

AIA Connecticut Board of Directors

Agenda

July 15, 2019 3:30PM

Anti-Trust Statement: It is the practice of the American Institute of Architects and its members to comply strictly with all laws, including federal & state antitrust laws that apply to AIA operation & activities.

Accordingly, this meeting will be conducted in full compliance with those laws.

Consent Agenda – *Motion Needed*

1. Secretary's Minutes
2. Membership Report
3. Committees Report
4. Events/Programming Report
5. Communications/Social Media Report

For discussion:

1. President's Report
2. Treasurer's Report
 - a. Finance Committee
3. Allied Membership Application(s) Session – *Motion Needed*
4. Executive Director Report
5. Additional Reports
 - a. Architectural Licensing Board – Angela Cahill
 - b. Connecticut Architecture Foundation – Kermit Thompson
 - c. Government Affairs – Jack Butkus
6. Executive Session (if called)

The next regularly scheduled meeting of the Board of Directors of the Connecticut Chapter of the American Institute of Architects is scheduled for Monday September 16, 2019 at 3:30PM at AIA Connecticut offices.



June 17, 2019

BOARD OF DIRECTORS MEETING MINUTES

Board members present: Glenn Gollenberg, Angela Cahill, Randall Anway, Art Sanders (call-in), Susan Wyeth, John Butkus, Paolo Campos, Catherine Ellithorpe, Linda Reeder, Kermit Thompson, Joe Bergin, Gina Calabro, Executive Director

Absent: George McGoldrick, Michael Ayles, Karl Hennig

Meeting called to order at 3:42 pm.

MOTION: Motion to accept Consent agenda is approved unanimously.

President's Report:

Glenn reported on the A'19 Conference in Las Vegas. Climate change and diversity were the main topics addressed. Glenn, George McGoldrick and Gina attended the annual meeting where voting on resolutions and bylaws occurred. Voting for AIA National Officers occurred the following day.

Treasurer's Report:

Angela Cahill reported the April financials.

MOTION: Motion to accept the Treasurer's report was approved unanimously.

The 2020 Dues were presented to the board. Although there was an increase on all levels on AIA National Dues, AIA CT dues level remained steady with a slight increase on licensed architect dues.

MOTION: Motion to accept the 2020 dues is approved unanimously.

Allied Members:

There were no completed Allied Membership requests to approve.

Executive Director's Report: Gina reported

- Close to 50 proposals were submitted for CT Architecture Conference.
- SGN Meeting in Providence - July 17-19. The event registration deadline is Friday, July 5, 2019. The host hotel for the State Government Network (SGN) is the Renaissance Providence Downtown, 5 Avenue of the Arts, Providence, RI.
- AIA State Disaster Coordinator Bootcamp - Tuesday, October 22nd in Washington, DC, and facilitated by the AIA National Disaster Assistance Committee members and the AIA's Disaster Assistance staff.
-
- **SGN Meeting in Providence** - July 17-19. The event registration deadline is Friday, July 5, 2019. The host hotel for the State Government Network (SGN) is the Renaissance Providence Downtown, 5 Avenue of the Arts, Providence, RI. Hotel reservations can be made online. The group rate for AIA is \$185.00 per night plus tax 13%.
- ARE Lecture Series on hiatus until September
- Amber Video Lectures and Exam Book will be introduced in July for those seeking licensure.
- New Sustainable Architecture Award will be introduced at the September conference.

2019 Officers

Glenn R. Gollenberg, AIA
President
George E. McGoldrick, AIA
President-Elect

Angela D. Cahill, AIA
Treasurer
Randall Anway, AIA
Secretary
Arthur L. Sanders, AIA
Past President

Directors

F. Michael Ayles, FAIA
Joseph R. Bergin, AIA
John J. Butkus, AIA
Paolo Campos, AIA

Catherine Ellithorpe, AIA
Linda C. Reeder, FAIA
Kermit D. Thompson, FAIA
Susan Wyeth, AIA

Gina Calabro, Executive Director



AIA Connecticut

The American Institute of Architects, Connecticut Chapter
370 James Street, Suite 402, New Haven, CT 06513
203-865-2195
aiainfo@aiact.org, www.aiact.org

- WIA Committee: Building Equity: Conversations for the Future of the Profession was well attended – next in the series is July 30th
- Holly Leonard starting on June 24
- Will be attending the Construction Institute Annual Dinner on June 20th.
- Roadshows (on hiatus until SLAM – Friday September 27
- Existing Buildings in the 2018 Connecticut State Building Code tomorrow (56 registered) 3:00pm-6:00pm
- Tour: Kevin Roche John Dinkeloo and Associates LLC – SOLD OUT
- Women in Architecture Committee Meeting Fri Jun 21 2019, 8:00am-9:00am
- TOUR: Stony Creek Quarry Corporation – (33 of 40 registered) Wed Jun 26 2019, 2:45pm 4:30pm
- EP Summer Solstice Networking Night is set for Wed June 26, 5:30 pm – 8:00 pm
- Redefining the Luxury Lifestyle: Can Connecticut Adapt? Panel discussion at CT Stone Wednesday, July 10 6:00–8:00 PM

Committee Reports:

- ALB – No recent meeting. Changes to the statutes about ESOPs were submitted and approved by the House and Senate.
- CAF – Kermit reported on the CAF Retreat.
- Government Affairs – Session ended June 5. Jack Butkus reported that two bills AIA fought against ended in our favor. The next Government affairs meeting will be in September and at that time the committee will be formulating a legislative agenda. Gina also reported on a legislative agenda book that Massachusetts had designed that she hoped we would use as an example going forward.

New Business:

- COTE Summit – Randy reported that He and George Fellner attended the COTE Leadership Conference in Portsmouth, NH. This was the first time AIA CT members attended. A white paper is to be developed and posted on the NE regional website. Bruce Becker, FAIA, was also in attendance as a panelist.

Meeting adjourned at 5:21 pm.

The next meeting is on July 15, 2019 at 3:30 pm.

Respectively submitted,

Randall Anway, AIA
Secretary

2019 Officers

Glenn R. Gollenberg, AIA
President
George E. McGoldrick, AIA
President-Elect

Angela D. Cahill, AIA
Treasurer
Randall Anway, AIA
Secretary
Arthur L. Sanders, AIA
Past President

Directors

F. Michael Ayles, FAIA
Joseph R. Bergin, AIA
John J. Butkus, AIA
Paolo Campos, AIA

Catherine Ellithorpe, AIA
Linda C. Reeder, FAIA
Kermit D. Thompson, FAIA
Susan Wyeth, AIA

Gina Calabro, Executive Director



Membership Report

June 2019

AIA	809
FAIA	54
AIA & FAIA Emeritus	162
Associate AIA Int'l	194
Associate AIA	4
Total:	1,223

Allied Members	234
----------------	-----

Total:	1,457
---------------	--------------

VIP Circle Sponsors:

Diamond (\$10,000)

O&G Industries
Pella Windows & Doors

Titanium (\$7,500)

Connecticut Stone
AW Hastings/Marvin Windows
Huber Engineered Woods

Platinum (\$5,000)

Bond
J Geiger
Eversource
LaRosa Building Group
Microsol Resources
Smarthome and Theater Systems
Tile America



Design Committee:

- Connecticut Treasures Voting is live - deadline to vote is July 26th.
- Public Service Nominations are open, deadline for nominations is August 30th.
- A post card mailing to all members on all upcoming Awards will drop by mid-July.
- The Design Awards Post card announcing the award is hitting July 15th
- Design Awards Jury will meet on September 26th. A cocktail reception will be held that evening to announce the winners
- New Awards for 2019
 - Elizabeth Mills Brown Award - AIA Connecticut and CT Historic Preservation Trust collaboration will be announced in August
 - Sustainable Architecture Award (in collaboration with Passive House) announced in September

BP&R:

- New Haven Boat House Tour: Working with Rick Wiess, as well as Langan Engineering, the structural engineers of the project.
- Collaboration on the full-day acoustics program on November 6th. How acoustics is addressed in the building code.

Education/Historic Resources:

- November 6th full-day acoustics program. Justin Lau of Cerami will be a speaker.
- October wood series confirmed. Topics covered will be: architectural millwork, code compliance when working with wood, reclaimed lumber, mass timber, sustainability, forestry/lumber management, tour of a lumber yard.
- Collaboration with Elizabeth Holt of the New Haven Preservation Trust and Chris Wigren of the CT Trust for Historic Preservation on a historical homes series is coming together - Finalizing November dates to be held at the New Canaan Historic Society.
- John Milnes Baker's *American House Styles* part 2 has been scheduled for October 16th at the Fairfield Museum and History Center

Professional Practice Roundtable:

- September 18 Design Build Program
- November 20 Succession Planning

Women in Architecture:

- First Chapter of the Equitable Practice Guidelines was discussed at three different locations at the same time via GoTo meeting. The second chapter is being discussed on July 30 and the third chapter is scheduled for the Conference in September.

Emerging Professionals Community:

- The Emerging Professionals Committee is being restructured to the Emerging Professionals Community that will meet once a quarter.
- The Summer Solstice Networking night had 7 sponsors and two supporters who donated a raffle prize. The response from the 68 attendees was very good.
- The Revit roundtable is currently in the process. Looking to get it started, by early Fall.



July -

SERIES: Building Equity: Conversations for the Future of the Profession

- July 30th
 - 2nd in series. This one will focus on Chapter 2 of the AIA Guides for Equitable Practice
 - Venue: Firms around the state

September -

Conference- 2 Day Event

- September 12th - 13th 2019
 - Venue: Mohegan Sun Conference Center, 1 Mohegan Sun Blvd, Uncasville, CT 06382

Professional Practice Round Table - Design Build Program

- September 18
 - Venue: AIA Office

Design Awards Jury/ Announcement Reception

- September 26th
 - Venue: AIA Office

Tour of New Haven Boathouse

- Date: TBD
 - Collaboration of BP&R, COTE and Langan Engineering.

October -

Everything Wood Series - 2 full day programs and a tour

- Date: Location and dates pending
 - Topics include architectural millwork, code compliance when working with wood, reclaimed lumber, mass timber, sustainability, forestry/lumber management, tour of a lumber yard.

John Milnes Baker's American House Styles part 2

- October 16th
 - Fairfield Historical Center

Revit Roundtable

- Date: TBD
 - Hosted by the Emerging Professionals, the roundtable is an opportunity to discuss use of Revit and ways to enhance use.

November -

Full day program - Acoustics Symposium

- Date and Venue: November 6
 - Joint program with COTE, BP&R and Education Committee

Historical Home Series

- Date: November dates pending - Fairfield Historical Center
 - A collaboration with the New Haven Preservation Trust and the CT Trust for Historic Preservation.

Professional Practice Roundtable - Succession Planning

- Date: November 20
 - Time: 4:00pm - 6:00pm
 - Venue: AIA Connecticut

December -

Awards Gala

- Date: Monday, December 9th
 - Time: 5:30pm - 10:00pm
 - Venue: Aria, 45 Murphy Rd, Prospect, CT 06712

Procrastinators Special

- Date: Thursday, 12th and December Friday, December 13th
 - Time: 8:30pm - Noon
 - Venue: AIA Connecticut

Holiday Reception

- Date: Monday, December 16th
 - Time: 5:30pm - 8:30pm
 - Venue: AIA Connecticut



AIA Connecticut

COMMUNICATIONS SUMMARY - June

FACEBOOK PAGE LIKES	INSTAGRAM FOLLOWERS	LINKEDIN FOLLOWERS	TWITTER FOLLOWERS	CONSTANT CONTACT OPEN AVERAGE	JUNE ARCHITYPE READS	GOOGLE ANALYTICS - ACTIVE SITE USERS
406	1,190	189	1,660	24.05%	219	2,208

vs May

FACEBOOK PAGE LIKES	INSTAGRAM FOLLOWERS	LINKEDIN FOLLOWERS	TWITTER FOLLOWERS	CONSTANT CONTACT OPEN AVERAGE	MAY ARCHITYPE READS	GOOGLE ANALYTICS - ACTIVE SITE USERS
403	1,180	186	1,656	28.58%	367	2,630






vs June 2018

INSTAGRAM FOLLOWERS	LINKEDIN FOLLOWERS
156	40



AIA
Connecticut

SOCIAL MEDIA REPORT - JUNE

SITE	MOST SUCCESSFUL POST	# OF POSTS LAST 30 DAYS	FOLLOWERS (AS OF May 31)	FOLLOWERS (AS OF April 30)	FOLLOWERS CHANGE
 FACEBOOK	Kevin Roche Firm Tour	10	406	403	3
 INSTAGRAM	Studio Q Honorable Mention	17	1,190	1,180	10
 TWITTER	Stony Creek Quarry Tour	15	1,660	1,656	4
 LINKED-IN	Svigals Napkin Sketch	9	189	186	3
 INSTAGRAM - aiactEP	n/a	0	338	338	0



AIA
Connecticut

ARCHITYPE MAGAZINE REPORT - June vs May

ISSUE	TIME SENT	TOTAL SENT	OPEN RATE	DESKTOP OPENS	MOBILE OPENS	FLIP HTML5 READS	AVERAGE READ TIME	UNSUBSCRIBES
June	Thu, June 13, 2019 3:25 PM	2439	26.90%	77.10%	22.90%	219	10:16	0
May	Wed, May 8, 2019 1:00 PM	2419	30.90%	80.40%	19.60%	367	5:05	4

GOOGLE ANALYTICS FOR AIACT.ORG - June

SITE	30 DAY ACTIVE USERS	AVERAGE SESSION DURATION	MOST USED BROWSER	DESKTOP	MOBILE	PAGES WITH MOST TRAFFIC	HIGHEST TRAFFIC
aiact.org	2,208	2:17	Chrome	76.70%	23.30%	Directory	Monday , June 10th

	A	B	C	D	E	F	G
1	Cumulative Numbers	2019 Annual Approved Budget	January	February	March	April	May
2	Operating Income						
3	4050 - Reimbursed Expenses		29	29	29	29	49
4	4100 - AIA Membership	360,300	288,914	313,079	334,141	353,282	358,594
5	4150 - Allied Membership	67,500	67,280	73,470	76,907	80,085	79,460
6	4200 - EDUCATION	56,500	7,725	11,420	12,215	12,745	14,410
7	4300 - PROGRAMMING	26,300	-	-	1,825	6,440	6,345
8	4370 - NATIONAL CONFERENCE	2,000	-	-	-	493	493
9	4400 - PUBLICATIONS	19,000	1,861	2,258	4,154	4,960	5,354
10	4500 - EVENTS	331,600	66,625	87,645	110,854	148,014	172,019
11	4600 - DOCUMENTS	65,306	1,239	11,826	21,666	24,406	43,041
12	4800 - INVESTMENTS	6,000	8,667	12,306	14,180	16,931	17,068
13	5000 - COST OF GOODS SOLD	-2,000	(81)	(81)	(106)	(281)	(281)
14	GROSS PROFIT	932,506	442,259	511,952	575,865	647,104	696,552
15							
16	NON-OPERATING EXPENSE						
17	5100- MEMBERSHIP	3,500					513
18	5200 - COMMITTEE (EDUCATON)	14,500	1,014	1,577	2,817	3,850	4,030
19	5300 - PROGRAMS	30,200	-	6,978	8,386	13,101	13,146
20	5400 - PUBLICATIONS	1,000	-	-	39	39	338
21	5500 - EVENTS	122,600	18,511	24,069	54,097	54,521	58,076
22	5600 - DOCUMENTS	2,000	5,721	6,156	7,342	9,738	14,341
23	5950 - MISCELLANEOUS EXPENSE						
24							
25	TOTAL NON-OPERATING EXPENSES	173,800	25,246	38,780	72,681	81,249	90,444
26							
27	OPERATING EXPENSES						
28	6100 - OFFICE/FACILITIES	142,304	11,103	24,573	38,739	51,507	61,846
29	6200 - BANK CHARGES	6,500	171	1,160	1,799	2,752	3,734
30	6300 - EMPLOYEE	510,100	37,472	74,242	113,731	154,125	207,996
31	6400 - CAF EXPENSE				50	(127)	(124)
32	6500 - PROFESSIONAL SERVICES*	73,000	32,306	33,057	33,057	48,294	49,123
33	6600 - MARKETING	7,000	-	84	180	485	1,826
34	6900 - UNCATEGORIZED EXPENSE					493	493
35							
36	TOTAL OPERATING EXPENSES	738,904	81,052	133,116	187,556	257,529	324,894
37							
38	TOTAL EXPENSE	912,704	106,298	171,896	260,237	338,778	415,338
39							
40	NET ORDINARY INCOME	19,802	335,961	340,056	315,628	308,326	281,214
41	OTHER INCOME/EXPENSE						
42	8100 - OFFICE/SUBLET	3,200	1,200	1,200	1,200	1,200	1,200
43	8500 - UNREALIZED GAIN/LOSS						
44	9000 - UNCATEGORIZED EXPENSE	-3000	0	0	0	0	0
45	NET OTHER INCOME	200	1,200	1,200	1,200	1,200	1,200
46							
47	NET INCOME	20,002	337,161	341,256	316,828	309,526	282,414
48							
49	CT ASLA decided to withdraw using the offices as a home base. Paid for the 1st Q only						

**A I A Connecticut
 Balance Sheet
 As of May 31, 2019**

	May 31, 19
ASSETS	
Current Assets	
Checking/Savings	
1015 · PEOPLE'S CHECKING	48,599.72
1016 · PEOPLE'S SAVINGS	83,015.47
1017 · HRAACCOUNT	6,490.39
1018 · EVERBANK SAVINGS ACCOUNT	253,985.64
1021 · PETTY CASH	82.15
1097 · TD AMERITRADE - MONEY MARKET	1,428.93
Total Checking/Savings	393,602.30
Accounts Receivable	
1130 · ACCOUNTS RECEIVABLE	24,129.30
Total Accounts Receivable	24,129.30
Other Current Assets	
1120 · INVENTORY ASSET	1,420.79
1499 · UNDEPOSITED FUNDS	1,582.62
Total Other Current Assets	3,003.41
Total Current Assets	420,735.01
Fixed Assets	
1580 · FURNITURE & FIXTURES	- 22,842.93
1581 · FURN & FIXTURES-ACCUM DEPR	-21,547.78
Total Fixed Assets	1,295.15
Other Assets	631,396.47
1700 · LEASE ACQUISITIONS-370	-179,570.76
1701 · ACCUM AMORTIZATION	177,139.65
1900 · TD AMERITRADE - INVESTMENTS	11,500.92
1950 · DEPOSIT - RENTAL	640,466.28
Total Other Assets	1,062,496.44
TOTAL ASSETS	
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · ACCOUNTS PAYABLE	-185.00
Total Accounts Payable	-185.00
Other Current Liabilities	
2100 · SALES TAX LIABILITY	350.82
2300 · DUE TO CAF	1,950.00
Total Other Current Liabilities	2,300.82
Total Current Liabilities	2,115.82
Total Liabilities	2,115.82
Equity	
3900 · RETAINED EARNINGS	777,966.61
Net Income	282,414.01
Total Equity	1,060,380.62
TOTAL LIABILITIES & EQUITY	1,062,496.44

A I A Connecticut
Profit & Loss
 January through May 2019

	Jan - May 19
Ordinary Income/Expense	
Income	
4050 · REIMBURSED EXPENSES	48.87
4100 · AIA MEMBERSHIP	
4105 · AIA MEMBERS	341,397.14
4110 · AIA ASSOCIATES	15,683.37
4125 · RECIPROCAL MEMBERS	669.00
4130 · PARTICIPATING MEMBERS	345.00
4140 · AIA EMERITUS	500.00
Total 4100 · AIA MEMBERSHIP	358,594.51
4150 · ALLIED MEMBERS	
4152 · CORP ALLIED	66,460.00
4154 · INDIV ALLIED	13,000.00
Total 4150 · ALLIED MEMBERS	79,460.00
4200 · EDUCATION	
4205 · AIA SEASON TICKET	2,550.00
4215 · ARE LECTURES	4,275.00
4220 · BP&R	2,550.00
4230 · CONTINUING EDUCATION	2,775.00
4235 · COTE	2,260.00
4250 · PROF PRACTICE	
Total 4200 · EDUCATION	14,410.00
4300 · PROGRAMMING	
4305 · DESIGN AWARDS	-40.00
4310 · ALICE WASHBURN	3,100.00
4316 · EP AWARDS	45.00
4325 · BUSINESS AWARDS	1,300.01
4380 · MISC MEETINGS	1,940.00
Total 4300 · PROGRAMMING	6,345.01
4370 · AIA 2019 NATIONAL CONVENTION	493.00
4400 · PUBLICATIONS	
4405 · WEBSITE	4,853.60
4420 · MAILING INCOME	500.00
Total 4400 · PUBLICATIONS	5,353.60
4500 · EVENTS	
4510 · AIACT 2019 ANNUAL CONFERENCE	
4512 · UNDERWRITER/SPONSORS	22,875.00
4514 · EXHIBITORS	34,000.00
4518 · MISC	169.00
Total 4510 · AIACT 2019 ANNUAL CONFERENCE	57,044.00
4520 · GOLF	
4521 · SPONSORS	37,950.00
4522 · PARTICIPANTS	32,290.00
Total 4520 · GOLF	70,240.00
4530 · CHAPTER MEETINGS	90.00
4540 · JOINT INDUSTRY DINNER	14,420.00
4560 · EMERGING PROFESSIONALS/ BOWLING	12,240.00
4562 · OTHER EP EVENTS	1,700.00
4565 · DESIGN AWARDS GALA	2,635.00
4580 · ANNUAL SPONSORSHIPS	11,650.00
4590 · FILM SCREENING/COMM EVENT	2,000.00
Total 4500 · EVENTS	172,019.00

A I A Connecticut
Profit & Loss
 January through May 2019

	Jan - May 19
4600 · CONTRACT DOCUMENTS	
4610 · DOCUMENT SALES	2,056.07
4620 · CODE PUBLICATIONS	7,337.12
4625 · REVENUE SHARE	32,473.47
4630 · SHIPPING & HANDLING	615.96
4640 · BOOKSALES	558.99
Total 4600 · CONTRACT DOCUMENTS	43,041.61
4800 · INVESTMENTS	
4810 · INTEREST	628.35
4815 · DIVIDENDS	542.81
4820 · LONG TERM CAPITAL GAINS	15,896.46
Total 4800 · INVESTMENTS	17,067.62
Total Income	696,833.22
Cost of Goods Sold	
5000 · COST OF GOODS SOLD	281.30
Total COGS	281.30
Gross Profit	696,551.92
Expense	
5050 · NON-OPERATING EXPENSES	
5100 · MEMBERSHIP	512.45
5200 · COMMITTEE	
5201 · GOVERNMENT AFFAIRS	670.83
5210 · EMERGING PROFESSIONALS	242.65
5215 · ARE/AXP	1,934.10
5220 · BP&R	42.83
5230 · HISTORIC RESOURCES	-233.26
5240 · CONTINUING EDUCATION	98.15
5250 · COTE	1,274.71
Total 5200 · COMMITTEE	4,030.01
5300 · PROGRAMS	
5310 · DESIGN AWARDS	5,500.00
5315 · ALICE WASHBURN	1,268.49
5325 · BUSINESS ARCHITECTS AWARDS	724.53
5340 · CHAPTER EVENTS	243.55
5350 · FELLOWS EXPENSE	32.98
5360 · BOARD MEETINGS	39.34
5370 · CONVENTION	
5372 · GRASSROOTS	4,755.04
5374 · NATIONAL CONVENTION	50.00
Total 5370 · CONVENTION	4,805.04
5380 · NEW ENGLAND	
5388 · NE MEETINGS	277.00
Total 5380 · NEW ENGLAND	277.00
5390 · MISC. MEETINGS	255.35
Total 5300 · PROGRAMS	13,146.28
5400 · PUBLICATION	
5420 · NEWSLETTER	338.00
Total 5400 · PUBLICATION	338.00

A I A Connecticut
Profit & Loss
 January through May 2019

	Jan - May 19
5500 · EVENT	
5520 · ANNUAL CONFERENCE EXP	
5521 · FACILITY	25,484.10
Total 5520 · ANNUAL CONFERENCE EXP	25,484.10
5530 · GOLF OUTING	
5534 · FOOD/BEVERAGE	7,300.00
5530 · GOLF OUTING - Other	601.11
Total 5530 · GOLF OUTING	7,901.11
5540 · CanSTRUCTION EXPENSE	425.17
5545 · LEGO CAMP EXPENSE	202.07
5550 · JOINT INDUSTRY MEETING	9,361.78
5555 · FILM SCREENING	1,606.25
5560 · DESIGN AWARDS GALA	500.00
5570 · PAST PRESIDENTS DINNER	101.46
5575 · EP EVENTS	350.00
5580 · NEWLY LICENSED RECEPTION	889.89
5585 · BOWLING EVENT	10,522.28
5590 · APPRECIATION BREAKFAST	732.11
Total 5500 · EVENT	58,076.22
5600 · CONTRACT DOCUMENT	
5610 · DOCUMENTS EXPENSE	1,757.76
5630 · CODE PUBLICATIONS	12,186.97
5640 · SHIPPING CHARGES	396.42
Total 5600 · CONTRACT DOCUMENT	14,341.15
Total 5050 · NON-OPERATING EXPENSES	90,444.11
6000 · OPERATING EXPENSES	
6100 · OFFICE/FACILITIES	
5717 · CLEANING/MAINT	1,006.46
6105 · RENT MONTHLY	32,981.45
6115 · SUPPLIES/OFFICE EXPENSE	4,070.97
6120 · TELEPHONE/COMMUNICATIONS	3,357.90
6125 · COMPUTER SYSTEM PLAN & INSTALL	4,596.34
6130 · POSTAGE	1,658.65
6135 · INSURANCE	3,283.00
6150 · FURN/EQUIP MAIN EXP	5,747.10
6155 · WEBSITE	878.33
6160 · SALES TAX EXPENSE	9.20
6165 · AUTO EXPENSES	453.81
6185 · STAFF TRAVEL	1,490.67
6190 · EXECUTIVE DIRECTOR TRAVEL	680.00
6195 · DUES & SUBSCRIPTIONS	1,631.87
Total 6100 · OFFICE/FACILITIES	61,845.75
6200 · BANK CHARGES	
6210 · MC/VISA FEES	3,543.94
6270 · BANK SERVICE CHARGES	36.28
6280 · AUTHORIZE.NET FEE	153.20
Total 6200 · BANK CHARGES	3,733.42

A I A Connecticut
Profit & Loss
 January through May 2019

	Jan - May 19
6300 · EMPLOYEE	
6310 · EMPLOYEE INSURANCE	12,187.37
6320 · CODA/IRA	10,707.73
6340 · STAFF DEVELOPMENT	487.44
6350 · GROSS SALARIES	168,187.40
6360 · FICA TAX CONTRIBUTION	12,900.96
6370 · CONN UNEMPLOYMENT TAX	1,804.79
6380 · FEDERAL UNEMPLOYMENT TAX	548.79
6390 · PAYROLL EXPENSES	1,171.72
Total 6300 · EMPLOYEE	207,996.20
6400 · CAF EXPENSE	-124.27
6500 · PROF SERVICES	
6510 · PROF SERVICES/LOBBYIST	19,111.26
6530 · LEGAL/ACCOUNTING FEES	7,190.70
6540 · MONEY MGMT FEES (INVESTMENTS)	321.39
6500 · PROF SERVICES - Other	22,500.00
Total 6500 · PROF SERVICES	49,123.35
6600 · MARKETING	
6630 · COMMITTEE EXPENSE	25.00
6600 · MARKETING - Other	1,801.35
Total 6600 · MARKETING	1,826.35
6800 · MISCELLANEOUS EXPENSES	493.00
Total 6000 · OPERATING EXPENSES	324,893.80
Total Expense	415,337.91
Net Ordinary Income	281,214.01
Other Income/Expense	
Other Income	
8100 · OFFICE / FACILITIES	
8110 · ASLA RENT	1,200.00
Total 8100 · OFFICE / FACILITIES	1,200.00
Total Other Income	1,200.00
Net Other Income	1,200.00
Net Income	282,414.01