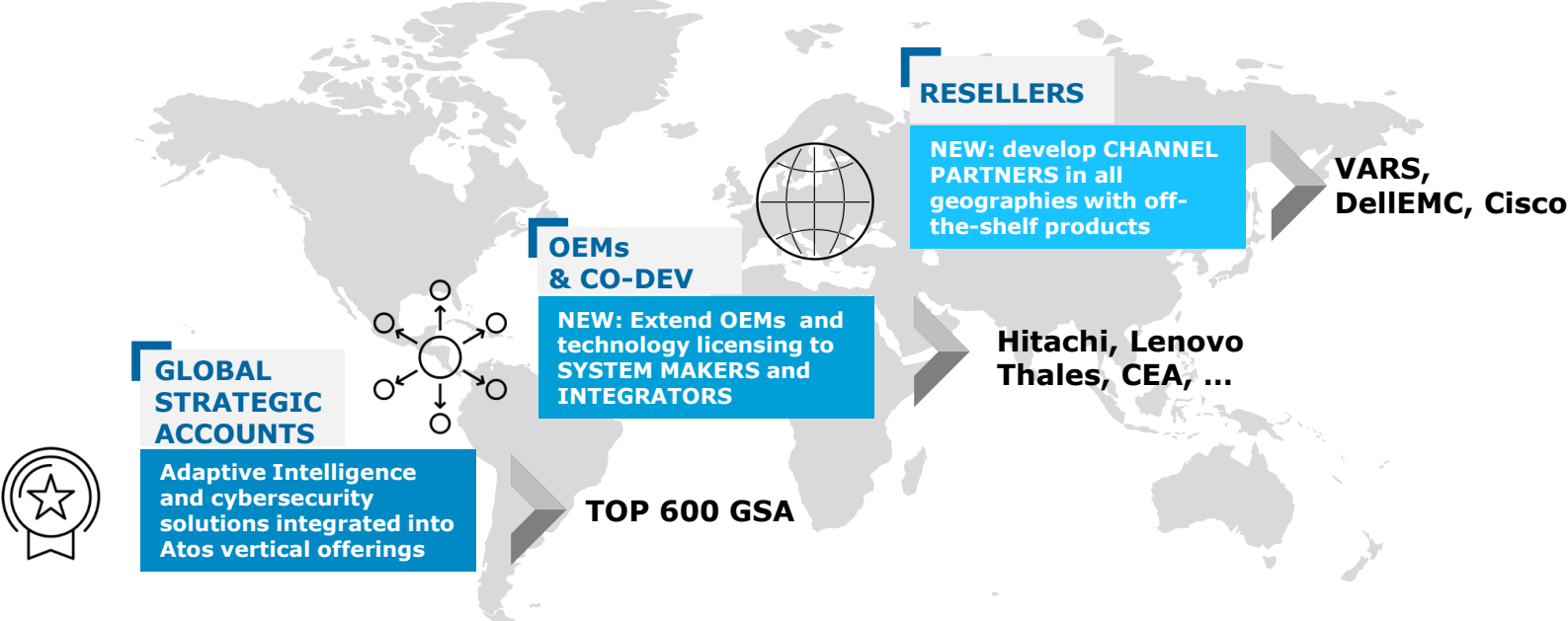


A strong demand in each vertical



BDS extended go-to-market to fuel profitable growth

We will accelerate growth with Global Strategic Accounts, OEMs, Systems makers, Integrators & Resellers





**c.15%*
operating
margin on ER**

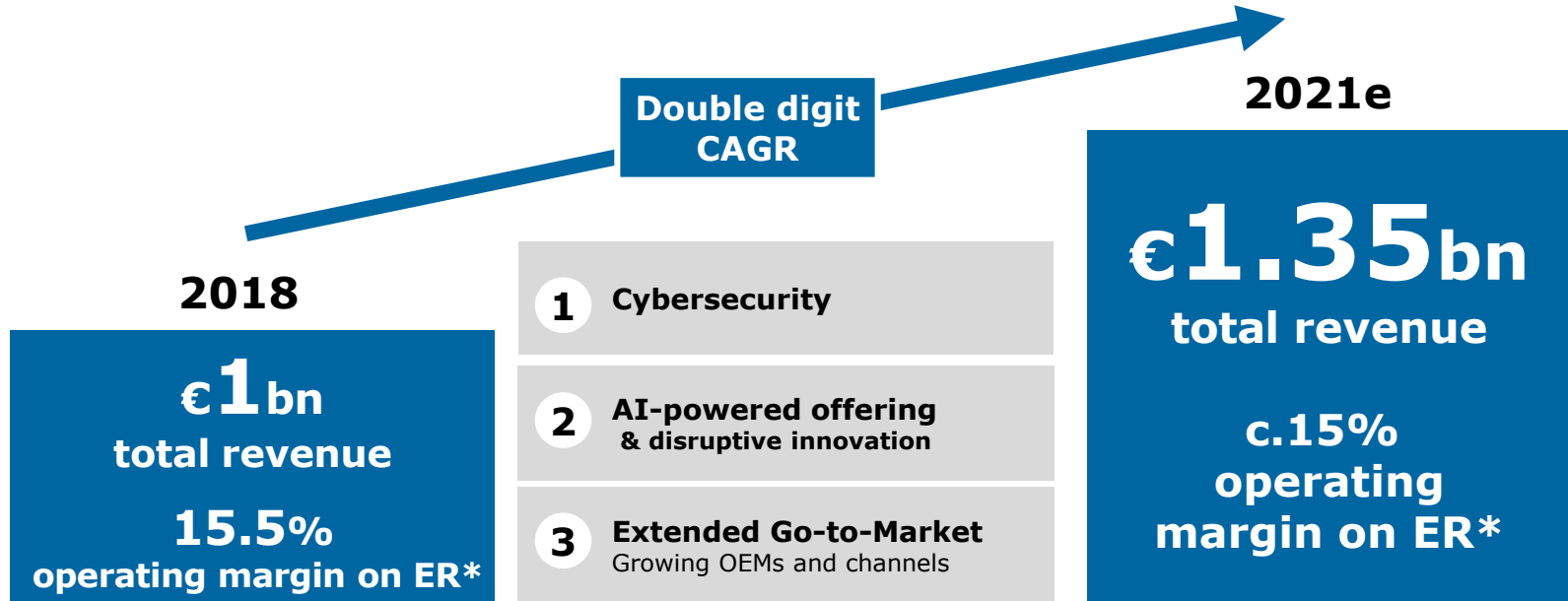


1. Growing penetration in GIAs, cross-fertilization big data/cybersecurity
2. Enhanced Product competitiveness through Design to Value, agile development
3. Supply chain and purchasing optimization
4. Automation & Cognitive Operations
5. Development of Global Delivery Centers (cybersecurity services, R&D...)

*ER: External Revenue of c. 1.2B€ in 2021

BDS 3 years plan

Continued profitable growth using 3 main levers



*ER: External Revenue 0.9B€ in 2018 and c. 1.2B€ in 2021

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The image features the word "AtoS" in a bold, white, sans-serif font, centered horizontally. The background is a dark blue gradient with a complex network of glowing blue lines and nodes, resembling a digital or data network. The nodes are small circles of varying sizes, some of which are larger and more prominent, creating a sense of depth and connectivity. The overall aesthetic is modern and technological.

AtoS